



## Massachusetts Cannabis Control Commission

### Marijuana Product Manufacturer

#### General Information:

License Number: MP281798  
Original Issued Date: 07/09/2020  
Issued Date: 06/17/2021  
Expiration Date: 07/09/2022

### ABOUT THE MARIJUANA ESTABLISHMENT

Business Legal Name: Coyote Cannabis Corporation

Phone Number: 781-964-5159 Email Address: blakemensing@gmail.com

Business Address 1: 56 Industrial Drive

Business Address 2: Unit B

Business City: Uxbridge

Business State: MA

Business Zip Code: 01569

Mailing Address 1: 100 STATE STREET

Mailing Address 2: 9TH FLOOR

Mailing City: Boston

Mailing State: MA

Mailing Zip Code: 02109

### CERTIFIED DISADVANTAGED BUSINESS ENTERPRISES (DBES)

Certified Disadvantaged Business Enterprises (DBEs): Not a DBE

### PRIORITY APPLICANT

Priority Applicant: no

Priority Applicant Type: Not a Priority Applicant

Economic Empowerment Applicant Certification Number:

RMD Priority Certification Number:

### RMD INFORMATION

Name of RMD:

Department of Public Health RMD Registration Number:

Operational and Registration Status:

To your knowledge, is the existing RMD certificate of registration in good standing?:

If no, describe the circumstances below:

### PERSONS WITH DIRECT OR INDIRECT AUTHORITY

Person with Direct or Indirect Authority 1

Percentage Of Ownership: 31.38

Percentage Of Control: 42.5

Role: Owner / Partner

Other Role: President, Secretary, and Director

First Name: Blake

Last Name: Mensing

Suffix:

Gender: Male	User Defined Gender:
What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)	
Specify Race or Ethnicity:	

#### Person with Direct or Indirect Authority 2

Percentage Of Ownership: 29.7	Percentage Of Control: 42.5	
Role: Owner / Partner	Other Role: CEO, Treasurer, and Director	
First Name: George	Last Name: Mensing	Suffix:
Gender: Male	User Defined Gender:	
What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)		
Specify Race or Ethnicity:		

#### Person with Direct or Indirect Authority 3

Percentage Of Ownership:	Percentage Of Control: 7.5	
Role: Other (specify)	Other Role: Director of Compliance and Marketing	
First Name: Margaret	Last Name: Kinsella	Suffix:
Gender: Female	User Defined Gender:	
What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)		
Specify Race or Ethnicity:		

#### Person with Direct or Indirect Authority 4

Percentage Of Ownership:	Percentage Of Control: 7.5	
Role: Other (specify)	Other Role: Director of Cultivation and Manufacturing	
First Name: Nicholas	Last Name: Hansen	Suffix:
Gender: Male	User Defined Gender:	
What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)		
Specify Race or Ethnicity:		

### ENTITIES WITH DIRECT OR INDIRECT AUTHORITY

No records found

### CLOSE ASSOCIATES AND MEMBERS

No records found

### CAPITAL RESOURCES - INDIVIDUALS

#### Individual Contributing Capital 1

First Name: Blake	Last Name: Mensing	Suffix:	
Types of Capital: Monetary/Equity, Other (Specify)	Other Type of Capital: \$25,000 worth of consulting services	Total Value of the Capital Provided: \$75000	Percentage of Initial Capital: 25
Capital Attestation: Yes			

#### Individual Contributing Capital 2

First Name: George	Last Name: Mensing	Suffix:	
Types of Capital: Monetary/Equity	Other Type of Capital:	Total Value of the Capital Provided: \$50000	Percentage of Initial Capital: 16.66
Capital Attestation: Yes			

### CAPITAL RESOURCES - ENTITIES

No records found

## BUSINESS INTERESTS IN OTHER STATES OR COUNTRIES

### Business Interest in Other State 1

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: Blake      Owner Last Name: Mensing      Owner Suffix:

Entity Legal Name: Squared Holdings LLC      Entity DBA: MC2

Entity Description: Applying for a medical marijuana dispensary license in Warren, Michigan

Entity Phone: 908-499-4896      Entity Email: david@dhcconsulting.net      Entity Website:

Entity Address 1: 520 N. Main Street      Entity Address 2:

Entity City: Royal Oak      Entity State: MI      Entity Zip Code: 48067      Entity Country: USA

Entity Mailing Address 1: 520 N. Main Street      Entity Mailing Address 2:

Entity Mailing City: Royal Oak      Entity Mailing State: MI      Entity Mailing Zip Code: 48067      Entity Mailing Country: USA

### Business Interest in Other State 2

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: Blake      Owner Last Name: Mensing      Owner Suffix:

Entity Legal Name: Squared Holdings LLC      Entity DBA: MC2

Entity Description: Applying for a vertically integrated medical marijuana license in New Jersey

Entity Phone: 908-499-4896      Entity Email: david@dhcconsulting.net      Entity Website:

Entity Address 1: 301 Orange Avenue      Entity Address 2:

Entity City: Cranford      Entity State: NJ      Entity Zip Code: 07016      Entity Country: USA

Entity Mailing Address 1: 301 Orange Avenue      Entity Mailing Address 2:

Entity Mailing City: Cranford      Entity Mailing State: NJ      Entity Mailing Zip Code: 07016      Entity Mailing Country: USA

## DISCLOSURE OF INDIVIDUAL INTERESTS

### Individual 1

First Name: Blake      Last Name: Mensing      Suffix:

Marijuana Establishment Name: Holyoke 420 LLC (d/b/a Holyoke Cannabis)      Business Type: Marijuana Retailer

Marijuana Establishment City: Holyoke      Marijuana Establishment State: MA

### Individual 2

First Name: Blake      Last Name: Mensing      Suffix:

Marijuana Establishment Name: Coyote Cannabis Corporation      Business Type: Marijuana Cultivator

Marijuana Establishment City: Uxbridge      Marijuana Establishment State: MA

### Individual 3

First Name: Blake      Last Name: Mensing      Suffix:

Marijuana Establishment Name: Mint Retail Facilities LLC      Business Type: Marijuana Retailer

Marijuana Establishment City: Belmont      Marijuana Establishment State: MA

### Individual 4

First Name: Blake      Last Name: Mensing      Suffix:

Marijuana Establishment Name: H&H Cultivation LLC      Business Type: Marijuana Cultivator

Marijuana Establishment City: Holyoke      Marijuana Establishment State: MA

#### Individual 5

First Name: Blake Last Name: Mensing Suffix:  
Marijuana Establishment Name: H&H Cultivation LLC Business Type: Marijuana Product Manufacture  
Marijuana Establishment City: Holyoke Marijuana Establishment State: MA

#### Individual 6

First Name: Blake Last Name: Mensing Suffix:  
Marijuana Establishment Name: Healing Calyx LLC Business Type: Other  
Marijuana Establishment City: TBD Marijuana Establishment State: MA

#### Individual 7

First Name: Blake Last Name: Mensing Suffix:  
Marijuana Establishment Name: Strain LLC Business Type: Other  
Marijuana Establishment City: TBD Marijuana Establishment State: MA

#### Individual 8

First Name: George Last Name: Mensing Suffix:  
Marijuana Establishment Name: Coyote Cannabis Corporation Business Type: Marijuana Cultivator  
Marijuana Establishment City: Uxbridge Marijuana Establishment State: MA

#### MARIJUANA ESTABLISHMENT PROPERTY DETAILS

Establishment Address 1: 56 Industrial Drive  
Establishment Address 2: Unit B  
Establishment City: Uxbridge Establishment Zip Code: 01569  
Approximate square footage of the Establishment: 4800 How many abutters does this property have?: 8  
Have all property abutters have been notified of the intent to open a Marijuana Establishment at this address?: Yes

#### HOST COMMUNITY INFORMATION

Host Community Documentation:

Document Category	Document Name	Type	ID	Upload Date
Plan to Remain Compliant with Local Zoning	Coyote Cannabis Corporation-Zoning Compliance Plan.pdf	pdf	5df13d95fd468857b99c0484	12/11/2019
Certification of Host Community Agreement	Coyote Cannabis Corp-HCA Certification Form.pdf	pdf	5df13e067aad8653363c1220	12/11/2019
Community Outreach Meeting Documentation	Coyote Cannabis Corp-Community-Outreach-Meeting-Attestation-Form pt 1.pdf	pdf	5df1692f160e3b57a3dd6715	12/11/2019
Community Outreach Meeting Documentation	Coyote Cannabis Corp-Community-Outreach-Meeting-Attestation-Form pt 2.pdf	pdf	5df1693ebcb01253152fa23e	12/11/2019

Total amount of financial benefits accruing to the municipality as a result of the host community agreement. If the total amount is zero, please enter zero and provide documentation explaining this number.: \$1

#### PLAN FOR POSITIVE IMPACT

Plan to Positively Impact Areas of Disproportionate Impact:

Document Category	Document Name	Type	ID	Upload Date
Plan for Positive Impact	Coyote Cannabis Corp-MFG PIP.pdf	pdf	5de1670cfd468857b99be86b	11/29/2019



Plan for Positive Impact	Coyote Cannabis Corp-MRCC MFG PIP letter.pdf	pdf	5df13eeb8bdcfd57ae529e52	12/11/2019
Plan for Positive Impact	Coyote Cannabis Corp-C3RN PIP Mfg Letter.pdf	pdf	5df13ef4a9ef3857c445da61	12/11/2019

#### ADDITIONAL INFORMATION NOTIFICATION

Notification: I Understand

#### INDIVIDUAL BACKGROUND INFORMATION

##### Individual Background Information 1

Role: Other Role:  
 First Name: Blake Last Name: Mensing Suffix:  
 RMD Association: Not associated with an RMD  
 Background Question: no

##### Individual Background Information 2

Role: Other Role:  
 First Name: George Last Name: Mensing Suffix:  
 RMD Association: Not associated with an RMD  
 Background Question: no

##### Individual Background Information 3

Role: Other Role:  
 First Name: Margaret Last Name: Kinsella Suffix:  
 RMD Association: Not associated with an RMD  
 Background Question: yes

##### Individual Background Information 4

Role: Other Role:  
 First Name: Nicholas Last Name: Hansen Suffix:  
 RMD Association: Not associated with an RMD  
 Background Question: no

#### ENTITY BACKGROUND CHECK INFORMATION

No records found

#### MASSACHUSETTS BUSINESS REGISTRATION

Required Business Documentation:

Document Category	Document Name	Type	ID	Upload Date
Department of Revenue - Certificate of Good standing	Department of Revenue-Cert of Good Standing.pdf	pdf	5de167a9170b4c5353e3c8c0	11/29/2019
Bylaws	Coyote Cannabis Corp-Bylaws.pdf	pdf	5de167ab26aa77532085db5f	11/29/2019
Secretary of Commonwealth - Certificate of Good Standing	Coyote Cannabis Corp-Sec of Comm-Certificate of Good Standing.pdf	pdf	5de167b09c1081532b9a7add	11/29/2019
Articles of Organization	Coyote Cannabis Corporation-Articles of Organization.pdf	pdf	5de167c166a32657cfbdd4bf	11/29/2019
Secretary of Commonwealth -	Coyote Cannabis Corp-DUA Certificate.pdf	pdf	5e792206f0445c357cb04c42	03/23/2020

## Certificate of Good Standing

### Certificates of Good Standing:

Document Category	Document Name	Type	ID	Upload Date
Department of Unemployment Assistance - Certificate of Good standing	DUA Compliance Form.pdf	pdf	609d92d485675207abc7bee8	05/13/2021
Secretary of Commonwealth - Certificate of Good Standing	21040665010.pdf	pdf	609d92d668436d078d6b4880	05/13/2021
Department of Revenue - Certificate of Good standing	Certificate of Good Standing-Coyote Cannabis Coyote Corp.pdf	pdf	60b10e2ab6e664362922ee65	05/28/2021

Massachusetts Business Identification Number: 001393067

Doing-Business-As Name:

DBA Registration City:

## BUSINESS PLAN

### Business Plan Documentation:

Document Category	Document Name	Type	ID	Upload Date
Business Plan	Coyote Cannabis Corporation-Biz Plan.pdf	pdf	5de16ab4160e3b57a3dd49b9	11/29/2019
Plan for Liability Insurance	Coyote Cannabis Corporation - Letter of Intent to Bind Coverage.pdf	pdf	5de16bf874bb15534cd4eca5	11/29/2019
Proposed Timeline	Coyote Cannabis Corp-Updated Proposed Biz Timeline-MFG.pdf	pdf	609d930685675207abc7beec	05/13/2021

## OPERATING POLICIES AND PROCEDURES

### Policies and Procedures Documentation:

Document Category	Document Name	Type	ID	Upload Date
Sample of unique identifying marks used for branding	Coyote Cannabis Corp-Unique Branding Mark.jpg	jpeg	5de179c59c1081532b9a7b05	11/29/2019
Qualifications and training	Coyote Cannabis Corp-Qualification and Training SOPs.pdf	pdf	5de17a7674bb15534cd4eccb	11/29/2019
Personnel policies including background checks	Coyote Cannabis Corp-Personnel SOPs MFG.pdf	pdf	5de17a7866a32657cfbdd4e0	11/29/2019
Maintaining of financial records	Coyote Cannabis Corp-Financial Records SOP.pdf	pdf	5de17a98b4f83557d6cc90bd	11/29/2019
Inventory procedures	Coyote Cannabis Corp-Inventory SOPs.pdf	pdf	5de17a99ea4df3530e646dd8	11/29/2019
Transportation of marijuana	Coyote Cannabis Corp-Transportation SOPs.pdf	pdf	5de17a9b0f35e05798b39757	11/29/2019
Storage of marijuana	Coyote Cannabis Corp-Storage SOPs.pdf	pdf	5de17a9b26aa77532085db95	11/29/2019
Record Keeping procedures	COYOTE CANNABIS CORPORATION-Record Keeping Procedures.pdf	pdf	5de17ac00f35e05798b3975b	11/29/2019
Quality control and testing	COYOTE CANNABIS CORPORATION-Procedures	pdf	5de17ac126aa77532085db99	11/29/2019

	for Quality Control and Testing of Product.pdf			
Prevention of diversion	Coyote Cannabis Corp-Prevention of Diversion.pdf	pdf	5de17ac2160e3b57a3dd49e0	11/29/2019
Method used to produce products	Coyote Cannabis-Production Methods (1).pdf	pdf	5df169a7160e3b57a3dd6719	12/11/2019
Types of products Manufactured.	Coyote Cannabis-Types of Products (1).pdf	pdf	5df169a8bcb01253152fa244	12/11/2019
Security plan	Coyote Cannabis Corp MA-Security Plan-UPDATED.pdf	pdf	5e79223bb014bf38e46cb698	03/23/2020
Types of products Manufactured.	Coyote Cannabis Corp-Plan to Obtain Marijuana and Marijuana Products.pdf	pdf	5e792287961ad539052bb79d	03/23/2020
Security plan	Coyote Cannabis Corp-Safety Plan.pdf	pdf	5e7b83bdb7c619391b8b75fd	03/25/2020
Diversity plan	Coyote-Updated Diversity Plan 4-14-2020.pdf	pdf	5e961fc25f1da0353e2b4f4a	04/14/2020
Restricting Access to age 21 and older	Coyote-Restricting Access to 21+ 4-15-2020.pdf	pdf	5e972945b014bf38e46d003c	04/15/2020

#### ATTESTATIONS

I certify that no additional entities or individuals meeting the requirement set forth in 935 CMR 500.101(1)(b)(1) or 935 CMR 500.101(2)(c)(1) have been omitted by the applicant from any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.: I Agree

I understand that the regulations stated above require an applicant for licensure to list all executives, managers, persons or entities having direct or indirect authority over the management, policies, security operations or cultivation operations of the Marijuana Establishment; close associates and members of the applicant, if any; and a list of all persons or entities contributing 10% or more of the initial capital to operate the Marijuana Establishment including capital that is in the form of land or buildings.: I Agree

I certify that any entities who are required to be listed by the regulations above do not include any omitted individuals, who by themselves, would be required to be listed individually in any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.: I Agree

Notification: I Understand

I certify that any changes in ownership or control, location, or name will be made pursuant to a separate process, as required under 935 CMR 500.104(1), and none of those changes have occurred in this application.: I Agree

I certify that to the best knowledge of any of the individuals listed within this application, there are no background events that have arisen since the issuance of the establishment's final license that would raise suitability issues in accordance with 935 CMR 500.801.: I Agree

I certify that all information contained within this renewal application is complete and true.: I Agree

#### ADDITIONAL INFORMATION NOTIFICATION

Notification: I Understand

#### COMPLIANCE WITH POSITIVE IMPACT PLAN

Progress or Success Goal 1

Description of Progress or Success: Please see uploaded document.

