

CANNABIS CONTROL & COMPLIANCE SOLUTION



Enabling trust



LEGALIZING CANNABIS: NOW WHAT?

Pressure on
Governments
& Industry to
Ensure Regulatory
Compliance



SUPPORT
REGULATORY
COMPLIANCE



CONFIRM
PROOF OF
ORIGIN



DETER
THEFT AND
FRAUD



PROMOTE
PUBLIC HEALTH
AND SAFETY



PREVENT
ILLEGAL
ACTIVITY

5 KEYS

to Effective Cannabis Control & Compliance

1.

Create complete supply chain visibility for regulators



2.

Make authentication paramount



3.

Enable easy industry compliance



4.

Ensure solution works with legacy capabilities



5.

Use a flexible solution that can adjust to evolving needs



ENSURING LEGITIMACY

Multi-Layered Security is Vital to Effective Traceability

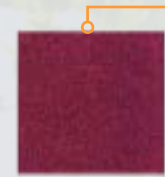
For any compliance program to be effective, you must be able to trust the data tracked along the way.

Most track and trace programs rely on serialization with unique codes marked on each product. Unfortunately, serialization alone does not prevent fraud or illegal activity. Barcodes and QR codes are easily copied and reused.

The SICPA solution uses unique, counterfeit-resistant stamps to protect the authenticity of legal products. The material- and information-based anti-counterfeiting elements on this stamp are vital to maintain the integrity of the unique codes.

Trusted data adds value to traceability and consumers

- License types
- Product declarations
- Stamp activations
- Test results
- Tasting notes
- Product transfers
- Product receipt confirmations



FRONT VIEW



ANGLE VIEW

Proprietary color-shifting ink cannot be copied or recreated and provides a visible check for authenticity

QR codes link consumers to compliance program website

Alphanumeric code unique to each stamp links product and traceability details

Tamper-proof cuts prevent stamp from being removed and reused on another product

Microprint adds another layer of security to prevent copying



SICPA'S CANNABIS CONTROL & COMPLIANCE SYSTEM

Enabling Trust in the
New Frontier of Legal
Cannabis

How data flows along the supply chain

STAMP

TRANSFER

CONFIRM

REGULATORS



MONITOR



CULTIVATOR

MANUFACTURER



Secure stamp links
physical product to
information stored in the
secure, online system



