

# Cannabis Control Commission

## Monthly Public Meeting

June 4, 2020 at 10:00 a.m. via Microsoft Teams Live

# Agenda

- 1.** Call to Order
- 2.** Chairman's Comments and Updates
- 3.** Minutes for Approval
- 4.** Executive Director's Report
- 5.** Staff Recommendations on Changes of Ownership
- 6.** Staff Recommendations on Changes of Location
- 7.** Staff Recommendations on Renewals
- 8.** Staff Recommendations on Final Licenses
- 9.** Staff Recommendations on Provisional Licenses
- 10.** Commission Discussion and Votes
- 11.** Research Report: Public Awareness Campaign
- 12.** New Business that the Chair did not Anticipate at the Time of Posting
- 13.** Next Meeting Date
- 14.** Adjournment



# Executive Director's Report



# Highlights from Licensing Data\*

- 26 applications awaiting first review
- 58 applications awaiting staff recommendation
- 89 applications awaiting 3<sup>rd</sup> party responses

\* Full data available at the end of slide presentation



# Product Catalog

- **Challenge**

- No method to identify legal vs. illegal products in Massachusetts

- **Solution**


- Publicly accessible, comprehensive list with pictures and descriptions of all marijuana products for sale at licensed MCTs and marijuana establishments in Massachusetts
- Catalog will include marijuana products for adult or medical retail sale (e.g., edibles and tinctures); flower and pre-rolls are excluded
  - Picture of product in packaging and outside of packaging
  - Basic facts in the description – not to be product advertising

- **Audience**

- Parents
- Consumers
- Public safety officials
- School administrators
- Healthcare professionals
- Researchers
- Industry (protection against counterfeiting)

- **Status**

- Feature is available in Metrc. Marijuana establishments can start uploading information.



# Staff Recommendations on Licensure

# Staff Recommendations: Changes of Ownership

- a. 1Connection Corporation
- b. Berkshire Roots, Inc.
- c. Bountiful Farms, Inc.
- d. LDE Holdings, LLC
- e. Phytotherapy, Inc.
- f. Sira Naturals, Inc





# Staff Recommendations: Changes of Location

- a. Bountiful Farms, Inc.
- b. GreenCare Therapeutics, Inc.





# Staff Recommendations: Renewals

- a. Mission MA, Inc. (#MCR139876)
- b. Mission MA, Inc. (#MPR243519)
- c. Mission MA, Inc. (#MRR205581)
- d. Commcan, Inc. (#MRR205584)
- e. Sira Naturals, Inc (#MCR139878)
- f. INSA, Inc. (#MRR205583)
- g. Theory Wellness Inc. (#MRR205590)
- h. Cresco HHH, LLC (#MRR205585)
- i. Cresco HHH, LLC (#MCR139877)
- j. Cresco HHH, LLC (#MPR243520)



# Staff Recommendations: Renewals

k. 4 Bros, Inc., Vertically Integrated Medical Marijuana Treatment Center

l. The Botanist, Inc. (#RMD905)

m. Alternative Therapies Group, Inc. (#RMD065)

n. Alternative Therapies Group, Inc., Vertically Integrated Medical Marijuana Treatment Center

o. Garden Remedies, Inc. (#RMD202)

p. In Good Health, Inc. (#RMD105)

q. Sira Naturals, Inc (#RMD245)

r. Sira Naturals, Inc (#RMD325)

s. Debilitating Medical Condition Treatment Centers, Inc., Vertically Integrated Medical Marijuana Treatment Center



# Staff Recommendations: Renewals

t. Pharmacannis Massachusetts, Inc. (#RMD805)

u. Temescal Wellness of MA Inc. (#RMD965)

v. Temescal Wellness of MA Inc. (#RMD705)

w. Temescal Wellness of MA Inc. (#RMD985)





# Staff Recommendations: Final Licenses

- a. 27 Broom Street, LLC (#MC281723), Cultivation, Tier 10 / Outdoor
- b. Atlantic Medicinal Partners, Inc. (#MC281476), Cultivation, Tier 2 / Indoor
- c. Atlantic Medicinal Partners, Inc. (#MP281630), Product Manufacturer
- d. Atlantic Medicinal Partners, Inc. (#MR281471), Retail
- e. Berkshire Roots, Inc. (#MR281845), Retail
- f. Resinate, Inc. (#MR281249), Retail
- g. Sanctuary Medicinals, LLC (#MR281950), Retail
- h. Wiseacre Farms, Inc. (#MCN281406), Cultivation, Tier 1 / Outdoor
- i. 4 Bros, Inc. (#RMD1325), Vertically Integrated Medical Marijuana Treatment Center
- j. Atlantic Medicinal Partners, Inc. (#RMD1506), Vertically Integrated Medical Marijuana Treatment Center



# Staff Recommendations: Provisional Licenses

- a. ACK Natural, LLC (#MCN281850), Cultivation, Tier 1 / Indoor
- b. ACK Natural, LLC (#MPN281557), Product Manufacturer
- c. ACK Natural, LLC (#MRN282038), Retail
- d. Analytics Lab, LLC (#ILN281280), Independent Testing Laboratory
- e. Aries Laboratories, LLC (#ILN281325), Independent Testing Laboratory
- f. Ascend Mass, LLC (#MRN282837), Retail
- g. Bare Naked Greens LLC (#MCN282404), Cultivation, Tier 3 / Indoor
- h. Bare Naked Greens LLC (#MPN281761), Product Manufacturer
- i. Blue Collar Botany Corp. (#MCN281751), Cultivation, Tier 1 / Indoor
- j. Blue Collar Botany Corp. (#MPN281520), Product Manufacturer



# Staff Recommendations: Provisional Licenses

- k. BOSTICA, LLC (#MCN282139), Cultivation, Tier 4 / Indoor
- l. BOSTICA, LLC (#MPN281664), Product Manufacturer
- m. Bud's Goods & Provisions Corp. (#MRN282410), Retail
- n. Buudda Brothers, LLC (#MCN281939), Cultivation, Tier 1 / Indoor
- o. Buudda Brothers, LLC (#MPN281585), Product Manufacturer
- p. Buudda Brothers, LLC (#MRN282225), Retail
- q. CCE CAT, LLC (#MPN281673), Product Manufacturer
- r. Clean Technique, LLC (#MPN281479), Product Manufacturer
- s. Commonwealth Farm 1761, Inc. (#MCN281922), Cultivation, Tier 11 / Indoor
- t. Commonwealth Farm 1761, Inc. (#MPN281571), Product Manufacturer





# Recess

We will be back momentarily.

For updates on COVID-19 related to  
Commission business, please visit  
[MassCannabisControl.com/COVID19](https://MassCannabisControl.com/COVID19).

