



### **Massachusetts Cannabis Control Commission**

### Marijuana Retailer

**General Information:** 

License Number: MR284542
Original Issued Date: 07/05/2022
Issued Date: 07/05/2022
Expiration Date: 07/05/2023

### ABOUT THE MARIJUANA ESTABLISHMENT

Business Legal Name: Ember Gardens Cape Cod LLC

Phone Number: 774-488-9226 Email Address: shyde@embergardens.com

Business Address 1: 41 Route 6A Business Address 2:

Business City: Orleans Business State: MA Business Zip Code: 02653

Mailing Address 1: 254 Newhill Avenue Mailing Address 2:

Mailing City: Somerset Mailing State: MA Mailing Zip Code: 02726

### CERTIFIED DISADVANTAGED BUSINESS ENTERPRISES (DBES)

Certified Disadvantaged Business Enterprises (DBEs): Minority-Owned Business, Woman-Owned Business

### PRIORITY APPLICANT

Priority Applicant: no

Priority Applicant Type: Not a Priority Applicant

**Economic Empowerment Applicant Certification Number:** 

**RMD Priority Certification Number:** 

#### RMD INFORMATION

Name of RMD:

Department of Public Health RMD Registration Number:

Operational and Registration Status:

To your knowledge, is the existing RMD certificate of registration in good standing?:

If no, describe the circumstances below:

### PERSONS WITH DIRECT OR INDIRECT AUTHORITY

Person with Direct or Indirect Authority 1

Percentage Of Ownership: 51 Percentage Of Control: 51

Role: Owner / Partner Other Role:

First Name: Anita Last Name: Halani Suffix:

Gender: Female User Defined Gender:

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What is this person's race or ethnicity?: Asian (Chinese, Filipino, Asian Indian, Vietnamese, Korean, Japanese)

Specify Race or Ethnicity:

Person with Direct or Indirect Authority 2

Percentage Of Ownership: 10.7 Percentage Of Control:

10.7

Role: Owner / Partner Other Role:

First Name: Shane Last Name: Hyde Suffix:
Gender: Male User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French), Asian (Chinese, Filipino, Asian Indian, Vietnamese,

Korean, Japanese)

Specify Race or Ethnicity:

Person with Direct or Indirect Authority 3

Percentage Of Ownership: 10.5 Percentage Of Control:

10.5

Role: Owner / Partner Other Role:

First Name: George Last Name: Friedlander Suffix:

Gender: Male User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French), Black or African American (of African Descent,

African American, Nigerian, Jamaican, Ethiopian, Haitian, Somali)

Specify Race or Ethnicity:

Person with Direct or Indirect Authority 4

Percentage Of Ownership: 7.3 Percentage Of Control: 7.3

Role: Owner / Partner Other Role:

First Name: Daniel Last Name: Gillan Suffix:

Gender: Male User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)

Specify Race or Ethnicity:

ENTITIES WITH DIRECT OR INDIRECT AUTHORITY

Entity with Direct or Indirect Authority 1

Percentage of Control: 39 Percentage of Ownership: 39

Entity Legal Name: Ember Gardens Holdings LLC Entity DBA: DBA

City:

Entity Description: It is a Limited Liability Company (registered in Delaware with a MA address) that serves as the holding company for

Ember Gardens' founders and members.

Entity Mailing Address 1: 254 Newhill Avenue

Foreign Subsidiary Narrative:

Entity Phone: 774-488-9226 Entity Email: info@embergardens.com Entity Website: www.embergardens.com

Entity Address 1: 254 Newhill Ave. Entity Address 2:

Entity City: Somerset Entity State: MA Entity Zip Code: 02726

Entity Mailing City: Somerset Entity Mailing State: MA Entity Mailing Zip Code:

02726

**Entity Mailing Address 2:** 

Relationship Description: This holding company is one of two Board members (other being Anita Halani) that make business decisions for the company, including the hiring of managers who will manage the day-to-day operations of Ember Gardens Cape

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Cod. The holding company appoints a person as being its representative, the current being Shane Hyde (CEO of Ember Gardens Holdings LLC). Ember Gardens Holdings also has rights and ownership of all branding IP used by this company, Ember Gardens Cape Cod LLC. The other two primary founders of Ember Gardens Holdings, Daniel Gillan and George Friedlander (who is MA Social Equity) will also contribute to the management of Ember Gardens Cape Cod in tandem with Shane Hyde.

#### **CLOSE ASSOCIATES AND MEMBERS**

No records found

### CAPITAL RESOURCES - INDIVIDUALS

**Individual Contributing Capital 1** 

First Name: Anita Last Name: Halani Suffix:

Types of Capital: Monetary/ Other Type of Total Value of the Capital Provided: Percentage of Initial Capital:

Equity Capital: \$2500000 100

Capital Attestation: Yes

#### **CAPITAL RESOURCES - ENTITIES**

No records found

#### **BUSINESS INTERESTS IN OTHER STATES OR COUNTRIES**

No records found

### DISCLOSURE OF INDIVIDUAL INTERESTS

Individual 1

First Name: Shane Last Name: Hyde Suffix:

Marijuana Establishment Name: Ember Gardens Delivery LLC Business Type: Other

Marijuana Establishment City: Middleborough Marijuana Establishment State: MA

Individual 2

First Name: Shane Last Name: Hyde Suffix:

Marijuana Establishment Name: Fuego Farms Inc.