#### COMPLIANCE WITH DIVERSITY PLAN

Diversity Progress or Success 1

Description of Progress or Success: Please see uploaded document.

#### PRODUCT MANUFACTURER SPECIFIC REQUIREMENTS

#### Item 1

Label Picture:

Document Category	Document Name	Type	ID	Upload Date
	15 - Product Manufacturer Specific Requirements (2).pdf	pdf	609ad637247e180786c970a5	05/11/2021

Name of Item: N/A

Item Type: Flower

Item Description: Establishment has not commenced operations and therefore does not have products.

#### HOURS OF OPERATION

Monday From: 6:30 AM	Monday To: 8:00 PM
Tuesday From: 6:30 AM	Tuesday To: 8:00 PM
Wednesday From: 6:30 AM	Wednesday To: 8:00 PM
Thursday From: 6:30 AM	Thursday To: 8:00 PM
Friday From: 6:30 AM	Friday To: 8:00 PM
Saturday From: 9:00 AM	Saturday To: 7:00 PM
Sunday From: 9:00 AM	Sunday To: 7:00 PM

**COYOTE CANNABIS CORPORATION**  
**Plan to Remain Compliant with Local Zoning**

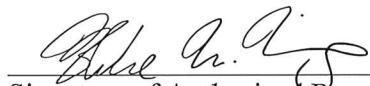
Coyote Cannabis Corporation (“Coyote”) is committed to remain compliant with all applicable zoning bylaws of the Town of Uxbridge, MA, including, but not limited to Chapter 400, ZONING BYLAWS, §400-23. Pursuant to §400-23(C)(1), Coyote has secured a Host Community Agreement with the Town of Uxbridge, which was executed on 12/10/2019. Coyote’s cultivation and manufacturing facility is located at 56 Industrial Drive, Unit B, Uxbridge, MA 01569, which falls within the Industrial B zoning district, and which complies with the requirements of §400-23(C)(2). Pursuant to §400-23(C)(3), Coyote’s facility does not run afoul of the 750 foot minimum distance buffer required between a marijuana establishment and a public/private school serving grades K-12. Except during authorized transport in compliant transportation vehicles, all marijuana products shall be held in a secure indoor facility, in compliance with §400-23(C)(4). Marijuana shall not be disseminated, offered to be disseminated, or advertised to persons under 21 years of age, in compliance with §400-23(C)(5). Coyote shall not have a freestanding accessory sign at the facility, in compliance with §400-23(C)(6). Coyote shall remain compliant with all applicable zoning requirements, both those enumerated herein that are specifically applicable to marijuana establishments, and to all other applicable zoning bylaws governing front-, side-, and rear- lot setbacks, curb cuts, signs, emergency vehicle access, and shall further remain in compliance with the terms of its certificate of occupancy. As a Tier 1 Cultivator and Marijuana Manufacturer, which the Town of Uxbridge defines as a “Marijuana Establishment” under §400-23(A)(6), and which is located in the Industrial B zoning district, Coyote is permitted by right as a principle use to conduct its operations pursuant to the specific requirements enumerated herein and Article III, §400-10(A).

## Host Community Agreement Certification Form

The applicant and contracting authority for the host community must complete each section of this form before uploading it to the application. Failure to complete a section will result in the application being deemed incomplete. Instructions to the applicant and/or municipality appear in italics. Please note that submission of information that is “misleading, incorrect, false, or fraudulent” is grounds for denial of an application for a license pursuant to 935 CMR 500.400(1).

### Applicant

I, Blake M. Mensing, President, (*insert name*) certify as an authorized representative of Coyote Cannabis Corporation (*insert name of applicant*) that the applicant has executed a host community agreement with the Town of Uxbridge (*insert name of host community*) pursuant to G.L.c. 94G § 3(d) on 11/25/19 (*insert date*).



Signature of Authorized Representative of Applicant

### Host Community

I, Steven Sette, Town Manager, (*insert name*) certify that I am the contracting authority or have been duly authorized by the contracting authority for the Town of Uxbridge (*insert name of host community*) to certify that the applicant and the Town of Uxbridge (*insert name of host community*) has executed a host community agreement pursuant to G.L.c. 94G § 3(d) on 11/25/19 (*insert date*).



Signature of Contracting Authority or  
Authorized Representative of Host Community

## Community Outreach Meeting Attestation Form

The applicant must complete each section of this form and initial each page before uploading it to the application. Failure to complete a section will result in the application being deemed incomplete. Instructions to the applicant appear in italics. Please note that submission of information that is “misleading, incorrect, false, or fraudulent” is grounds for denial of an application for a license pursuant to 935 CMR 500.400(1).

I, Blake M. Mensing, (*insert name*) attest as an authorized representative of Coyote Cannabis Corporation (*insert name of applicant*) that the applicant has complied with the requirements of 935 CMR 500 and the guidance for licensed applicants on community outreach, as detailed below.

1. The Community Outreach Meeting was held on December 10, 2019 (*insert date*).
2. A copy of a notice of the time, place, and subject matter of the meeting, including the proposed address of the Marijuana Establishment, was published in a newspaper of general circulation in the city or town on November 26, 2019 (*insert date*), which was at least seven calendar days prior to the meeting. A copy of the newspaper notice is attached as Attachment A (*please clearly label the newspaper notice in the upper right hand corner as Attachment A and upload it as part of this document*).
3. A copy of the meeting notice was also filed on November 26, 2019 (*insert date*) with the city or town clerk, the planning board, the contracting authority for the municipality, and local licensing authority for the adult use of marijuana, if applicable. A copy of the municipal notice is attached as Attachment B (*please clearly label the municipal notice in the upper right-hand corner as Attachment B and upload it as part of this document*).
4. Notice of the time, place and subject matter of the meeting, including the proposed address of the Marijuana Establishment, was mailed on November 26, 2019 (*insert date*), which was at least seven calendar days prior to the community outreach meeting to abutters of the proposed address of the Marijuana Establishment, and residents within 300 feet of the property line of the petitioner as they appear on the most recent applicable tax list, notwithstanding that the land of any such owner is located in another city or town. A copy of one of the notices sent to abutters and parties of interest as described in this section is attached as Attachment C (*please clearly label the municipal notice in the upper right hand corner as Attachment C and upload it as part of this document; please only include a copy of one notice and please black out the name and the address of the addressee*).

5. Information was presented at the community outreach meeting including:
  - a. The type(s) of Marijuana Establishment to be located at the proposed address;
  - b. Information adequate to demonstrate that the location will be maintained securely;
  - c. Steps to be taken by the Marijuana Establishment to prevent diversion to minors;
  - d. A plan by the Marijuana Establishment to positively impact the community; and
  - e. Information adequate to demonstrate that the location will not constitute a nuisance as defined by law.
6. Community members were permitted to ask questions and receive answers from representatives of the Marijuana Establishment.



# Attachment A

## Massachusetts Public Notices

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Wednesday, December 11, 2019

### **CULTIVATION AND MANUFAC ESTAB 56 INDUSTRIAL DR**

Notice is hereby given that a Community Outreach Meeting for a proposed Marijuana Establishment is scheduled for December 10 , 2019 at 6:00 pm at Uxbridge Town Hall, 21 South Main Street, Uxbridge, MA 01569. The proposed Marijuana Cultivation and Manufacturing Establishment is anticipated to be located at 56 Industrial Drive, Unit B, Uxbridge, MA 01569. There will be an opportunity for the public to ask questions. November 26, 2019

Appeared in: **Worcester Telegram & Gazette** on Tuesday, 11/26/2019



# Attachment B

November 26, 2019

To whom it may concern:

Notice is hereby given that a Community Outreach Meeting for a proposed Marijuana Establishment is scheduled for December 10, 2019 at 6:00 pm at Uxbridge Town Hall, 21 South Main Street, Uxbridge, MA 01569. The proposed Marijuana Cultivation and Manufacturing Establishment is anticipated to be located at 56 Industrial Drive, Unit B, Uxbridge, MA 01569. There will be an opportunity for the public to ask questions.

Sincerely,

Blake M. Mensing, President  
Coyote Cannabis Corporation  
100 State Street, 9th Fl.  
Boston, MA 02109  
Direct: (617) 333-8725  
Email: [Blake@MensingGroup.com](mailto:Blake@MensingGroup.com)



**SENDER: COMPLETE THIS SECTION**

Complete items 1, 2, and 3.  
Print your name and address on the reverse so that we can return the card to you.  
Attach this card to the back of the mailpiece, or on the front if space permits.

**Planning Board**  
Town Hall  
21 South Main Street  
2nd Floor, Rm. 205,  
Uxbridge, MA 01569



9590 9402 5042 9092 3907 39

Article Number (Transfer from service label)  
7018 0680 0001 2953 6853

Form 3811, July 2015 PSN 7530-02-000-9053

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature ☒ Agent ☐ Addressee  
B. Received by (Printed Name) C. Date of Delivery  
D. Is delivery address different from item 1? ☐ Yes  
If YES, enter delivery address below: ☐ No

3. Service Type  
☐ Adult Signature ☐ Priority Mail Express  
☐ Adult Signature Restricted Delivery ☐ Registered Mail™  
☒ Certified Mail® ☐ Registered Mail Restricted Delivery  
☐ Certified Mail Restricted Delivery ☐ Return Receipt for Merchandise  
☐ Collect on Delivery ☐ Signature Confirmation  
☐ Collect on Delivery Restricted Delivery ☐ Signature Confirmation Restricted Delivery

**COMPLETE THIS SECTION ON DELIVERY**

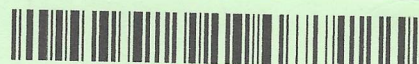
A. Signature ☒ Agent ☐ Addressee  
B. Received by (Printed Name) C. Date of Delivery  
D. Is delivery address different from item 1? ☐ Yes  
If YES, enter delivery address below: ☐ No

3. Service Type  
☐ Adult Signature ☐ Priority Mail Express  
☐ Adult Signature Restricted Delivery ☐ Registered Mail™  
☒ Certified Mail® ☐ Registered Mail Restricted Delivery  
☐ Certified Mail Restricted Delivery ☐ Return Receipt for Merchandise  
☐ Collect on Delivery ☐ Signature Confirmation  
☐ Collect on Delivery Restricted Delivery ☐ Signature Confirmation Restricted Delivery

**SENDER: COMPLETE THIS SECTION**

Complete items 1, 2, and 3.  
Print your name and address on the reverse so that we can return the card to you.  
Attach this card to the back of the mailpiece, or on the front if space permits.

**Town Clerk**  
Uxbridge Town Hall  
21 South Main Street  
Uxbridge, MA 01569



9590 9402 5042 9092 3907 15

Article Number (Transfer from service label)

7018 0680 0001 2953 6822

Form 3811, July 2015 PSN 7530-02-000-9053

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature ☒ Agent ☐ Addressee  
B. Received by (Printed Name) C. Date of Delivery  
D. Is delivery address different from item 1? ☐ Yes  
If YES, enter delivery address below: ☐ No

3. Service Type  
☐ Adult Signature ☐ Priority Mail Express  
☐ Adult Signature Restricted Delivery ☐ Registered Mail™  
☒ Certified Mail® ☐ Registered Mail Restricted Delivery  
☐ Certified Mail Restricted Delivery ☐ Return Receipt for Merchandise  
☐ Collect on Delivery ☐ Signature Confirmation  
☐ Collect on Delivery Restricted Delivery ☐ Signature Confirmation Restricted Delivery

**SENDER: COMPLETE THIS SECTION**

■ Complete items 1, 2, and 3.  
■ Print your name and address on the reverse so that we can return the card to you.  
■ Attach this card to the back of the mailpiece, or on the front if space permits.



9590 9402 5042 9092 3906 54

Article Number (Transfer from service label)

7018 0680 0001 2953 6693

**SENDER: COMPLETE THIS SECTION**

■ Complete items 1, 2, and 3.  
■ Print your name and address on the reverse so that we can return the card to you.  
■ Attach this card to the back of the mailpiece, or on the front if space permits.



9590 9402 5042 9092 3907 22

Article Number (Transfer from service label)

7018 0680 0001 2953 6846

Form 3811, July 2015 PSN 7530-02-000-9053

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature ☒ Agent ☐ Addressee  
B. Received by (Printed Name) C. Date of Delivery  
D. Is delivery address different from item 1? ☐ Yes  
If YES, enter delivery address below: ☐ No

3. Service Type  
☐ Adult Signature ☐ Priority Mail Express  
☐ Adult Signature Restricted Delivery ☐ Registered Mail™  
☒ Certified Mail® ☐ Registered Mail Restricted Delivery  
☐ Certified Mail Restricted Delivery ☐ Return Receipt for Merchandise  
☐ Collect on Delivery ☐ Signature Confirmation  
☐ Collect on Delivery Restricted Delivery ☐ Signature Confirmation Restricted Delivery

**SENDER: COMPLETE THIS SECTION**

■ Complete items 1, 2, and 3.  
■ Print your name and address on the reverse so that we can return the card to you.  
■ Attach this card to the back of the mailpiece, or on the front if space permits.

**Economic Development**  
Town Hall  
21 South Main Street  
Uxbridge, MA 01569



9590 9402 5042 9092 3907 46

Article Number (Transfer from service label)

7018 0680 0001 2953 6839

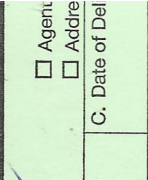
**COMPLETE THIS SECTION ON DELIVERY**

A. Signature ☒ Agent ☐ Addressee  
B. Received by (Printed Name) C. Date of Delivery  
D. Is delivery address different from item 1? ☐ Yes  
If YES, enter delivery address below: ☐ No

3. Service Type  
☐ Adult Signature ☐ Priority Mail Express  
☐ Adult Signature Restricted Delivery ☐ Registered Mail™  
☒ Certified Mail® ☐ Registered Mail Restricted Delivery  
☐ Certified Mail Restricted Delivery ☐ Return Receipt for Merchandise  
☐ Collect on Delivery ☐ Signature Confirmation  
☐ Collect on Delivery Restricted Delivery ☐ Signature Confirmation Restricted Delivery



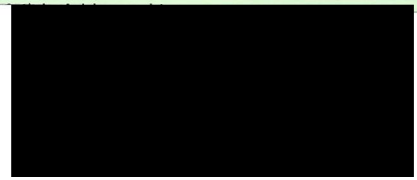
COMPLETE THIS SECTION ON DELIVERY

A. Signature  ☐ Agent ☐ Addre  
B. Received by (Printed Name) C. Date of Del  
D. Is delivery address different from item 1? ☐ Yes ☐ No  
If YES, enter delivery address below:

3. Service Type  
☐ Priority Mail Express  
☐ Registered Mail™  
☐ Adult Signature Restricted Delivery  
☒ Certified Mail®  
☐ Return Receipt for Merchandise  
☐ Collect on Delivery  
☐ Signature Confirmation

SENDER: COMPLETE THIS SECTION

- Complete items 1, 2, and 3.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.