# Staff Recommendations: Provisional Licenses

- u. Community Care Collective, Inc. (#MRN282974), Retail
- v. DM Distribution, LLC (#MXN281355), Transporter with Other ME License
- w. Elevated Roots, LLC (#MRN283092), Retail
- x. Emerald Grove, Inc. (#MRN282808), Retail
- y. Frozen 4 Corporation (#MPN281749), Product Manufacturer
- z. Frozen 4 Corporation (#MRN282881), Retail
- aa. Frozen 4 Corporation (#MXN281357), Transporter with Other ME License
- bb. Glacier Rock Farm, Inc. (#MCN282137), Cultivation, Tier 3 / Indoor
- cc. Glacier Rock Farm, Inc. (#MPN281710), Product Manufacturer
- dd. Green Gold Group, Inc. (#MCN281649), Cultivation, Tier 7 / Indoor
- ee. Green Gold Group, Inc. (#MPN281456), Product Manufacturer



# Staff Recommendations: Provisional Licenses

- ff. Green Gold Group, Inc. (#MRN281791), Retail
- gg. Green River Cannabis Company, Inc. (#MRN282175), Retail
- hh. Hennep Cultivation, LLC (#MCN282282), Cultivation, Tier 6 / Indoor
- ii. Hennep Cultivation, LLC (#MPN281766), Product Manufacturer
- jj. Holistic Health Group, Inc (#MCN282431), Cultivation, Tier 3 / Indoor
- kk. Holistic Health Group, Inc (#MCN282488), Cultivation, Tier 5 / Outdoor
- ll. Iron Express, Inc. (#MRN282424), Retail
- mm. J-B.A.M., Inc. (#MCN282510), Cultivation, Tier 1 / Indoor
- nn. Life Essence, Inc. (#MCN281999), Cultivation, Tier 9 / Indoor
- oo. Life Essence, Inc. (#MPN281624), Product Manufacturer
- pp. Life Essence, Inc. (#MRN282981), Retail





# Staff Recommendations: Provisional Licenses

- qq. Major Bloom, LLC (#MRN281759), Retail
- rr. Massbiolytics Corp. (#ILN281290), Independent Testing Laboratory
- ss. Mayflower Medicinals, Inc. (#MRN282155), Retail
- tt. Metro Harvest, Inc. (#MRN282659), Retail
- uu. Metro Harvest, Inc. (#MRN282743), Retail
- vv. PHA Industries, Inc. (#MPN281383), Product Manufacturer
- ww. Pure Botanicals, LLC (#MCN281770), Cultivation, Tier 1 / Indoor
- xx. Pure Botanicals, LLC (#MRN281951), Retail
- yy. QPS Massachusetts Holdings, Inc. (#MCN281517), Cultivation, Tier 4 / Indoor
- zz. QPS Massachusetts Holdings, Inc. (#MPN281696), Product Manufacturer



# Staff Recommendations: Provisional Licenses

aaa. Resinate, Inc. (#MRN282399), Retail

bbb. Stafford Green, Inc. (#MCN281964), Cultivation, Tier 5 / Outdoor

ccc. The Haven Center, Inc. (#MRN282581), Retail

ddd. Wellman Farm, Inc. (#MCN282513), Cultivation, Tier 10 / Outdoor

eee. Witch City Gardens, LLC (#MCN281615), Cultivation, Tier 3 / Indoor

fff. Witch City Gardens, LLC (#MRN281663), Retail




**Recess until  
1:45**

We will be back momentarily.

For updates on COVID-19 related to  
Commission business, please visit  
[MassCannabisControl.com/COVID19](https://MassCannabisControl.com/COVID19).





# Commission Discussion & Votes



# Commission Discussion & Votes

- Updated Equity Guidance
- Minimum Age Requirement for Persons in Vehicles during Curbside Delivery





# More About Marijuana Campaign Effectiveness

Public Meeting of the Cannabis Control Commission:  
June 2020

Cedric Sinclair, M.A.  
Maryalice Curley, M.B.A.  
Samantha M. Doonan, B.A.  
Julie K. Johnson, Ph.D.

# Chapter 55: An Act to Ensure Safe Access to Marijuana

**Section 51.** The Department of Public Health, in consultation with the Massachusetts Cannabis Control Commission, shall establish the following science-based public awareness campaigns:

- (i) A campaign to inform the public about responsible use of marijuana, including information on edibles and warnings about the dangers of manufacturing marijuana products at home; and
- (ii) A campaign to educate youth about marijuana use with a goal of decreasing the youth usage rate. The public awareness campaigns shall be funded from revenues received from the Marijuana Regulation Fund established in section 14 of chapter 94G of the General Laws.

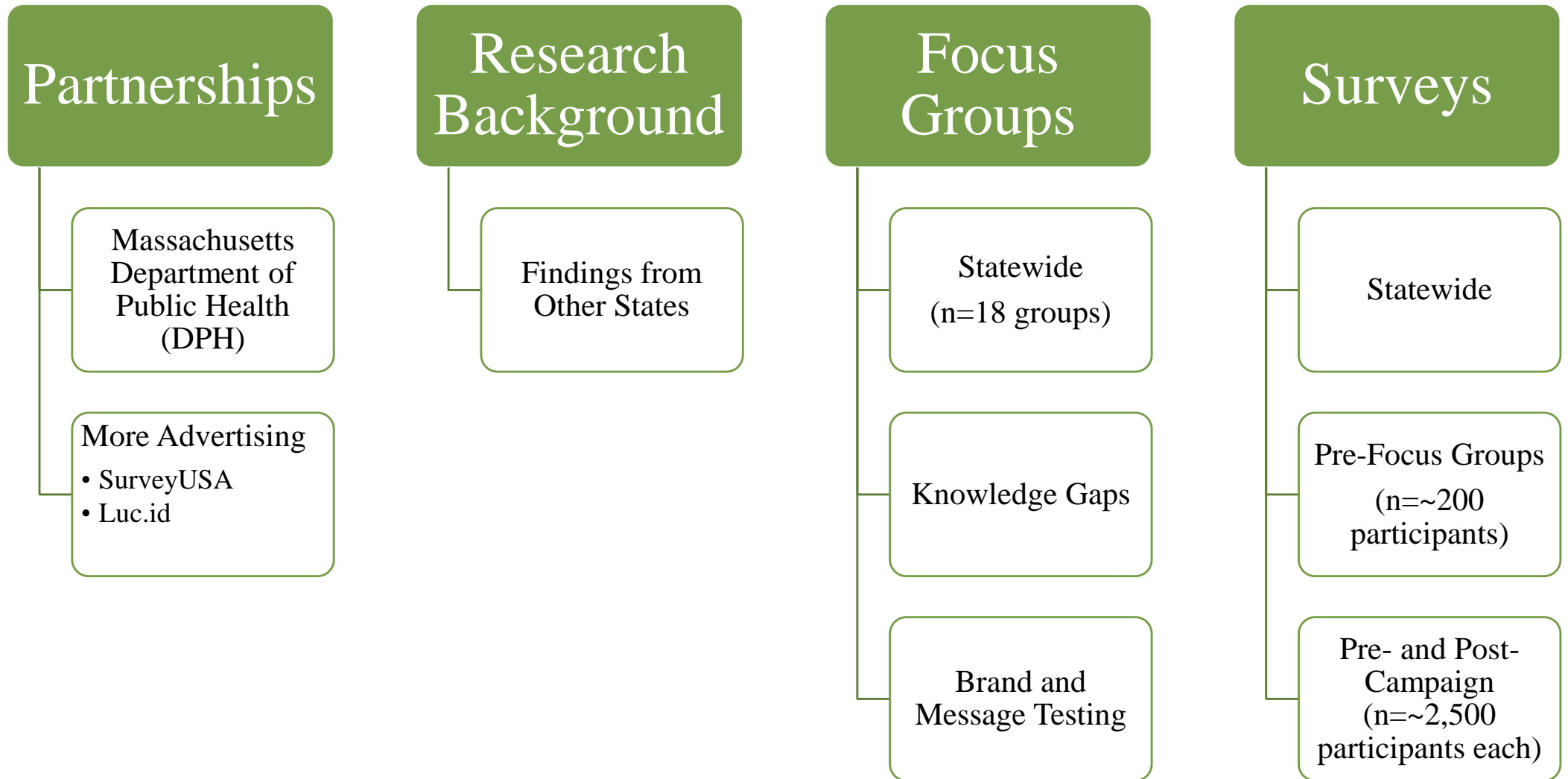
## More About Marijuana Campaign Objectives

1. Inform adults 21+ who use or are interested in using marijuana about the law to promote safe and responsible use.
2. Educate parents about the risks of marijuana use in youth and provide them with the tools they need to talk openly with their children.