AUDIT



INVESTIGATE

LAW ENFORCEMENT



DISTRIBUTOR

DISPENSARY

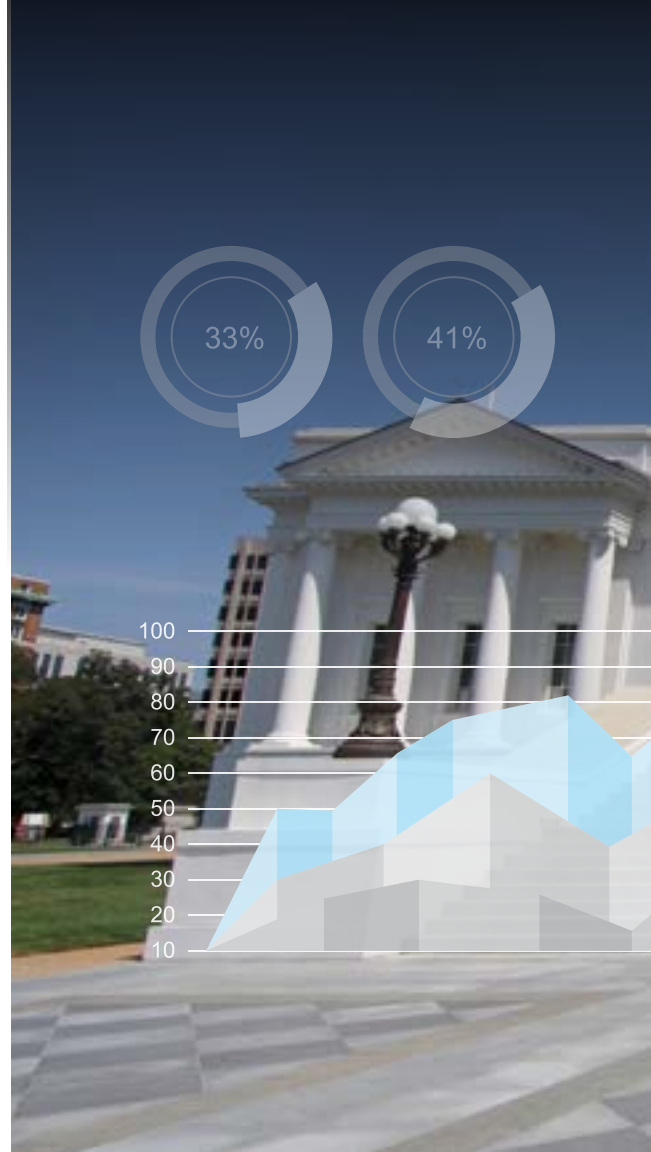
CONSUMER

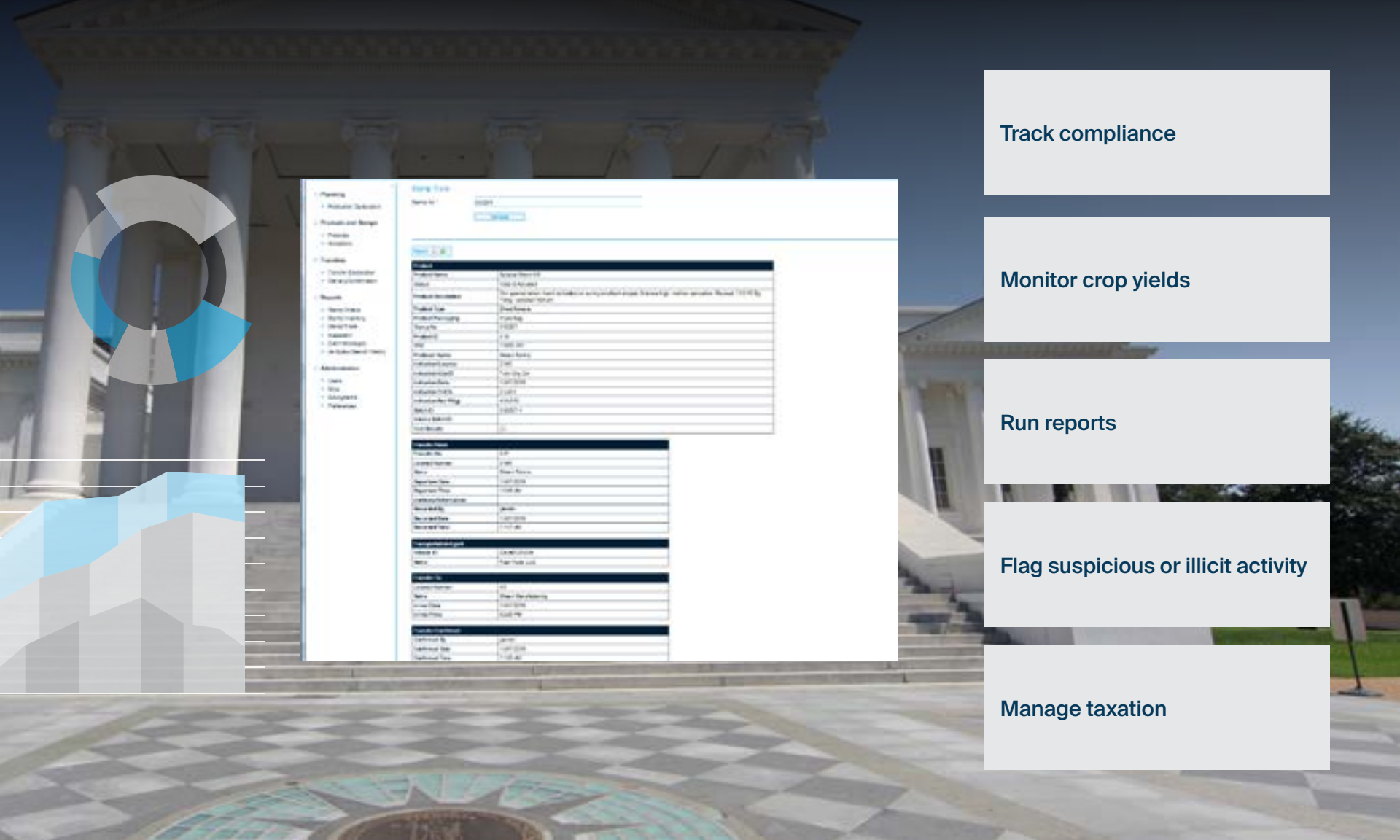
REGULATOR

Ensure Regulatory
Compliance with
Complete Supply
Chain Visibility

Benefits

- Complete solution aligns with industry operations for easy compliance
- Confidence in data through counterfeit-resistant stamp
- Simple product and volume reconciliation to identify suspicious activity
- Visibility across the supply chain to manage and report on compliance
- Market insight to shape future requirements
- Identification of diversion and injection across the supply chain





