



# Massachusetts Cannabis Control Commission

### Marijuana Microbusiness

General Information:	
License Number:	MB281346
Original Issued Date:	05/28/2020
Issued Date:	06/17/2021
Expiration Date:	06/19/2022

### ABOUT THE MARIJUANA ESTABLISHMENT

 Business Legal Name: UPROOT LLC

 Phone Number: 401-699-8079
 Email Address: daiellojr@gmail.com

 Business Address 1: 61 Fremort St
 Business Address 2:

 Business City: Worcester
 Business State: MA
 Business Zip Code: 01603

 Mailing Address 1: 471 Arsenal St
 Mailing Address 2: Apt C

 Mailing City: Watertown
 Mailing State: MA
 Mailing Zip Code: 02472

### CERTIFIED DISADVANTAGED BUSINESS ENTERPRISES (DBES)

Certified Disadvantaged Business Enterprises (DBEs): Not a DBE

### **PRIORITY APPLICANT**

Priority Applicant: no Priority Applicant Type: Not a Priority Applicant Economic Empowerment Applicant Certification Number: RMD Priority Certification Number:

### **RMD INFORMATION**

Name of RMD:

Department of Public Health RMD Registration Number:

**Operational and Registration Status:** 

To your knowledge, is the existing RMD certificate of registration in good standing?:

If no, describe the circumstances below:

### PERSONS WITH DIRECT OR INDIRECT AUTHORITY Person with Direct or Indirect Authority 1

Percentage Of Ownership: 49.9	Percentage Of Control: 49.9	
Role: Owner / Partner	Other Role:	
First Name: David	Last Name: Aiello	Suffix: Jr

Conder: Mole	11	or Dofined Ornal		
Gender: Male		er Defined Gende		
What is this person's race or ethnic	ity:: white (German, Iris	sh, English, Italia	in, Polish, French)	
Specify Race or Ethnicity:				
Person with Direct or Indirect Author	rity 2			
Percentage Of Ownership: 50.1	Percentage Of	f Control: 50.1		
Role: Owner / Partner	Other Role:			
First Name: Khue	Last Name: Ng	guyen	Suffix:	
Gender: Female		User Defined G	ender: M	
What is this person's race or ethnic	i <b>ty?:</b> Asian (Chinese, Filip	ipino, Asian India	an, Vietnamese, Korean, Ja	apanese)
Specify Race or Ethnicity:				
ENTITIES WITH DIRECT OR INDIREC No records found	CT AUTHORITY			
CLOSE ASSOCIATES AND MEMBER No records found				
CAPITAL RESOURCES - INDIVIDUA Individual Contributing Capital 1				
First Name: David	Last Name: Aiello	Suffix:		
Types of Capital: Monetary/Equity	Other Type of Capital:	Total Value of	the Capital Provided: \$200	0000 Percen
Capital Attestation: Yes				
CAPITAL RESOURCES - ENTITIES No records found				
BUSINESS INTERESTS IN OTHER S No records found	TATES OR COUNTRIES			
DISCLOSURE OF INDIVIDUAL INTER No records found	RESTS			
MARIJUANA ESTABLISHMENT PRO	PERTY DETAILS			
Cultivation Environment: Indoor			Establishment Acti Manufacturing	vities: Both Cu
Establishment Address 1: 61 Fremo	ont St			
Establishment Address 2:				
Establishment City: Worcester	Establishment 7	Zip Code: 01603	3	
Approximate square footage of the	Establishment: 6500	How many ab	utters does this property	have?: 23
Have all property abutters have bee	n notified of the intent t	to open a Mariju	ana Establishment at this	address?: Yes
HOST COMMUNITY INFORMATION Host Community Documentation:				
Document Category	Document Name		Type ID	

Document Gategory	Document Name	Type		opidad
				Date
Certification of Host Community Agreement	Host Community Certification Form.pdf	pdf	5cb608ae9b1a9b44dfe4ce20	04/16/2019
Plan to Remain Compliant with	Plan to Remain Compliant with Local	pdf	5d93e2e879b12e15e03d946f	10/01/2019

Local Zoning	Zoning (10.1.19).pdf			
Community Outreach Meeting	Community Outreach Meeting Attestation	pdf	5e05cac000f72d57285ee981	12/27/2019
Documentation	Form.pdf			

Total amount of financial benefits accruing to the municipality as a result of the host community agreement. If the total amount is zero, please enter zero and provide documentation explaining this number.: \$15000

### PLAN FOR POSITIVE IMPACT

Plan to Positively Impact Areas of Disproportionate Impact:

Document Category	Document Name	Туре	ID	Upload Date
Plan for Positive Impact	Plan for Positive Impact 2019.10.08.pdf	pdf	5dc34521d5b0805341c608a4	11/06/2019

### ADDITIONAL INFORMATION NOTIFICATION

Notification: I understand

### INDIVIDUAL BACKGROUND INFORMATION

Individual Background Information 1		
Role:	Other Role:	
First Name: David	Last Name: Aiello	Suffix:
RMD Association: Not associated with an RMD		
Background Question: no		
Individual Background Information 2		
Role:	Other Role:	
First Name: Khue	Last Name: Nguyer	Suffix:
RMD Association: Not associated with an RMD		
Background Question: no		

# ENTITY BACKGROUND CHECK INFORMATION

No records found

### MASSACHUSETTS BUSINESS REGISTRATION

Required Business Documentation:

Document Category	Document Name	Туре	ID	Upload
				Date
Bylaws	Magic Dragon - Operating	pdf	5cba0499df25934c58f85450	04/19/2019
	Agreement.pdf			
Articles of Organization	Magic Dragon Cert. of Organzation.pdf	pdf	5cba04ba36e3e844f3b51bd0	04/19/2019
Department of Revenue - Certificate of	Certificate of Good Standing	pdf	5d26e05bf743040530211504	07/11/2019
Good standing	Department of Revenue.pdf			
Secretary of Commonwealth -	Certificate of Good Standing	pdf	5d8b0826e87dc81b07ffeb2a	09/25/2019
Certificate of Good Standing	Updated.pdf			
Certificates of Good Standing:				
Document Category	Document Name	Туре	ID	Upload
				Date
Department of Unemployment Assistance -	COGS DUI.pdf	pdf	606c1216cefab844e67128e7	04/06/2021

Certificate of Good standing				
Department of Revenue - Certificate of Good standing	COGS Department of Revneue.pdf	pdf	606c1224518b4d44994151b4	04/06/2021
Secretary of Commonwealth - Certificate of Good Standing	COGS Secretary.pdf	pdf	606c130103415644ba105403	04/06/2021

Massachusetts Business Identification Number: 001325292

Doing-Business-As Name:

**DBA Registration City:** 

#### **BUSINESS PLAN**

**Business Plan Documentation:** 

Document Category	Document Name	Туре	ID	Upload Date
Plan for Liability Insurance	plan to obtain liability insurance.pdf	pdf	5ccd43443ab7900a54efc04e	05/04/2019
Business Plan	Business Plan (10.1.19).pdf	pdf	5d93dad908d9401ae68c595d	10/01/2019
Proposed Timeline	Magic Dragon Timeline COMLETE 2021.pdf	pdf	607a86f68bb25444af3017fd	04/17/2021

### **OPERATING POLICIES AND PROCEDURES** Policies and Procedures Documentation:

#### **Document Category Document Name** ID Туре Storage of marijuana Storage Plan.pdf pdf 5d3f6a5eba408534125084c6 Types of products Types of Products Manufactured pdf 5d93df8cc1702815d521a926 (10.1.19).pdf 5d93dfbe67e7d91adfc670d6 Qualifications and training **Employee Qualifications and Training** pdf (10.1.19).pdf 5d93dfe8bc90861af114b759 Inventory procedures Inventory Plan (10.1.19).pdf pdf Quality control and testing Quality Control and Testing for 5d93e00de87dc81b07fffcfa pdf Contaminants (10.1.19).pdf Record Keeping procedures **Record Keeping Procedures** 5d93e0fac99740160131ca70 pdf (10.1.19).pdf Security plan Security Plan (10.1.19).pdf pdf 5d93e1341b7a141b1db8378b Transportation of marijuana Transportation Plan (10.1.19).pdf pdf 5d93e15a79b12e15e03d9466 Maintaining of financial records Maintenance of Financial Records 5d93e18abc90861af114b760 pdf (10.1.19).pdf Policies and procedures for cultivating Cultivation Policy (10.1.19).pdf 5d93e23d08d9401ae68c5967 pdf Restricting Access to age 21 and older Restricting Access to Age 21 and Older 5d9cae111b7a141b1db848a1 pdf (10.8.19).pdf Personnel policies including Personnel Policies 2019.10.08.pdf 5d9cc6806eb01d1b28fb08b0 pdf background checks

Upload

07/29/2019

10/01/2019

10/01/2019

10/01/2019

10/01/2019

10/01/2019

10/01/2019

10/01/2019

10/01/2019

10/08/2019

10/08/2019

10/08/2019

10/08/2019

Date

Production methods	Production Methods 2019.10.08.pdf	pdf	5d9cd061e87dc81b07000e6b	10/08/2019
Sample of unique identifying marks for branding	uproot plain light.jpg	jpeg	606c14af9cefd04567d4c26f	04/06/2021
Diversity plan	Diversity Plan - 2020.05.11.pdf	pdf	609d85a93fd8b2075df9f455	05/13/2021

### ATTESTATIONS

I certify that no additional entities or individuals meeting the requirement set forth in 935 CMR 500.101(1)(b)(1) or 935 CMR 500.101(2)(c)(1) have been omitted by the applicant from any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.: | Agree

I understand that the regulations stated above require an applicant for licensure to list all executives, managers, persons or entities having direct or indirect authority over the management, policies, security operations or cultivation operations of the Marijuana Establishment; close associates and members of the applicant, if any; and a list of all persons or entities contributing 10% or more of the initial capital to operate the Marijuana Establishment including capital that is in the form of land or buildings.: | Agree

I certify that any entities who are required to be listed by the regulations above do not include any omitted individuals, who by themselves, would be required to be listed individually in any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.: | Agree

### Notifcation: I Understand

I certify that any changes in ownership or control, location, or name will be made pursuant to a separate process, as required under 935 CMR 500.104(1), and none of those changes have occurred in this application.: | Agree

I certify that to the best knowledge of any of the individuals listed within this application, there are no background events that have arisen since the issuance of the establishment's final license that would raise suitability issues in accordance with 935 CMR 500.801.: | Agree

I certify that all information contained within this renewal application is complete and true.: I Agree

### ADDITIONAL INFORMATION NOTIFICATION

Notification: I Understand

#### COMPLIANCE WITH POSITIVE IMPACT PLAN Progress or Success Goal 1

Description of Progress or Success: The company has not yet commenced operations or begun its hiring process. The company has uploaded an updated positive impact plan, and plans to fulfill the goals outlined in the updated Positive Impact Plan.

### COMPLIANCE WITH DIVERSITY PLAN

### Diversity Progress or Success 1

Description of Progress or Success: The company has not yet commenced operations or begun its hiring process. The company has uploaded an updated Diversity Plan, and plans to fulfill the goals outlined in the updated Diversity plan.

#### PRODUCT MANUFACTURER SPECIFIC REQUIREMENTS Item 1

Name of Item: 1 Item Type: Flower

Item Description: 1q23

### HOURS OF OPERATION

Monday From: 9:00 AM	Monday To: 5:00 PM
Tuesday From: 9:00 AM	Tuesday To: 5:00 PM
Wednesday From: 9:00 AM	Wednesday To: 5:00 PM
Thursday From: 9:00 AM	Thursday To: 5:00 PM

Friday From: 9:00 AM	Friday To: 5:00 PM
Saturday From: 10:00 AM	Saturday To: 5:00 PM
Sunday From: 10:00 AM	Sunday To: 5:00 PM



# **Host Community Agreement Certification Form**

The applicant and contracting authority for the host community must complete each section of this form before uploading it to the application. Failure to complete a section will result in the application being deemed incomplete. Instructions to the applicant and/or municipality appear in italics. Please note that submission of information that is "misleading, incorrect, false, or fraudulent" is grounds for denial of an application for a license pursuant to 935 CMR 500.400(1).

## Applicant

I,  $D_{au;d}$  J.  $Aie||_{\partial}$ , (insert name) certify as an authorized representative of  $M_{au;d}$   $D_{ragen}$   $U_{c}$  (insert name of applicant) that the applicant has executed a host community agreement with  $U_{orces}$  for MA (insert name of host community) pursuant to G.L.c. 94G § 3(d) on MArch al, 2019 (insert date).