# Campaign Development



# Campaign Development Results

## *10 Key Messages*

1. Legal age;
2. Places smoking is allowed or not allowed;
3. What constitutes operating under the influence;
4. Exceptions, including landlords, employers, towns, federal government;
5. Amount one can carry/grow;
6. Penalties for breaking law;
7. More information on edibles, including potency and delayed response;
8. Side effects/health effect for kids;
9. Transporting across state lines; and
10. Rules on storing marijuana products at home.

# Sample Creatives

**Massachusetts Cannabis Control Co...**  
@MA\_Cannabis

Did you know that while marijuana is legal in MA for adults 21+, you can't consume it in public or on federal land? And you can't carry it across state lines. Know the laws - learn more at [MoreAboutMJ.org](https://MoreAboutMJ.org) #MoreAboutMJ



Using marijuana is not allowed in public or on federal lands

11:00 AM - 22 Mar 2019

75 Retweets 166 Likes

28 75 166



**Marijuana is legal.**

**Know the laws.**

You must be 21 to buy, use, or grow marijuana.

You can have up to 1 oz. on you, and up to 10 oz. in your home.



**MORE ABOUT MARIJUANA**

Please consume responsibly.


[MoreAboutMJ.org](https://MoreAboutMJ.org)

Ad



**Massachusetts Cannabis Control Commission**  
Sponsored

Marijuana is legal in Massachusetts for adults 21+. If you have marijuana in your home, keep it locked up, out of reach and out of sight. Find out how to keep your kids safe at [MoreAboutMJ.org](https://MoreAboutMJ.org). #MoreAboutMJ



MASS.GOV

**Keep your kids safe**

Marijuana products can be mistaken for regular food and candy. Store your marijuana products safely and securely in your home.

Learn More

153 43 Comments 87 Shares 50K Views

Like Comment Share

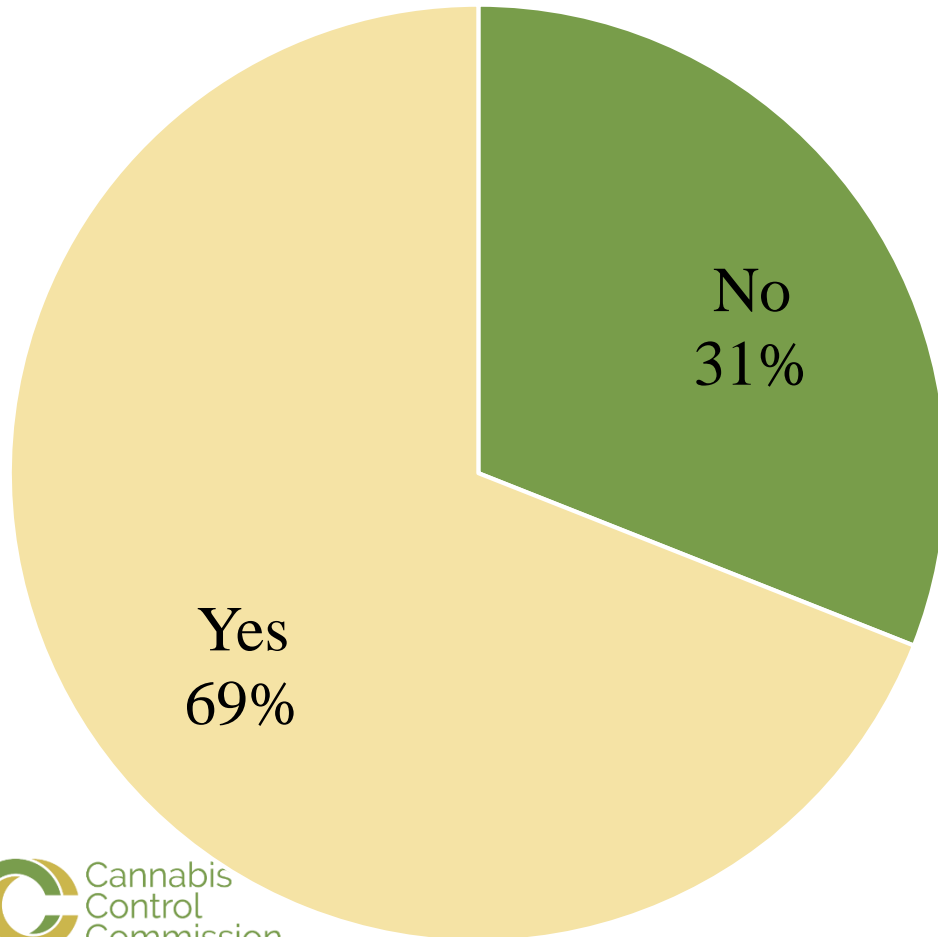
# Methods to Assess Effectiveness

1. **Reach** (target audience exposure);
2. **Recognition** (target audience recalls seeing creatives); and
3. **Knowledge** (target audience new knowledge).



# Findings – Recognition

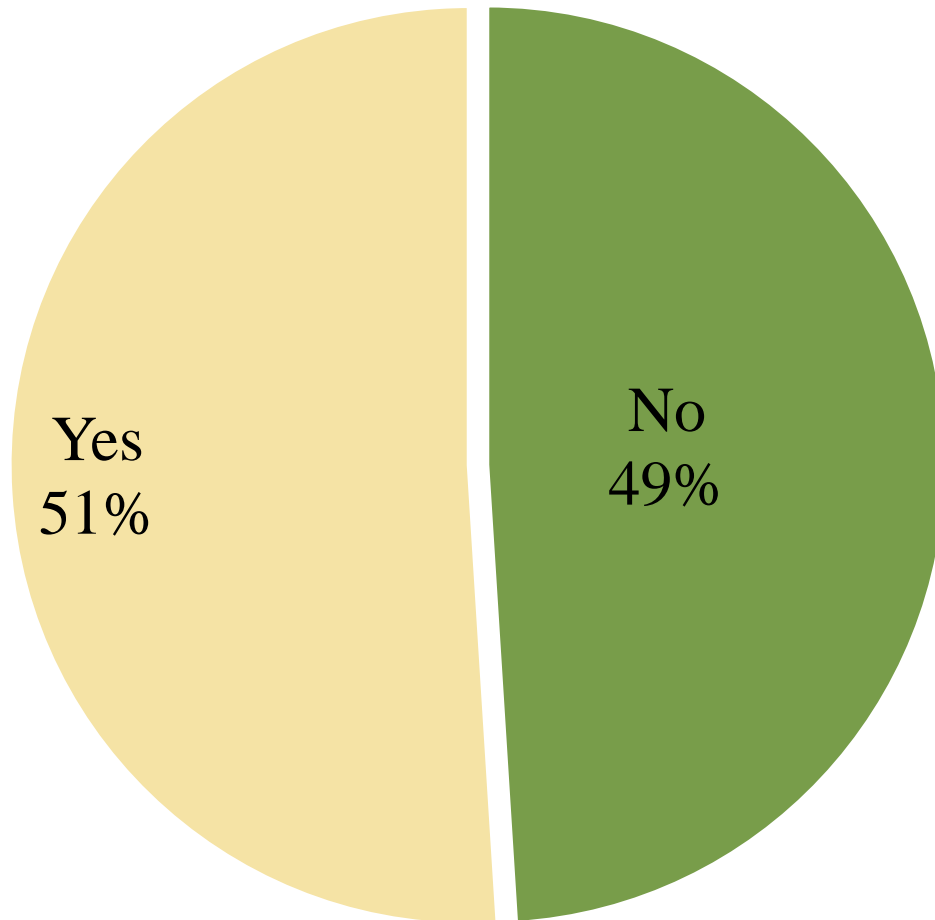
## Recall Seeing Any Marijuana Advertising



