



# Massachusetts Cannabis Control Commission

#### Marijuana Product Manufacturer

**General Information:** 

 License Number:
 MP281564

 Original Issued Date:
 05/25/2020

 Issued Date:
 04/16/2021

 Expiration Date:
 05/25/2022

#### ABOUT THE MARIJUANA ESTABLISHMENT

Business Legal Name: NS AJO Holdings Inc.

Phone Number: Email Address: aidan423@gmail.com

617-610-0761

Business Address 1: 67 Dana Street Business Address 2: Unit 1

Business City: Cambridge Business State: MA Business Zip Code: 02138

Mailing Address 1: 20 Authority Drive Mailing Address 2:

Mailing City: Fitchburg Mailing State: MA Mailing Zip Code: 01420

# CERTIFIED DISADVANTAGED BUSINESS ENTERPRISES (DBES)

Certified Disadvantaged Business Enterprises (DBEs): Not a

DBE

#### PRIORITY APPLICANT

Priority Applicant: yes

Priority Applicant Type: RMD Priority

**Economic Empowerment Applicant Certification Number:** 

RMD Priority Certification Number: RPA201991

#### RMD INFORMATION

Name of RMD: NS AJO Holdings Inc.

Department of Public Health RMD Registration Number:

Operational and Registration Status: Obtained Provisional Certificate of Registration only

To your knowledge, is the existing RMD certificate of registration in good standing?: yes

If no, describe the circumstances below:

# PERSONS WITH DIRECT OR INDIRECT AUTHORITY

Person with Direct or Indirect Authority 1

Percentage Of Ownership: 14.25 Percentage Of Control:

Role: Other (specify) Other Role: Owner, President and Sole Director of NS AJO Holdings, Inc.

First Name: Aidan Last Name: O'Donovan Suffix:

Date generated: 04/28/2021 Page: 1 of 25

Gender: Male User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)

Specify Race or Ethnicity:

Person with Direct or Indirect Authority 2

Percentage Of Ownership: 14.25 Percentage Of Control: 20

Role: Other (specify) Other Role: Owner and Treasurer of NS AJO Holdings, Inc.; Board Member for

Natural Selections MA, Inc.

First Name: Isador Last Name: Mitzner Suffix:

Gender: Male User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)

Specify Race or Ethnicity:

Person with Direct or Indirect Authority 3

Percentage Of Ownership: 0.8 Percentage Of Control: 20

Role: Other (specify) Other Role: Owner; Board Member for Natural Selections MA,

Inc.

First Name: David Last Name: Clapper Suffix:

Gender: Male User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)

Specify Race or Ethnicity:

Person with Direct or Indirect Authority 4

Percentage Of Ownership: 4 Percentage Of Control: 20

Role: Other (specify) Other Role: Owner; Board Member for Natural Selections MA, Inc.

First Name: William Last Name: Clapper Suffix:

Gender: Male User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)

Specify Race or Ethnicity:

Person with Direct or Indirect Authority 5

Percentage Of Ownership: 14.25 Percentage Of Control: 20

Role: Other (specify) Other Role: Owner and Secretary of NS AJO Holdings, Inc.; Board

Member for Natural Selections MA, Inc.

First Name: Brandon Last Name: Banks Suffix:

Gender: Male User Defined Gender:

What is this person's race or ethnicity?: Black or African American (of African Descent, African American, Nigerian, Jamaican, Ethiopian, Haitian,

Somali)

Specify Race or Ethnicity:

Person with Direct or Indirect Authority 6

Percentage Of Ownership: Percentage Of Control: 20

Role: Other (specify) Other Role: Board Member for Natural Selections MA, Inc.

First Name: Alex Last Name: Chadwick Suffix:

Gender: Male User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)

Specify Race or Ethnicity:

Date generated: 04/28/2021 Page: 2 of 25

Person with Direct or Indirect Authority 7

Percentage Of Ownership: Percentage Of Control:

Role: Executive / Officer Other Role: Chief Operational Officer

First Name: Alex Last Name: Hardy Suffix:

Gender: Male User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)

Specify Race or Ethnicity:

Person with Direct or Indirect Authority 8

Percentage Of Ownership: Percentage Of Control:

Role: Other (specify) Other Role: Director of Retail Operations

First Name: Tyler Last Name: Vines Suffix:

Gender: Female User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)

Specify Race or Ethnicity:

ENTITIES WITH DIRECT OR INDIRECT AUTHORITY

Entity with Direct or Indirect Authority 1

Percentage of Control: 100 Percentage of Ownership: 100

Entity Legal Name: Natural Selections MA, Inc. Entity DBA: DBA

City:

Entity Description: Natural Selections MA, Inc. is a Massachusetts Corporation engaged in the business of holding interests in

cannabis entities in Massachusetts.

Foreign Subsidiary Narrative:

Entity Phone: Entity Email: Entity Website:

Entity Address 1: Entity Address 2:

Entity City: Entity State: Entity Zip Code:

Entity Mailing Address 1: Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: Entity Mailing Zip Code:

Relationship Description: Natural Selections MA, Inc. is the sole owner of NS AJO Holdings Inc.

Entity with Direct or Indirect Authority 2

Percentage of Control: Percentage of Ownership:

52.5

Entity Legal Name: MLH Holdings LLC Entity DBA: DBA

City:

Entity Description: MLH Holdings LLC is a Delaware Limited Liability Company engaged in the business of holding interests in

cannabis entities in the United States.

Foreign Subsidiary Narrative:

Entity Phone: Entity Email: Entity Website:

Entity Address 1: Entity Address 2:

Entity City: Entity State: Entity Zip Code:

Entity Mailing Address 1: Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: Entity Mailing Zip Code:

Relationship Description: MLH Holdings LLC owns 52.5% of NS AJO Holdings Inc., via its ownership in Natural

Selections MA, Inc.

Date generated: 04/28/2021 Page: 3 of 25

#### Entity with Direct or Indirect Authority 3

Percentage of Control: Percentage of Ownership: 17.05

Entity Legal Name: Linaria Investments LLC Entity DBA: DBA

City:

Entity Description: Linaria Investments LLC is an entity invested in MLH Holdings, LLC.

Foreign Subsidiary Narrative:

Entity Phone: Entity Email: Entity Website:

Entity Address 1: Entity Address 2:

Entity City: Entity State: Entity Zip Code:

Entity Mailing Address 1: Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: Entity Mailing Zip Code:

Relationship Description: Linaria Investments LLC owns 17.05% of NS AJO Holdings Inc. via its ownership in MLH Holdings LLC, which has ownership interests in Natural Selections MA, Inc., the Parent Company of NS AJO Holdings Inc.

#### Entity with Direct or Indirect Authority 4

Percentage of Control: Percentage of Ownership: 17.05

Entity Legal Name: The Lavatera Trust Entity DBA: DBA

City:

Entity Description: The Lavatera Trust is a trust invested in Lobelia Holdings LLC.

Foreign Subsidiary Narrative:

Entity Phone: Entity Email: Entity Website:

Entity Address 1: Entity Address 2:

Entity City: Entity State: Entity Zip Code:

Entity Mailing Address 1: Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: Entity Mailing Zip Code:

Relationship Description: The Lavatera Trust is the sole owner of Lobelia Holdings LLC, which is the sole owner of Linaria Investments which owns 17.05% of NS AJO Holdings Inc. via its ownership in MLH Holdings LLC, which has ownership interests in Natural Selections MA, Inc., the Parent Company of NS AJO Holdings Inc.

# Entity with Direct or Indirect Authority 5

Percentage of Control: Percentage of Ownership: 17.05

Entity Legal Name: Lobelia Holdings LLC Entity DBA: DBA

City:

Entity Description: Lobelia Holdings LLC is an entity invested in Linaria Investments LLC.

Foreign Subsidiary Narrative:

Entity Phone: Entity Email: Entity Website:

Entity Address 1: Entity Address 2:

Entity City: Entity State: Entity Zip Code:

Entity Mailing Address 1: Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: Entity Mailing Zip Code:

Relationship Description: Lobelia Holdings LLC is the sole owner of Linaria Investments which owns 17.05% of NS AJO Holdings Inc. via its ownership in MLH Holdings LLC, which has ownership interests in Natural Selections MA, Inc., the Parent Company of NS AJO Holdings Inc.

#### Entity with Direct or Indirect Authority 6

Percentage of Control: Percentage of Ownership: 17.05

Date generated: 04/28/2021 Page: 4 of 25

Entity Legal Name: MLIP MLH Investments, LLC Entity DBA: DBA

City:

Entity Description: MLIP MLH Investments, LLC is an entity invested in MLH Holdings, LLC.

Foreign Subsidiary Narrative:

Entity Phone: Entity Email: Entity Website:

Entity Address 1: Entity Address 2:

Entity City: Entity State: Entity Zip Code:

Entity Mailing Address 1: Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: Entity Mailing Zip Code:

 $\textbf{Relationship Description:} \ \textbf{MLIP MLH Investments LLC owns 17.05\% of NS AJO Holdings Inc., via ownership in MLH Holdings LLC, and the property of the pr$ 

which has ownership interests in Natural Selections MA, Inc., the Parent Company of NS AJO Holdings Inc.

#### Entity with Direct or Indirect Authority 7

Percentage of Control: Percentage of Ownership: 10.2

Entity Legal Name: The James Aresty 2008 Irrevocable Trust Entity DBA: DBA

City:

Entity Description: The James Aresty 2008 Irrevocable Trust is an entity invested in MLIP MLH Investments, LLC.

Foreign Subsidiary Narrative:

Entity Phone: Entity Email: Entity Website:

Entity Address 1: Entity Address 2:

Entity City: Entity State: Entity Zip Code:

Entity Mailing Address 1: Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: Entity Mailing Zip Code:

Relationship Description: The James Aresty 2008 Irrevocable Trust owns 10.2% of NS AJO Holdings Inc., via ownership in MLH Holdings LLC, which has ownership interests in Natural Selections MA, Inc., the Parent Company of NS AJO Holdings Inc.

#### Entity with Direct or Indirect Authority 8

Percentage of Control: Percentage of Ownership: 17.05

Entity Legal Name: L2015H, LLC Entity DBA: DBA

City:

Entity Description: L2015H, LLC is an entity invested in MLH Holdings, LLC.

Foreign Subsidiary Narrative:

Entity Phone: Entity Email: Entity Website:

Entity Address 1: Entity Address 2:

Entity City: Entity State: Entity Zip Code:

Entity Mailing Address 1: Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: Entity Mailing Zip Code:

Relationship Description: L2015H, LLC owns 17.05% of NS AJO Holdings Inc., via ownership in MLH Holdings LLC, which has ownership interests in Natural Selections MA, Inc., the Parent Company of NS AJO Holdings Inc.

#### Entity with Direct or Indirect Authority 9

Percentage of Control: 60 Percentage of Ownership:

52.5

Entity Legal Name: MLH MSO Holdco, Inc. Entity DBA: DBA

City:

Entity Description: MLH MSO Holdco, Inc. is a Deleware Corporation engaged in the business of holding interests in cannabis entities

Date generated: 04/28/2021 Page: 5 of 25

in the United States.

Foreign Subsidiary Narrative:

Entity Phone: Entity Email: Entity Website:

Entity Address 1: Entity Address 2:

Entity City: Entity State: Entity Zip Code:

Entity Mailing Address 1: Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: Entity Mailing Zip Code:

Relationship Description: MLH MSO Holdco, Inc. 52.5% of NS AJO Holdings Inc., via its ownership in Natural Selections

MA, Inc.

#### **CLOSE ASSOCIATES AND MEMBERS**

Close Associates or Member 1

First Name: Robert Last Name: Gorovitz Suffix:

Describe the nature of the relationship this person has with the Marijuana Establishment: Robert Gorovitz is the Trustee of the Lavatera

Trust, which is the ultimate owner of 17.05% of Natural Selections MA, Inc., the Parent Company of NS AJO Holdings Inc.

#### Close Associates or Member 2

First Name: Morey Last Name: Goldberg Suffix:

Describe the nature of the relationship this person has with the Marijuana Establishment: Morey Goldberg is the Co-trustee of the James Aresty 2008 Irrevocable Trust, which is the ultimate owner of 10.2% of Natural Selections MA, Inc., the Parent Company of NS AJO Holdings Inc.

#### Close Associates or Member 3

First Name: James Last Name: Aresty Suffix:

Describe the nature of the relationship this person has with the Marijuana Establishment: James Aresty is the Co-trustee of the James Aresty 2008 Irrevocable Trust, which is the ultimate owner of 10.2% of Natural Selections MA, Inc., the Parent Company of NS AJO Holdings Inc.

#### **CAPITAL RESOURCES - INDIVIDUALS**

No records found

## **CAPITAL RESOURCES - ENTITIES**

**Entity Contributing Capital 1** 

Entity Legal Name: Natural Selections MA, Inc. Entity DBA:

Email: aidan423@gmail.com Phone: 617-610-0761

Address 1: 80.5 Kinnaird Street Address 2:

City: Cambridge State: MA Zip Code: 02139

Types of Capital: Monetary/ Other Type of Capital: Total Value of Capital Provided: Percentage of Initial Capital:

Equity \$6055980.17 100

Capital Attestation: Yes

#### **BUSINESS INTERESTS IN OTHER STATES OR COUNTRIES**

**Business Interest in Other State 1** 

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: Aidan Owner Last Name: O'Donovan Owner Suffix:

Entity Legal Name: AJO Holdings LLC Entity DBA: Natural Selections LLC

Entity Description: Marijuana Establishment

Entity Phone: 303-379-9526 Entity Email: Entity Website: http://naturalselections.farm/

Date generated: 04/28/2021 Page: 6 of 25

aidan423@gmail.com

Entity Address 1: 920 W. 104th Avenue Entity Address 2:

Entity City: Northglenn Entity State: CO Entity Zip Code: 80234 Entity Country: USA

Entity Mailing Address 1: 920 W. 104th Avenue Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: CO Entity Mailing Zip Code: Entity Mailing Country:

Northglenn 80234 USA

Business Interest in Other State 2

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: David Owner Last Name: Clapper Owner Suffix:

Entity Legal Name: Plants of Ruskin, LLC Entity DBA:

Entity Description: Marijuana Establishment in Florida. David Clapper and William Landman have ownership interests in this

Marijuana Establishment through their interests in Mainline Investment Partners.

Entity Phone: 813-645-2528 Entity Email: Entity Website:

johntipton@altmed.co

Entity Address 1: 901 4th Street N.W. Entity Address 2:

Entity City: Ruskin Entity State: FL Entity Zip Code: 33570 Entity Country: USA

Entity Mailing Address 1: 901 4th Street N.W. Entity Mailing Address 2:

Entity Mailing City: Ruskin Entity Mailing State: FL Entity Mailing Zip Code: 33570 Entity Mailing Country:

USA

Business Interest in Other State 3

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: David Owner Last Name: Clapper Owner Suffix:

Entity Legal Name: Fort Consulting, LLC Entity DBA:

Entity Description: Marijuana Establishment in Arizona. David Clapper and William Landman have ownership interests in this

Marijuana Establishment through their interests in Mainline Investment Partners.

Entity Phone: 602-358-8771 Entity Email: Entity Website:

reggie@agronomyinnovations.com

Entity Address 1: 12620 N Cave Creek Rd Entity Address 2: Suite 1

Entity City: Phoenix Entity State: AZ Entity Zip Code: 85022 Entity Country: USA

Entity Mailing Address 1: 12620 N Cave Creek Rd Entity Mailing Address 2: Suite 1

Entity Mailing City: Phoenix Entity Mailing State: AZ Entity Mailing Zip Code: Entity Mailing Country:

85022 USA

Business Interest in Other State 4

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: William Owner Last Name: Landman Owner Suffix:

Entity Legal Name: Plants of Ruskin, LLC Entity DBA:

Entity Description: Marijuana Establishment in Florida. David Clapper and William Landman have ownership interests in this

Marijuana Establishment through their interests in Mainline Investment Partners.

Entity Phone: 813-645-2528 Entity Email: Entity Website:

john tipton @alt med.com

Entity Address 1: 901 4th Street N.W. Entity Address 2:

Entity City: Ruskin Entity State: FL Entity Zip Code: 33570 Entity Country: USA

Entity Mailing Address 1: 901 4th Street N.W. Entity Mailing Address 2:

Date generated: 04/28/2021 Page: 7 of 25

Entity Mailing City: Ruskin Entity Mailing State: FL Entity Mailing Zip Code: 33570 Entity Mailing Country:

USA

Business Interest in Other State 5

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: William Owner Last Name: Landman Owner Suffix:

Entity Legal Name: Fort Consulting, LLC Entity DBA:

Entity Description: Marijuana Establishment in Arizona. David Clapper and William Landman have ownership interests in this

Marijuana Establishment through their interests in Mainline Investment Partners.

Entity Phone: 602-358-8771 Entity Email: Entity Website:

reggie@agronomyinnovations.com

Entity Address 1: 12620 N Cave Creek Rd Entity Address 2: Suite 1

Entity City: Phoenix Entity State: AZ Entity Zip Code: 80522 Entity Country: USA

Entity Mailing Address 1: 12620 N Cave Creek Rd Entity Mailing Address 2: Suite 1

Entity Mailing City: Phoenix Entity Mailing State: AZ Entity Mailing Zip Code: Entity Mailing Country:

80522 USA

Business Interest in Other State 6

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: David Owner Last Name: Clapper Owner Suffix:

Entity Legal Name: MLH Explorations, LLC Entity DBA:

Entity Description: MLH Explorations, LLC possesses a Clinical Registrant permit in Pennsylvania under the state's medical marijuana program allowing the company to develop and operate one cultivation and processing facility and up to six dispensary locations.

Entity Phone: 617-407-0966 Entity Email: Entity Website:

ramon@naturalselectionsma.com

Entity Address 1: 308 E Lancaster Avenue Entity Address 2: Suite 300

Entity City: Wynnewood Entity State: PA Entity Zip Code: 19096 Entity Country: USA

Entity Mailing Address 1: 308 E Lancaster Avenue Entity Mailing Address 2: Suite 300

Entity Mailing City: Wynnewood Entity Mailing State: PA Entity Mailing Zip Code: Entity Mailing Country:

19096 USA

Business Interest in Other State 7

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: William Owner Last Name: Landman Owner Suffix:

Entity Legal Name: MLH Explorations, LLC Entity DBA:

Entity Description: MLH Explorations, LLC possesses a Clinical Registrant permit in Pennsylvania under the state's medical marijuana program allowing the company to develop and operate one cultivation and processing facility and up to six dispensary locations.

Entity Phone: 617-407-0966 Entity Email: Entity Website:

ramon@naturalselectionsma.com

Entity Address 1: 308 E Lancaster Avenue Entity Address 2: Suite 300

Entity City: Wynnewood Entity State: PA Entity Zip Code: 19096 Entity Country: USA

Entity Mailing Address 1: 308 E Lancaster Avenue Entity Mailing Address 2: Suite 300

Entity Mailing City: Wynnewood Entity Mailing State: PA Entity Mailing Zip Code: Entity Mailing Country:

19096 USA

**Business Interest in Other State 8** 

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Date generated: 04/28/2021 Page: 8 of 25

Owner First Name: David Owner Last Name: Clapper Owner Suffix:

Entity Legal Name: MLH NE Pennsylvania, LLC Entity DBA:

Entity Description: Medical Marijuana Dispensary Licensee

Entity Phone: Entity Email: Entity Website:

856-364-7413 david.clapper@ethoscannabis.com

Entity Address 1: 2773 W. Emaus Ave Entity Address 2:

Entity City: Allentown Entity State: PA Entity Zip Code: 18103 Entity Country: USA

Entity Mailing Address 1: 2773 W. Emaus Ave Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: PA Entity Mailing Zip Code: Entity Mailing Country:

Allentown 18103 USA

Business Interest in Other State 9

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: Owner Last Name: Landman Owner Suffix:

William

Entity Legal Name: MLH NE Pennsylvania, LLC Entity DBA:

Entity Description: Medical Marijuana Dispensary Licensee

Entity Phone: Entity Email: Entity Website:

856-364-7413 david.clapper@ethoscannabis.com

Entity Address 1: 2773 W. Emaus Ave Entity Address 2:

Entity City: Allentown Entity State: PA Entity Zip Code: 18103 Entity Country: USA

Entity Mailing Address 1: 2773 W. Emaus Ave Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: PA Entity Mailing Zip Code: Entity Mailing Country:

Allentown 18103 USA

Business Interest in Other State 10

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: David Owner Last Name: Clapper Owner Suffix:

Entity Legal Name: Mission Maryland, LLC Entity DBA:

Entity Description: Medical Marijuana Dispensary Licensee

Entity Phone: 856-364-7413 Entity Email: Entity Website:

david.clapper@ethoscannabis.com

Entity Address 1: 6328 Baltimore National Pike Entity Address 2:

Entity City: Baltimore Entity State: MD Entity Zip Code: 21228 Entity Country: USA

Entity Mailing Address 1: 6328 Baltimore National Pike Entity Mailing Address 2:

Entity Mailing City: Baltimore Entity Mailing State: MD Entity Mailing Zip Code: Entity Mailing Country:

21228 USA

Business Interest in Other State 11

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: William Owner Last Name: Landman Owner Suffix:

Entity Legal Name: Mission Maryland, LLC Entity DBA:

Entity Description: Medical Marijuana Dispensary Licensee

Entity Phone: 856-364-7413 Entity Email: Entity Website:

david.clapper@ethoscannabis.com

Entity Address 1: 6328 Baltimore National Pike Entity Address 2:

Date generated: 04/28/2021 Page: 9 of 25

Entity City: Baltimore Entity State: MD Entity Zip Code: 21228 Entity Country: USA

Entity Mailing Address 1: 6328 Baltimore National Pike Entity Mailing Address 2:

Entity Mailing City: Baltimore Entity Mailing State: MD Entity Mailing Zip Code: Entity Mailing Country:

21228 USA

Business Interest in Other State 12

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: David Owner Last Name: Clapper Owner Suffix:

Entity Legal Name: Maryland Alternative Relief, LLC Entity DBA:

Entity Description: Medical Marijuana Dispensary Licensee

Entity Phone: Entity Email: Entity Website:

856-364-7413 david.clapper@ethoscannabis.com

Entity Address 1: 3907 Norbeck Road Entity Address 2:

Entity City: Rockville Entity State: MD Entity Zip Code: 20853 Entity Country: USA

Entity Mailing Address 1: 3907 Norbeck Road Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: MD Entity Mailing Zip Code: Entity Mailing Country:

Rockville 20853 USA

Business Interest in Other State 13

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: William Owner Last Name: Landman Owner Suffix:

Entity Legal Name: Maryland Alternative Relief, LLC Entity DBA:

Entity Description: Medical Marijuana Dispensary Licensee

Entity Phone: Entity Email: Entity Website:

856-364-7413 david.clapper@ethoscannabis.com

Entity Address 1: 3907 Norbeck Road Entity Address 2:

Entity City: Rockville Entity State: MD Entity Zip Code: 20853 Entity Country: MD

Entity Mailing Address 1: 3907 Norbeck Road Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: MD Entity Mailing Zip Code: Entity Mailing Country:

Rockville 20853 USA

Business Interest in Other State 14

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: David Owner Last Name: Clapper Owner Suffix:

Entity Legal Name: Chesapeake Integrated Health Institute, LLC

Entity Description: Medical Marijuana Dispensary Licensee

Entity Phone: 856-364-7413 Entity Email: Entity Website:

david.clapper@ethoscannabis.com

Entity Address 1: 3907 Falls Road Entity Address 2:

Entity City: Baltimore Entity State: MD Entity Zip Code: 21211 Entity Country: USA

Entity Mailing Address 1: 3907 Falls Road Entity Mailing Address 2:

Entity Mailing City: Baltimore Entity Mailing State: MD Entity Mailing Zip Code: Entity Mailing Country:

21211 USA

Entity DBA:

Business Interest in Other State 15

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Date generated: 04/28/2021 Page: 10 of 25

Owner First Name: William Owner Last Name: Landman Owner Suffix:

Entity Legal Name: Chesapeake Integrated Health Institute, LLC Entity DBA:

Entity Description: Medical Marijuana Dispensary Licensee

Entity Phone: 856-364-7413 Entity Email: Entity Website:

david.clapper@ethoccannabis.com

Entity Address 1: 3907 Falls Road Entity Address 2:

Entity City: Baltimore Entity State: MD Entity Zip Code: 21211 Entity Country: USA

Entity Mailing Address 1: 3907 Falls Road Entity Mailing Address 2:

Entity Mailing City: Baltimore Entity Mailing State: MD Entity Mailing Zip Code: Entity Mailing Country:

21211 USA

# DISCLOSURE OF INDIVIDUAL INTERESTS

Individual 1

First Name: William Last Name: Landman Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc.

Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg

Marijuana Establishment State: MA

Individual 2

First Name: William Last Name: Landman Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 3

First Name: David Last Name: Clapper Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc.

Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 4

First Name: David Last Name: Clapper Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 5

First Name: Brandon Last Name: Banks Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 6

First Name: Brandon Last Name: Banks Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 7

First Name: Isador Last Name: Mitzner Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 8

First Name: Isador Last Name: Mitzner Suffix:

Date generated: 04/28/2021 Page: 11 of 25

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 9

First Name: Aidan Last Name: O'Donovan Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 10

First Name: Aidan Last Name: O'Donovan Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 11

First Name: William Last Name: Landman Suffix:

Marijuana Establishment Name: Lynn Organics LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 12

First Name: David Last Name: Clapper Suffix:

Marijuana Establishment Name: Lynn Organics LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 13

First Name: Brandon Last Name: Banks Suffix:

Marijuana Establishment Name: Lynn Organics LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 14

First Name: Isador Last Name: Mitnzer Suffix:

Marijuana Establishment Name: Lynn Organics LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 15

First Name: Aidan Last Name: O'Donovan Suffix:

Marijuana Establishment Name: Lynn Organics LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 16

First Name: Alex Last Name: Chadwick Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 17

First Name: Alex Last Name: Chadwick Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 18

First Name: Alex Last Name: Chadwick Suffix:

Date generated: 04/28/2021 Page: 12 of 25

Marijuana Establishment Name: Lynn Organics Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 19

First Name: Alex Last Name: Hardy Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 20

First Name: Alex Last Name: Hardy Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 21

First Name: Alex Last Name: Hardy Suffix:

Marijuana Establishment Name: Lynn Organics LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 22

First Name: Tyler Last Name: Vines Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 23

First Name: Tyler Last Name: Vines Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 24

First Name: Tyler Last Name: Vines Suffix:

Marijuana Establishment Name: Lynn Organics LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 25

First Name: Robert Last Name: Gorovitz Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 26

First Name: Robert Last Name: Gorovitz Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 27

First Name: Robert Last Name: Gorovitz Suffix:

Marijuana Establishment Name: Lynn Organics Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 28

First Name: Morey Last Name: Goldberg Suffix:

Date generated: 04/28/2021 Page: 13 of 25

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 29

First Name: Morey Last Name: Goldberg Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 30

First Name: Morey Last Name: Goldberg Suffix:

Marijuana Establishment Name: Lynn Organics LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 31

First Name: James Last Name: Aresty Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 32

First Name: James Last Name: Aresty Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 33

First Name: James Last Name: Aresty Suffix:

Marijuana Establishment Name: Lynn Organics LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Lynn Marijuana Establishment State: MA

Individual 34

First Name: Aidan Last Name: O'Donovan Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 35

First Name: Aidan Last Name: O'Donovan Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Watertown Marijuana Establishment State: MA

Individual 36

First Name: Aidan Last Name: O'Donovan Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State: MA

Individual 37

First Name: Isador Last Name: Mitzner Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State:

MA

Individual 38

Date generated: 04/28/2021 Page: 14 of 25

First Name: Isador Last Name: Mitzner Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Watertown Marijuana Establishment State: MA

Individual 39

First Name: Isador Last Name: Mitzner Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State:

MA

Individual 40

First Name: Brandon Last Name: Banks Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State:

MA

Individual 41

First Name: Brandon Last Name: Banks Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc Business Type: Marijuana Retailer

Marijuana Establishment City: Dorchester Marijuana Establishment State: MA

Individual 42

First Name: Brandon Last Name: Banks Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State:

MA

Individual 43

First Name: David Last Name: Clapper Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc Business Type: Marijuana Retailer

Marijuana Establishment City: Watertown Marijuana Establishment State: MA

Individual 44

First Name: David Last Name: Clapper Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State:

MA

Individual 45

First Name: David Last Name: Clapper Suffix:

Marijuana Establishment Name: NS AJO HOldings Inc. Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State: MA

Individual 46

First Name: William Last Name: Landman Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 47

First Name: William Last Name: Landman Suffix:

Date generated: 04/28/2021 Page: 15 of 25

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Watertown Marijuana Establishment State: MA

Individual 48

First Name: William Last Name: Landman Suffix:

Marijuana Establishment Name: NSAJO Holdings Inc Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State: MA

Individual 49

First Name: Alex Last Name: Chadwick Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State:

MA

Individual 50

First Name: Alex Last Name: Chadwick Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Watertown Marijuana Establishment State: MA

Individual 51

First Name: Alex Last Name: Chadwick Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State:

MA

Individual 52

First Name: Alex Last Name: Hardy Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State:

MA

Individual 53

First Name: Alex Last Name: Hardy Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc Business Type: Marijuana Retailer

Marijuana Establishment City: Watertown Marijuana Establishment State: MA

Individual 54

First Name: Alex Last Name: Hardy Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State: MA

Individual 55

First Name: Tyller Last Name: Vines Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 56

First Name: Tyler Last Name: Vines Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc.

Business Type: Marijuana Retailer

Marijuana Establishment City: Watertown

Marijuana Establishment State: MA

Date generated: 04/28/2021 Page: 16 of 25

Individual 57

First Name: Tyler Last Name: Vines Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State: MA

Individual 58

First Name: Robert Last Name: Gorovitz Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 59

First Name: Robert Last Name: Gorovitz Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Watertown Marijuana Establishment State: MA

Individual 60

First Name: Robert Last Name: Gorovitz Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State: MA

Individual 61

First Name: Morey Last Name: Goldberg Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State: MA

Individual 62

First Name: Morey Last Name: Goldberg Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Watertown Marijuana Establishment State: MA

Individual 63

First Name: Morey Last Name: Goldberg Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State: MA

Individual 64

First Name: James Last Name: Aresty Suffix:

Marijuana Establishment Name: NS AJO Holdings Business Type: Other

Marijuana Establishment City: Fitchburg Marijuana Establishment State:

MA

Individual 65

First Name: James Last Name: Aresty Suffix:

Marijuana Establishment Name: NS AJO Holdings Inc. Business Type: Marijuana Retailer

Marijuana Establishment City: Watertown Marijuana Establishment State: MA

Individual 66

First Name: James Last Name: Aresty Suffix:

Marijuana Establishment Name: NS AJO Holdings Business Type: Other

Marijuana Establishment City: Dorchester Marijuana Establishment State:

Date generated: 04/28/2021 Page: 17 of 25

#### MARIJUANA ESTABLISHMENT PROPERTY DETAILS

Establishment Address 1: 20 Authority Drive

Establishment Address 2:

Establishment City: Fitchburg Establishment Zip Code: 01420

Approximate square footage of the Establishment: 48000 How many abutters does this property have?: 21

Have all property abutters have been notified of the intent to open a Marijuana Establishment at this address?: Yes

#### HOST COMMUNITY INFORMATION

**Host Community Documentation:** 

Document Category	Document Name	Туре	ID	Upload
				Date
Certification of Host Community	HCA Form.pdf	pdf	5c572c1b3183181258e187a7	02/03/2019
Agreement				
Plan to Remain Compliant with	Plan to Remain Compliant with Local	pdf	5c572c3ab411c1126cf003f2	02/03/2019
Local Zoning	Zoning.pdf			
Community Outreach Meeting	NS AJO - Revised Community Outreach	pdf	5cb8fa6bb1ec4a4c446c2190	04/18/2019
Documentation	Documents.pdf			

Total amount of financial benefits accruing to the municipality as a result of the host community agreement. If the total amount is zero, please enter zero and provide documentation explaining this number.: \$1

#### PLAN FOR POSITIVE IMPACT

Plan to Positively Impact Areas of Disproportionate Impact:

Document Category	Document Name	Туре	ID	Upload Date
Plan for Positive Impact	NS AJO Plan for Positive Impact 2019.12.14.pdf	pdf	5df559c2cb8cc6573ebcfc19	12/14/2019

#### ADDITIONAL INFORMATION NOTIFICATION

Notification: I Understand

#### INDIVIDUAL BACKGROUND INFORMATION

Individual Background Information 1

Role: Other Role:

First Name: Aidan Last Name: O'Donovan Suffix:

RMD Association: RMD Owner

Background Question: yes

# Individual Background Information 2

Role: Other Role:

First Name: Isador Last Name: Mitzner Suffix:

RMD Association: RMD Owner Background Question: no

Individual Background Information 3

Role: Other Role:

Date generated: 04/28/2021 Page: 18 of 25

First Name: Brandon Last Name: Banks Suffix:

RMD Association: RMD Owner
Background Question: no

Individual Background Information 4

Role: Other Role:

First Name: David Last Name: Clapper Suffix:

RMD Association: RMD Owner
Background Question: no

Individual Background Information 5

Role: Other Role:

First Name: William Last Name: Landman Suffix:

RMD Association: RMD Owner
Background Question: no

Individual Background Information 6

Role: Other Role:

First Name: Alex Last Name: Chadwick Suffix:

RMD Association: RMD Staff
Background Question: no

Individual Background Information 7

Role: Other Role:

First Name: Alex Last Name: Hardy Suffix:

RMD Association: RMD Staff
Background Question: no

Individual Background Information 8

Role: Other Role:

First Name: Tyler Last Name: Vines Suffix:

RMD Association: RMD Staff
Background Question: no

Individual Background Information 9

Role: Other Role:

First Name: James Last Name: Aresty Suffix:

RMD Association: RMD Owner

Background Question: no

Individual Background Information 10

Role: Other Role:

First Name: Robert Last Name: Gorovitz Suffix:

RMD Association: RMD Owner Background Question: no

Individual Background Information 11

Role: Other Role:

Date generated: 04/28/2021 Page: 19 of 25

First Name: Morey Last Name: Goldberg Suffix:

RMD Association: RMD Owner Background Question: no

**ENTITY BACKGROUND CHECK INFORMATION** 

**Entity Background Check Information 1** 

Role: Parent Company Other Role:

Entity Legal Name: Natural Selections MA, Inc. Entity DBA:

Entity Description: Sole Owner of NS AJO Holdings Inc.

Phone: 617-610-0761 Email: aidan423@gmail.com

Primary Business Address 1: 80.5 Kinnaird Street Primary Business Address 2:

Primary Business City: Cambridge Primary Business State: MA Principal Business Zip Code: 02139

Additional Information:

**Entity Background Check Information 2** 

Role: Other (specify) Other Role: Owner

Entity Legal Name: MLH Holdings LLC Entity DBA:

Entity Description: MLH Holdings LLC is a Delaware Limited Liability Company engaged in the

business of holding interests in cannabis entities in the United States.

Phone: 212-370-0050 Email: wlandman@mainlineco.com

Primary Business Address 1: 308 E. Lancaster Avenue, , , PA 19096 Primary Business Address 2: Suite

300

Primary Business City: Wynnedwood Primary Business State: PA Principal Business Zip

Code: 19096

Additional Information:

**Entity Background Check Information 3** 

Role: Other (specify) Other Role: Owner

Entity Legal Name: Linaria Investments LLC Entity DBA:

Entity Description: Linaria Investments LLC is an entity invested in MLH Holdings,

LLC.

Phone: 215-609-3497 Email: rgorovitz@belgravialp.com

Primary Business Address 1: 1201 Orange Street Primary Business Address 2: Suite 731

Primary Business City: Wilmington Primary Business State: DE Principal Business Zip Code:

19801

**Additional Information:** 

**Entity Background Check Information 4** 

Role: Other (specify) Other Role: Owner

Entity Legal Name: Lobelia Holdings LLC Entity DBA:

Entity Description: Lobelia Holdings LLC is an entity invested in Linaria Investments

LLC.