Signature of Authorized Representative of Applicant

### **Host Community**

I, <u>Edward M. Augustus</u>, Jr. \_\_\_\_\_, (insert name) certify that I am the contracting authority or have been duly authorized by the contracting authority for <u>the City of Worcester</u> (insert name of host community) to certify that the applicant and <u>the City of Worcester</u> (insert name of host community) has executed a host community agreement pursuant to G.L.c. 94G § 3(d) on <u>MATCH 21, 2019</u> (insert date).

Signature of Contracting Authority or / Authorized Representative of Host Community Edward M. Augustus, Jr. City Manager

Magic Dragon will remain compliant at all times with the local zoning requirements set forth in Worcester's Zoning Ordinance and, more specifically, Worcester's recent Amendment to the Zoning Code Ordinance Relative to Adult Use Marijuana. In accordance with Worcester's Zoning Ordinance, Magic Dragon's proposed co-located cultivator and product manufacturer Micro-Business at 45-61 Fremont Street, is located in an ML (Manufacturing, Limited) 2.0 Zoning District, which allows for the siting of marijuana Micro-Businesses pursuant to issuance of a special permit<sup>1</sup>. Magic Dragon's location is also in an "Eligible Area" for Micro-Businesses & Product Manufacturers less than 5,000 SF and not within a "Buffer Zone" as presently identified on Worcester's adult use zoning analysis maps<sup>2</sup>. In compliance with the Zoning Ordinance Amendment, Magic Dragon will apply to the Worcester Planning Board (Worcester's "Special Permit Granting Authority") for a special permit authorizing its Micro-Business cultivation and manufacturing facility.

Furthermore, pursuant to Worcester's Zoning Ordinance, Magic Dragon's proposed facility is not located within 500 feet of a public or private, primary or secondary school, licensed daycare center, public library, public park or playground. This 500 foot distance is measured in a straight line from the nearest point of the facility in question to the nearest point of the Fremont Street facility. When submitting its application for a special permit to the Worcester Planning Board, Magic Dragon will include a plan signed by a licensed surveyor, depicting compliance with the linear distance requirements of Worcester's Zoning Ordinance. Magic Dragon will apply for any other local permits required to operate a marijuana establishment at the proposed location. In addition, Magic Dragon will comply with all conditions and standards set forth in any local permit required to operate a marijuana establishment at Magic Dragon's Fremont Street location. This includes compliance with the dimensional requirements set forth in Table 4.2 of Worcester's Zoning Code, and also the implementation of an odor control plan that will provide for the proper and adequate ventilation of the facility in such a manner so as to prevent pesticides, insecticides or other chemicals used in the cultivation or processing of marijuana or marijuana related products from being dispersed or released outside the facilities.

Magic Dragon has already convened, on August 22, 2018, a Community Outreach Meeting for its proposed Marijuana Cultivation and Product Manufacturing Microbusiness at the Worcester Hilton Garden Inn. Notice of the Community Outreach Meeting was published in the Worcester telegram on August 16, 2018. Magic Dragon has convened meetings with various municipal officials and boards to discuss Magic Dragon's plans for a proposed marijuana establishment and has worked cooperatively with those officials and boards, culminating in the execution of a Host Community Agreement with the City on March 21, 2019. Magic Dragon will continue to work cooperatively with various municipal departments, boards, and officials to ensure that Magic Dragon's marijuana establishment remains compliant with all local laws, regulations, rules, and codes with respect to design, construction, operation, and security. Magic Dragon will also retain local counsel to assist with ongoing compliance with local zoning requirements.

<sup>&</sup>lt;sup>1</sup> See Section 7 of Worcester's Zoning Code Amendment Relative to Adult Use Marijuana, available at: <u>http://www.worcesterma.gov/uploads/27/13/2713f492f23bacf1f30773b1b8c079d8/rec-marijuana-zoning-amendment.pdf</u>

<sup>&</sup>lt;sup>2</sup> Available at: <u>http://www.worcesterma.gov/uploads/62/04/6204a53ed1d66822fe9c33131d471e53/adult-use-marijuana-maps.pdf.</u>



# **Community Outreach Meeting Attestation Form**

The applicant must complete each section of this form and initial each page before uploading it to the application. Failure to complete a section will result in the application being deemed incomplete. Instructions to the applicant appear in italics. Please note that submission of information that is "misleading, incorrect, false, or fraudulent" is grounds for denial of an application for a license pursuant to 935 CMR 500.400(1).

I, <u>David Aiello</u>, *(insert name)* attest as an authorized representative of <u>Magic Dragon</u> *(insert name of applicant)* that the applicant has complied with the requirements of 935 CMR 500 and the guidance for licensed applicants on community outreach, as detailed below.

- 1. The Community Outreach Meeting was held on <u>October 25, 2019</u> (*insert date*).
- 2. A copy of a notice of the time, place, and subject matter of the meeting, including the proposed address of the Marijuana Establishment, was published in a newspaper of general circulation in the city or town on <u>October 18, 2019</u> (*insert date*), which was at least seven calendar days prior to the meeting. A copy of the newspaper notice is attached as Attachment A (*please clearly label the newspaper notice in the upper right hand corner as Attachment A and upload it as part of this document*).
- 3. A copy of the meeting notice was also filed on <u>October 17, 2019</u> (*insert date*) with the city or town clerk, the planning board, the contracting authority for the municipality, and local licensing authority for the adult use of marijuana, if applicable. A copy of the municipal notice is attached as Attachment B (*please clearly label the municipal notice in the upper right-hand corner as Attachment B and upload it as part of this document*).
- 4. Notice of the time, place and subject matter of the meeting, including the proposed address of the Marijuana Establishment, was mailed on <u>October 18, 2019</u> (*insert date*), which was at least seven calendar days prior to the community outreach meeting to abutters of the proposed address of the Marijuana Establishment, and residents within 300 feet of the property line of the petitioner as they appear on the most recent applicable tax list, notwithstanding that the land of any such owner is located in another city or town. A copy of one of the notices sent to abutters and parties of interest as described in this section is attached as Attachment C (*please clearly label the municipal notice in the upper right hand corner as Attachment C and upload it as part of this document; please only include a copy of one notice and please black out the name and the address of the addressee).*



- 5. Information was presented at the community outreach meeting including:
  - a. The type(s) of Marijuana Establishment to be located at the proposed address;
  - b. Information adequate to demonstrate that the location will be maintained securely;
  - c. Steps to be taken by the Marijuana Establishment to prevent diversion to minors;
  - d. A plan by the Marijuana Establishment to positively impact the community; and
  - e. Information adequate to demonstrate that the location will not constitute a nuisance as defined by law.
- 6. Community members were permitted to ask questions and receive answers from representatives of the Marijuana Establishment.

# <u>Attachment A</u> <u>Newspaper Notice</u>

# Massachusetts Public Notices

<u>Home</u>

Wednesday, October 30, 2019

### **PUBLIC NOTICE**

Public Notice Notice is hereby given that a Community Outreach Meeting for a proposed Marijuana Cultivation and Product Manufacturing Microbusiness is scheduled for Friday, October 25 2019 at 5:00 PM at the Hilton Garden Inn, 35 Major Taylor Blvd, Worcester, MA 01608 in room "Garden A". The proposed Marijuana Microbusiness is anticipated to be located at 45-61 Fremont Street Worcester, MA 01603-2360. There will be an opportunity for the public to ask questions. Posted 10/18/2019 Posted 10/18/2019

Appeared in: Worcester Telegram & Gazette on Friday, 10/18/2019



E-mail to a friend

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# <u>Attachment B</u> <u>Municipal Notice</u>

### PUBLIC NOTICE

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Daniel Plant

## PUBLIC NOTICE

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## PUBLIC NOTICE

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# **Attachment C Abutter Notice**



10/18/2019 034A 0081800655

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# Uproot LLC

1 message

Glissman, Daniel <dglissman@princelobel.com> To: "BeatonJ@worcesterma.gov" <BeatonJ@worcesterma.gov> Fri, Mar 26, 2021 at 3:19 PM

Jen,

This office represents Uproot LLC ("Uproot") in connection with the licensing and permitting of its proposed marijuana establishment at 61 Fremont Street (the "Establishment"). Uproot's license from the Cannabis Control Commission ("CCC") for the Establishment is currently up for renewal.

Pursuant 935 CMR 500.103(4)(f) and the CCC's renewal application requirements, I am writing to request the records of any cost incurred by the City of Worcester, reasonably related to the operation of the Establishment. In accordance with M.G.L. c. 94G, § 3(d), any cost to a city or town imposed by the operation of a Marijuana Establishment or MTC shall be documented and considered a public record as defined by M.G.L. c. 4, § 7, cl. 26.

Please do not hesitate to contact me directly if you have any comments or questions.

Thank you, Dan

**Daniel Glissman** 



Prince Lobel Tye LLP

One International Place, Suite 3700

Boston, Massachusetts 02110

617 456 8181 Direct

dglissman@princelobel.com



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IRS Circular 230 Disclosure: Any federal tax advice or

information included in this message or any attachment is not intended to be, and may not be, used to avoid tax penalties or to promote, market, or recommend any transaction, matter, entity, or investment plan discussed herein. Prince Lobel Tye LLP does not otherwise by this disclaimer limit you from disclosing the tax structure of any transaction addressed herein.

# **Plan for Positive Impact**

Magic Dragon LLC (the "**Company**") is proposing to site a Marijuana Establishment at 61 Fremont Street, Worchester, MA, an area that has not been identified by the Commission as an area of disproportionate impact. However, neighboring census tracts located within Worchester are areas of disproportionate impact ("**Target Areas**"). Accordingly, the Company intends to focus its efforts in those communities and on Massachusetts Residents who have, or have parents or spouses who have, past drug convictions, with the ultimate goal of providing opportunities for entrance and advancement in the adult-use cannabis industry.

The Company will implement the following goals, programs and measurements pursuant to this Plan for Positive Impact (the "**Positive Impact Plan**").

# **Goals:**

The Company's goals for this Positive Impact Plan are as follows:

- 1. Initially hire, in a legal and non-discriminatory manner, *at least 25% of its employees* from Target Areas, and/or Massachusetts residents who have, or have parents or spouses who have, past drug convictions.
- 2. Contribute a minimum of *forty (40) hours* of volunteer time to charitable groups serving the Target Areas;

# **Programs:**

In an effort to reach the abovementioned goals, the Company shall implement the following practices and programs:

- 1. In an effort to ensure that the Company has the opportunity to interview, and hire, individuals from the Target Areas or Massachusetts residents who have past drug convictions it will: (1) Post <u>monthly notices</u> for the first <u>four (4) months</u> prior to hiring in newspapers of general circulation in those municipalities/Target Areas, including but not limited to, <u>the Worcester Telegram & Gazette</u>, and these notices will state, among other things, that the Company is specifically looking for Massachusetts residents who are 21 years or older and either (i) live in a Target Area or another area of disproportionate impact as defined by the Cannabis Control Commission; or (ii) have past drug convictions, to participate in the program; (2) Review the Commission's database of approved Economic Empowerment Priority applicants and attempt to contact those eligible individuals; and (3) Reach out to Worchester Councilors who have expressed an interest in supporting and assisting Social Equity Program and Economic Empowerment Priority applicants. Such residency, or prior drug conviction status, will be a positive factor in hiring decisions, but this does not prevent the Company from hiring the most qualified candidates and complying with all employment laws and other legal requirements.
- In an effort to ensure that it will meet its volunteering goals, the Company will encourage its employees to volunteer by providing work related incentives such as <u>2-4 paid volunteer</u> <u>days</u> with charitable groups serving the Target Areas, such as Project New Hope. The

Company will also support community projects serving the Target Areas each year in order to make a definitive positive impact in said Target Areas.

The Company respectfully submits that it will comply with the advertising, branding, marketing and sponsorship practices as outlined in 935 CMR 500.105(4) with respect to accomplishing the foregoing goals. The abovementioned notices will not include any Company advertisements, marketing materials or branding. To the extent the Commission deems necessary, notices and event programming materials will be made available to the Commission for review and inspection prior to publishing.

# Annual Review:

Each year, the Company will review the following criteria in an effort to measure the success of its Positive Impact Plan.

- 1. Identify the number of individuals hired who (i) came from Target Areas, or other areas of disproportionate impact as defined by the Cannabis Control Commission; or (ii) have past drug convictions;
- 2. Identify the number of opportunities for advancement and/or promotions offered to the aforementioned individuals, and note whether or not they were accepted; and
- 3. Identify the amount of volunteer support as well as the amount of charitable donations the Company has made during the positive impact plan year, and to which organizations those donations went (and documentation from said charities about whether or not they serve the Target Areas or other areas of disproportionate impact, or residents with previous drug convictions, will be available for inspection by the Commission upon request).