Business Type: Marijuana Cultivator

Marijuana Establishment City: Middleborough

Marijuana Establishment State: MA

Individual 3

First Name: Shane Last Name: Hyde Suffix:

Marijuana Establishment Name: Fuego Farms Inc. Business Type: Marijuana Product Manufacture

Marijuana Establishment City: Middleborough Marijuana Establishment State: MA

Individual 4

First Name: Shane Last Name: Hyde Suffix:

Marijuana Establishment Name: Ember Gardens Boston LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Boston Marijuana Establishment State: MA

Individual 5

First Name: George Last Name: Friedlander Suffix:

Marijuana Establishment Name: Ember Gardens Delivery LLC Business Type: Other

Marijuana Establishment City: Middleborough Marijuana Establishment State: MA

Individual 6

First Name: George Last Name: Friedlander Suffix:

Marijuana Establishment Name: Fuego Farms Inc.

Business Type: Marijuana Cultivator

Marijuana Establishment City: Middleborough

Marijuana Establishment State: MA

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#### Individual 7

First Name: George Last Name: Friedlander Suffix:

Marijuana Establishment Name: Fuego Farms Inc. Business Type: Marijuana Product Manufacture

Marijuana Establishment City: Middleborough Marijuana Establishment State: MA

Individual 8

First Name: George Last Name: Friedlander Suffix:

Marijuana Establishment Name: Ember Gardens Boston LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Boston Marijuana Establishment State: MA

Individual 9

First Name: Daniel Last Name: Gillan Suffix:

Marijuana Establishment Name: Ember Gardens Delivery LLC Business Type: Other

Marijuana Establishment City: Middleborough Marijuana Establishment State: MA

Individual 10

First Name: Daniel Last Name: Gillan Suffix:

Marijuana Establishment Name: Fuego Farms Inc. Business Type: Marijuana Cultivator

Marijuana Establishment City: Middleborough Marijuana Establishment State: MA

Individual 11

First Name: Daniel Last Name: Gillan Suffix:

Marijuana Establishment Name: Fuego Farms Inc. Business Type: Marijuana Product Manufacture

Marijuana Establishment City: Middleborough Marijuana Establishment State: MA

Individual 12

First Name: Daniel Last Name: Gillan Suffix:

Marijuana Establishment Name: Ember Gardens Boston LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Boston Marijuana Establishment State: MA

### MARIJUANA ESTABLISHMENT PROPERTY DETAILS

Establishment Address 1: 41 MA-6A

Establishment Address 2:

Establishment City: Orleans Establishment Zip Code: 02653

Approximate square footage of the establishment: 2800 How many abutters does this property have?: 7

Have all property abutters been notified of the intent to open a Marijuana Establishment at this address?: Yes

#### HOST COMMUNITY INFORMATION

Host Community Documentation:

Document Category	Document Name	Туре	ID	Upload
				Date
Certification of Host Community	HCA_Cert.pdf	pdf	61e89f8725efbc089300c3fc	01/19/2022
Agreement				
Plan to Remain Compliant with	1 Plan to Remain Compliant with Local	pdf	61e89f9371cb79087958b626	01/19/2022
Local Zoning	Zoning.pdf			
Community Outreach Meeting	EG Cape Cod Times Ad Receipt	pdf	61e89fa2a828d708f050c3a5	01/19/2022
Documentation	Attachment A.pdf			
Community Outreach Meeting	EG Cape Cod Times Ad (1).pdf	pdf	61e89fb035cb3e08f72199b9	01/19/2022

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Documentation				
Community Outreach Meeting	EG Facebook Orleans final (1).pdf	pdf	61e89fbb7c2bdd089a1f02dc	01/19/2022
Documentation				
Community Outreach Meeting	EG Orleans Attestation # of Attendees	pdf	61e89fc28d09e508d611093e	01/19/2022
Documentation	(1).pdf			
Community Outreach Meeting	EG Orleans Outreach FB2.pdf	pdf	61e89fd6d3dbc608cffa1a23	01/19/2022
Documentation				
Community Outreach Meeting	EG Orleans Outreach Meeting	pdf	61e89fdddc96b108e5514a21	01/19/2022
Documentation	Recording.pdf			
Community Outreach Meeting	EG Orleans Post with Town Clerk (1).pdf	pdf	61e89fe38dbcc30906638050	01/19/2022
Documentation				
Community Outreach Meeting	Community Outreach Permission.pdf	pdf	61e8b4878dbcc3090663806e	01/19/2022
Documentation				
Community Outreach Meeting	EG Orleans Community Outreach	pdf	620ab7ff879c73091c81af70	02/14/2022
Documentation	Attestation Form.pdf			
Community Outreach Meeting	EG Orleans Certified Mail_Redacted.pdf	pdf	620ab8708dbcc30906640527	02/14/2022
Documentation				