Planning Tools

Step 1 of 1

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CULTIVATOR

Compliance Starts
Here—Make It Simple



Benefits

- Easy on-ramp to regulatory compliance
- Kick off supply chain visibility
- Track product data
- Seamlessly integrates with seed-to-sale systems designed for industry operations
- Simple to navigate, intuitive user interface aligned to cultivator work flow and government compliance needs



Each plant can be uniquely identified ...



... and linked to a batch/lot for volume reconciliation and tracking across the supply chain

Humboldt County, California
Medi-Cal Cannabis Prescription Control System

Connected As: jankin (Web Administrator) | Contacts | About | Logout

8:00PM - ESC of case | Humboldt County Sheriff... | LOSTN - Medical Cannabis... | 9076 Location - 0000.jpg | Photo Camera | SECN-Web Timeline

Production Declaration Administering 8:00:08 PM 11/30/16 48PDT

Location: Great Farms (2145) - Yuba City, TX

Strain Name: _____

Planting ID: _____

Planting Batch ID: _____

Planting Date From: _____

Planting Date To: _____

Yield Date From: _____

Yield Date To: _____

Submit

Regents

- Strain Detail
- Strain History
- Strain Tools
- Strain Edit
- Export Spreadsheet
- Verify Reg Search History

Administration

- Users
- SRAs
- Subscriptions
- Preferences

Location	Strain Name	Planting ID	Planting Batch ID	Light Type	Light Subtype	Planting Date	Plant Qty	Yield Date	Yield Qty	Actions
Great Farms (2145)	Blue Dream	102	00000001	Seed	Quartz 5000K	09/05/2016	16	09/26/2016	3.5	Edit Delete
Great Farms (2145)	Blue Dream	10	00000001	Outdoor		07/01/2016	47	08/05/2016	7	Edit Delete
Great Farms (2145)	Strawberry Cough	10	00000001	Outdoor		06/06/2016	36	06/26/2016	10	Edit Delete
Great Farms (2145)	Strawberry Cough	10	00000001	Outdoor		06/01/2016	25	06/30/2016	0	Edit Delete
Great Farms (2145)	OG Kush	0		Outdoor	Light Information	06/06/2016	10	06/19/2016	2.5	Edit Delete

Production declaration

Manage product catalog

Activate and apply stamps

Initiate product transfers

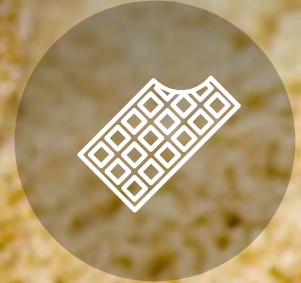
MANUFACTURER

Maintain Traceability
Even when Products
Change Forms



Benefits

- Product details are retained as agricultural product is transformed into manufactured goods
- Continued supply chain visibility supports volume reconciliation
- Documentation is standardized to track supply chain movement for all stakeholders
- Derivative products from the manufacturing process are uniquely identified and reconciled



Manage Transfers 16 Oct 2016 11:14:00 AM PST

Transfer From License:

Transfer Agent:

Transfer Vehicle ID:

WHS to License:

Stamp fee:

Product:

Transfer Date From:

Transfer Date To:

No Records Found

Transfer No.	Transfer From License	Transfer Agent	Transfer Vehicle ID	Stamp to License	Stamp Fee	Transfer Date	Submitted By	Actions
81	Green Farms (2345)			Food Manufacturing (FBI)	0	08-21-2016	webadmin	<input type="button" value="Edit"/> <input type="button" value="Delete"/>
82	Green Farms (2345)	Green Agent	CA 1234567	Green Manufacturing (FBI)	4	08-25-2016	webadmin	<input type="button" value="Edit"/> <input type="button" value="Delete"/>
84	Green Farms (2345)	WHS Importing LLC	CA 1234567	Food Manufacturing (FBI)	5	08-15-2016	webadmin	<input type="button" value="Edit"/> <input type="button" value="Delete"/>
85	Green Farms (2345)	Green Agent	CA 1234567	Green Manufacturing (FBI)	1	08-23-2016	webadmin	<input type="button" value="Edit"/> <input type="button" value="Delete"/>
86	Green Farms (2345)	Agent B		Green Manufacturing (FBI)	0	08-14-2016	webadmin	<input type="button" value="Edit"/> <input type="button" value="Delete"/>
89	Green Farms (2345)			Green Manufacturing (FBI)	0	08-25-2016	webadmin	<input type="button" value="Edit"/> <input type="button" value="Delete"/>
90	Green Farms (2345)	Web Admin	Web Admin (FBI)	Green Manufacturing (FBI)	4	08-25-2016	webadmin	<input type="button" value="Edit"/> <input type="button" value="Delete"/>
92	Green Farms (2345)	Agent C	Vehicle	Green Manufacturing (FBI)	8	08-25-2016	webadmin	<input type="button" value="Edit"/> <input type="button" value="Delete"/>
93	Green Farms (2345)			Green Manufacturing (FBI)	1	08-25-2016	webadmin	<input type="button" value="Edit"/> <input type="button" value="Delete"/>
94	Green Farms (2345)	Agent D	CA 1234567	Green Manufacturing (FBI)	0	08-25-2016	webadmin	<input type="button" value="Edit"/> <input type="button" value="Delete"/>

Manage product catalog

Confirm receipt of products

Activate and apply stamps for manufactured goods

Transfer products

DISTRIBUTOR

Easily Demonstrate Legal Operations



Benefits

- Maintain traceability through distribution to point of sale
- Transport manifests link product in transit with stamp numbers and system information in one document
- Confidently validate product in transit with anti-counterfeit stamps



Humboldt County, California

Wildfire/Cannabis Management System

Transfer Manifest Report

TRANSFER MANIFEST DETAIL

Humboldt County, CA - Wildfire Cannabis Permit at Origin Train and Train System

Additional Information

TRANSFER FROM		TRANSPORTATION AGENT	TRANSFER TO	
Account No.	0146	Account No.	46	
Name	Green Farms	Name	Green Farms	
Address 1	9121 First Street	Address 1	101	
Address 2		Address 2		
City Name	Trinity, CA	City Name	Trinity, CA	
Zip Code	95075	Zip Code	95075	
Departure Date	10/08/16	Estimated Date	10/08/16	
Departure Time	10:00 AM	Estimated Time	2:00 PM	
Signature	Jason Zymon	Signature		
Date Recorded	10/08/16	Date	Date Recorded	
Time Recorded	11:11 AM	Time	Time Recorded	

CONTENTS

Batch #	Product ID	Product Description	Product Type	Packaging	Quantity	Est Net Wt (kg)	Total Net Wt (kg)	Shelf
1000111	111	Green Farms 111	Green Farms	111	1	111.11	111.11	1000111
1000					1		111.11	

Confirm product receipt

Initiate product transfer

Demonstrate product in transit
is legally changing hands

DISPENSARY

Compliance through
Point of Sale



Benefits

- Stamped products build consumer confidence
- Materials to educate staff and consumers
- Product detail tracked with stamps helps dispensaries advise consumers on product selection



Humboldt County, California
Medicine Cannabis Possession Control System

Connected As: User01 (Blue Administrator) | Contacts | About | Logout

10/27/2019 11:19:10 AM PST

- Planning
 - Productive Distribution
- Products and Stamps
 - Products
 - Annotations
- Transfers
 - Transfer Confirmation
 - Delivery Confirmation
- Reports
 - State Orders
 - State Inventory
 - State Taxes
 - Registration
 - Event Messages
 - Verify Not Search History
- Administration
 - Users
 - Roles
 - Subsystems
 - Preferences

Manage Confirmations

Transfer Number:

Confirmed:

Transfer From License:

Transfer To License:

State Tax:

Product:

Transfer Date From:

Transfer Date To:

(4 transfers found)