The Company affirmatively states that it: (1) has confirmed that all of the abovementioned charities have (or will) accepted donations from the Company; (2) acknowledges and is aware, and will adhere to, the requirements set forth in 935 CMR 500.105(4), which provides the permitted and prohibited advertising, branding, marketing, and sponsorship practices of every Marijuana Establishment; (3) any actions taken, or programs instituted, will not violate the Commission's regulations with respect to limitations on ownership or control or other applicable state laws; and (4) the Company will be required to document progress or success of this plan, in its entirety, annually upon renewal of this license.



70 JAMES STREET, SUITE 157 • WORCESTER, MA 01603 • 508-762-9738 • FAX 508-304-9245 WWW.PROJECTNEWHOPEMA.ORG

August 12, 2019

Mr. David Aiello, CEO Magic Dragon, LLC 61 Fremont St. Worcester, MA 01603

Dear Mr. Aiello,

This letter is to certify that Project New Hope, Inc. acknowledges and understands that Magic Dragon, LLC is an adult use cannabis company and that Project New Hope, Inc. will accept monetary donations.

Sincerely,

William Moore, CEO/President

# LIMITED LIABILITY COMPANY AGREEMENT OF MAGIC DRAGON LLC

THIS LIMITED LIABILITY COMPANY AGREEMENT this ("Agreement") of Magic Dragon LLC (the "Company"), is entered into by David J. Aiello, Jr. as the sole initial member of the Company (the "Member") as of August 1, 2018.

WHEREAS, the Company was formed as a limited liability company with the name "Silk Road Holdings LLC" on April 30, 2018, by the filing of a Certificate of Organization with the Secretary of The Commonwealth of Massachusetts pursuant to and in accordance with the Massachusetts Limited Liability Company Act, Massachusetts General Laws, c. 156C (the "Act"); and

WHEREAS, the Company changed its name to "Magic Dragon LLC" on May 30, 2018, by the filing of a Certificate of Amendment with the Secretary of The Commonwealth of Massachusetts.

NOW, THEREFORE, the Member hereby sets forth the rights, duties and obligations with respect to the Company as follows:

1. <u>Name</u>. The name of the Company shall be "Magic Dragon LLC".

2. <u>Purpose</u>. The principal purpose and general character of the Company's business is to engage in cannabis activities and any and all activities necessary, advisable or incidental thereto, to the extent permitted and in accordance with Massachusetts law, and to engage in all other lawful business that a limited liability company may conduct in accordance with the Act. The Company shall have the power, privilege and authority to take any and all actions necessary, convenient, desirable or incidental to the business and purposes of the Company.

3. <u>Principal Office</u>. The address of the office of the Company in The Commonwealth of Massachusetts at which shall be kept the records required under Section 9 of the Act is 5 Fan Pier Boulevard, No. 1001, Boston, MA 02210, or such other address within The Commonwealth of Massachusetts as the Member may designate.

4. <u>Resident Agent</u>. The name and address of the resident agent for service of process on the Company is David J. Aiello, Jr. The Member may from time to time designate another person to be such resident agent, provided such person is an individual resident of, a corporation incorporated under the laws of, or a foreign corporation authorized to do business in, The Commonwealth of Massachusetts.

5. <u>Member</u>. The name of the sole initial member of the Company is David J. Aiello, Jr., with an address at 5 Fan Pier Boulevard, No. 1001, Boston, MA 02210.

6. <u>Powers</u>. The business and affairs of the Company shall be managed by the Member. The Member shall have the power to do any and all acts necessary or convenient to or in furtherance of the purposes described herein, including all powers, statutory or otherwise, granted by the Act to members.

7. <u>Capital Contributions</u>. The capital contributions of the Member to the Company shall consist of any funds or property contributed to the Company by the Member as reflected in the books and records of the Company.

8. <u>Distributions</u>. Distributions shall be made at such times and in such amounts as the Member shall determine in accordance with the Act.

9. <u>Additional Contributions</u>. The Member is not required to make any additional capital contributions to the Company.

10. <u>Dissolution</u>. The Company shall continue until the earlier of (i) the effective date of judicial dissolution under Section 44 of the Act or (ii) the date specified in a written consent by the Member to dissolve the Company.

11. <u>Incapacity</u>. If the Member is adjudged by a court of competent jurisdiction to be incompetent or lacking in the capacity to manage the Member's person or property, the Member's personal representative may exercise all of the Member's rights for the purpose of administering his property.

12. <u>Liability</u>. The Member shall have no liability for the obligations or liabilities of the Company except to the extent required by the Act. No member shall be obligated personally for any debt, obligation or liability of the Company solely by reason of being a member of the Company.

13. <u>Governing Law</u>. This Agreement shall be governed by, and construed and enforced under, the Act and the other laws of The Commonwealth of Massachusetts, without regard to its principles of conflicts of laws.

14. <u>Effective Time</u>. This Agreement shall be effective as of the time of the filing of a certificate of organization with the Secretary of The Commonwealth of Massachusetts.

(Limited Liability Company Arguatest of Magic Dragon LLC)

# [Remainder of page intentionally left blank.]

IN WITNESS WHEREOF, the undersigned, intending to be legally bound hereby, has duly executed this Limited Liability Company Agreement as of the date first set forth above.

MEMBER:

[Limited Liability Company Agreement of Magic Dragon LLC]

		monwealth of Villiam Francis		S Minimum Fee: \$10
	•	he Commonwealth, ne Ashburton Place	Corporations Division, 17th floor	on
STRUCT MUCH		Boston, MA 0210 Telephone: (617) 7		
ertificate of Ame eneral Laws, Chapter				
dentification Numbe	er: <u>001325292</u>			
he date of filing of	the original certifica	ate of organization	: <u>4/30/2018</u>	
.a. Exact name of t	ne limited liability co	ompany: <u>SILK R</u>	OAD HOLDINGS	<u>LLC</u>
.b. The exact name	of the limited liabil	ity company <i>as an</i>	nended, is: <u>MAGIC</u>	DRAGON LLC
a. Location of its pr	•			
lo. and Street:	<u>5 FAN PIER F</u> 1001	<u>BLVD</u>		
City or Town:	BOSTON	State: MA	Zip: <u>02210</u>	Country: <u>USA</u>
rofessional service	jeneral character of , the service to be re dissolution, if specif	endered:		
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Title	Individual Name	Addr
	First, Middle, Last, Suffix	Address, City

9. Additional matters:

# **10. State the amendments to the certificate:** <u>CHANGE OF COMPANY NAME.</u>

11. The amendment certificate shall be effective when filed unless a later effective date is specified:

SIGNED UNDER THE PENALTIES OF PERJURY, this 30 Day of May, 2018, <u>/DAVID J AIELLO/</u>, Signature of Authorized Signatory.

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# THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are deemed to have been filed with me on:

May 30, 2018 05:11 PM

Heterian Frainfalies

# WILLIAM FRANCIS GALVIN

Secretary of the Commonwealth

A REAL PROPERTY AND A REAL		monwealth of /illiam Francis	Massachusetts s Galvin	Minimum Fee: \$500.00
		ne Ashburton Place	•	
VILLEY MAR		Boston, MA 0210 Telephone: (617) 7		
<b>Certificate of Organiz</b> (General Laws, Chapter )	ation			
Identification Number: (	001325292			
1. The exact name of the	e limited liability	company is: <u>SIL</u>	K ROAD HOLDINGS	<u>SLLC</u>
2a. Location of its princi	pal office:			
No. and Street:	<u>5 FAN PIER H</u>	<u>BLVD</u>		
City or Town:	<u>1001</u> <u>BOSTON</u>	State: <u>MA</u>	Zip: <u>02210</u>	Country: <u>USA</u>
2b. Street address of the	e office in the Co	ommonwealth at w	hich the records will b	e maintained:
No. and Street:	<u>5 FAN PIER F</u> 1001	<u>BLVD</u>		
City or Town:	BOSTON	State: MA	Zip: <u>02210</u>	Country: <u>USA</u>
service, the service to b BAKED GOODS	e rendered:			
4. The latest date of diss	olution, if specif	fied:		
5. Name and address of	the Resident Ag	ent:		
Name:	DAVID AIEL			
No. and Street:	<u>5 FAN PIER E</u> 1001	<u>BLVD</u>		
City or Town:	BOSTON	State: <u>MA</u>	Zip: <u>02210</u>	Country: <u>USA</u>
I, <u>DAVID AIELLO</u> resider resident agent of the ab				to my appointment as the 56C Section 12.
6. The name and busine	ss address of ea	ich manager, if any	/:	
Title	Indi	vidual Name	Add	ress (no PO Box)
		Aiddle, Last, Suffix	Address, Cit	y or Town, State, Zip Code
MANAGER	DAV	ID J AIELLO JR	BOST	5 FAN PIER BLVD DN, MA 02210 USA
7. The name and busine documents to be filed w managers.				, authorized to execute all be named if there are no
Title	Indi	vidual Name	Add	ress (no PO Box)

	First, Middle, Last, Suffix	Address, City or Town, State, Zip Code
	address of the person(s) authorized t purporting to affect an interest in re	to execute, acknowledge, deliver and al property:
Title	Individual Name	Address (no PO Box)
	First, Middle, Last, Suffix	Address, City or Town, State, Zip Code
<b>D UNDER THE</b> ] D J AIELLO/	PENALTIES OF PERJURY, this 3	0 Day of April, 2018,
) J AIELLO/	<b>PENALTIES OF PERJURY, this 3</b> e certificate must be signed by the pe	
) J AIELLO/	e certificate must be signed by the pe	

# THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are deemed to have been filed with me on:

April 30, 2018 01:55 PM

Heterian Frainfalies

# WILLIAM FRANCIS GALVIN

Secretary of the Commonwealth



**Commonwealth of Massachusetts** Department of Revenue Christopher C. Harding, Commissioner

mass.gov/dor

# CERTIFICATE OF GOOD STANDING AND/OR TAX COMPLIANCE

000057

### Why did I receive this notice?

The Commissioner of Revenue certifies that, as of the date of this certificate, MAGIC DRAGON LLC is in compliance with its tax obligations under Chapter 62C of the Massachusetts General Laws.

This certificate doesn't certify that the taxpayer is compliant in taxes such as unemployment insurance administered by agencies other than the Department of Revenue, or taxes under any other provisions of law.

# This is not a waiver of lien issued under Chapter 62C, section 52 of the Massachusetts General Laws.

### What if I have questions?

If you have questions, call us at (617) 887-6400 or toll-free in Massachusetts at (800) 392-6089, Monday through Friday, 8:30 a.m. to 4:30 p.m..

### Visit us online!

Visit mass.gov/dor to learn more about Massachusetts tax laws and DOR policies and procedures, including your Taxpayer Bill of Rights, and MassTaxConnect for easy access to your account:

- Review or update your account
- Contact us using e-message
- Sign up for e-billing to save paper
- Make payments or set up autopay

dud b. Gldr

Edward W. Coyle, Jr., Chief Collections Bureau



William Francis Galvin Secretary of the Commonwealth **The Commonwealth of Massachusetts** Secretary of the Commonwealth State House, Boston, Massachusetts 02133

September 18, 2019

## TO WHOM IT MAY CONCERN:

I hereby certify that a certificate of organization of a Limited Liability Company was filed in this office by

# MAGIC DRAGON LLC

in accordance with the provisions of Massachusetts General Laws Chapter 156C on April 30, 2018.

I further certify that said Limited Liability Company has filed all annual reports due and paid all fees with respect to such reports; that said Limited Liability Company has not filed a certificate of cancellation; that there are no proceedings presently pending under the Massachusetts General Laws Chapter 156C, § 70 for said Limited Liability Company's dissolution; and that said Limited Liability Company is in good standing with this office.

I also certify that the names of all managers listed in the most recent filing are: **DAVID J AIELLO JR** 

I further certify, the names of all persons authorized to execute documents filed with this office and listed in the most recent filing are: **DAVID J AIELLO JR** 

The names of all persons authorized to act with respect to real property listed in the most recent filing are: **DAVID J AIELLO** 



In testimony of which,

I have hereunto affixed the

Great Seal of the Commonwealth

on the date first above written.

Villein Tranin Stillein

Secretary of the Commonwealth

Processed By:NGM

# Plan for Obtaining Liability Insurance:

Magic Dragon LLC (the "**Company**") will work with an insurance broker licensed in the Commonwealth of Massachusetts to obtain insurance that meets or exceeds the requirements set forth in 935 CMR 500.105 (10).