Total amount of financial benefits accruing to the municipality as a result of the host community agreement. If the total amount is zero, please enter zero and provide documentation explaining this number.: \$

### PLAN FOR POSITIVE IMPACT

Plan to Positively Impact Areas of Disproportionate Impact:

Document Category	Document Name	Type	ID	Upload Date
Other	CCOE Ember Gardens Cape Cod Contract signed.pdf	pdf	61eada12dc96b108e551537e	01/21/2022
Plan for Positive Impact	2 Plan for Positive Impact (1).pdf	pdf	620ab89de95b8c0888819ca4	02/14/2022

### ADDITIONAL INFORMATION NOTIFICATION

Notification:

# **INDIVIDUAL BACKGROUND INFORMATION** Individual Background Information 1

Role: Owner / Partner Other Role:

First Name: Shane Last Name: Hyde Suffix:

RMD Association: Not associated with an RMD

Background Question: no

### Individual Background Information 2

Role: Owner / Partner Other Role:

First Name: George Last Name: Friedlander Suffix:

RMD Association: Not associated with an RMD

**Background Question:** yes

### Individual Background Information 3

Role: Owner / Partner Other Role:

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First Name: Daniel Last Name: Gillan Suffix:

RMD Association: Not associated with an RMD

Background Question: no

Individual Background Information 4

Role: Owner / Partner Other Role:

First Name: Anita Last Name: Halani Suffix:

RMD Association: Not associated with an RMD

Background Question: no

#### **ENTITY BACKGROUND CHECK INFORMATION**

Entity Background Check Information 1

Role: Parent Company Other Role:

Entity Legal Name: Ember Gardens Holdings LLC Entity DBA:

Entity Description: Delaware incorporated limited liability company based in MA

Phone: 774-488-9226 Email: shyde@embergardens.com

Primary Business Address 1: 254 Newhill Ave. Primary Business Address 2:

Primary Business City: Somerset Primary Business State: MA Principal Business Zip

Code: 02726

Additional Information: This entity holds the ownership interests of the founders and owners of Ember Gardens and all the companies

that will be under its umbrella.

### MASSACHUSETTS BUSINESS REGISTRATION

Required Business Documentation:

Document Category	Document Name	Type	ID	Upload
				Date
Articles of Organization	Ember Gardens Cape Cod, LLC	pdf	61e8b0abea5b88086e76be8f	01/19/2022
	Certificate of Organization.pdf			
Department of Revenue - Certificate	Dept of Rev Statement of Good	pdf	61e8b1b0879c73091c812b03	01/19/2022
of Good standing	Standing.pdf			
Bylaws	Operating Agreement Ember Gardens	pdf	61e8bdf7d3dbc608cffa1a48	01/19/2022
	Cape Cod LLC.pdf			
Secretary of Commonwealth -	Sec. of State Statement of Good	pdf	61eed9d7d3dbc608cffa2d8c	01/24/2022
Certificate of Good Standing	Standing.pdf			
Articles of Organization	Certificate of Organization	pdf	620ab920879c73091c81af93	02/14/2022
	EGCCLLC4146.pdf			
Secretary of Commonwealth -	EG Cape Cod Dept. of Unemployment	pdf	620ab96dd04772090d5a7127	02/14/2022
Certificate of Good Standing	Affidavit.pdf			

No documents uploaded

Massachusetts Business Identification Number: 001494574

Doing-Business-As Name:

**DBA Registration City:** 

### **BUSINESS PLAN**

**Business Plan Documentation:** 

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Document Category	Document Name	Type	ID	Upload Date
Business Plan	3 Orleans Business Plan (Reduced).pdf	pdf	61e8bfaad04772090d59ed0a	01/19/2022
Proposed Timeline	4 Proposed Timeline.pdf	pdf	61e8bfb7879c73091c812b19	01/19/2022
Plan for Liability Insurance	5 Plan for Obtaining Liability Insurance.pdf	pdf	61e8bfc08d09e508d6110965	01/19/2022

### **OPERATING POLICIES AND PROCEDURES**

Policies and Procedures Documentation:

Document Category	Document Name	Туре	ID	Upload
				Date
Plan for obtaining marijuana or	6 Plan for Obtaining Marijuana or	pdf	61e8bfce8dbcc3090663807e	01/19/2022
marijuana products	Marijuana Products.pdf			
Separating recreational from medical	7 Separating Recreational From	pdf	61e8bfd7a828d708f050c3d6	01/19/2022
operations, if applicable	Medical Operations If Applicable.pdf			
Restricting Access to age 21 and	8 Restricting Access to Adults Age 21	pdf	61e8bfe135cb3e08f72199e5	01/19/2022
older	& Older.pdf			
Prevention of diversion	10 Prevention of Diversion.pdf	pdf	61e8c02e879c73091c812b1d	01/19/2022
Storage of marijuana	11 Storage of Marijuana.pdf	pdf	61e8c0528d09e508d6110969	01/19/2022
Transportation of marijuana	12 Transportation of Marijuana.pdf	pdf	61e8c05bd3dbc608cffa1a4e	01/19/2022
Inventory procedures	13 Inventory Procedures.pdf	pdf	61e8c063dc96b108e5514a4e	01/19/2022
Quality control and testing	14 Quality Control and Testing.pdf	pdf	61e8c09c8dbcc30906638083	01/19/2022
Dispensing procedures	15 Dispensing Procedures.pdf	pdf	61e8c0a4d04772090d59ed14	01/19/2022
Personnel policies including	16 Personnel Policies.pdf	pdf	61e8c0b435cb3e08f72199ed	01/19/2022
background checks				
Record Keeping procedures	17 Record Keeping Procedures.pdf	pdf	61e8c0bfd04772090d59ed18	01/19/2022
Maintaining of financial records	18 Maintaining of Financial	pdf	61e8c0c6879c73091c812b23	01/19/2022
	Records.pdf			
Qualifications and training	20 Qualifications and Training.pdf	pdf	61e8c0d3d3dbc608cffa1a54	01/19/2022
Security plan	9 - Security Plan (1).pdf	pdf	620ab99ba828d708f0514868	02/14/2022
Energy Compliance Plan	21 Energy Compliance Plan (1).pdf	pdf	620ab9aa879c73091c81af9d	02/14/2022
Diversity plan	19 Diversity Plan.pdf	pdf	620d4134dc96b108e551df64	02/16/2022

### MARIJUANA RETAILER SPECIFIC REQUIREMENTS

No documents uploaded

No documents uploaded

#### **ATTESTATIONS**

I certify that no additional entities or individuals meeting the requirement set forth in 935 CMR 500.101(1)(b)(1) or 935 CMR 500.101(2)(c)(1) have been omitted by the applicant from any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.: I Agree

I understand that the regulations stated above require an applicant for licensure to list all executives, managers, persons or entities having direct or indirect authority over the management, policies, security operations or cultivation operations of the Marijuana Establishment; close associates and members of the applicant, if any; and a list of all persons or entities contributing 10% or more of the initial capital to operate the

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Marijuana Establishment including capital that is in the form of land or buildings.: | Agree

I certify that any entities who are required to be listed by the regulations above do not include any omitted individuals, who by themselves, would be required to be listed individually in any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.:

I Agree

#### Notification:

I certify that any changes in ownership or control, location, or name will be made pursuant to a separate process, as required under 935 CMR 500.104(1), and none of those changes have occurred in this application.:

I certify that to the best knowledge of any of the individuals listed within this application, there are no background events that have arisen since the issuance of the establishment's final license that would raise suitability issues in accordance with 935 CMR 500.801.:

I certify that all information contained within this renewal application is complete and true.:

#### ADDITIONAL INFORMATION NOTIFICATION

Notification:

#### COMPLIANCE WITH POSITIVE IMPACT PLAN

No records found

### **COMPLIANCE WITH DIVERSITY PLAN**

No records found

#### **HOURS OF OPERATION**

Monday From: 8:00 AM	Monday To: 10:00 PM
Tuesday From: 8:00 AM	Tuesday To: 10:00 PM
Wednesday From: 8:00 AM	Wednesday To: 10:00 PM
Thursday From: 8:00 AM	Thursday To: 10:00 PM
Friday From: 8:00 AM	Friday To: 10:00 PM
Saturday From: 8:00 AM	Saturday To: 10:00 PM
Sunday From: 8:00 AM	Sunday To: 10:00 PM

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# Host Community Agreement Certification Form

### Instructions

Certification of a host community agreement is a requirement of the application to become a Marijuana Establishment (ME) and Medical Marijuana Treatment Center (MTC). Applicants must complete items 1-3. The contracting authority for the municipality must complete items 4-8. Failure to complete a section will result in the application not being deemed complete. This form should be completed and uploaded into your application. Please note that submission of information that is "misleading, incorrect, false, or fraudulent" is grounds for denial of an application for a license pursuant to 935 CMR 500.400(2) and 501.400(2).

### Certification

The parties listed below do certify that the applicant and municipality have executed a host community agreement on the specified date below pursuant to G.L. c. 94G § 3(d):

Name of applicant:	
Ember Gardens Cape Cod LLC	No.
Name of applicant's authorized representative:	Detare
Shane Hyde	
Signature of applicant's authorized representative:	
Name of municipality:	
Orleans	(COO)
Name of municipality's contracting authority or authorized representative:	news .
John Kelly	Property of

6.	Signature of municipality's contracting authority or authorized representative:
7.	Email address of contracting authority or authorized representative of the municipality (this email address may be used to send municipal notices pursuant to 935 CMR 500.102(1) and 501.102(1).):
	jkelly@town.orleans.ma.us
8.	Host community agreement execution date:
	11/5/21

# Plan to Remain Compliant with Local Zoning

### Summary of applicants steps to ensure ongoing compliance:

Ember Gardens understands that it will be the job of all of the executive level employees and compliance manager to stay up to date with the most current local and state bylaws regarding Marijuana operations. Ember Gardens, throughout this process and ongoing, will ensure compliance with local zoning using our team of compliance experts and experienced executives.