Recall	Frequency (%)
No	471 (31%)
Yes	1,063 (69%)
Total	2,142

# Findings – Recognition

## Saw Any Message



## Recall Seeing Campaign Messages

Campaign Metrics	Measures Respondents Reporting Seeing Public Awareness Campaign [Frequency (%)]
Know the laws	1,243 (49%)
Federal land	456 (30%)
Can have 1oz	600 (39%)
Find dispensary	622 (41%)
Grow plants	570 (37%)
Brain development	436 (28%)
Edibles	310 (20%)
Talk about risks	687 (45%)
Can be transported	61 (4%)
None	51 (3%)
Image: Know the laws	1,243 (49%)
Image: Legal in MA	1,022 (41%)
Video 1: Legal in MA	666 (26%)
Video 2: Add to conversation	512 (20%)
Video 3: What you should know	470 (18%)
Image: Start low and go slow	509 (19.7%)
Image: Can't use in public	544 (21.4%)
Hear of website	805 (31.0%)
Image: More website	178 (6.6%)

# Findings – Knowledge

## Survey Measure: At What Age are Individuals Old Enough to Try

	<sup>A</sup> Any PAC	<sup>B</sup> Youth PAC	<sup>C</sup> Year
	OR (95% CI)	OR (95% CI)	OR (95% CI)
<b>Reported 18+ to Try</b>	1.33** (1.11-1.60)	1.38** (1.12-1.69)	1.36*** (1.15- 1.61)
<b>Reported 21+ to Try</b>	2.76*** (2.14-3.54)	2.90*** (2.11-3.97)	1.35*** (1.18-1.54)

<sup>A</sup> Any PAC refers to respondents reporting “yes” to seeing any of the nine individual PAC component measures

<sup>B</sup> Youth PAC refers to respondents reporting “yes” to seeing the two individual PAC components assessing brain development (i.e., “*Marijuana can affect brain development in kids*”) and talking to kids (i.e. “*Talk to your kids about the risks of marijuana*”)

<sup>C</sup>Year refers to the year of data collection, pre-campaign (2018) and post-campaign (2019).

# Findings – Knowledge

## Survey Measure: How Does Driving After Cannabis Compare to Driving After

Driving Statements in comparison to driving after drinking alcohol	<sup>A</sup> Any PAC	<sup>B</sup> Youth PAC	<sup>C</sup> Year
	OR (95% CI)	OR (95% CI)	OR (95% CI)
<b>Marijuana Is Less Dangerous</b>	1.19 (0.94-1.51)	1.03 (0.79-1.33)	1.02 (0.87-1.20)
<b>Marijuana Is More Dangerous</b>	0.64 (0.27-1.50)	0.63 (0.30-1.32)	0.82 (0.47-1.42)
<b>Marijuana Is Just as Dangerous</b>	1.03 (0.33-1.27)	1.20 (0.96-1.50)	1.10 (0.83-1.29)
<b>Marijuana is Either More or Just as Dangerous</b>	0.84 (0.66-1.06)	0.97 (0.75-1.26)	1.25* (1.03-1.52)

<sup>A</sup> Any PAC refers to respondents reporting “yes” to seeing any of the nine individual PAC component measures

<sup>B</sup> Youth PAC refers to respondents reporting “yes” to seeing the two individual PAC components assessing brain development (i.e., “*Marijuana can affect brain development in kids*”) and talking to kids (i.e. “*Talk to your kids about the risks of marijuana*”)

<sup>C</sup>Year refers to the year of data collection, pre-campaign (2018) and post-campaign (2019).



# Findings – Knowledge

## Survey Measure: If You Were to Have Cannabis in Your Home, Where Might You Store it?

Where to Store Cannabis	<sup>A</sup> Any PAC	<sup>B</sup> Youth PAC	<sup>C</sup> Year
	OR (95% CI)	OR (95% CI)	OR (95% CI)
<b>Locked area</b>	1.19 (1.00-1.43)	1.28* (1.04-1.57)	0.86 (0.73-1.01)
<b>Medicine cabinet</b>	1.37* (1.06-1.77)	1.04 (0.80- 1.37)	1.01 (0.84-1.21)
<b>Kitchen cabinet</b>	1.3 (0.92- 1.83)	1.12 (0.78-1.60)	1.01 (0.84-1.21)
<b>Bedside table</b>	1.18 (0.92- 1.52)	1.03 (0.80-1.31)	1.13 (0.94-1.35)
<b>Drawer</b>	1.05 (0.84-1.32)	0.88 (0.71- 1.10)	1.11 (0.95-1.32)

<sup>A</sup> Any PAC refers to respondents reporting “yes” to seeing any of the nine individual PAC component measures

<sup>B</sup> Youth PAC refers to respondents reporting “yes” to seeing the two individual PAC components assessing brain development (i.e., “*Marijuana can affect brain development in kids*”) and talking to kids (i.e. “*Talk to your kids about the risks of marijuana*”)

<sup>C</sup>Year refers to the year of data collection, pre-campaign (2018) and post-campaign (2019).

# Findings – Knowledge

## Survey Measure: Are the Risk of Cannabis Greater for Adults or Youth?

	<sup>A</sup> Any PAC	<sup>B</sup> Youth PAC	<sup>C</sup> Year
	OR (95% CI)	OR (95% CI)	OR (95% CI)
<b>Cannabis risks greater for youth</b>	1.64*** (1.38-1.97)	2.11*** (1.71- 2.60)	1.46*** (1.244- 1.70)
<b>Second-hand cannabis smoke as dangerous or more dangerous for youth</b>	1.06 (0.88-1.27)	1.2 (0.98- 1.48)	1.13 (0.98- 1.31)
<b><sup>D</sup>Have information needed to talk to child(ren)</b>	1.13 (0.69-1.85)	1.42 (0.80-2.53)	1.04 (0.76- 1.41)

<sup>A</sup> Any PAC refers to respondents reporting “yes” to seeing any of the nine individual PAC component measures

<sup>B</sup> Youth PAC refers to respondents reporting “yes” to seeing the two individual PAC components assessing brain development (i.e., “*Marijuana can affect brain development in kids*”) and talking to kids (i.e. “*Talk to your kids about the risks of marijuana*”)

<sup>C</sup>Year refers to the year of data collection, pre-campaign (2018) and post-campaign (2019).

# Campaign Effectiveness— Key Findings

- **Reach:** Campaign reach is estimated at 51% of Commonwealth (based on post-survey campaign report);
- **Age:** Both campaigns associated with significant increase in reporting that individuals ( $21 \leq$ ) were old enough to try cannabis;
- **Driving:** Post campaign associated with significant increase in reporting that driving after cannabis use is more or just as dangerous as driving after alcohol use;
- **Youth Risks:** Both campaigns associated with significant increase in reporting that cannabis use risks are greater for youth; and
- **Storage:** Youth campaign associated with significant increase in respondents reporting that if they had cannabis in house, they would store in locked storage area.