Pursuant to 935 CMR 500.105(10) the Company shall obtain and maintain general liability insurance coverage for no less than \$1,000,000 per occurrence and \$2,000,000 in aggregate, annually, and product liability insurance coverage for no less than \$1,000,000 per occurrence and \$2,000,000 in aggregate, annually, or such amount as otherwise approved by the Commission. The deductible for each policy shall be no higher than \$5,000 per occurrence.

Pursuant to 935 CMR 500.105(10)(b) if the Company is unable to obtain minimum liability insurance coverage as required by 935 CMR 500.105(10)(a) the Company will place in escrow (the "**Liability Insurance Escrow Account**") a sum of no less than Two Hundred and Fifty Thousand and 00/100 (\$250,000.00) or such other amount approved by the Commission, to be expended for coverage of liabilities. If the Company is unable to obtain minimum liability insurance coverage as required by 935 CMR 500.105(10)(a) the Company will properly document such inability through written records that will be retained in accordance with the Company's Record Retention Policy (incorporated herein by reference). If the Liability Insurance Escrow Account is used to cover such liabilities, it will be replenished within ten (10) business days of such expenditure.

The Company will submit reports documenting compliance with 935 CMR 500.105(10) in a manner and form determined by the Commission pursuant to 935 CMR 500.000.

This policy may also be referred to by the Company as the "Liability Insurance Policy".

# **BUSINESS PLAN**

Magic Dragon LLC 5 Fan Pier Blvd #1001

May 1, 2019

#### **Executive Summary**

#### The Ownership

The company will be structured as a limited liability company (L.L.C.).

#### The Management

Dr. Aiello serves as managing director of the company, and will be responsible for forming a board of directors. Prior to formation of the board, Dr. Aiello will be acting as the sole manager of the corporation. Details regarding future decision-making processes will be outlined in subsequent documents regarding corporate governance.

#### The Goals and Objectives

Over the next 12 months, the company aims to source the products required in order to commence cultivation activities, and acquire contracts with retailers and cultivators to wholeseale its dry cannabis flower, as well as to acquire additional dried cannabis flower if needed in order to manufacture cannabis products. By the end of the 12 month period after acquiring proper licensing, the company hopes to onboard 1-3 retailers to sell its brand of dried cannabis flower and pre-rolled cannabis flower, and hopes to break \$500,000 in annual sales. Over the next 5 years, the company hopes to capture a significant portion of the craft dried cannabis market in Massachusetts, which we estimate to total a \$50-100 Million opportunity. In penetrating this market, we hope to establish equity in the Magic Dragon brand as a trusted and recognizable local producer of premium cannabis flower and pre-rolled cannabis.

### The Product

The main product offering of the company will be dried cannabis flower and pre-rolled cannabis cigars. These products will be manufactured and packaged in accordance to the laws and regulations set forth by the State of Massachusetts and the Massachusetts Cannabis Control Commission. Each product will be labeled for its THC content, and will brandish all required labeling in accordance with packaging regulation. The products will be sold only to licensed cannabis retail outlets. In the future, pending proper licensure, the company is also interested in pursuing direct-to-consumer deliveries. Guidance has been made to the Cannabis Control Commission to allow Craft Marijuana Co-operatives and Microbusinesses to be able to engage in direct-to-consumer deliveries, however at this time licensure is not available. The ingredients used will be sourced from local growers and manufacturers. We believe there is a demand for high quality craft cannabis flower, and the company plans to provide these products to Massachusetts residents.

### The Target Market

The target market is licensed cannabis retailers. Though the company will not initially sell direct-to-

consumer, the products will be packaged and marketed to Massachusetts residents over the age of 21 who are interested in purchasing dried cannabis flower or pre-rolled cannabis.

### **Pricing Strategy**

As a rule, we plan to wholesale our products for at least 75% above the cost of production, and suggest a retail price point of 50-100% above the retailer's wholesale cost.

# The Competitors

Since this is a new industry, there are no true incumbents in the market. However, some vertically integrated medical marijuana dispensaries produce dried cannabis flower and pre-rolled cannabis in-house, along with a variety of other cannabis products. These companies may choose to continue to produce their flower and products in-house as opposed to stocking product from a third party supplier.

## Capital Requirements

Currently, the company has \$200,000 in cash on hand, contributed by the proprietor. Initial costs of cultivation and product manufacturing equipment, including lights, soil, fertilizer, storage containers, trimming and drying equipment, and other fixed costs is \$115,000. Based on a monthly sales volume of \$100,000, the expected operating expenses are \$51,500. \$18,000 would be spent on salaries for 4 full time employees. \$3500 will be spent on equipment rental, facility rental, and equipment maintenance. \$30,000 would be spent on production inputs, including plant clones, soil, fertilizer, electrical costs, etc.

#### **Business Plan – Magic Dragon**

#### The Company

#### **Business Sector**

The owners would like to start a business in the recreational cannabis industry.

#### Company Goals and Objectives

Over the next 12 months, we hope to commence cultivation operations, and acquire contracts with producers dried cannabis flower to be used in its products. We also expect to finalize our product offering during this time, and acquire the machinery to allow us to produce the products and packaging. By the end of the 12 month period after acquiring proper licensing, we hope to onboard 1-3 retailers to sell our brand of cannabis flower and pre-rolled cannabis, and hope to break \$500,000 in annual sales. Over the next 5 years, we hope to capture a significant portion of the craft cannabis market in Massachusetts. In penetrating this market, we hope to establish equity in the Magic Dragon brand as a trusted and recognizable local producer of cannabis flower.

#### Company Ownership Structure

The company will be structured as a limited liability company (L.L.C.)

#### **Ownership Background**

### Dr. David J Aiello (member):

Dr. Aiello spent 4 years obtaining a pre-med degree at the University of Rhode Island, and went on to spend another 4 years studying medicine at the National University of Health Sciences in Florida before returning home to New England two years ago to begin practicing. After becoming familiar with research into cannabis for human consumption during his time in academia, Dr. Aiello became interested in the medicinal and therapeutic effects of cannabis, and also became interested in participating in the new market for legal and regulated cannabis products.

### Company Management Structure

Dr. Aiello serves as managing director of the company, and will be responsible for forming a board of directors. Prior to formation of the board, Dr. Aiello will be acting as the sole manager of the corporation. Details regarding future decision-making processes will be outlined in subsequent documents regarding corporate governance.

### Organizational Timeline

Pending approval of a Massachusetts Microbusiness license from the Cannabis Control Commission,

which we hope will occur before Q2 2020, we will immediately source all machinery and products required to commence in-house cultivation and product manufacturing, and begin sourcing dried cannabis flower from licensed suppliers for use in our pre-rolled cannabis products. Upon finalizing our product offering, we will begin to make our first hires 1-3 months after licensure. During this time, we will also commence outreach to licensed cannabis retailers who may be interested in carrying our product.

#### Company Assets

The company currently has \$200,000 in cash on hand. There are no fixed assets of note at this point in time, but in the future such assets may include commercial processing machinery, industrial cultivation equipment, security vaults, etc.

## **The Product**

### The Product

The main product offering of the company will dried cannabis flower and pre-rolled cannabis cigars. These goods will be manufactured and packaged in accordance to the laws and regulations set forth by the State of Massachusetts and the Massachusetts Cannabis Control Commission. Each product will be labeled for its THC content, and will brandish all required labeling in accordance with packaging regulation. The products will be sold via licensed cannabis retail outlets. In the future, pending proper licensure, the company is also interested in pursuing direct-to-consumer deliveries, however at this time licensure is not available. The ingredients used in the pre-rolled cannabis cigars will be sourced from local growers and manufacturers, as well as grown in-house. We believe there is a demand for locally produced cannabis flower and pre-rolled cannabis, and the company plans to provide these products to Massachusetts residents.

### Future Products

In addition to the sale of dried cannabis flower and pre-rolled cannabis to licensed retailers, the company also plans to explore direct-to-consumer sales via delivery services, pending appropriate licensure from the Massachusetts Cannabis Control Commission.

### Marketing Plan

### The Target Market

The target market is Massachusetts Residents aged 21 who would like to buy cannabis flower and prerolled cannabis. However, our sales will only be to CCC-licensed cannabis retailers, who will then sell our product to properly vetted retail customers.

### Pricing

As a rule, we plan to wholesale our products for at least 75% above the cost of production, and suggest a retail price point of 50-100% above the retailer's wholesale cost.

## Advertising

The company plans to follow marketing practices that strictly follow the regulations set forth by Massachuetts law and the Massachusetts Cannabis Control Commission. The company plans to explore search engine marketing, as well as print advertisements in the areas surrounding retail locations that carry the product. In addition, the company plans to dedicate a significant portion of its marketing efforts toward in-store displays and packaging. All packaging and branding will be in accordance with 935 CMR 500.105.

## **Competitor Analysis**

## The Competitors

Since this is a new industry, there are no true incumbents in the market. However, some licensed medical marijuana dispensaries produce cannabis flower and related products in-house. These companies may choose to continue to produce their product in-house as opposed to stocking product from a third party supplier.

# Staffing

Magic Dragon LLC will employ 3 full-time employees in the initial startup phase. The first hires will be a director of cultivation, and a director of product manufacturing. They will be tasked with staffing ancillary roles at the facility, including security, cultivation associates, and manufacturing associates.

### **Capital Requirements Plan**

Currently, the company has \$200,000 in cash on hand, contributed by the proprietor. These funds will primarily be used toward building out the facility. Initial costs of cultivation and product manufacturing equipment, including lights, soil, fertilizer, storage containers, trimming and drying equipment, and other fixed costs is \$115,000. Based on a monthly sales volume of \$100,000, the expected operating expenses are \$51,500. \$18,000 would be spent on salaries for 3 full time employees. \$3500 will be spent on equipment rental, facility rental, and equipment maintenance. \$30,000 would be spent on production inputs, including plant clones, soil, fertilizer, electrical costs, etc.

Upon provisional licensure, the company will also seek to raise funds, either through convertible notes, equity, or debt financing.

# **Employee Qualifications and Training**

Magic Dragon LLC (the "**Company**") shall ensure that all marijuana establishment agents complete training prior to performing job functions. Training shall be tailored to the roles and responsibilities of the job function of each marijuana establishment agent, and at a minimum shall include a Responsible Vendor Program under 935 CMR 500.105(2)(b). It shall be a policy of the Company that all marijuana agents and staff shall receive and participate in, a minimum of, eight (8) hours of on-going training annually.

Company Training Policies shall be as follows:

- 1. All current owners, managers and employees of the Company that are involved in the handling and sale of marijuana for adult use at the time of licensure or renewal of licensure, as applicable, shall attend and successfully complete a responsible vendor program.
- 2. Once the Company is designated as a "responsible vendor" all new employees involved in the handling and sale of marijuana for adult use shall successfully complete a responsible vendor program within 90 days of hire.
- 3. It shall be a policy of the Company that after initial successful completion of a responsible vendor program, each owner, manager, and employee involved in the handling and sale of marijuana for adult use shall successfully complete the program once every year thereafter to maintain designation as a "responsible vendor."
- 4. Administrative employees who do not handle or sell marijuana may take the "responsible vendor" program on a voluntary basis.
- 5. The Company shall maintain records of responsible vendor training program compliance for four (4) years and make them available to inspection by the Commission and any other applicable licensing authority upon request during normal business hours.

The Company shall ensure that such responsible vendor training programs core curriculum include the following:

- (a) Discussion concerning marijuana's effect on the human body. Training shall include:
  - a. Marijuana's physical effects based on type of marijuana product;
  - b. The amount of time to feel impairment;
  - c. Visible signs of impairment; and
  - d. Recognizing the signs of impairment.
- (b) Diversion prevention and prevention of sales to minors, including best practices;
- (c) Compliance with all tracking requirements; and

- (d) Acceptable forms of identification. Training shall include:
  - a. How to check identification;
  - b. Spotting false identification;
  - c. Medical registration cards issued by the DPH;
  - d. Provisions for confiscating fraudulent identifications; and
  - e. Common mistakes made in verification.
- (e) Other key state laws and rules affecting owners, managers, and employees, which shall include:
  - a. Local and state licensing and enforcement;
  - b. Incident and notification requirements;
  - c. Administrative and criminal liability;
  - d. License sanctions and court sanctions;
  - e. Waste disposal;
  - f. Health and safety standards;
  - g. Patrons prohibited from bringing marijuana onto licensed premises;
  - h. Permitted hours of sale;
  - i. Conduct of the Marijuana Establishment;
  - j. Permitting inspections by state and local licensing and enforcement authorities;
  - k. Licensee responsibilities for activities occurring within licensed premises;
  - 1. Maintenance of records;
  - m. Privacy issues; and
  - n. Prohibited purchases and practices.
- (f) Any other areas of training determined by the Commission to be included in a responsible vendor training program.