### **Overview**

- The Ember Gardens location has been confirmed by the Town of Orleans as being located outside the 500 feet buffer zone of any pre-existing public or private school providing education in kindergarten or any of grades 1 through 12. Distances shall be determined from the nearest lot line of the proposed establishment to the nearest lot line of an existing establishment or school.
- Use approval shall be applicable to the applicant only.
- This establishment is allowed through the appeal of conditional use through ZBA.

### **Local Licensing Requirements:**

- 1. Complete RFI Application
- 2. Negotiation of Host Agreement
- 3. Zoning Board of Appeals Approval
- 4. CCC/State Licensing Process
- 5. Register as a Business in the Town of Orleans
- 6. Building Permit
- 7. Certificate of Occupancy
- 8. Final CCC inspection



# **Payment Receipt**

# **Attachment A**

### Friday, November 19, 2021

Transaction Type: Payment

Order Number: 0001040491

Payment Method: Credit Card

Bad Debt: -

Credit Card Number: \*\*\*\*\*\*\*\*6633

Credit Card Expire Date: 4/28/2025

Payment Amount: 105.60 11/19/2021

Reference Number: 630037

Charge to Company: Cape Cod Media Group

Category: Classified

Credit to Transaction Number: P442807

Invoice Text: 12/7 Ember Gardens Cape Cod Outreach Meeting for

Invoice Notes: 41 Rte 6A Orleans/Pub in The Cape Cod Times 11/22/2021

Customer Type: Private Party

Customer Category:

Customer Status: Active

Customer Group:

Customer Trade:

Account Number: 79511

Phone Number: 7744884874

Company / Individual: Individual

Customer Name: EMBER GARDENS

ATTN. DESMOND HYDE

Customer Address: 254 NEWHILL AVE

SOMERSET MA 02726 USA

Check Number: Routing Number:

PUBLICATION	DEA	ADLINE*
Monday	Fri.	3:00 PM
Tuesday	. Mon.	3:00 PM
Wednesday		
Thursday	. Wed.	3:00 PM
Friday	Thurs.	3:00 PM
Saturday	Fri.	12:00 PM
Sunday		3:00 PM

Display Ads: 3 working days prior to publication. Legal Ads: 1 Business Day prior to publication day by 12 noon \*Holiday Deadlines may be earlier.

> Classified: 844-994-0715 or CBS-Classifieds@capecodonline.com

Legal Notice: 844-994-0715 or CapeCodLegals@gannett.com

### **GENERAL INFORMATION:**

Cape Cod Times reserves the right, at its sole discretion, to reject, edit or revise any copy at any time to conform to its policies. All copy must run in proper classifications. Regardless of payment, classified advertising are subject to review and possible rejection by the newspaper.

Payments: All classified ads require prepayment unless an established billable account has been setup. Monthly billing statements are available, please call the advertising department for more information. We accept MasterCard, Visa, American Express and Discover.

Adjustments/Credits: Advertisers are responsible for checking the accuracy for each insertion. Cape Cod Times assumes no responsibility after the first incorrect insertion, nor for errors not affecting the value of the ad. There shall be no liability for non-insertion of any advertisement. Cape Cod Times is not responsible for ads out of alphabetical or numerical order.

Standards: This newspaper will not knowingly accept real estate or employment ads which violate any form of discrimination or

Other: All news and advertising a copyright of Cape Cod Times. Notice to Advertisers: In accordance with the current rate card, Cape Cod Times reserves the right to convert all advertisements in Cape Cod Times into digital formats within other products sponsored by Cape Cod Times.





Cape Cod's largest Classified Section reaches more than 138,000 readers each day!

### **NOTICES**

Legal, Public & Town Notices, Bids, Probate, Waterways, **Land Court** 

# **ANNOUNCEMENTS**

Happy Thoughts, Religious, Instructions, Entertainment, Lost & Found

### **MERCHANDISE**

Auctions, Yard Sales, Flea Markets, Antiques, Items For Sale, Animals, Musical

### **EMPLOYMENT**

Child Care, General, Restaurant, Motel/Lodging, Medical, Professional, Sales, Independent, Wanted

## **BUSINESS**

Opportunities, Wanted, Financial, General and **Professional Services** 

### REAL ESTATE

Homes, Condos, Land, Trades, Loans, Buyer's Agents, Commercial, Off Cape

### **RENTALS**

Houses, Condos, Apartments, Seasonal, Vacation B&B, Rooms To Rent, Space

### **BOATING**

Power, Sail, and Miscellaneous Services and Wanted

### **TRANSPORTATION**

Autos, Vans, Trucks, SUVs. Motorcycles, Motor Homes/RV, Parts, Services, Leasing

Get a Job Get a Ride and Get Results – with Cape Cod Classified! From dusk 'til dawn, and all day long... Place your own classified ad 24/7 online at www.CapeCodClassifieds.com