Transfer Number	Confirmed	Transfer From License	Transfer To License	Transfer Qty	Transfer Date	Confirmed By	Confirmed Date	Complete	Cancel
01	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
02	Yes	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019	user01	09/25/2019	<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
03	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
04	No	Green Farms (2246)	Green Manufacturing (00)	2	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
05	Yes	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019	user01	09/25/2019	<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
06	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
07	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
08	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
09	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
10	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
11	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
12	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
13	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
14	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
15	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
16	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
17	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>
18	No	Green Farms (2246)	Green Manufacturing (00)	1	09/25/2019			<input type="button" value="Complete"/>	<input type="button" value="Cancel"/>

Confirm product receipt

Authenticate product

Educate and assist consumers

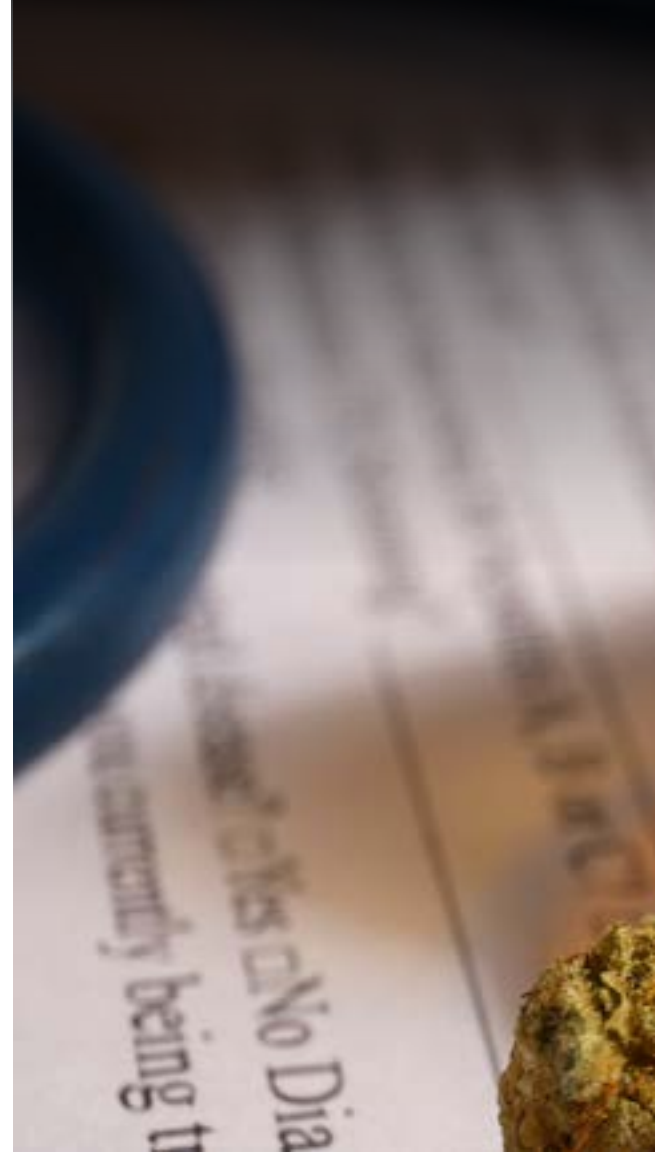
CONSUMER

Confidence Delivered



Benefits

- Confidence they are getting products produced legally
- Proof of origin to confirm products are genuine
- Learn more about products such as test results, tasting notes and growing conditions
- Use product information to confirm desired use





Confirm product origin

Review product information

Report suspicious stamps and activity

LAW ENFORCEMENT

Simplify Investigations

Benefits

- Stamps and multi-platform access allow for on-the-spot product authentication and traceability
- Secure transport manifests validate that product in transit is in the right hands
- Unambiguous identification of legal vs. illegal products