The Company shall also ensure that all of its board members, directors, employees, executives, managers, and volunteers shall:

- (a) be 21 years of age or older;
- (b) not have been convicted of an offense in the Commonwealth involving the distribution of controlled substances to minors, or a like violation of the laws of another state, the United States or foreign jurisdiction, or a military, territorial, or Native American tribal authority; and
- (c) be determined suitable for registration consistent with the provisions of 935 CMR 500.800 and 500.802.

At launch, the Company plans to hire personnel to fill the following positions:

(a) Director of Security

The Director of Security will require sufficient qualifications to plan, direct and coordinate activities relating to the protection, safeguarding and security of company assets, employees, invitees and others. The Director of Security will also:

- Ensure that established goals and objectives are accomplished with prescribed priorities, time limitations and with fiscal responsibilities
- Monitor and maintain all surveillance equipment so that it is in good working condition
- Advise, make recommendations, and assist in the formulation of security oriented goals and objectives
- Design, implement and monitor security policies, procedures and programs
- Comply with federal, state and local regulations
- Exercise independent judgment in the course of carrying out overall responsibilities and other activities as assigned
- Oversee the hiring and scheduling of contracted security guards

(b) Security Guard(s)

The Company plans to contract with a third-party security company to employ trained guards at the facility. Security Guards will report to the Director of Security, and follow all of The Company' security procedures and protocols as summarized in the security plan.

#### (c) Director of Cultivation

The Director of Cultivation will require sufficient qualifications to drive the long-range strategic planning process for operations by overseeing and managing all production operations, including manufacturing, and inventory control. The Director of Cultivation will be responsible for the products life cycle management, maintaining quality, safety, and regulatory compliance relating to the production facilities. Additionally, the Director of Cultivation will be involved in the development of operations-related plans, capacity, budgets, infrastructure, policies and procedures.

(d) Cultivation / Manufacturing Associate(s)

The Cultivation Associate will require sufficient qualifications to execute protocols and operating procedures for all phases of cultivation and processing, including: propagation, fertigation, and harvesting. All Cultivation Associates will be trained in the inventory, tracking, and monitoring systems to ensure that the company works to mitigate the risk for diversion or loss. These positions will report to the Director of Cultivation, and will:

- Perform tasks for transplanting, feeding, cloning, pruning, cropping, and inventory management
- Monitor and report on marijuana plants throughout their lifecycles
- Perform clean-up of cultivation and processing areas after a harvest is complete
- Work within the inventory control software to track all actions performed during job duties

The Manufacturing Associate will require sufficient qualifications to execute protocols and operating procedures for all phases of processing, including: trimming, curing, processing, and packaging finished goods. All Manufacturing Associates will be trained in the inventory, tracking, and monitoring systems to ensure that the company works to mitigate the risk for diversion or loss. These positions will report to the Director of Product Manufacturing, and will:

- Perform tasks for trimming, drying, curing, processing, and packaging finished goods
- Ensure that all labeling and recording of inventory data into the tracking system is completed
- Train and become proficient in various extraction methods
- (e) Director of Product Manufacturing

The Director of Product Manufacturing will require sufficient qualifications to ensure that the processing areas are maintained in order to meet the demands of production. The manufacturing team is responsible for all daily operations relevant to processing and manufacturing the finished cigars, including but not limited to;

- Supervision of team members
- Inventory control
- Compliance with laws and regulations
- Production forecasting
- Health, safety and sanitation requirements

This policy may also be referred to by the Company as the "**Employee Qualification and Training Policy**".

### **Quality Control and Testing for Contaminants**

#### Testing of Marijuana

Magic Dragon LLC (the "**Company**") shall not sell or otherwise market for adult use any marijuana product, including marijuana, that is not capable of being tested by Independent Testing Laboratories, except as allowed under 935 CMR 500.000.

In accordance with 935 CMR 500.130(4) and 935 CMR 500.120(6) the Company shall provide documentation of compliance or lack thereof, as the case may be, with the testing requirements of 935 CMR 500.160 for all marijuana and marijuana products sold, or otherwise transferred, to other Marijuana Establishments.

The Company is not proposing to cultivate or produce its own products at this time. The Company intends to obtain all of its products from other duly licensed Marijuana Establishments.

The Company shall ensure that all marijuana products sold at its Marijuana Establishment have been tested by an Independent Testing Laboratory that tests the marijuana products in compliance with the *Protocol for Sampling and Analysis of Finished Medical Marijuana Products and Marijuana-infused Products*, as amended in November, 2016, published by the Massachusetts Department of Public Health (the "**DPH**") and to test its environmental media (*e.g.*, soils, solid growing media, and water) in compliance with the *Protocol for Sampling and Analysis of Environmental Media for Massachusetts Registered Medical Marijuana Dispensaries* published by the DPH.

The Company shall ensure that all marijuana products have been tested for contaminants as specified and required by the Commission, including but not limited to mold, mildew, heavy metals, plant-growth regulators, and the presence of pesticides not approved for use on marijuana by the Massachusetts Department of Agricultural Resources.

The Company shall notify the Commission within seventy-two (72) hours of receipt in writing, of any laboratory testing results indicating that the marijuana or marijuana products contaminant levels are above acceptable limits established in the DPH protocols identified in 935 CMR 500.160(1) that contamination cannot be remediated, and must be disposed of. The notification from the Company shall describe a proposed plan of action for both the destruction of the contaminated product and the assessment of the source of contamination. The Company shall ensure that notification comes from both the Marijuana Establishment and the Independent Testing Laboratory, separately and directly.

The Company shall maintain the results of all testing completed by it for no less than one year.

All transportation of marijuana to and from Independent Testing Laboratories providing marijuana testing services shall comply with the Company's Transportation Policy and 935 CMR 500.105(13).

All excess marijuana shall be disposed of in compliance with the Company's Disposal Policy and 935 CMR 500.105(12), either by the Independent Testing Laboratory returning excess marijuana to the source Marijuana Establishment for disposal or by the Independent Testing Laboratory disposing of it directly.

#### Handling of Marijuana

The Company shall handle and process marijuana and marijuana products in a safe and sanitary manner. The Company shall implement the following policies:

- (a) To the extent applicable the Company shall process the leaves and flowers of the female marijuana plant only, which shall be:
  - 1. Well cured and generally free of seeds and stems;
  - 2. Free of dirt, sand, debris, and other foreign matter;
  - 3. Free of contamination by mold, rot, other fungus, and bacterial diseases;
  - 4. Prepared and handled on food-grade stainless steel tables; and
  - 5. Packaged in a secure area.

(b) The Company shall comply with the following sanitary requirements:

- 1. Any marijuana establishment agent whose job includes contact with marijuana or nonedible marijuana products, including cultivation, production, or packaging shall comply with the requirements for food handlers specified in 105 CMR 300.000: *Reportable Diseases, Surveillance, and Isolation and Quarantine Requirements*;
- 2. Any marijuana establishment agent working in direct contact with preparation of marijuana or nonedible marijuana products shall conform to sanitary practices while on duty, including:
  - i. Maintaining adequate personal cleanliness; and
  - ii. Washing hands thoroughly in an adequate hand-washing area before starting work, and at any other time when hands may have become soiled or contaminated.
- 3. The Company shall supply adequate and convenient hand-washing facilities furnished with running water at a suitable temperature. Hand-washing facilities shall be located in the Marijuana Establishment in production areas and where good sanitary practices require employees to wash and sanitize their hands, and shall provide effective hand-cleaning and sanitizing preparations and sanitary towel service or suitable drying devices;
- 4. The Company shall supply sufficient space for placement of equipment and storage of materials as is necessary for the maintenance of sanitary operations;
- 5. Litter and waste shall be properly removed, disposed of so as to minimize the development of odor and minimize the potential for the waste attracting and

harboring pests. The operating systems for waste disposal shall be maintained in an adequate manner pursuant to 935 CMR 500.105(12);

- 6. Floors, walls, and ceilings shall be constructed in such a manner that they may be adequately kept clean and in good repair;
- 7. The Company shall ensure that there will be adequate safety lighting in all processing and storage areas, as well as areas where equipment or utensils are cleaned;
- 8. Buildings, fixtures, and other physical facilities shall be maintained in a sanitary condition;
- 9. All contact surfaces, including utensils and equipment, shall be maintained in a clean and sanitary condition. Such surfaces shall be cleaned and sanitized as frequently as necessary to protect against contamination, using a sanitizing agent registered by the US Environmental Protection Agency (EPA), in accordance with labeled instructions. Equipment and utensils shall be so designed and of such material and workmanship as to be adequately cleanable;
- 10. All toxic items shall be identified, held, and stored in a manner that protects against contamination of marijuana products;
- 11. The Company's water supply shall be sufficient for necessary operations. Any private water source shall be capable of providing a safe, potable, and adequate supply of water to meet the Marijuana Establishment's needs;
- 12. Plumbing shall be of adequate size and design, and adequately installed and maintained to carry sufficient quantities of water to required locations throughout the Marijuana Establishment. Plumbing shall properly convey sewage and liquid disposable waste from the Marijuana Establishment. There shall be no cross-connections between the potable and waste water lines;
- 13. The Company shall provide its employees with adequate, readily accessible toilet facilities that are maintained in a sanitary condition and in good repair;
- 14. Products that can support the rapid growth of undesirable microorganisms shall be held in a manner that prevents the growth of these microorganisms; and
- 15. Storage and transportation of finished products shall be under conditions that will protect them against physical, chemical, and microbial contamination as well as against deterioration of finished products or their containers.
- 16. All vehicles and transportation equipment used in the transportation of marijuana products or edibles requiring temperature control for safety must be designed, maintained, and equipped as necessary to provide adequate temperature control to

prevent the marijuana products or edibles from becoming unsafe during transportation, consistent with applicable requirements pursuant to 21 CFR 1.908(c).

(c) The Company shall comply with sanitary requirements. All edible products shall be prepared, handled, and stored in compliance with the sanitation requirements in 105 CMR 590.000: *Minimum Sanitation Standards for Food Establishments*.

This policy may also be referred to by the Company as the "Quality Control and Testing Policy".

#### **Record Keeping Procedures**

Magic Dragon LLC (the "**Company**") shall keep and maintain records of the Marijuana Establishment in accordance with generally accepted accounting principles. Such records shall be available for inspection by the Commission, upon request and shall include, but not be limited to, all records required in any section of 935 CMR 500.000, in addition to the following:

- (a) Written operating procedures as required by 935 CMR 500.105(1);
- (b) Inventory records as required by 935 CMR 500.105(8);
- (c) Seed-to-sale tracking records for all marijuana products as required by 935 CMR 500.105(8)(e);
- (d) Personnel records as described in the Company's *Personnel and Background Check Policy*;
- (e) Business records as described in the Company's *Financial Record Maintenance and Retention Policy*, which shall include manual or computerized records of assets and liabilities; and monetary transactions; books of accounts, which shall include journals, ledgers, and supporting documents, agreements, checks, invoices, and vouchers; sales records including the quantity, form, and cost of marijuana products; and salary and wages paid to each employee, stipend paid to each board member, and any executive compensation, bonus, benefit, or item of value paid to any individual affiliated with a Marijuana Establishment, including members of the nonprofit corporation, if any; and
- (f) Waste disposal records as required under 935 CMR 500.105(12), including but not limited to, a written or electronic record of the date, the type and quantity of marijuana, marijuana products or waste disposed or handled, the manner of disposal or other handling, the location of disposal or other handling, and the names of the two (2) Marijuana Establishment Agents present during the disposal or other handling, with their signatures. The Company shall keep these records for at least three (3) years. This period shall automatically be extended for the duration of any enforcement action and may be extended by an order of the Commission.

Following closure of a Marijuana Establishment, the Company shall keep all records for at least two (2) years at the Company's expense and in a form and location acceptable to the Commission.

It shall be a Policy of the company that any and all records subject to any enforcement action shall be retained for the duration of such action, or as otherwise extended by order of the Commission.

This policy may also be referred to by the Company as the "Record Retention Policy".

### Maintaining of Financial Records:

Magic Dragon LLC (the "**Company**") shall keep and maintain records of the Marijuana Establishment in accordance with generally accepted accounting principles. Such records shall be available for inspection by the Commission, upon request and shall include, but not be limited to, all financial records required in any section of 935 CMR 500.000, and business records, in accordance with 935 CMR 500.105(e), which shall include manual or computerized records of:

- 1. Assets and liabilities;
- 2. Monetary transactions;
- 3. Books of accounts, which shall include journals, ledgers, and supporting documents, agreements, checks, invoices, and vouchers;
- 4. Sales records including the quantity, form, and cost of marijuana products; and
- 5. Salary and wages paid to each employee, stipend paid to each board member, and any executive compensation, bonus, benefit, or item of value paid to any individual affiliated with a Marijuana Establishment, including members of the nonprofit corporation, if any.