Phone: 215-609-3497 Email: rgorovitz@belgravialp.com

Primary Business Address 1: 1201 Orange Street Primary Business Address 2: Suite 731

Primary Business City: Wilmington Primary Business State: DE Principal Business Zip Code:

19801

Date generated: 04/28/2021 Page: 20 of 25

Additional Information:

**Entity Background Check Information 5** 

Role: Other (specify) Other Role: Owner

Entity Legal Name: The Lavatera Trust Entity DBA:

Entity Description: The Lavatera Trust is a trust invested in Lobelia Holdings LLC.

Phone: 215-609-3497 Email: rgorovitz@belgravialp.com

Primary Business Address 1: 1201 Orange Street, , DE 19801 Primary Business Address 2: Suite 731

Primary Business City: Wilmington Primary Business State: DE Principal Business Zip Code:

19801

**Additional Information:** 

**Entity Background Check Information 6** 

Role: Other (specify) Other Role: Owner

Entity Legal Name: MLIP MLH Investments, LLC Entity DBA:

Entity Description: MLIP MLH Investments, LLC is an entity invested in MLH Holdings,

LLC.

Phone: 610-896-3000 Email: dclapper@mainlineco.com

Primary Business Address 1: 308 E. Lancaster Avenue Primary Business Address 2: Suite 300

Primary Business City: Wynnewood Primary Business State: PA Principal Business Zip Code:

19096

Additional Information:

**Entity Background Check Information 7** 

Role: Other (specify) Other Role: Owner

Entity Legal Name: The James Aresty 2008 Irrevocable Trust Entity DBA:

Entity Description: The James Aresty 2008 Irrevocable Trust is an entity invested in MLIP

MLH Investments, LLC.

Phone: 727-234-0127 Email: mgoldberg@roseglenadvisors.com

Primary Business Address 1: 400 Beach Drive Primary Business Address 2: NE Unit 2605

Primary Business City: St. Petersburg Primary Business State: FL Principal Business Zip Code:

33701

Additional Information:

**Entity Background Check Information 8** 

Role: Other (specify) Other Role: Owner

Entity Legal Name: L2015H, LLC Entity DBA:

Entity Description: L2015H, LLC is an entity invested in MLH

Holdings, LLC.

Phone: 856-661-4602 Email: cookj@hongrp.com

Primary Business Address 1: 8275 U.S. Route 130 Primary Business Address 2: Attn: Jeffrey W. Cook, c/o Pepsi-Cola &

National Brand Beverages, Ltd.

Primary Business City: Pennsauken Primary Business Principal Business Zip Code: 08110

State: NJ

Additional Information:

Entity Background Check Information 9

Role: Other (specify) Other Role: Owner

Date generated: 04/28/2021 Page: 21 of 25

Entity Legal Name: MLH MSO Holdco, Inc. Entity DBA:

Entity Description: MLH MSO Holdoc, Inc. is a Delaware corporation engaged in the business of

holding interests in cannabis entities in the United States.

Phone: 610-896-3004 Email: dclapper@mainlineco.com

Primary Business Address 1: 308 E. Lancaster Avenue

Primary Business Address 2: Suite

300

Primary Business City: Wynnedwood Primary Business State: PA Principal Business Zip

Code: 19096

Additional Information:

#### MASSACHUSETTS BUSINESS REGISTRATION

Required Business Documentation:

Document Category	Document Name	Type	ID	Upload
				Date
Secretary of Commonwealth - Certificate of Good	Cert of Good Standing	pdf	5c572cd65d4b0b1b3ebbd9f0	02/03/2019
Standing	(SOS).pdf			
Department of Revenue - Certificate of Good	Cert of Good Standing.pdf	pdf	5c572cdf9ff0081b48217d62	02/03/2019
standing				
Articles of Organization	Articles of Organization.pdf	pdf	5c572ce72724e81b52558dcb	02/03/2019
Bylaws	Bylaws.pdf	pdf	5c572cee8d16491b5c0f5a7f	02/03/2019

# Certificates of Good Standing:

Document Category	Document Name	Type	ID	Upload
				Date
Department of Unemployment Assistance -	NS AJO DUA cert of good	pdf	6049222340676f35abee23d1	03/10/2021
Certificate of Good standing	standing 03102021.pdf			
Secretary of Commonwealth - Certificate of	NS AJO Sec of State.pdf	pdf	605368af59735d07bd8217ac	03/18/2021
Good Standing				
Department of Revenue - Certificate of Good	NS AJO Cert of Good Standing	pdf	605c986815bf0e07a4ba6f44	03/25/2021
standing	DORpdf			

Massachusetts Business Identification Number: 001345753

Doing-Business-As Name: ETHOS CANNABIS

**DBA Registration City:** 

#### **BUSINESS PLAN**

**Business Plan Documentation:** 

<b>Document Category</b>	Document Name	Туре	ID	Upload
				Date
Business Plan	Business Plan.pdf	pdf	5c572d02eadf341230f6515d	02/03/2019
Plan for Liability	NS AJO Holdings Plan for Obtaining Liability	pdf	604e52e9c997b43574a1c931	03/14/2021
Insurance	Insurance.pdf			
Proposed Timeline	Fitchburg phase 2 timeline.pdf	pdf	605cde9315bf0e07a4ba720b	03/25/2021

#### **OPERATING POLICIES AND PROCEDURES**

Policies and Procedures Documentation:

<b>Document Category</b>	Document Name	Туре	ID	Upload Date
Dispensing procedures	NS AJO Holdings Dispensing Policy.pdf	pdf	6048d91e183b5235aa44e27c	03/10/2021
Qualifications and training	NS AJO Holdings Employee Qualifications and Training.pdf	pdf	6048d92a8d09dc35cbc0d871	03/10/2021
Energy Compliance Plan	NS AJO Holdings Energy Compliance Plan.pdf	pdf	6048d93379e02335ddb61680	03/10/2021
Inventory procedures	NS AJO Holdings Inventory Policy.pdf	pdf	6048d93e4e7ce735949cf002	03/10/2021
Maintaining of financial records	NS AJO Holdings Maintaining of Financial Records.pdf	pdf	6048d948183b5235aa44e280	03/10/2021
Personnel policies including background checks	NS AJO Holdings Personnel Policy.pdf	pdf	6048d95679e02335ddb61684	03/10/2021
Prevention of diversion	NS AJO Holdings Prevention of Diversion.pdf	pdf	6048d97fe15067356d20bf91	03/10/2021
Quality control and testing	NS AJO Holdings Quality Control and Testing.pdf	pdf	6048d98bb3603835a49f4a76	03/10/2021
Record Keeping procedures	NS AJO Holdings Record Keeping Policy.pdf	pdf	6048d996e15067356d20bf95	03/10/2021
Restricting Access to age 21 and older	NS AJO Holdings Restricting Access to 21 and Older.pdf	pdf	6048d9a4d7adff35b5a4f949	03/10/2021
Safety Plan for Manufacturing	NS AJO Holdings Safety Plan.pdf	pdf	6048d9aed7adff35b5a4f94d	03/10/2021
Plan to Obtain Marijuana	NS AJO Holdings Plan for Obtaining Products.pdf	pdf	6048d9db8d09dc35cbc0d87b	03/10/2021
Security plan	NS AJO Holdings Security Plan.pdf	pdf	6048d9e88d09dc35cbc0d87f	03/10/2021
Separating recreational from medical operations, if applicable	NS AJO Holdings Separating Recreational from Medical Operations.pdf	pdf	6048d9f201124c35d20a2519	03/10/2021
Storage of marijuana	NS AJO Holdings Storage Policy.pdf	pdf	6048da014e7ce735949cf00c	03/10/2021
Transportation of marijuana	NS AJO Holdings Transportation of Marijuana.pdf	pdf	6048da15b64912358e3144bb	03/10/2021
Types of products Manufactured.	NS AJO Holdings Types of Products.pdf	pdf	6048e781c997b43574a1bbd8	03/10/2021
Method used to produce products	NS AJO Holdings Methods Used to Produce.pdf	pdf	6048e790b3603835a49f4aea	03/10/2021
Sample of unique identifying marks used for branding	NS AJO Holdings Sample packaging.pdf	pdf	6048e7a58d09dc35cbc0d8fd	03/10/2021
Diversity plan	Diversity Plan (2020.03.18).pdf	pdf	6054f4875100e00770daee41	03/19/2021

#### **ATTESTATIONS**

I certify that no additional entities or individuals meeting the requirement set forth in 935 CMR 500.101(1)(b)(1) or 935 CMR 500.101(2)(c)(1) have been omitted by the applicant from any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.: | Agree

I understand that the regulations stated above require an applicant for licensure to list all executives, managers, persons or entities having direct or indirect authority over the management, policies, security operations or cultivation operations of the Marijuana Establishment; close associates and members of the applicant, if any; and a list of all persons or entities contributing 10% or more of the initial capital to operate the Marijuana Establishment including capital that is in the form of land or buildings.: | Agree

Date generated: 04/28/2021 Page: 23 of 25

I certify that any entities who are required to be listed by the regulations above do not include any omitted individuals, who by themselves, would be required to be listed individually in any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.:

I Agree

Notification: I Understand

I certify that any changes in ownership or control, location, or name will be made pursuant to a separate process, as required under 935 CMR 500.104(1), and none of those changes have occurred in this application.: I Agree

I certify that to the best knowledge of any of the individuals listed within this application, there are no background events that have arisen since the issuance of the establishment's final license that would raise suitability issues in accordance with 935 CMR 500.801.: I Agree

I certify that all information contained within this renewal application is complete and true.: I Agree

#### ADDITIONAL INFORMATION NOTIFICATION

Notification: I Understand

#### COMPLIANCE WITH POSITIVE IMPACT PLAN

Progress or Success Goal 1

#### Description of Progress or Success: Goal 1

Hire, in a legal and non-discriminatory manner, 25% of its employees from the Target Areas and/or Massachusetts residents who have, or have parents or spouses who have, past drug convictions.

Consistent with our Plan for Positive Impact, NS AJO Holdings has posted monthly notices for three (3) months during the hiring process in the Fitchburg Sentinel & Enterprise and Boston Herald (see tear sheets below). The aforementioned notices stated that the Company was specifically looking for Massachusetts residents, who were 21 years or older, and had past drug convictions for employment.

We have hired a total of 74 employees across our four MA locations and identified that a total of 22.9% reside in Areas of Disproportionate Impact.

#### Progress or Success Goal 2

#### Description of Progress or Success: Goal 2

Contribute a minimum of thirty-five thousand and 00/100 Dollars (\$35,000.00) annually to local charities including, but not limited to, the Montachusett Opportunity Council.

Consistent with our plan for Positive Impact we have made the following donations we have donated \$35,000.00 to Make Opportunity Count, formally known as Montachusett Opportunity Council. Making Opportunity Count is a 501 (c)(3) not-for-profit organization that supports the community throughout their service area in many ways. MOC's mission is to empower families to achieve economic security by eliminating barriers and creating opportunities. They also serve past and present residents of Fitchburg, which is an area designated by the Cannabis Control Commission as an area of disproportionate impact, and Massachusetts residents who have, or have parents or spouses who have, past drug convictions.

#### Progress or Success Goal 3

Description of Progress or Success: Host semi-annual company volunteer outings with a goal of having a minimum of ten (10) employees per event. NS AJO Holdings, Inc., like many organizations during the Covid-19 pandemic, made the safety of its employees a priority. In addition, restrictions imposed by the state, including stay at home advisories and social distancing, impacted the number and size of company volunteer outings hosted this year.

Consistent with our Plan for Positive Impact and in consideration to those impacted during this challenging time, we participated in Dorchester Community Fridge Project. Employees from our organization purchased and filled the Community Fridge in Dorchester to assist with the growing concern of food insecurity in the community during the pandemic.

# **COMPLIANCE WITH DIVERSITY PLAN**Diversity Progress or Success 1

Description of Progress or Success: Consistent with our Plan for Diversity we developed a Diversity and Equity Committee to monitor the Company's progress towards seeking parity within its workforce. The Committee will hold quarterly meetings, or more if necessary, to review

Date generated: 04/28/2021 Page: 24 of 25

and assess the Company's hires and hiring process and discuss its programs. The first meeting was held on February 24, 2021 and covered the following:

- 1. Reviewed our Current Diversity Plan
- 2. Role of Diversity and Equity Committee and requirements with the CCC.
- 3. How we currently measure.
- 4. Trainings on Diversity and Inclusion implemented by HR.
- 5. Discussed programs we may want to consider going forward.
- 6. Initial discussion of framework for the group going forward.

Consistent with our Diversity Plan, we have implemented the following measurements to assess the Company's progress with seeking parity within its workforce. Below is where the Company currently stands:

- 1. Number of individuals from the target demographic groups who were hired and retained after the issuance of a license
- -74 employees across four locations (41% minorities, 48% women and we currently do not capture info for veterans, individuals with disabilities or sexual orientation)
- 2. Number of promotions for people falling into the target demographics since initial licensure and number of promotions offered
- -We had a total of 4 promotions (2 of which were woman and 2 minorities)
- 3. Number of jobs created since initial licensure
- -74 current positions across 4 MA locations
- 4. Number of job postings in publications with supporting documentation
- -We published monthly job postings in the Boston Herald and Sentinel and Enterprise as evidenced in the tear sheets below
- 5. Number and subject matter of internal trainings held on diversity, implicit biases and sensitivity and the number of employees in attendance.
- -We recently implemented a required training for all employees on Diversity, Inclusion and Belonging through LinkedIn (overview of topics covered in training included below)

#### PRODUCT MANUFACTURER SPECIFIC REQUIREMENTS

Item 1

Label Picture:

Document Category	Document Name	Type	ID	Upload Date
	Production Documentation.pdf	pdf	605b4f94a9f50407ba30cb2a	03/24/2021

Name of Item: N/A Item Type: Flower

Item Description: N/A

#### HOURS OF OPERATION

Sunday From: 10:00 AM

Monday From: 10:00 AM Monday To: 8:00 PM
Tuesday From: 10:00 AM Tuesday To: 8:00 PM
Wednesday From: 10:00 AM Wednesday To: 8:00 PM
Thursday From: 10:00 AM Thursday To: 8:00 PM
Friday From: 10:00 AM Friday To: 8:00 PM
Saturday From: 10:00 AM Saturday To: 8:00 PM

Sunday To: 8:00 PM

Date generated: 04/28/2021 Page: 25 of 25



# **Host Community Agreement Certification Form**

The applicant and contracting authority for the host community must complete each section of this form before uploading it to the application. Failure to complete a section will result in the application being deemed incomplete. Instructions to the applicant and/or municipality appear in italics. Please note that submission of information that is "misleading, incorrect, false, or fraudulent" is grounds for denial of an application for a license pursuant to 935 CMR 500.400(1).

Applicant
I,Aidan O'Donovan
An
Signature of Authorized Representative of Applicant
Host Community
Tiost Community
I Ofenhan I D'N d I d'
I, <u>Stephen L. DiNatale</u> , (insert name) certify that I am the contracting authority or have been duly authorized by the contracting authority for <u>the City of Fitchburg</u> (insert name of host community) to certify that the applicant and <u>the City of Fitchburg</u> (insert name of host community) has executed a host community agreement pursuant to G.L.c. 94G § 3(d) on <u>5/2/2017 and 6/20/2018</u> (insert date).
Stephen L. Whatato
Signature of Contracting Authority or

Authorized Representative of Host Community

# Plan to Remain Compliant with Local Zoning

The City of Fitchburg amended its zoning code at a City Council Hearing on May 15, 2018, to allow the cultivation, production and dispensing of marijuana for adult-use in the Industrial zone. Please see the attached zoning amendment for reference.

NS AJO Holdings, Inc. (the "Company"), is proposing to develop and operate a Marijuana Establishment, and more specifically a Marijuana Retailer, Cultivator and Product Manufacturer, at 20 Authority Drive (the "Marijuana Establishment"). This site is located in the Industrial (I) Zoning District, and pursuant to Section 181.313 and 181.65 of the City of Fitchburg Zoning Ordinance, the operation of a Marijuana Establishment is permitted through the granting of Site Plan Review and approval from the Fitchburg Planning Board (the "Board").

The Company has discussed the Marijuana Establishment with city officials, including the building department, planning department, police department and fire department, and has appeared before the Board and entered into a host community agreement with the City. The Company received Site Plan Approval from the Board on September 11, 2018. Please see the attached Site Plan Approval decision executed as of October 24, 2018.

The Company plans to continue to work with officials from the City to ensure the operations will have a positive impact on the community and will work diligently to obtain all necessary approvals and permitting.

The Company hereby submits that it will continue to comply with all local and state requirements and its President and COO, Aidan O'Donovan will be responsible for ongoing compliance with local and state rules and regulations.



#### CITY OF FITCHBURG

# PLANNING BOARD

166 BOULDER DRIVE FITCHBURG, MASSACHUSETTS 01420 (978) 829-1891 PHONE

(978) 829-1965 FAX

# Site Plan Approval

INTRODUCTION

**Proposed Use:** 

Allow Existing Medical Marijuana Dispensary (MMD) facility

to also operate as Adult Use Marijuana Retailer

Applicant: NS AJO Holdings LLC

801/2 Kinnaird St.

Cambridge, Massachusetts 02139

Property Owner: IEM, LLC

1200 Airport Drive

Ball Ground, Georgia 30107

**Location:** 20 Authority Drive

(Assessors map 274-2-A)

(Deed Book 9073, pg. 233)

**Zoning District:** 

Industrial

**Meeting Date:** 

September 11, 2018

**Members Present:** 

Caron, Capodagli, DiPasquale, Fontaine, O'Kane, Van Hazinga {6}

Vote:

6-0 to Approve Site Plan

### Materials submitted:

- "NSAJO Holdings Special Permit Site Plan, 20 Authority Drive" prepared by Fuss & O'Neill, dated 6/21/17
- "Application for Site Plan Review Approval for a Marijuana Retailer Dispensary Facility, NS AJO Holdings, Inc." prepared by Prince Lobel Tye, LLP, dated August 22, 2018.

# PROJECT INFORMATION

NS AJO Holdings, having received Special Permit #2017-3 (Deed Book 8870, p. 222) to cultivate and process medical marijuana as a MMM (Medical Marijuana Manufacturer) at their 20 Authority Dr. location, a Minor Modification of that Special Permit (Deed Book 8975, p. 76), and later received a separate Special Permit #2017-5 (Deed Book 8975, p. 78) to allow a retail Medical Marijuana Dispensary (MMD) at that location, now seeks to add retail sales of adult use marijuana. Since the applicant has been granted these prior approvals, they are applying as an "Experienced Operator" under Section 181.65 of the Zoning Ordinance, which requires a Site Plan Approval to allow a Marijuana Establishment (ME) / Marijuana Retailer to be able to sell non-medical (i.e. adult use) marijuana in accordance with Massachusetts regulations.

The City of Fitchburg & NS AJO Holdings have entered into a Host Community Agreement dated 6/20/2018.

# Specific Findings:

The Board determines that the proposed use satisfies the requirements identified under the City of Fitchburg Zoning Ordinance Section 181.65 for Experienced Operators.

#### DECISION

On September 11, 2018, the Fitchburg Planning Board voted 6-0 (Board consists of 7 members) to grant Site Plan Approval with the following conditions:

- 1. Applicant is granted approval to operate a Marijuana Establishment (ME) for the sale of non-medical (i.e. adult use) marijuana at its facility located at 20 Authority Drive, Fitchburg, MA, pursuant to obtaining final licensure as a Marijuana Retailer in accordance with applicable Massachusetts regulations.
- 2. Site Plan Approval shall not be transferable to the Applicant's successors in interest without prior approval of the Planning Board.
- 3. All conditions of Special Permit #2017-3 (as modified), and Special Permit #2017-5 continue to apply.
- 4. Applicant shall comply with the Host Community Agreement executed between the applicant and the City of Fitchburg, or as amended. The host agreement is hereby incorporated by this reference and part of this permit as set forth in its entirety herein.
- 5. Transfer and deliveries of marijuana products shall be made by the Applicant or by a properly licensed Massachusetts ME permitted to transport marijuana products.
- 6. All conditions applicable to MMDs and MMMs under Section 181.646 of the City of Fitchburg Zoning Ordinance shall be applied to the ME, with the exception that:
  - a. Any reference within 181.646 to the Department of Public Health or regulations issued thereby shall be interpreted to refer to the CCC (Cannabis Control Commission) and its regulations, or any other state regulation or statute applicable to the ME:
  - b. Hours of operation as set forth within the special permit (#2017-5 no sale or other distribution of marijuana shall occur upon the premises or via delivery from the premises, between the hours of 8:00 p.m. and 8:00 a.m.);
  - c. The provisions regarding signage contained in Section 181.646(f) and (g) shall not be included; and
  - d. The provisions revoking a special permit for cultivation or dispensing of marijuana for non-medical purposes in Section 181.646(p) shall not be applicable.
- 7. All business signage shall be subject to the requirements to be promulgated by the CCC and the requirements of Section 181.53 of the Zoning Ordinance.
- 8. The ME shall not violate any provision of the Zoning Ordinance, including but not limited to Section 181.654.
- 9. The ME shall regularly verify to the City its efforts to ensure the health, safety, and well-being of the public, and to limit undue impacts on the natural environment, by the use of high efficiency equipment to limit energy and water use demand, by the purchase of renewable energy credits, by the use of LED lighting equipment, by the prohibition or limitation of pesticides, insecticides and similar chemicals, and by any other methods designed to further this purpose.
- 10. The ME shall be operated in a responsible manner that does not materially adversely affect the public health, safety or the general welfare of the City or the immediate neighborhood where the ME is located.
- 11. Subject to obtaining any other necessary local, state, and federal permits and approvals.
- 12. Unless waived in writing either within the decision or on the site plan, all other applicable provisions of the City of Fitchburg zoning ordinances, codes, and rules and regulations apply to this site.

13. Site plan approval shall lapse after one year from the grant thereof if a substantial use thereof has not sooner commenced except for good cause. Additionally, site plan approval shall terminate upon failure of the permit holder to commence operations of the ME within twelve months of the date of approval pursuant to 181.658. Such approval may, for good cause, be extended in writing by a majority vote of the Planning Board upon the written request of the applicant. Site improvements required by this approval must be completed prior to occupancy or initial use. <sup>1</sup>

Paula Caron, Chair

Fitchburg Planning Board

Date

<sup>&</sup>lt;sup>1</sup> According to Zoning Code of the City of Fitchburg under 181.913 Penalties: The penalty for violation of any provision of this ordinance, of any of the conditions under which a permit is issued, or of any decision rendered by the Board of Appeals, any special permit granting authority, or the site plan approval board shall be three hundred dollars (\$300) for each offense. Each day that each violation continues shall constitute a separate offense.

# City of Fitchburg In the Year 2018 Publication of an Ordinance 31-2018 - Marijuana BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF FITCHBURG, AS FOLLOWS;

#### Section 181.65 - MARIJUANA ESTABLISHMENTS

**181.651 Regulation.** G.L. c. 94G authorizes a system of state licensing for businesses engaging in the cultivation, testing, processing and manufacturing, and retail sales of non-medical marijuana, collectively referred to as Marijuana Establishments (MEs). G.L. c. 94G §3 allows cities to adopt ordinances that impose reasonable safeguards on the operation of non-medical marijuana establishments, provided they are not unreasonably impracticable and are not in conflict with the law. The special permit and site plan review requirements set forth in this Section shall be in addition to, and not in lieu of, any other licensing and permitting requirements imposed by any other federal, state, or local law.

**181.652 Purpose.** The purpose of this ordinance is to allow state-licensed MEs to exist in the City of Fitchburg in accordance with applicable state laws and regulations and impose reasonable safeguards to govern the time, place and manner of ME operations and any business dealing in Marijuana Accessories in such a way as to ensure public health, safety, well-being, and reduce undue impacts on the natural environment as it relates to cultivation, processing and manufacturing subject to the provisions of this Zoning Ordinance, M.G.L. c. 40A, M.G.L. c. 94G and any other applicable law. Therefore, this ordinance may permit MEs in locations suitable for lawful MEs where there is access to regional roadways, where they may be readily monitored by law enforcement for health and public safety purposes, and to minimize adverse impacts on adjacent properties, residential neighborhoods, historic districts, schools, playgrounds and other locations where minors congregate by regulating the siting, design, placement, operation security, and removal of MEs.

This Section is intended to coexist with the existing Section 181.64 regarding MMDs and MMMs.

**181.653 Definitions.** Where not expressly defined in the Zoning Ordinance, terms used in this Zoning Ordinance referring to non-medical use marijuana shall be interpreted as defined in G.L, c. 94G, as the same may be amended from time to time, and regulations issued by the Cannabis Control Commission (CCC). The following definitions, consistent with this expressed intent, shall apply in the interpretation and enforcement of this section:

- 1. "Marijuana Products", products that have been manufactured and contain marijuana or an extract from marijuana, including concentrated forms of marijuana and products composed of marijuana and other ingredients that are intended for non-medical use or consumption, including edible products, beverages, topical products, ointments, oils and tinctures.
- 2. "Marijuana Establishment" (ME), a Marijuana Cultivator, Independent testing laboratory, Marijuana Product Manufacturer, Marijuana Retailer or any other type of licensed non-medical marijuana-related business.

- 3. "Marijuana Cultivator" (MC), an entity licensed to cultivate, process and package non-medical marijuana, to deliver non-medical marijuana to ME's and to transfer marijuana to other ME's, but not to consumers. A Craft Marijuana Cultivator Cooperative performing a similar function shall be included within the definition of a MC.
- 4. "Marijuana Product Manufacturer" (MPM), an entity licensed to obtain, manufacture, process and package non-medical marijuana and marijuana products, to deliver non-medical marijuana and marijuana products to ME's and to transfer non-medical marijuana and marijuana products to other ME's, but not to consumers. A Craft Marijuana Cultivator Cooperative performing a similar function shall be included within the definition of a MPM.
- 5. "Marijuana Retailer" (MR), an entity licensed to purchase and deliver non-medical marijuana and marijuana products from ME's and to deliver, sell or otherwise transfer non-medical marijuana and marijuana products to ME's and to consumers.
- 6. "Independent testing laboratory", a laboratory that is licensed by the CCC and is:

  (i) accredited to the most current International Organization for Standardization 17025 by a third-party accrediting body that is a signatory to the International Laboratory Accreditation Cooperation mutual recognition arrangement or that is otherwise approved by the CCC;

  (ii) independent financially from any medical marijuana treatment center or any licensee or ME for which it conducts a test; and (iii) qualified to test marijuana in compliance with regulations promulgated by the CCC pursuant to G.L. c. 94G.
- 7. "Experienced Operator," any MMD or MMM facilities, as defined by Section 181.64 of the Zoning Ordinance, having already received a special permit and site plan review approval by the City, prior to the passage of Section 181.65 of this Ordinance, which remain in good standing without violation of any ordinance, statute, or condition of their special permit.
- 8. "Moral Character" means the degree to which a person's history demonstrates honesty, fairness and respect for the rights of others and for conformance to the law, which may include consideration of whether an individual has:
  - a. Ever had a professional license denied, suspended or revoked;
  - b. Ever had a business license denied, suspended or revoked;
  - c. Ever had a marijuana-related business license denied, suspended, revoked, or placed on administrative hold, or was subjected to a fine for violation of a marijuana-related zoning ordinance;
  - d. Ever had a business temporarily or permanently closed for failure to comply with any tax, health, building, fire, zoning or safety law;
  - e. Ever had an administrative, civil or criminal finding of delinquency for failure to file or failure to pay employment, sales, property or use taxes;
  - f. Ever been convicted of a felony, sex offense, or other offense involving violence, distribution of controlled substances, excluding marijuana-related possession offenses, or other moral turpitude;
  - g. Within the previous sixty months been convicted of a misdemeanor or other offense involving the distribution of controlled substances, or driving under the influence of alcohol or other substance (DUI, OUI) convictions.

#### 181.654 Prohibitions and Limitations.

181.6541 It shall be unlawful for any person to operate a ME without obtaining a special permit and undergoing site plan approval pursuant to the requirements of this Ordinance, except as provided for an Experienced Operator.

181.6542 An Experienced Operator may operate a ME of the same type as the medical marijuana facility for which they have been granted a special permit and approved site plan review by the City without obtaining a new special permit, provided that the Experienced Operator must receive site plan approval for the new use as a ME, that the ME is located in the same facility for which the Experienced Operator received the prior special permit and site plan approval, and that the gross square footage of such facility is not increased by more than ten (10%) percent.

181.6543 A separate special permit is required for each different ME detailed in section 181.653, above, or in the case of an Experienced Operator, a separate site plan review.

181.6544 As defined in G.L. c. 94G, the number of MRs shall be limited to the amount specified by City ordinance Section 56-3, as the same may be amended from time to time. No special permit may be granted for a MR which results in a violation of this limit.

181.6545 A ME may only be involved in the use permitted by its definition. MRs may only be located in buildings containing other retail, commercial, residential, industrial, or any other uses, including other types of MEs, if the MR is separated by full walls from any and all other uses.

181.6546 Independent Testing Facilities may be permitted under special permit by the Planning Board in the Industrial (I), Light Industrial (LI), Central Business (CBD), Commercial & Automotive (C&A) and Neighborhood Business (NBD) Zoning Districts. MRs may be permitted under special permit by the Planning Board in the Commercial and Automotive (C&A), Neighborhood Business (NBD), Central Business (CBD), Industrial (I) or Light Industrial (LI) zoning districts in accordance with 181.313 of the Table of Principal Uses, with the exception that no special permit may be granted for any MR located in that portion of the contiguous Central Business Zoning District that includes Main Street which lies to the north of the railroad track dissecting said specific zone and west of the intersection of Holt Street and Summer Street until the intersection of Main Street and Prospect Street. On-site or social consumption, so called, is prohibited as a use. All other MEs may be permitted under special permit by the Planning Board in the Industrial and Light Industrial Zoning Districts.

181.6547 MEs shall be prohibited as an Accessory Use or Home Occupation in all zoning districts. No ME shall be permitted to have drive-up or walk-up facilities as described in Section 181.3246 of this Zoning Ordinance.

181.6548 No marijuana or Marijuana Product shall be smoked, eaten, ingested, consumed or otherwise used within the premises of any ME.

181.6549 No ME may be operated in a mobile facility or outside of a fully enclosed building or structure, excepting deliveries to off-site MRs and home deliveries to consumers permitted or licensed by applicable state and local regulations.

181.65410 No ME may be operated in such a manner as to cause or create a public nuisance to abutters or to the surrounding area, or which creates any hazard, including but not limited to, fire, explosion, fumes, gas, smoke, odors, obnoxious dust, vapors, offensive noise or vibration, flashes, glare, objectionable effluent or electrical interference, which may impair the normal use and peaceful enjoyment of any property, structure or dwelling in the area.

181.65411 The issuance of a special permit and site plan review pursuant to this chapter does not create an exception, defense, or immunity to any person or entity in regard to any potential criminal liability the person or entity may have for the production, distribution, or possession of marijuana.

181.65412 There shall be no use variances issued for any ME.

# 181.655 Application.

In addition to the materials required under Section 181.93. (Special Permits) and Section 181.94 (Site Plan Review) of this Ordinan.ee, the applicant shall submit the following:

- 1. All materials required under Section 181.645 of this Zoning Ordinance for an MMD or MMM facility, with the exceptions that any reference within Section 181.645 to the Department of Public Health or regulations issued thereby shall be interpreted to refer to the CCC and its regulations, or any of the state regulation or statute applicable to the ME.
- 2. Proof of approval from the Commonwealth of Massachusetts for the proposed ME by submitting copies of all required registrations, licenses and permits issued to the applicant by the state and any of its agencies for the proposed ME.
- 3. The name, address, email address, and phone number of all designated Managers of the ME, together with a criminal background check of such Managers and other evidence of Moral Character.
- 4. Proof that the detailed security plan, operation and management plan, and emergency response plans have been submitted to the Fitchburg Police Department and the Department of Planning and Community Development for comment and review at the same time or prior to the submission of the application, and any comment or response received by the applicant.
- 5. Proof that the applicant provided notification in writing at the same time or prior to the submission of the application to all property owners and operators of the uses listed under 181.656(5) within three hundred (300) feet of its proposed location and use, to provide them with the opportunity to comment to the Planning Board, as well as any and all comment or response received by the applicant.
- 6. Evidence demonstrating that the ME will be operated in a responsible manner that does not materially adversely affect the public health, safety or the general welfare of the City or the immediate neighborhood where the ME is located. This may include but shall not be limited to evidence of Moral Character.

181.6551 Upon receipt of a completed application, the Planning Board shall refer copies of the application to the Building Department, Fire Department, Police Department, Board of Health, Conservation Commission, and the Engineering Division of the Department of Public Works.

These boards/departments shall review the application and shall submit their written recommendations. Failure to make recommendations within 30 days of referral of the application shall be deemed lack opposition.

181.6552 After notice and public hearing and consideration of application materials, consultant reviews, public comments, and the recommendations of other municipal boards and departments, the Planning Board may act upon the application for special permit and approval of site plan.

181.6553 In instances where any portion of a project involves a special permit application to or site plan review by the Planning Board for any ME, the Planning Board shall serve as the special permit granting authority for all other special permits required in connection with such project.

## 181.656 Special Permit Criteria and Findings

A MR, MC, MPM or Independent Testing Facility may be permitted pursuant to a Special Permit and Site Plan Review granted by the Planning Board. In granting a special permit for a MR, MC, MPM or Independent Testing Facility, in addition to the general criteria for a special permit in Section 181.93 of the Zoning Ordinance, the Planning Board must also make the following findings:

- 1. If the special permit is for a MR, that the MR is located in the Commercial & Automotive (C&A), Medical Services (MSD), Neighborhood Business (NBD), Central Business (CBD), Industrial (I) or Light Industrial (LI) zoning districts, excluding the Central Business District which encompasses Main Street; or if the special permit is for an Independent Testing Facility, that the Independent Testing Facility is located in the Industrial (I), Light Industrial (LI), Central Business (CBD) Commercial & Automotive (C&A) or Neighborhood Business (NBD) Zoning District; or if the special permit is for any other ME, that the ME is located in the Industrial or Light Industrial zoning districts in accordance with 181.313 of the Table of Principal Uses.
- 2. The applicant has demonstrated that the ME has or will meet all of the permitting requirements of all applicable agencies within the Commonwealth and is or will be in compliance with all applicable state laws and regulations, including, but not limited to G.L. c. 94G, §12 General Marijuana Establishment Operation.
- 3. The applicant has entered into an approved Host Community Agreement under which the applicant pays a host fee or Impact Fee to the City with the Mayor of the City of Fitchburg.
- 4. The grant of the special permit will not exceed the limitation on permitted MRs set forth in Section 181.6544.
- 5. The ME is located at least three hundred (300) feet distant of a pre-existing public or private school providing education in kindergarten or any of grades 1 through 12, a vocational school, a public or private college, junior college, university or dormitory, a licensed child care facility, a library, a playground, a public park, a youth center, a public swimming pool, a video arcade facility, any facility in which minors commonly congregate, or any residence, including commercial residences such as hotels, motels, lodging houses, etc. The distance under this section is measured in a straight line from the nearest point of the property line of the protected uses to the nearest point of the structure of the proposed ME.
  - a. The distance requirement may be reduced by the Planning Board provided that the

applicant demonstrates, by clear and convincing evidence, that 1) the ME will employ adequate measures to prevent product diversion to minors, and 2) the ME is adequately buffered, and 3) the Planning Board determines that a shorter distance will suffice to accomplish the objectives set forth under §181.652.

- 6. The applicant has satisfied all of the conditions and requirements of this section and other applicable sections of the Zoning Ordinance and any applicable city ordinances.
- 7. The facility provides adequate security measures to ensure that there are not direct threats to the health or safety of employees, staff, or members of the public and that storage and location of cultivation is adequately secured.
- 8. The facility will not place an undue burden on public safety services of the City as may be adequately established to the satisfaction of the Planning Board, which shall consider the facility's lighting, whether or not all of the facility is visible. from a public way, whether or not the parking is contiguous with the facility or the parking arrangements are capable of being monitored by the applicant or the City, and whether or not the facility is or can be set up to promote the effective monitoring by Police Department patrols, as well as any other factors affecting public safety.
- 9. The facility meets all criteria required for a Special Permit for an MMD or MMM under Section 181.645 of this Zoning Ordinance, with the exceptions that
  - a. Any reference within Section 181,645 to the Department of Public Health or regulations issued thereby shall be interpreted to refer to the CCC and its regulations, or any other state regulation or statute applicable to the ME; and
  - b. Location in an area which does not have reasonable access to medical marijuana pursuant to Section 181.644(a) shall not be required.
- 10. The applicant has demonstrated, by substantial evidence of Moral Character and other evidence, that it will operate the ME in conformity with all applicable municipal ordinances, state laws and regulations and that its policies and procedures are designed to prevent violation of such laws, particularly including but not limited to Section 181.654 above.