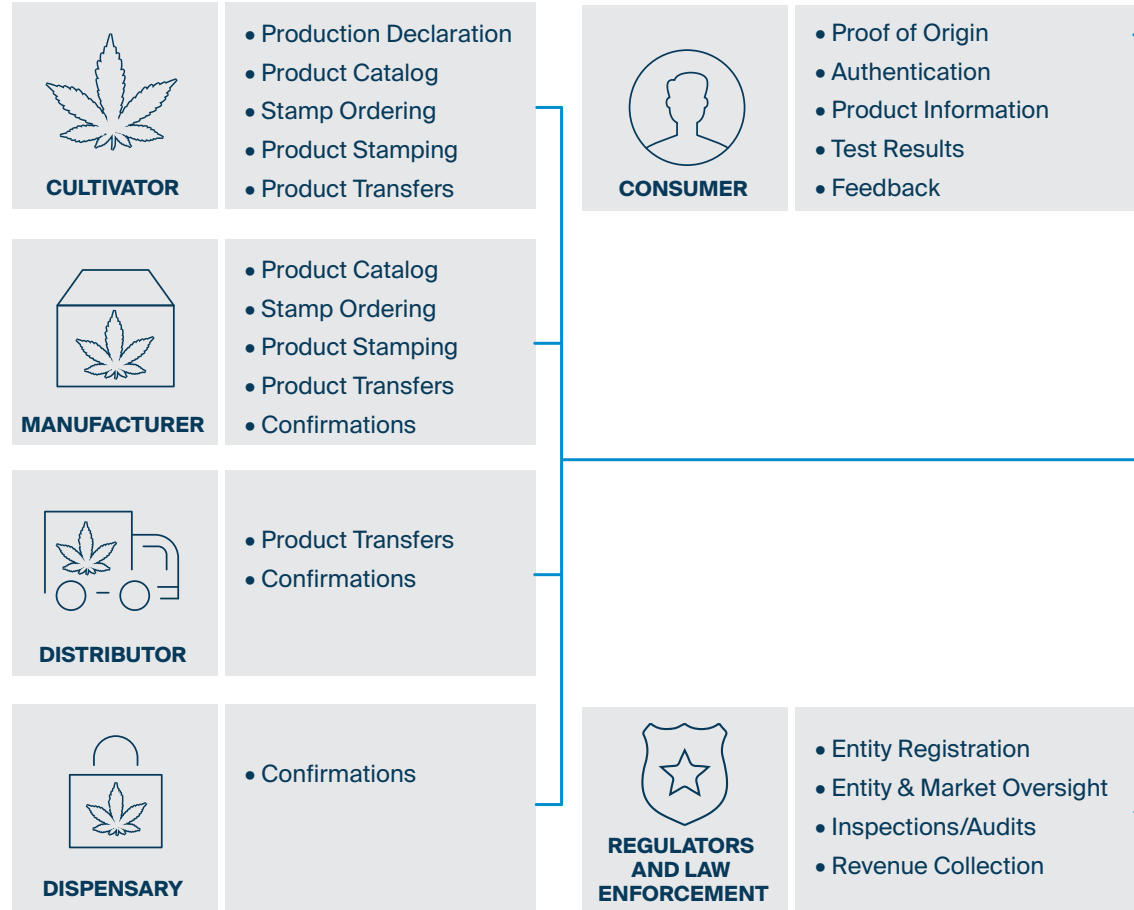
Authenticate product

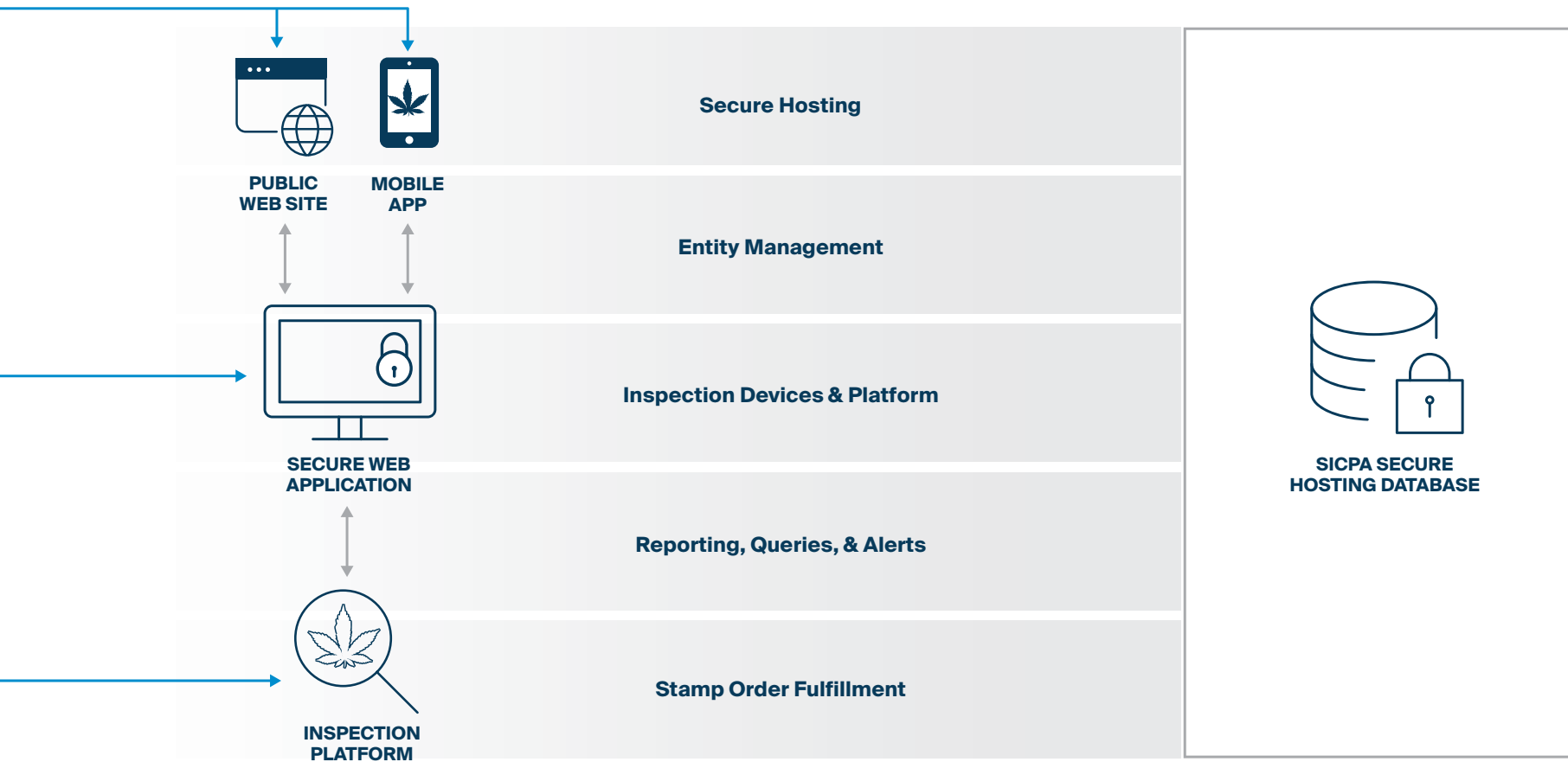
Confirm legal possession

Use data to investigate
suspicious activity

ENSURING INTEGRITY

Sample Solution Architecture





HUMBOLDT COUNTY, CALIFORNIA

Compliance in Action

After legalization of medical cannabis in California, the state passed MCRSA (The Medical Cannabis Regulatory and Safety Act) Track and Trace requirement. SICPA started the program August 1, 2016. Humboldt is the first county in California to implement track and trace of medical cannabis.

In Humboldt County, great climate, diverse strains and years of growing experience work together to produce some of the world's finest medical cannabis. SICPA's solution enables Humboldt County to manage compliance across the supply chain, while also certifying proof of origin.



"SICPA was really supportive in answering questions and helping to alleviate any trepidation ... They have offered outstanding customer support and the pilot participants have been very outspoken in their appreciation of SICPA's efforts."