Furthermore, consistent with the Company's *Dispensing Policy*, the Company shall implement the following policies for Recording Sales

- (a) The Company shall utilize a point-of-sale ("**POS**") system approved by the Commission, in consultation with the Massachusetts Department of Revenue ("**DOR**").
- (b) The Company may also utilize a sales recording module approved by the DOR.
- (c) The Company shall not utilize any software or other methods to manipulate or alter sales data at any time or under any circumstances.
- (d) The Company shall conduct a monthly analysis of its equipment and sales data to determine that no software has been installed that could be utilized to manipulate or alter sales data and that no other methodology has been employed to manipulate or alter sales data. The Company shall maintain records that it has performed the monthly analysis and produce it upon request to the Commission. If the Company determines that software has been installed for the purpose of manipulation or alteration of sales data or other methods have been utilized to manipulate or alter sales data:
  - i. it shall immediately disclose the information to the Commission;
  - ii. it shall cooperate with the Commission in any investigation regarding manipulation or alteration of sales data; and

- iii. take such other action directed by the Commission to comply with 935 CMR 500.105.
- (e) The Company shall comply with 830 CMR 62C.25.1: Record Retention and DOR Directive 16-1 regarding recordkeeping requirements.
- (f) The Company shall adopt separate accounting practices at the POS for marijuana and marijuana product sales, and non-marijuana sales.
- (g) The Company shall allow the Commission and the DOR audit and examine the POS system used by a retailer in order to ensure compliance with Massachusetts tax laws and 935 CMR 500.000;

Following closure of a Marijuana Establishment, the Company shall keep all records for at least two years at the Company's expense and in a form and location acceptable to the Commission.

This policy may also be referred to by the Company as the "**Financial Record Maintenance** and **Retention Policy**".

#### **Restricting Access to Age 21 and Older**

Magic Dragon LLC (the "**Company**") shall require that all Marijuana Establishment Agents, Visitors and Consumers of marijuana for adult use (each as defined in 935 CMR 500.002) are 21 years of age or older. The Company will positively identify individuals seeking access to the premises of the Marijuana Establishment (and such individuals must present a form of government-issued identification prior to entering the Marijuana Establishment), or to whom marijuana or marijuana products are being transported pursuant to 935 CMR 500.105(14) (if applicable) to limit access solely to individuals 21 years of age or older.

Pursuant to 935 CMR 500.140, the Company shall immediately inspect an individual's proof of identification and determine that the individual is 21 years of age or older upon entry to the Marijuana Establishment.

Currently, the Company is only applying for a Marijuana Microbusiness license at this location, and the Company will not be marketing directly to consumers or medical marijuana patients. The Company will take all applicable measures to ensure that its products reach the intended recipient, which will only be properly licensed Marijuana Establishments.

If the Company ultimately applies for and is granted a Delivery Endorsement authorizing it to deliver its products directly to consumers, it shall modify and revise this policy accordingly.

This policy may also be referred to by the Company as the "**Policy to Restrict Access to Persons Age 21 and Older**".

# Personnel Policies Including Background Checks

Magic Dragon LLC (the "**Company**") shall implement the following Personnel Policies and Background Check policies:

- (1) It shall be a policy of the Company that the workplace shall be alcohol, smoke and drug-free.
- (2) The Company shall require that all personnel strictly adhere to, and comply with, all aspects of the Security Policy, which policy shall be incorporated herein by reference, specifically employee security policies, including personal safety and crime prevention techniques;
- (3) The Company shall develop a staffing plan and staffing records in compliance with 935 CMR 500.105(9);
- (4) The Company shall develop emergency procedures, including a disaster plan with procedures to be followed in case of fire or other emergencies;
- (5) The Company shall immediately dismiss any Marijuana Establishment agent who has:
  - a. Diverted marijuana, which shall be reported to law enforcement officials and to the Commission;
  - b. Engaged in unsafe practices with regard to operation of the Marijuana Establishment, which shall be reported to the Commission; or
  - c. Been convicted or entered a guilty plea, plea of nolo contendere, or admission to sufficient facts of a felony drug offense involving distribution to a minor in the Commonwealth, or a like violation of the laws of another state, the United States or a foreign jurisdiction, or a military, territorial, or Native American tribal authority.
- (6) The Company shall make a list of all board members and executives of the Marijuana Establishment, and members of the licensee (if any), available upon request by any individual. The Company shall also make this list available on its website.
- (7) The Company shall develop policies and procedures for the handling of cash on Marijuana Establishment premises including but not limited to storage, collection frequency, and transport to financial institution(s).
- (8) The Company shall apply for registration for all of its board members, directors, employees, executives, managers, and volunteers. All such individuals shall:
  - (a) be 21 years of age or older;
  - (b) not have been convicted of an offense in the Commonwealth involving the distribution of controlled substances to minors, or a like violation of the laws of another state, the United States or foreign jurisdiction, or a military, territorial, or Native American tribal authority; and
  - (c) be determined suitable for registration consistent with the provisions of 935 CMR 500.800 and 500.802.
- (9) An application for registration of a marijuana establishment agent shall include:

- (a) the full name, date of birth, and address of the individual;
- (b) all aliases used previously or currently in use by the individual, including maiden name, if any;
- (c) a copy of the applicant's driver's license, government-issued identification card, liquor purchase identification card issued pursuant to M.G.L. c. 138, § 34B, or other verifiable identity document acceptable to the Commission;
- (d) an attestation that the individual will not engage in the diversion of marijuana products;
- (e) written acknowledgment by the applicant of any limitations on his or her authorization to cultivate, harvest, prepare, package, possess, transport, and dispense marijuana in the Commonwealth;
- (f) background information, including, as applicable:
  - 1. a description and the relevant dates of any criminal action under the laws of the Commonwealth, or another state, the United States or foreign jurisdiction, or a military, territorial, or Native American tribal authority, whether for a felony or misdemeanor and which resulted in conviction, or guilty plea, or plea of nolo contendere, or admission of sufficient facts;
  - 2. a description and the relevant dates of any civil or administrative action under the laws of the Commonwealth, another state, the United States or foreign jurisdiction, or a military, territorial, or Native American tribal authority relating to any professional or occupational or fraudulent practices;
  - 3. a description and relevant dates of any past or pending denial, suspension, or revocation of a license or registration, or the denial of a renewal of a license or registration, for any type of business or profession, by any federal, state, or local government, or any foreign jurisdiction;
  - 4. a description and relevant dates of any past discipline by, or a pending disciplinary action or unresolved complaint by, the Commonwealth, or a like action or complaint by another state, the United States or foreign jurisdiction, or a military, territorial, or Native American tribal authority with regard to any professional license or registration held by the applicant;
- (g) a nonrefundable application fee paid by the Marijuana Establishment with which the marijuana establishment agent will be associated; and
- (h) any other information required by the Commission.

Magic Dragon will make employment suitability determinations in accordance with the procedures set forth in 935 CMR 500.800. In addition to the requirements established in 935

CMR 500.800, Magic Dragon will: 1) comply with all guidance provided by the Commission and 935 CMR 500.802: Tables B through D to determine if the results of the background are grounds for Mandatory Disqualification or Presumptive Negative Suitability Determination; 2) consider whether offense(s) or information that would result in a Presumptive Negative Suitability Determination under 935 CMR 500.802. In the event a Presumptive Negative Suitability Determination is made, Magic Dragon will consider the following factors:

- 1. Time since the offense or incident;
- 2. Age of the subject at the time of the offense or incident;
- 3. Nature and specific circumstances of the offense or incident;
- 4. Sentence imposed and length, if any, of incarceration, if criminal;
- 5. Penalty or discipline imposed, including damages awarded, if civil or administrative;
- 6. Relationship of offense or incident to nature of work to be performed;
- 7. Number of offenses or incidents;
- 8. Whether offenses or incidents were committed in association with dependence on drugs or alcohol from which the subject has since recovered;
- 9. If criminal, any relevant evidence of rehabilitation or lack thereof, such as information about compliance with conditions of parole or probation, including orders of no contact with victims and witnesses, and the subject's conduct and experience since the time of the offense including, but not limited to, professional or educational certifications obtained; and
- 10. Any other relevant information, including information submitted by the subject; and
- 11. Consider appeals of determinations of unsuitability based on claims of erroneous information received as part of the background check during the application process in accordance with 803 CMR 2.17: Requirement to Maintain a Secondary Dissemination Log and 2.18: Adverse Employment Decision Based on CORI or Other Types of Criminal History Information Received from a Source Other than the DCJIS.

Upon adverse determination for a particular applicant, Magic Dragon will provide the applicant a copy of their background screening report and a pre-adverse determination letter providing the applicant with a copy of their right to dispute the contents of the report, who to contact to do so and the opportunity to provide a supplemental statement. After 10 business days, if the applicant does not dispute the contents of the report and no applicant-provided statement gives cause to alter the suitability determination, an adverse action letter will be issued providing the applicant information on the final determination made by Magic Dragon along with any legal notices required. All suitability determinations will be documented in compliance with all requirements set forth in 935 CMR 500 et seq. and other guidance provided by the Commission.

Magic Dragon will cause its background screening to be conducted by an investigative firm holding the National Association of Professional Background Screeners (NAPBS®) Background Screening Credentialing Council (BSCC) accreditation and capable of performing the searches required by the regulations and guidance provided by the Commission. Any references provided

by the marijuana agent will be verified at the time of hire. As deemed necessary, individuals in to be hired for key Magic Dragon positions with unique and sensitive access (e.g., members of the executive management team) will undergo additional screening, which may include interviews with prior employers and/or colleagues. As a condition of continued employment, agents, volunteers, contractors, and subcontractors are required to renew their Registration Cards (as that term is defined in 935 CMR 500.002) annually and submit to other background screening as may be required by Magic Dragon or the Commission.

- (10) An executive of the Company registered with the Department of Criminal Justice Information Systems pursuant to 803 CMR 2.04: iCORI Registration, shall submit to the Commission a Criminal Offender Record Information (CORI) report and any other background check information required by the Commission for each individual for whom the Marijuana Establishment seeks a marijuana establishment agent registration, obtained within 30 days prior to submission.
- (11) The Company shall notify the Commission no more than one (1) business day after a marijuana establishment agent ceases to be associated with the Company. The subject agent's registration shall be immediately void when the agent is no longer associated with the Company.
- (12) The Company shall require that all agents renew their registration cards annually from the date of issue, subject to a determination by the Commission that the agent continues to be suitable for registration.
- (13) After obtaining a registration card for a marijuana establishment agent, the Company shall notifying the Commission, in a form and manner determined by the Commission, as soon as possible, but in any event, within five (5) business days of any changes to the information that the establishment was previously required to submit to the Commission or after discovery that a registration card has been lost or stolen.
- (14) The Company's agents shall carry their registration card at all times while in possession of marijuana products, including at all times while at the Marijuana Establishment or while transporting marijuana products.
- (15) Should any of the Company's agents be affiliated with multiple Marijuana Establishments the Company shall ensure that such agents are registered as a marijuana establishment agent by each Marijuana Establishment and shall be issued a registration card for each establishment.
- (16) The Company shall maintain, and keep up to date, an employee handbook that employees will be given copies of at the start of their employment and will be required to attest that they have read and received the same, covering a wide range of topics, including but not limited to: (1) Employee benefits; (2) Vacation and sick time; (3) Work schedules; (4) Confidentiality standards; (5) Criminal background check standards (6) Security and limited access areas; (7) Employee identification and facility access; (8) Personal safety and crime prevention techniques; (9) Alcohol, drug, and smoke-free workplace; and (10) Grounds for discipline and termination;

### Personnel Record Keeping

The Company shall maintain the following Personnel Records:

- 1. Job descriptions for each employee and volunteer position, as well as organizational charts consistent with the job descriptions;
- 2. A personnel record for each marijuana establishment agent. Such records shall be maintained for at least 12 months after termination of the individual's affiliation with the Marijuana Establishment and shall include, at a minimum, the following:
  - a. all materials submitted to the Commission pursuant to 935 CMR 500.030(2);
  - b. documentation of verification of references;
  - c. the job description or employment contract that includes duties, authority, responsibilities, qualifications, and supervision
  - d. documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters;
  - e. documentation of periodic performance evaluations;
  - f. a record of any disciplinary action taken; and
  - g. notice of completed responsible vendor and eight (8) hour related duty training.
- 3. A staffing plan that will demonstrate accessible business hours and safe cultivation conditions (as applicable);
- 4. Personnel policies and procedures; and
- 5. All background check reports obtained in accordance with 935 CMR 500.030.