### **Check Your** Knowledge

- 1. What is the greatest number of home runs any major league player has hit in one game?
- 2. Name any two of the five Partridge children on the TV show "The Partridge Family."
- 3. In 1925, the Ford Motor Co. was able to turn out a complete car every 10 seconds, 1 minute or 1 1/2 minutes?
- 4. What was Dinah Shore's original first 5. Who plays the role of Doc Holliday in
- the 1994 movie "Wyatt Earp"? Answers appear further into this Classified Section

ADDRESS: 298 Route 6A, Sandwich, Massachusetts

### MORTGAGEE'S SALE OF REAL ESTATE

By virtue and in execution of the Power of Sale contained in a certain By virtue and in execution of the Power of Sale contained in a certain mortgage given by Joseph A. Vaudo to Anthony J. Prevett dated September 7, 2016 recorded at Barnstable County Registry of Deeds, Book 29914, Page 197 as affected by the Amendment of Mortgage dated December 2, 2016 and recorded in the Barnstable County Registry of Deeds, Book 30131, Page 187, as affected by an Order of the Bankruptcy Court, Docket No. 19-10740 dated August 23, 2019 and recorded in the Barnstable County Registry of Deeds, Book 32258, Page 69, of which Mortgage the undersigned is the present holder or breach of the conditions of said Mortgage and for the purpose of foreclosing, the same will be sold at Public Auction at 11:00 A.M. on December 13, 2021, on the mortgaged premises at 298 Route 6A, Sandwich, Massachusetts, all and singular the premises described in said mortgage, to wit:

A certain parcel of land together with any buildings thereon, situated in Sandwich, Barnstable County, Massachusetts, bounded and described as follows:

Beginning at an iron pipe on the Southerly sideline of Cranberry Highway, Route 6A, said point being the Northerly most point of the

Thence running South 61° 52' 05" East by the Southerly sideline of Cranberry Highway, Route 6A, one hundred eighty and 00/100 (180.00) feet to a Massachusetts highway bound

Thence running South 74° 37' 55" East by the Southerly sideline of ry Highway, Route 6A, one hundred forty-eight and 48/100 (148.48) feet, to a spike in edge of driveway:

Thence turning and running South 72° 07' 55" West by land of Hope fields School, Inc. three hundred forty-six and 63/100 (346.63) fee

Thence turning and running North 42° 06' 00" West by land of said Hopefields School, Inc., forty-eight and 90/100 (48.90) feet, to an

Thence turning and running North 2° 10' 45" West by land of said Hopefields School, Inc., seventy-five and 29/100 (75.29) feet, to an

Thence turning and running North 28° 07' 55" East by land of Hopefields School, Inc., one hundred thirty-five and 00/100 (135.00) feet, to an iron pipe set being the point of beginning.

The above premises containing about 40,760 square feet of land, and here above premises containing about 40,700 square feet or land, and being shown as Lot 1 on a plan of land entitled "Plan of Lot 1 and other Land of Hopefields School, Inc., in Spring Hill, Sandwich, Scale: 1" = 60' April 7, 1975, Newell B. Snow R.L.S. 207 Main Street, Buzzards Bay, Mass." recorded in Barnstable County Registry of Deeds in Book 295, Page 87.

For title see Deed recorded at the Barnstable County Registry of Deeds in Book 5645, Page 106.

\*\*\*SPECIFICALLY EXCEPTED FROM THE SALE IS THE PROPERTY LOCATED AT 19 GROVE STREET, SANDWICH, MASSACHUSETTS. THE ONLY PROPERTY BEING SOLD AT PUBLIC AUCTION IS THAT LOCATED AT 298 ROUTE 6A, SANDWICH, MASSACHUSETTS\*\*\*

TERMS OF SALE: The premises shall be sold subject to and with the benefit of all easements, covenants, restrictions, tax titles, municipal or other public liens and assessments, rights of tenants or parties in possession, existing encumbrances and all other claims in the nature of liens, now existing or hereafter arising having priority over or taking precedence over the mortgage above described. The premises are also sold subject to the right of redemption of the United States of America, if any there be. The premises shall also be sold subject to all laws, ordinances and regulations including, but not limited to, all

FIVE THOUSAND AND NO/100 (\$5,000.00) DOLLARS will be required to be paid in cash or by certified check by the purchaser at the time and place of sale as earnest money. The balance is to be paid in cash or by certified check or by bank treasurer's check within thirty (30) days thereafter to be delivered to the Firm of Mayer, Antonellis, Jachowicz & Haranas LLP, 439 Worcester Road, Framingham, Masachusetts, at which time the deed shall be delivered. The undersigned Mortgagee reserves the right to reject any and all bids made at the foreclosure sale to such amend and change the terms of the sale by announcement made prior to foreclosure sale, and to continue the foreclosure sale to such subsequent date as the Mortgagee may deem advisable. The successful bidder shall be required to sign a Memorandum of Terms of Sale at the auction sale. The description for the premises contained in sald mortgage shall control in the event for the premises contained in said mortgage shall control in the event of a typographical error in publication. Other terms, if any, to be an-

Present Holder of said Mortgage By Its Attorneys

Anthony J. Prevett

By Its Attorneys Mayer, Antonellis, Jachowicz & Haranas, LLP 439 Worcester Road, Framingham, Massachusetts 01701

November 22, 29 & December 6, 2021

Just A Click Away

Looking to grow your business?