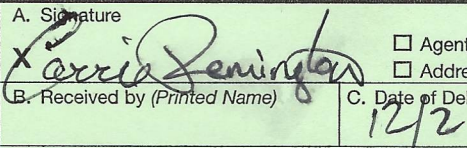
9590 9402 5042 9092 3906 85

2. Article Number (Transfer from service label)

7018 0680 0001 2953 6723

PS Form 3811, July 2015 PSN 7530-02-000-9053

COMPLETE THIS SECTION ON DELIVERY

A. Signature  ☐ Agent ☐ Addre  
B. Received by (Printed Name) C. Date of De 12/2  
D. Is delivery address different from item 1? ☐ Yes ☐ No  
If YES, enter delivery address below:

3. Service Type  
☐ Priority Mail Express  
☐ Registered Mail™  
☐ Adult Signature Restricted Delivery  
☒ Certified Mail®  
☐ Certified Mail Restricted Delivery  
☐ Collect on Delivery  
☐ Collect on Delivery Restricted Delivery  
☐ Return Receipt for Merchandise  
☐ Signature Confirmation  
☐ Signature Confirmation Restricted Delivery

SENDER: COMPLETE THIS SECTION

- Complete items 1, 2, and 3.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

1. Article Addressed to:  
Board of Selectmen  
Town Hall  
21 South Main Street  
Uxbridge, MA 01569

9590 9402 5042 9092 3906 92

2. Article Number (Transfer from service label)

7018 0680 0001 2953 6723

PS Form 3811, July 2015 PSN 7530-02-000-9053

SENDER: COMPLETE THIS SECTION

- Complete items 1, 2, and 3.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

Article Addressed to:  
Town Manager  
Uxbridge Town Hall  
21 South Main Street  
Uxbridge, MA 01569

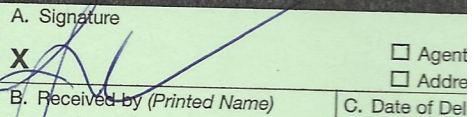
9590 9402 5042 9092 3907 08

2. Article Number (Transfer from service label)

7018 0680 0001 2953 6815

Form 3811, July 2015 PSN 7530-02-000-9053

COMPLETE THIS SECTION ON DELIVERY

A. Signature  ☐ Agent ☐ Addre  
B. Received by (Printed Name) C. Date of Del  
D. Is delivery address different from item 1? ☐ Yes ☐ No  
If YES, enter delivery address below:

3. Service Type  
☐ Priority Mail Express  
☐ Registered Mail™  
☐ Adult Signature Restricted Delivery  
☒ Certified Mail®  
☐ Certified Mail Restricted Delivery  
☐ Collect on Delivery  
☐ Collect on Delivery Restricted Delivery  
☐ Return Receipt for Merchandise  
☐ Signature Confirmation  
☐ Signature Confirmation Restricted Delivery

7018 0680 0001 2953 6860

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OFFICIAL USE

Postmark Here 11/26/2019

Postage \$0.55

Total Postage and Fees \$0.85

Certified Mail Fee \$3.50

Extra Services & Fees (check box, add fee as appropriate)  
☐ Return Receipt (hardcopy) \$2.80  
☐ Return Receipt (electronic) \$0.00  
☐ Certified Mail Restricted Delivery \$0.00  
☐ Adult Signature Required \$0.00  
☐ Adult Signature Restricted Delivery \$0.00

0746 04



7018 0680 0001 2953 6662

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OXBRIDGE, MA 01569

**OFFICIAL USE**

Certified Mail Fee	\$3.50	0746 04
Extra Services & Fees (check box, add fee as appropriate)	\$2.80	
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00	
<input type="checkbox"/> Return Receipt (electronic)	\$0.00	
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00	
<input type="checkbox"/> Adult Signature Required	\$0.00	
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00	
Postage	\$0.55	
Total Postage and Fees	\$6.85	

Postmark Here  
NOV 26 2019  
HOLLISTON MA 01746

PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions

7018 0680 0001 2953 6679

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WAKEFIELD, RI 02879

**OFFICIAL USE**

Certified Mail Fee	\$3.50	0746 04
Extra Services & Fees (check box, add fee as appropriate)	\$2.80	
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00	
<input type="checkbox"/> Return Receipt (electronic)	\$0.00	
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00	
<input type="checkbox"/> Adult Signature Required	\$0.00	
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00	
Postage	\$0.55	
Total Postage and Fees	\$6.85	

Postmark Here  
NOV 26 2019  
HOLLISTON MA 01746

PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions

7018 0680 0001 2953 6686

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OXBRIDGE, MA 01569

**OFFICIAL USE**

Certified Mail Fee	\$3.50	0746 04
Extra Services & Fees (check box, add fee as appropriate)	\$2.80	
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00	
<input type="checkbox"/> Return Receipt (electronic)	\$0.00	
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00	
<input type="checkbox"/> Adult Signature Required	\$0.00	
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00	
Postage	\$0.55	
Total Postage and Fees	\$6.85	

Postmark Here  
NOV 26 2019  
HOLLISTON MA 01746

PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions

7018 0680 0001 2953 6709

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OXBRIDGE, MA 01569

**OFFICIAL USE**

Certified Mail Fee	\$3.50	0746 04
Extra Services & Fees (check box, add fee as appropriate)	\$2.80	
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00	
<input type="checkbox"/> Return Receipt (electronic)	\$0.00	
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00	
<input type="checkbox"/> Adult Signature Required	\$0.00	
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00	
Postage	\$0.55	
Total Postage and Fees	\$6.85	

Postmark Here  
NOV 26 2019  
HOLLISTON MA 01746

PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions

7018 0680 0001 2953 6716

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BLACKSTONE, MA 01504

**OFFICIAL USE**

Certified Mail Fee	\$3.50	0746 04
Extra Services & Fees (check box, add fee as appropriate)	\$2.80	
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00	
<input type="checkbox"/> Return Receipt (electronic)	\$0.00	
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00	
<input type="checkbox"/> Adult Signature Required	\$0.00	
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00	
Postage	\$0.55	
Total Postage and Fees	\$6.85	

Postmark Here  
NOV 26 2019  
HOLLISTON MA 01746

PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions



# Attachment C

November 26, 2019

To whom it may concern:

Notice is hereby given that a Community Outreach Meeting for a proposed Marijuana Establishment is scheduled for December 10, 2019 at 6:00 pm at Uxbridge Town Hall, 21 South Main Street, Uxbridge, MA 01569. The proposed Marijuana Cultivation and Manufacturing Establishment is anticipated to be located at 56 Industrial Drive, Unit B, Uxbridge, MA 01569. There will be an opportunity for the public to ask questions.

Sincerely,

Blake M. Mensing, President  
Coyote Cannabis Corporation  
100 State Street, 9th Fl.  
Boston, MA 02109  
Direct: (617) 333-8725  
Email: [Blake@MensingGroup.com](mailto:Blake@MensingGroup.com)



**SENDER: COMPLETE THIS SECTION**

Complete items 1, 2, and 3.  
Print your name and address on the reverse so that we can return the card to you.  
Attach this card to the back of the mailpiece, or on the front if space permits.

Planning Board  
Town Hall  
21 South Main Street  
2nd Floor, Rm. 205,  
Uxbridge, MA 01569



9590 9402 5042 9092 3907 39

Article Number (Transfer from service label)  
7018 0680 0001 2953 6853

Form 3811, July 2015 PSN 7530-02-000-9053

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature ☒ Agent ☐ Addressee  
B. Received by (Printed Name) C. Date of Delivery  
D. Is delivery address different from item 1? ☐ Yes  
If YES, enter delivery address below: ☐ No

3. Service Type  
☐ Adult Signature ☐ Priority Mail Express  
☐ Adult Signature Restricted Delivery ☐ Registered Mail™  
☒ Certified Mail® ☐ Registered Mail Restricted Delivery  
☐ Certified Mail Restricted Delivery ☐ Return Receipt for Merchandise  
☐ Collect on Delivery ☐ Signature Confirmation  
☐ Collect on Delivery Restricted Delivery ☐ Signature Confirmation Restricted Delivery

**COMPLETE THIS SECTION ON DELIVERY**

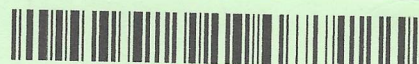
A. Signature ☒ Agent ☐ Addressee  
B. Received by (Printed Name) C. Date of Delivery  
D. Is delivery address different from item 1? ☐ Yes  
If YES, enter delivery address below: ☐ No

3. Service Type  
☐ Adult Signature ☐ Priority Mail Express  
☐ Adult Signature Restricted Delivery ☐ Registered Mail™  
☒ Certified Mail® ☐ Registered Mail Restricted Delivery  
☐ Certified Mail Restricted Delivery ☐ Return Receipt for Merchandise  
☐ Collect on Delivery ☐ Signature Confirmation  
☐ Collect on Delivery Restricted Delivery ☐ Signature Confirmation Restricted Delivery

**SENDER: COMPLETE THIS SECTION**

Complete items 1, 2, and 3.  
Print your name and address on the reverse so that we can return the card to you.  
Attach this card to the back of the mailpiece, or on the front if space permits.

Town Clerk  
Uxbridge Town Hall  
21 South Main Street  
Uxbridge, MA 01569



9590 9402 5042 9092 3907 15

Article Number (Transfer from service label)

7018 0680 0001 2953 6822

Form 3811, July 2015 PSN 7530-02-000-9053

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature ☒ Agent ☐ Addressee  
B. Received by (Printed Name) C. Date of Delivery  
D. Is delivery address different from item 1? ☐ Yes  
If YES, enter delivery address below: ☐ No

3. Service Type  
☐ Adult Signature ☐ Priority Mail Express  
☐ Adult Signature Restricted Delivery ☐ Registered Mail™  
☒ Certified Mail® ☐ Registered Mail Restricted Delivery  
☐ Certified Mail Restricted Delivery ☐ Return Receipt for Merchandise  
☐ Collect on Delivery ☐ Signature Confirmation  
☐ Collect on Delivery Restricted Delivery ☐ Signature Confirmation Restricted Delivery

**SENDER: COMPLETE THIS SECTION**

■ Complete items 1, 2, and 3.  
■ Print your name and address on the reverse so that we can return the card to you.  
■ Attach this card to the back of the mailpiece, or on the front if space permits.



9590 9402 5042 9092 3906 54

Article Number (Transfer from service label)

7018 0680 0001 2953 6693

**SENDER: COMPLETE THIS SECTION**

■ Complete items 1, 2, and 3.  
■ Print your name and address on the reverse so that we can return the card to you.  
■ Attach this card to the back of the mailpiece, or on the front if space permits.



9590 9402 5042 9092 3907 22

Article Number (Transfer from service label)

7018 0680 0001 2953 6846

Form 3811, July 2015 PSN 7530-02-000-9053

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature ☒ Agent ☐ Addressee  
B. Received by (Printed Name) C. Date of Delivery  
D. Is delivery address different from item 1? ☐ Yes  
If YES, enter delivery address below: ☐ No

3. Service Type  
☐ Adult Signature ☐ Priority Mail Express  
☐ Adult Signature Restricted Delivery ☐ Registered Mail™  
☒ Certified Mail® ☐ Registered Mail Restricted Delivery  
☐ Certified Mail Restricted Delivery ☐ Return Receipt for Merchandise  
☐ Collect on Delivery ☐ Signature Confirmation  
☐ Collect on Delivery Restricted Delivery ☐ Signature Confirmation Restricted Delivery

**SENDER: COMPLETE THIS SECTION**

■ Complete items 1, 2, and 3.  
■ Print your name and address on the reverse so that we can return the card to you.  
■ Attach this card to the back of the mailpiece, or on the front if space permits.

Economic Development  
Town Hall  
21 South Main Street  
Uxbridge, MA 01569



9590 9402 5042 9092 3907 46

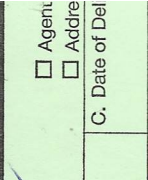
Article Number (Transfer from service label)

7018 0680 0001 2953 6839



SENDER: COMPLETE THIS SECTION

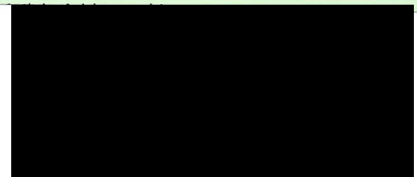
COMPLETE THIS SECTION ON DELIVERY

A. Signature  ☐ Agent ☐ Addre  
B. Received by (Printed Name) C. Date of Del  
D. Is delivery address different from item 1? ☐ Yes ☐ No  
If YES, enter delivery address below:

3. Service Type  
☐ Priority Mail Express  
☐ Registered Mail™  
☐ Adult Signature Restricted Delivery  
☒ Certified Mail®  
☐ Return Receipt for Merchandise  
☐ Collect on Delivery  
☐ Signature Confirmation

SENDER: COMPLETE THIS SECTION

- Complete items 1, 2, and 3.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.



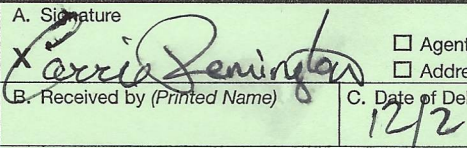
9590 9402 5042 9092 3906 85

2. Article Number (Transfer from service label)

7018 0680 0001 2953 6723

PS Form 3811, July 2015 PSN 7530-02-000-9053

COMPLETE THIS SECTION ON DELIVERY

A. Signature  ☐ Agent ☐ Addre  
B. Received by (Printed Name) C. Date of De  
D. Is delivery address different from item 1? ☐ Yes ☐ No  
If YES, enter delivery address below:

3. Service Type  
☐ Priority Mail Express  
☐ Registered Mail™  
☐ Adult Signature Restricted Delivery  
☒ Certified Mail®  
☐ Certified Mail Restricted Delivery  
☐ Collect on Delivery  
☐ Collect on Delivery Restricted Delivery  
☐ Return Receipt for Merchandise  
☐ Signature Confirmation  
☐ Signature Confirmation Restricted Delivery

7018 0680 0001 2953 6860

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OFFICIAL USE

Postmark Here 11/26/2019

Postage \$0.55

Total Postage and Fees \$0.85

Certified Mail Fee \$3.50

Extra Services & Fees (check box, add fee as appropriate)  
☐ Return Receipt (hardcopy) \$2.80  
☐ Return Receipt (electronic) \$0.00  
☐ Certified Mail Restricted Delivery \$0.00  
☐ Adult Signature Required \$0.00  
☐ Adult Signature Restricted Delivery \$0.00

0746 04

SENDER: COMPLETE THIS SECTION

- Complete items 1, 2, and 3.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

Town Manager  
Uxbridge Town Hall  
21 South Main Street  
Uxbridge, MA 01569



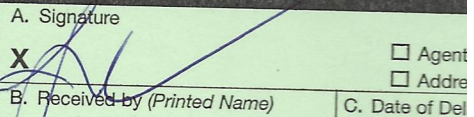
9590 9402 5042 9092 3907 08

2. Article Number (Transfer from service label)

7018 0680 0001 2953 6815

Form 3811, July 2015 PSN 7530-02-000-9053

COMPLETE THIS SECTION ON DELIVERY

A. Signature  ☐ Agent ☐ Addre  
B. Received by (Printed Name) C. Date of Del  
D. Is delivery address different from item 1? ☐ Yes ☐ No  
If YES, enter delivery address below:

3. Service Type  
☐ Priority Mail Express  
☐ Registered Mail™  
☐ Adult Signature Restricted Delivery  
☒ Certified Mail®  
☐ Certified Mail Restricted Delivery  
☐ Collect on Delivery  
☐ Collect on Delivery Restricted Delivery  
☐ Return Receipt for Merchandise  
☐ Signature Confirmation  
☐ Signature Confirmation Restricted Delivery



7018 0680 0001 2953 6662

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Domestic Mail Only

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OXBRIDGE, MA 01569

**OFFICIAL USE**

Certified Mail Fee	\$3.50	0746 04
Extra Services & Fees (check box, add fee as appropriate)	\$2.80	
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00	
<input type="checkbox"/> Return Receipt (electronic)	\$0.00	
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00	
<input type="checkbox"/> Adult Signature Required	\$0.00	
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00	
Postage	\$0.55	
<b>Total Postage and Fees</b>	<b>\$6.85</b>	

Postmark Here  
11/26/2019

PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions

7018 0680 0001 2953 6679

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WAKEFIELD, RI 02879

**OFFICIAL USE**

Certified Mail Fee	\$3.50	0746 04
Extra Services & Fees (check box, add fee as appropriate)	\$2.80	
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00	
<input type="checkbox"/> Return Receipt (electronic)	\$0.00	
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00	
<input type="checkbox"/> Adult Signature Required	\$0.00	
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00	
Postage	\$0.55	
<b>Total Postage and Fees</b>	<b>\$6.85</b>	

Postmark Here  
11/26/2019

PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions

7018 0680 0001 2953 6686

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OXBRIDGE, MA 01569

**OFFICIAL USE**

Certified Mail Fee	\$3.50	0746 04
Extra Services & Fees (check box, add fee as appropriate)	\$2.80	
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00	
<input type="checkbox"/> Return Receipt (electronic)	\$0.00	
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00	
<input type="checkbox"/> Adult Signature Required	\$0.00	
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00	
Postage	\$0.55	
<b>Total Postage and Fees</b>	<b>\$6.85</b>	

Postmark Here  
11/26/2019

PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions

7018 0680 0001 2953 6709

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OXBRIDGE, MA 01569

**OFFICIAL USE**

Certified Mail Fee	\$3.50	0746 04
Extra Services & Fees (check box, add fee as appropriate)	\$2.80	
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00	
<input type="checkbox"/> Return Receipt (electronic)	\$0.00	
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00	
<input type="checkbox"/> Adult Signature Required	\$0.00	
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00	
Postage	\$0.55	
<b>Total Postage and Fees</b>	<b>\$6.85</b>	

Postmark Here  
11/26/2019

PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions

7018 0680 0001 2953 6716

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BLACKSTONE, MA 01504

**OFFICIAL USE**

Certified Mail Fee	\$3.50	0746 04
Extra Services & Fees (check box, add fee as appropriate)	\$2.80	
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00	
<input type="checkbox"/> Return Receipt (electronic)	\$0.00	
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00	
<input type="checkbox"/> Adult Signature Required	\$0.00	
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00	
Postage	\$0.55	
<b>Total Postage and Fees</b>	<b>\$6.85</b>	

Postmark Here  
11/26/2019

PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions

## Coyote Cannabis Corporation

### Municipal Cost Documentation

At this time the Marijuana Establishment has received its Provisional License. It has not received its Final License nor its approval to Commence Operations. The licensee did not request records from the host community of any cost to the city or town reasonably related to the operating of the establishment because the Marijuana Establishment has not yet become operational and has not incurred any cost to the city or town reasonably related to the operating of the establishment.