# 181.657 Site Plan Review/Special Permit Conditions

The Planning Board shall conduct site plan review and shall impose conditions reasonably appropriate to improve site design, traffic flow, public safety, protect water quality, air quality, and significant environmental resources, preserve the character of the surrounding area and otherwise serve the purpose of this section. In addition to any specific conditions applicable to the applicant's ME, the following conditions shall be included in any site plan review or special permit granted under this Ordinance:

- 1. All conditions applicable to MMDs and MMMs under Section 181.646 of this Zoning Ordinance shall be applied to an ME, with the exceptions that
  - a. Any reference within Section 181.646 to the Department of Public Health or regulations issued thereby shall be interpreted to refer to the CCC and its regulations, or any other state regulation or statute applicable to the ME;
  - b. Hours of operation shall be set forth within the special permit, and shall generally be consistent with those for package stores licensed under G.L. c. 138.
  - c. The provisions regarding signage contained in Section 181.646(f) and (g) shall not be included; and

- d. The provisions revoking a special permit for cultivation or dispensing of marijuana for non-medical purposes in Section 181.646(p) shall not be applicable.
- 2. All business signage shall be subject to the requirements to be promulgated by the CCC and the requirements of Section 181.53 of this Zoning Ordinance.
- 3. The ME shall not violate any provision of the Zoning Ordinance, including but not limited to Section 181.654 above.
- 4. Display of marijuana, Marijuana Products and Marijuana Accessories shall be limited to an area which is accessible only by persons aged twenty-one (21) years or older, and the applicant shall establish such controls and monitoring as are necessary to ensure that this area is not accessed by persons under the age of twenty-one (21) years.
- 5. The ME shall regularly verify to the City its efforts to ensure the health, safety, and well-being of the public, and to limit undue impacts on the natural environment, by the use of high efficiency equipment to limit energy and water usage demand, by the purchase of renewable energy credits, by the use of LED lighting equipment, by the prohibition or limitation of pesticides, insecticides and similar chemicals, and by any other methods designed to further this purpose.
  - a. The Planning Board may impose specific conditions relating to the preservation or improvement of public safety, including but not limited to lighting, visibility, surveillance, security cameras, parking arrangements, and accessibility for police patrol.
- 6. ME shall be operated in a responsible manner that does not materially adversely affect the public health, safety or the general welfare of the City or the immediate neighborhood where the ME is located.
- 7. The applicant has entered into an approved Host Community Agreement under which the applicant pays a host fee or Impact Fee to the City with the Mayor of the City of Fitchburg.

#### 181.6581 Termination and Modification

181.6581 A special permit or site plan approval may be terminated due to violation of any of its conditions. In addition, a special permit or site plan approval shall terminate upon:

- 1. Failure of the permit holder to commence operations at the ME within twelve (12) months of the date of approval; or
- 2. Transfer of ownership of the ME without approval of the Planning Board. For these purposes, transfer of ownership shall include any reallocation of ownership or change in business structure which results in a change of its designated representatives or responsible individuals; or
- 3. Termination of the Host Community Agreement or failure to pay a host fee or Impact Fee under the Agreement to the City.

181.6582 A special permit or site plan approval may be modified by the Planning Board after public hearing. No modification is permitted for a change of location; a special permit holder must submit a new application for a change in location. Any changes in the application materials from the original materials must be submitted with a request for modification. No transfer of ownership, except a transfer to an affiliated entity, shall be permitted for two years after the date of approval of the special permit or site plan review unless required due to the death or disability

of an owner. If the special permit holder requests approval of a transfer of ownership, then the holder must submit proof:

- 1. That the new owner will operate the ME in accordance with the terms of the special permit, as shown by evidence of Moral Character and other substantial evidence; and
- 2. That all amounts due under the Host Community Agreement have been timely paid and no taxes, fines, penalties, fees, or other charges due to the City are currently unpaid.

#### 181.659 Severability.

The provisions of this Ordinance are severable. If any provision, paragraph, sentence, or clause of this Ordinance or the application thereof to any person, establishment, or circumstances shall be held invalid, such invalidity shall not affect the other provisions or application of this Ordinance

TO AMEND. THE DEFINITIONS OF RMD, MMD AND MMM IN SECTION 181.10 TO REMOVE A REQUIREMENT THAT THE OPERATOR BE A NON-PROFIT ENTITY, AS FOLLOWS:

181.10 REGISTERED MARIJUANA DISPENSARY (RMD) - Also known as a Medical Marijuana Treatment Center, is an establishment approved and licensed by the Massachusetts Department of Public Health (MDPH) pursuant to 105 CMR 725.000, owned and operated by an entity registered under 105 CMR 725,100, that acquires, cultivates, possesses, processes (including development of related products such as marijuana-infused products ("MIPs"), tinctures, aerosols, oils, or ointments), transfers, transports, sells, distributes, dispenses, or administers marijuana, products containing marijuana, related supplies, or educational materials to registered qualifying patients OR their personal caregivers. A RMD shall not be eligible as a "non-exempt agricultural use" or as a "non-exempt educational use" and shall only be permitted as allowed in accordance with City of Fitchburg Zoning Ordinance. Further, the following definitions shall apply for the purposes of distinguishing the permitting and regulation of RMD dispensing uses from RMD cultivation uses within this Ordinance:

- a) Medical Marijuana Dispensary (MMD) facility A Registered Marijuana Dispensary that is located off-site from the cultivation/processing facility (and controlled and operated by the same registered and approved **entity** which operates an affiliated RMD) but which serves only to dispense the processed marijuana, related supplies and educational materials to registered Qualifying Patients or their personal caregivers in accordance with the provisions of MDPH regulations 105 CMR 725.000.
- b) Medical Marijuana Manufacturing (MMM) facility A Registered Marijuana Dispensary that is located off-site from the dispensing facility (and controlled and operated by the same registered and approved **entity** which operates an affiliated RMD) but which serves only to cultivate and process marijuana, and marijuana infused products in accordance with the provisions of MDPH regulations 105 CMR 725.000.

Add 181.5364

181.5364 Signs for Marijuana Establishments

All signs for Marijuana Establishments shall be in conformity with the provisions of G.L. c. 94G and all applicable federal, state and local regulations, including regulations issued by the Cannabis Control Commission. Temporary and promotional signage for Marijuana Establishments are prohibited.

TO AMEND THE REQUIREMENTS FOR SITE PLAN REVIEW BY AMENDING 8ECTION 181.9414 AS FOLLOWS:

181.9414. Siting, construction or expansion of a Registered Marijuana Dispensary (RMD) or Marijuana Establishment (ME),

TO AMEND THE TABLE OP PRINCIPAL USES BY ADDING SECTIONS 181.313D(15), (16) AND (17) and 181.313D(28) AS FOLLOWS:

- D15. All Marijuana Establishments *(ME)*, except for Marijuana Retailers (MR). Update chart with SP FOR LI, and I zones by Planning Board (N for all other districts).
- Dl 6. Marijuana Retailers (MR). Update chart with SP FOR C&A, I, LI, and NBD; SP\* "\*See Ordinance" for CBD. (N for all other districts).
- D17. Independent Testing Laboratory, Update chart with SP in I, LI, CBD, C&A and NBD districts (N for all other districts).
- C29. Marijuana Social Consumption Establishment, N for all districts.

TO AMEND THE PROHIBITED HOME OCCUPATIONS BY ADDING THE FOLLOWING TO SECTION 181.333:

181.333 Prohibited Home Occupations:

- Marijuana Establishment (ME) or similar facility
- Registered Marijuana Dispensary (RMD) or similar facility

Effective June 8, 2018



# **Community Outreach Meeting Attestation Form**

The applicant must complete each section of this form and initial each page before uploading it to the application. Failure to complete a section will result in the application being deemed incomplete. Instructions to the applicant appear in italics. Please note that submission of information that is "misleading, incorrect, false, or fraudulent" is grounds for denial of an application for a license pursuant to 935 CMR 500.400(1).

NS AJO F		(insert name of app	ame) attest as an authorize plicant) that the applicant ensed applicants on comments	has complied with the
1. The	e Community Outreach	Meeting was held or	September 26, 2018	(insert date).
ado city day <i>cle</i>	dress of the Marijuana Esty or town on September or sprior to the meeting.	stablishment, was pur 19, 2018 A copy of the newspa	ct matter of the meeting, in ablished in a newspaper of _(insert date), which was aper notice is attached as right hand corner as Atta	f general circulation in the at least seven calendar Attachment A (please
city		ning board, the conti	September 19, 2018 racting authority for the ma, if applicable. A copy of	1 2

4. Notice of the time, place and subject matter of the meeting, including the proposed address of the Marijuana Establishment, was mailed on <u>September 18, 2018</u> (insert date), which was at least seven calendar days prior to the community outreach meeting to abutters of the proposed address of the Marijuana Establishment, and residents within 300 feet of the property line of the petitioner as they appear on the most recent applicable tax list, notwithstanding that the land of any such owner is located in another city or town. A copy of one of the notices sent to abutters and parties of interest as described in this section is attached as Attachment C (please clearly label the municipal notice in the upper right hand corner as Attachment C and upload it as part of this document; please only include a copy of one notice and please black out the name and the address of the addressee).

Initials of Attester: AJO

attached as Attachment B (please clearly label the municipal notice in the upper right-hand

corner as Attachment B and upload it as part of this document).



- 5. Information was presented at the community outreach meeting including:
  - a. The type(s) of Marijuana Establishment to be located at the proposed address;
  - b. Information adequate to demonstrate that the location will be maintained securely;
  - c. Steps to be taken by the Marijuana Establishment to prevent diversion to minors;
  - d. A plan by the Marijuana Establishment to positively impact the community; and
  - e. Information adequate to demonstrate that the location will not constitute a nuisance as defined by law.
- 6. Community members were permitted to ask questions and receive answers from representatives of the Marijuana Establishment.

Initials of Attester: AJO

# Attachment A Newspaper Notice

**Public Notice** 

### **Public Notice**

LEGAL NOTICE Pursuant to the Massachusetts Wetlands **Protection Act** and the Townsend

Wetlands Bylaw, the Townsend Conservation Commission will hold a public meeting on Wednesday, September 26, 2018 at 7:45 pm. The meeting will be held in the Selectmen's Chambers. Townsend Memorial Hall, 272 Main St., on a

Request for Determination of Applicability filed with the Conservation
Commission by Michael & Jane Potsaid. The property is located at 5 Sauna Row Rd (Assessor's Map 2,

Parcel 44, Lot 0) The proposed project is for the removal of six trees located within the buffer of a wetland. Michael Turgeon Chairman, Townsend Conservation Commission

September 19, 2018

Commonwealth of Massachusetts The Trial Court Worcester Division Docket No. W018P2990E INFORMAL PROBATE PUBLICATION NOTICE Estate of: Paul James D'Onfro Also known as: Paul J.

D'Onfro; Paul D'Onfro Date of Death: July 11, 2018 To all persons interested in the above captioned estate, by Petition of Petitioner Joanne C. D'Onfro of Leominster MA. a Will has been admitted to informal probate. Joanne C. D'Onfro of Leominster MA. has been informally appointed as

Representative of the estate to serve without surety on the bond. The estate is being administered under informal procedure by the Personal Representative under the Massachusetts Uniform Probate Code without supervision by the Court. Inventory and

the Personal

accounts are not required to be filed with the Court, but interested parties are entitled to notice regarding the administration from the Personal Representative and can petition the Court in any matter relating to the estate, including distribution of assets and expenses of

administration. Interested

parties are entitled to

petiton the Court to institute formal proceedings and to obtain orders terminating or restricting the powers of Personal Representatives appointed under informal procedure. A copy of the Peition and Will, if any, can be obtained from the Petitoner.

September 19, 2018

**LEGAL NOTICE OF** MEETING REGARDING AN ADULT-USE MARIJUANA **ESTABLISHMENT** PROPOSED BY NS AJO HOLDINGS LLC

Notice is hereby given that a Community Outreach Meeting for NS AJO Holdings LLC's proposed scheduled for September 26, 2018 at 6:30pm at the Can-Am Machinery (the former Mill #1) at 44 Old Princeton Road, Fitchburg MA 01420. The proposed Marijuana Cultivator. Marijuana Product Manufacturer, Marijuana Retailer and Marijuana

Transporter is anticipated to be located at 20 Authority Drive, Fitchburg, MA 01420. Community members will be permitted, and are encouraged, to ask questions and receive answers from representatives of NS AJO Holdings LLC. A copy of this notice is on

file with the City Clerk, Mayor's Office, City Council and Planning Department, and a copy of this Notice was published in a newspaper of general circulation and mailed at least seven (7) calendar days prior to the community outreach meeting to abutters of the

proposed address of the proposed Marijuana Establishment, owners of land directly opposite on any public or private street or way, and abutters to the abutters within three hundred (300) feet of the property line of the petitioner as they appear on the most recent applicable tax list, notwithstanding that the

land of any such owner is city or town.

September 19, 2018

#### **Public Notice Public Notice**

**LEGAL NOTICE** MORTGAGEE'S SALE OF REAL ESTATE By virtue of and in execution of the Power of Sale contained in a certain mortgage given by Darrell M.

**Sweeney, Jr.** to Mortgage Electronic Registration Systems, Inc. acting solely as a nominee for Sunset Mortgage Company, LP d/b/a SMCPA Mortgage Company, dated July 12, 2006 and recorded in Worcester County (Northern District) Registry of Deeds in Book 6174, Page 245 (the "Mortgage") of which mortgage Ocwen Loan Servicing, LLC is the present holder by assignment from Mortgage Electronic Registration Systems, Inc., as nominee for Sunset Mortgage Company, LP d/b/a SMCPA Mortgage Company, its successors and assigns to Ocwen Loan Servicing, LLC dated April 11, 2013 recorded in Worcester County (Northern District) Registry of Deeds in Book 7892, Page 268, for breach of conditions of said mortgage and for the purpose of foreclosing the same, the mortgaged premises located at **Unit 32-G a/k/a Unit G, of the Fox** 

Meadow Condominium, 32 Fox Meadow Road a/k/a 32G Fox Meadow Road, Leominster, MA 01453 will be sold at a Public Auction at 12:00 PM on October 25, 2018, at the mortgaged premises, more particularly described below, all and singular the premises described in said mortgage, to wit: Unit 32-G (the "Unit") of Fox Meadow Condominium (the "Condominium")

located at 32-G Fox Meadow Road, Leominster, Worcester County, Commonwealth of Massachusetts, a condominium established pursuant to Massachusetts General Laws Chapter 183A by Master Deed dated March 12, 1986 and recorded with Worcester Registry of Deeds in Book 1451, Page 396 as amended of record (the "Master Deed"), which Unit is shown on the floor lans of the building filed with the Unit Deed recorded at Book 1509, Page 112 and with the Master Deed of said Condominium. Said Unit is conveyed with the undivided 6.95% beneficial percentage of interest in the common areas of facilities of the property described in said Master Deed (the "Common Elements") attributable to

said Unit. Said Unit is to be used for residential purposes. Said Unit is conveyed subject to and with the benefit of easements, restrictions, reservations and agreements of record, if any, insofar as the same are now in force and applicable

\*(Northern District) For mortgagor's title see deed recorded with the Worcester County (Northern District) Registry of Deeds in Book 6174, Page 242. The premises will be sold subject to any and all unpaid taxes and other municipal assessments and liens, and subject to prior liens or other enforceable encumbrances of record entitled to precedence over this mortgage, and subject to and with the benefit of all easements

restrictions, reservations and conditions of record and subject to all tenancies and/or rights of parties in possession. Terms of the Sale: Cash, cashier's or certified check in the sum of \$5,000.00 as a deposit must be shown at the time and place of the sale in order to qualify as a bidder (the mortgage holder and its designee(s) are exempt from this requirement); high bidder to sign written Memorandum of Sale upon acceptance of bid; balance of purchase price payable in cash or by certified check in thirty (30) days from the

date of the sale at the offices of mortgagee's attorney, Korde & Associates, P.C., 900 Chelmsford Street, Suite 3102, Lowell, MA 01851 or such other time as may be designated by mortgagee. The description for the premises contained in said mortgage shall control in the event of a typographical error in this publication Other terms to be announced at the sale Ocwen Loan Servicing, LLC

Korde & Associates, P.C. 900 Chelmsford Street Suite 3102 Lowell, MA 01851 (978) 256-1500 Sweeney, Jr., Darrell M., 14-019498

September 12,19, & 26, 2018

## **LEGAL NOTICE**

MORTGAGEE'S SALE OF REAL ESTATE By virtue of and in execution of the Power of Sale contained in a certain mortgage given by Constance A **Curley** to Mortgage Electronic Registration Systems Inc. acting solely as nominee for Encore Credit Corp. dated July 8, 2005 and recorded in Worcester County (Northern District) Registry of Deeds in Book 5771, age 115 (the "Mortgage") of which mortgage Deutsche Bank National Trust Company, solely as Trustee for MASTR Specialized Ioan Trust 2006-1 Mortgage Pass-Through Certificates, Series 2006-1 is the present

holder by assignment from Mortgage Electronic Registration Systems, Inc., its successors and assigns to GMAC Mortgage, LLC dated February 9, 2009 recorded in Worcester County (Northern District) Registry of Deeds in Book 6878, Page 343 and assignment from GMAC Mortgage, LLC to Deutsche Bank National Trust Company, solely as Trustee for MASTR Specialized loan Trust 2006-1 Mortgage Pass-Through Certificates, Series 2006-1 dated March 11, 2013 recorded in Worcester County (Northern District) Registry of Deeds in Book 7869, Page 223, for breach of conditions of said mortgage and for the

purpose of foreclosing the same, the mortgaged premises located at 14 View Street, Leominster, MA 01453 will be sold at a Public Auction at 1:00 PM on October 17, 2018, at the mortgaged premises, more particularly described below, all and singular the premises described in said mortgage, to wit: certain lot of land, with the buildings thereon, situated on the westerly side of View Street, Leominster, Vorcester County, Massachusetts, containing 12,200 quare feet, more or less, bounded and described as ows: BEGINNING at a point on the westerly side of View Street 169.65 feet from the northerly side of

exchange Street, running thence South 71 3/4° West one hundred and twenty-two (122) feet; THENCENorth 18 1/4° one hundred (100) feet; THENCENorth 71 3/4° one hundred and twenty-two (122) feet to the westerly line of View Street; HENCEby the westerly line of said View Street South 18 1/4' East one hundred (100) feet to the place of eginning. Being lots Nos. 25 and 26 on a plan of lots de for N.E. Metcalf, Leominster, Mass., in May 1899, r G.F. Miller, C.E. For grantors' title, see deed of John J. Curley, III, Michael F. Curley and Daniel P. Curley dated February 28, 1991 recorded in the Worcester County Northern District Registry of Deeds in Book 51, Page 271. For mortgagor's title see deed recorded h the Worcester County (Northern District) Registry of eeds in Book 2051, Page 271. The premises will be sold subject to any and all unpaid taxes and other unicipal assessments and liens, and subject to prior liens or other enforceable encumbrances of record ntitled to precedence over this mortgage, and subject o and with the benefit of all easements, restrictions, servations and conditions of record and subject to all tenancies and/or rights of parties in possession. rms of the Sale: Cash, cashier's or certified check in ne sum of \$5,000.00 as a deposit must be shown at he time and place of the sale in order to qualify as a pidder (the mortgage holder and its designee(s) are exempt from this requirement); high bidder to sign ritten Memorandum of Sale upon acceptance of bid;

ance of purchase price payable in cash or by certified eck in thirty (30) days from the date of the sale at the fices of mortgagee's attorney, Korde & Associates, P , 900 Chelmsford Street, Suite 3102, Lowell, MA 01851 or such other time as may be designated by rtgagee. The description for the premises contained in said mortgage shall control in the event of a typographical error in this publication. Other terms to be announced at the sale Deutsche Bank National Trust Company, solely as

Trustee for MASTR Specialized loan Trust 2006-1 Mortgage Pass-Through Certificates, Series 2006-1 Korde & Associates, P.C. 900 Chelmsford Street **Suite 3102** Lowell, MA 01851 (978) 256-1500

Curley, Constance A., 17-028111

September 5, 12, & 19, 2018

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VOICE

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**Public Notice** 

**LEGAL NOTICE** MORTGAGEE'S SALE OF REAL ESTATE By virtue of and in execution of the Power of Sale contained in a certain mortgage given by Stuart E. Leinson and Jeanette M. Leinson to Shamrock Financia Corporation, dated November 7, 2005 and recorded in

Worcester County (Northern District) Registry of Deeds in Book 5924, Page 276 (the "Mortgage") of which mortgage Wells Fargo Bank, N.A., as Trustee for Carrington Mortgage Loan Trust, Series 2006-OPT1, Asset Backed Pass-Through Certificates, Series 2006-0PT1 is the present holder by assignment from namrock Financial Corporation to Option One Mortgage Corporation dated November 7, 2005 recorded in Worcester County (Northern District) Registry of Deeds in Book 6037, Page 301 and assignment from Sand Canyon Corporation f/k/a Option One Mortgage Corporation to Wells Fargo Bank, N.A., as Trustee for

Carrington Mortgage Loan Trust, Series 2006-OPT1 Asset Backed Pass-Through Certificates, Series 2006-OPT1 dated October 15, 2012 recorded in Worcester County (Northern District) Registry of Deeds in Book 7788, Page 297, for breach of conditions of said mortgage and for the purpose of foreclosing the same, the mortgaged premises located at 494 West Townsend Road, Lunenburg, MA 01462 will be sold at a

Public Auction at 2:00 PM on October 17, 2018, at the

nortgaged premises, more particularly described below all and singular the premises described in said mortgage, to wit: That certain parcel of land with the buildings thereon situated on the easterly side of West Townsend Road, Lunenburg, Worcester County Massachusetts and being shown as Lot 2 on a plan of land entitled "Land in Lunenburg, MA surveyed for Kenneth H. Kravetz dated February, 2001, Scale 1"= 50 by James E. Gaffney Co., Professional Land Surveyor, 55 St. Jean Avenue, Leominster, MA 01453" and recorded with Worcester North District Registry of Deeds at Plan Book 417, Page 21 and being more particularly bounded and described as follows:

Beginning at the most northwesterly corner thereof at a point in the easterly sideline of West Townsend Road and at Lot "1"; THENCE: S 68° 14' 32" E 300.00 feet to a point; THENCE: N 17° 19' 48" E 181.06 feet to a point at land now or formerly of Adolf and Vieno M. Kingston;

THENCE: S 67° 59' 3" E 194.64 feet to a point; THENCE: S 68° 12' 4" E 167.38 feet to a point at land now or formerly of Eugene C. and Alice M. Heikkila; THENCE: S 17° 19' 56" W 247.28 feet to a point;
THENCE: N 69° 15' 46" W 19.33 feet to a set iron rod;
THENCE: N 69° 15' 46" W 256.02 feet to a point;
THENCE: N 69° 15' 46" W 378.64 feet to a point;
THENCE: N 69° 15' 46" W 5.71 feet to a point; The previous four courses being by land now or formerly of Fred E. Sale, Jr. and Diane M. Salo; THENCE: N 16° 17' 45" E 79.14 feet to the point of beginning. For mortgagor's title see deed recorded with the Worcester County (Northern District) Registry of Deeds in Book 4466, Page 350. The premises will be

sold subject to any and all unpaid taxes and other municipal assessments and liens, and subject to prior liens or other enforceable encumbrances of record entitled to precedence over this mortgage, and subject to and with the benefit of all easements, restrictions reservations and conditions of record and subject to all tenancies and/or rights of parties in possession Terms of the Sale: Cash, cashier's or certified check in the sum of \$5,000.00 as a deposit must be shown at the time and place of the sale in order to qualify as a bidder (the mortgage holder and its designee(s) are exempt from this requirement); high bidder to sign

written Memorandum of Sale upon acceptance of bid; balance of purchase price payable in cash or by certified check in thirty (30) days from the date of the sale at the offices of mortgagee's attorney, Korde & Associates, P. C., 900 Chelmsford Street, Suite 3102, Lowell, MA 01851 or such other time as may be designated by mortgagee. The description for the premises contained in said mortgage shall control in the event of a

typographical error in this publication.
Other terms to be announced at the sale. Wells Fargo Bank, N.A., as Trustee for Carrington ortgage Loan Trust, Series 2006-OPT1, Asset Backed Pass-Through Certificates, Series 2006-OPT1 Korde & Associates, P.C. 900 Chelmsford Street Suite 3102

Lowell, MA 01851 (978) 256-1500 Leinson, Stuart and Jeanette, 13-014309

September 5, 12 & 19, 2018

NOTICE OF MORTGAGEE'S SALE OF REAL ESTATE By virtue and in execution of the Power of Sale contained in a certain mortgage given by **Thomas P. Gallant** to Navy Federal Credit Union, dated May 14, 2014 and recorded with the Worcester County (Northern District) Registry of Deeds at Book 8122, Page 319, of which mortgage the undersigned is the present holder, for breach of the conditions of said mortgage and for the purpose of foreclosing, the same will be sold at Public Auction at 11:00 a.m. on

September 27, 2018, on the mortgaged premises located at 219 FLORENCE STREET, LEOMINSTER, Worcester County, Massachusetts, all and singular the premises described in said mortgage, TO WIT:

Parcel I A certain parcel of land with the buildings thereon, situated in Leominster, Worcester County, Massachusetts, on the southerly side of Florence Street being known as Lot 219 on a plan entitled "Plan of Building Lots in Leominster, Massachusetts, Keltown Realty Trust, dated August 21, 1951, Wm. P. Ray & Co. Engineers "which plan was duly recorded on September 21, 1951, with Worcester Northern District Deeds in Plan Book 91, Page 1, and further bounded and described as follows:

Northerly by Florence Street, as shown on said plan, 65 feet; Easterly by land now or formerly of John J. Tocci, as

shown on said plan, 125 feet; Southerly by land now or formerly of said Tocci, as shown on said Plan, 65 feet; and Westerly by Lot 217 on said plan, 125 feet.

Parcel II: A certain parcel of land situated southerly from Florence Street and easterly from Howard Street being Lot 2 as shown on a plan dated August 20, 1985 entitled "Land in Leominster, Mass., owned by Bovenzi, Inc." by William R. Bingham & Assoc. — Reg. Engrs & Surveyors, said plan recorded with the Worcester Northern District Registry of Deeds Plan Book 281, Page

25, being more particularly bounded and described as follows: Northerly 65 feet along land of Gerard J. and Joan F. Pellerin as shown on said plan; Westerly 30 feet along Lot 1 as shown on said plan;

Southerly 65 feet as shown on said plan; Easterly 30 feet along lot 3 as shown on said plan. For Grantor's title, see deed recorded herewith in Book 8122 , Page 316.
Parcel 1 being more accurately shown as Lot 219 on a plan recorded in Plan Book 91 Page 2.

For mortgagor's(s') title see deed recorded with Worcester County (Northern District) Registry of Deeds in Book 8122, Page 316.

These premises will be sold and conveyed subject to and with the benefit of all rights, rights of way, restrictions, easements, covenants, liens or claims in the nature of liens, improvements, public assessments, any and all unpaid taxes, tax titles, tax liens, water and sewer liens and any other municipal assessments or liens or existing encumbrances of record which are in force and are applicable, having priority over said mortgage, whether or not reference to such restrictions, easements, improvements, liens or encumbrances is made in the deed.

TERMS OF SALE: A deposit of Five Thousand (\$5,000.00) Dollars by certified or bank check will be required to be paid by the purchaser at the time and place of sale. The balance is to be paid by certified or bank check at Harmon Law

Offices, P.C., 150 California Street, Newton, Massachusetts 02458, or by mail to P.O. Box 610389, Newton Highlands, Massachusetts 02461-0389, within thirty (30) days from the date of sale. Deed will be provided to purchaser for recording upon receipt in full of the purchase price. The description of the premises contained in said mortgage shall control in the event of an error in this publication.

Other terms, if any, to be announced at the sale NAVY FEDERAL CREDIT UNION Present holder of said mortgage By its Attorneys, HARMON LAW OFFICES, P.C. 150 California Street Newton, MA 02458 (617) 558-0500 201705-0070 - PRP

September 5, 12, 19, 2018

#### **Public Notice Public Notice**

MORTGAGEE'S NOTICE OF SALE OF REAL ESTATE By virtue and in execution of the Power of Sale contained in a certain Mortgage given by **Anthony Gallo and Rebecca Gallo** to Mortgage Electronic Registration Systems, Inc. as nominee for, Fremont Investment & Loan, its successors and assigns, dated November 29 2005 and recorded with the Worcester County (Northern District) Registry of Deeds at Book 5950, Page 168, subsequently assigned to HSBC Bank USA, National Association, as Trustee for Home Equity Loan Trust Series ACE 2006- HE1 by Mortgage Electronic Registration Systems, Inc. as nominee for, Fremont Investment & Loan, its successors and assigns by assignment recorded in said Worcester County (Northern District) Registry of Deeds at Book 7458 Page 242, subsequently assigned to HSBC Bank USA

Backed Pass-Through Certificates by HSBC Bank USA National Association, as Trustee for Home Equity Loan Trust Series ACE 2006- HE1 by assignment recorded in said Worcester County (Northern District) Registry of Deeds at Book 8532, Page 203 for breach of the conditions of said Mortgage and for the purpose of foreclosing same will be sold at Public Auction at 9:00 AM on September 26, 2018 at 144 West Street, Unit 144-22 AKA Unit 22, Leominster, MA, all and singular

National Association as Trustee for ACE Securities Corp

Home Equity Loan Trust, Series 2006-HE1, Asset

the premises described in said Mortgage, to wit: The following premises in The Villa del Rio Condominiums, Leominster, Worcester County, Massachusetts, created by Master Deed dated December 3, 1986, recorded December 3, 1986 herewith the Worcester District North Registry of Deeds ("Master Deed"), Book 1524, Page 440, with a Post Office Address of West Street, Leominster,

Massachusetts 01453. Unit 144-22 of said Condominium, in said Leominster, together with the 2. 21% undivided percent interest appertaining to the said Unit in the Common Areas and Facilities of the said Condominium, and together with the rights and ements appurtenant to the said Unit as set forth in the said Master Deed. Attached hereto is a copy of a portion of the Plans recorded with said Master Deed Condominium Plans) bearing the verified statement of a registered architect certifying that they show the Unit designations of the Unit hereby conveyed and of immediately adjoining Units, and that they fully and accurately depict the layout of the Unit hereby conveyed, its locations, dimensions, approximate areas, main entrance and immediate common areas to which it has access, as built. Said Unit is also conveyed subject to

and with the benefit of (a) rights, easements and restrictions referred to in the provisions of Massachusetts general Laws Chapter 183A (b) said Master Deed, the Declaration of Trust of The Villa del Rio Condominium Trust dated December 3, 1986, recorded with said Registry in Book 1524, Page 455, amended in Book 1556, Page 65. the By-Laws set forth in said Declaration of Trust and any rules and regulations promulgated thereunder; and © the obligations thereunder to pay the proportionate share attributable to said Unit of the common expenses, all of which the Grantee by acceptance hereof agrees to perform and

assume and pay. Said Unit is intended only for residential use and for no other purpose except as may be expressly permitted by the Trustees of the Coindominium in accordance with the provisions of the Master Deed and Declaration of Trust. Being the same premises as described in Deed recorded in Book 3591,

Page 53. For my title see deed herewith The premises are to be sold subject to and with the benefit of all easements, restrictions, encroachments, building and zoning laws, liens, unpaid taxes, tax titles water bills, municipal liens and assessments, rights of

tenants and parties in possession, and attorney's fees and costs.

TERMS OF SALE:
A deposit of FIVE THOUSAND DOLLARS AND 00 CENTS (\$5,000.00) in the form of a certified check, bank treasurer's check or money order will be required to be delivered at or before the time the bid is offered. The

successful bidder will be required to execute a Foreclosure Sale Agreement immediately after the close of the bidding. The balance of the purchase price shall be paid within thirty (30) days from the sale date in the form of a certified check, bank treasurer's check or other check satisfactory to Mortgagee's attorney. The Mortgagee reserves the right to bid at the sale, to reject any and all bids, to continue the sale and to amend the terms of the sale by written or oral announcement made before or during the foreclosure sale. If the sale is set aside for any reason, the Purchaser at the sale shall be entitled only to a return of the deposit paid. The

purchaser shall have no further recourse against the Mortgagor, the Mortgagee or the Mortgagee's attorney. The description of the premises contained in said mortgage shall control in the event of an error in this publication. TIME WILL BE OF THE ESSENCE. Other terms, if any, to be announced at the sale.

HSBC Bank USA. National Association as Trustee for ACE Securities Corp. Home Equity Loan Trust, Series 2006-HE1, Asset Backed Pass-Through Certificates resent Holder of said Mort By Its Attorneys,

ORLANS PC PO Box 540540 Waltham, MA 02454 Phone: (781) 790-7800 17-002989

September 5, 12, 19, 2018

## **Public Notice**

**Public Notice** 

NOTICE OF MORTGAGEE'S SALE OF REAL ESTATE By virtue and in execution of the Power of Sale contained in a certain mortgage given by **Louis M**. Papagni to Mortgage Electronic Registration Systems, Inc. as nominee for Stonebridge Mortgage Company, LLC, dated July 29, 2005 and recorded in the Worcester County (Worcester District) Registry of Deeds in Book 36948, Page 164, of which mortgage the undersigned is the present holder, by assignment from: Mortgage Electronic Registration Systems, Inc. as nominee for Stonebridge Mortgage Company, LLC to JPMorgan Chase Bank, National Association, recorded on May 19, 2014, in Book No. 52334, at Page 333 JPMorgan Chase Bank, National Association to Bayview Loan

Book No. 58039, at Page 242 for breach of the conditions of said mortgage and for the purpose of foreclosing, the same will be sold at **Public Auction at 3:00 PM on October 5, 2018**, on the mortgaged premises located at **622 Edgebrook Drive, Unit 14-1**, Timberbrooks Condominiums, Boylston, Worcester County, Massachusetts, all and singular the premises

described in said mortgage, TO WIT

Servicing, LLC, recorded on November 15, 2017, in

Unit No 14-1 (the Unit) in Building No. 14 (the Building) of a Condominium known as TIMBERBROOK in Boylston, Worcester County, Massachusetts, created by Master Deed dated May 23, 1974 in Book 5503 Page 269, as amended July 17, 1974 in Book 5541, Page 284, creating Phase II, further amended in August 7 1974 in Book 5557 Page 235, creating Pahse III, further amended on October 9, 1974 in Book 5599 Page 308 creating Phase IV, further amended on November 7, 1974 in Book 5617 Page 247, creating Phase V, further amended on November 7, 1974 in Book 5617 Page 247 creating Pahse VI further amended on May 20, 1975 creating Pahse Vii and further amended from tiem to time in accorance with and subject to the provisions of Chapter 183A of the General Laws, together with said Unit's appurtenant .00665 undivided interest in the common areas and facilities (the Common Elements) as described in said Master Deed. In the event that, and at such time as any or all of Phase VIII through PHASE XII are added to the Condominium by an amendment to the Master Deed, as so provided thereon, the undivided interest of the Unit hereby conveyed in the Common Elements shall be and become that interest specified in Exhibit C of the Master Deed. The Unit hereby conveyed

is shown on the plans of the Building filed simultaneously with the Master Deed with said Deeds, a copy of a portion of which plans were attached to the First Unit Deed out to which was affixed the verified statement as required by Section 9 of Chapter 183A of the General Laws. This Condominium Unit is shown on a plan which is comprised of the land with the buildings, improvements, and structures thereon, shown on a plan entitled "TIMBERBROOK, A CONDOMINIUM (Phase VII)" dated January 7, 1975 drawn by Ewald Engineering Co. filed with said deed in Plan Book 411 Page 50. The unit is conveyed together with the right to use the

CopmmonElements in common with theowners of other Units including the right to use the pines aires ducts. flues, cables, conduits, public utility lines and other common elements located in any of the other units or elsewhere in the Condominium and serving the unit, and together with and exclusive right to use Garage No. 14-1G and the patio adjacent to said Unit in accordance with the provisions of the Master Deeds relating to garages and patios. the Unit is conveyed subject to and

with the benefit of all rights and easements set forth or referred to in the master deed. BEING the same premises conveyed to the mortgagor by deed recorded herewith in Book 36948 Page 161 For mortgagor's(s') title see deed recorded with Worcester County

(Worcester District) Registry of Deeds in Book 36948 Page 161. These premises will be sold and conveyed subject to and with the benefit of all rights, rights of way, restrictions, easements, covenants, liens or claims in the nature of liens, improvements, public assessments, any and all unpaid taxes, tax titles, tax liens, water and sewer liens and any other municipal assessments or liens or existing encumbrances of record which are in force and are applicable, having priority over said

mortgage, whether or not reference to such restrictions. easements, improvements, liens or encumbrances is made in the deed.