# Policy Considerations: For Commonwealth

- **Consideration 1:** The Commonwealth could continue the Public Awareness Campaign with a focus on youth (under 21-years old), (2) parents of youth, (3) adult consumers, (4) home growers and manufacturers, and (5) pregnant and breastfeeding women;
- **Consideration 2:** Use campaign results assessing marijuana use behaviors to inform future campaign messaging, such as harm reduction; and
- **Consideration 3:** As part of building future campaigns, incorporate targeted knowledge assessment questions into any statewide pre/post survey to enable more comprehensive knowledge assessments.

Thank you

Questions?

Doonan SM., Sinclair, C., Curley, MA., Johnson JK., (2020, June). More About Marijuana Public Awareness Campaign Effectiveness. Boston, MA: Massachusetts Cannabis Control Commission.





# Upcoming Meetings:

June 19, 2020  
June 25, 2020 (tentative)  
July 9, 2020  
via Microsoft Teams Live





# Licensing Data

## Licensing Applications | June 4, 2020

*The totals below are applications that have submitted all four packets and are pending review.*

Type	#
Craft Marijuana Cooperative	2
Independent Testing Laboratory	6
Marijuana Cultivator	111
Marijuana Microbusiness	7
Marijuana Product Manufacturer	82
Marijuana Research Facility	5
Marijuana Retailer	148
Marijuana Transporter with Other Existing ME License	4
Third Party Transporter	6
<b>Total</b>	<b>371</b>

## Licensing Applications | June 4, 2020

*The totals below are all license applications received to date.*

Type	#
Pending (All 4 packets submitted)	371
Withdrawn	551
Incomplete (Less than 4 packets submitted)	4,453
Denied	4
Approved	421
<b>Total</b>	<b>5,800</b>

## Licensing Applications | June 4, 2020

*The totals below are number of licenses approved by category.*

Type	#
Craft Marijuana Cooperative	1
Independent Testing Laboratory	3
Marijuana Cultivator	129
Marijuana Microbusiness	11
Marijuana Product Manufacturer	101
Marijuana Research Facility	0
Marijuana Retailer	172
Marijuana Third Party Transporter	1
Marijuana Transporter with Other Existing ME License	3
<b>Total</b>	<b>421</b>



## Licensing Applications | June 4, 2020

*The totals below are number of licenses approved by stage.*

Type	#
Provisionally Approved	67
Provisional License	214
Final License	34
Commence Operations	106
<b>Total</b>	<b>421</b>

*Provisionally approved means approved by the Commission but has not submitted license fee payment yet – provisional license has not started*

## Licensing Applications | June 4, 2020

Status	#
Application Submitted: Awaiting Review	26
Application Reviewed: More Information Requested	198
Application Deemed Complete: Awaiting 3 <sup>rd</sup> Party Responses	89
All Information Received: Awaiting Staff Recommendation	58
Applications Considered by Commission	425
<b>Total</b>	<b>796</b>



## Licensing Applications | June 4, 2020

*The totals below are distinct license numbers that have submitted all required packets.*

**The 796 applications represent 422 separate entities**

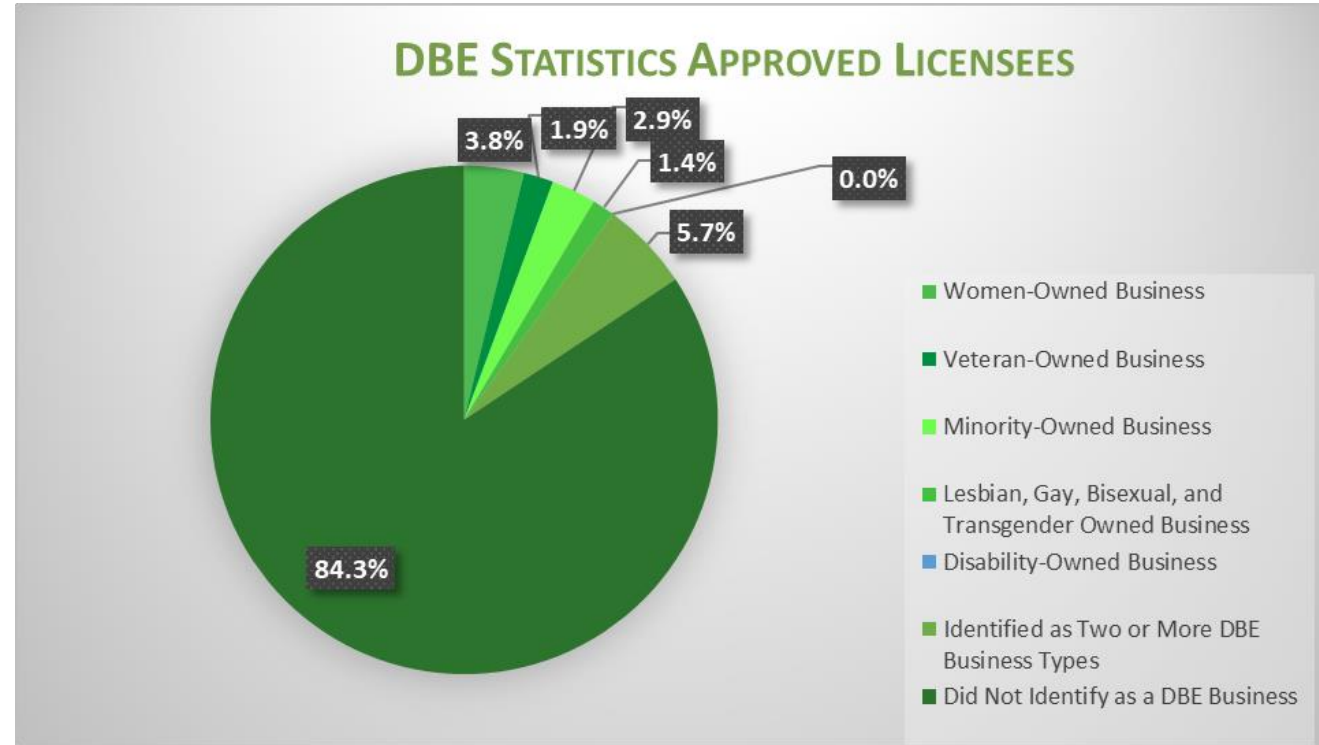
Type	#
RMD Priority	239
Economic Empowerment Priority	20
Expedited Review	111
General Applicant	426
<b>Total</b>	<b>796</b>

Expedited Applications	
Expedited: License Type	21
Expedited: Social Equity Participant	16
Expedited: Disadvantaged Business Enterprise	61
Expedited: Two or More Categories	13
<b>Total</b>	<b>111</b>