**COYOTE CANNABIS CORPORATION**  
**POSITIVE IMPACT PLAN**

**Goals:** Provide financial support to Cannabis Community Care and Research Network and Massachusetts Recreational Consumer Council because they are entities that offers support, education and/or job training to Massachusetts residents disproportionately impacted by the War on Drugs. The amounts of these donations will depend on the financial growth and profitability of the company. As sales and profits increase, Coyote Cannabis Corporation (“Coyote”) will revisit its program donation goals to consider more generous donations as business allows.

Goal: Donate a total of \$5,000.00 annually to the organization as more particularly described below.

**Program:** The donations to be made to the following organizations are intended to benefit its ability to develop skills for Economic Empowerment Priority Applicants and Social Equity Training Program participants through mentoring, educational and informational events with cannabis industry networking opportunities, and to provide financial support to allow them to continue educating adult-use cannabis consumers in Massachusetts:

1. Cannabis Community Care and Research Network (\$2,500.00 annual donation)
2. Massachusetts Recreational Consumer Council (\$2,500.00 annual donation)

**Measurement and Accountability:** At the end of each year, Coyote will conduct an analysis and create a report on the amounts and percentages of donations and other financial support that the company has given to the programs outlined above. Coyote will continue to assess the viability and impact of financial donations made, and annually review donation goals amounts.

Coyote acknowledges and is aware, and will adhere to, the requirements set forth in 935 CMR 500.105(4) which provides the permitted and prohibited advertising, branding, marketing, and sponsorship practices of every Marijuana Establishment.

Any actions taken, or programs instituted by Coyote, will not violate the Commission’s regulations with respect to limitations on ownership or control or other applicable state laws.

Coyote expressly understands that the progress or success of this plan will be required to be demonstrated upon each annual license renewal period in conformity with 935 CMR 500.101(1) and (2).



**Informed consumers make strong industries.**

**To:** Coyote Cannabis Corporation **Date:** 12/10/2019

**From:** Massachusetts Recreational Consumer Council

**Subject:**  
REQUESTED LETTER FOR DONATIONS

To the Cannabis Control Commission,

The Massachusetts Recreational Consumer Council (MRCC) is a 501c4 non-profit that **Coyote Cannabis Corporation** intends to donate to. MRCC has been contacted and are willing to accept the donations **listed below that Coyote Cannabis Corp.** intends to provide.

\$2,500.00 annually

A handwritten signature in black ink, appearing to read "Joseph Gilmore", written over a horizontal line.

Joseph Gilmore, President, Massachusetts Recreational Consumer Council

Date of Signature



December 2, 2019

Re: Donation Acceptance Letter from Coyote Cannabis Corporation

Dear Cannabis Control Commission,

It is with great pleasure that we accept a partnership and **\$2,500.00** annual donation from Coyote Cannabis Corporation to open for adult use cannabis operations in Massachusetts. Payments for the Positive Impact Plan to C3RN will be effected upon obtaining a provisional license for operation.

Cannabis Community Care and Research Network (C3RN) is a registered public benefit corporation (B Corp) based out of Worcester, MA. C3RN hosts a network of dedicated academics, industry, healthcare providers, consumers and patients that aim to end the stigma around medical and adult use cannabis through research and education. C3RN runs multiple research studies related to the adult and population use of cannabis in Massachusetts with UMass Dartmouth. C3RN is the Principal Investigator of ongoing studies focused on medical patients, consumers, and veterans. C3RN and Holyoke Community College host a Cannabis Education Center workforce and business opportunities for those who have been disadvantaged by the drug war, are unemployed or under employed. Learn more here: [www.cannacenterofexcellence.org](http://www.cannacenterofexcellence.org) and [www.cannabiseducationcenter.org](http://www.cannabiseducationcenter.org)

### **C3RN Positive Impact Plan Activities**

Coyote Cannabis Corp.'s annual donation will be used to support two scholarships for students to a certificate workforce training and internship program offered through the Cannabis Education Center at Holyoke Community College and C3RN. Scholarships will be given to students who have been disproportionately impacted by the drug war, and/or other criteria identified by the CCC as eligible for social equity program. Certificates of completion can be provided to Coyote Cannabis Corp., the CCC, and learners.

We look forward to working with Coyote Cannabis Corp. ! Thank you for your support.

Sincerely,

Marion McNabb, MPH, DrPH  
CEO

Cannabis Community Care and Research Network (C3RN)  
[marion@c3researchnetwork.com](mailto:marion@c3researchnetwork.com)



Commonwealth of Massachusetts  
Department of Revenue  
Christopher C. Harding, Commissioner

mass.gov/dor

Letter ID: L0875028352  
Notice Date: November 20, 2019  
Case ID: 0-000-587-919



## CERTIFICATE OF GOOD STANDING AND/OR TAX COMPLIANCE



BLAKE M MENSING  
COYOTE CANNABIS CORPORATION  
100 STATE ST FL 9TH  
BOSTON MA 02109-2403

### ***Why did I receive this notice?***

The Commissioner of Revenue certifies that, as of the date of this certificate, COYOTE CANNABIS CORPORATION is in compliance with its tax obligations under Chapter 62C of the Massachusetts General Laws.

This certificate doesn't certify that the taxpayer is compliant in taxes such as unemployment insurance administered by agencies other than the Department of Revenue, or taxes under any other provisions of law.

**This is not a waiver of lien issued under Chapter 62C, section 52 of the Massachusetts General Laws.**

### ***What if I have questions?***

If you have questions, call us at (617) 887-6400 or toll-free in Massachusetts at (800) 392-6089, Monday through Friday, 8:30 a.m. to 4:30 p.m..

### ***Visit us online!***

Visit [mass.gov/dor](http://mass.gov/dor) to learn more about Massachusetts tax laws and DOR policies and procedures, including your Taxpayer Bill of Rights, and MassTaxConnect for easy access to your account:

- Review or update your account
- Contact us using e-message
- Sign up for e-billing to save paper
- Make payments or set up autopay

Edward W. Coyle, Jr., Chief  
Collections Bureau



# **COYOTE CANNABIS CORPORATION**

## **BYLAWS**

### **SECTION 1 Articles of Organization**

The name of the corporation shall be as set forth in the articles of organization. These bylaws, the powers of the corporation and of its directors and shareholders, and all matters concerning the conduct and regulation of the business of the corporation shall be subject to the articles of organization. All references in these bylaws to the articles of organization shall mean the articles of organization of the corporation, as from time to time in effect. All references in these bylaws to the Massachusetts Business Corporation Act shall mean Massachusetts General Laws Chapter 156D, as from time to time in effect.

### **SECTION 2 Shareholders**

#### **2.1 Annual Meeting**

The annual meeting of the shareholders shall be held on the [third Tuesday of March] if it is not a legal holiday, and if it is a legal holiday, then on the next succeeding day not a legal holiday, at the hour stated in the written notice of such meeting, or on such other date as may be determined by the board of directors. Except as otherwise may be provided in the articles of organization, purposes for which an annual meeting is to be held, in addition to the election of directors, may be specified by the board of directors or by the President and stated in the notice of the meeting.

#### **2.2 Special Meetings**

Special meetings of the shareholders may be called by the President or the board of directors. A special meeting of the shareholders shall be called by the Secretary, or in the case of the death, absence, incapacity, or refusal of the Secretary, by any other officer, if the holders of at least 10 percent of the votes entitled to be cast on any issue to be considered at the proposed special meeting sign, date, and deliver to the Secretary one or more demands for the meeting describing the purpose for which it is to be held. Such call shall state the date, time, place, and purposes of the meeting.

#### **2.3 Place of Meetings; Remote Participation**

All meetings of the shareholders shall be at the principal office of the corporation or at such other place as the board of directors, the President, or the person or persons calling into the meeting may determine. If authorized by the directors, any meeting of shareholders need not be held at any place but instead may be held solely by remote communication. Shareholders and proxyholders not physically present at a meeting of shareholders may participate in a meeting of shareholders, be deemed present in person, and vote at a meeting of shareholders, by means of remote communication, subject to such guidelines and procedures as the board of directors may adopt. Such guidelines and procedures shall include reasonable measures (1) to verify that each person deemed present and permitted to vote at the meeting by means of remote communication is a shareholder or proxyholder, and (2) to provide such shareholders and proxyholders a reasonable opportunity to participate in the meeting and to vote on matters submitted to the shareholders, including an opportunity to read or hear the proceedings of the meeting substantially concurrently with such proceedings. If any shareholder or proxyholder votes or takes other action at the meeting by means of remote communication, the corporation shall maintain a record of such vote or other action.

#### **2.4 Notice of Shareholder Meetings**

A written notice of each meeting of shareholders, stating the place, day, and hour of such meeting and the purposes for which the meeting is called, shall be given by the Secretary, Assistant Secretary, President, or such person designated by the board of directors, at least seven and no more than 60 days before the meeting, to each shareholder entitled to such notice. A shareholder may waive any notice required by the Massachusetts Business Corporation Act, the articles of organization, or the bylaws before or after the



date and time stated in the notice. The waiver shall be in writing, signed by the shareholder entitled to the notice, and delivered to the corporation for inclusion with the records of the meeting. A shareholder's attendance at a meeting waives objection to lack of notice or defective notice of the meeting, unless the shareholder at the beginning of the meeting objects to holding the meeting or transacting business at the meeting. A shareholder's attendance at a meeting waives objection to consideration of a particular matter at the meeting that is not within the purpose or purposes described in the meeting notice, unless the shareholder objects to considering the matter when it is presented.

## 2.5 Action at Meeting

Unless otherwise provided by the Massachusetts Business Corporation Act, the articles of organization, or these bylaws, at any meeting of the shareholders, a majority of the votes entitled to be cast upon a matter by a voting group at the meeting shall constitute a quorum of that voting group for action on that matter, but a lesser interest may adjourn any meeting from time to time, and the meeting may be held as adjourned without further notice. A share once represented for any purpose at a meeting is deemed present for quorum purposes for the remainder of the meeting and for any adjournment of that meeting unless: (1) the shareholder attends solely to object to lack of notice, defective notice, or the conduct of the meeting on other grounds, and does not vote the shares or otherwise consent that they are to be deemed present; or (2) in the case of an adjournment, a new record date is or shall be set for that adjourned meeting. Unless otherwise required by Massachusetts Business Corporation Act, the articles of organization, or these bylaws, if a quorum of a voting group exists, (1) favorable action on a matter, other than the election of directors, is taken by a voting group if the votes cast within the group favoring the action exceed the votes cast opposing the action, and (2) directors shall be elected by a plurality of the votes cast by the shares entitled to vote in the election at the meeting.

## 2.6 Voting and Proxies

Unless otherwise provided in the articles of organization, each share shall have one vote on any matter to be considered at the meeting. Shareholders may vote either in person or by proxy, which shall be filed with the Secretary or Temporary Secretary at the meeting, or any adjournment of the meeting, before being voted. Unless otherwise provided in the appointment form, a proxy is valid for 11 months from the date the shareholder signed the form, or if it is undated, from the date of its receipt by the officer or agent of the corporation. Such proxy shall entitle the holder thereof to vote at any adjournment of such meeting, but shall not be valid after the final adjournment of such meeting.

## 2.7 Action by Consent; Electronic Transmission

a. Any action required or permitted to be taken at a shareholders' meeting may be taken without a meeting if the action is taken either by all shareholders entitled to vote on the action, or to the extent permitted by the articles of organization, by shareholders having not less than the minimum number of votes necessary to take the action at a meeting at which all shareholders entitled to vote on the action are present and voting. The action shall be evidenced by one or more written consents that describe the action taken, are signed by shareholders having the requisite votes, bear the dates of the signatures of such shareholders, and are delivered to the corporation for inclusion with the records of meetings within 60 days of the earliest dated consent delivered to the corporation. Such consents shall be treated as a vote of shareholders for all purposes. If the shareholders take action by written consent, the corporation shall give such notice of the action to shareholders who have not signed such consent as is required by the Massachusetts Business Corporation Act.

b. Any vote, consent, waiver, proxy appointment, or other action by a shareholder or by the proxy or other agent of any shareholder shall be considered given in writing, dated, and signed if it consists of an electronic transmission that sets forth or is delivered with information from which the corporation can determine (1) that the electronic transmission was transmitted by the shareholder, proxy, or agent or by a person authorized to act for the shareholder, proxy, or agent; and (2) the date on which such shareholder, proxy, agent, or authorized person transmitted the electronic transmission. The date on which the electronic transmission is transmitted shall be considered the date on which it was signed. The electronic transmission shall be considered received by the corporation if it has been sent to any address specified by the corporation for that purpose or, if no address has

been specified, to the principal office of the corporation, addressed to the Secretary or other officer or agent having custody of the records of proceedings of shareholders.

## **SECTION 3 Directors**

### **3.1 Number and Election**

The corporation shall have a board of directors consisting of one or more individuals. The board of directors shall be elected by such shareholders as have the right to vote at the annual meeting of the shareholders or at a special meeting held in place thereof. No ballot shall be required for such election unless requested by a shareholder present or represented at the meeting and entitled to vote in the election. Subject to any minimum number of directors required by the Massachusetts Business Corporation Act, the number of directors shall be fixed by vote at the meeting at which they are elected, but the shareholders, at any special meeting held for the purpose, or a majority of the directors then in office, may increase the number of directors as thus fixed and elect new directors to complete the number so fixed, and the shareholders, at any such special meeting, may decrease the number of directors as thus fixed and remove directors to reduce the number of directors to the number so fixed. Subject to the articles of organization and these bylaws, each director shall hold office until the next annual meeting and until his or her successor is elected and qualified.

### **3.2 Resignation, Removal, and Vacancy**

A director may resign at any time by delivering written notice of resignation to the board of directors, its chairman, or the corporation. Except as otherwise provided by the Massachusetts Business Corporation Act, the articles of organization, or these bylaws: (1) the shareholders may remove one or more directors with or without cause, (2) the directors may remove a director for cause by vote of a majority of the directors then in office, and (3) the shareholders or board of directors may fill any vacancy, or if the directors remaining in office constitute fewer than a quorum of the board, they may fill the vacancy by the affirmative vote of a majority of all the directors remaining in office.

### **3.3 Powers of Directors**

Subject to law and the articles of organization, all corporate power shall be exercised by or under the authority of, and the business and affairs of the corporation shall be managed under the direction of, its board of directors.

### **3.4 Regular Meetings**

Regular meetings of the board of directors may be held without call or formal notice at such places and at such times as the board may by vote from time to time determine. A regular meeting of the board of directors may be held without call or formal notice immediately after and at the same place as the annual meeting of the shareholders, or the special meeting of the shareholders held in place of such annual meeting.

### **3.5 Special Meetings**

Special meetings of the board of directors may be held at any time and at any place when called by the President, Treasurer, or two or more directors, or the sole director if there is only one director. Notice of such meeting shall be given to each director by the Secretary or, if there is no Secretary, or in case of the death, absence, incapacity, or refusal of the Secretary, by the officer or directors calling the meeting. Such notice (1) must be given at least two days prior to the date of the special meeting, and (2) need not describe the purpose of the meeting unless otherwise required by the articles of organization or these bylaws.

### **3.6 Waiver of Notice**

A director may waive notice of any directors' meeting before or after the date of the meeting. The waiver shall be in writing, signed by the director entitled to the notice, or in the form of an electronic transmission by the director to the corporation, and filed with the minutes or corporate records. A director's attendance at or participation in a meeting waives any required notice to such director of the meeting unless the director at the beginning of the meeting, or promptly upon his or her arrival, objects to holding the meeting or transacting business at the meeting and does not thereafter vote for or assent to action taken at the meeting.

### **3.7 Quorum and Voting**

A majority of the directors then in office shall constitute a quorum for the transaction of business, but a lesser number may adjourn any meeting from time to time, and the meeting may be held as adjourned without further notice. If a quorum is present when a vote is taken, the affirmative vote of a majority of the directors present is the act of the board of directors, unless the vote of a greater number of directors is required by the articles of organization or these bylaws.

### 3.8 Action by Consent

Any action by the board of directors may be taken without a meeting by unanimous consent by the directors and filed with the records of the directors' meetings. The action must be evidenced by one or more consents describing the action taken, in writing, signed by each director, or delivered to the corporation by electronic transmission, to the address specified by the corporation for the purpose or, if no address has been specified, to the principal office of the corporation, addressed to the Secretary or other officer having custody of the records of proceedings of directors. Such consent shall be treated as a vote of the board of directors for all purposes.