TERMS OF SALE: A deposit of Five Thousand (\$5,000

.00) Dollars by certified or bank check will be required to be paid by the purchaser at the time and place of sale. The balance is to be paid by certified or bank check at Harmon Law Offices, P.C., 150 California St., Newton, Massachusetts 02458, or by mail to P.O. Box 610389, Newton Highlands, Massachusetts 02461-0389, within thirty (30) days from the date of sale. Deed will be provided to purchaser for recording upon receipt in full of the purchase price. The description of the premises contained in said mortgage shall control in the event of an error in this publication.

Other terms, if any, to be announced at the sale.

BAYVIEW LOAN SERVICING, LLC

Present holder of said mortgage By its Attorneys HARMON LAW OFFICES, P.C 150 California St. Newton, MA 02458 (617)558-0500 12128

September 5, 12, & 19, 2018

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# Attachment B Municipal Notice

### LEGAL NOTICE OF COMMUNITY OUTREACH MEETING REGARDING AN ADULT-USE MARIJUANA ESTABLISHMENT PROPOSED BY NS AJO HOLDINGS LLC

Notice is hereby given that a Community Outreach Meeting for NS AJO Holdings LLC's proposed Marijuana Establishment is scheduled for Wednesday September 26, 2018 at 6:30 p.m. at Can-Am Machinery (the former Mill #1) at 44 Old Princeton Road, Fitchburg, MA 01420. The proposed Marijuana Cultivator, Marijuana Product Manufacturer, Marijuana Retailer and Marijuana Transporter is anticipated to be located at 20 Authority Drive, Fitchburg, MA 01420. Community members will be permitted, and are encouraged, to ask questions and receive answers from representatives of NS AJO Holdings LLC.

A copy of this notice is on file with the City Clerk, Mayor's Office, City Council and Planning Department, and a copy of this Notice was published in a newspaper of general circulation and mailed at least seven (7) calendar days prior to the community outreach meeting to abutters of the proposed address of the proposed Marijuana Establishment, owners of land directly opposite on any public or private street or way, and abutters to the abutters within three hundred (300) feet of the property line of the petitioner as they appear on the most recent applicable tax list, notwithstanding that the land of any such owner is located in another city or town.

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# **Attachment C Abutter Notice**

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COMPLETE THIS SECTION ON DELIVERY Return Receipt (Form 3811) Barcode ☐ Agent □Addressee C. Date of Delivery 9590 9266 9904 2106 4969 45 D. Is delivery address different from item 1? If YES, enter delivery address below: □No 1. Article Addressed to: NJLJ PROPERITES, LCC C/O HONEY FARMS INC. 505 PLEASANT STREET WORCESTER,, MA 01609 3. Service Type: Certified Mail
Certified Mail Restricted Delivery Reference Information 106667-000 2. Certified Mail (Form 3800) Article Number Daniel Glissman

Form 3800, Facsimile, July 2015

PS Form 3811, Facsimile, July 2015

9414 7266 9904 2109 9970 57

Domestic Return Receipt

From: Glissman, Daniel

To: "VPusateri@fitchburgma.gov"
Subject: [EXTERNAL] NS AJO Holdings, Inc.
Date: Tuesday, March 9, 2021 10:47:48 AM

#### Vinnie:

As you know, this office represents NS AJO Holdings, Inc. ("NS AJO") in connection with the licensing and permitting of its marijuana establishment located at 20 Authority Drive, Fitchburg, MA 01420 (the "Establishment"). NS AJO's license from the Cannabis Control Commission ("CCC") for the Establishment is currently up for renewal, and as part of its renewal process, NS AJO must request the records of any costs incurred by its host municipality, reasonably related to the operation of the marijuana establishment.

Accordingly, pursuant 935 CMR 500.103(4)(f) and the CCC's renewal application requirements, we are respectfully requesting the records of any costs incurred by the City of Fitchburg reasonably related to the operation of the Establishment. In accordance with M.G.L. c. 94G, § 3(d), any cost to a city or town imposed by the operation of a Marijuana Establishment or MTC shall be documented and considered a public record as defined by M.G.L. c. 4, § 7, cl. 26.

Please do not hesitate to contact me directly if you have any comments or questions.

Thank you, Dan

#### **Daniel Glissman**



Prince Lobel Tye LLP
One International Place, Suite 3700
Boston, Massachusetts 02110

617 456 8181 Direct <a href="mailto:dglissman@princelobel.com">dglissman@princelobel.com</a>



This email is intended for the confidential use of the addressees only. Because the information is subject to the attorney-client privilege and may be attorney work product, you should not file copies of this email with publicly accessible records. If you are not an addressee on this email or an addressee's authorized agent, you have received this email in error; please notify us immediately at

 $617\,\,456\,\,8000$  and do not further review, disseminate or copy this email. Thank you.

\_\_\_\_\_

IRS Circular 230 Disclosure: Any federal tax advice or information included in this message or any attachment is not intended to be, and may not be, used to avoid tax penalties or to promote, market, or recommend any transaction, matter, entity, or investment plan discussed herein. Prince Lobel Tye LLP does not otherwise by this disclaimer limit you from disclosing the tax structure of any transaction addressed herein.

**CAUTION:** This email originated from outside of ETHOS Cannabis. Do not click links or open attachments unless you recognize the sender and know the content is safe.

#### Marijuana Establishment Municipal Response Attestation

In accordance with Section 935 CMR 500.103(4)(f) of the Massachusetts Code of Regulations, and in support of the renewal application of NS AJO Holdings, Inc. (the "Applicant") the undersigned Alex Hardy, hereby confirms and certifies to the Cannabis Control Commission (the "CCC") that:

- 1. On March 8, 2021 counsel for the Applicant submitted a written request to the Applicant's Host Community requesting records of any costs to the municipality reasonably related to the operation of the Applicant's Marijuana Establishment;
- 2. The Applicant has provided a copy of the request in connection with its renewal application; and
- 3. As of the date of this attestation, **no response** has been received from the Host Community.

Under penalties of perjury, I declare that I have examined this certification and to the best of my knowledge and belief it is true, correct and complete, and I further declare that I have authority to sign this document.

Dated as of March 15, 2021

By: Mane: Alex Hardy

#### **Plan for Positive Impact**

NS AJO Holdings, Inc. (the "Company") is proposing to site Marijuana Establishments and Medical Marijuana Treatment Centers in Fitchburg, Dorchester and Watertown Massachusetts.

Fitchburg and parts of Boston (Suffolk County Census Tract Numbers: 803; 10103; 10104; 10300; 10404; 10405; 60700; 61000; 61101; 70200; 71201; 80300; 61101; 80401; 80500; 80601; 80801; 81500; 81700; 81800; 81900; 82000; 82100; 90100; 90200; 90300; 90400; 90600; 91200; 91400; 91700; 91800; 91900; 92000; 92300; 92400; 100100; 100200; 100601; 101001; 101101; 101102; 110201; 120500; 980101; 980300; 981100; 981700A; and 981800) (collectively the "**Target Areas**") are areas that have been identified by the Commission as areas of disproportionate impact. Accordingly, the Company intends to focus its efforts in the Target Areas and on Massachusetts Residents who have, or have parents or spouses who have, past drug convictions.

In its first year of operations, the Company will implement the following goals, programs and measurements pursuant to this Plan for Positive Impact.

#### Goals:

The Company's goals for this Positive Impact Plan are as follows:

- 1. Hire, in a legal and non-discriminatory manner, <u>25% of its employees</u> from the Target Areas and/or Massachusetts residents who have, or have parents or spouses who have, past drug convictions;
- 2. Contribute a minimum of *thirty-five thousand* and 00/100 Dollars (\$35,000.00) *annually* to local charities including, but not limited to, the Montachusett Opportunity Council; and
- 3. Host semi-annual company volunteer outings with a goal of having a minimum of <u>ten (10)</u> employees per event.

#### **Programs:**

In an effort to reach the abovementioned goals the Company shall implement the following practices and programs:

1. In an effort to ensure it has the opportunity to interview, and hire, individuals from the Target Areas and/or Massachusetts residents who have, or have parents or spouses who have, past drug convictions, the Company will post a notice at the municipal offices in Fitchburg and Boston and at Fitchburg Community Connections for three (3) months during the hiring process. The Company will also post monthly notices for three (3) months during the hiring process in newspapers of general circulation in Fitchburg and Boston such as the Fitchburg Sentinel & Enterprise and Boston Herald. The aforementioned notices will state that the Company is specifically looking for Massachusetts residents, who are 21 years or older, and have past drug convictions for employment.

Such residency, or prior drug conviction status, will be a positive factor in hiring decisions, but this does not prevent the Company from hiring the most qualified candidates and complying with all employment laws and other legal requirements.

2. In an effort to ensure that it will meet its charitable giving and volunteering goals, the Company will contribute a minimum of <u>thirty-five thousand and 00/100 Dollars</u> (\$35,000.00) annually to local charities including, but not limited to the Montachusett Opportunity Council and encourage its employees to volunteer for the same charities by providing work related incentives such as <u>semi-annual paid volunteer days for at least ten</u> (10) employees per event.

The Montachusett Opportunity Council is an organization that supports and empowers families to achieve economic security by eliminating barriers and creating opportunities. Their projects include stable housing location support, financial literacy skill trainings, child care, family resources, and summer youth internship programs. Please see the attached letter from the Montachusett Opportunity Council confirming that they will work with the Company.

#### **Annual Review**

The Company will annually review the following criteria in an effort to measure the success of its Plan to Positively Affect Areas of Disproportionate Impact:

- 1. Identify number of employees hired through its job development initiatives; and
- 2. Identify the Company's total number of hours of volunteer time provided to local charities and community groups; and
- 3. Identify the Company's overall financial support provided to local charities and community groups.

The Company affirmatively states that it: (1) it has reached out to the abovementioned charitable organizations to confirm that they will accept donations and volunteers (as applicable) from the Company; (2) acknowledges and is aware, and will adhere to, the requirements set forth in 935 CMR 500.105(4) which provides the permitted and prohibited advertising, branding, marketing, and sponsorship practices of every Marijuana Establishment; (3) any actions taken, or programs instituted, will not violate the Commission's regulations with respect to limitations on ownership or control or other applicable state laws and (4) the Company will be required to document progress or success of this plan, in its entirety, annually upon renewal of this license.



#### **Information**

**Kevin Reed** <a href="kreed@mocinc.org">kreed@mocinc.org</a>
To: Brandon Banks <a href="kreed@mocinc.org">brandon@maturalselectionsma.com</a>
Co: <a href="kreed@mocinc.org">kreed@mocinc.org</a>
To: Brandon Banks <a href="kreed@mocinc.org">brandon@maturalselectionsma.com</a>

Mon, May 13, 7:44 AM

Brandon and Ramon,

Please find the attached overview of MOC - hopefully some of this information can be helpful in your credentialing process - feel free to use whatever appropriate language you need when discussing our partnership to better position your work.

We look forward to having you here in Fitchburg and helping us continue the growth of economic opportunities for our community.

Best,

Kevin Reed Executive Director Montachusett Opportunity Council, Inc. 601 River Street Fitchburg, MA 01420 978-345-7040 Kreed@mocinc.org



MOC Overview & Client Profile.pdf

The Montachusett Opportunity Council, Inc. (MOC) was established in 1966 for the primary purpose of promoting the well-being of low-income people in the cities and towns of North Central Massachusetts. The MOC service area encompasses 30 cities and towns, 15 of which are community action agency designated cities or towns (Ashburnham, Athol, Berlin, Bolton, Clinton, Fitchburg, Gardner, Lancaster, Leominster, Phillipston, Royalston, Sterling, Templeton, Westminster, and Winchendon). MOC's mission is to empower families to achieve economic security by eliminating barriers and creating opportunities. MOC works to fulfill this purpose by providing direct services, collaborating with other public and private entities and by applying comprehensive strategies that help to address the complex issues of poverty.

#### **Client Profile:**

**Total Number Individuals Served FY2018:** 16,016 **Total Number Families Served FY2018:** 9,198

Number/Percent Families Living At or Below 100% Poverty in FY2018: 38.3% Number/Percent Families Living At or Below 200% Poverty in FY2018: 96.3%

Residents of: Fitchburg 34.3%, Leominster 18.3%, Gardner 13.6%, Winchendon 5.0%, Clinton: 4.6%,

Athol: 3.3%, All Other: 20.9%

**Gender:** 39.3% Male // 60.7% Female

Age: 0-5 years: 40.9%, 6-13 years: 8.5%, 14-17 years: 2.3%, 18-24 years: 6.6%, 25-44 years: 20.0%, 45-

54 years: 2.9%, 55-59 years: 1.9%, 60-64 years: 2.2%, 65-74 years: 5.4%, 75+ years: 9.3%

Race: American Indian or Alaska Native 0.2%, Asian 2.0%, Black or African American 8.2%, Native Hawaiian and Other Pacific Islander 0.2%, White 81.0%, Other 5.0%, Multi-race (two or more of the

above) 3.4%.

Ethnicity: Hispanic = 37.8%, Not Hispanic = 62.2%

#### **Child Care**

MOC's Child Care Services allows parents to seek or continue employment without compromising the health, safety, and development of their children. MOC Child Care offers four programs. Fees are determined by an income-based sliding fee scale. Preschool Centers: Full day programs available for children 2.9 to 5 years of age. Subsidized slots are available for parents who are working, continuing education or seeking employment and who meet income guidelines. School Age Program: Geared towards children who need after school care or care on days when school is not in session. Provides activities that challenge children's skills and abilities while promoting self-confidence, growth, and development. Infant/Toddler Program: Center-based child care for children between twelve months and 33 months old. Family Child Care: Safe, nurturing, home-based environments for children between six weeks and 12 years old. Subsidized tuition is available for those who meet income guidelines. MOC's Child Care Services are provided at Centers and in Child Care Homes located throughout North Central Massachusetts.

#### **Head Start**

MOC's Head Start program is a comprehensive center-based and family childcare preschool program. It provides activities to assist children's cognitive, social, emotional, and physical development. In addition, parents are offered a variety of training opportunities and self-enrichment programs to promote the development of leadership skills and a sense of belonging. Classrooms are located throughout the Montachusett region. Head Start services are available to children ages three to five from income eligible families. MOC's Head Start services are provided at Centers and in homes located throughout North Central Massachusetts.

#### **Adolescent Sexuality Education (ASE)**

MOC's Teen Pregnancy Prevention program utilizes evidence-based curricula for at-risk youth and provides sex education through local schools and/or youth gathering sites to prevent and reduce the

incidence of teen pregnancy. The program also hosts community awareness events to increase exposure to the program and educate youth in social atmospheres as well.

#### Women, Infants and Children (WIC)

MOC's Women, Infants and Children program provides nutrition information, debit cards for healthy food, and referrals for pre-natal and postpartum women, infants, and children under 5 years old. MOC provides WIC services throughout North Central Massachusetts. MOC also opened a Baby Café that provides breastfeeding support and education from peers in a non-judgmental, informal environment.

#### **Elder Nutrition Program**

MOC's Elder Nutrition program provides nutritionally balanced meals to elders through congregate sites and a home delivered meal program. Congregate sites are strategically located throughout North Central Massachusetts and offer a place for elders to socialize over lunch and obtain information on other available services. The regular hot noontime meals, including desserts, meet one-third of the daily recommended dietary allowances. Frozen meals may also be ordered to take home for evenings or weekends. Advance reservation at the specific meal site is required. A voluntary confidential contribution per meal is suggested. Through home-delivery program, hot noontime meals are delivered to an individual's home. Frozen meals are also available for weekday delivery to be used for evenings or weekends. Each meal meets one-third of the daily recommended dietary allowance for adults and is appropriate for a "no added salt" diet. Special diet meals are available to accommodate fat, sugar, protein, and texture modifications prescribed by a physician.

#### Weatherization

MOC's Weatherization program provides full-scale weatherization services including: insulation for attics and walls, weather stripping, pipe and duct wraps, and blower door assisted air sealing. The program targets low-income high energy users, the elderly, and other priority groups in collaboration with energy providers and the regional LIHEAP provider. Services are provided throughout North Central Massachusetts.

#### **CARE AIDS Services**

MOC's CARE AIDS Services program provides free services for persons with HIV/AIDS including case management, mental health counseling, support groups, transportation, emergency financial assistance, food resource program, emergency food vouchers, medical nutrition therapy, and housing services.

#### **Childhood Lead Poisoning Prevention Program**

MOC's Childhood Lead Poisoning Prevention program provides education and information about lead poisoning and lead poisoning prevention, screening requirements for children under the age of 6 and education around de-leading and renovating safely and legally. Education is provided through presentations, outreach events, and materials distribution throughout the North Central region.

#### **Summer YouthWorks**

MOC's Summer YouthWorks program assists eligible youth in finding and maintaining paid summer employment in the public, private and nonprofit sectors. Jobs typically last 4-6 weeks in July and August. MOC works closely with employers on site to provide job coaching and support services as necessary and to monitor the youths' progress on a Work Based Learning Plan. Youth are placed in jobs throughout the Fitchburg/Leominster/Gardner area.

#### **Transitions at Devens**

Transitions at Devens is a collaborative project with Our Father's House. OFH provides shelter services and MOC provides case management to homeless families with children. Transitions at Devens targets

18-21 year old mothers with children and has 13 units in Devens and 7 units in the Fitchburg/Leominster area.

#### **Volunteer Income Tax Assistance (VITA)**

MOC's VITA program provides free electronic tax filing assistance to low-income households utilizing volunteer tax preparers. VITA services are provided from January through April and are offered in locations based out of Fitchburg, Leominster and Gardner.

#### **Elder Home Repair**

MOC's Elder Home Repair program provides repairs and modifications to the homes of elders considered at-risk from health and safety hazards. Repairs include, but are not limited to: bath tub handrails, stair railings, safety treads on stairs, screen and window repair, porch and stair replacement, hot water tank replacement, minor roof repairs and foundation repairs. The program can pay for essential repairs up to \$3,000. Depending on the funding source, clients may be required to pay for material costs and contribute a donation toward the cost of the job. Home repair services are performed throughout North Central Massachusetts.

#### **Heating System Repair and Replacement**

MOC's Heating System Repair and Replacement program provides heating system repairs and replacements for income eligible homeowners across North Central Massachusetts. This program also responds to heating emergencies seven days a week. Clients must be certified for Fuel Assistance.

#### **Utility Conservation**

MOC's Utility Conservation program provides AMP and baseload audits to NGRID and Unitil customers in Norther Worcester County who have high electric usage.

#### **Supportive Housing**

MOC's Supportive Housing program assists families who are disabled and homeless/at-risk of homelessness to find and maintain safe, decent, and affordable housing. The program operates throughout North Central Massachusetts.

#### **Homework Help Center**

MOC's Homework Help Center is available to youth living in Fitchburg's Green Acres and Meadowbrook Village neighborhoods. The Center is open during the after school hours and promotes the academic achievement of at-risk youth by providing a safe constructive environment where youth have access to homework assistance and the opportunity to participation in organized, hands-on, educational and recreational activities. Youth who use the Homework Help Center have access to a computer lab onsite.

#### Homework Help Center Summer Program

MOC's Green Acres Summer Program runs for six weeks and provides educational and recreational activities to youth ages six through 13 who live in Fitchburg's Green Acres and Meadow Brook Village neighborhoods. Youth work on summer reading assignments and MCAS prep, do hands-on activities with nature and science, learn about important concepts such as nutrition and recycling, and participate in recreational activities like basketball, swimming, and arts and crafts. Youth can also choose to participate in special groups such as Focus on Youth, a teen pregnancy prevention program, and Soccer Camp.

#### **Financial Education Classes and Counseling**

MOC's Financial Education Classes and Counseling program offers financial education workshops, presentations and individualized counseling services to low-income individuals throughout the service area. Classes are offered to groups in partnership with other community-based organizations as well as a one-on-one basis. Financial education and counseling consists of skill building and activities in the area of

spending and saving, budgeting, credit building and repair, investing and asset building. Clients are counseled in making financial decisions that lead to the development of assets which help to move them toward long term financial and life goals.

#### **Secure Jobs Initiative**

MOC's Secure Jobs Initiative help clients make strides toward self-sufficiency and independence through training, case management and job placement for homeless or near homeless individuals in our community. Program participants receive essential soft skills and occupation-specific training and, once employed, are assigned a case manager to support them through their work experience to ensure success.

#### **Homeless Services**

MOC's Homeless Services assists individuals and families facing housing crises to find and maintain stable housing. Homeless Prevention services focus on keeping families who are currently housed but atrisk for becoming homeless in existing housing. Prevention activities include: emergency rent and vendor payments; maximizing benefit enrollment through utilization of MOC's service delivery system; financial literacy education and counseling; and mediation of issues arising from tenant problem behaviors. In addition, staff work with local Housing Authorities and private subsidized housing managers to identify families at-risk of losing housing to get them into service before eviction is necessary. Re-Housing services focus on assisting individuals and families in shelter to find permanent housing. Re-Housing services include: developing a housing search and budget plan; providing referrals to appropriate housing services and credit counselors; housing search; ongoing case management and short and medium term rental subsidies. Stabilization services focus on assisting families who have moved out of the shelter system to remain stably housed. Stabilization services include: case management; referrals for education, training and employment; budget and financial skills training; and parenting skills training.

#### **Fitchburg Family Resource Center**

MOC's Family Resource Center provides support services and advocacy for families to foster parental involvement, promote parenting and child development education, encourage social connections, and provide concrete supports in times of need. The center works with the Department of Children and Families to support positive family development and interventions as needed. Activities of the FRC include support groups (for mothers, fathers, grandparents/caretakers, and Latinos), evidence-based parenting programs, educational workshops for residents and social service providers, and assessments and service plans for CRA (Child Requiring Assistance) youth and their families.

#### **Young Parent Program**

MOC offers support services to pregnant and parenting teens between the ages of 14 and 24 through its Young Parents Program (YPP). Through this program, teen parents and pregnant teens have the opportunity to further their education goals. Participants focus on completing their high-school education through a HiSET (formerly known as GED) preparation program or enrolling in higher education or training/certificate programs that lead to life sustaining wages. Teen parents also receive community-based assistance while engaging in education, including childcare, case management, life and parenting skills training, job search assistance, career exploration and more.

#### **FIRST Steps Together**

FIRST Steps Together is a home visiting intervention that provides dual support in parenting and recovery to pregnant and parenting women experiencing OUD (Opiate Use Disorder). Through frequent visits, check-ins and group interventions, Peer Recovery Coaches support mothers on their pathway to recovery while helping them navigate systems of care.



# The Commonwealth of Massachusetts Secretary of the Commonwealth State House, Boston, Massachusetts 02133

November 20, 2018

#### TO WHOM IT MAY CONCERN:

I hereby certify that according to the records of this office,

#### NS AJO HOLDINGS, INC.

is a domestic corporation organized on **September 12, 2018**, under the General Laws of the Commonwealth of Massachusetts.

I further certify that there are no proceedings presently pending under the Massachusetts General Laws Chapter 156D section 14.21 for said corporation's dissolution; that articles of dissolution have not been filed by said corporation; that, said corporation has filed all annual reports, and paid all fees with respect to such reports, and so far as appears of record said corporation has legal existence and is in good standing with this office.





Processed By: TAA

In testimony of which,

I have hereunto affixed the

Great Seal of the Commonwealth
on the date first above written.

Secretary of the Commonwealth

Villean Travers Gallein

Letter ID: L0304902272 Notice Date: April 12, 2018 Case ID: 0-000-539-034

#### CERTIFICATE OF GOOD STANDING AND/OR TAX COMPLIANCE

#### - ՄյՄբդբիրդՄիվրբիսյլիդՄինդիլնկու ՈլիՄՄԻսՈւդի

AIDAN O'DONOVAN NS AJO HOLDINGS, LLC 80 1/2 KINNAIRD ST CAMBRIDGE MA 02139-3153

#### Why did I receive this notice?

The Commissioner of Revenue certifies that, as of the date of this certificate, NS AJO HOLDINGS, LLC is in compliance with its tax obligations under Chapter 62C of the Massachusetts General Laws.

This certificate doesn't certify that the taxpayer is compliant in taxes such as unemployment insurance administered by agencies other than the Department of Revenue, or taxes under any other provisions of law.

This is not a waiver of lien issued under Chapter 62C, section 52 of the Massachusetts General Laws.

#### What if I have questions?

If you have questions, call us at (617) 887-6367 or toll-free in Massachusetts at (800) 392-6089, Monday through Friday, 8:30 a.m. to 4:30 p.m..

#### Visit us online!

Visit mass.gov/dor to learn more about Massachusetts tax laws and DOR policies and procedures, including your Taxpayer Bill of Rights, and MassTaxConnect for easy access to your account:

- Review or update your account
- Contact us using e-message
- Sign up for e-billing to save paper
- Make payments or set up autopay

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Edward W. Coyle, Jr., Chief

Collections Bureau

# D PC

# The Commonwealth of Massachusetts

#### William Francis Galvin

Secretary of the Commonwealth
One Ashburton Place, Boston, Massachusetts 02108-1512

NS AJO Holdings, LLC is a registrant with the Department of Public Health in accordance with 105 CMR 725.100(C) as of September 11, 2018.

FORM MUST BE TYPED

Articles of Entity Conversion of a Domestic Other Entity

Interim Director

to a Domestic Business Corporation

(General Laws Chapter 156D, Section 9.53; 950 CMR 113.30)

Bureau of Health Care Safety and Quality Massachusetts Department of Public Health

(1) Exact name of other entity: NS AJO HOLDINGS, LLC

001320470

(2) A corporate name that satisfies the requirements of G.L. Chapter 156D, Section 4.01:

#### NS AJO HOLDINGS, INC

- (3) The plan of entity conversion was duly approved in accordance with the organic law of the other entity.
- (4) The following information is required to be included in the articles of organization pursuant to G.L. Chapter 156D, Section 2.02(a) or permitted to be included in the articles pursuant to G.L. Chapter 156D, Section 2.02(b):

#### **ARTICLE I**

The exact name of the corporation upon conversion is:

NS AJO HOLDINGS, INC.

#### ARTICLE II

Unless the articles of organization otherwise provide, all corporations formed pursuant to G.L. Chapter 156D have the purpose of engaging in any lawful business. Please specify if you want a more limited purpose:\*

THE PURPOSE OF THE CORPORATION IS TO (I) OBTAIN, AND OPERATE IN COMPLIANCE WITH, AUTHORIZATION FROM ALL APPLICABLE MASSACHUSETTS REGULATORY AGENCIES TO ENGAGE IN THE CULTIVATION, TRANSPORTATION, AND DISTRIBUTION OF CANNABIS AND RELATED PRODUCTS, TO THE EXTENT PERMITTED UNDER, AND IN ACCORDANCE WITH, MASSACHUSETTS LAW; AND (II) ENGAGE IN ANY OTHER BUSINESS IN WHICH A MASSACHUSETTS CORPORATION IS AUTHORIZED TO ENGAGE. THE CORPORATION WILL NOT ENGAGE IN ANY ACTIVITY REQUIRING THE APPROVAL OR ENDORSEMENT OF THE DEPARTMENT OF PUBLIC HEALTH OR THE CANNABIS CONTROL COMMISSION UNTIL SUCH AUTHORIZATIONS HAVE BEEN RECEIVED.

8.

Professional corporations governed by G.L. Chapter 156A must specify the professional activities of the corporation.

#### **ARTICLE III**

State the total number of shares and par value, \* if any, of each class of stock that the corporation is authorized to issue. All corporations must authorize stock. If only one class or series is authorized, it is not necessary to specify any particular designation.

WITHOUT PAR VALUE		WITH PAR VALUE		
TYPE	NUMBER OF SHARES	TYPE	NUMBER OF SHARES	PAR VALUE
COMMON	100,000			

#### ARTICLE IV

Prior to the issuance of shares of any class or series, the articles of organization must set forth the preferences, limitations and relative rights of that class or series. The articles may also limit the type or specify the minimum amount of consideration for which shares of any class or series may be issued. Please set forth the preferences, limitations and relative rights of each class or series and, if desired, the required type and minimum amount of consideration to be received.

N/A

#### ARTICLE V

The restrictions, if any, imposed by the articles or organization upon the transfer of shares of any class or series of stock are:

N/A

#### **ARTICLE VI**

Other lawful provisions, and if there are no such provisions, this article may be left blank.

SEE ATTACHED

Note: The preceding six (6) articles are considered to be permanent and may be changed only by filing appropriate articles of amendment.

\*G.L. Chapter 156D eliminates the concept of par value, however a corporation may specify par value in Article III. See G.L. Chapter 156D, Section 6.21, and the comments relative thereto.

A. LIMITATION OF DIRECTOR LIABILITY. EXCEPT TO THE EXTENT THAT CHAPTER 156D OF THE MASSACHUSETTS GENERAL LAWS PROHIBITS THE ELIMINATION OR LIMITATION OF LIABILITY OF DIRECTORS FOR BREACHES OF FIDUCIARY DUTY, NO DIRECTOR OF THE CORPORATION SHALL BE PERSONALLY LIABLE TO THE CORPORATION OR ITS STOCKHOLDERS FOR MONETARY DAMAGES FOR ANY BREACH OF FIDUCIARY DUTY AS A DIRECTOR, NOT WITHSTANDING ANY PROVISION OF LAW IMPOSING SUCH LIABILITY. NO AMENDMENT TO OR REPEAL OF THIS PROVISION SHALL APPLY TO OR HAVE ANY EFFECT ON THE LIABILITY OR ALLEGED LIABILITY OF ANY DIRECTOR OF THE CORPORATION FOR OR WITH RESPECT TO ANY ACTS OR OMISSIONS OF SUCH DIRECTOR OCCURRING PRIOR TO SUCH AMENDMENT.

B. VOTE REQUIRED TO APPROVE MATTERS ACTED ON BY SHAREHOLDERS. THE AFFIRMATIVE VOTE OF A MAJORITY OF ALL THE SHARES IN A GROUP ELIGIBLE TO VOTE ON A MATTER SHALL BE SUFFICIENT FOR THE APPROVAL OF THE MATTER, NOTWITHSTANDING ANY GREATER VOTE ON THE MATTER OTHERWISE REQUIRED BY ANY PROVISION OF CHAPTER 156D OF THE GENERAL LAWS OF MASSACHUSETTS.

C. SHAREHOLDER ACTION WITHOUT A MEETING BY LESS THAN UNANIMOUS CONSENT. ACTION REQUIRED OR PERMITTED BY CHAPTER 156D OF THE GENERAL LAWS OF MASSACHUSETTS TO BE TAKEN AT A STOCKHOLDERS' MEETING MAY BE TAKEN WITHOUT A MEETING BY SHAREHOLDERS HAVING NOT LESS THAN THE MINIMUM NUMBER OF VOTES NECESSARY TO TAKE THE ACTION AT A MEETING AT WHICH ALL SHAREHOLDERS ENTITLED TO VOTE ON THE ACTION ARE PRESENT AND VOTING.

D. AUTHORIZATION OF DIRECTORS TO MAKE, AMEND OR REPEAL BYLAWS. THE BOARD OF DIRECTORS MAY MAKE, AMEND OR REPEAL THE BYLAWS IN WHOLE OR IN PART, EXCEPT WITH RESPECT TO ANY PROVISION THEREOF, WHICH BY VIRTUE OF AN EXPRESS PROVISION IN CHAPTER 156D OF THE GENERAL LAWS OF MASSACHUSETTS, THE ARTICLES OF ORGANIZATION OR THE BYLAWS REQUIRES ACTION BY THE STOCKHOLDERS.

E. AUTHORITY OF DIRECTORS TO CREATE NEW CLASSES AND SERIES OF SHARES. THE BOARD OF DIRECTORS, ACTING WITHOUT THE SHAREHOLDERS, MAY (A) RECLASSIFY ANY UNISSUED SHARES OF ANY AUTHORIZED CLASS OR SERIES INTO ONE OR MORE EXISTING OR NEW CLASSES OR SERIES, AND (B) CREATE ONE OR MORE NEW CLASSES OR SERIES OF SHARES, SPECIFYING THE NUMBER OF SHARES TO BE INCLUDED THEREIN, THE DISTINGUISHING DESIGNATION THEREOF AND THE PREFERENCES, LIMITATIONS AND RELATIVE RIGHTS APPLICABLE THERETO, PROVIDED THAT THE BOARD OF DIRECTORS MAY NOT APPROVE AN AGGREGATE NUMBER OF AUTHORIZED SHARES OF ALL CLASSES AND SERIES WHICH EXCEEDS THE TOTAL NUMBER OF AUTHORIZED SHARES SPECIFIED IN THE ARTICLES OF ORGANIZATION APPROVED BY THE SHAREHOLDERS.

- F. INDEMNIFICATION. THE FOLLOWING INDEMNIFICATION PROVISIONS SHALL APPLY TO THE PERSONS ENUMERATED BELOW.
  - 1. RIGHT TO INDEMNIFICATION OF DIRECTORS AND OFFICERS. THE CORPORATION SHALL INDEMNIFY AND HOLD HARMLESS, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW AS IT PRESENTLY EXISTS OR MAY HEREAFTER BE AMENDED, ANY PERSON (AN "INDEMNIFIED PERSON") WHO WAS OR IS MADE OR IS THREATENED TO BE MADE A PARTY OR IS OTHERWISE INVOLVED IN ANY ACTION, SUIT OR PROCEEDING, WHETHER CIVIL, CRIMINAL, ADMINISTRATIVE OR INVESTIGATIVE (A "PROCEEDING"), BY REASON OF THE FACT THAT SUCH PERSON, OR A PERSON FOR WHOM SUCH PERSON IS THE LEGAL REPRESENTATIVE, IS OR WAS A DIRECTOR OR OFFICER OF THE CORPORATION OR, WHILE A DIRECTOR OR OFFICER OF THE CORPORATION, IS OR WAS SERVING AT THE REQUEST OF THE CORPORATION AS A DIRECTOR, OFFICER, EMPLOYEE OR AGENT OF ANOTHER CORPORATION OR OF A PARTNERSHIP, JOINT VENTURE, LIMITED LIABILITY COMPANY, TRUST, ENTERPRISE OR NONPROFIT ENTITY, INCLUDING SERVICE WITH RESPECT TO EMPLOYEE BENEFIT PLANS, AGAINST ALL LIABILITY AND LOSS SUFFERED AND EXPENSES (INCLUDING ATTORNEYS' FEES) REASONABLY INCURRED BY SUCH INDEMNIFIED PERSON IN SUCH PROCEEDING. NOTWITHSTANDING THE PRECEDING SENTENCE, EXCEPT AS OTHERWISE PROVIDED IN SECTION 3 OF THIS PART F, THE CORPORATION SHALL BE REQUIRED TO INDEMNIFY AN INDEMNIFIED PERSON IN CONNECTION WITH A PROCEEDING (OR PART THEREOF) COMMENCED BY SUCH INDEMNIFIED PERSON ONLY IF THE COMMENCEMENT OF SUCH PROCEEDING (OR PART THEREOF) BY THE INDEMNIFIED PERSON WAS AUTHORIZED IN ADVANCE BY THE BOARD OF DIRECTORS, OR AN AUTHORIZED COMMITTEE OF THE BOARD OF DIRECTORS.
  - 2. PREPAYMENT OF EXPENSES OF DIRECTORS AND OFFICERS. TO THE EXTENT PERMITTED BY LAW, THE CORPORATION SHALL PAY THE EXPENSES (INCLUDING ATTORNEYS' FEES) INCURRED BY AN INDEMNIFIED PERSON IN DEFENDING ANY PROCEEDING IN ADVANCE OF ITS FINAL DISPOSITION, PROVIDED, HOWEVER, THAT, TO THE EXTENT REQUIRED BY LAW, SUCH PAYMENT OF EXPENSES IN ADVANCE OF THE FINAL DISPOSITION OF THE PROCEEDING SHALL BE MADE ONLY UPON RECEIPT OF AN UNDERTAKING BY THE INDEMNIFIED PERSON TO REPAY ALL AMOUNTS ADVANCED IF IT SHOULD BE ULTIMATELY DETERMINED THAT THE INDEMNIFIED PERSON IS NOT ENTITLED TO BE INDEMNIFIED UNDER THIS PART F OR OTHERWISE.
  - 3. CLAIMS BY DIRECTORS AND OFFICERS. IF A CLAIM FOR INDEMNIFICATION OR ADVANCEMENT OF EXPENSES UNDER THIS PART F IS NOT PAID IN FULL WITHIN 30 DAYS AFTER A WRITTEN CLAIM THEREFOR BY THE INDEMNIFIED PERSON HAS BEEN RECEIVED BY THE CORPORATION, THE INDEMNIFIED PERSON MAY FILE SUIT TO RECOVER THE UNPAID AMOUNT OF SUCH CLAIM

AND, IF SUCCESSFUL IN WHOLE OR IN PART, SHALL BE ENTITLED TO BE PAID THE EXPENSE OF PROSECUTING SUCH CLAIM. IN ANY SUCH ACTION THE CORPORATION SHALL HAVE THE BURDEN OF PROVING THAT THE INDEMNIFIED PERSON IS NOT ENTITLED TO THE REQUESTED INDEMNIFICATION OR ADVANCEMENT OF EXPENSES UNDER APPLICABLE LAW.