## Licensing Applications | June 4, 2020

### Disadvantaged Business Enterprise Statistics for Approved Licensees

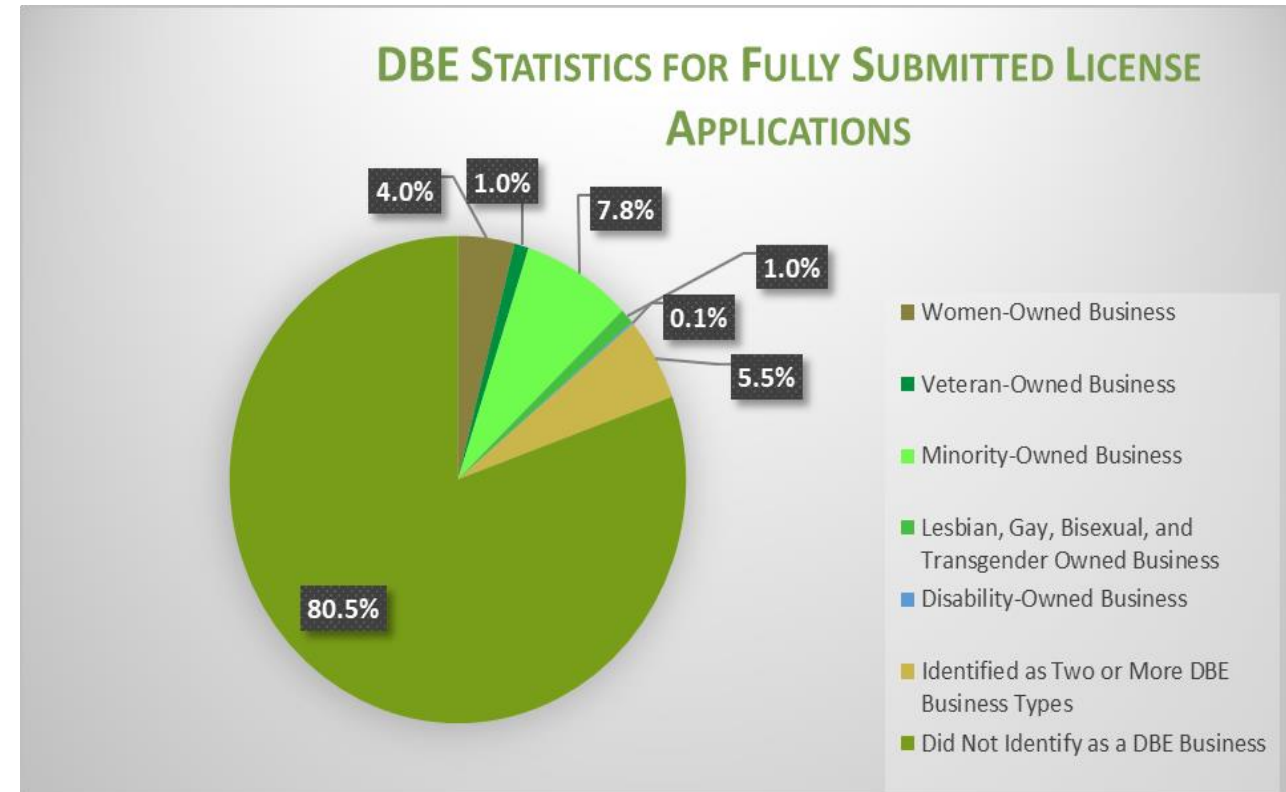
Type	#	% of Group
Women-Owned Business	16	3.8%
Veteran-Owned Business	8	1.9%
Minority-Owned Business	12	2.9%
Lesbian, Gay, Bisexual, and Transgender Owned Business	6	1.4%
Disability-Owned Business	0	0%
Identified as Two or More DBE Business Types	24	5.7%
Did Not Identify as a DBE Business	355	84.3%
<b>Total</b>	<b>421</b>	<b>100%</b>



## Licensing Applications | June 4, 2020

### Disadvantaged Business Enterprise (DBE) Statistics for Fully Submitted License Applications

Type	#	% of Group
Women-Owned Business	32	4%
Veteran-Owned Business	8	1%
Minority-Owned Business	62	7.8%
Lesbian, Gay, Bisexual, and Transgender Owned Business	8	1%
Disability-Owned Business	1	0.1%
Identified as Two or More DBE Business Types	44	5.5%
Did Not Identify as a DBE Business	641	80.5%
<b>Total</b>		<b>100%</b>