### 3.9 Remote Participation

Members of the board of directors or any committee designated by the board of directors may participate in a meeting of the board or such committee, or conduct any such meeting, through the use of any means of communication by which all directors participating may simultaneously hear each other during the meeting and participation by such means shall constitute presence in person at the meeting.

### 3.10 Committees

Except as otherwise provided in the articles of organization, the board of directors may, by vote of a majority of the directors, appoint from its own number a committee or committees, consisting of one or more members who shall serve at the pleasure of the board of directors, and which may exercise such authority of the board of directors as is delegated by the board, except for those powers which, pursuant to the Massachusetts Business Corporation Act, may not be delegated to any such committee. Subject to the Massachusetts Business Corporation Act, the provisions of such Act and these bylaws governing meetings, action without meetings, notice and waiver of notice, and quorum and voting requirements of the board of directors shall apply to committees and their members.

## **SECTION 4 Officers**

### 4.1 Identity, Election, and Appointment of Officers

The officers of the corporation shall consist of a President, Treasurer, and Secretary, who shall be elected by the board of directors, and such other officers as the board of directors may appoint.

### 4.2 Duties and Powers; Qualification and Tenure

Subject to these bylaws, each officer shall have, in addition to the duties and powers specifically set forth in these bylaws, such duties and powers as are customarily incident to his or her office and such duties and powers as the board of directors may from time to time designate. Any officer may, but need not, be a shareholder or director. Any two or more offices may be held by the same person. Any officer may be required by the board of directors to give bond for the faithful performance of his or her duties to the corporation in such amount and with such sureties as the board of directors may determine. Except as otherwise provided by law, the articles of organization, these bylaws, or the directors' resolution electing or appointing such officer, the President, Treasurer, and Secretary shall hold office until the first meeting of the board of directors following the annual meeting of shareholders and thereafter until his or her successor is elected and qualified, and all other officers shall hold office until the respective successor of each is elected and qualified.

### 4.3 President

The President shall be the chief executive officer of the corporation and shall, subject to the direction of the board of directors, have general supervision and control of its business. Unless otherwise provided by the board of directors, the President shall preside, if present, at all meetings of shareholders and of the board of directors.

### 4.4 Treasurer

The Treasurer, subject to the direction and under the supervision of the board of directors, shall have general charge of the financial concerns of the corporation and the care and custody of the funds and valuable papers of the corporation, except his or her own bond. The Treasurer shall keep, or cause to be kept, accurate books of account, which shall be the property of the corporation.

#### 4.5 Secretary

The Secretary shall keep a record of the meetings of shareholders, the board of directors, and any executive and other committees. In the absence of the Secretary from any such meetings, an Assistant Secretary, if one has been elected, otherwise a Temporary Secretary, designated by the person presiding at the meeting, shall perform the duties of the Secretary.

#### 4.6 Removal and Vacancies

The board of directors may remove any officer at any time with or without cause, and may fill any vacancy in any office.

### SECTION 5 Capital Shares

#### 5.1 Share Certificates

Each shareholder shall be entitled to a share certificate in such form as is prescribed by law and approved from time to time by the board of directors. The certificates shall be signed by the President or any Vice President and by the Treasurer or any Assistant Treasurer. Such signatures may be facsimiles. If any officer who has signed or whose facsimile signature has been placed on such certificate no longer holds office when the certificate is issued, the certificate shall nevertheless be valid.

#### 5.2 Transfer of Shares

Subject to restrictions, if any, imposed by the articles of organization, title to a share certificate and to the shares represented thereby shall be transferred only by delivery of the certificate properly endorsed, or by delivery of the certificate accompanied by a written assignment of shares represented by such certificate, or a written power of attorney to sell, assign, or transfer the certificate or the shares represented thereby, properly executed. The person registered in the records of the corporation as the owner of shares shall have the exclusive right to receive dividends thereon and to vote thereon as such owner, shall be held liable for such calls and assessments, if any, as may lawfully be made thereon, and, except only as may be required by law, may in all respects be treated by the corporation as the exclusive owner thereof unless and to the extent that the corporation has established a procedure by which the beneficial owner of shares that are registered in the name of a nominee will be recognized by the corporation as the shareholder.

#### 5.3 Transfer Records

Unless a transfer agent is appointed, the Secretary shall keep or cause to be kept, at the principal office of the corporation or at the office of the Secretary, the share and transfer records of the corporation, in which are contained the names of all shareholders and the record address and the amount of shares held by each. The transfer records of the shares of the corporation may be closed for such period from time to time in anticipation of shareholders' meetings or the declaration or payment of dividends as the board of directors may determine.

#### 5.4 Lost or Destroyed Certificates

In case of the alleged loss, destruction, or mutilation of a share certificate, a new share certificate may be issued in place of the lost, destroyed, or mutilated certificate upon such terms as the board of directors may determine.

### SECTION 6 Fiscal Year

Except as from time to time otherwise determined by the board of directors, the fiscal year of the corporation shall end on December 31.

### SECTION 7 Indemnification

The corporation shall indemnify and hold harmless each present or former director or officer of the corporation

to the fullest extent permitted by law, subject to such determination as the law may require that indemnification is permissible, for any threatened, pending, or completed action, suit, or proceeding, whether civil, criminal, administrative, arbitrative, or investigative, and whether formal or informal ("Proceeding"), against such director or officer in his or her capacity as such or in his or her capacity as a director, officer, partner, trustee, manager, employee, or agent of another domestic or foreign corporation, partnership, joint venture, trust, limited liability company, employee benefit plan, or other entity, if the corporation requested him or her to so serve. A director or officer is considered to be serving an employee benefit plan at the corporation's request if his or her duties to the corporation also impose duties on, or otherwise involve services by, him or her to the plan or to participants in or beneficiaries of the plan. The corporation may, before final disposition of any Proceeding, advance funds to pay for or reimburse the reasonable expenses incurred by a director or officer who is a party to a Proceeding to the extent permitted by law. Nothing in this Section shall affect any rights to indemnification to which any person may be entitled by contract or otherwise under law. No amendment or repeal of any provision of this Section shall adversely affect the right of a person to indemnification under this Section with respect to his or her acts or omissions that occurred at any time prior to such amendment or repeal.

## **SECTION 8 Other Provisions**

### **8.1 Notices**

Notices to or from any shareholder, director, officer, or the corporation may be given in any manner permitted under the Massachusetts Business Corporation Act.

### **8.2 Voting of Securities**

Except as the board of directors may otherwise designate, the President may waive notice of, or vote for this corporation or appoint any person or persons to act as proxy or attorney in fact for this corporation with or without power of substitution at, any meeting of shareholders of any other corporation or organization, the securities of which may be held by this corporation.

## **SECTION 9 Amendments**

These bylaws may be amended or repealed by the shareholders. If authorized by the articles of organization, the board of directors may also make, amend, or repeal the bylaws in whole or in part, except with respect to this Section and any provision of these bylaws which, by an express provision in the Massachusetts Business Corporation Act, the articles of organization, or these bylaws, requires action by the shareholders. Not later than the time of giving notice of the meeting of shareholders next following the making, amending, or repealing by the board of directors of any bylaw, notice stating the substance of the action taken by the board of directors shall be given to all shareholders entitled to vote on amending the bylaws. Any action taken by the board of directors with respect to the bylaws may be amended or repealed by the shareholders.



*The Commonwealth of Massachusetts*  
*Secretary of the Commonwealth*  
*State House, Boston, Massachusetts 02133*

William Francis Galvin  
Secretary of the  
Commonwealth

Date: August 01, 2019

To Whom It May Concern :

I hereby certify that according to the records of this office,

**COYOTE CANNABIS CORPORATION**

is a domestic corporation organized on **July 16, 2019** , under the General Laws of the Commonwealth of Massachusetts. I further certify that there are no proceedings presently pending under the Massachusetts General Laws Chapter 156D section 14.21 for said corporation's dissolution; that articles of dissolution have not been filed by said corporation; that, said corporation has filed all annual reports, and paid all fees with respect to such reports, and so far as appears of record said corporation has legal existence and is in good standing with this office.



In testimony of which,

I have hereunto affixed the

Great Seal of the Commonwealth

on the date first above written.

*William Francis Galvin*

Secretary of the Commonwealth

Certificate Number: 19080039020

Verify this Certificate at: <http://corp.sec.state.ma.us/CorpWeb/Certificates/Verify.aspx>

Processed by:



**The Commonwealth of Massachusetts**  
**William Francis Galvin**

Minimum Fee: \$250.00

Secretary of the Commonwealth, Corporations Division  
 One Ashburton Place, 17th floor  
 Boston, MA 02108-1512  
 Telephone: (617) 727-9640

**Articles of Organization**

(General Laws, Chapter 156D, Section 2.02; 950 CMR 113.16)

**Identification Number:** 001393067

**ARTICLE I**

The exact name of the corporation is:

COYOTE CANNABIS CORPORATION

**ARTICLE II**

Unless the articles of organization otherwise provide, all corporations formed pursuant to G.L. C156D have the purpose of engaging in any lawful business. Please specify if you want a more limited purpose:

APPLYING FOR CULTIVATION AND MANUFACTURING LICENSES WITH THE CANNABIS CONTROL COMMISSION.

**ARTICLE III**

State the total number of shares and par value, if any, of each class of stock that the corporation is authorized to issue. All corporations must authorize stock. If only one class or series is authorized, it is not necessary to specify any particular designation.

Class of Stock	Par Value Per Share Enter 0 if no Par	Total Authorized by Articles of Organization or Amendments		Total Issued and Outstanding
		<i>Num of Shares</i>	<i>Total Par Value</i>	
CNP	\$0.00000	100,000	\$0.00	100,000

G.L. C156D eliminates the concept of par value, however a corporation may specify par value in Article III. See G.L. C156D Section 6.21 and the comments thereto.

**ARTICLE IV**

If more than one class of stock is authorized, state a distinguishing designation for each class. Prior to the issuance of any shares of a class, if shares of another class are outstanding, the Business Entity must provide a description of the preferences, voting powers, qualifications, and special or relative rights or privileges of that class and of each other class of which shares are outstanding and of each series then established within any class.

**ARTICLE V**

The restrictions, if any, imposed by the Articles of Organization upon the transfer of shares of stock of any class are:

ANY STOCKHOLDER WHO DESIRES TO SELL OR TRANSFER ANY STOCK SHALL FIRST OFFER IT TO THE CORPORATION IN THE MANNER FOLLOWING: THE STOCKHOLDER SHALL NOTIFY THE BOARD OF DIRECTORS OF THE DESIRE TO SELL OR TRANSFER SHARES BY A NOTI

CE IN WRITING, WHICH NOTICE SHALL CONTAIN THE PRICE PER SHARE THAT THE STOCK HOLDER IS WILLING TO ACCEPT AND THE NAME OF ONE ARBITRATOR. THE DIRECTORS SHALL WITHIN THIRTY (30) DAYS THEREAFTER EITHER ACCEPT THIS OFFER OR, BY NOTICE TO THE STOCKHOLDER IN WRITING, NAME A SECOND ARBITRATOR, AND THESE TWO SHALL NAME A THIRD. IT THEN SHALL BE THE DUTY OF THE ARBITRATORS TO ASCERTAIN THE VALUE OF THE STOCK, AND IF ANY ARBITRATOR SHALL NEGLECT OR REFUSE TO APPEAR AT ANY MEETING APPOINTED BY THE MAJORITY OF THE ARBITRATORS, THE MAJORITY MAY ACT IN THE ABSENCE OF SUCH ARBITRATOR. UPON THE ACCEPTANCE OF THE OFFER, OR THE REPORT OF THE ARBITRATORS AS TO THE VALUE OF THE STOCK, THE DIRECTORS SHALL HAVE THIRTY (30) DAYS WITHIN WHICH TO PURCHASE THE SAME AT SUCH VALUATION, BUT IF AT THE EXPIRATION OF SAID THIRTY (30) DAYS THE CORPORATION SHALL NOT HAVE EXERCISED THE RIGHT SO TO PURCHASE, THE OWNER OF THE STOCK SHALL HAVE THE RIGHT TO DISPOSE OF THE SAME IN ANY MANNER HE OR SHE SEES FIT. THESE PROVISIONS SHALL BE BINDING UPON THE EXECUTORS, ADMINISTRATORS, AND ASSIGNS OF EVERY STOCKHOLDER, INCLUDING ONE WHO ACQUIRES TITLE BY OPERATION OF LAW. NO SHARES OF STOCK SHALL BE SOLD OR TRANSFERRED ON THE BOOKS OF THE CORPORATION UNTIL THESE PROVISIONS HAVE BEEN COMPLIED WITH, BUT THE BOARD OF DIRECTORS MAY IN ANY PARTICULAR INSTANCE WAIVE THE FOREGOING REQUIREMENTS. EVERY CERTIFICATE OF STOCK ISSUED BY THE CORPORATION SHALL CONTAIN THE FOLLOWING REFERENCE TO THE BY-LAW: "THE TRANSFERABILITY OF THE STOCK OF THIS CORPORATION IS RESTRICTED AS SET FORTH IN THE ARTICLES OF ORGANIZATION AND ITS BY-LAWS."

**ARTICLE VI**

Other lawful provisions, and if there are no provisions, this article may be left blank.

ANY ACTION REQUIRED OR PERMITTED TO BE TAKEN AT A MEETING OF SHAREHOLDERS MAY BE TAKEN WITHOUT A MEETING UPON THE WRITTEN CONSENT OF NO LESS THAN ALL THE SHAREHOLDERS ENTITLED TO VOTE THEREON. THE CORPORATION MAY, FROM TIME TO TIME, DISTRIBUTE TO ITS SHAREHOLDERS, DIRECTLY OR BY THE PURCHASE OF ITS OWN SHARES, A PORTION OF ITS ASSETS, IN CASH OR PROPERTY OUT OF THE UNRESERVED AND UNRESTRICTED CAPITAL SURPLUS OF THE CORPORATION. THE CORPORATION SHALL HAVE THE POWER TO INDEMNIFY ANY PERSON WHO WAS OR IS A PARTY TO A SUIT OR PROCEEDING, CIVIL OR CRIMINAL.

**Note: The preceding six (6) articles are considered to be permanent and may be changed only by filing appropriate articles of amendment.**

**ARTICLE VII**

The effective date of organization and time the articles were received for filing if the articles are not rejected within the time prescribed by law. If a *later* effective date is desired, specify such date, which may not be later than the *90th day* after the articles are received for filing.

**Later Effective Date: Time:**

**ARTICLE VIII**

The information contained in Article VIII is not a permanent part of the Articles of Organization.

**a,b. The street address of the initial registered office of the corporation in the commonwealth and the name of the initial registered agent at the registered office:**

Name: BLAKE M. MENSING



No. and Street: 100 STATE STREET  
9TH FLOOR  
City or Town: BOSTON State: MA Zip: 02109 Country: USA

**c. The names and street addresses of the individuals who will serve as the initial directors, president, treasurer and secretary of the corporation (an address need not be specified if the business address of the officer or director is the same as the principal office location):**

Title	Individual Name First, Middle, Last, Suffix	Address (no PO Box) Address, City or Town, State, Zip Code
PRESIDENT	BLAKE M. MENSING	1865 WASHINGTON STREET HOLLISTON, MA 01746 USA
TREASURER	GEORGE E. MENSING	340 MAIN ST., #701 MELROSE, MA 02176 USA
SECRETARY	BLAKE M. MENSING	1865 WASHINGTON STREET HOLLISTON, MA 01746 USA
CEO	GEORGE E. MENSING	340 MAIN ST., #701 MELROSE, MA 02176 USA
DIRECTOR	BLAKE M. MENSING	1865 WASHINGTON STREET HOLLISTON, MA 01746 USA
DIRECTOR	GEORGE E. MENSING	340 MAIN ST., #701 MELROSE, MA 02176 USA

**d. The fiscal year end (i.e., tax year) of the corporation:**  
December

**e. A brief description of the type of business in which the corporation intends to engage:**

APPLYING FOR LICENSES FROM CANNABIS CONTROL COMM.

**f. The street address (post office boxes are not acceptable) of the principal office of the corporation:**

No. and Street: 100 STATE STREET  
9TH FLOOR  
City or Town: BOSTON State: MA Zip: 02109 Country: USA

**g. Street address where the records of the corporation required to be kept in the Commonwealth are located (post office boxes are not acceptable):**

No. and Street: 100 STATE STREET  
9TH FLOOR  
City or Town: BOSTON State: MA Zip: 02109 Country: USA

**which is**

☒ its principal office ☐ an office of its transfer agent  
☐ an office of its secretary/assistant secretary ☐ its registered office

**Signed this 16 Day of July, 2019 at 11:55:41 AM by the incorporator(s).** (If an existing corporation is acting as incorporator, type in the exact name of the business entity, the state or other jurisdiction where it was incorporated, the name of the person signing on behalf of said business entity and the title he/she holds or other authority by which such action is taken.)