- 4. INDEMNIFICATION OF EMPLOYEES AND AGENTS. THE CORPORATION MAY INDEMNIFY AND ADVANCE EXPENSES TO ANY PERSON WHO WAS OR IS MADE OR IS THREATENED TO BE MADE OR IS OTHERWISE INVOLVED IN ANY PROCEEDING BY REASON OF THE FACT THAT SUCH PERSON, OR A PERSON FOR WHOM SUCH PERSON IS THE LEGAL REPRESENTATIVE, IS OR WAS AN EMPLOYEE OR AGENT OF THE CORPORATION OR, WHILE AN EMPLOYEE OR AGENT OF THE CORPORATION, IS OR WAS SERVING AT THE REQUEST OF THE CORPORATION AS A DIRECTOR, OFFICER, EMPLOYEE OR AGENT OF ANOTHER CORPORATION OR OF A PARTNERSHIP, JOINT VENTURE, LIMITED LIABILITY COMPANY, TRUST, ENTERPRISE OR NONPROFIT ENTITY, INCLUDING SERVICE WITH RESPECT TO EMPLOYEE BENEFIT PLANS, AGAINST ALL LIABILITY AND LOSS SUFFERED AND EXPENSES (INCLUDING ATTORNEY'S FEES) REASONABLY INCURRED BY SUCH PERSON IN CONNECTION WITH SUCH PROCEEDING. THE ULTIMATE DETERMINATION OF ENTITLEMENT TO INDEMNIFICATION OF PERSONS WHO ARE NON-DIRECTOR OR OFFICER EMPLOYEES OR AGENTS SHALL BE MADE IN SUCH MANNER AS IS DETERMINED BY THE BOARD OF DIRECTORS, OR AN AUTHORIZED COMMITTEE OF THE BOARD OF DIRECTORS, IN ITS SOLE DISCRETION. NOTWITHSTANDING THE FOREGOING SENTENCE, THE CORPORATION SHALL NOT BE REQUIRED TO INDEMNIFY A PERSON IN CONNECTION WITH A PROCEEDING INITIATED BY SUCH PERSON IF THE PROCEEDING WAS NOT AUTHORIZED IN ADVANCE BY THE BOARD OF DIRECTORS, OR AN AUTHORIZED COMMITTEE OF THE BOARD OF DIRECTORS.
- 5. ADVANCEMENT OF EXPENSES OF EMPLOYEES AND AGENTS. THE CORPORATION MAY PAY THE EXPENSES (INCLUDING ATTORNEY'S FEES) INCURRED BY AN EMPLOYEE OR AGENT IN DEFENDING ANY PROCEEDING IN ADVANCE OF ITS FINAL DISPOSITION ON SUCH TERMS AND CONDITIONS AS MAY BE DETERMINED BY THE BOARD OF DIRECTORS, OR AN AUTHORIZED COMMITTEE OF THE BOARD OF DIRECTORS.
- 6. NON-EXCLUSIVITY OF RIGHTS. THE RIGHTS CONFERRED ON ANY PERSON BY THIS PART F SHALL NOT BE EXCLUSIVE OF ANY OTHER RIGHTS WHICH SUCH PERSON MAY HAVE OR HEREAFTER ACQUIRE UNDER ANY COMMON LAW, STATUTE, PROVISION OF THESE ARTICLES OF ORGANIZATION, BY-LAWS, AGREEMENT, VOTE OF STOCKHOLDERS OR DISINTERESTED DIRECTORS OR OTHERWISE.

7. OTHER INDEMNIFICATION. THE CORPORATION'S OBLIGATION, IF ANY, TO INDEMNIFY ANY PERSON WHO WAS OR IS SERVING AT ITS REQUEST AS A DIRECTOR, OFFICER OR EMPLOYEE OF ANOTHER CORPORATION, PARTNERSHIP, LIMITED LIABILITY COMPANY, JOINT VENTURE, TRUST. ORGANIZATION OR OTHER ENTERPRISE SHALL BE REDUCED BY ANY AMOUNT SUCH PERSON MAY COLLECT AS INDEMNIFICATION FROM SUCH OTHER CORPORATION, PARTNERSHIP, LIMITED LIABILITY COMPANY, JOINT VENTURE, TRUST, ORGANIZATION OR OTHER ENTERPRISE. 8. INSURANCE. THE BOARD OF DIRECTORS MAY, TO THE FULL EXTENT PERMITTED BY APPLICABLE LAW AS IT PRESENTLY EXISTS, OR MAY HEREAFTER BE AMENDED FROM TIME TO TIME, AUTHORIZE THE CORPORATION TO PURCHASE AND MAINTAIN AT THE CORPORATION'S EXPENSE INSURANCE: (A) TO INDEMNIFY THE CORPORATION FOR ANY OBLIGATION WHICH IT INCURS AS A RESULT OF THE INDEMNIFICATION OF DIRECTORS, OFFICERS AND EMPLOYEES UNDER THE PROVISIONS OF THIS PART F; AND (B) TO INDEMNIFY OR INSURE DIRECTORS, OFFICERS AND EMPLOYEES AGAINST LIABILITY IN INSTANCES IN WHICH THEY MAY NOT OTHERWISE BE INDEMNIFIED BY THE CORPORATION UNDER THE PROVISIONS OF THIS PART F.

#### **ARTICLE VII**

The effective date of organization of the corporation is the date and time the articles were received for filing if the articles are not rejected within the time prescribed by law. If a later effective date is desired, specify such date, which may not be later than the 90th day after the articles are received for filing:

#### **ARTICLE VIII**

The information contained in this article is not a permanent part of the articles of organization.

- The street address of the initial registered office of the corporation in the commonwealth: 80.5 KINNAIRD STREET, CAMBRIDGE, MA 02139
- The name of its initial registered agent at its registered office:

#### AIDAN O'DONOVAN

The names and addresses of the individuals who will serve as the initial directors, president, treasurer and secretary of the corporation (an address need not be specified if the business address of the officer or director is the same as the principal office location):

President: AIDAN O'DONOVAN - 80.5 KINNAIRD STREET, CAMBRIDGE, MA 02139

Treasurer: ISADOR MITZNER - 120 TALAVERA PLACE, PALM BREACH GARDENS, FL 33418

Secretary: BRANDON BANKS - 80.5 KINNAIRD STREET, CAMBRIDGE, MA 02139

Director(s): AIDAN O'DONOVAN - 80.5 KINNAIRD STREET, CAMBRIDGE, MA 02139

If a professional corporation, include a list of shareholders with residential addresses and attach certificates of the appropriate regulatory board.

- The fiscal year end of the corporation:
  - **DECEMBER 31**
- A brief description of the type of business in which the corporation intends to engage: CULTIVATION, TRANSPORTATION AND DISTRIBUTION OF AGRICULTURAL PRODUCTS
- The street address of the principal office of the corporation: 67 DANA STREET, NO. 1, CAMBRIDGE, MA 02138

g.	The street address where the records of the corporation required to be kept in the commonwealth are located is	i.
67	7 DANA STREET, NO. 1, CAMBRIDGE, MA 02138	_ , which is
	(number, street, city or town, state, zip code)	
Ø	its principal office;	
	an office of its transfer agent;	
	an office of its secretary/assistant secretary;	
	its registered office.	
Signed b	by:	
-	(signature of authorized individual)	
	Chairman of the board of directors,	
Ø	President,	
	Other officer,	
	Court-appointed fiduciary,	
	12 75	
on this	dough SEPTEMBER 2018	

# SECRETARY OF THE COMMONWEALTH

2018 SEP 12 PM 4: 00

#### **COMMONWEALTH OF MASSACHUSETTS**

William Francis Galvin Secretary of the Commonwealth One Ashburton Place, Boston, Massachusetts 02108-1512

## Articles of Entity Conversion of a Domestic Other Entity to a Domestic Business Corporation

(General Laws Chapter 156D, Section 9.53; 950 CMR 113.30)

I hereby certify that upon examination of these articles of conversio	n, duly submitted
to me, it appears that the provisions of the General Laws relative	
complied with, and I hereby approve said articles; and the filing fee	
having been paid, said-articles are deemed to have been day of 27 C 20 , 20 , at	filed with me this
day of, 20, at	a.m./p.m.
time	•

	(must be within 90 days of date submitted)
	aplle Trening Collin
$\Omega n$	WILLIAM FRANCIS GALVIN Secretary of the Commonwealth  6267
Examiner	Filing fee: Minimum \$200
Name approval	TO BE FILLED IN BY CORPORATION Contact Information:
С	JOHN F. BRADLEY - PRINCE LOBEL TYE LLP
M	ONE INTERNATIONAL PLACE, SUITE 3700
	BOSTON, MA 02110
	Telephone: (617) 456-8000
	Email: jbradley@princelobel.com
	Upon filing, a copy of this filing will be available at www.sec.state.ma.us/cor. If th

Upon filing, a copy of this filing will be available at www.sec.state.ma.us/cor. If the document is rejected, a copy of the rejection sheet and rejected document will be available in the rejected queue.

13/7/50

## **BY-LAWS**

OF

NS AJO HOLDINGS, INC.

ADOPTED SEPTEMBER 12, 2018

# NS AJO HOLDINGS, INC.

# **By-Laws**

### TABLE OF CONTENTS

ARTICLE I S	HAREHOLDERS	1
Section 1.	Annual Meeting	1
Section 2.	Special Meetings	1
Section 3.	Place of Meetings	1
Section 4.	Requirement Notice	1
Section 5.	Waiver of Notice	1
Section 6.	Quorum	1
Section 7.	Voting and Proxies	2
Section 8.	Action of Meeting	2
Section 9.	Action without Meeting by Written Consent	2
Section 10.	Record Date	3
Section 11.	Meetings by Remote Communications	3
Section 12	Form of Shareholder Action	3
Section 13.	Shareholders List for Meeting	4
ARTICLE II	DIRECTORS	4
Section 1.	Powers	4
Section 2.	Number and Election	4
Section 3.	Vacancies	4
Section 4.	Change in Size of the Board of Directors	5
Section 5.	Tenure	5
Section 6.	Resignation	5
Section 7.	Removal	5
Section 8.	Regular Meetings	5
Section 9.	Special Meetings	5
Section 10.	Notice	5
Section 11.	Waiver of Notice	5
Section 12	Quorum	5
Section 13.	Action at Meeting	5
Section 14.	Action Without Meeting	6
Section 15.	Telephone Conference Meetings	6
Section 16.	Committees	6
Section 17.	Compensation	6
Section 18.	Standard of Conduct for Directors	6
Section 19.	Conflict of Interest	7
Section 20	Logns to Directors	7

ARTICLE III	MANNER OF NOTICE	8
ARTICLE IV	OFFICERS	8
Section 1.	Enumeration	8
Section 2.	Appointment	8
Section 3.	Qualification	9
Section 4.	Tenure	9
Section 5.	Resignation	9
Section 6.	Removal	9
Section 7.	President	9
Section 8.	Treasurer	9
Section 9.	Secretary	9
Section 10.	Standards OF Conduct For Officers	9
ARTICLE V	PROVISIONS RELATING TO SHARES	9
Section 1.	Issuance and Consideration	9
Section 2.	Share Certificates	10
Section 3.	Uncertified Shares	10
Section 4.	Record and Beneficial Owners	10
Section 5.	Lost or Destroyed Certificates	10
ARTICLE VI	CORPORATE RECORDS	10
Section 1.	Records to be Kept	10
Section 2.	Inspection of Records by Shareholders	11
Section 3.	Scope of Inspection Right	12
Section 4.	Inspection of Records by Directors	12
ARTICLE VI	II INDEMNIFICATION	12
Section 1.	Definitions	12
Section 2.	Indemnification of Directors and Officers	13
Section 3.	Advance for Expenses	14
Section 4.	Determination of Indemnification	14
Section 5.	Notification and Defense of Claim; Settlements	14
Section 6.	Insurance	15
Section 7.	Further Limitations	15
Section 8.	Application of this Article	15
ARTICLE VI	III FISCAL YEAR	16
ARTICLE IX	<i>AMENDMENTS</i>	16

#### **BY-LAWS**

#### **OF**

#### NS AJO HOLDINGS, INC.

#### ARTICLE I SHAREHOLDERS

Section 1. Annual Meeting. The Corporation shall hold an annual meeting of shareholders at a time fixed by the Directors. The purposes for which the annual meeting is to be held, in addition to those prescribed by the Articles of Organization, shall be for electing directors and for such other purposes as shall be specified in the notice for the meeting, and only business within such purposes may be conducted at the meeting. In the event an annual meeting is not held at the time fixed in accordance with these Bylaws or the time for an annual meeting is not fixed in accordance with these Bylaws to be held within 13 months after the last annual meeting was held, the Corporation may designate a special meeting held thereafter as a special meeting in lieu of the annual meeting, and the meeting shall have all of the effect of an annual meeting.

Section 2. Special Meetings. Special meetings of the shareholders may be called by the President or by the Directors, and shall be called by the Secretary, or in case of the death, absence, incapacity or refusal of the Secretary, by another officer, if the holders of at least 10 percent, or such lesser percentage as the Articles of Organization permit, of all the votes entitled to be cast on any issue to be considered at the proposed special meeting sign, date, and deliver to the Secretary one or more written demands for the meeting describing the purpose for which it is to be held. Only business within the purpose or purposes described in the meeting notice may be conducted at a special shareholders' meeting.

Section 3. Place of Meetings. All meetings of shareholders shall be held at the principal office of the Corporation unless a different place is specified in the notice of the meeting or the meeting is held solely by means of remote communication in accordance with Section 11 of this Article.

Section 4. Requirement of Notice. A written notice of the date, time, and place of each annual and special shareholders' meeting describing the purposes of the meeting shall be given to shareholders entitled to vote at the meeting (and, to the extent required by law or the Articles of Organization, to shareholders not entitled to vote at the meeting) no fewer than seven nor more than 60 days before the meeting date. If an annual or special meeting of shareholders is adjourned to a different date, time or place, notice need not be given of the new date, time or place if the new date, time or place, if any, is announced at the meeting before adjournment. If a new record date for the adjourned meeting is fixed, however, notice of the adjourned meeting shall be given under this Section to persons who are shareholders as of the new record date. All notices to shareholders shall conform to the requirements of Article III.

Section 5. Waiver of Notice. A shareholder may waive any notice required by law, the Articles of Organization or these Bylaws before or after the date and time stated in the notice. The waiver shall be in writing, be signed by the shareholder entitled to the notice, and be delivered to the Corporation for inclusion with the records of the meeting. A shareholder's attendance at a meeting: (a) waives objection to lack of notice or defective notice of the meeting, unless the shareholder at the beginning of the meeting objects to holding the meeting or transacting business at the meeting; and (b) waives objection to consideration of a particular matter at the meeting that is not within the purpose or purposes described in the meeting notice, unless the shareholder objects to considering the matter when it is presented.

## Section 6. Quorum.

- (a) Unless otherwise provided by law, or in the Articles of Organization, these Bylaws or a resolution of the Directors requiring satisfaction of a greater quorum requirement for any voting group, a majority of the votes entitled to be cast on the matter by a voting group constitutes a quorum of that voting group for action on that matter. As used in these Bylaws, a voting group includes all shares of one or more classes or series that, under the Articles of Organization or the Massachusetts Business Corporation Act, as in effect from time to time (the "MBCA"), are entitled to vote and to be counted together collectively on a matter at a meeting of shareholders.
- (b) A share once represented for any purpose at a meeting is deemed present for quorum purposes for the remainder of the meeting and for any adjournment of that meeting unless (1) the shareholder attends solely to object to lack of notice, defective notice or the conduct of the meeting on other grounds and does not vote the shares or otherwise consent that they are to be deemed present, or (2) in the case of an adjournment, a new record date is or shall be set for that adjourned meeting.
- Section 7. Voting and Proxies. Unless the Articles of Organization provide otherwise, each outstanding share, regardless of class, is entitled to one vote on each matter voted on at a shareholders' meeting. A shareholder may vote his or her shares in person or may appoint a proxy to vote or otherwise act for him or her by signing an appointment form, either personally or by his or her attorney-in-fact. An appointment of a proxy is effective when received by the Secretary or other officer or agent authorized to tabulate votes. Unless otherwise provided in the appointment form, an appointment is valid for a period of 11 months from the date the shareholder signed the form or, if it is undated, from the date of its receipt by the officer or agent. An appointment of a proxy is revocable by the shareholder unless the appointment form conspicuously states that it is irrevocable and the appointment is coupled with an interest, as defined in the MBCA. An appointment made irrevocable is revoked when the interest with which it is coupled is extinguished. The death or incapacity of the shareholder appointing a proxy shall not affect the right of the Corporation to accept the proxy's authority unless notice of the death or incapacity is received by the Secretary or other officer or agent authorized to tabulate votes before the proxy exercises his or her authority under the appointment. A transferee for value of shares subject to an irrevocable appointment may revoke the appointment if he or she did not know of its existence when he or she acquired the shares and the existence of the irrevocable appointment was not noted conspicuously on the certificate representing the shares or on the information statement for shares without certificates. Subject to the provisions of Section 7.24 of the MBCA and to any express limitation on the proxy's authority appearing on the face of the appointment form, the Corporation is entitled to accept the proxy's vote or other action as that of the shareholder making the appointment.

Section 8. Action at Meeting. If a quorum of a voting group exists, favorable action on a matter, other than the election of Directors, is taken by a voting group if the votes cast within the group favoring the action exceed the votes cast opposing the action, unless a greater number of affirmative votes is required by law, or the Articles of Organization, these Bylaws or a resolution of the Board of Directors requiring receipt of a greater affirmative vote of the shareholders, including more separate voting groups. Directors are elected by a plurality of the votes cast by the shares entitled to vote in the election at a meeting at which a quorum is present. No ballot shall be required for such election unless requested by a shareholder present or represented at the meeting and entitled to vote in the election.

### Section 9. Action without Meeting by Written Consent.

(a) Action taken at a shareholders' meeting may be taken without a meeting if the action is taken by all shareholders entitled to vote on the action; or to the extent permitted by the Articles of

Organization, by shareholders having not less than the minimum number of votes necessary to take the action at a meeting at which all shareholders entitled to vote on the action are present and voting. The action shall be evidenced by one or more written consents that describe the action taken, are signed by shareholders having the requisite votes, bear the date of the signatures of such shareholders, and are delivered to the Corporation for inclusion with the records of meetings within 60 days of the earliest dated consent delivered to the Corporation as required by this Section. A consent signed under this Section has the effect of a vote at a meeting.

(b) If action is to be taken pursuant to the consent of voting shareholders without a meeting, the Corporation, at least seven days before the action pursuant to the consent is taken, shall give notice, which complies in form with the requirements of Article III, of the action (1) to nonvoting shareholders in any case where such notice would be required by law if the action were to be taken pursuant to a vote by voting shareholders at a meeting, and (2) if the action is to be taken pursuant to the consent of less than all the shareholders entitled to vote on the matter, to all shareholders entitled to vote who did not consent to the action. The notice shall contain, or be accompanied by, the same material that would have been required by law to be sent to shareholders in or with the notice of a meeting at which the action would have been submitted to the shareholders for approval.

Section 10. Record Date. The Directors may fix the record date in order to determine the shareholders entitled to notice of a shareholders' meeting, to demand a special meeting, to vote, or to take any other action. If a record date for a specific action is not fixed by the Board of Directors, and is not supplied by law, the record date shall be the close of business either on the day before the first notice is sent to shareholders, or, if no notice is sent, on the day before the meeting or, in the case of action without a meeting by written consent, the date the first shareholder signs the consent. A record date fixed under this Section may not be more than 70 days before the meeting or action requiring a determination of shareholders. A determination of shareholders entitled to notice of or to vote at a shareholders' meeting is effective for any adjournment of the meeting unless the Board of Directors fixes a new record date, which it shall do if the meeting is adjourned to a date more than 120 days after the date fixed for the original meeting.

Section 11. Meetings by Remote Communications. If authorized by the Directors: any annual or special meeting of shareholders need not be held at any place but may instead be held solely by means of remote communication; and subject to such guidelines and procedures as the Board of Directors may adopt, shareholders and proxyholders not physically present at a meeting of shareholders may, by means of remote communications: (a) participate in a meeting of shareholders; and (b) be deemed present in person and vote at a meeting of shareholders whether such meeting is to be held at a designated place or solely by means of remote communication, provided that: (1) the Corporation shall implement reasonable measures to verify that each person deemed present and permitted to vote at the meeting by means of remote communication is a shareholder or proxyholder; (2) the Corporation shall implement reasonable measures to provide such shareholders and proxyholders a reasonable opportunity to participate in the meeting and to vote on matters submitted to the shareholders, including an opportunity to read or hear the proceedings of the meeting substantially concurrently with such proceedings; and (3) if any shareholder or proxyholder votes or takes other action at the meeting by means of remote communication, a record of such vote or other action shall be maintained by the Corporation.

### Section 12. Form of Shareholder Action.

(a) Any vote, consent, waiver, proxy appointment or other action by a shareholder or by the proxy or other agent of any shareholder shall be considered given in writing, dated and signed, if, in lieu of any other means permitted by law, it consists of an electronic transmission that sets forth or is delivered with information from which the Corporation can determine (i) that the electronic transmission was transmitted by the shareholder, proxy or agent or by a person authorized to act for

the shareholder, proxy or agent; and (ii) the date on which such shareholder, proxy, agent or authorized person transmitted the electronic transmission. The date on which the electronic transmission is transmitted shall be considered to be the date on which it was signed. The electronic transmission shall be considered received by the Corporation if it has been sent to any address specified by the Corporation for the purpose or, if no address has been specified, to the principal office of the Corporation, addressed to the Secretary or other officer or agent having custody of the records of proceedings of shareholders.

(b) Any copy, facsimile or other reliable reproduction of a vote, consent, waiver, proxy appointment or other action by a shareholder or by the proxy or other agent of any shareholder may be substituted or used in lieu of the original writing for any purpose for which the original writing could be used, but the copy, facsimile or other reproduction shall be a complete reproduction of the entire original writing.

## Section 13. Shareholders List for Meeting.

- (a) After fixing a record date for a shareholders' meeting, the Corporation shall prepare an alphabetical list of the names of all its shareholders who are entitled to notice of the meeting. The list shall be arranged by voting group, and within each voting group by class or series of shares, and show the address of and number of shares held by each shareholder, but need not include an electronic mail address or other electronic contact information for any shareholder.
- (b) The shareholders list shall be available for inspection by any shareholder, beginning two business days after notice is given of the meeting for which the list was prepared and continuing through the meeting: (1) at the Corporation's principal office or at a place identified in the meeting notice in the city where the meeting will be held; or (2) on a reasonably accessible electronic network, provided that the information required to gain access to such list is provided with the notice of the meeting. If the meeting is to be held solely by means of remote communication, the list shall be made available on an electronic network.
- (c) A shareholder, his or her agent or attorney is entitled on written demand to inspect and, subject to the requirements of Section 2(c) of Article VI of these Bylaws, to copy the list, during regular business hours and at his or her expense, during the period it is available for inspection.
- (d) The Corporation shall make the shareholders list available at the meeting, and any shareholder or his or her agent or attorney is entitled to inspect the list at any time during the meeting or any adjournment.

## ARTICLE II DIRECTORS

- Section 1. Powers. All corporate power shall be exercised by or under the authority of, and the business and affairs of the Corporation shall be managed under the direction of, its Board of Directors.
- Section 2. Number and Election. The Board of Directors shall consist of at one (1) individual, with the number fixed by the shareholders at the annual meeting but, unless otherwise provided in the Articles of Organization, if the Corporation has more than one shareholder, the number of Directors shall not be less than three, except that whenever there shall be only two shareholders, the number of Directors shall not be less than two. Except as otherwise provided in these Bylaws or the Articles of Organization, the Directors shall be elected by the shareholders at the annual meeting to hold office until the next annual election and until their successors are elected and qualify.

- Section 3. Vacancies. If a vacancy occurs on the Board of Directors, including a vacancy resulting from an increase in the number of Directors: (a) the shareholders may fill the vacancy; (b) the Board of Directors may fill the vacancy; or (c) if the Directors remaining in office constitute fewer than a quorum of the Board, they may fill the vacancy by the affirmative vote of a majority of all the Directors remaining in office. A vacancy that will occur at a specific later date may be filled before the vacancy occurs but the new Director may not take office until the vacancy occurs.
- Section 4. Change in Size of the Board of Directors. At the annual meeting or any meeting of the shareholders called for such purpose, the number of Directors may be fixed or changed by the shareholders or the Board of Directors, and the Board of Directors may increase or decrease the number of Directors last approved by the shareholders. If the number is increased, the additional Directors may be chosen at such meeting.
- Section 5. Tenure. The terms of all Directors shall expire at the next annual shareholders' meeting following their election. A decrease in the number of Directors does not shorten an incumbent Director's term unless the particular Director is removed as provided in Section 7. The term of a Director elected to fill a vacancy shall expire at the next shareholders' meeting at which Directors are elected. Despite the expiration of a Director's term, he or she shall continue to serve until his or her successor is elected and qualified or until there is a decrease in the number of Directors.
- Section 6. Resignation. A Director may resign at any time by delivering written notice of resignation to the Board of Directors, its chairman, or to the Corporation. A resignation is effective when the notice is delivered unless the notice specifies a later effective date.
- Section 7. Removal. The shareholders may remove one or more Directors with or without cause by the affirmative vote of two-thirds of all the shares of stock outstanding and entitled to vote. A Director may be removed for cause by the Directors by vote of a majority of the Directors then in office. A Director may be removed by the shareholders or the Directors only at a meeting called for the purpose of removing him or her, and the meeting notice must state that the purpose, or one of the purposes, of the meeting is removal of the Director.
- Section 8. Regular Meetings. Regular meetings of the Board of Directors may be held at such times and places as shall from time to time be fixed by the Board of Directors without notice of the date, time, place or purpose of the meeting.
- Section 9. Special Meetings. Special meetings of the Board of Directors may be called by the President, by the Secretary, by any two Directors, or by one Director in the event that there is only one Director.
- Section 10. Notice. Special meetings of the Board must be preceded by at least two days' notice of the date, time and place of the meeting. The notice need not describe the purpose of the special meeting. All notices to directors shall conform to the requirements of Article III.
- Section 11. Waiver of Notice. A Director may waive any notice before or after the date and time of the meeting. The waiver shall be in writing, signed by the Director entitled to the notice, or in the form of an electronic transmission by the Director to the Corporation, and filed with the minutes or corporate records. A Director's attendance at or participation in a meeting waives any required notice to him or her of the meeting unless the Director at the beginning of the meeting, or promptly upon his or her arrival, objects to holding the meeting or transacting business at the meeting and does not thereafter vote for or assent to action taken at the meeting.

Section 12. Quorum. A quorum of the Board of Directors consists of a majority of the Directors then in office, provided always that any number of Directors (whether one or more and whether or not constituting a quorum) constituting a majority of Directors present at any meeting or at any adjourned meeting may make any reasonable adjournment thereof.

Section 13. Action at Meeting. If a quorum is present when a vote is taken, the affirmative vote of a majority of Directors present is the act of the Board of Directors. A Director who is present at a meeting of the Board of Directors or a committee of the Board of Directors when corporate action is taken is considered to have assented to the action taken unless: (a) he or she objects at the beginning of the meeting, or promptly upon his or her arrival, to holding it or transacting business at the meeting; (b) his or her dissent or abstention from the action taken is entered in the minutes of the meeting; or (c) he or she delivers written notice of his or her dissent or abstention to the presiding officer of the meeting before its adjournment or to the Corporation immediately after adjournment of the meeting. The right of dissent or abstention is not available to a Director who votes in favor of the action taken.

Section 14. Action Without Meeting. Any action required or permitted to be taken by the Directors may be taken without a meeting if the action is taken by the unanimous consent of the members of the Board of Directors. The action must be evidenced by one or more consents describing the action taken, in writing, signed by each Director, or delivered to the Corporation by electronic transmission, to the address specified by the Corporation for the purpose or, if no address has been specified, to the principal office of the Corporation, addressed to the Secretary or other officer or agent having custody of the records of proceedings of Directors, and included in the minutes or filed with the corporate records reflecting the action taken. Action taken under this Section is effective when the last Director signs or delivers the consent, unless the consent specifies a different effective date. A consent signed or delivered under this Section has the effect of a meeting vote and may be described as such in any document.

Section 15. Telephone Conference Meetings. The Board of Directors may permit any or all Directors to participate in a regular or special meeting by, or conduct the meeting through the use of, any means of communication by which all Directors participating may simultaneously hear each other during the meeting. A Director participating in a meeting by this means is considered to be present in person at the meeting.

Section 16. Committees. The Board of Directors may create one or more committees and appoint members of the Board of Directors to serve on them. Each committee may have one or more members, who serve at the pleasure of the Board of Directors. The creation of a committee and appointment of members to it must be approved by a majority of all the Directors in office when the action is taken. Article III and Sections 10 through 15 of this Article shall apply to committees and their members. To the extent specified by the Board of Directors, each committee may exercise the authority of the Board of Directors. A committee may not, however: (a) authorize distributions; (b) approve or propose to shareholders action that the MBCA requires be approved by shareholders; (c) change the number of the Board of Directors, remove Directors from office or fill vacancies on the Board of Directors; (d) amend the Articles of Organization; (e) adopt, amend or repeal Bylaws; or (f) authorize or approve reacquisition of shares, except according to a formula or method prescribed by the Board of Directors. The creation of, delegation of authority to, or action by a committee does not alone constitute compliance by a Director with the standards of conduct described in Section 18 of this Article.

Section 17. Compensation. The Board of Directors may fix the compensation of Directors.

Section 18. Standard of Conduct for Directors.

(a) A Director shall discharge his or her duties as a Director, including his or her duties as a member of a committee: (1) in good faith; (2) with the care that a person in a like position would

reasonably believes to be in the best interests of the Corporation. In determining what the Director reasonably believes to be in the best interests of the Corporation. In determining what the Director reasonably believes to be in the best interests of the Corporation, a Director may consider the interests of the Corporation's employees, suppliers, creditors and customers, the economy of the state, the region and the nation, community and societal considerations, and the long-term and short-term interests of the Corporation and its shareholders, including the possibility that these interests may be best served by the continued independence of the Corporation.

- (b) In discharging his or her duties, a Director who does not have knowledge that makes reliance unwarranted is entitled to rely on information, opinions, reports, or statements, including financial statements and other financial data, if prepared or presented by: (1) one or more officers or employees of the Corporation whom the Director reasonably believes to be reliable and competent with respect to the information, opinions, reports or statements presented; (2) legal counsel, public accountants, or other persons retained by the Corporation, as to matters involving skills or expertise the Director reasonably believes are matters (i) within the particular person's professional or expert competence or (ii) as to which the particular person merits confidence; or (3) a committee of the Board of Directors of which the Director is not a member if the Director reasonably believes the committee merits confidence.
- (c) A Director is not liable for any action taken as a Director, or any failure to take any action, if he or she performed the duties of his or her office in compliance with this Section.

## Section 19. Conflict of Interest.

- (a) A conflict of interest transaction is a transaction with the Corporation in which a Director of the Corporation has a material direct or indirect interest. A conflict of interest transaction is not voidable by the Corporation solely because of the Director's interest in the transaction if any one of the following is true:
  - (1) the material facts of the transaction and the Director's interest were disclosed or known to the Board of Directors or a committee of the Board of Directors and the Board of Directors or committee authorized, approved, or ratified the transaction;
  - (2) the material facts of the transaction and the Director's interest were disclosed or known to the shareholders entitled to vote and they authorized, approved, or ratified the transaction; or
  - (3) the transaction was fair to the Corporation.
- (b) For purposes of this Section, and without limiting the interests that may create conflict of interest transactions, a Director of the Corporation has an indirect interest in a transaction if: (1) another entity in which he or she has a material financial interest or in which he or she is a general partner is a party to the transaction; or (2) another entity of which he or she is a director, officer, or trustee or in which he or she holds another position is a party to the transaction and the transaction is or should be considered by the Board of Directors of the Corporation.
- (c) For purposes of clause (1) of subsection (a), a conflict of interest transaction is authorized, approved, or ratified if it receives the affirmative vote of a majority of the Directors on the Board of Directors (or on the committee) who have no direct or indirect interest in the transaction, but a transaction may not be authorized, approved, or ratified under this Section by a single Director. If a majority of the Directors who have no direct or indirect interest in the transaction vote to authorize, approve, or ratify the transaction, a quorum is present for the purpose

of taking action under this Section. The presence of, or a vote cast by, a Director with a direct or indirect interest in the transaction does not affect the validity of any action taken under clause (1) of subsection (a) if the transaction is otherwise authorized, approved, or ratified as provided in that subsection.

(d) For purposes of clause (2) of subsection (a), a conflict of interest transaction is authorized, approved or ratified if it receives the vote of a majority of the shares entitled to be counted under this subsection. Shares owned by or voted under the control of a Director who has a direct or indirect interest in the transaction, and shares owned by or voted under the control of an entity described in clause (1) of subsection (b), may not be counted in a vote of shareholders to determine whether to authorize, approve, or ratify a conflict of interest transaction under clause (2) of subsection (a). The vote of those shares, however, is counted in determining whether the transaction is approved under other Sections of these Bylaws. A majority of the shares, whether or not present, that are entitled to be counted in a vote on the transaction under this subsection constitutes a quorum for the purpose of taking action under this Section.

Section 20. Loans to Directors. The Corporation may not lend money to, or guarantee the obligation of a Director of, the Corporation unless: (a) the specific loan or guarantee is approved by a majority of the votes represented by the outstanding voting shares of all classes, voting as a single voting group, except the votes of shares owned by or voted under the control of the benefited Director; or (b) the Corporation's Board of Directors determines that the loan or guarantee benefits the Corporation and either approves the specific loan or guarantee or a general plan authorizing loans and guarantees. The fact that a loan or guarantee is made in violation of this Section shall not affect the borrower's liability on the loan.