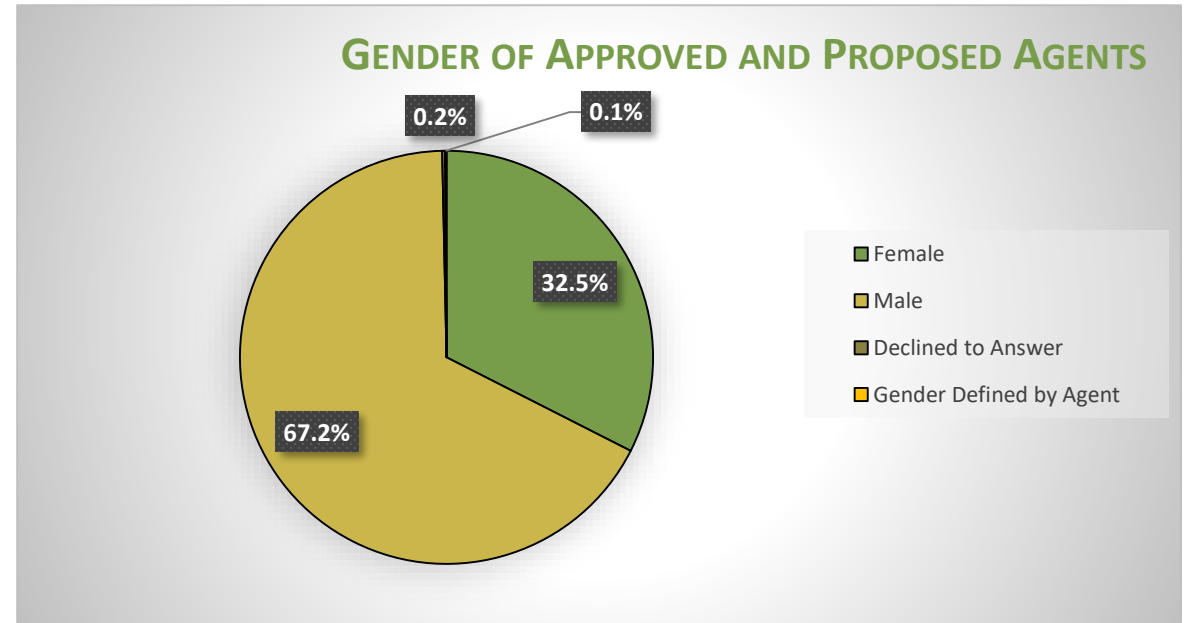




## Agent Applications | June 4, 2020

### Demographics of Approved and Pending Agents

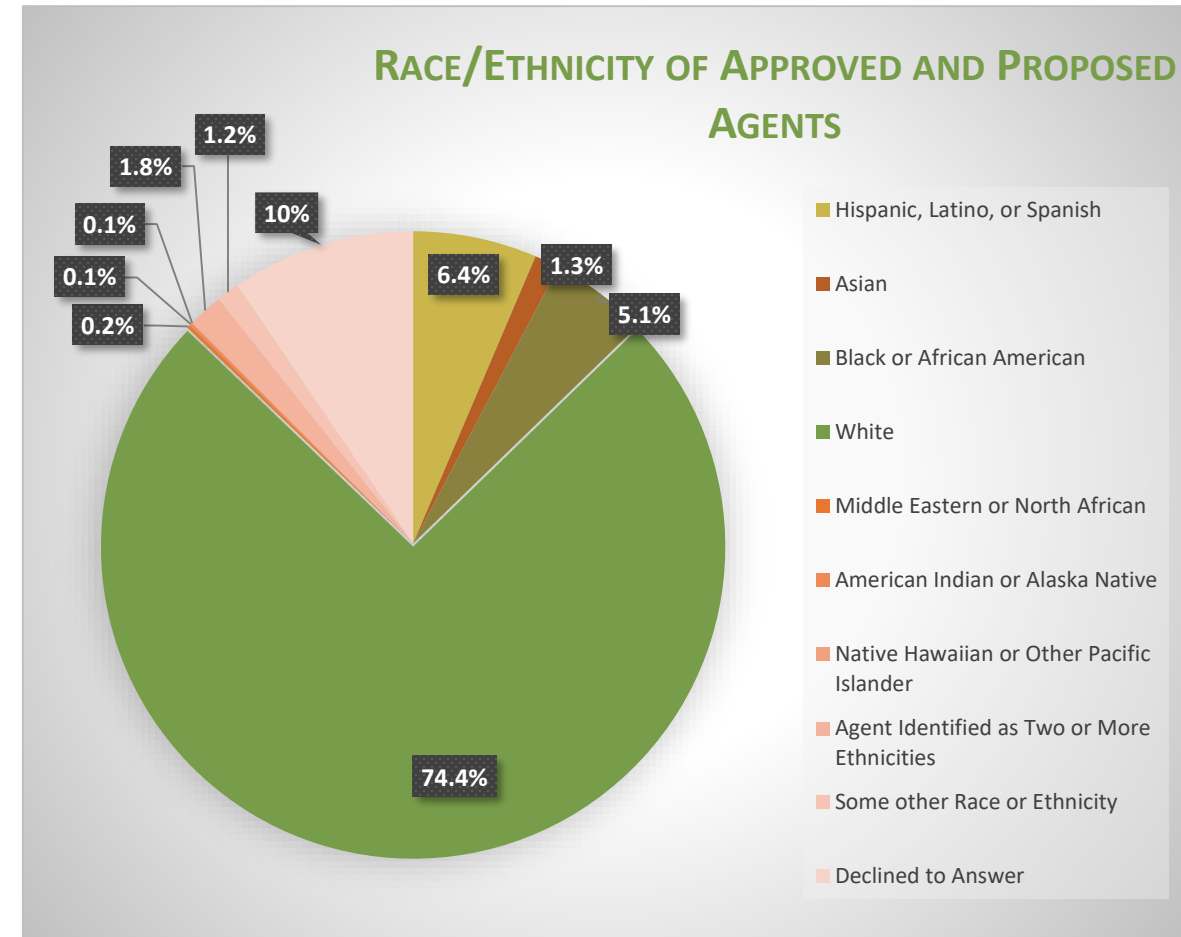
Gender	#	%
Female	2,692	32.5%
Male	5,568	67.2%
Declined to Answer	19	0.2%
Gender Defined by Applicant	9	0.1%
<b>Total</b>	<b>8,288</b>	<b>100%</b>



## Agent Applications | June 4, 2020

### Demographics of Approved and Pending Agents

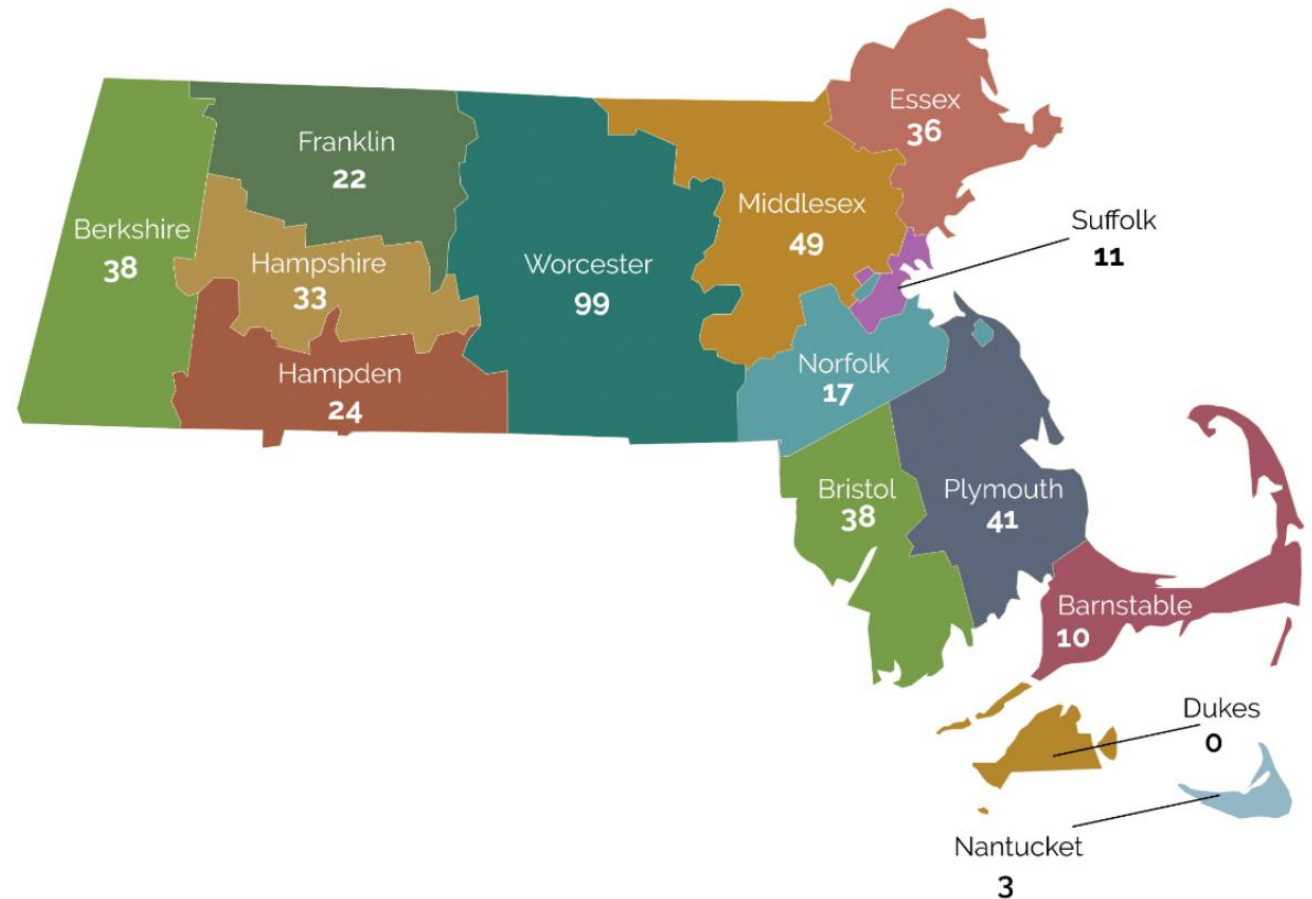
Race/Ethnicity	#	%
Hispanic; Latino; Spanish	532	6.4%
Asian	106	1.3%
Black; African American	419	5.1%
White	6,165	74.4%
Middle Eastern; North African	15	0.2%
American Indian; Alaska Native	11	0.1%
Native Hawaiian; Other Pacific Islander	5	0.1%
Identified as Two or More Ethnicities	148	1.8%
Other Race or Ethnicity	98	1.2%
Declined to Answer	789	9.5%
<b>Total</b>	<b>8,288</b>	<b>100%</b>