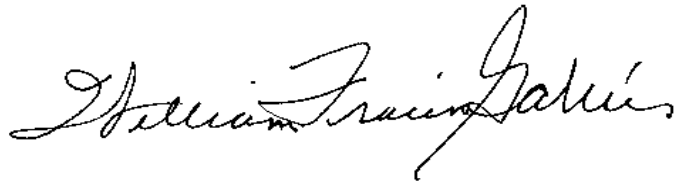
BLAKE M. MENSING



THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are deemed to have been filed with me on:

July 16, 2019 11:55 AM

A handwritten signature in black ink, reading "William Francis Galvin". The signature is written in a cursive style with a large, stylized initial "W".

WILLIAM FRANCIS GALVIN

*Secretary of the Commonwealth*



THE COMMONWEALTH OF MASSACHUSETTS  
EXECUTIVE OFFICE OF LABOR AND WORKFORCE DEVELOPMENT  
DEPARTMENT OF UNEMPLOYMENT ASSISTANCE

Charles D. Baker  
GOVERNOR  
Karyn E. Polito  
LT. GOVERNOR



179751275

Rosalin Acosta  
SECRETARY  
Richard A. Jeffers  
DIRECTOR

Coyote Cannabis Corporation  
100 STATE ST FL 9  
BOSTON, MA 02109-2412

EAN: 22161088  
March 23, 2020

Certificate Id:36345

The Department of Unemployment Assistance certifies that as of 3/23/2020 ,Coyote Cannabis Corporation is current in all its obligations relating to contributions, payments in lieu of contributions, and the employer medical assistance contribution established in G.L.c.149,§189.

This certificate expires in 30 days from the date of issuance.

Richard A. Jeffers, Director

Department of Unemployment Assistance

# COYOTE CANNABIS CORPORATION

Business Plan for the Town of Uxbridge, MA



COYOTE  
CANNABIS CO.

## Executive Summary

Coyote Cannabis Corporation



### Mission

Our mission is to operate an adult-use cannabis manufacturing and cultivation business that creates the highest quality solventless cannabis concentrates while serving as a model to regulatory authorities and a trusted employer within Uxbridge, MA.

### Goals

- ✓ Capture the burgeoning connoisseur market with the finest and purest cannabis concentrates
- ✓ Develop a recognizable and trusted brand known for fair employment practices and consistently superb product quality
- ✓ Serve as a model to regulatory authorities.
- ✓ Stimulate the local economy by employing resident staff and vendors.

## **The Company**

Coyote Cannabis Corporation (hereinafter, “CCC”) is a privately funded Massachusetts corporation (ID Number: 001393067) seeking to obtain adult-use cannabis manufacturing and cultivation licenses from the Cannabis Control Commission to operate at 56 Industrial Drive, Unit B, Uxbridge, MA 01569.

CCC was founded by Massachusetts-natives and brothers, Blake Mensing and George Mensing, two passionate, successful, and trusted professionals with diverse backgrounds. Though their individual skill sets are eclectic, their goal of providing safe cannabis products and developing a trusted and recognizable brand is mutual. We strive to let the plant speak for itself, which is why we don’t use any butane, propane, or CO2 in our extraction methodologies and cultivate using only what nature provides.

We choose to name our company after the coyote because they, like cannabis, have long been misunderstood and unfairly demonized. Coyotes are naturally gregarious, clever, and reflect our desire to be the top dog in the Massachusetts cannabis concentrates market. By adhering to industry-leading best practices, we intend to produce the highest quality cannabis products aimed at squarely at discerning consumers. We’ll never cut corners and will earn the trust and respect of the industry.

## **The Founders**

### **President**

#### **Blake M. Mensing, JD, MA, LLM**

Blake earned a B.A. in Sociology from the University of Wisconsin-Madison (2005), a J.D. from American University Washington College of Law (2010), an M.A. in International Affairs with a concentration in Global Environmental Policy from American University School of International Service (2010), and an LL.M. in Environmental Law from the George Washington University Law School (2011), where he was a Randolph C. Shaw Graduate Environmental Fellow. While in law school, Blake served as the Senior Note and Comment Editor of the International Law Review and as the Co-Editor-in-Chief of Sustainable Development Law & Policy. Blake received the Dean's Award for Professional Responsibility for exemplifying proficiency in skills and the highest ethical standards of the profession for his work in American University Washington College of Law's nationally recognized General Practice Clinic.

Blake was admitted to the Massachusetts bar in 2010 and his legal experience includes transactional real estate, consumer protection litigation, environmental law, and municipal law. In his capacity as associate town counsel for seven towns throughout the Commonwealth, Blake has written and edited zoning and general bylaws, advised boards of selectmen on medical marijuana dispensary regulation by the Department of Public Health, worked with planning boards and zoning boards of appeal, and represented municipalities before the Massachusetts courts and administrative regulatory agencies. As a former Conservation Commissioner for the Town of Holliston, Blake was one of the local regulators charged with enforcing both the state's Wetlands Protection Act and the town's wetlands bylaw. Blake brings his legal and local skills to every interaction with state and local officials, which, when coupled with affability and honesty, helps to make him a different kind of lawyer.

Blake serves as Counsel to the Hoban Law Group, the nation’s premiere Cannabusiness Law Firm. HLG is a leader in providing professional services to the cannabis industry, which is comprised of the industrial hemp industry, the regulated marijuana marketplace, their ancillary service providers (finance, capital markets, compliance, etc.), and their international counterparts.

Blake also serves as Chief Counsel of Squared Holdings LLC, which is pursuing licensure to operate medical cannabis businesses in Michigan and New Jersey. Blake knows cannabis and knows the law.

## CEO

### George Mensing, MPH

George has over 9 years of experience in pharmaceutical drug development, clinical trial execution, operations management, and biotech/pharma private consulting with some of the biggest names in biotech. George has experience heading international drug trials, overseeing multi-million-dollar operational budgets, and negotiating with a wide variety of businesses, ranging from big pharma, major universities, to specialty vendors. Additionally, George's experience directing clinical trials has afforded him the opportunity to operate under the strictest state and federal regulations and to develop numerous regulatory compliant operational plans, SOPs, work instructions, and documentation processes.

George earned his Masters of Public Health from Northeastern University in 2018 with a focus on the public health impact of the legalization of adult-use cannabis in Massachusetts and graduated magna cum laude.

## Director of Cultivation and Manufacturing

### Nicholas Hansen

Nicholas has over 10 years of combined experience with both the cannabis plant and its resins. Shortly after the rollout of the Massachusetts Medical Marijuana Program, Nicholas held management positions with two of the current Registered Marijuana Dispensaries. His focus, for the better part of a decade, in refining ice water hash methodologies provides the highest caliber cannabis extracts to adult-use consumers in the Commonwealth. Through the additional use of heat and pressure, he has been able to manufacture some of the purest quality solventless extracts apart from current industry leaders.

## Director of Marketing and Compliance

### Maggie Kinsella

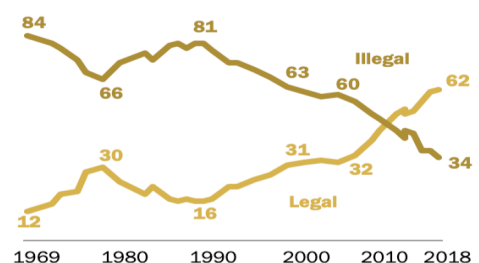
Maggie attended the Northeastern Institute of Cannabis (NIC) in 2014 to further her education in cannabis. She worked for one of the first Massachusetts medical marijuana cultivation facilities as a trimmer to Harvest Supervisor. After a year in the industry, she circled back to NIC as the Admissions Coordinator until 2016. Since then she has freelanced with her partner in different areas of cannabis from cultivation to solventless processing. Maggie has worked for MassCann/NORML since 2014 and serves as its current Press Secretary, Media & Medical Marijuana Committee Chair. Maggie serves as an Advisor to Orion Partners.ai since 2018. She has also served as an Advisor to the Massachusetts Recreational Consumer Council since 2017.

## Market Overview

### National Landscape

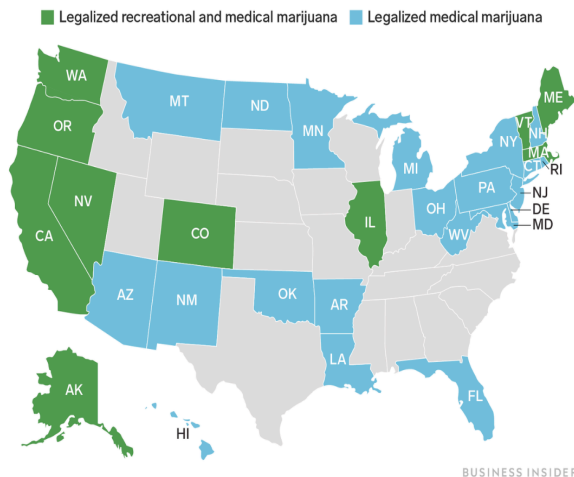
Public support for legalizing recreational cannabis has steadily risen from 12% in 1969 to an estimated 62% today. Those in favor understand that this industry will generate billions of dollars for the economy, create hundreds of thousands of jobs, decrease crime, free up police resources, take power and money away from drug cartels and street gangs, and put an end to an unregulated black market.

*Do you think the use of marijuana should be made legal, or not? (%)*





### States where marijuana is legal



In 2018, twenty-one states considered legalization bills. As of today, eleven states and the District of Columbia have legalized cannabis for recreational adult-use, and thirty-three states have legalized cannabis for medicinal purposes, illustrating the increasing acceptance throughout the United States and the potential market opportunity presented by a regulated industry. In 2016, the legal cannabis industry generated \$7.2 billion in revenue and it is estimated that by 2025, the cannabis industry will exceed \$24 billion in annual economic activity.

### Massachusetts Market

Massachusetts' adult-use market potential stands at \$1.8 to \$2.0 billion, based on the analysis of the Massachusetts market relative to Colorado, which is generally accepted as the most established, regulated adult-use market in the United States. Colorado sales per resident were \$269 in 2017 and grew slightly to \$272 in 2018, indicating the signs of a maturing market. Projecting that per capita number onto Massachusetts' 6.9 million population yields a \$1.875B market. Furthermore, considering Massachusetts' 8.45% higher income, the state's market potential exceeds \$2.0 billion.



### Massachusetts Sales Projections

The chart above shows the progression of cannabis sales in Colorado. As you can see, Colorado reached a plateau within four years. And we anticipate Massachusetts will follow a similar trajectory. Thus, sales will likely plateau in 2023.

### Competition

As of today, there are 17 licensed adult-use Cannabis Cultivation and Product Manufacturers operating in Massachusetts. We feel that our decades of experience in a variety of different fields (ie. as employees, business owners, and cannabis connoisseurs), gives us a competitive advantage for true quality within the team and products produced. We believe that diversity is the cornerstone of success and that our unique backgrounds will encourage creativity and drive innovation. See below for the names and locations of our current competitors:

NAME	LOCATION	LICENSED
The Green Lady Dispensary, Inc.	11 Amelia Dr, Nantucket, MA 02554	Cultivation, Tier 1 Product Manufacturer

Northeast Alternatives, Inc.	999 William Canning Boulevard, Fall River, MA 02721	Cultivation, Tier 1 Product Manufacturer
Temescal Wellness	141 SW Cutoff, Worcester, MA 01604	Cultivation, Tier 2 Product Manufacturer
Berkshire Roots	501 Dalton Avenue, Pittsfield, MA 01201	Cultivation, Tier 2 Product Manufacturer
Cultivate Holdings	1764 Main Street, Leicester, MA 01524	Cultivation, Tier 2 Product Manufacturer
SIRA Naturals, Inc.	13 Commercial Way, Milford, MA 01757	Cultivation, Tier 3 Product Manufacturer
Garden Remedies	307 Airport Road, Fitchburg, MA 01420	Cultivation, Tier 3 Product Manufacturer
Mass Alternative Care, Inc.	1247 E Main St., Chicopee, MA 01020	Cultivation, Tier 3 Product Manufacturer
Good Chemistry	20 Williams Way, Bellingham, MA 02019	Cultivation, Tier 4 Product Manufacturer
Sanctuary Medicinals	234 Taylor Street, Littleton, MA 01460	Cultivation, Tier 5 Product Manufacturer
Alternative Therapies Group	10 Industrial Way, Amesbury, MA 01913	Cultivation, Tier 5 Product Manufacturer
Commcan, Inc.	2 Marc Road, Medway, MA 02053	Cultivation, Tier 5 Product Manufacturer
Patriot Care	170 Lincoln Street, Lowell, MA 01852	Cultivation, Tier 6 Product Manufacturer
New England Treatment Access	5 Forge Parkway, Franklin, MA 02038	Cultivation, Tier 6 Product Manufacturer
I.N.S.A.	122 Pleasant Street, Easthampton, MA 01027	Cultivation, Tier 7 Product Manufacturer
Revolutionary Clinics	1 Oak Hill Road, Unit B, Fitchburg, MA 01420	Cultivation, Tier 8 Product Manufacturer
RISE Holdings, Inc.	28 Appleton Street, Holyoke, MA 01040	Cultivation, Tier 11 Product Manufacturer

## Products & Services

### Product Line

Any cannabis products that are offered for distribution by CCC will be manufactured on-site. Raw material (flower) may be acquired from an established licensed cultivator and/ or local craft producers for processing. All products will be fully tested by licensed testing labs in accordance with state regulations. By leveraging our teams' collective Massachusetts cannabis network, we have already established relationships with multiple cultivators for wholesale purchase, including Microbusinesses,

FourTwenty Industries Co., RiverRun Gardens LLC, and Uxbridge's own Deep Roots. We intend to work with cultivators and manufacturers both within Uxbridge and others as the market grows. We recognize the importance of benefiting our host community and we intend to work with local vendors to keep money in the community wherever and whenever possible. Our operation will provide the following products:

- Hashish/Rosin/Concentrates
- Vape Cartridges (THC/CBD)
- Pre-rolled joints/Cannagars
- Moonrocks

While we will be cultivating cannabis pursuant to a Tier I cultivation license, we do not currently intend to sell that at wholesale and instead plan to utilize everything we cultivate in our manufacturing operation.

### **Product Quality and Testing**

We will request appropriate documentation to confirm all products were properly tested as defined within 935 CMR 500.130(4). Only cannabis material that passes purity standards will be processed, pursuant to 935 CMR 500.160 Testing of Marijuana and Marijuana Products.

A portion of raw cannabis material used for processing will be cultivated on the premises. CCC will utilize Best MGMT Practices, Good Agricultural Practices, Good Cultivation Practices, and Good Handling Practices to limit contamination, including but not limited to mold, fungus, bacterial diseases, rot, pests, pesticides not approved by the Department, mildew, and any other contaminant identified as posing potential harm.

All cannabis in Massachusetts is tracked in the state's seed-to-sale software system provided by METRC®. CCC intends to use the METRC® point of sale (POS) as required by 935 CMR 500.105(8) (e). Any product not to standard will be removed from sales, put in a locked container, the supplier and the Cannabis Control Commission will be notified, and the defective product will be returned to the supplier for proper destruction as outlined in 935 CMR 500.130(5).

CCC will utilize an extraction technique that consists of washing the raw cannabis material utilizing water and ice. This will result in a semi-refined product known as Bubble Hash. Post-processing will then commence with the assistance of a freeze dryer to accelerate the drying process while reducing microbial contamination risks. The Bubble Hash will then undergo an additional refinement process known as mechanical separation which is accomplished through the use of heat and pressure. The end result is known as Rosin, which is known as a solventless extraction due to the use of no chemicals in the process. This provides a safe alternative to the Extractor and Consumer.

Regarding the hysteria around Vape Cartridges, CCC will ensure that not only the product but every component that makes contact with the consumable product has undergone extensive testing to ensure each and every cartridge is safe for consumption.

A large portion of vape cartridge components is produced at metal foundries in China, many of which add small amounts of lead into brass and copper feedstocks to improve the malleability of metals. This includes the heating coil, which heats up the cannabis oil, potentially transferring toxic metals into the consumer's vapors. Only the highest quality components will be sourced for the manufacturing of our

## Solventless Hash Rosin Cartridges.

Ceramic coils are known to protect against issues like oxidation of the metal internal components. This is accomplished through the use of a microporous ceramic tube coated with cotton in which runs a resistive wire. When delivering power to the wire, it heats up the ceramic all around. The ceramic element itself is a wick; because of its microporous structure, the juice climbs by capillarity.

### **Required Product Labeling**

All CCC employees will be trained to understand 935 CMR 500.105: General Operational Requirements for Marijuana Establishments and will be trained to identify any products that violate these regulations. Our employees will be required to understand 935 CMR 500.105(5)(c) Labeling of Marijuana Concentrates and Extracts. Our staff will be trained to assure every container holding a cannabis product is properly labeled, contains a warning label and discloses the total THC content. CCC believes it is our responsibility to inspect and identify all products to ensure the safety of our patrons.