Legals

Legals **Ember Gardens Cape Cod Outreach Meeting** 

Ember Gardens Cape Cod welcomes you to join us at our virtual community outreach. The proposed business is recreational cannabis retail at 41 Route 6A Orleans, MA. The meeting will take place on December 7th, 2021 at 6:00 PM virtually via Zoom, to give an opportunity to ask questions and give feedback on our proposal.

Link: https://us02web.zoom.us/j/85443329543 Or Telephone: (646) 558-8656 Webinar ID: 854 4332 9543

November 22, 2021

Request for Proposals (RFP) #22-06
On-site Cateteria and Catering Services
Cape Cod Community College (CCCC), an agency of the Commonwealth of Massachusetts, is soliciting proposals for cafeteria and catering services. CCCC is seeking on-site cafeteria and catering services for our students, faculty and staff for a period three (3) years from March 1, 2022 to February 28, 2025, with renewal options of up to two (2) additional years. The RFP document has been posted on COMMBUYS, CCCC website, or can be obtained by contacting procurement@capecod.edu. A site visit will be held on December 2021 at 10:00AM prevailing time. The proposals are due December 2021 at 10:00AM prevailing time. The proposals are due December 21, 2021 11:00am prevailing time. CCCC reserves the right to reject any and all proposals for any reason deemed n must be approved by the CCCC Board of Trustees November 22, 2021

ADVERTISEMENT

Barnstable County invites sealed proposals from qualif for Household Hazardous Waste Collections per RFP No.7961.

The bid documents may be obtained electronically online at https:/ as of November 22, 2021 @ 8:00AM

Proposals are due on or before 11:00 AM on Tuesday. December Proposals are due on or before 1:00 Am on 1 lessay, beember 14, 2021. THIS PROJECT IS BEING ELECTRONICALLY BID AND HARD COPY BIDS WILL NOT BE ACCEPTED. It is the Proposer's sole responsibility to familiarize themselves with the Bonfire Online Bid Submission Platform and the online bid submission process and require-

The County of Barnstable reserves the right to accept or reject any or all bids, to waive any informality contained therein, and to award the contract as decided to be in the best interest of the County.

All proposals for this project are subject to the provisions of Massa-

The County of Barnstable fully complies with federal, state, and local laws and directives governing equal opportunity, affirmative action and non discrimination in all county activities and actively solicits bids/proposals from MBE/WBE businesses in accordance with Coun

Jennifer Frates Chief Procurement Officer

MONWEALTH OF MASSACHU

SETTS, Barnstable County Juve-nile Court, 161 Jones Rd., Fal-mouth, MA 02540 TO: UN-

KNOWN/UNNAMED FATHER &

KNOWN/UNNAMED FATHER & MARIO CASTRO: A petition has been presented to this court by DCF Hyannis, seeking, as to the following child: Amirah Slavin, that said child be found in need of care and protection and committed to the Department of Children and Families. The court may dispense the rights of the person named herein to receive notice of or to consent to any legal pro-

or to consent to any legal pro-ceeding affecting the adoption

custody, or guardianship or any

named herein, if it finds that the

child is in need of care and pro-

tection and that the best inter

ests of the child would be served

pear in this court, at the court address set forth above, on the following date and time: 12/03/

represent you.

If you fail to appear, the court
may proceed on that date and
any date thereafter with a trial on
the merits of the petition and an
adjudication of this matter.

adjudication of this matter For further information call the Office of the Clerk-Magistrate at

WITNESS: Hon. James J. Torney, Jr., FIRST JUSTICE,

J David Bowie, CLERK-MAGISTRATE, DATE ISSUED:

Pub Dates: Nov. 12, 15 & 22

IN NEED OF SOME

10/25/2021

2021 at 09:00 AM Report

other disposition of the

by said disposition You are hereby ORDERED to ap

November 22, 2021

The Trial Court Probate and Family Court Barnstable Probate and Family Court PO Box 346 Barnstable, MA 02630 (508)375-6710 Docket No. BA21P1792EA CITATION ON PETITION

the Petition. The Petitioner re-quests that: Mark DeGeorge of Norwood, MA be appointed as Personal Representative(s) of said estate to serve Without Sur-

IMPORTANT NOTICE
You have the right to obtain a copy of the Petition from the Petitioner or at the Court. You have a right to object to this proceeding. To do so, you or your attorney must file a written appearance and objection at this Court before: 10:00 a.m. on the return day of 12/10/2021. This is NOT a hearing date, but a deadline by which you must file a written appearance and objection if you object to this proceeding. If you fail ect to this proceeding. If you fail to file a timely written appear-ance and objection followed by an affidavit of objections within

ther notice to you. UNSUPERVISED ADMINISTRATION UNDER THE MASSACHUSETTS UNIFORM PROBATE CODE (MUPC)

unsupervised administration is not required to file an inventory or annual accounts with the Court. Persons interested in the estate are entitled to notice regarding the administration directly from the Personal Representative and may petition the Court in any matter relating to the estate, including the distributions. the estate, including the distribu-tion of assets and expenses of administration. Witness, Hon. Susan Sard Tierney, First Justice of this