— Jeff Dolf, Humboldt County
Agricultural Commissioner



County launches program to track medical can

SOUTH SIDE, UPTOWN

**Humboldt Pioneers New
Paths for 'Track and Trace'**

Cannabis at a Crossroads

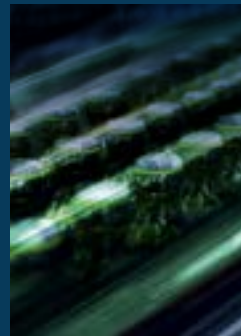
HUMBOLDT COUNTY MARIJUANA: STAMP OF APPROVAL

ABOUT SICPA

Every day,
governments,
companies and
millions of people rely
on SICPA to protect
the integrity and value
of their currency,
personal identity,
products and brands

Success Across Industries

including tobacco, alcohol, pharmaceuticals and more





>80B

products tracked each year



60+

years of experience
providing traceability and
excise tax management

45

states and 160
municipalities rely on SICPA
as a trusted provider of
compliance solutions

A close-up photograph of a cannabis plant with green serrated leaves and small white flowers, set against a clear blue sky. The plant is the central focus of the image.

SICPA North America

8000 Research Way
Springfield, VA 22153, USA
securitysolutionsUS@sicpa.com

us.sicpa.com/cannabiscontrol



Enabling trust