### **Marketing Strategy**

CCC is dedicated to respecting and adhering to the rules and regulations that govern the marketing techniques of cannabis products. Our plan is to promote our product through authorized digital, media and print platforms. CCC will NOT market, advertise or brand:

- In any manner that is deemed deceptive or misleading;
- to audiences under the age of 21 years old;
- In any way that appeals to an audience under the age of 21 years old via promotional giveaways or coupons;
- By any unsolicited means; and/ or
- By any portable means including vehicles, clothing or merchandise.

Our marketing and advertising campaign will focus on maintaining our unparalleled network and further developing close personal relationships within the cannabis community and adult-use retail locations through:

- Direct, personal communication;
- Subscription via email;
- Web presence; and
- Attending cannabis/hemp/wellness related conventions and events.

Advertising via print publications, including but not limited to:

- Sensi Magazine
- 420 Magazine
- Dope Magazine

Advertising via digital/mobile platforms, including but not limited to:

- Weedmaps.com
- Leafly.com
- Stickyguide.com
- Instagram

➤ Facebook

In addition, CCC's President, Blake Mensing, is Co-Owner of Holyoke 420 LLC, which is seeking to be Massachusetts' first fully bilingual adult-use retail store. Holyoke 420 LLC will be one of our first wholesale customers.

### **Security Plan**

A security system including alarms and surveillance that fully comply with the guidelines stated in 935 CMR 500.110 and all other rules and regulations governing the security measures of retail shops will be installed by a licensed and insured vendor. It is of the utmost importance to CCC that the premises, our employees, and the general public are protected and safe while in and around our facility.

Surveillance/ Alarm shall include:

- The outside perimeter shall be sufficiently lit to facilitate surveillance
- Commercial grade security equipment will be installed to alarm the perimeter, including all entry and exit points and windows.
- Video Cameras shall be installed in all points of entry and exit and in the parking lot
- A silent duress alarm shall be installed to notify local law enforcement in an emergency
- Video cameras to run for 24 hours and shall provide date and time stamps
- Video camera shall be installed in all areas that may contain cannabis product

Access:

- CCC will adopt procedures to prevent loitering to ensure that no unauthorized individuals access the facility
- All entrances will be secured to ensure no unauthorized personnel access the facility
- Limited access areas will be designated and labeled as such
- All cannabis products will be secured and locked away to prevent diversion, theft or loss
- Keys and access codes will be accessible specifically to authorized personnel only
- All cannabis products will be kept out of plain sight from the general public
- All employees will wear visible ID badges
- All guests will wear visibly Guest ID Badges

Staff:

- Safety protocol and drills will be implemented and practices in the event of emergency, diversion or theft.
- Staff will undergo regular and updated training and safety awareness

### **STAFFING & TRAINING**

We will recruit staff from the local Uxbridge community where possible. Preference will be given to Veterans and individuals with knowledge and/or experience in the use of cannabis. It is of utmost importance to CCC that we hire a staff that is diverse in age, gender, and race and represents the communities and customers whom we serve.

Staff will be trained in the following topics (including, but not limited to):

## 1. Marijuana Establishment Agent Training

- CCC will ensure that all marijuana establishment agents complete training prior to performing job functions. Training shall be tailored to the roles and responsibilities of the job function of each marijuana establishment agent, including a Responsible Vendor Program under 935 CMR 500.105(2)(b). At a minimum, staff shall receive eight hours of on-going training annually.

## 2. Responsible Vendor Training

- All current owners, managers, and employees of a Marijuana Establishment that are involved in the handling and sale of marijuana for adult use at the time of licensure or renewal of licensure, as applicable, shall have attended and successfully completed a responsible vendor program to be designated a “responsible vendor.”
- Once a licensee is designated a “responsible vendor,” all new employees involved in the handling and sale of marijuana for adult use shall successfully complete a responsible vendor program within 90 days of hire.
- After the initial successful completion of a responsible vendor program, each owner, manager, and employee involved in the handling and sale of marijuana for adult use shall successfully complete the program once every year thereafter to maintain designation as a “responsible vendor.”
- CCC will maintain records of responsible vendor training program compliance for four years and make them available for inspection by the Commission and any other applicable licensing authority upon request during normal business hours.
- Documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters; 500.105(d)(2)(d)

## 3. General cultivation staff (1-week training/ month "shadowing")

- Training of seed to sale software
- All cultivation related tasks including but not limited to:
  - Seed germination, sexing, cloning, transplanting, cultivar differentiation, pruning, training, watering, nutrient-mixing, pH-ing, environmental and ecosystem regulation, life-cycle determination, pest and pathogen identification, nutrient imbalance identification, drying, proper storage, cleaning and sterilization of facility, and data-logging
- One-day learning tour of RMD
- On-going reviews/corrective action plans

## 4. Product Manufacturer (2-week training)

- Extensive "shadowing"
- Training of seed to sale software
- One-day learning tour of RMD
- All product manufacturing related tasks including but not limited to:
  - Water extraction, dry sieving, freeze-drying, extraction through a mechanical separation of heat and pressure (rosin press), cartridge production, packaging, labeling, proper storage, sanitation, cleaning and sterilization of processing area, and data logging

## 5. Transportation Specialist (2-week training)

- Training of seed to sale software
- Creation of transportation manifest
- Two-day shadowing of RMD agents
- One day learning tour of the cultivation facility
- Completion of security service provider's basic practices and policies
- Once operational, new specialists will be required to pair with veteran specialists for a minimum of 1 month
- Manual provided on subjects including:
  - cash handling, safe vehicle operation, law enforcement interaction, radio, and reporting.

## 6. The overall company policy review will include but not be limited to the following topics:

- Sexual Harassment Policy (Review upon hire and annually with all employees)
- Employee-at-Will
- EEO (Equal Employment Opportunity)
- Other forms of harassment and filing complaints internally and externally with EEOC (Equal Employment Opportunity Commission) and MCAD (Massachusetts Commission Against Discrimination)
- Worksite Safety
- Rules and regulations governing the manufacturing of recreational cannabis
- Anti-diversion
- Facility access and security protocols
- Disaster preparedness
- Alcohol and drug-free work policy
- Employee Performance Evaluations
- Exempt vs. Non-Exempt and Overtime Classification in accordance with FLSA law (Non-Exempt employees who work in excess of 40 hours in any given 7-day week will receive 1.5 times the employee's hourly rate in accordance with federal and state law)
- FMLA and MMLA (Eligibility and Rights)
- Insurance benefits
- Benefit Time
- Workers Compensation
- Unemployment Compensation



72 River Park Street Needham MA 02494  
617-500-1824

Cannabis Control Commission  
101 Federal Street, 13th floor  
Boston, MA 02110  
RE: Coyote Cannabis Corporation

Please be informed that the above referenced applicant has made formal application through our general brokerage for general liability and product liability insurance with minimum limits of \$1,000,000 per occurrence, and \$2,000,000 annual aggregate, and application for additional excess liability limits. The below underwriters have received this application and are expecting to provide proposals within the coming weeks. **Coyote Cannabis Corp.** has purchased a bond through our brokerage with a bond limit in compliance with the Commission's request. We look forward to providing liability coverage to **Coyote Cannabis Corporation** as soon as a bindable proposal is available.

Cannasure Insurance Services, Inc.  
Next Wave Insurance Services LLC  
Canopus US Insurance Company  
Prime Insurance Company  
United Specialty Insurance Company

Best Regards,

*James Boynton*

James Boynton  
Managing Broker  
MA Insurance License #1842496



# **COYOTE CANNABIS CORPORATION**

## **Qualifications and Training**

Coyote Cannabis Corporation (“Coyote”) shall, pursuant to 935 CMR 500.105(2)(a), ensure that all marijuana establishment agents complete training prior to performing job functions. Training will be tailored to the role and responsibilities of the job function. Dispensary agents will be trained for one week before acting as a dispensary agent. At a minimum, staff shall receive eight hours of on-going training annually. New marijuana establishment agents will receive employee orientation prior to beginning work with Coyote. Each department managed will provide orientation for dispensary agents assigned to their department. Orientation will include a summary overview of all the training modules.

In accordance with 935 CMR 500.105(2), all current owners, managers and employees of Coyote that are involved in the handling and sale of marijuana will successfully complete Responsible Vendor Training Program, and once designated a “responsible vendor” require all new employees involved in handling and sale of marijuana to complete this program within 90 days of hire. This program shall then be completed annually and those not selling or handling marijuana may participate voluntarily. Coyote shall maintain records of responsible vendor training compliance, pursuant to 935 CMR 500.105(2)(b). Responsible vendor training shall include: discussion concerning marijuana’s effects on the human body; diversion prevention; compliance with seed-to-sale tracking requirements; identifying acceptable forms of ID demonstrating the age of majority (21+); and key state and local laws.

All of Coyote’s employees will be registered as marijuana establishment agents, in accordance with 935 CMR 500.030. All Coyote employees will be duly registered as marijuana establishment agents and have to complete a background check in accordance with 935 CMR 500.030(1). All registered agents of Coyote shall meet suitability standards of 935 CMR 500.800.

Training will be recorded and retained in marijuana establishment agents’ files. Coyote shall retain all training records for at least one year after a marijuana establishment agents’ termination. All marijuana establishment agents will have continuous quality training and a minimum of 8 hours annual on-going training.

# COYOTE CANNABIS CORPORATION

## Personnel Policies

Coyote Cannabis Corporation (“Coyote”) has drafted and instituted these personnel policies to provide equal opportunity in all areas of employment, including hiring, recruitment, training and development, promotions, transfers, layoff, termination, compensation, benefits, social and recreational programs, and all other conditions and privileges of employment, in accordance with applicable federal, state, and local laws. Coyote shall make reasonable accommodations for qualified individuals with demonstrated physical or cognitive disabilities, in accordance with all applicable laws. In accordance with 935 CMR 500.101(2)(e)(8)(h), Coyote is providing these personnel policies, including background check policies, for its adult-use Marijuana Establishment (Tier I Cultivation) that will be located in the Town of Uxbridge, MA.

Management is primarily responsible for seeing that equal employment opportunity policies are implemented, but all members of the staff share the responsibility for ensuring that, by their personal actions, the policies are effective and apply uniformly to everyone. Any employee, including managers, that Coyote determines to be involved in discriminatory practices are subject to disciplinary action and may be terminated. Coyote strives to maintain a work environment that is free from discrimination, intimidation, hostility, or other offenses that might interfere with work performance. In keeping with this desire, we will not tolerate any unlawful harassment of employees by anyone, including any manager, co-worker, vendor or clients.

In accordance with 935 CMR 500.105 (1), General Operational Requirements for Marijuana Establishments, Written Operating Procedures, as a Marijuana Establishment, Coyote has and follows a set of detailed written operating procedures for each location. Coyote has developed and will follow a set of such operating procedures for each facility. Coyote’s operating procedures shall include, but are not necessarily limited to the following:

- (a) Security measures in compliance with 935 CMR 500.110;
- (b) Employee security policies, including personal safety and crime prevention techniques;
- (c) A description of the Marijuana Establishment’s hours of operation and after-hours contact information, which shall be provided to the Commission, made available to law enforcement officials upon request, and updated pursuant to 935 CMR 500.000.
- (d) Storage of marijuana in compliance with 935 CMR 500.105(11);
- (e) Description of the various strains of marijuana to be cultivated, processed or sold, as applicable, and the form(s) in which marijuana will be sold;
- (f) Procedures to ensure accurate record-keeping, including inventory protocols in compliance with 935 CMR 500.105(8) and (9);
- (g) Plans for quality control, including product testing for contaminants in compliance with 935 CMR 500.160;
- (h) A staffing plan and staffing records in compliance with 935 CMR 500.105(9);
- (i) Emergency procedures, including a disaster plan with procedures to be followed in case of fire or other emergencies;
- (j) Alcohol, smoke, and drug-free workplace policies;

- (k) A plan describing how confidential information will be maintained;
- (l) A policy for the immediate dismissal of any marijuana establishment agent who has:
  - 1. Diverted marijuana, which shall be reported to law enforcement officials and to the Commission;
  - 2. Engaged in unsafe practices with regard to operation of the Marijuana Establishment, which shall be reported to the Commission; or
  - 3. Been convicted or entered a guilty plea, plea of *nolo contendere*, or admission to sufficient facts of a felony drug offense involving distribution to a minor in the Commonwealth, or a like violation of the laws of another state, the United States or a foreign jurisdiction, or a military, territorial, or Native American tribal authority.
- (m) A list of all board members and executives of a Marijuana Establishment, and members, if any, of the licensee must be made available upon request by any individual. 935 CMR 500.105(1) (m) requirement may be fulfilled by placing this information on the Marijuana Establishment's website.
- (n) Policies and procedures for the handling of cash on Marijuana Establishment premises including but not limited to storage, collection frequency, and transport to financial institution(s).
- (o) Policies and procedures to prevent the diversion of marijuana to individuals younger than 21 years old.
- (p) Policies and procedures for energy efficiency and conservation that shall include:
  - 1. Identification of potential energy use reduction opportunities (including but not limited to natural lighting, heat recovery ventilation and energy efficiency measures), and a plan for implementation of such opportunities;
  - 2. Consideration of opportunities for renewable energy generation, including, where applicable, submission of building plans showing where energy generators could be placed on the site, and an explanation of why the identified opportunities were not pursued, if applicable;
  - 3. Strategies to reduce electric demand (such as lighting schedules, active load management and energy storage); and
  - 4. Engagement with energy efficiency programs offered pursuant to M.G.L. c. 25, § 21, or through municipal lighting plants.

In accordance with 935 CMR 500.105(2), all of Coyote's current owners, managers and employees that are involved in the handling and sale of marijuana will successfully complete Responsible Vendor Training Program, and once designated a "responsible vendor" require all new employees involved in handling and sale of marijuana to complete this program within 90 days of hire. This program shall then be completed annually and those not selling or handling marijuana may participate voluntarily. Coyote shall maintain records of responsible vendor training compliance, pursuant to 935 CMR 500.105(2)(b). Responsible vendor training shall include: discussion concerning marijuana effect on the human body; diversion prevention; compliance with tracking requirements; identifying acceptable forms of ID, including medical patient cards; and key state and local laws.

All employees of Coyote will be duly registered as marijuana establishment agents and have to complete a background check in accordance with 935 CMR 500.030(1). All marijuana establishment agents will complete a training course administered by Coyote and complete a Responsible Vendor Program in compliance with 935 CMR 500.105(2)(b). Employees will be required to receive a minimum of eight hours of on-going training annually pursuant to 935 CMR 500.105(2)(a).

In accordance with 935 CMR 500.105 (9), General Operational Requirements for Marijuana Establishments, Record Keeping, Coyote's personnel records will be available for inspection by the Commission, upon request. Coyote's records shall be maintained in accordance with generally accepted accounting principles. Written records that are required and are subject to inspection include, but are not necessarily limited to, all records required in any section of 935 CMR 500.000, in addition to the following:

The following Coyote personnel records:

1. Job descriptions for each employee and volunteer position, as well as organizational charts consistent with the job descriptions;
2. A personnel record for each of Coyote's marijuana establishment agents. Such records shall be maintained for at least 12 months after termination of the individual's affiliation with Coyote and shall include, at a minimum, the following:
  - a. all materials submitted to the Commission pursuant to 935 CMR 500.030(2);
  - b. documentation of verification of references;
  - c. the job description or employment contract that includes duties, authority, responsibilities, qualifications, and supervision
  - d. documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters;
  - e. documentation of periodic performance evaluations;
  - f. a record of any disciplinary action taken; and
  - g. notice of completed responsible vendor and eight-hour related duty training.
3. A staffing plan that will demonstrate accessible business hours and safe cultivation conditions;
4. Personnel policies and procedures; and
5. All background check reports obtained in accordance with 935 CMR 500.030.

Following closure of a Marijuana Establishment, all records must be kept for at least two years at the expense of the Marijuana Establishment and in a form and location acceptable to the Commission. Coyote understands that in the event that Coyote were to close, all records will be kept for at least two years at the expense of Coyote.

# **COYOTE CANNABIS CORPORATION**

## **Maintaining of Financial Records**

Coyote Cannabis Corporation's ("Coyote") policy is to maintain financial records in accordance with 935 CMR 500.105(9)(e). The records will include manual or computerized records of assets and liabilities, monetary transactions; books of accounts, which shall include journals, ledgers, and supporting documents, agreements, checks, invoices and vouchers; sales records including the quantity, form, and cost of marijuana products; and salary and wages paid to each employee, stipends paid to each board member, and any executive compensation, bonus, benefit, or item of value paid to any individual affiliated with a Marijuana Establishment, including members of the non-profit corporation.