# **ARTICLE III**MANNER OF NOTICE

Section 1. Notices. All notices hereunder shall conform to the following requirements:

- (a) Notice shall be in writing unless oral notice is reasonable under the circumstances. Notice by electronic transmission is written notice.
- (b) Notice may be communicated in person; by telephone, voice mail, telegraph, electronic transmission or other electronic means; by mail; or by messenger or delivery service. If these forms of personal notice are impracticable, notice may be communicated by a newspaper of general circulation in the area where published; or by radio, television, or other form of public broadcast communication.
- (c) Written notice, other than notice by electronic transmission, if in a comprehensible form, is effective upon deposit in the United States mail, if mailed postpaid and correctly addressed to the shareholder's address shown in the Corporation's current record of shareholders.
- (d) Written notice by electronic transmission, if in comprehensible form, is effective: (1) if by facsimile telecommunication, when directed to a number furnished by the shareholder for the purpose; (2) if by electronic mail, when directed to an electronic mail address furnished by the shareholder for the purpose; (3) if by a posting on an electronic network together with separate notice to the shareholder of such specific posting, directed to an electronic mail address furnished by the shareholder for the purpose, upon the later of (i) such posting and (ii) the giving of such separate notice; and (4) if by any other form of electronic transmission, when directed to the shareholder in such manner as the shareholder shall have specified to the Corporation. An affidavit of the Secretary or an Assistant Secretary of the Corporation, the transfer agent or other agent of the Corporation that

the notice has been given by a form of electronic transmission shall, in the absence of fraud, be prima facie evidence of the facts stated therein.

- (e) Except as provided in subsection (c), written notice, other than notice by electronic transmission, if in a comprehensible form, is effective at the earliest of the following: (1) when received; (2) five days after its deposit in the United States mail, if mailed postpaid and correctly addressed; (3) on the date shown on the return receipt, if sent by registered or certified mail, return receipt requested; or if sent by messenger or delivery service, on the date shown on the return receipt signed by or on behalf of the addressee; or (4) on the date of publication if notice by publication is permitted.
- (f) Oral notice is effective when communicated if communicated in a comprehensible manner.

## ARTICLE IV OFFICERS

- Section 1. Enumeration. The Corporation shall have a President, a Treasurer, a Secretary and such other officers as may be appointed by the Board of Directors from time to time in accordance with these Bylaws. The Board may appoint one of its members to the office of Chairman of the Board and from time to time define the powers and duties of that office notwithstanding any other provisions of these Bylaws.
- Section 2. Appointment. The officers shall be appointed by the Board of Directors. A duly appointed officer may appoint one or more officers or assistant officers if authorized by the Board of Directors. Each officer has the authority and shall perform the duties set forth in these Bylaws or, to the extent consistent with these Bylaws, the duties prescribed by the Board of Directors or by direction of an officer authorized by the Board of Directors to prescribe the duties of other officers.
- Section 3. Qualification. The same individual may simultaneously hold more than one office in the Corporation.
- Section 4. Tenure. Officers shall hold office until the first meeting of the Directors following the next annual meeting of shareholders after their appointment and until their respective successors are duly appointed, unless a shorter or longer term is specified in the vote appointing them.
- Section 5. Resignation. An officer may resign at any time by delivering notice of the resignation to the Corporation. A resignation is effective when the notice is delivered unless the notice specifies a later effective date. If a resignation is made effective at a later date and the Corporation accepts the future effective date, the Board of Directors may fill the pending vacancy before the effective date if the Board of Directors provides that the successor shall not take office until the effective date. An officer's resignation shall not affect the Corporation's contract rights, if any, with the officer.
- Section 6. Removal. The Board of Directors may remove any officer at any time with or without cause. The appointment of an officer shall not itself create contract rights. An officer's removal shall not affect the officer's contract rights, if any, with the Corporation.
- Section 7. President. The President when present shall preside at all meetings of the shareholders and, if there is no Chairman of the Board of Directors, of the Directors. He or she shall be the chief executive officer of the Corporation except as the Board of Directors may otherwise provide. The President shall perform such duties and have such powers additional to the foregoing as the Directors shall designate.

Section 8. Treasurer. The Treasurer shall, subject to the direction of the Directors, have general charge of the financial affairs of the Corporation and shall cause to be kept accurate books of accounts. He or she shall have custody of all funds, securities, and valuable documents of the Corporation, except as the Directors may otherwise provide. The Treasurer shall perform such duties and have such powers additional to the foregoing as the Directors may designate.

Section 9. Secretary. The Secretary shall have responsibility for preparing minutes of the Directors' and shareholders' meetings and for authenticating records of the Corporation. The Secretary shall perform such duties and have such powers additional to the foregoing as the Directors shall designate.

Section 10. Standards Of Conduct For Officers. An officer shall discharge his or her duties: (a) in good faith; (b) with the care that a person in a like position would reasonably exercise under similar circumstances; and (c) in a manner the officer reasonably believes to be in the best interests of the Corporation. In discharging his or her duties, an officer, who does not have knowledge that makes reliance unwarranted, is entitled to rely on information, opinions, reports, or statements, including financial statements and other financial data, if prepared or presented by: (1) one or more officers or employees of the Corporation whom the officer reasonably believes to be reliable and competent with respect to the information, opinions, reports or statements presented; or (2) legal counsel, public accountants, or other persons retained by the Corporation as to matters involving skills or expertise the officer reasonably believes are matters (i) within the particular person's professional or expert competence or (ii) as to which the particular person merits confidence. An officer shall not be liable to the Corporation or its shareholders for any decision to take or not to take any action taken, or any failure to take any action, as an officer, if the duties of the officer are performed in compliance with this Section.

# **ARTICLE V** PROVISIONS RELATING TO SHARES

Section 1. Issuance and Consideration. The Board of Directors may issue the number of shares of each class or series authorized by the Articles of Organization. The Board of Directors may authorize shares to be issued for consideration consisting of any tangible or intangible property or benefit to the Corporation, including cash, promissory notes, services performed, contracts for services to be performed, or other securities of the Corporation. Before the Corporation issues shares, the Board of Directors shall determine that the consideration received or to be received for shares to be issued is adequate. The Board of Directors shall determine the terms upon which the rights, options or warrants for the purchase of shares or other securities of the Corporation are issued and the terms, including the consideration, for which the shares or other securities are to be issued.

Section 2. Share Certificates. If shares are represented by certificates, at a minimum each share certificate shall state on its face: (a) the name of the Corporation and that it is organized under the laws of The Commonwealth of Massachusetts; (b) the name of the person to whom issued; and (c) the number and class of shares and the designation of the series, if any, the certificate represents. If different classes of shares or different series within a class are authorized, then the variations in rights, preferences and limitations applicable to each class and series, and the authority of the Board of Directors to determine variations for any future class or series, must be summarized on the front or back of each certificate. Alternatively, each certificate may state conspicuously on its front or back that the Corporation will furnish the shareholder this information on request in writing and without charge. Each share certificate shall be signed, either manually or in facsimile, by the President or a Vice President and by the Treasurer or an Assistant Treasurer, or any two officers designated by the Board of Directors, and shall bear the corporate seal or its facsimile. If the person who signed, either manually or in facsimile, a share certificate no longer holds office when the certificate is issued, the certificate shall be nevertheless valid.

- Section 3. Uncertificated Shares. The Board of Directors may authorize the issue of some or all of the shares of any or all of the Corporation's classes or series without certificates. The authorization shall not affect shares already represented by certificates until they are surrendered to the Corporation. Within a reasonable time after the issue or transfer of shares without certificates, the Corporation shall send the shareholder a written statement of the information required by the MBCA to be on certificates.
- Section 4. Record and Beneficial Owners. The Corporation shall be entitled to treat as the shareholder the person in whose name shares are registered in the records of the Corporation or, if the Board of Directors has established a procedure by which the beneficial owner of shares that are registered in the name of a nominee will be recognized by the Corporation as a shareholder, the beneficial owner of shares to the extent of the rights granted by a nominee certificate on file with the Corporation.
- Section 5. Lost or Destroyed Certificates. The Board of Directors of the Corporation may, subject to Massachusetts General Laws, Chapter 106, Section 8-405, determine the conditions upon which a new share certificate may be issued in place of any certificate alleged to have been lost, destroyed or wrongfully taken. The Board of Directors may, in its discretion, require the owner of such share certificate, or his or her legal representative, to give a bond, sufficient in its opinion, with or without surety, to indemnify the Corporation against any loss or claim which may arise by reason of the issue of the new certificate.

## ARTICLE VI CORPORATE RECORDS

## Section 1. Records to be Kept.

- (a) The Corporation shall keep as permanent records minutes of all meetings of its shareholders and Board of Directors, a record of all actions taken by the shareholders or Board of Directors without a meeting, and a record of all actions taken by a committee of the Board of Directors in place of the Board of Directors on behalf of the Corporation. The Corporation shall maintain appropriate accounting records. The Corporation or its agent shall maintain a record of its shareholders, in a form that permits preparation of a list of the names and addresses of all shareholders, in alphabetical order by class of shares showing the number and class of shares held by each. The Corporation shall maintain its records in written form or in another form capable of conversion into written form within a reasonable time.
- (b) The Corporation shall keep within The Commonwealth of Massachusetts a copy of the following records at its principal office or an office of its transfer agent or of its Secretary or Assistant Secretary or of its registered agent:
  - (1) its Articles or Restated Articles of Organization and all amendments to them currently in effect;
  - (2) its Bylaws or restated Bylaws and all amendments to them currently in effect;
  - (3) resolutions adopted by its Board of Directors creating one or more classes or series of shares, and fixing their relative rights, preferences, and limitations, if shares issued pursuant to those resolutions are outstanding;
  - (4) the minutes of all shareholders' meetings, and records of all action taken by shareholders without a meeting, for the past three years;

- (5) all written communications to shareholders generally within the past three years, including the financial statements furnished under Section 16.20 of the MBCA for the past three years;
- (6) a list of the names and business addresses of its current Directors and officers; and
- (7) its most recent annual report delivered to the Massachusetts Secretary of State.

### Section 2. Inspection of Records by Shareholders.

- (a) A shareholder is entitled to inspect and copy, during regular business hours at the office where they are maintained pursuant to Section 1(b) of this Article, copies of any of the records of the Corporation described in said Section if he or she gives the Corporation written notice of his or her demand at least five business days before the date on which he or she wishes to inspect and copy.
- (b) A shareholder is entitled to inspect and copy, during regular business hours at a reasonable location specified by the Corporation, any of the following records of the Corporation if the shareholder meets the requirements of subsection (c) and gives the Corporation written notice of his or her demand at least five business days before the date on which he or she wishes to inspect and copy:
  - (1) excerpts from minutes reflecting action taken at any meeting of the Board of Directors, records of any action of a committee of the Board of Directors while acting in place of the Board of Directors on behalf of the Corporation, minutes of any meeting of the shareholders, and records of action taken by the shareholders or Board of Directors without a meeting, to the extent not subject to inspection under subsection (a) of this Section;
  - (2) accounting records of the Corporation, but if the financial statements of the Corporation are audited by a certified public accountant, inspection shall be limited to the financial statements and the supporting schedules reasonably necessary to verify any line item on those statements; and
  - (3) the record of shareholders described in Section 1(a) of this Article.
  - (c) A shareholder may inspect and copy the records described in subsection (b) only if:
  - (1) his or her demand is made in good faith and for a proper purpose;
  - (2) he or she describes with reasonable particularity his or her purpose and the records he or she desires to inspect;
  - (3) the records are directly connected with his or her purpose; and
  - (4) the Corporation shall not have determined in good faith that disclosure of the records sought would adversely affect the Corporation in the conduct of its business.
- (d) For purposes of this Section, "shareholder" includes a beneficial owner whose shares are held in a voting trust or by a nominee on his or her behalf.

## Section 3. Scope of Inspection Right.

- (a) A shareholder's agent or attorney has the same inspection and copying rights as the shareholder represented.
- (b) The Corporation may, if reasonable, satisfy the right of a shareholder to copy records under Section 2 of this Article by furnishing to the shareholder copies by photocopy or other means chosen by the Corporation including copies furnished through an electronic transmission.
- (c) The Corporation may impose a reasonable charge, covering the costs of labor, material, transmission and delivery, for copies of any documents provided to the shareholder. The charge may not exceed the estimated cost of production, reproduction, transmission or delivery of the records.
- (d) The Corporation may comply at its expense, with a shareholder's demand to inspect the record of shareholders under Section 2(b)(3) of this Article by providing the shareholder with a list of shareholders that was compiled no earlier than the date of the shareholder's demand.
- (e) The Corporation may impose reasonable restrictions on the use or distribution of records by the demanding shareholder.

Section 4. Inspection of Records by Directors. A Director is entitled to inspect and copy the books, records and documents of the Corporation at any reasonable time to the extent reasonably related to the performance of the Director's duties as a Director, including duties as a member of a committee, but not for any other purpose or in any manner that would violate any duty to the Corporation.

# ARTICLE VII INDEMNIFICATION

*Section 1. Definitions.* In this Article the following words shall have the following meanings unless the context requires otherwise:

"Corporation", includes any domestic or foreign predecessor entity of the Corporation in a merger.

"Director" or "officer", an individual who is, was or has agreed to become, a Director or officer, respectively, of the Corporation or who, while a Director or officer of the Corporation, is or was serving at the Corporation's request as a director, officer, partner, trustee, employee, or agent of another domestic or foreign corporation, partnership, joint venture, trust, employee benefit plan, or other entity. A Director or officer is considered to be serving an employee benefit plan at the Corporation's request if his or her duties to the Corporation impose duties on, or otherwise involve services by, him or her to the plan or to participants in or beneficiaries of the plan. "Director" or "officer" includes, unless the context requires otherwise, the estate or personal representative of a Director or officer.

"Disinterested Director", a Director who, at the time of a vote or selection referred to in Section 4 of this Article, is not (i) a party to the proceeding, or (ii) an individual having a familial, financial, professional, or employment relationship with the Director whose indemnification or advance for expenses is the subject of the decision being made, which relationship would, in the circumstances, reasonably be expected to exert an influence on the Director's judgment when voting on the decision being made.

"Expenses", includes all reasonable out of pocket costs, including but not limited to the fees of counsel and other professionals.

- "*Liability*", the obligation to pay a judgment, settlement, penalty, or fine (including an excise tax assessed with respect to an employee benefit plan), or reasonable expenses incurred with respect to a Proceeding.
- "MBCA". Chapter 156D of the Massachusetts General Laws, as amended from time to time,
- "Party", an individual who was, is, or is threatened to be made, a defendant or respondent in a Proceeding.
- "Proceeding", any threatened, pending, or completed action, suit, proceeding, or investigation, whether civil, criminal, administrative, arbitrative, or investigative and whether formal or informal.
- "Qualified Party" means a Director or Officer who is a Party to a Proceeding because he or she is a Director or Officer or by reason of any action alleged to have been taken or omitted in such capacity.
- Section 2. Indemnification of Directors and Officers. To the fullest extent permitted by these Articles and applicable provisions of the MBCA, the Corporation shall indemnify each Qualified Party who was or is a Party to any Proceeding against all Liability and Expenses incurred by or on behalf of the Qualified Party in connection with such Proceeding and any appeal therefrom:
  - (a) The Corporation shall indemnify fully each Qualified Person who is wholly successful, on the merits or otherwise, in the defense of any Proceeding against Expenses incurred by him or her in connection with the Proceeding.
  - (b) Except as otherwise provided in this Section, the Corporation shall indemnify to the fullest extent permitted by law a Qualified Party against Expenses and Liabilities incurred in a Proceeding if:
    - (1) (i) he or she conducted himself or herself in good faith; and (ii) he or she reasonably believed that his or her conduct was in the best interests of the Corporation or that his or her conduct was at least not opposed to the best interests of the Corporation; and (iii) in the case of any criminal proceeding, he or she had no reasonable cause to believe his or her conduct was unlawful; or
    - (2) he or she engaged in conduct for which he or she shall not be liable under a provision of the Articles of Organization authorized by Section 2.02(b)(4) of the MBCA or any successor provision to such Section.
  - Clause (2) of subsection (a) shall apply to an officer who is also a Director if the basis on which he is made a party to the proceeding is an act or omission solely as an officer. if the Qualified Party is an officer but not a Director, and if the basis on which he is made a party to the Proceeding is an act or omission solely as an officer, the Corporation shall indemnify to such Qualified Party to such further extent as may be provided by these Articles of Organization, the bylaws, a resolution of the board of directors, or contract except for liability arising out of acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law.
  - (c) A Director's or officer's conduct with respect to an employee benefit plan for a purpose he or she reasonably believed to be in the interests of the participants in, and the beneficiaries of, the plan is conduct that satisfies the requirement that his or her conduct was at least not opposed to the best interests of the Corporation.

- (d) The termination of a proceeding by judgment, order, settlement or conviction, or upon a plea of nolo contendere or its equivalent, is not, of itself, determinative that the Director or officer did not meet the relevant standard of conduct described in this Section.
- (e) Unless ordered by a court, the Corporation may not indemnify a Director or officer under this Section if his or her conduct did not satisfy the standards set forth in subsection (b) or subsection (c).
- Section 3. Advance for Expenses. The Corporation shall, before final disposition of a proceeding, advance funds to pay for or reimburse the reasonable expenses incurred by a Director or officer who is a party to a proceeding because he or she is a Director or officer if he or she delivers to the Corporation:
  - (a) a written affirmation of his or her good faith belief that he or she has met the relevant standard of conduct described in Section 2 of this Article or that the proceeding involves conduct for which liability has been eliminated under a provision of the Articles of Organization as authorized by Section 2.02(b)(4) of the MBCA or any successor provision to such Section; and
  - (b) his or her written undertaking to repay any funds advanced if he or she is not wholly successful, on the merits or otherwise, in the defense of such proceeding and it is ultimately determined pursuant to Section 4 of this Article or by a court of competent jurisdiction that he or she has not met the relevant standard of conduct described in Section 2 of this Article. Such undertaking must be an unlimited general obligation of the Director or officer but need not be secured and shall be accepted without reference to the financial ability of the Director or officer to make repayment.
- Section 4. Determination of Indemnification. The determination of whether a Director or officer has met the relevant standard of conduct set forth in Section 2 shall be made:
  - (a) if there are two or more Disinterested Directors, by the Board of Directors by a majority vote of all the Disinterested Directors, a majority of whom shall for such purpose constitute a quorum, or by a majority of the members of a committee of two or more Disinterested Directors appointed by vote;
  - (b) by a majority vote of a quorum of the outstanding shares of stock of all classes entitled to vote for directors voting as a single class, but shares owned by or voted under the control of a Director who at the time does not qualify as a disinterested Director may not be voted on the determination.
  - (c) by independent legal counsel (who may, to the extent permitted by law, be regular legal counsel to the Corporation) *1*) selected in the manner prescribed in clause (a); or (2) if there are fewer than two Disinterested Directors, selected by the Board of Directors, in which selection Directors who do not qualify as Disinterested Directors may participate, or
    - (d) by a court of competent jurisdiction.
  - Section 5. Notification and Defense of Claim; Settlements.
  - (a) In addition to and without limiting the foregoing provisions of this Article and except to the extent otherwise required by law, it shall be a condition of the Corporation's obligation to indemnify under Section 2 of this Article (in addition to any other condition provided in the bylaws or by law) that the Qualified Person asserting, or proposing to assert, the right to be indemnified, must notify the Corporation in writing as soon as practicable of any action, suit,

proceeding or investigation involving such Qualified Person for which indemnity will or could be sought, but the failure to so notify shall not affect the Corporation's objection to indemnify except to the extent the Corporation is adversely affected thereby.

- With respect to any Proceeding of which the Corporation is so notified, the Corporation will be entitled to participate therein at its own expense and/or to assume the defense thereof at its own expense, with legal counsel reasonably acceptable to such Qualified Person. After notice from the Corporation to such Qualified Person of its election so to assume such defense, the Corporation shall not be liable to such Qualified Person for any legal or other expenses subsequently incurred by such Qualified Person in connection with such Proceeding other than as provided below in this subsection (b). Such Qualified Person shall have the right to employ his or her own counsel in connection with such action, suit, proceeding or investigation, but the fees and expenses of such counsel incurred after notice from the Corporation of its assumption of the defense thereof shall be at the expense of such Qualified Person unless (1) the employment of counsel by such Qualified Person has been authorized by the Corporation, (2) counsel to such Qualified Person shall have reasonably concluded that there may be a conflict of interest or position on any significant issue between the Corporation and such Qualified Person in the conduct of the defense of such action, suit, proceeding or investigation or (3) the Corporation shall not in fact have employed counsel to assume the defense of such Proceeding, in which case the Expenses of counsel for such Qualified Person shall be at the expense of the Corporation, except as otherwise expressly provided by this Article. The Corporation shall not be entitled, without the consent of such Qualified Person, to assume the defense of any claim brought by or in the right of the Corporation or as to which counsel for such Qualified Person shall have reasonably made the conclusion provided for in clause (2) above.
- (c) Settlements. The Corporation shall not be required to indemnify a Qualified Person under this Article for any amounts paid in settlement of any Proceeding unless authorized in the same manner as the determination that indemnification is permissible under Section 4 of this Article, except that if there are fewer than two Disinterested Directors, authorization of indemnification shall be made by the Board of Directors, in which authorization Directors who do not qualify as Disinterested Directors may participate. The Corporation shall not settle any Proceeding in any manner which would impose any penalty or limitation on such Qualified Person without such Qualified Person's written consent. Neither the Corporation nor such Qualified Person will unreasonably withhold their consent to any proposed settlement.

Section 6. Insurance. The Corporation may purchase and maintain insurance on behalf of a Director or officer against Expenses and Liabilities asserted against or incurred by him or her in that capacity or arising from his or her status as a Director or officer, whether or not the Corporation would have power to indemnify or advance expenses to him or her against the same liability under this Article. The Corporation shall not indemnify any such Qualified Person to the extent such Qualified Person is reimbursed from the proceeds of insurance, and, in the event the corporation makes any indemnification payments to any such Qualified Person and such Qualified Person is subsequently reimbursed from the proceeds of insurance, such Qualified Person shall promptly refund such indemnification payments to the corporation to the extent of such insurance reimbursement.

#### Section 7. Further Limitations

- (a) The Corporation shall not indemnify a Qualified Person seeking indemnification in connection with a Proceeding (or part thereof) initiated by such Qualified Person unless the initiation thereof was approved by the Board of Directors of the Corporation.
- (b) If Qualified Person is entitled to indemnification by the corporation for some or a portion of the Liabilities or Expenses actually and reasonably incurred by him or on his behalf, but

not, however, for the total amount thereof, the Corporation shall nevertheless indemnify such Qualified Person for the portion of Liabilities or Expenses to which Qualified Person is entitled.

Section 8. Application of this Article.

- (a) The Corporation shall not be obligated to indemnify or advance expenses to a Director or officer of a predecessor of the Corporation, pertaining to conduct with respect to the predecessor, unless otherwise specifically provided.
- (b) This Article shall not limit the Corporation's power to (1) pay or reimburse expenses incurred by a Director or an officer in connection with his or her appearance as a witness in a proceeding at a time when he or she is not a party or (2) indemnify, advance expenses to or provide or maintain insurance on behalf of an employee or agent of the corporation or other persons serving the corporation and such rights may be equivalent to, or greater or less than, those set forth in this Article. The corporation may, to the extent authorized from time to time by its Board of Directors, grant indemnification rights to other employees or agents
- (c) The indemnification and advancement of expenses provided by, or granted pursuant to, this Article shall not be considered exclusive of any other rights to which those seeking indemnification or advancement of expenses may be entitled under any law, agreement or vote of shareholders or directors or otherwise, and (ii) shall inure to the benefit of the heirs, executors and administrators of such Qualified Persons.
- (d) Each person who is or becomes a Director or officer shall be deemed to have served or to have continued to serve in such capacity in reliance upon the indemnity provided for in this Article. All rights to indemnification under this Article shall be deemed to be provided by a contract between the Corporation and the person who serves as a Director or officer of the Corporation at any time while this Article and the relevant provisions of the MBCA are in effect. Any repeal or modification thereof shall not affect any rights or obligations then existing.
- (e) If the laws of the Commonwealth of Massachusetts are hereafter amended from time to time to increase the scope of permitted indemnification, indemnification hereunder shall be provided to the fullest extent permitted or required by any such amendment.

## **ARTICLE VIII** FISCAL YEAR

The fiscal year of the Corporation shall be the year ending with December 31 in each year.

## ARTICLE IX AMENDMENTS

- (a) The power to make, amend or repeal these Bylaws shall be in the shareholders. If authorized by the Articles of Organization, the Board of Directors may also make, amend or repeal these Bylaws in whole or in part, except with respect to any provision thereof which by virtue of an express provision in the MBCA, the Articles of Organization, or these Bylaws, requires action by the shareholders.
- (b) Not later than the time of giving notice of the meeting of shareholders next following the making, amending or repealing by the Board of Directors of any By-Law, notice

stating the substance of the action taken by the Board of Directors shall be given to all shareholders entitled to vote on amending the Bylaws. Any action taken by the Board of Directors with respect to the Bylaws may be amended or repealed by the shareholders.

- (c) Approval of an amendment to the Bylaws that changes or deletes a quorum or voting requirement for action by shareholders must satisfy both the applicable quorum and voting requirements for action by shareholders with respect to amendment of these Bylaws and also the particular quorum and voting requirements sought to be changed or deleted.
- (d) A By-Law dealing with quorum or voting requirements for shareholders, including additional voting groups, may not be adopted, amended or repealed by the Board of Directors.
- (e) A By-Law that fixes a greater or lesser quorum requirement for action by the Board of Directors, or a greater voting requirement, than provided for by the MBCA may be amended or repealed by the shareholders, or by the Board of Directors if authorized pursuant to subsection (a).
- (f) If the Board of Directors is authorized to amend the Bylaws, approval by the Board of Directors of an amendment to the Bylaws that changes or deletes a quorum or voting requirement for action by the Board of Directors must satisfy both the applicable quorum and voting requirements for action by the Board of Directors with respect to amendment of the Bylaws, and also the particular quorum and voting requirements sought to be changed or deleted.

# NS AJO Holdings, Inc. Massachusetts Business Proposal



December 2018

## **Table of Contents**

Executive Summary	5
Industry & Market Analysis	
Market Overview	5
The Massachusetts Cannabis Market	6
Market Capture	7
Company Description	10
Product Niche & Strain Specialties	11
Capital Expenditure	13
Projected Revenue & Operating Expenses	15
Investment Opportunity	16
Team Biographies	17

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BY YOUR ACCEPTANCE HEREOF, YOU AGREE TO KEEP ALL COMPANY INFORMATION CONFIDENTIAL, AND NOT TO USE OR DISTRIBUTE THE COMPANY.

THE FOLLOWING IS MANAGEMENT'S EXECUTIVE SUMMARY OF THE FUTURE PERFORMANCE OF THE COMPANY. THE EXECUTIVE SUMMARY CONTAINS PROJECTIONS OF FUTURE OPERATIONS OF THE COMPANY, INCLUDING ESTIMATES OF RETURNS OR PERFORMANCE, WHICH ARE

"FORWARD-LOOKING STATEMENTS" (WHICH CAN BE IDENTIFIED BY THE USE OF FORWARD-LOOKING TERMINOLOGY SUCH AS "MAY," "WILL," "SHOULD," "EXPECT," "ANTICIPATE," "PROJECT," "ESTIMATE," "INTEND," "CONTINUE" OR "BELIEVE" OR THE NEGATIVES THEREOF OR OTHER VARIATIONS THEREON OR COMPARABLE TERMINOLOGY). BY THEIR NATURE, FORWARD-LOOKING STATEMENTS INVOLVE RISK AND UNCERTAINTY BECAUSE THEY RELATE TO FUTURE EVENTS AND CIRCUMSTANCES AND THERE ARE MANY FACTORS THAT COULD CAUSE ACTUAL RESULTS AND DEVELOPMENTS TO DIFFER MATERIALLY FROM THOSE EXPRESSED OR IMPLIED BY THESE FORWARD-LOOKING STATEMENTS. NEITHER THE COMPANY NOR MANAGEMENT MAKES ANY REPRESENTATIONS OR WARRANTIES REGARDING ANY SUCH "FORWARD-LOOKING STATEMENTS".

### **Executive Summary**

Massachusetts is one of the fastest growing cannabis markets in the country. Registered patient cardholders have increased steadily year-over-year and the market is on track to reach \$300MM dollars in annual sales by 2020. The adult-use market is expected to come online by mid-2018 which could contribute an additional \$900MM in annual sales by 2020. Businesses must undergo a highly competitive application process in order to secure a license to cultivate and distribute cannabis, and cities have voted to limit the number of licenses issued. The restrictions have created an oligopoly market structure and ideal operational conditions for licensed cannabis businesses.

NS AJO Holdings, Inc., d/b/a "Natural Selections" ("Natural Selections," or "the business") is capitalizing on these market conditions to expand their brand and establish a chain of dispensaries throughout the Boston metro area. The business has received city approval as well as a provisional certification of registration ("PCR") <sup>2</sup> from the Department of Health to establish a cultivation and manufacturing facility in Fitchburg. The company has also secured city approval to establish dispensaries in three strategic locations in Massachusetts—Watertown, Dorchester, and Fitchburg—to distribute cannabis directly to patients and customers.

Co-founders Aidan O'Donovan and Brandon Banks have been operating Natural Selections, a cannabis cultivation facility and dispensary in Colorado since 2015. Originally from Boston, O'Donovan has spent the past two years navigating Massachusetts city and state politics to secure the licenses for the business. O'Donovan has already relocated to Massachusetts to oversee the architectural, engineering, and security contractors during the development of the facility. Banks is currently overseeing the Colorado location and will relocate within the next few months. The company has projected solid revenue growth for its Massachusetts business based on estimates drawn from its cultivation facility in Denver, Colorado, as is reflected in the projected financials detailed below.

O'Donovan and Banks have assembled a team of experienced professionals excited to dedicate their business and cultivation expertise to produce cannabis in Massachusetts. Their business advisors include Isador Mitzner, an entrepreneur with decades of experience leading retail businesses, and Bob Aldworth, an experienced financial executive. The business's board of directors will include some of the most influential business, health, nonprofit, and law enforcement leaders in the State.

Due to the high barriers to entry within this market and the city-imposed restrictions on the licenses, the Company expects substantial revenue from its business and high returns for its investors.

#### **Overview of the Market**

National sales for the legal cannabis market grew to \$6.7 billion in 2016 from \$5.7 billion in 2015, making it the fastest growing industry in the United States. The staggering market demand for this plant and the recent legislation decriminalizing its usage has led investors and market

<sup>1 &</sup>quot;The State of Legal Medical Marijuana Markets: Fourth Edition." Arc View Market Research and New Frontier

<sup>&</sup>lt;sup>2</sup> A "PCR" is an official license; however, the final license will not be approved until the cultivation facility is operational and the DPH has completed inspections.

speculators to consider it America's "next great industry." As more and more states introduce laws regulating retail cannabis markets, major business opportunities in this new sector will emerge.

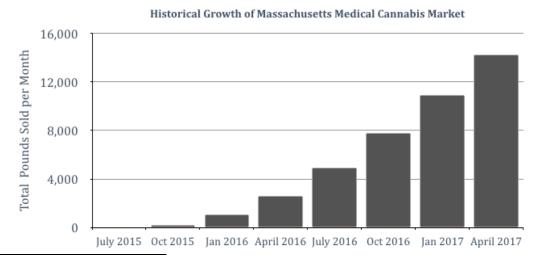
California became the first state to implement statewide cannabis legislation in 1996, dovetailing scientific data and statements released by medical associations in support of medical cannabis use and research. In 2009, the US Department of Justice submitted the "Ogden Memorandum" stating that although it will continue to enforce the Controlled Substances Act, it will not be an enforce priority to enforce the CSA against medical cannabis patients and caregivers who are in clear and unambiguous compliance with state law. This tacit approval paved the way for greater improvement and investment in the cannabis industry.

While federal law still prohibits the use of cannabis, many state and local governments have passed legislation decriminalizing possession, cultivation, and use of cannabis for both medical and recreational purposes. Currently, 29 states, the District of Columbia, Guam, and Puerto Rico allow for comprehensive public medical cannabis programs. Recently approved efforts in 18 states allow use of "low THC, high cannabidiol (CBD)" products for medical reasons in limited situations or as a legal defense. Colorado, Washington, Alaska, and Oregon currently permit sales to adults over the age of 21. In the November 2016 elections, Massachusetts, Maine, and Nevada voted to follow suit.

The State of Legal Marijuana Markets, published by ArcView Market Research, concluded that cannabis sales reached \$6.7 billion nationwide in 2016. National sales were fueled by the adultuse markets in Colorado, Washington, and Oregon, as well as the addition of medical markets in Illinois, Nevada, New York, Hawaii, and Maryland.

## The Massachusetts Cannabis Market

Since the implementation of 105 CMR 725.000, the Massachusetts market has seen substantial growth. The current legal regulations permit the use of cannabis for patients suffering from the following medical conditions: ALS, HIV, multiple sclerosis, cancer, epilepsy, Hepatitis C, Crohn's disease, Glaucoma, and Parkinson's disease. As of April of 2017, there were 40,842 patients holding medical marijuana registration cards with the Department of Health, which was a 36% increase from the previous year.<sup>3</sup>



<sup>&</sup>lt;sup>3</sup> Massachusetts Department of Health

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In order to establish a cannabis dispensary, a business must undergo a highly competitive license application process and receive approval from the local municipality as well as the State Department of Health. Many cities throughout Massachusetts are releasing a limited number of licenses, which has created an oligopoly market structure. These cities have hosted competitive bidding processes, which has been highly beneficial for operating cultivators and dispensaries. Data from the Department of Health indicates that approximately **19,127** ounces of flower<sup>4</sup> were sold to patients during the month of April. This implies that each operational dispensary is selling approximately **105 pounds** of cannabis flower per month.

#### Adult Use

In the November 2016 elections, voters approved the Massachusetts Regulations and Taxation of Marijuana Initiative. This legislation permits the possession, use, distribution, and cultivation of cannabis for adults over the age of 21. The adult-use market is expected to come online by mid-2018 and could add an additional \$900MM in statewide sales by 2020. The Department of Health has signaled its intent to follow the patterns of states like Colorado and Oregon, which have given licensed medical dispensaries the first opportunity to sell to the adult use market. Natural Selections has secured permission from Fitchburg to establish adult-use sales in its dispensary and is confident that its other two locations will permit the sale of adult-use cannabis as well, once the Department of Health has signified its approval to proceed.

## **Market Capture**

The success of the Natural Selections' cultivation and dispensary facility will be contingent on supply and demand market dynamics within the state.

The company has utilized data from other medical markets to estimate how many patients will sign up for the program over the course of the next five years. Based on this research, the company has assumed that approximately 1.68% of the resident population in Massachusetts will register as medical cannabis patients within the first three years of operations. This estimate is based on an age-adjusted analysis of patient populations in Colorado, Arizona, and Oregon.<sup>7</sup> This market will be slightly enhanced by non-resident patients from other states, such as New Hampshire.

Natural Selections anticipates that there will be 126 operational dispensaries within the state during is first few years of operations. As per DPH data released in July, 109 businesses have received a Provisional Certification of Registration ("PCR")8 to operate a medical dispensary in Massachusetts. There are 11 medical dispensaries currently operational throughout the state, and 6 dispensaries that have been awarded final approval from the Department of Health and will likely begin selling soon. The business has calculated its market capture based on the assumption that cities will award additional licenses over the next 2-3 years, as market demand grows.

<sup>&</sup>lt;sup>4</sup> Department of Health

<sup>&</sup>lt;sup>5</sup> https://www.colorado.gov/pacific/sites/default/files/05\_2015\_MMR\_report.pdf

<sup>6</sup> http://azdhs.gov/documents/preparedness/medical-cannabis/reports/2015/2015-june-monthly-report.pdf

<sup>&</sup>lt;sup>7</sup> http://www.oregon.gov/das/oea/docs/economic/appendixc.pdf

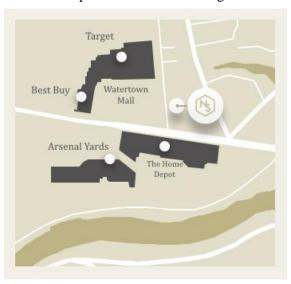
<sup>&</sup>lt;sup>8</sup> A "PCR" is an official license; however, the final license will not be approved until the cultivation facility is operational and the DPH has completed inspections.