## Licensing Applications | June 4, 2020

*The totals below are the total number of licenses by county.*

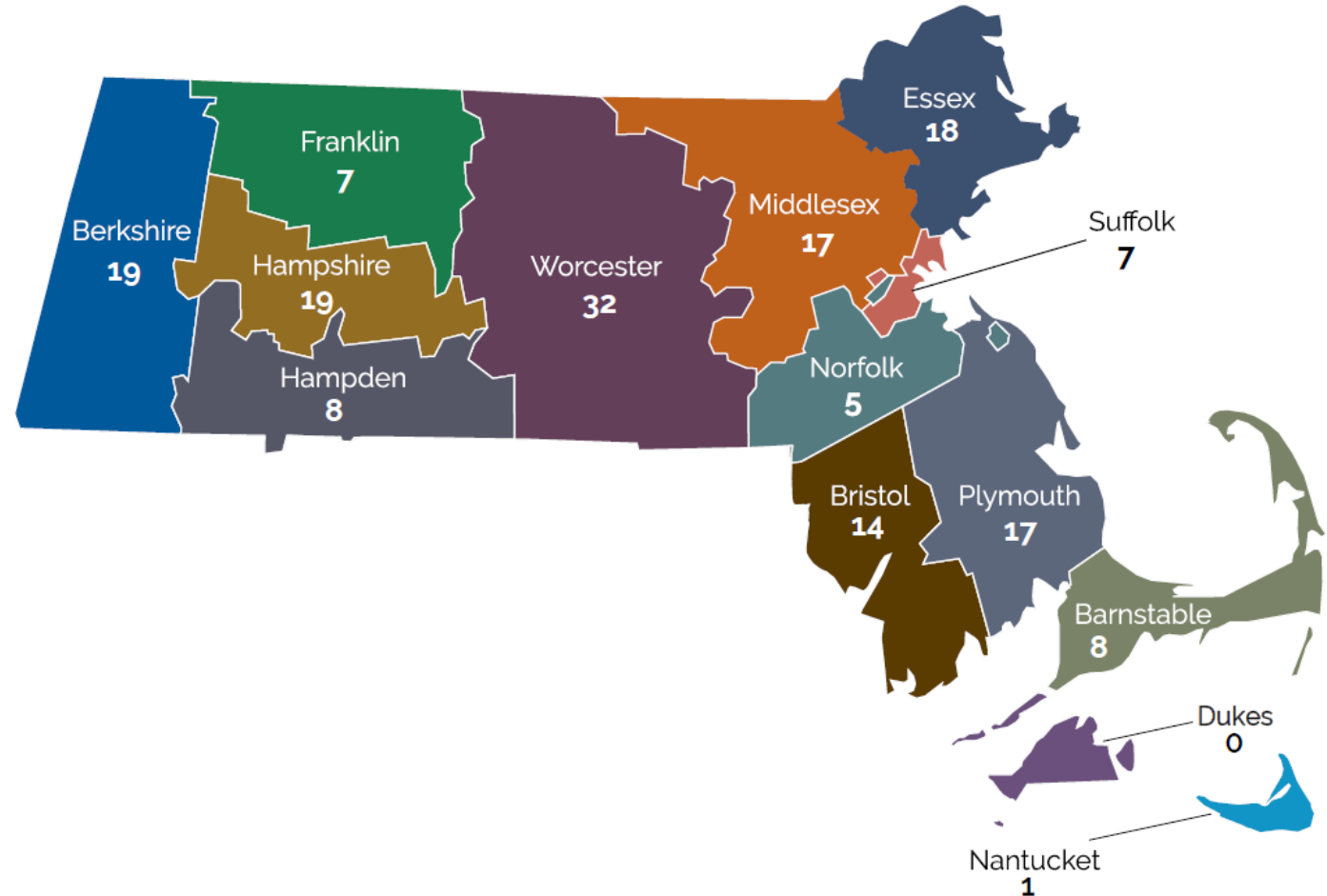
COUNTY	#	+/-
BARNSTABLE	10	+1
BERKSHIRE	38	+2
BRISTOL	38	+1
DUKES	0	
ESSEX	36	+7
FRANKLIN	22	+3
HAMPDEN	24	+1
HAMPSHIRE	33	+5
MIDDLESEX	49	+5
NANTUCKET	3	
NORFOLK	17	
PLYMOUTH	41	+5
SUFFOLK	11	
WORCESTER	99	+9
<b>TOTAL</b>	<b>421</b>	<b>+39</b>



## Licensing Applications | June 4, 2020

*The totals below are the total number of retail licenses by county.*

COUNTY	#	+/-
BARNSTABLE	8	+1
BERKSHIRE	19	+1
BRISTOL	14	+1
DUKES	0	
ESSEX	18	+1
FRANKLIN	7	+2
HAMPDEN	8	
HAMPSHIRE	19	+4
MIDDLESEX	17	+1
NANTUCKET	1	
NORFOLK	5	
PLYMOUTH	17	+5
SUFFOLK	7	
WORCESTER	32	+5
<b>TOTAL</b>	<b>172</b>	<b>+21</b>



## Licensing Applications | June 4, 2020

TYPE	PENDING APPLICATION	INITIAL LICENSE DENIED	PROVISIONALLY APPROVED	PROVISIONAL LICENSE	FINAL LICENSE	COMMENCE OPERATION	TOTAL
Craft Marijuana Cooperative	2	0	0	1	0	0	<b>3</b>
Independent Testing Laboratory	6	0	0	1	0	2	<b>9</b>
Marijuana Cultivator	111	2	18	71	10	30	<b>242</b>
Marijuana Microbusiness	7	0	4	5	1	1	<b>18</b>
Marijuana Product Manufacturer	82	1	18	49	8	26	<b>184</b>
Marijuana Research Facility	5	0	0	0	0	0	<b>5</b>
Marijuana Retailer	148	1	26	87	14	45	<b>321</b>
Marijuana Transporter with Other Existing ME License	4	0	1	0	0	2	<b>7</b>
Third Party Transporter	6	0	0	0	1	0	<b>7</b>
<b>Total</b>	<b>371</b>	<b>4</b>	<b>67</b>	<b>214</b>	<b>34</b>	<b>106</b>	<b>796</b>



## Adult Use Agent Applications | June 4, 2020

13,665 Total Agent Applications:

- 143  
Total  
Pending
- 130 Pending Establishment Agents
  - 13 Pending Laboratory Agents
  - 698 Withdrawn
  - 1,446 Incomplete
  - 136 Expired
  - 3,097 Surrendered
  - 8,145 Active

Of Total Pending:

- 30 not yet reviewed
- 103 CCC requested more information
- 10 awaiting third party response
- 0 Review complete; awaiting approval

## MMJ Licensing Data | June 4, 2020

MTC License Applications	#
Pending-Application of Intent Stage	36
Pending-Management and Operations Profile Stage	8
Pending-Siting Profile Stage	7
Application Expired	104
Application Withdrawn	3
<b>Total</b>	<b>158</b>

MTC Licenses	#
Provisional	66
Final	12
Commence Operations	62
License Expired	25
<b>Total</b>	<b>165</b>

## MMJ Agent and Program Data | June 4, 2020

*The numbers below are a snapshot of the program for the month of May.*

MTC Agent Applications	#
Pending-MTC Agent Applications	25
Pending-Laboratory Agents	0
Revoked	3
Surrendered	2,899
Expired	590
Active	6,233
<b>Total</b>	<b>9,750</b>

MMJ Program	#
Certified Patients	85,579
Certified Active Patients	79,252
Active Caregivers	7,390
Registered Certifying Physicians	265
Registered Certifying Nurse Practitioners	79
Ounces Sold	72,720