Following the closure of Coyote, all records will be kept for at least two years, at Coyote's sole expense, and in a form and location acceptable to the Commission, in accordance with 935 CMR 500.105(9)(g). Coyote shall keep financial records for a minimum of three years from the date of the filed tax return, in accordance with 830 CMR 62C.25.1(7) and 935 CMR 500.140(6)(e).

# **COYOTE CANNABIS CORPORATION**

## **Record Keeping Procedures**

Coyote Cannabis Corporation's (Coyote) records shall be available to the Cannabis Control Commission ("CCC") upon request pursuant to 935 CMR 500.105(9). Coyote shall maintain records in accordance with generally accepted accounting principles. All written records required in any section of 935 CMR 500.000 are subject to inspection, in addition to written operating procedures as required by 935 CMR 500.105(1), inventory records as required by 935 CMR 500.105(8) and seed-to-sale tracking records for all marijuana products are required by 935 CMR 500.105(8)(e).

Personnel records will also be maintained, in accordance with 935 CMR 500.105(9)(d), including but not limited to job descriptions and/or employment contracts each employee, organizational charts, staffing plans, periodic performance evaluations, verification of references, employment contracts, documentation of all required training, including training regarding privacy and confidentiality agreements and the signed statement confirming the date, time and place that training was received, record of disciplinary action, notice of completed responsible vendor training and eight-hour duty training, personnel policies and procedures, and background checks obtained in accordance with 935 CMR 500.030. Personnel records will be maintained for at least 12 months after termination of the individual's affiliation with Coyote, in accordance with 935 CMR 500.105(9)(d)(2). Additionally, business will be maintained in accordance with 935 CMR 500.104(9)(e) as well as waste disposal records pursuant to 935 CMR 500.104(9)(f), as required under 935 CMR 500.105(12).

### **VISITOR LOG**

Coyote will maintain a visitor log that documents all authorized visitors to the facility, including outside vendors, contractors, and visitors, in accordance with 935 CMR 500.110(4)(e). All visitors must show proper identification and be logged in and out; that log shall be available for inspection by the Commission at all times.

### **REAL-TIME INVENTORY RECORDS**

Coyote will maintain real-time inventory records, including at minimum, an inventory of all marijuana and marijuana products received from wholesalers, ready for sale to wholesale customers, and all damaged, defective, expired, or contaminated marijuana and marijuana products awaiting disposal, in accordance with 935 CMR 500.105(8). Real-time inventory records may be accessed via METRC, the Commonwealth's seed-to-sale tracking software of record. Coyote will keep continuously maintain hard copy documentation of all inventory records. The record of each inventory shall include, at a minimum, the date of inventory, a summary of inventory findings, and the names, signatures, and titles of the individuals who conducted the inventory.

### **MANIFESTS**

Coyote will maintain records of all manifests for no less than one year and make them available to the Commission upon request, in accordance with 935 CMR 500.105(f). Manifests will include, at a minimum, the originating Licensed Marijuana Establishment Agent's (LME) name, address, and registration number; the names and registration number of the marijuana establishment agent who

transported the marijuana products; the names and registration number of the marijuana establishment agent who prepared the manifest; the destination LME name, address, and registration number; a description of marijuana products being transported, including the weight and form or type of product; the mileage of the transporting vehicle at departure from origination LME and the mileage upon arrival at the destination LME, as well as the mileage upon returning to the originating LME; the date and time of departure from the originating LME and arrival at destination LME; a signature line for the marijuana establishment agent who receives the marijuana; the weight and inventory before departure and upon receipt; the date and time that the transported products were re-weighted and re-inventoried; and the vehicle make, model, and license plate number. Coyote will maintain records of all manifests

## **INCIDENT REPORTS**

Coyote will maintain incident reporting records notifying appropriate law enforcement authorities and the Commission about any breach of security immediately, and in no instance, more than 24 hours following the discovery of the breach, in accordance with 935 CMR 500.110(7). Incident reporting notification shall occur, but not be limited to, during the following occasions: discovery of discrepancies identified during inventory; diversion, theft, or loss of any marijuana product; any criminal action involving or occurring on or in the Marijuana Establishment premises; and suspicious act involving the sale, cultivation, distribution, processing or production of marijuana by any person; unauthorized destruction of marijuana; any loss or unauthorized alteration of records relating to marijuana; an alarm activation or other event that requires response by public safety personnel or security personnel privately engaged by the Marijuana Establishment; the failure of any security alarm due to a loss of electrical power or mechanical malfunction that is expected to last more than eight hours; or any other breach of security.

Coyote shall, within ten calendar days, provide notice to the Commission of any incident described in 935 CMR 500.110(7)(a) by submitting an incident report in the form and manner determined by the Commission which details the circumstances of the event, any corrective action taken, and confirmation that the appropriate law enforcement authorities were notified. Coyote shall maintain all documentation relating to an incident for not less than one year or the duration of an open investigation, whichever is longer, and made available to the Commission and law enforcement authorities upon request.

## **TRANSPORTATION LOGS**

In the event that Coyote operates its own vehicle to transport marijuana products, it will maintain a transportation log of all destinations traveled, trip dates and times, starting and ending mileage of each trip, and any emergency stops, including the reason for the stop, duration, location, and any activities of personnel existing the vehicle, as required by 935 CMR 500.115(13). Coyote shall retain all transportation logs for no less than a year and make them available to the Commission upon request.

## **SECURITY AUDITS**

Coyote will, on an annual basis, obtain at its own expense, a security system audit by a vendor approved by the Commission, in accordance with 935 CMR 500.110(8). A report of the audit will be submitted, in a form and manner determined by the Commission, no later than 30 calendar days after

the audit is conducted. If the audit identifies concerns related to Coyote's security system, Coyote will also submit a plan to mitigate those concerns within ten business days of submitting the audit.

## **CONFIDENTIAL RECORDS**

Coyote will ensure that all confidential information, including but not limited to employee personnel records, financial reports, inventory records and manifests, business plans, and other documents are kept safeguarded and private, in accordance with 935 CMR 500.105(1)(k). All confidential hard copy records will be stored in lockable filing cabinets within the Director of Compliance's Office. No keys or passwords will be left in locks, doors, in unrestricted access areas, unattended, or otherwise left accessible to anyone other than the responsible authorized personnel. All confidential electronic files will be safeguarded by a protected network and password protections, as appropriate and required by the Commission. All hard copy confidential records will be shredded when no longer needed.

Following the closure of the Marijuana Establishment, all records will be kept for at least two years at Coyote's sole expense and in a form and location acceptable to the Commission, pursuant to 935 CMR 500.105(9)(g).



**COYOTE CANNABIS CORPORATION**  
Procedures for Quality Control and Testing of Product

Pursuant to 935 CMR 500.160, Coyote LLC (Coyote) will not sell or market any marijuana product that is not capable of being tested by licensed Independent Testing Laboratories. Testing of marijuana products shall be performed by an Independent Testing Laboratory in compliance with the *Protocol for Sampling and Analysis of Finished Medical Marijuana Products and Marijuana-infused Products*, as amended in November 2016 and published by the Massachusetts Department of Public Health. Every marijuana product sold will have a set of specifications which define acceptable quality limits for cannabinoid profile, residual solvents, metals, bacteria, and pesticides.

Coyote shall implement a written policy for responding to laboratory results that indicate contaminant levels that are above acceptable levels established in DPH protocols identified in 935 CMR 500.160(1) and subsequent notification to the Commission of such results. Results of any tests will be maintained by Coyote for at least one year. All transportation of marijuana to or from testing facilities shall comply with 935 CMR 500.105(13) and any marijuana product returned to Coyote by the testing facility will be disposed of in accordance with 935 CMR 500.105(12). Coyote shall never sell or market adult use marijuana products that have not first been tested by an Independent Testing Laboratory and deemed to comply with the standards required under 935 CMR 500.160.

Coyote's policies include requirements for handling of marijuana, pursuant to 935 CMR 500.105(3), including sanitary measures that include, but are not limited to: hand washing stations; sufficient space for storage of materials; removal of waste; clean floors, walls and ceilings; sanitary building fixtures; sufficient water supply and plumbing; and storage facilities that prevent contamination. All Coyote staff will be trained and ensure that marijuana and marijuana products are handled with the appropriate food handling and sanitation standards. Coyote will ensure the proper equipment and storage materials, including adequate and convenient hand washing facilities; food-grade stainless steel tables; and temperature- and humidity- control storage units, refrigerators, and freezers.

Coyote's Director of Compliance will provide quality control oversight over all marijuana products purchased from wholesale suppliers and sold to licensed adult-use cannabis retail establishments within the Commonwealth of Massachusetts. All Coyote staff will immediately notify the Director of Compliance of any actual or potential quality control issues, including marijuana product quality, facility cleanliness/sterility, tool equipment functionality, and storage conditions. All issues with marijuana products or the facility will be investigated and immediately rectified by the Director of Compliance, including measures taken, if necessary, to contain and dispose of unsafe products. The Director of Compliance will closely monitor product quality and consistency, and ensure expired products are removed and disposed.

All Coyote staff will receive relevant quality assurance training and provide quality assurance screening of marijuana flower, to ensure it is well cured and free of seeds, stems, dirt, and contamination, as specified in 935 CMR 500.105(3)(a), and meets the highest quality standards. All staff will wear gloves when handling marijuana and marijuana products, and exercise frequent hand washing and personal cleanliness, as specified in 935 CMR 500.105(2). Marijuana products will be processed in a secure access area of Coyote.

Coyote management and inventory staff will continuously monitor quality assurance of marijuana products and processes, and prevent and/or mitigate any deficiencies, contamination, or other issues which could harm product safety.

Any spoiled, contaminated, dirty, spilled, or returned marijuana products are considered marijuana waste and will follow Coyote procedures for marijuana waste disposal, in accordance with 935 CMR 500.105(12). Marijuana waste will be regularly collected and stored in the secure-access, locked inventory vault.

Pursuant to 935 CMR 500.105(11)(a)-(e), Coyote shall provide adequate lighting, ventilation, temperature, humidity, space and equipment, in accordance with applicable provisions of 935 CMR 500.105 and 500.110. Coyote will have a separate area for storage of marijuana that is outdated, damaged, deteriorated, mislabeled, or contaminated, or whose containers or packaging have been opened or breached, unless such products are destroyed. Coyote storage areas will be kept in a clean and orderly condition, free from infestations by insects, rodents, birds and any other type of pest. The Coyote storage areas will be maintained in accordance with the security requirements of 935 CMR 500.110.

All testing results will be maintained by Coyote for no less than one year in accordance with 935 CMR 500.160(3).

Pursuant to 935 CMR 500.160(9), no marijuana product shall be sold or marketed for sale that has not first been tested and deemed to comply with the Independent Testing Laboratory standards.

## **COYOTE CANNABIS CORPORATION**

### **Diversity Plan**

Coyote Cannabis Corporation (“Coyote” or the “Company”) is committed to actively promoting diversity, inclusion, and cultural competency, by implementing programmatic and operational procedures and policies that will help to make Coyote a leader and champion of diversity, both in the Town of Uxbridge and throughout the broader Massachusetts cannabis industry.

Coyote’s commitment to diversity is reflected in the following Goal, which shall be pursued through the Programs outlined herein, and the progress of which shall be judged by the Measurements/ Metrics as stated below, and adjusted as needed if necessary:

**Goal: Achieve at least 20% of our staffing needs from people from diverse backgrounds, specifically, we intend to have our staff be comprised of at least 10% women, with the other 10% to be comprised of some combination of veterans, minorities, LGBTQ, and/or people with disabilities.**

#### **Programs to Achieve Diversity Goal:**

- Create a standing Committee on Diversity and Inclusion ("CDI") with membership to be comprised of leaders from all levels of Coyote’s corporate hierarchy and across all departments.
- Provide on-site interactive workshops, annually (at minimum), covering such topics as the prevention of sexual harassment, racial and cultural diversity, and methods of fostering an inclusive work atmosphere.
- Increase diversity of the make-up of our staff by actively seeking out diverse candidates, specifically women, veterans, minorities, LGBTQ, and people with disabilities, both through in-house hiring initiatives and participation in online diversity job boards, including but not limited to <https://diversityjobs.com/> and <https://www.pdnrecruits.com/> and in-person job fairs, to be held at least annually and as staffing needs merit.
- Establish clearly written policies regarding diversity and a zero-tolerance policy for discrimination and/or sexual harassment, which shall be incorporated into our employee handbook.
- Perform annual intercultural competency assessments of key staff and management to identify areas where additional training may be warranted.

#### **Measurements:**

- Qualitative Metrics: Perform annual evaluation of inclusion/diversity initiatives to ensure diversity is one of Coyote’s strengths and remains a primary focus. This may include anonymous employee surveys or other private submission opportunities so that we can attempt to avoid any sort of reluctance for our employees to inform management how we are truly doing in pursuit of our diversity plan goals. The results of the surveys shall be compared to prior years’ results to allow Coyote to adjust our programs in the event that our goals are not being achieved.
- Quantitative Metrics: We will strive to achieve at least 20% of our staffing needs from people from diverse backgrounds, with the specific goal of achieving a minimum of 10% staffing of women and with the other 10% to be comprised of some combination of veterans, minorities, LGBTQ, and/or

people with disabilities. The personnel files shall be evaluated on semi-annual basis to determine how many employees from diverse backgrounds occupy positions within the company and that number shall be divided by Coyote's total staffing at its Uxbridge facility to determine the percentage achieved.

**Affirmative Statements:**

- The Company expressly acknowledges that it shall show progress or success of this plan at least annually as an express condition of renewal of its licensure, with the submission of a renewal application to be submitted no later than 60 days prior to the date of the anniversary of the issuance of provisional licensure, and every year thereafter.
- The Company will adhere to the requirements set forth in 935 CMR 500.105(4) which provides the permitted and prohibited advertising, branding, marketing, and sponsorship practices of Marijuana Establishments.
- The Company shall ensure that any actions taken, or programs instituted, will not violate the Commission's regulations with respect to limitations on ownership or control or other applicable state laws.

# COYOTE CANNABIS CORPORATION

## RESTRICTING ACCESS TO AGE 21 AND OLDER

Coyote Cannabis Corporation (the “Company”) is a marijuana establishment as defined by 935 CMR 500.002. The Company sets forth the following policies and procedures for restricting access to marijuana and marijuana infused products to individuals over the age of twenty-one (21) pursuant to the Cannabis Control Commission’s (the “Commission”) regulations at 935 CMR 500.105(1)(o). This regulation states that written operating procedures for the Company shall include “[p]olicies and procedures to prevent the diversion of marijuana to individuals younger than 21 years old.”

### A. COMPLIANCE WITH 935 CMR 500.105(1)(o)

The Company incorporates and adopts herein by reference, all of the provisions for the prevention of diversion outlined in the Company’s *Standard Operating Procedure for the Prevention of Diversion*. The provisions detailed in the Company’s *Standard Operating Procedure for the Prevention of Diversion* apply to the prevention of marijuana and marijuana infused products to all minors and all individuals under the age of twenty-one (21).

### B. SPECIFIC PROVISIONS FOR RESTRICTING ACCESS TO AGE 21 AND OLDER

As stated above, the Company incorporates herein, all provisions for the prevention of diversion of marijuana and marijuana infused product to individuals under the age of twenty-one (21) as detailed in the Company’s *Standard Operating Procedure for the Prevention of Diversion*. Specific provisions regarding restricting access to individuals age twenty-one (21) and older include the following.

1. The Company will only employ *marijuana establishment agents*, as defined by the Commission’s definitions at 935 CMR 500.002, who are at least twenty-one (21) years old.

2.

The Company will only allow *visitors*, age twenty-one (21) or older, at the Company’s facilities located in Uxbridge, Massachusetts. The Company defines *visitors* in accordance with the Commission’s definitions at 935 CMR 500.002. The Company will designate an authorized agent to check the identification of all visitors entering the Company’s facilities. Acceptable forms of identification include:

- a. A motor vehicle license;
- b. A liquor purchase identification card;
- c. A government-issued identification card;
- d. A valid government-issued passport; and
- e. A valid United States-issued military identification card.

3.

The Company will only market marijuana and marijuana infused products to individuals age twenty-one (21) or older. Any marijuana product labeling will make it clear that marijuana and marijuana infused products are not to be accessed or consumed by individuals under the age of twenty-one (21). Specifically, the Company will follow 935 CMR 500.105(4)(a)(5) to ensure that the Company's branding, marketing, and advertising is done in a manner that does not encourage or promote the diversion of marijuana. Furthermore, the Company understands that in accordance with 935 CMR 500.105(4)(a)(2), advertising of marijuana and marijuana infused products may only be done at charitable or public events where at least 85% of the audience is reasonably expected to be age twenty-one (21) or older.