Natural Selections has been awarded city approval to establish dispensaries in three strategic

locations throughout metro Boston with significant population density. Natural Selections' most competitive location will likely be in a centrally located shopping district in Watertown, Massachusetts. The dispensary, located at 23 Elm Street, is blocks away from a retail outlet featuring Target, the Home Depot, and Best Buy. The dispensary is on the outskirts of Cambridge, Allston, Brighton, Belmont, and Newton. Approximately 450,000 residents live within a five-mile radius of the facility, which translates to roughly 2,698 patients currently registered with the Department of Health. There are 11 competitive licensees in this radius, but 8 of them are concentrated to the Northeast in Cambridge and Somerville. Natural Selections is confident that they will only have two direct competitors

within the region, which will give them a substantial base

of customers.



Watertown Dispensary

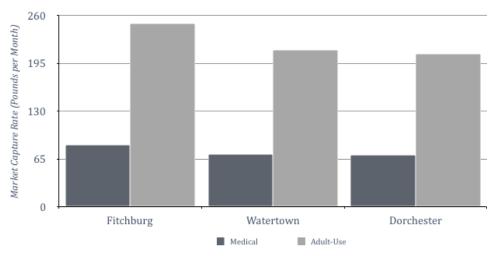
The Dorchester dispensary is located just 10 miles from the Watertown location but will attract an entirely different demographic of consumers and patients. This location will likely draw patients and customers from Roxbury, South Boston, and the South End. Approximately 440,000 residents live within a three-mile radius of the facility, which translates to roughly 2,638 patients currently registered with the Department of Health. Dorchester has had a rigorous city approval process and the business is confident that there will be only two other licensed dispensaries in this region: Patriot Care at Milk Street in Downtown Boston and Compassionate Organics on Newbury St in Back Bay.

The Fitchburg dispensary will draw a steady flow from smaller towns in Western Massachusetts due to its proximity to the George Stanton Highway. Approximately 150,000 residents live within a 10-mile radius of the facility, which translates to roughly 899 patients currently registered with the Department of Health. Although this location is more remote, Natural Selections expects only 2 other competitors in this zone, which will contribute to a higher patient count. The vast majority of the inhabitants in this zone should be able to access the dispensary within 15-20 minutes. The Fitchburg dispensary will also likely attract out-of-state customers from New Hampshire and other states in New England.



Population estimates surrounding dispensary regions

Natural Selections anticipates obtaining a significant market capture between these three locations, especially after the adult-use market is implemented. The business has applied population data to ramp-up rates extrapolated from Colorado and Arizona to determine how many patients they could potentially serve. By 2021, the company anticipates selling approximately 897 pounds of flower and 8,400 grams of concentrate per month across its three dispensaries.



In order to understand future demand for the adult-use cannabis market within the state of Massachusetts, the company analyzed current consumption patterns. The company has applied data from the National Survey on Drug Use and Health on cannabis consumption to the Massachusetts census data to determine how many residents fall into the category of a "Past Month Cannabis Consumer." Based on an aged-adjusted analysis of this "past month cannabis consumer" data, it is reasonable to estimate that there will be a customer base of approximately 62,400 residents in its operational locations, which could create an additional demand of 3,167 pounds of flower annually when this market comes online. These projections are consistent with population-adjusted data extrapolated from the adult-use market in Colorado.

## **Company Description**

Natural Selections is uniquely qualified to operate a cannabis cultivation and dispensary facility in Massachusetts. Members

of the applicant's team have

Estimated Market Capture by 2020

been operating a dispensary

and cultivation facility in Colorado for the past two years and have the skills and knowledge to develop the best cannabis products for registered patients in Massachusetts. The company has set forth the following objectives in establishing its organization:

- 1) A compliant operation in good standing with regulators,
- 2) Safe, consistent and effective products of the highest quality,
- 3) A well-run and well-respected corporate entity and management staff, and
- 4) Commitment to serving and educating patients and caregivers.
- 5) Consistent revenue and strong returns for its investors

Co-founders Aidan O'Donovan and Brandon Banks will oversee the operations and have assembled a team of dedicated and experienced professionals to help bolster their own areas of expertise.

Aidan O'Donovan has been working in the cannabis industry in Colorado since 2009. Originally from Boston, he has spent the past two years navigating Massachusetts city and state politics to secure multiple licenses for the business. O'Donovan has relocated to Boston and will oversee the architectural, engineering, and security contractors during the development of the facility, while continuing to work closely with the CCC, county governments, and legal advisors to ensure that Natural Selections is running a fully compliant operation.

Brandon Banks has a wealth of business experience and financial expertise from his time working for Fortune 500 companies. Banks will oversee day-to-day business operations, with a focus on managing the business's finances, developing a strong brand, and hiring and training quality employees. Banks will ensure that the business is bringing high quality cannabis products to market in a cost effective and efficient manner.

Natural Selections brings a number of competitive advantages to the nascent Massachusetts market:

- Experience overseeing the construction & build-out of an indoor cannabis cultivation facility and dispensary.
- Experience cultivating cannabis, operating a dispensary, and remaining in compliance with evolving legislation and market regulations.
- o Knowledge of the Boston market and metro area.

 An experienced team of cultivators accustomed to high yields and low production costs.

The company has recruited a number of experts in the fields of cannabis cultivation, policy legislation, government relations, and alternative medicine to support the company as the operation grows. The company has established its initial payroll to include a marketing and community relations manager, a Medical Director, and a Legal and Compliance Manger, along with the standard cultivation and security positions required to operate a cultivation facility.

#### The Locations

The company has secured a lease agreement on a 50,000 square foot warehouse in Fitchburg, Massachusetts. The building will provide 18,486 square feet of flowering canopy with the option to build a 30,000 square foot greenhouse on the property for additional flowering canopy. The building will also house a 5,000 square foot extraction lab where it will create concentrates, edibles, and other infused cannabis products.

Natural Selections has secured real estate for three strategically located dispensaries to sell cannabis flower and products directly to patients and customers throughout Massachusetts. The founders intend to emulate the branding/design strategy at their dispensary in Northglenn, Colorado, which has garnered praise from customers and the press. They will keep the dispensary clean and open with minimalist design features, bright light fixtures, and a spacious waiting area with couches and chairs. To this effect, the business has secured lease agreements on facilities with sufficient square footage to create a comfortable retail experience for customers. The Watertown dispensary is 2,800 square feet, the Fitchburg dispensary is 5,000 square feet, and the Dorchester dispensary is 6,000 square feet.

## **Product Niche & Strain Specialties**

Natural Selections is committed to providing its patients with high quality cannabis that offers palliative care and pain relief, while reducing the side effects and symptoms of certain disorders. While the company acknowledges the lack of double-blind placebo-controlled tests illustrating the efficacy of cannabis in treating certain medical conditions, the company has taken scientific approach to strain development, aggregating data based on patient feedback and carefully studying plant and terpenoid profiles. Based on this objective: Natural Selections has developed its business plan based on three commitments: high-quality products tailored for medical conditions, product transparency, and high standards for cannabis cultivation, and processing. The company is confident that investing in best practices and building high quality products will serve its brand and investors in the long-run.

## 1) High Quality Products Tailored for Medical Conditions

Natural Selections is committed to providing its patients with high quality cannabis that offers palliative care and pain relief, while reducing the side effects and symptoms of certain disorders. While Natural Selections acknowledges the lack of double-blind placebo-controlled tests illustrating the efficacy of cannabis in treating certain medical conditions, the company has taken a scientific approach to strain development, aggregating data based on patient feedback and carefully studying plant and terpenoid profiles.

David R. Goodman, MD, will serve as Medical Director for the business. Dr. Goodman is an Anesthesiology Specialist based in Newton, Massachusetts. He has more than 14 years of

medical experience and is affiliated with Newton-Wellesley Hospital. Goodman will be responsible for developing, organizing, and facilitating education programs for patients, caregivers, board members, and the community at large concerning methods of consumption, cannabinoid profiles, regulation updates, as well as the applicant's services and programs.

The company has studied the medical conditions eligible for treatment under 105 CMR 725.000 and intends to provide an array of cannabis products best suited to treat these conditions. Natural Selections will initially introduce an array of strains that have demonstrated success in alleviating symptoms of HIV, AIDS, multiple sclerosis, cancer, epilepsy, and Crohn's disease, and Parkinson's disease.

While the following list is not comprehensive, it provides an overview of strains that the company expects to provide in order to offer the best medication for its patients. The company will adjust its product line based on available data and science, regulations, and market demand as the business evolves.

## Otto #1

Otto #1 is sativa-dominant CBD-rich strain popular among patients suffering with Multiple Sclerosis. Patients have noted that this strain was helpful in mitigating symptoms such as pain, muscle spasms, lack of motor control, and general fatigue. Anecdotal evidence suggested that patients with Multiple Sclerosis were able to obtain relief very quickly, frequently in under 12 hours after the first use. In addition to its high level of CBD, laboratory tests revealed that the Natural Selection, Colorado's Otto #1 strain had significant levels of pinene, which is clinically proven to have anti-inflammatory properties.

## **Harlequin**

Harlequin is a high CBD/low-THC strain; it is ideal for patients who wish to treat seizures and muscle spasms without experiencing a euphoric THC-induced high. Natural Selections, Colorado has been carrying this strain since 2014. Patients have noted that this strain significantly reduces inflammation and greatly reduces the number of attacks brought forth by Crohn's disease.

#### **Blue Dream**

Blue Dream is a sativa-dominant hybrid that has proven popular among patients suffering from the effects of chemotherapy—chronic pain, nausea, and loss of appetite. It delivers high levels of THC without sedative effects, making it ideal for daytime pain management. The plant has a flowering period of 58 days.

## Spectrum #12

Spectrum #12 contains the cannabinoid THC-V (typically found in African landrace strains like Durban Poison) and has made a dramatic effect in the lives of many epilepsy patients. This strain was highly effective with a number of children and adults, who in the past were suffering from over 100 elliptic attacks per day. Many of these same patients have tried the "Charlottes Web" strain, and did not experience nearly as much relief, if any, compared to Natural Selections, Colorado's Spectrum #12 and THC-V combination.

## 2) Product Transparency

The founders of Natural Selections are committed to transparent and ethical business practices and understand that these practices are particularly essential within the medical cannabis industry.

Natural Selections will only offer quality, lab tested products. The applicant guarantees that all batches of medical cannabis are tested at a certified laboratory for potency, terpenes, metals, pesticides, and microbials, as well as THC/CBD content. The results of these tests will be displayed on the packaging of all products. As per the regulations outlined under 105 CMR 725.105(E), information is placed describing our nutrients, pesticides, ingredients, and recommendations on methods of intake, dosing, batch information and contact information.

Dispensary agents will be trained to explain the significance of laboratory testing results, so they can make accurate recommendations based on a patient's specific ailments and needs.

The applicant will provide extensive educational materials in its RMD as well as on its website. Its website will have an extensive R&D section that posts information on all strains produced along with current testing results. Natural Selections' website will also have a research portal that shares reliable medical journal articles from high profile entities such as GW Pharmaceuticals, so qualifying patients and dispensary agents are able to conduct their own research concerning the medicinal benefits of medical cannabis.

### 3) Best Practices for Cultivation, Processing, & Manufacturing

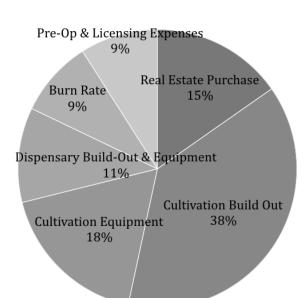
Natural Selections is committed to maintaining high standards of production throughout all elements of the cultivation and processing medical cannabis. Chief Operating Officer Aidan O'Donovan will lead the team in managing, tending, and cultivating the plants throughout all stages of the cultivation and dispensing process. O'Donovan has extensive experience in in developing, implementing, and maintaining standard operating procedures for cannabis cultivation and dispensing facilities

The applicant intends to emulate its cultivation strategies at is cultivation facility in Colorado. In contrast to a perpetual harvest cycle, Natural Selections uses a 4-week cycle in which a different flower room is cut down every week. The applicant separates flowering rooms based on the unique needs of each strain group. This strategy prevents the early harvest of immature plants and mitigates many common problems that are associated with strains growing in non-ideal environments. Cannabis grown at the cultivation facilities will be inspected thoroughly to ensure the medicine is free of pathogens and contaminants. Plants will be cultivated with the highest quality, lab tested, state approved fertilizer and pesticides to prevent potential carcinogens and residual contaminants from being consumed. Natural Selections strives to have minimal impact

on the environment and on plants. The applicant utilizes as few chemicals as possible and uses clean salt-based nutrients that are extremely low in heavy metal content. These practices ensure the overall quality of finished product.

## Capital Expenditure & Project Costs

Natural Selections estimates that it will require approximately **\$21MM** in funds to secure final licensing from the Department of Public Health, build out and equip its facilities, and



cover the operation's pre-operating expenses and burn rate.

The company has a purchase agreement lease on a warehouse based in Fitchburg, Massachusetts to use as its cultivation facility and manufacturing/processing lab for \$3.2MMM. Once the facility has been purchased, the applicant will build out approximately 18,486 square feet of plant canopy space. Based on the market analysis, Natural Selections anticipates that this will be sufficient plant canopy to meet the demand of medical patients for the first three years of operation. The approximate costs for the first phase of the build out, which encompasses electrical upgrades, HVAC architectural drawings and designs, construction and building costs, fire suppression, plumbing, electronic safety and security, and contractor's fees and insurance, will come to \$7.9MM. The applicant also intends to build out its three dispensary locations, which will come to a total of approximately \$2.07MM.

Although the bulk of the capital required will be allocated for build out costs, the company also anticipates spending a large portion of its budget (\$3.9MM) to equip its cultivation/manufacturing facility and furnish its three dispensary operations. The applicant intends to replicate its cultivation techniques and strategies utilized at its facilities in Denver, Colorado. While the following list is not exhaustive, it provides an overview of the equipment and supplies that the company will need to purchase in order to launch its initial cultivation operations:

<b>Cultivation Facility Equipment</b>	Cost
Grow Benching and Racking	\$184,077.00
Fertigation System	\$310,000.00
Insulated Panel Enclosures	\$1,250,000.00
Cultivation Lighting	\$460,000.00
Growing Equipment	
14" Vortex Fan/ Filter	\$10,783.50
8" Vortex Fan/Filter	\$15,405.00
Exterior HEPA Filter	\$1,925.63
16" Oscillating Fan	\$12,324.00
Light Hangers	\$30,810.00
Clone Equipment	
Clone Trays	\$616.20
Clone Dome	\$462.15
Water Equipment	
3 gallon pots	\$7,702.50
.25 Gallon Pots	\$1,540.50
Hydrologic RO system	\$40,053.00
1000 Gallon Rez	\$5,853.90
100 Gallon Rez	\$3,851.25
50 Gallon Rez	\$1,925.63
Other	
Flood Tables	\$85,497.75
Sanitation Supplies	\$6,162.00

Trim Pals - Trim Machine	\$52,000.00
Trimming Scissors	\$27,636.57
Trim trays & work station	\$18,486.00
Packaging Equipment	
Cordless Barcode Scanner	\$7,468.16
Straight Razor Blades & Holder	\$924.30
NTEP Certified Scale with 0.1g Precision	\$17,561.70
Berkley Tec Tool 50 lb Digital Fish Scale	\$3,697.20
Security Equipment	
Security System	\$540,000.00
Vault/Safe	\$200,000.00
Office Equipment	
TV	\$11,091.60
PC or Mac Work Station	\$18,486.00
Zebra Label Printer	\$9,224.51
Workstation Chairs with Casters	\$2,772.90
Work Tables & Desks	\$7,394.40
Office Supplies	\$9,243.00
Delivery Vehicle	\$80,000.00
TOTAL	\$3,434,976.34

Natural Selections has incurred a number of pre-operating expenses associated with the Department of Public Health's licensing process. The applicant has worked closely with a number of Massachusetts-based architects, engineers, and land surveyors to create site plans, floors plans, and land surveys to ensure that the operation is feasible and will be compliant with all zoning regulations. The applicant has also hired a legal team, security team, and a cannabis application/compliance regulation expert to assist with the RFP process. The costs have totaled over \$1.02MM to date.

Lastly, the company has also allocated funds to cover pre-operating marketing expenses, pre-operating payroll, and working capital to cover the applicant's burn for the first few months of operations before the company turns profitable. Based on the applicant's extensive design/development experience, these pre-operating expenses will total roughly \$1.8MM.

The applicant has also allocated for a contingency of \$845,000 in case any additional CCC, construction expenses, or unexpected issues arise.

### **Projected Revenue and Operating Expenses**

The company has prepared forward-looking financial statements, basing its projected revenue on its market analysis (described above) and its projected operating expenses and payroll on data points gathered from its facility in Denver, Colorado. Investors will have the opportunity to invest in the business as a vertically integrated unit. Profit and Loss ("P&L") will be calculated based on aggregated numbers from the dispensary, the cultivation facility, and the manufacturing facility. Natural Selections has also prepared a conservative and upside scenario,

indicating how different price points and market conditions may affect its business strategy.

Natural Selections intends to build out the full **18,486 square feet** of flowering canopy in its cultivation facility. After the cultivation facility has been established and the plants have moved through vegetative and flowering cycles, the company will produce approximately **739** pounds of raw flower per month for its first year of operations. The company anticipates selling **337** pounds of flower through its own retail division and then selling the remaining **397** pounds to retail buyers at a wholesale price of **\$3,000** per pound. The company anticipates selling its product to patients in its dispensary for roughly **\$400/ounce** in the first year of operations, with subsequent price degradation in subsequent years. Production estimates are based on a yield of 2 pounds per light and an 8-week flowering cycle per plant. The business will also bring in additional revenue from its line of infused products which will include oil, shatter, wax, topicals, and edibles.

Based on these assumptions, the company expects to net **\$2.9MM** in Gross Revenue per month for flower sales and an additional **\$115,000** per month for the sale of concentrates and infused products. After accounting for the first three months of the cultivation cycle, including drying, curing, and total revenue in Year 1 will come to around **\$24MM**.

The company is budgeting for Cost of Goods Sold and consumable expenses, such as direct wages, materials, CO2 equipment, growing supplies, nutrients, and power/electricity, which will increase as a function of the company's plant canopy and harvest. These costs will come to approximately \$3.4MM annually and will increase as the company increases its plant count and begins to accumulate more revenue. Cost of Goods Sold associated with the processing facility, including solvent costs, packaging, and other costs associated with production, will come to \$35,000 each year.

The company will incur a number of operating expenses including rent, property management, liability and property insurance, point of sale system, security monitoring, and internet and cable to operate the production facility and the retail location; these expenses will be subject to inflation but will otherwise remain fairly flat as the business expands. Natural Selections will also incur monthly fees for professional services, including legal, lobbying, and marketing and advertising. These operating costs will total around \$1.2MM for the cultivation facility for the first year of operations and will jump up to \$1.3MM in Year 2. Annual operating costs for the three dispensaries, including rent, marketing, insurance, and electricity, will come to approximately \$612,000.

Additionally, the company has considered its fixed payroll schedule when calculating its projected EBITDA. Payroll and benefits, which include social security, Medicare, worker's compensation, and health insurance, will amount to \$3.1MM annually across all divisions of the business.

The company expects to incur a burn rate in its first three months of operations while the first cycle of plants are moving through the vegetative, flowering, and curing phase. The company will be responsible for operating expenses, like rent, consumables, and payroll before it has harvested its first crop. The burn rate will amount to approximately \$518K per month for the first four months of operations. After the company is harvesting a crop of flowering plant each month, the business will be in the black, netting roughly \$2.7MM across all of the business divisions each month. Based on these projections, the company plans to net approximately \$10MM in EBITDA in its first year of operations.

## NS AJO Holdings, Inc.

## **Plan for Obtaining Liability Insurance**

This Policy is not applicable, NS AJO Holdings, Inc. (the "Company") has obtained, and currently maintains, general liability insurance coverage consistent with 935 CMR 500.105(10).

This policy may also be referred to by the Company as the "Liability Insurance Policy".

## NS AJO Holdings, Inc.

## **Employee Qualifications and Training**

NS AJO Holdings, Inc. (the "Company") shall ensure that all marijuana establishment agents complete minimum training requirements prior to performing job functions.

Agents responsible for tracking and entering product into the Seed-to-sale SOR must receive training in a form and manner determined by the Commission.

Company Training Policies shall be as follows:

- 1. At a minimum, Company employees shall receive a total of eight (8) hours of training annually, which shall include a minimum of four (4) hours of Responsible Vendor Training ("RVT") program courses established pursuant to 935 CMR 500.105(2)(b). Basic, on-the-job training, provided by the Company in the ordinary course of business, may be counted toward the eight (8) hour total training requirement.
- 2. Administrative employees that do not handle or sell marijuana are exempt from the four (4) hour RVT training requirement, but may take a RVT program as part of fulfilling the eight (8) hour training requirement.
- 3. Training shall be tailored to the roles and responsibilities of the job function of each employee.
- 4. RVT training may be conducted by the Company or by a third-party vendor
- 5. All agents that are involved in the handling and sale of marijuana for adult use at the time of licensure or renewal of licensure, as applicable, shall have attended and successfully completed a responsible vendor training program, which shall include the Basic Core Curriculum (as that term is defined in 935 CMR 500.000 *et. seq.*).
- 6. Once the Company is designated as a "responsible vendor" all new employees involved in the handling and sale of marijuana for adult use shall successfully complete the Basic Core Curriculum training program within ninety (90) days of hire.
- 7. It shall be a policy of the Company that after initial successful completion of a responsible vendor program, each owner, manager, and employee involved in the handling and sale of marijuana for adult use shall successfully complete the program once every year thereafter to maintain designation as a "responsible vendor."
- 8. Administrative employees who do not handle or sell marijuana may take the responsible vendor training program on a voluntary basis.
- 9. The Company shall maintain records of compliance with all training requirements for four (4) years and make them available to inspection by the Commission and any other applicable licensing authority on request during normal business hours.

## NS AJO Holdings, Inc.

The Company shall ensure that the Basic Core Curriculum program offered to its employees includes the following:

- (a) Marijuana's effect on the human body, including:
  - a. Scientifically based evidence on the physical and mental health effects based on the type of marijuana product;
  - b. The amount of time to feel impairment;
  - c. Visible signs of impairment; and
  - d. Recognizing the signs of impairment.
- (b) Diversion prevention and prevention of sales to minors, including best practices;
- (c) Compliance with all tracking requirements; and
- (d) Acceptable forms of identification. Training shall include:
  - a. How to check identification;
  - b. Spotting and confiscating fraudulent identification;
  - c. Patient registration cards currently and validly issued by the Commission;
  - d. Common mistakes made in verification; and
  - e. Prohibited purchases and practices, including purchases by persons under the age of 21 in violation of M.G.L. c. 94G.
- (e) Other key state laws and rules affecting owners, managers, and employees, which shall include:
  - a. Conduct of marijuana establishment agents;
  - b. Permitting inspections by state and local licensing and enforcement authorities;
  - c. Local and state licensing and enforcement;
  - d. Incident and notification requirements;
  - e. Administrative, civil, and criminal liability;

- f. Health and safety standards, including waste disposal
- g. Patrons prohibited from bringing marijuana and marijuana products onto licensed premises;
- h. Permitted hours of sale;
- i. Licensee responsibilities for activities occurring within licensed premises;
- j. Maintenance of records, including confidentiality and privacy; and
- k. Any other areas of training determined by the Commission to be included in a responsible vendor training program.

The Company shall also ensure that all of its board members, directors, employees, Executives (as that term is defined in 935 CMR 500.002), managers, and volunteers shall:

- (a) be 21 years of age or older;
- (b) not have been convicted of an offense in the Commonwealth involving the distribution of controlled substances to minors, or a like violation of the laws of another state, the United States or foreign jurisdiction, or a military, territorial, or Native American tribal authority; and
- (c) be determined suitable for registration consistent with the provisions of 935 CMR 500.800 and 500.802.

This policy may also be referred to by the Company as the "Employee Qualification and Training Policy".

# **Energy Compliance Plan**

NS AJO Holdings, Inc. (the "Company") shall meet all applicable environmental laws, regulations, permits and other applicable approvals, including, but not limited to, those related to water quality and quantity, wastewater, solid and hazardous waste management and air pollution control, including prevention of odor and noise pursuant to 310 CMR 7:00: *Air Pollution Control*. The Company will use additional best management practices as determined by the Commission in consultation with the working group established under St. 2017, c. 55 78(b) or applicable departments or divisions of the Executive Office of Energy and Environmental Affairs (the "EOEEA") to reduce energy and water usage, engage in energy conservation and mitigate other environmental impacts, including but not limited to:

- Identification of potential energy use reduction opportunities (such as natural lighting and energy efficiency measures), and a plan for implementation of such opportunities;
- Consideration of opportunities for renewable energy generation including, where applicable, submission of building plans showing where energy generators could be placed on the site, and an explanation of why the identified opportunities were not pursued, if applicable;
- Strategies to reduce electric demand (such as lighting schedules, active load management, and energy storage); and
- Engagement with energy efficiency programs offered pursuant to M.G.L. c. 25, § 21, or through municipal lighting plants.

The Company shall provide energy and water usage reporting to the Commission in a form determined by the Commission, including but not limited to, guidance documents for Best Management Practices for Water Use approved by the Commission on April 4, 2019. The Company shall submit, in connection with its license renewal application, a report of its cultivation energy and water usage over the twelve (12) month period prior to renewing its licensure. If minimum standards or best management practices are not established by the time of an application for initial licensure, the Company will satisfy such standards or best management practices as a condition of license renewal, in addition to any terms and conditions of any environmental permit regulating the licensed activity.

Additionally, the Company shall, at a minimum, be subject to the following energy efficiency and equipment standards:

(a) The building envelope for the Facility shall meet minimum Massachusetts Building Code requirements and all Massachusetts amendments (780 CMR: *State Building Code*), International Energy Conservation Code (IECC) Section C402 or The American Society of Heating, Refrigerating and Air-conditioning Engineers (ASHRAE) Chapters 5.4 and 5.5 as applied or incorporated by reference in 780 CMR: *State Building Code*, except that because this facility will be built using an existing building, the Company may demonstrate

compliance by showing that the envelope insulation complies with code minimum standards for Type Factory Industrial F-1, as may be further defined by guidance issued by the Commission.

- (b) If the Company is unable to generate 80% of its total annual on-site energy use for all fuels (expressed on a MWh basis) from onsite or renewable generating sources, renewable thermal generation, as provided in M.G.L. c. 25A § 11F and 11F½, then it shall ensure that its Horticulture Lighting Power Density does not exceed 50 watts per square foot.
- (c) The Company shall provide third-party safety certification by an OSHA NRTL or SCC-recognized body, which shall certify that products meet a set of safety requirements and standards deemed applicable to horticultural lighting products by that safety organization as well as certification from a licensed Massachusetts Mechanical Engineer that the HVAC and dehumidification systems meet Massachusetts building code as specified in this 935 CMR 501.120(12)(c) and that such systems have been evaluated and sized for the anticipated loads of the facility (as applicable).
- (d) If the Company is unable to generate 80% of its the total annual on-site energy use for all fuels (expressed on a MWh basis) from an onsite clean or renewable generating source, renewable thermal generation, as provided in M.G.L. c. 25A § 11F and 11F½, the Heating Ventilation and Air Condition (HVAC) and dehumidification systems shall meet Massachusetts Building Code requirements and all Massachusetts amendments (780 CMR: State Building Code), IECC Section C.403 or ASHRAE Chapter 6 as applied or incorporated by reference in (780 CMR: State Building Code).
- (e) Employees and visitors shall be required to wear eye protection near operating horticultural lighting equipment.

This policy may also be referred to by the Company as the "Energy Compliance Policy".

## **Maintaining of Financial Records**

NS AJO Holdings, Inc. (the "Company") shall keep and maintain records of the Marijuana Establishment in accordance with generally accepted accounting principles. Such records shall be available for inspection by the Commission, upon request and shall include, but not be limited to, all financial records required in any section of 935 CMR 500.000: *Adult Use of Marijuana*, and business records, in accordance with 935 CMR 500.105(e), which shall include manual or computerized records of:

- 1. Assets and liabilities;
- 2. Monetary transactions;
- 3. Books of accounts, which shall include journals, ledgers, and supporting documents, agreements, checks, invoices, and vouchers;
- 4. Sales records including the quantity, form, and cost of marijuana products; and
- 5. Salary and wages paid to each employee, or stipend, executive compensation, bonus, benefit, or item of value paid to any persons having direct or indirect control over the marijuana establishment, if any.

Furthermore, consistent with the Company's *Dispensing Policy*, the Company shall implement the following policies for Recording Sales

- (a) The Company shall utilize a point-of-sale ("**POS**") system approved by the Commission, in consultation with the Massachusetts Department of Revenue ("**DOR**").
- (b) The Company may also utilize a sales recording module approved by the DOR.
- (c) The Company shall not utilize any software or other methods to manipulate or alter sales data at any time or under any circumstances.
- (d) The Company shall conduct a monthly analysis of its equipment and sales data to determine that no software has been installed that could be utilized to manipulate or alter sales data and that no other methodology has been employed to manipulate or alter sales data. The Company shall maintain records that it has performed the monthly analysis and produce it upon request to the Commission. If the Company determines that software has been installed for the purpose of manipulation or alteration of sales data or other methods have been utilized to manipulate or alter sales data:
  - i. it shall immediately disclose the information to the Commission;
  - ii. it shall cooperate with the Commission in any investigation regarding manipulation or alteration of sales data; and

- iii. take such other action directed by the Commission to comply with 935 CMR 500.105.
- (e) The Company shall comply with 830 CMR 62C.25.1: *Record Retention and DOR Directive 16-1* regarding recordkeeping requirements.
- (f) The Company shall adopt separate accounting practices at the POS for marijuana and marijuana product sales, and non-marijuana sales.
- (g) The Company shall allow the Commission and the DOR audit and examine the POS system used by a retailer in order to ensure compliance with Massachusetts tax laws and 935 CMR 500.000: *Adult Use of Marijuana*;

Following closure of a Marijuana Establishment, the Company shall keep all records for at least two years at the Company's expense and in a form and location acceptable to the Commission.

This policy may also be referred to by the Company as the "Financial Record Maintenance and Retention Policy".

# **Personnel Policies Including Background Checks**

NS AJO Holdings, Inc. (the "Company") shall implement the following Personnel Policies and Background Check policies:

- (1) The Company shall require that all personnel strictly adhere to, and comply with, all aspects of the *Security Policy*, which policy shall be incorporated herein by reference, specifically employee security policies, including personal safety and crime prevention techniques;
- (2) The Company shall develop a staffing plan and staffing records in compliance with 935 CMR 500.105(9)(d);
- (3) The Company shall develop emergency procedures, including a disaster plan with procedures to be followed in case of fire or other emergencies;
- (4) It shall be a policy of the Company that the workplace shall be alcohol, smoke and drug-free;
- (5) The Company shall require that all personnel strictly adhere to, and comply with, all aspects of the *Record Retention* and *Financial Record Maintenance and Retention* policies, which policies shall be incorporated herein by reference, specifically regarding the maintenance of confidential information and other records required to be maintained confidentially;
- (6) The Company shall immediately dismiss any Marijuana Establishment agent who has:
  - a. Diverted marijuana, which shall be reported to law enforcement authorities and to the Commission;
  - b. Engaged in unsafe practices with regard to operation of the Marijuana Establishment, which shall be reported to the Commission; or
  - c. Been convicted or entered a guilty plea, plea of nolo contendere, or admission to sufficient facts of a felony drug offense involving distribution to a minor in the Commonwealth, or a like violation of the laws of Other Jurisdictions (as that term is defined in 935 CMR 500.002).
- (7) The Company shall make a list of all board members and Executives (as that term is defined in 935 CMR 500.002) of the Marijuana Establishment, and members of the licensee (if any), available upon request by any individual. The Company may make this list available on its website.
- (8) The Company shall develop policies and procedures for the handling of cash on Marijuana Establishment premises including but not limited to storage, collection frequency, and transport to financial institution(s), as set forth in its *Security Policy*.

- (9) The Company shall apply for registration for all of its board members, directors, employees, Executives (as that term is defined in 935 CMR 500.002), managers, and volunteers. All such individuals shall:
  - a. be 21 years of age or older;
  - b. not have been convicted of an offense in the Commonwealth involving the distribution of controlled substances to minors, or a like violation of the laws of Other Jurisdictions (as that term is defined in 935 CMR 500.002); and
  - c. be determined suitable for registration consistent with the provisions of 935 CMR 500.800 and 935 CMR 500.801 or 935 CMR 500.802.
- (10) An application for registration of a marijuana establishment agent shall include:
  - a. the full name, date of birth, and address of the individual;
  - b. all aliases used previously or currently in use by the individual, including maiden name, if any;
  - c. a copy of the applicant's driver's license, government-issued identification card, liquor purchase identification card issued pursuant to M.G.L. c. 138, § 34B, or other verifiable identity document acceptable to the Commission;
  - d. an attestation that the individual will not engage in the diversion of marijuana products;
  - e. written acknowledgment by the applicant of any limitations on his or her authorization to cultivate, harvest, prepare, package, possess, transport, and dispense marijuana in the Commonwealth;
  - f. background information, including, as applicable:
    - a description and the relevant dates of any criminal action under the laws of the Commonwealth, or Other Jurisdiction (as that term is defined in 935 CMR 500.002), whether for a felony or misdemeanor and which resulted in conviction, or guilty plea, or plea of nolo contendere, or admission of sufficient facts;
    - 2. a description and the relevant dates of any civil or administrative action under the laws of the Commonwealth, or Other Jurisdiction (as that term is defined in 935 CMR 500.002) relating to any professional or occupational or fraudulent practices;

- 3. a description and relevant dates of any past or pending denial, suspension, or revocation of a license or registration, or the denial of a renewal of a license or registration, for any type of business or profession, by any federal, state, or local government, or any foreign jurisdiction;
- 4. a description and relevant dates of any past discipline by, or a pending disciplinary action or unresolved complaint by, the Commonwealth, or Other Jurisdiction (as that term is defined in 935 CMR 500.002) with regard to any professional license or registration held by the applicant;
- (b) a nonrefundable application fee paid by the Marijuana Establishment with which the marijuana establishment agent will be associated; and
- (c) any other information required by the Commission.
- (11) An Executives (as that term is defined in 935 CMR 500.002) of the Company registered with the Department of Criminal Justice Information Systems ("DCJIS") pursuant to 803 CMR 2.04: *iCORI Registration*, shall submit to the Commission a Criminal Offender Record Information ("CORI") report and any other background check information required by the Commission for each individual for whom the Company seeks a marijuana establishment agent registration, obtained within 30 calendar days prior to submission.
  - a. The CORI report obtained by the Company shall provide information authorized under Required Access Level 2 pursuant to 803 CMR 2.05(3)(a)2.
  - b. The Company's collection, storage, dissemination and usage of any CORI report or background check information obtained for marijuana establishment agent registrations shall comply with 803 CMR 2.00: *Criminal Offender Record Information (CORI)*.
- (12) The Company shall notify the Commission no more than one (1) business day after a marijuana establishment agent ceases to be associated with the Company. The subject agent's registration shall be immediately void when the agent is no longer associated with the Company.
- (13) The Company shall require that all agents renew their registration cards annually from the date of issue, subject to a determination by the Commission that the agent continues to be suitable for registration.
- (14) After obtaining a registration card for a marijuana establishment agent, the Company shall notify the Commission, in a form and manner determined by the Commission, as soon as possible, but in any event, within five (5) business days of any changes to the information that the Marijuana Establishment was previously required to submit to the Commission or after discovery that a registration card has been lost or stolen.

- (15) The Company's agents shall carry their registration card at all times while in possession of marijuana products, including at all times while at the Marijuana Establishment or while transporting marijuana products.
- (16) Should any of the Company's agents be affiliated with multiple Marijuana Establishments the Company shall ensure that such agents are registered as a marijuana establishment agent by each Marijuana Establishment and shall be issued a registration card for each establishment.
- (17) The Company shall maintain, and keep up to date, an employee handbook that employees will be given copies of at the start of their employment and will be required to attest that they have read and received the same, covering a wide range of topics, including but not limited to: (1) Employee benefits; (2) Vacation and sick time; (3) Work schedules; (4) Confidentiality standards; (5) Criminal background check standards (6) Security and limited access areas; (7) Employee identification and facility access; (8) Personal safety and crime prevention techniques; (9) Alcohol, drug, and smoke-free workplace; and (10) Grounds for discipline and termination. Each Employee shall be required to review the handbook and attest to their understanding and receipt of the same. The Company will review its employee handbook periodically and communicate any changes to its employees.