The Company's aforementioned Personnel Records shall be available for inspection by the Commission, upon request. All records shall be maintained in accordance with generally accepted accounting principles.

Following closure of the Company's Marijuana Establishment, all records shall be kept for at least two years at the Company's expense, in a form and location acceptable to the Commission.

### **Staffing Plan:**

Executive Level:

- CEO;
- CFO; and
- COO.

Management Level:

- Sales Manager;
- Cultivation Manager;
- Production Manager; and
- Security Manager.

Staff Level

- Up to fifteen (5) Staff Level Sales Representatives;
- Up to ten (10) Staff Level Cultivation and Production Associates

Consultant Level

- Attorney / Compliance Officer;
- Human Resources Provider; and
- Up to five (5) Security Officers.

# Hiring and Recruitment

Magic Dragon's Human Resource Manager will engage the executive management team and supervisory staff on a regular basis to determine if vacancies are anticipated and whether specific positions need to be created in response to company needs. Magic Dragon's hiring practices and policies will include but are not limited to the following and apply to all types of working situations including hiring, firing, promotions, harassment, training, wages and benefits:

- 1. Equal Employment Opportunity Commission (EEOC) Compliance;
- 2. Magic Dragon's Diversity Plan;
- 3. Magic Dragon's Plan to Positively Impact Areas of Disproportionate Impact;
- 4. Background Checks and References;
- 5. Mandatory reporting of criminal convictions (and termination if necessary);
- 6. State and Federal Family Leave Act;
- 7. Workplace Safety Laws;
- 8. State and Federal Minimum Wage Requirements; and
- 9. Non-Disclosure and Non-Complete Agreements

# Standards of Employee Conduct

Magic Dragon's mission is to provide a professional workplace free from harassment and discrimination for employees. Magic Dragon has a zero-tolerance policy on harassment or discrimination based on sex, race, color, national origin, age, religion, disability, sexual orientation, gender identity, gender expression, or any other trait or characteristic protected by any applicable federal, state, or local law or ordinance. Harassment or discrimination on the basis of any protected trait or characteristic contravenes Magic Dragon's Code of Conduct. A broad range of behavior could constitute harassment and/or discrimination. In general, harassment includes any verbal or physical conduct that: 1) has the purpose or effect of creating an intimidating, hostile, or offensive working environment; 2) as the purpose or effect of unreasonably interfering with an individual's work performance; or 3) adversely and unjustifiably affects an individual's employment opportunities.

Employees are expected to maintain the highest degree of professional behavior. All harassment or discrimination by employees is strictly prohibited. Furthermore, harassing or discriminatory behavior of non-employees directed at Magic Dragon employees or customers also is condemned and will be promptly addressed.

# Violence and Weapons in the Workplace

Any and all acts of violence in the workplace will result in immediate dismissal of the employee, customer, or parties involved. The Worcester Police Department and other law enforcement authorities, as applicable, will be contacted immediately in the case of a violent event. Weapons are not permitted at Magic Dragon's Worcester facility by employees, customers, or any other

parties. Agents (including employees) found carrying weapons at Magic Dragon's facility will be immediately terminated. Vendors or other visitors to the facility found carrying weapons on the premises will be asked to leave and/or the police will be notified accordingly.

### <u>At-Will Employment</u>

In the state of Massachusetts, employment is assumed to be at-will unless otherwise stated. Atwill employment implies that employer and employee alike may terminate the work relationship at any given moment and for any legitimate purpose. Wrongful termination may be more difficult to prove in an at-will arrangement because of the freedom that each party has to end the employment. However, there are still many instances wherein a termination or discharge can be called wrongful, even in an at-will employment.

### Workplace Attire

The required attire for registered marijuana agents at Magic Dragon's facility varies based upon required duties. New hire training will define appropriate attire for each role and the Human Resources Manager will be responsible for ensuring compliance with all requirements is met.

### **Business Hours**

Monday:	9am – 5pm
Tuesday:	9am – 5pm
Wednesday:	9am – 5pm
Thursday:	9am – 5pm
Friday:	9am – 5pm
Saturday:	10am – 5pm
Sunday:	10am – 5pm

### **Standard Employment Practices**

Magic Dragon values and thrives off of the contributions of its management and staff positions. Magic Dragon intends to be a market leader in workplace satisfaction by offering competitive wage and benefits packages and nurturing a corporate culture that values meaningful work-life balance, complete transparency and accountability and service to the Worcester community.

### **Advancement**

The organization will be structured in a relatively flat manner, with promotional opportunities within each department. Participation in training and bi-annual performance evaluations will be critical for any promotions or pay increases. Magic Dragon pledges to be an equal opportunity employer and advancer of its employees. See Magic Dragon's Diversity Plan for greater detail.

### Written Policies

Magic Dragon's written policies will address, inter alia, the Family and Medical Leave Act (FMLA), the Consolidated Omnibus Budget Reconciliation Act (COBRA), equal employment opportunity, discrimination, harassment, the Employee Retirement Income Security Act (ERISA), disabilities, maintenance of personnel files, privacy, email policy, 935 CMR 500.000 et. seq., holidays, hours, sick time, personal time, overtime, performance reviews, disciplinary procedures, working hours, pay rates, overtime, bonuses, veteran preferences, drug testing, personnel policies, military leaves of absence, bereavement leave, jury duty, CORI checks,

smoking, HIPAA, patient confidentiality, and compliance hotline.

### **Investigations**

Magic Dragon will develop policies and procedures to investigate any complaints or concerns identified or raised internally or externally in order to stay remain compliant with 935 CMR 500.000 et. seq.

### **Designated Outside Counsel**

Magic Dragon may retain counsel specializing in employment law to assist the Human Resources Manager with any issues and questions.

## Job Classifications

Positions at Magic Dragon are categorized by rank and by department. Magic Dragon's executive management team oversees the overall success toward achieving the company's mission. Magic Dragon's CEO is responsible for implementation of the mission and the greater executive management team is responsible for ensuring that all departments are properly executing their functions and responsibilities. Job classification is comprised of three rank tiers: Executive Management, Management/Supervisors, and Non-Management Employee Staff.

## Work Schedules

Work schedules will be either part-time, full-time, or salaried, depending of the specific position<sup>1</sup>. Schedules will be set according to the needs of each department as determined by the applicable department manager and the supervising executive manager. It is the department manager's responsibility to develop and implement a work schedule that provides necessary duty and personnel coverage but does not exceed what is required for full implementation of operations. The department manager will also ensure that adequate coverage occurs on a daily basis and does not lead to unnecessary utilization of overtime coverage.

### Mandatory Meetings and Community Service Days

There will be a mandatory reoccurring company-wide meeting on a quarterly basis. All full-time employees will be notified of their required attendance. Magic Dragon will also organize and encourage employee participation in community service activities in Worcester. Magic Dragon pledges to pay employees for up to two community service days per calendar.

# **Breaks**

Daily breaks, including lunch breaks, will comply with the laws of the Commonwealth of Massachusetts.

# Performance Reviews

Performance reviews will be conducted by executive or department managers. Reviews will be conducted at three-month intervals for new employees during the first year of employment and at 6-month intervals thereafter. A written review will be provided to, and signed by, the employee

<sup>&</sup>lt;sup>1</sup> Internships may either be part-time or full-time depending on the development of Magic Dragon's internship training program and the company's then-existing staffing needs.

under review. Reviews must be retained in each employee's personnel file and treated as a personnel record in accordance with Magic Dragon's Recordkeeping Policies. Performance reviews must take into account positive performance factors and areas requiring improvement. Scoring systems may be utilized to help reflect the employee's overall performance.

# **Leave Policies**

Magic Dragon leave policies will comport with all state and federal law. All full-time employees will receive two 40-hour weeks of paid vacation per annum. Additional leave must be requested at least 2 weeks in advance and approved by the employee's department manager. Magic Dragon will determine which holidays will be observed and which departments will not be required to work. Magic Dragon will offer paid maternity leave. Additional leave will not be paid and must be approved by the department manager.

Magic Dragon anticipates observing the following holidays:

- New Year's Day;
- Martin Luther King Day;
- Presidents' Day;
- Memorial Day;
- Independence Day;
- Labor Day;
- Thanksgiving; and
- Christmas Day.

# **Disciplinary Policies**

### Purpose

Magic Dragon's discipline policy and procedure is designed to provide a structured corrective action process to improve and prevent a recurrence of undesirable behavior and/or performance issues. The steps outlined below have been designed for consistency with Magic Dragon's organizational values, best practices, and employment laws.

Magic Dragon reserves the right to combine or skip steps depending upon facts of each situation and the nature of the offense – each offense will be reviewed and remediated on a case-by-case basis. The level of disciplinary intervention may also vary. The procedure outlined below is intended to provide guidance to the Magic Dragon Human Resources Manager and executive management team and not bind them in any given disciplinary scenario. Some of the factors that will be considered depend upon whether the offense is repeated despite coaching, counseling, and/or training; the employee's work record; and the impact the conduct and performance issues have on Magic Dragon's organization.

# Procedure

# Step 1: Counseling and Verbal Warning

Step 1 creates an opportunity for the immediate supervisor to schedule a meeting with an employee to bring attention to the existing performance, conduct, or attendance issue. The supervisor should discuss with the employee the nature of the problem or violation of company policies and procedures. The supervisor is expected to clearly outline expectations and steps the employee must take to improve performance or resolve the problem.

Within five business days, the supervisor will prepare written documentation of a Step 1

meeting. The employee will be asked to sign the written documentation. The employee's signature is needed to demonstrate the employee's understanding of the issues and the corrective action needed.

### Step 2: Written Warning

While it is hoped that the performance, conduct, or attendance issues that were identified in Step 1 have been corrected, Magic Dragon recognizes that this may not always be the case. A written warning involves a more formal documentation of the performance, conduct, or attendance issues and consequences.

During Step 2, the immediate supervisor and a department manager or director will meet with the employee and review any additional incidents or information about the performance, conduct, or attendance issues as well as any prior relevant corrective action plans. Magic Dragon management will outline the consequences for the employee of his or her continued failure to meet performance and/or conduct expectations. A formal performance improvement plan (PIP) requiring the employee's immediate and sustained corrective action will be issued within five business days of a Step 2 meeting. A warning outlining that the employee may be subject to additional discipline up to and including termination if immediate and sustained corrective action is not taken may also be included in the written warning.

## Step 3: Suspension and Final Written Warning

There may be performance, conduct, or safety incidents so problematic and harmful that the most effective action may be the temporary removal of the employee from the workplace. When immediate action is necessary to ensure the safety of the employee or others, the immediate supervisor may suspend the employee pending the results of an investigation.

Suspensions that are recommended as part of the normal progression of this progressive discipline policy and procedure are subject to approval from a next-level manager and the Human Resources Manager.

Depending upon the seriousness of the infraction, the employee may be suspended without pay in full-day increments consistent with federal, state and local wage-and-hour employment laws. Nonexempt/hourly employees may not substitute or use an accrued paid vacation or sick day in lieu of the unpaid suspension. Due to Fair Labor Standards Act (FLSA) compliance issues, unpaid suspension of salaried/exempt employees is reserved for serious workplace safety or conduct issues. The Human Resources Manager will provide guidance so that the discipline is administered without jeopardizing the FLSA exemption status.

Pay may be restored to the employee if an investigation of the incident or infraction absolves the employee.

### Step 4: Recommendation for Termination of Employment

The last and most serious step in the progressive discipline procedure is a recommendation to terminate employment. Generally, Magic Dragon will endeavor to exercise the progressive nature of this policy by first providing warnings, a final written warning, and/or suspension from the workplace before proceeding to a recommendation to terminate employment. However, Magic Dragon reserves the right to combine and skip steps depending upon the circumstances and severity of each situation and the nature of the offense. Furthermore, employees may be terminated without prior notice or disciplinary action.

Management's recommendation to terminate employment must be approved by the Human Resources Manager and department manager or designee. Final approval may be required from the CEO or designee.

Notwithstanding the foregoing, nothing in this policy provides any contractual rights regarding employee discipline or counseling nor should anything in this policy be read or construed as modifying or altering the employment-at-will relationship between Magic Dragon and its employees.

### **Appeal Process**

Employees will have the opportunity to present information that may challenge information management has used to issue disciplinary action. The purpose of this process is to provide insight into extenuating circumstances that may have contributed to the employee performance and/or conduct issues while allowing for an equitable solution. If the employee does not present this information during any of the step meetings, he or she will have five business days after that meeting to present information.