#### **Personnel Record Keeping**

The Company shall maintain the following Personnel Records:

- 1. Job descriptions for each employee and volunteer position, as well as organizational charts consistent with the job descriptions;
- 2. A personnel record for each marijuana establishment agent. Such records shall be maintained for at least 12 months after termination of the individual's affiliation with the Marijuana Establishment and shall include, at a minimum, the following:
  - a. All materials submitted to the Commission pursuant to 935 CMR 500.030(2);
  - b. Documentation of verification of references;
  - c. The job description or employment contract that includes duties, authority, responsibilities, qualifications, and supervision
  - d. Documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters;
  - e. Documentation of periodic performance evaluations;

- f. A record of any disciplinary action taken; and
- g. Notice of completed responsible vendor and eight (8) hour related duty training.
- 3. A staffing plan that will demonstrate accessible business hours and safe cultivation conditions (as applicable);
- 4. Personnel policies and procedures; and
- 5. All background check reports obtained in accordance with M.G.L. c. 6 § 172, 935 CMR 500.029, 935 CMR 500.030, and 803 CMR 2.00: *Criminal Offender Record Information (CORI)*.

The Company's aforementioned Personnel Records shall be available for inspection by the Commission, on request. All records shall be maintained in accordance with generally accepted accounting principles.

Following closure of the Company's Marijuana Establishment, all records shall be kept for at least two (2) years at the Company's expense, in a form and location acceptable to the Commission.

#### **Staffing Plan**

#### Executive Level:

- CEO:
- CFO; and
- COO.

## Management Level:

- Production Manager;/ Inventory Manager; and
- Sales Manager;
- Floor Manager; and
- Security Manager.

#### Staff Level

- Up to five (10) Staff Level Production Workers;
- Up to five (10) Staff Level Sales Representatives;

#### Consultant Level

- Attorney / Compliance Officer;
- Human Resources Provider; and
- Up to five (5) Security Officers.

This policy may also be referred to by the Company as the "Personnel and Background Check Policy".

# **Quality Control and Testing for Contaminants**

# Testing of Marijuana

NS AJO Holdings, Inc. (the "Company") shall not sell or otherwise market for adult use any marijuana product, including marijuana, that has not first been tested by an Independent Testing Laboratory, except as allowed under 935 CMR 500.000: *Adult Use of Marijuana*.

In accordance with 935 CMR 500.130(4) and 935 CMR 500.120(6) the Company shall provide documentation of compliance or lack thereof, as the case may be, with the testing requirements of 935 CMR 500.160, and standards established by the Commission for the conditions, including time and temperature controls, necessary to protect marijuana products against physical, chemical, and microbial contamination as well as against deterioration of finished products during storage and transportation (as applicable) for all marijuana and marijuana products sold, or otherwise transferred, to other Marijuana Establishments.

The Company shall engage an Independent Testing Laboratory to test its marijuana products in compliance with the protocol(s) established in accordance with M.G.L. 94G § 15 and in a form and manner determined by the Commission including, but not limited to, *Protocol for Sampling and Analysis of Finished Marijuana and Marijuana Products for Marijuana Establishments, Medical Marijuana Treatment Centers and Co-located Marijuana Operations*. Testing of the Company's environmental media (e.g., soils, solid growing media, and water) shall be performed in compliance with the *Protocol for Sampling and Analysis of Environmental Media for Massachusetts Registered Medical Marijuana Dispensaries* published by the Commission.

The Company shall test for the cannabinoid profile and for contaminants as specified and required by the Commission, including but not limited to mold, mildew, heavy metals, plant-growth regulators, and the presence of pesticides not approved for use on marijuana by the Massachusetts Department of Agricultural Resources. In addition to these contaminant tests, final ready-to-sell Marijuana Vaporizer Products shall be screened for heavy metals and Vitamin E Acetate (VEA) in accordance with the relevant provisions of the *Protocol for Sampling and Analysis of Finished Marijuana and Marijuana Products for Marijuana Establishments, Medical Marijuana Treatment Centers and Co-located Marijuana Operations*.

The Company shall notify the Commission within seventy-two (72) hours of receipt in writing, of any laboratory testing results indicating that the marijuana or marijuana products contaminant levels are above acceptable limits established in the protocols identified in 935 CMR 500.160(1) that contamination cannot be remediated, and must be disposed of. The notification from the Company shall describe a proposed plan of action for both the destruction of the contaminated production batch within seventy-two (72) hours, and the assessment of the source of contamination and shall contain any information regarding contamination as specified by the Commission, or immediately upon request by the Commission. The Company shall ensure that notification comes from both the Marijuana Establishment and the Independent Testing Laboratory, separately and directly.

The Company shall maintain the results of all testing for no less than one year. Any marijuana or marijuana products with testing dates in excess of one year shall be deemed expired and may not be dispensed, sold, transferred or otherwise conveyed until retested.

All transportation of marijuana to and from Independent Testing Laboratories providing marijuana testing services shall comply with the Company's *Transportation Policy* and 935 CMR 500.105(13).

All excess marijuana shall be disposed of in compliance with the Company's *Waste Disposal Policy* and 935 CMR 500.105(12), either by the Independent Testing Laboratory returning excess marijuana to the source Marijuana Establishment for disposal or by the Independent Testing Laboratory disposing of it directly.

The seeds are not subject to these testing requirements. Clones are subject to these testing requirements, but are exempt from testing for metals.

Single-servings of Marijuana Products tested for potency in accordance with 935 CMR500.150(4)(a) shall be subject to a potency variance of no greater than plus/minus ten percent (+/-10%).

If the Company receives notice that the marijuana or marijuana products it has submitted for testing has failed any test for contaminants, it shall either: (1) re-analyze without remediation; (2) take steps remediate the identified contaminants; or (3) dispose of the marijuana or marijuana product and in any event, all actions shall comply with 935 CMR 500.160(13).

## Handling of Marijuana

The Company shall handle and process marijuana and marijuana products in a safe and sanitary manner. The Company shall implement the following policies:

- (a) The Company shall process the leaves and flowers of the female marijuana plant only, which shall be:
  - 1. Well cured and generally free of seeds and stems;
  - 2. Free of dirt, sand, debris, and other foreign matter;
  - 3. Free of contamination by mold, rot, other fungus, pests and bacterial diseases and satisfying the sanitation requirements in 105 CMR 500.000: *Good Manufacturing Practices for Food*, and if applicable, 105 CMR 590.000: *State Sanitary Code Chapter X: Minimum Sanitation Standards for Food Establishments*;
  - 4. Prepared and handled on food-grade stainless steel tables with no contact with the Company's marijuana establishment agents' bare hands; and
  - 5. Packaged in a secure area.

- (b) The Company shall comply with the following sanitary requirements:
  - 1. Any marijuana establishment agent whose job includes contact with marijuana or non-edible marijuana products, including cultivation, production, or packaging shall comply with the requirements for food handlers specified in 105 CMR 300.000: Reportable Diseases, Surveillance, and Isolation and Quarantine Requirements;
  - 2. Any marijuana establishment agent working in direct contact with preparation of marijuana or non-edible marijuana products shall conform to sanitary practices while on duty, including:
    - i. Maintaining adequate personal cleanliness; and
    - ii. Washing hands thoroughly in an adequate hand-washing area before starting work, and at any other time when hands may have become soiled or contaminated.
  - 3. The Company shall supply adequate and convenient hand-washing facilities furnished with running water at a suitable temperature. Hand-washing facilities shall be located in the Marijuana Establishment in production areas and where good sanitary practices require employees to wash and sanitize their hands, and shall provide effective hand-cleaning and sanitizing preparations and sanitary towel service or suitable drying devices;
  - 4. The Company shall supply sufficient space for placement of equipment and storage of materials as is necessary for the maintenance of sanitary operations;
  - 5. Litter and waste shall be properly removed, disposed of so as to minimize the development of odor and minimize the potential for the waste attracting and harboring pests. The operating systems for waste disposal shall be maintained in an adequate manner pursuant to 935 CMR 500.105(12);
  - 6. Floors, walls, and ceilings shall be constructed in such a manner that they may be adequately kept clean and in good repair;
  - 7. The Company shall ensure that there will be adequate safety lighting in all processing and storage areas, as well as areas where equipment or utensils are cleaned;
  - 8. Buildings, fixtures, and other physical facilities shall be maintained in a sanitary condition;
  - 9. All contact surfaces, including utensils and equipment, shall be maintained in a clean and sanitary condition. Such surfaces shall be cleaned and sanitized as frequently as necessary to protect against contamination, using a sanitizing agent registered by the US Environmental Protection Agency (EPA), in accordance with labeled instructions.

Equipment and utensils shall be so designed and of such material and workmanship as to be adequately cleanable;

- 10. All toxic items shall be identified, held, and stored in a manner that protects against contamination of marijuana products. Toxic items shall not be stored in an area containing products used in the cultivation of marijuana. The Commission may require a Marijuana Establishment to demonstrate the intended and actual use of any toxic items found on the premises;
- 11. The Company's water supply shall be sufficient for necessary operations. Any private water source shall be capable of providing a safe, potable, and adequate supply of water to meet the Marijuana Establishment's needs;
- 12. Plumbing shall be of adequate size and design, and adequately installed and maintained to carry sufficient quantities of water to required locations throughout the Marijuana Establishment. Plumbing shall properly convey sewage and liquid disposable waste from the Marijuana Establishment. There shall be no cross-connections between the potable and waste water lines;
- 13. The Company shall provide its employees with adequate, readily accessible toilet facilities that are maintained in a sanitary condition and in good repair;
- 14. Products that can support the rapid growth of undesirable microorganisms shall be held in a manner that prevents the growth of these microorganisms; and
- 15. Storage and transportation of finished products shall be under conditions that will protect them against physical, chemical, and microbial contamination as well as against deterioration of finished products or their containers.
- 16. All vehicles and transportation equipment used in the transportation of marijuana products or edibles requiring temperature control for safety shall be designed, maintained, and equipped as necessary to provide adequate temperature control to prevent the marijuana products or edibles from becoming unsafe during transportation, consistent with applicable requirements pursuant to 21 CFR 1.908(c).
- (c) The Company shall comply with sanitary requirements. All edible products shall be prepared, handled, and stored in compliance with the sanitation requirements in 105 CMR 590.000: State Sanitary Code Chapter X: Minimum Sanitation Standards for Food Establishments.

This policy may also be referred to by the Company as the "Quality Control and Testing Policy".

# **Record Keeping Procedures**

NS AJO Holdings, Inc. (the "Company") shall keep and maintain records of the Marijuana Establishment in accordance with generally accepted accounting principles. Such records shall be available for inspection by the Commission, upon request and shall include, but not be limited to, all records required in any section of 935 CMR 500.000: *Adult Use of Marijuana*, in addition to the following:

- (a) Written operating procedures as required by 935 CMR 500.105(1);
- (b) Inventory records as required by 935 CMR 500.105(8);
- (c) Seed-to-sale SOR electronic tracking system records for all marijuana products as required by 935 CMR 500.105(8)(e);
- (d) Personnel records as described in the Company's *Personnel and Background Check Policy*, which policy shall be incorporated herein by reference, and as follows:
  - a. Job descriptions for each employee and volunteer position, as well as organizational charts consistent with the job descriptions;
  - b. A personnel record for each marijuana establishment agent. Such records shall be maintained for at least 12 months after termination of the individual's affiliation with the Marijuana Establishment and shall include, at a minimum, the following:
    - i. All materials submitted to the Commission pursuant to 935 CMR 500.030(2);
    - ii. Documentation of verification of references;
    - iii. The job description or employment contract that includes duties, authority, responsibilities, qualifications, and supervision
    - iv. Documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters;
    - v. Documentation of periodic performance evaluations;
    - vi. A record of any disciplinary action taken; and
    - vii. Notice of completed responsible vendor training program and in-house training.

- c. A staffing plan that will demonstrate accessible business hours and safe cultivation conditions (as applicable);
- d. Personnel policies and procedures, including at a minimum, the following: (a) code of ethics; (b) whistleblower policy; and (c) a policy which notifies persons with disabilities of their rights under <a href="https://www.mass.gov/service-details/about-employment-rights">https://www.mass.gov/service-details/about-employment-rights</a> or a comparable link, and includes provisions prohibiting discrimination and providing reasonable accommodations; and
- e. All background check reports obtained in accordance with M.G.L. c. 6 § 172, 935 CMR 500.029, 935 CMR 500.030, and 803 CMR 2.00: Criminal Offender Record Information (CORI);
- (e) Business records as described in the Company's *Financial Record Maintenance and Retention Policy*, which shall include manual or computerized records of the following: (1) assets and liabilities; (2) monetary transactions; (3) books of accounts, which shall include journals, ledgers, and supporting documents, agreements, checks, invoices, and vouchers; (4) sales records including the quantity, form, and cost of marijuana products; and (5) salary and wages paid to each employee, or stipend, executive compensation, bonus, benefit, or item of value paid to any persons having direct or indirect control over the marijuana establishment, if any; and
- (f) Waste disposal records as required under 935 CMR 500.105(12), including but not limited to, a written or electronic record of the date, the type and quantity of marijuana, marijuana products or waste disposed or handled, the manner of disposal or other handling, the location of disposal or other handling, and the names of the two (2) Marijuana Establishment Agents present during the disposal or other handling, with their signatures. The Company shall keep these records for at least three (3) years. This period shall automatically be extended for the duration of any disciplinary action and may be extended by an order of the Commission.

All Confidential Information (as that term is defined in 935 CMR 500.002) shall be maintained confidentially including secured or protected storage (whether electronically or in hard copy), and accessible only to the minimum number of specifically authorized employees essential for efficient operation and retention of such records. In any event, the Company shall be authorized to disclose such confidential information as may be required by law.

Following closure of a Marijuana Establishment, the Company shall keep all records for at least two (2) years at the Company's expense and in a form and location acceptable to the Commission.

It shall be a policy of the company that any and all records subject to any disciplinary action shall be retained for the duration of such action, or as otherwise extended by order of the Commission.

This policy may also be referred to by the Company as the "Record Retention Policy".

Policies and Procedures for NS AJO Holdings, Inc.

# Restricting Access to Age 21 and Older

NS AJO Holdings, Inc. (the "Company") shall require that all Marijuana Establishment Agents, Visitors and Consumers of marijuana for adult use (each as defined in 935 CMR 500.002) are 21 years of age or older. The Company will positively identify individuals seeking access to the premises of the Marijuana Establishment, or to whom marijuana or marijuana products are being transported pursuant to 935 CMR 500.105(14) (if applicable) to limit access solely to individuals 21 years of age or older.

Pursuant to 935 CMR 500.140, the Company shall immediately inspect an individual's proof of identification and determine that the individual is 21 years of age or older upon entry to the Marijuana Establishment. The Company shall also inspect an individual's proof of identification at the point of sale and determine that the individual is 21 years of age or older.

The identification shall contain a name, photograph, and date of birth, and shall be limited to one of the following:

- 1. A driver's license;
- 2. A government issued-identification card;
- 3. A military identification card; or
- 4. A passport.

It shall be a policy of the Company that marijuana and marijuana products for medical use shall only be sold to registered qualifying patients and personal caregivers. The Company shall refuse to sell marijuana to any registered qualifying patient or personal caregiver who is unable to produce a registration card and valid proof of identification, or who does not have a valid certification. The identification shall contain a name, photograph, and date of birth, and shall be limited to one of the following:

- 1. A driver's license;
- 2. A government-issued identification card;
- 3. A military identification card; or
- 4. A passport.

It shall be a policy of the Company that: (1) if an individual is younger than 21 years old, but 18 years of age or older, he or she shall not be admitted unless they produce an active patient registration card issued by the DPH or the Commission; and (2) if the individual is younger than 18 years old, he or she shall not be admitted unless they produce an active patient registration card and they are accompanied by a Personal Caregiver (as defined in 935 CMR 501.002) with an active patient registration card. In addition to the patient registration card, registered qualifying patients 18 years of age and older and Personal Caregivers must also produce proof of identification. A patient registration card is not sufficient proof of age.

This policy may also be referred to by the Company as the "Policy to Restrict Access to Persons Age 21 and Older".

# **Safety Plan**

NS AJO Holdings, Inc. (the "Company") is committed to providing a safe workplace for its employees and promoting workplace safety policies and procedures consistent with the standards set forth under the Occupational Safety and Health Act of 1970, 29 U.S.C. § 651, et seq., including the general duty clause under 29 U.S.C. § 654 ("OSHA"). The Company shall:

- (a) shall furnish to each of its employees, employment, and a place of employment, free from recognized hazards that are causing, or are likely to cause, death or serious physical harm;
- (b) in compliance with occupational safety and health standards promulgated under OSHA.

The Company expects that each of its employees will comply with occupational safety and health standards and all rules, regulations, and orders issued pursuant to 29 U.S.C. § 651, et seq., which are applicable to the employee's own actions and conduct.

All current and updated regulations and references at 29 CFR Parts 1903, 1904, 1910, 1915, 1917, 1918, 1926, 1928, and 1977 are incorporated by reference, and applicable to all places of employment covered by 935 CMR 500.000: *Adult Use of Marijuana*.

Furthermore, the Company intends to comply with the following safety procedures in connection with the manufacturing and production of marijuana products:

All manufactured products from the Company will be prepared, handled, and stored in compliance with the sanitation requirements in 105 MCR 590.000: State Sanitary Code Chapter X: Minimum Sanitation Standards for Food Establishments, 105 CMR 500.000: Good Manufacturing Practices for Food, and with the requirements for food handlers specified in 105 CMR 300.000: Reportable Diseases, Surveillance, and Isolation and Quarantine Requirements. Any marijuana product that is made to resemble a typical food or beverage product will be packaged and labelled in accordance with M.G.L. c. 94G, § 4(a½)(xxvi), 935 CMR 500.150(3), and 935 CMR 500.105(5) and (6).

The Company will extract marijuana oils in the extraction room via the Supercritical CO2 extraction process rather than through alternative methods to help mitigate the risk of finished product containing trace amounts of heavy metals and other contaminants. The CO2 extraction process allows compounds to be extracted with low toxicity. It utilizes a high-pressure vessel containing marijuana trim or ground marijuana flower to separate the plant matter from the cannabinoids. The resulting extract will then be "winterized" and placed in ethanol, then heated and finally frozen to filter out the undesirable by-products. The ethanol solution will be warmed to approximately 120 degrees F, and it's not frozen until all the solvent has evaporated. For proper winterization, the solution will be frozen for at least 24 hours at a minimum temperature of 32 degrees F. After this step, the alcohol solution will need to be filtered for removing the waxes. The extraction and refinement steps can be repeated several times, until a pure oil is obtained. Once the residual alcohol solution has been purged from the oil, the oil will be homogenized and ready to be sent for laboratory testing and analysis before packaging the oil into cartridges to be used in vaporizers.

The refined and tested marijuana oil will also be used in the Company's edible products. The Company intends to produce the abovementioned products in compliance with 935 CMR 500.150(1) that are physically demarked in a way that enables a reasonable person to intuitively determine how much of the product constitutes a single serving of active THC. Each serving of any edible marijuana product produced by the Company will be easily separable in order to allow average persons 21 years of age or older to physically separate, with minimal effort, the individual servings of the product, and will be marked, stamped, or otherwise include an imprinted symbol or easily recognizable mark issued by the Commission that indicates the package contains marijuana product.

The Company shall meet all applicable environmental laws, regulations, permits and other applicable approvals, including, but not limited to, those related to water quality and quantity, wastewater, solid and hazardous waste management and air pollution control, including prevention of odor and noise pursuant to 310 CMR 7:00: *Air Pollution Control*. The Company will use additional best management practices as determined by the Commission in consultation with the working group established under St. 2017, c. 55 78(b) or applicable departments or divisions of the Executive Office of Energy and Environmental Affairs (the "EOEEA") to reduce energy and water usage, engage in energy conservation and mitigate other environmental impacts, including but not limited to:

- Identification of potential energy use reduction opportunities (such as natural lighting and energy efficiency measures), and a plan for implementation of such opportunities;
- Consideration of opportunities for renewable energy generation including, where applicable, submission of building plans showing where energy generators could be placed on the site, and an explanation of why the identified opportunities were not pursued, if applicable;
- Strategies to reduce electric demand (such as lighting schedules, active load management, and energy storage); and
- Engagement with energy efficiency programs offered pursuant to M.G.L. c. 25, § 21, or through municipal lighting plants.

If minimum standards or best management practices are not established by the time of an application for initial licensure, the Company will satisfy such standards or best management practices as a condition of license renewal, in addition to any terms and conditions of any environmental permit regulating the licensed activity.

In accordance with 935 CMR 500.130(4) the Company shall provide documentation of compliance or lack thereof, as the case may be, with the testing requirements of 935 CMR 500.160 and standards established by the Commission for the conditions, including time and temperature controls, necessary to protect marijuana products against physical, chemical, and microbial contamination as well as against deterioration of finished products during storage and

transportation, for all marijuana and marijuana products sold, or otherwise transferred, to other Marijuana Establishments.

The Company shall retain all records of purchases from any manufacturer or supplier of any ingredient, additive, device, component part or other materials obtained by the Company in relation to the manufacturing of Marijuana Vaporizer Devices (as that term is defined in 935 CMR 500.000 *et. seq.*) and such records shall be made available to the Commission on request.

The Company shall maintain records of the name and business address of the manufacturer of any cartridge, battery, atomizer coil, hardware or other component of Marijuana Vaporizer Products manufactured by the Licensee. Further, the Company shall, on request by the Commission, identify the materials used in the device's atomizer coil (e.g., titanium, titanium alloy, quartz, copper, nichrome, kanthal, or other specified material) or state if such information cannot be reasonably ascertained.

A copy of the Certificate of Analysis for each thickening agent, thinning agent or terpene infused or incorporated into a Marijuana Vaporizer Device during production shall be retained by a Product Manufacturer and provided as a part of a wholesale transaction with any Marijuana Retailer, MTC or Delivery Operator.

In addition to the policies included herein, the Company also incorporates herein by reference its *Security Policy, Storage Policy, Transportation of Marijuana Policy, Inventory Policy, Energy Compliance Policy, Quality Control and Testing Policy* and *Record Retention Policy* as evidence of policies for identifying, recording, and reporting diversion, theft, or loss; for correcting all errors and inaccuracies in inventories; for handling all voluntary or mandatory recalls due to any action initiated at the request or order of the Commission, and/or any voluntary action taken by the Company to remove defective or potentially defective marijuana products from the market, as well as any action undertaken to promote public health and safety; for ensuring that any outdated, damaged, deteriorated, mislabeled, or contaminated marijuana are segregated from other marijuana and destroyed; for transportation; for the reduction of energy in water usage and energy conservation practices and mitigation of environmental impacts; for the transfer, acquisition, or sale of marijuana between Marijuana Establishments; and compliance with the standards set forth in the *Massachusetts Comprehensive Fire Code*.

The Company shall maintain a product catalogue identifying all types of marijuana products actively manufactured at the facility. The catalogue shall include a description of the product, photograph or illustration, packaging design, and dosage amounts, including expected cannabinoid profile. Such product catalogue shall be provided to the Commission prior to receiving a certificate to commence operations, and shall include the following:

- (1) Marijuana product type;
- (2) Marijuana product brand name;
- (3) List of direct ingredients;

- (4) List of indirect ingredients;
- (5) Serving size, including a description of what constitutes a serving size for a product that is not already a single serving;
- (6) Potency;
- (7) A photograph of the finished marijuana product, against a white background outside of but next to, the marijuana product's packaging, including any external or internal packaging, provided however that where single servings of a multi-serving product are unable to be easily identified because of its form, a description of what constitutes a single serving shall be provided (e.g. a single serving is a 1" x 1" square), and where an edible marijuana product cannot be stamped, for example, due to size or a coating, the photograph of the edible marijuana product against a white background outside of, but next to, its external and internal packaging, such as the wrapper, and labeling information for the edible marijuana product;
- (8) A photograph of the marijuana product, against a white background, inside the packaging; and
- (9) A list of marijuana products to be sold based on anticipated or executed agreements between the Company and marijuana retailer(s) or delivery operator(s).

Photographs shall be submitted in a form and manner determined by the Commission.

The Company shall provide the information required under 935 CMR 500.130(6)(a) for each marijuana product that it produces prior to the product being made available for sale through a licensed marijuana retailer; MTC or delivery operator and shall update the information whenever a substantial change to the product information occurs. Substantial changes, including changes to information listed in 935 CMR 500.130(6)(a)1-9., shall be submitted to the Commission prior to the transfer of the marijuana product.

The Company shall ensure that any use of extraction equipment is in compliance with the standards set forth in 527 CMR 1.00: *the Massachusetts Comprehensive Fire Code*.

The Company shall identify the method of extraction (*e.g.*, Butane, Propane, CO2) on a physical posting at all entrances of the facility. The posting shall be a minimum of 12" x 12" and identify the method of extraction in lettering no smaller than one inch in height. The Company shall post a copy of a permit to keep, store, handle or otherwise use flammable and combustible at each place of operation within the facility.

# **Separating Recreational from Medical Operations**

It shall be a policy of NS AJO Holdings, Inc. (the "Company") that marijuana and marijuana products for medical use shall only be sold to registered qualifying patients and personal caregivers. The Company shall refuse to sell marijuana to any registered qualifying patient or personal caregiver who is unable to produce a registration card and valid proof of identification, or who does not have a valid certification. The identification shall contain a name, photograph, and date of birth, and shall be limited to one of the following:

- 1. A driver's license;
- 2. A government-issued identification card;
- 3. A military identification card; or
- 4. A passport.

It shall be a policy of the Company that: (1) if an individual is younger than 21 years old, but 18 years of age or older, he or she shall not be admitted unless they produce an active patient registration card issued by the DPH or the Commission; and (2) if the individual is younger than 18 years old, he or she shall not be admitted unless they produce an active patient registration card and they are accompanied by a Personal Caregiver (as defined in 935 CMR 501.002) with an active patient registration card. In addition to the patient registration card, registered qualifying patients 18 years of age and older and Personal Caregivers must also produce proof of identification. A patient registration card is not sufficient proof of age.

The Company shall physically separate medical and adult-use sales areas. Subject to final approval by the Commission, such separation shall be provided by a temporary or semi-permanent physical barrier, such as a stanchion, that adequately separates sales areas of marijuana or marijuana products for medical use from sales areas of marijuana or marijuana products for adult use for the purpose of patient confidentiality.

The Company shall provide for separate lines for sales of marijuana or marijuana products for medical use from marijuana or marijuana products for adult use within the sales area, provided, however, that the holder of a medical registration card shall be permitted to use either line and shall not be limited only to the medical use line so long as compliance with 935 CMR 501.105(5)(d) can be maintained.

The Company shall adopt separate accounting practices at the point-of-sale for medical and adultuse sales and implement procedures for virtual, i.e., electronic, separation of medical and adult use marijuana and marijuana products, which procedures shall be subject to the Commission's approvals, but may include the use of plant or package tags in the seed-to-sale tracking system.

The Company shall additionally provide a patient consultation area, an area that is separate from the sales floor to allow for confidential visual and auditory consultation with qualifying patients. Such consultation area shall have signage stating "Consultation Area", be separate from the sales area, and accessible by a qualifying patient or caregiver without having to traverse a limited access area.

The Company shall also use best efforts to prioritize patient and caregiver identification verification and physical entry into its retail area.

Pursuant to 935 CMR 500.140(15) the Company shall, as a co-located Medical Marijuana Treatment Center and Marijuana Establishment (together a "Co-located Marijuana Establishment" or "CMO"), strive to ensure access to a sufficient quantity and variety of marijuana products, including marijuana, for patients registered under 935 CMR 501.000: *Medical Use of Marijuana*. The Company is constantly working to ensure that, at a minimum, its medical marijuana customers have access to a mirrored assortment of products as are available to its adult-use customers.

In furtherance of this goal and in an effort to maintain compliance with 935 CMR 500.000 *et. seq.* and 935 CMR 501.000 *et. seq.*, as the same may be amended from time to time, the Company shall work diligently to ensure that a sufficient Patient Supply is maintained and to ensure that any time a product must be discontinued that all applicable regulations are followed and its patient population is made aware of the product change.

The Company shall implement the following policies and procedures in furtherance of this policy:

- 1. The Company shall maintain a quantity and variety of marijuana products for patients registered under 935 CMR 501.000 that is sufficient to meet the demand indicated by an analysis of sales data for the preceding six (6) months as collected and recorded pursuant to 935 CMR 500.140(6) and its *Record Retention Policy*, which policy shall be incorporated herein by reference.
- 2. On a bi-annual basis, the Company shall maintain and provide to the Commission, accurate sales data collected by the it for the purpose of ensuring an adequate supply of marijuana and marijuana products under 935 CMR 500.140(15)
- 3. Marijuana products reserved for patient supply shall, unless determined to be unreasonably impracticable by the Company, reflect the actual types and strains of marijuana products documented during the previous six (6) months. If the Company determines that a product must be discontinued, or it is unreasonably impracticable to continue to stock those products, a reasonable substitution shall be made pursuant to this policy. In the event that a substitution must be made, the substitution shall reflect, as closely as reasonably practicable, the type and strain no longer available.
- 4. On a quarterly basis, the Company shall submit to the Commission an inventory plan to reserve a sufficient quantity and variety of marijuana products for registered patients, based on reasonably anticipated patient needs as documented by sales records over the preceding six (6) months. On each occasion that the supply of any product within the reserved patient supply is exhausted and a reasonable substitution cannot be made, the Company shall submit a report to the Commission in a form determined by the Commission.
- 5. Marijuana products reserved for patient supply shall be either maintained on site at the retailer or easily accessible at another Company location.

- 6. If a Marijuana product, reserved for patient supply, has been exhausted and the reserves are available, but maintained at another Company location, an adequate amount of reserved product shall be transferred to the retail location within 48 hours of notification that the on-site supply has been exhausted.
- 7. The Company shall perform audits of patient supply available at its Marijuana Retailer locations on a weekly basis and retain those records for a period of six months.
- 8. All records and reports produced by the Company shall be available for Commission inspection at any time.
- 9. If deemed appropriate by the senior staff or management, the Company shall transfer marijuana products reserved for medical use to adult use within a reasonable period of time prior to the date of expiration, provided that the product does not pose a risk to health or safety.

This policy may also be referred to by the Company as the "Policy for Separating Recreational from Medical Operations".

# **Diversity Plan**

NS AJO Holdings, Inc. (the "Company") understands and appreciates the importance of diversity and as such is committed to actively working to ensure a diverse work place is created in the Company.

It is a policy of the Company to promote equity among people of color, particularly Black, African American, Hispanic, Latinx, and Indigenous people, women, veterans, persons with disabilities, and L.G.B.T.Q. + in the operation of the Marijuana Establishment. To the extent permissible by law, the Company will make jobs available to people of color, particularly Black, African American, Hispanic, Latinx, and Indigenous people, women, veterans, persons with disabilities, and L.G.B.T.Q. +, but this does not prevent the Company from hiring the most qualified candidates and complying with all employment laws and other legal requirements.

To this end, the Company will deploy a plan for enhancing diversity and equity within the organization through a number of various outreach efforts. Specifically, as it relates to its own internal practices, the Company will implement the following policies in connection with its diversity plan:

## Goals:

- (1) The Company endeavors to provide job opportunities to people of color, particularly Black, African American, Hispanic, Latinx, and Indigenous people, women, veterans, persons with disabilities, and L.G.B.T.Q. +. The Company shall seek parity in its work force based on the American Community Survey (ACS) 2010 U.S. Census. Workforce availability statistics for the Total Civilian Labor Force in Massachusetts is as follows: Women 49.2% and Minorities 25.2%<sup>1</sup>.
- (2) It shall be a goal of the Company to offer <u>100% of the Company's opportunities for advancement to management and executive positions internally</u>, thereby providing opportunities to its diverse workforce, to the extent its workforce has been filled by diverse individuals, for advancement.
- (3) It shall be a goal of the Company to ensure that <u>one hundred percent (100%)</u> of its employees receive *training on diversity and sensitivity*.

#### **Programs:**

To the extent reasonably practicable, the Company shall Implement the following programs:

• In an effort to ensure it has the opportunity to interview, and hire a diverse staff, the Company will post <u>monthly notices</u> for <u>three (3) months</u> during the initial hiring process in newspapers of general circulation such as the <u>Fitchburg Sentinel & Enterprise and Boston Herald</u> and

<sup>&</sup>lt;sup>1</sup> https://www.mass.gov/files/2017-08/census-2010-workforce-availability.pdf

post <u>monthly notices</u> for <u>three (3) months</u> during the initial hiring process at the municipal offices in Fitchburg and Boston. The aforementioned notices will state that the Company is specifically looking for people of color, particularly Black, African American, Hispanic, Latinx, and Indigenous people, women, veterans, persons with disabilities, or L.G.B.T.Q. +, to work for the Company.

In an effort to ensure the Company meets its goal of offering advancement to management and executive positions internally, the Company shall offer <u>100% of the Company's opportunities</u> <u>for</u> advancement internally. Additionally, in an effort to ensure that its staff has opportunities to train for management positions, the Company shall offer <u>a management training day once</u> <u>a quarter</u>. This management training day shall be made available to all employees and will allow employee(s) to shadow management and learn how to perform additional duties and responsibilities of management. Additional duties may include, but are not limited to, opening and closing the facility, reviewing inventory and placing orders, staff scheduling requirements and the implementation of certain security and emergency protocols.

All opportunities for management level employment will first be offered internally via notices sent electronically to employees and posted in employee common areas.

- As described above, it is a goal of the Company to seek parity in its workforce. Accordingly, the Company shall form a diversity and equity committee to monitor the Company's progress towards meeting those goals. This committee will meet *quarterly* to review and assess the Company's hires and hiring practices. *Meeting Minutes* will be provided to the Commission on request and for the Company's annual license renewal application.
- The Company shall require that <u>one hundred percent (100%)</u> of its employees receive education on diversity, implicit biases and sensitivity within the <u>first ninety (90) days of employment and once annually thereafter.</u> The Company's educational programs on diversity, implicit biases and sensitivity shall include, but not be limited to: (1) Harassment, Diversity & Sensitivity Training; (2) Sexual Harassment Prevention & Awareness Training; (3) Discrimination Free Workplace; (4) Violence in the Workplace; (5) Harassment in the Workplace (for Management); (6) Diversity and Sensitivity in the Workplace (for Management); (7) Unconscious Bias Training; (8) Ethics; and (9) Drug and Alcohol-Free Workplace.

# **Measurments:**

To the extent reasonably practicable and as allowed by law, the Company shall implement the following measurements:

a. Pursuant to 935 CMR 500.103(4)(a) the Company's diversity and equality committee shall prepare an annual report identifying the Company's efforts to encourage diversity in the work place, in compliance with 935 CMR 500.101(1)(c)(8)(k) and this *Diversity Policy*. Specifically, said report shall identify the demographics of its employee population including but not limited to identifying the gender, race, sexual orientation

and disabled status of its employees without identifying the employee specifically and to the extent each employee is willing to share such information.

Additionally, this report will include the following metrics:

- i. Number of individuals from the target demographic groups who were hired and retained after the issuance of a license;
- ii. Number of promotions for people falling into the target demographics since initial licensure and number of promotions offered;
- iii. Number of jobs created since initial licensure;
- iv. Number of job postings in publications with supporting documentation; and
- v. Number and subject matter of internal trainings held on diversity, implicit biases and sensitivity and the number of employees in attendance.

The Company affirmatively states that: (1) it acknowledges and is aware, and will adhere to, the requirements set forth in 935 CMR 500.105(4) which provides the permitted and prohibited advertising, branding, marketing, and sponsorship practices of every Marijuana Establishment; (2) any actions taken, or programs instituted, will not violate the Commission's regulations with respect to limitations on ownership or control or other applicable state laws and (3) the Company will be required to document progress or success of this plan, in its entirety, annually upon renewal of its license.

This policy may also be referred to by the Company as the "**Diversity Plan**".