## Performance and Conduct Issues Not Subject to Progressive Discipline

Behavior that is illegal is not subject to progressive discipline and may be reported to the Worcester Police Department or other law enforcement authorities. Theft, intoxication at work, fighting, diversion and other acts of violence are also not subject to progressive discipline and are grounds for immediate termination.

### Documentation

The employee will be provided copies of all progressive discipline documentation, including all performance improvement plans. The employee will be asked to sign copies of this documentation attesting to their receipt and understanding of the corrective action outlined in these documents. Copies of these documents will be placed in the employee's official personnel file.

### Separation of Employment

Separation of employment within an organization can occur for several different reasons. Employment may end as a result of resignation, retirement, release (end of season or assignment), reduction in workforce, or termination. When an employee separates from Magic Dragon, his or her supervisor must contact the Human Resources Manager to schedule an exit interview, typically to take place on employee's last workday.

# Types of Separation

- 1. <u>Resignation</u>: Resignation is a voluntary act initiated by the employee to end employment with Magic Dragon. The employee must provide a minimum of two (2) weeks' notice prior to resignation. If an employee does not provide advance notice or fails to actually work the remaining two weeks, the employee will be ineligible for rehire and will not receive accrued benefits. The resignation date must not fall on the day after a holiday.
- 2. <u>*Retirement*</u>: An employee who wishes to retire is required to notify his or her department director and the Human Resources Manager in writing at least one (1) month before planned

retirement date. It is the practice of Magic Dragon to give special recognition to valued employees at the time of their retirement.

- 3. <u>Job Abandonment</u>: An employee who fails to report to work or contact his or her supervisor for two (2) consecutive workdays will be considered to have abandoned the job without notice effective at the end of the employee's normal shift on the second day. The department manager will notify the Human Resources Manager at the expiration of the second workday and initiate the paperwork to terminate the employee. Employees who are separated due to job abandonment are ineligible to receive accrued benefits and are ineligible for rehire.
- 4. <u>*Termination*</u>: Employees of Magic Dragon are employed on an at-will basis, and the company retains the right to terminate an employee at any time.
- 5. <u>*Reduction in Workforce*</u>: An employee may be laid off due to changes in duties, organizational changes, lack of funds, or lack of work. Employees who are laid off may not appeal the layoff decision through the appeal process.
- 6. <u>*Release*</u>: Release is the end of temporary or seasonal employment. The Human Resources Manager, in consultation with the department manager, will inform the temporary or seasonal worker of their release according to the terms of the individual's temporary employment.

## Exit Interview

The separating employee will contact the Human Resources Manager as soon as notice is given to schedule an exit interview. The interview will be on the employee's last day of work or other day, as mutually agreed upon.

### Return of Property

The separating employee must return all company property at the time of separation, including but not limited to uniforms, cell phones, keys, facility access cards, computers, and identification cards. Failure to return some items may result in deductions from final paycheck. An employee will be required to sign the Wage Deduction Authorization Agreement to deduct the costs of such items from the final paycheck.

### Termination of Benefits

An employee separating from Magic Dragon is eligible to receive benefits as long as the appropriate procedures are followed as stated above. Two weeks' notice must be given, and the employee must work the full two work weeks. Any accrued vacation and/or accrued sick leave will be paid in the last paycheck.

### Health Insurance

Health insurance terminates on the last day of the month of employment, unless the employee requests immediate termination of benefits. Information about the Consolidated Omnibus Budget Reconciliation Act (COBRA) continued health coverage will be provided. Employees will be required to pay their share of the dependent health and dental premiums through the end of the month.

### Rehire

Former employees who left in good standing and were classified as eligible for rehire may be considered for reemployment. An application must be submitted to the Human Resources Manager, and the applicant must meet all minimum qualifications and requirements of the position, including any qualifying exam and current registration with the Commission, when required.

Department managers must obtain approval from the Human Resources Manager or designee prior to rehiring a former employee. Rehired employees begin benefits just as any other new employee. Previous tenure will not be considered in calculating longevity, leave accruals, or any other benefits. An applicant or employee who is terminated for violating policy or who resigned in lieu of termination from employment due to a policy violation will be ineligible for rehire.

#### **Compensation**

Magic Dragon believes that it is in the best interests of both the organization and its employees to fairly compensate its workforce for the value of the work provided. Magic Dragon intends to use a compensation system that will determine the current market value of a position based on the skills, knowledge, and behaviors required of a fully-competent incumbent. The system used for determining compensation will be objective and non-discriminatory in theory, application and practice. The company has determined that this can best be accomplished by using a professional compensation consultant, as needed, and a system recommended and approved by the executive management team.

### Selection Criteria

- 1. The compensation system will price positions to market by using local, national, and marijuana-industry specific survey data.
- 2. The market data will primarily include marijuana-related businesses and will include survey data for more specialized positions and will address significant market differences due to geographical location.
- 3. The system will evaluate external equity, which is the relative marketplace job worth of every marijuana-industry job directly comparable to similar jobs at Magic Dragon, factored for general economic variances, and adjusted to reflect the local economic marketplace.
  - a. The system will evaluate internal equity, which is the relative worth of each job in the organization when comparing the required level of job competencies, formal training and experience, responsibility and accountability of one job to another, and arranging all jobs in a formal job-grading structure.
- 4. Professional support and consultation will be available to evaluate the compensation system and provide on-going assistance in the administration of the program.
- 5. The compensation system must be flexible enough to ensure that the company is able to recruit and retain a highly-qualified workforce, while providing the structure necessary to effectively manage the overall compensation program.

#### **Responsibilities**

The executive management team will possess final approval authority over Magic Dragon's compensation system.

- 1. On an annual basis the executive management team will review and approve, as appropriate, recommended changes to position-range movement as determined through the vendor's market analysis process.
- 2. As part of the annual budgeting process, the executive management team will review and approve, as appropriate, funds to be allocated for total compensation, which would include base salaries, bonus, variable based or incentive-based pay, and all other related expenses, including benefit plans.

### Management Responsibility

- 1. The CEO is charged with ensuring that Magic Dragon is staffed with highly-qualified, fully-competent employees and that all company programs are administered within appropriate guidelines and within the approved budget.
- 2. The salary budget will include a gross figure for the following budget adjustments, but the individual determinations for each employee's salary adjustment will be the exclusive domain of the CEO: determining the appropriate head count, titles, position levels, merit and promotional increases and compensation consisting of salary, incentive, bonus, and other discretionary pay for all positions.
- 3. The CEO will ensure that salary ranges are updated at least annually, that all individual jobs are market priced at least once every two years, and that pay equity adjustments are administered in a fair and equitable manner.

This policy may also be referred to by the Company as the "**Personnel and Background Check Policy**".

# **Separating Recreational from Medical Operations:**

Magic Dragon LLC (the "**Company**") is seeking licensure for a marijuana cultivation facility and product manufacturing facility pursuant to 935 CMR 500.000 *et al.* Accordingly, this section regarding the separation of medical from recreational marijuana products is not applicable.

This policy may also be referred to by the Company as the "**Policy for Separating Recreational from Medical Operations**".

# **Diversity Plan**

Uproot, LLC (the "**Company**") understands and appreciates the importance of diversity and as such is committed to actively working to ensure a diverse work place is created in the Company.

It is a policy of the Company to promote equity among people of color, particularly Black, African American, Hispanic, Latinx, and Indigenous people, women, veterans, persons with disabilities, and L.G.B.T.Q. + in the operation of the Marijuana Establishment. To the extent permissible by law, the Company will make jobs available to people of color, particularly Black, African American, Hispanic, Latinx, and Indigenous people, women, veterans, persons with disabilities, and L.G.B.T.Q. +, but this does not prevent the Company from hiring the most qualified candidates and complying with all employment laws and other legal requirements.

To this end, the Company will deploy a plan for enhancing diversity and equity within the organization through a number of various outreach efforts. Specifically, as it relates to its own internal practices, the Company will implement the following policies in connection with its diversity plan:

# <u>Goals:</u>

- (1) The Company endeavors to provide job opportunities to people of color, particularly Black, African American, Hispanic, Latinx, and Indigenous people, women, veterans, persons with disabilities, and L.G.B.T.Q. +. The Company shall seek parity in its work force based on the American Community Survey (ACS) 2010 U.S. Census. <u>Workforce availability statistics for the Total Civilian Labor Force in Massachusetts is as follows: Women 48.8%, Minorities 20.7%, Persons with Disabilities 12% and Veterans 3.5% <sup>1</sup>and 10% L.G.B.T.Q. +.</u>
- (2) It shall be a goal of the Company to offer <u>100% of the Company's opportunities for</u> <u>advancement to management and executive positions internally</u>, thereby providing opportunities to its diverse workforce, to the extent its workforce has been filled by diverse individuals, for advancement.
- (3) It shall be a goal of the Company to ensure that <u>one hundred percent (100%)</u> of its employees receive <u>training on diversity and sensitivity.</u>

### Programs:

To the extent reasonably practicable, the Company shall Implement the following programs:

In an effort to ensure it has the opportunity to interview, and hire a diverse staff, the Company will post <u>monthly notices</u> for <u>three (3) months</u> during the hiring process in newspapers of general circulation such as the <u>Worcester Telegram and Gazette</u> and post a notice at the municipal offices in <u>the City of Worcester</u> for <u>three (3) months</u> during the hiring process. The aforementioned notices will state that the Company is specifically looking for people of color,

<sup>&</sup>lt;sup>1</sup> <u>https://www.mass.gov/files/2017-08/census-2010-workforce-availability.pdf</u>

particularly Black, African American, Hispanic, Latinx, and Indigenous people, women, veterans, persons with disabilities, or L.G.B.T.Q. +, to work for the Company.

In an effort to ensure the Company meets its goal of offering advancement to management and executive positions internally, the Company shall offer <u>100% of the Company's opportunities</u> <u>for</u> advancement internally. Additionally, in an effort to ensure that its staff has opportunities to train for management positions, the Company shall offer <u>a management training day once</u> <u>a quarter</u>. This management training day shall be made available to all employees and will allow employees to shadow management and learn how to perform additional duties and responsibilities of management. Additional duties may include, but are not limited to, opening and closing the facility, reviewing inventory and placing orders, staff scheduling requirements and the implementation of certain security and emergency protocols.

All opportunities for management level employment will first be offered internally via notices sent electronically to employees and posted in employee common areas.

- As described above, it is a goal of the Company to seek parity in its workforce. Accordingly, the Company shall form a diversity and equity committee to monitor the Company's progress towards meeting those goals. This committee will meet *quarterly* to review and assess the Company's hires and hiring practices. *Meeting Minutes* will be provided to the Commission on request and for the Company's annual license renewal application.
- The Company shall require that <u>one hundred percent (100%)</u> of its employees receive education on diversity, implicit biases and sensitivity within the <u>first ninety (90) days of employment and once annually thereafter.</u> The Company's educational programs on diversity, implicit biases and sensitivity shall include, but not be limited to: (1) Harassment, Diversity & Sensitivity Training; (2) Sexual Harassment Prevention & Awareness Training; (3) Discrimination Free Workplace; (4) Violence in the Workplace; (5) Harassment in the Workplace (for Management); (6) Diversity and Sensitivity in the Workplace (for Management); (7) Unconscious Bias Training; (8) Ethics; and (9) Drug and Alcohol-Free Workplace.

### **Measurements**

To the extent reasonably practicable and as allowed by law, the Company shall implement the following measurements:

a. Pursuant to 935 CMR 500.103(4)(a) the Company's diversity and equality committee shall prepare an annual report identifying the Company's efforts to encourage diversity in the work place, in compliance with 935 CMR 500.101(1)(c)(8)(k) and this *Diversity Policy*. Specifically, said report shall identify the demographics of its employee population including but not limited to identifying the gender, race, sexual orientation and disabled status of its employees without identifying the employee specifically and to the extent each employee is willing to share such information.

Additionally, this report will include the following metrics:

- i. Number of individuals from the target demographic groups who were hired and retained after the issuance of a license;
- ii. Number of promotions for people falling into the target demographics since initial licensure and number of promotions offered;
- iii. Number of jobs created since initial licensure;
- iv. Number of job postings in publications with supporting documentation; and
- v. Number and subject matter of internal trainings held on diversity, implicit biases and sensitivity and the number of employees in attendance.

The Company affirmatively states that: (1) it acknowledges and is aware, and will adhere to, the requirements set forth in 935 CMR 500.105(4) which provides the permitted and prohibited advertising, branding, marketing, and sponsorship practices of every Marijuana Establishment; (2) any actions taken, or programs instituted, will not violate the Commission's regulations with respect to limitations on ownership or control or other applicable state laws and (3) the Company will be required to document progress or success of this plan, in its entirety, annually upon renewal of its provisional license.

This policy may also be referred to by the Company as the "Diversity Plan".