Place YOUR OWN Date: November 16, 2021 Anastasia Welsh Perring Register of Probate

capecodONLINE.com

Legals

ATTENTION LEGAL ADVERTISERS The Cape Cod Times is now accepting legal ads via e-mail: capecodlegals@ gannett.com

a plain text document only (except for documents provided by the Courts)

All ads require prepayment un less a billable account has been approved prior to publication. The deadline for all legals are 4 business days prior to publica-tion at 12 PM. For any further le-gals inquiries call (508) 862-1218 Monday - Friday, 8:30AM-

Announcements

Avoiding Scam and Fraud Attempts:

whenever possible Watch for buyers who price and who ask to have

fraud. Deal locally

- money wired or handed back to them. Fake cashier checks and money orders are common.
- Never give out personal. financial information.
- Trust your instincts and be wary of someone using an escrow service or agent to pick up vour merchandise

Coins: FREE Appraisals Atlantic Coin, Will Travel Member ANA 896-8760



firearms & related. Live loca on Cape. Fully licensed. Free appraisal. Jim 508-369-5086 Found on Veteran's Day Tiki

FIREARMS WANTED: I buy al

Port, Hyannis. Ring. Please call 508-292-3419

WANTED: GUN COLLECTION 1Gun or entire estate. Antique or modern guns. Vintage decoys.F.F.L licensed dealer. CALL 401-241-2115 Guaranteed highest price

Wanted: Military Items Swords, Knives, Guns, Helmets, Military Patches, Civil War, WWI WWII, Vietnam, Cash 401-241-2115

Items For Sale



CASH FOR RECORD ALBUMS 33 LP'S & 45'S. WANTED. Call George 617-633-2682 Firewood Sale Seasoned VT Hardwood, Cut. Split.

Delivered, Buy Now & Save!

508-398-9558

**VISIT US ONLINE AT** capecod ONLINE.com Items For Sale

Furniture for sale Moving and downsizing. Have 2 queen hedroom sets \$500 each or BO (one transitional, one queen anne style) coffee table and two matiching end tables \$100, Secretary desk/cabinet \$200, 8x10 cranberry and cream rug \$25. Please text 941-356-6622 for photos or more info. All items in great

Maytag Washing Machine Top Load, 11 months old, excellent condition \$350 OBO. Call 508-240-2391

Paul Morris Four Masted Schooners East Coast, Ameri can Sailing Coasters North Atlantic \$20 508 255-2679

Converger \$99 call (508) 255-

WANTED: Clean Leaves & Grass. Dump Trucks/Stakes. Concientious, responsible people only. Call John at 508-

Machinist Tools. Looking to buy all types. I buy machinist tools. Whole lots or individual items. Looking for Starrett, brown and sharpe, and mitutoyo type tools.. call Cape cod tools

Wanted to Buy Collectiing Items from the Cranberry Industry. Early photographs, real photo postcards, box la-bels, box and barrel stencils, log books, correspondence, paintings, ephemera, Call Peter 508-294-5007

**Auctions** 



Americana Auctions Inc. Antiques Appraise Consign Buy outright-508-771-1722 Ámericana-auction.com

R.C. Eldred Co., Inc ESTATE AUCTIONEERS & APPRAISERS East Dennis, MA 02641 508-385-3116 MA Lic#155 www.eldreds.com

7 wks old. Ready to go Nov 19th. Parents on site. Health Guaranteed. \$2800. 508-944-

Golden Doodle Puppies 6 weeks old, 1st Shots, Health Guaranteed. \$1600. Call or text 508-942-9188

Call 508-944-3871 Golden Retriever Puppies-AKC, family raised, 1st shots

health quar - \$2,000

Expand your business with capecod ONLINE. **Animals** 

Standard Poodles, Adorable, AKC Reg. 2 parti males, 1 blk male, 2 silver males, 3 silver females, 1 blk female, Both parents are health tested. Will be fully vaccinated and microchipped. For more info call Anita at 508-728-3697.

Wanted to Buv

\*\*\*\* WE BUY \*\*\*\*
Old/Antique Oriental RUGS

★ Call Bill 508-771-4330 ★

General Help Wanted

Development Seeking motivated, team oriented professional to join our team. Responsible for th planning, management, oversight, integrity, and security of donor database, systems

and processes. Coordinates various development activi-ties related to organizationa fundraising campaigns and supports campaign efforts through information sys-tems and record keeping

> cod.org. Early Education Teachers & Assistant Teachers Seeking team-oriented staff to joi our team in Brewster, Cotui Falmouth Harwich Hyanni or West Barnstable. Enjoy a career with a future and the opportunity to make a last-

ing difference in the lives of

those around you. Full-time,

Part-Time and Substitute no

measures. More information available at www.ymcacape

capecodtools@gmail.com. sitions available. Visit www vmcacapecod.org bistany 508.325.4418 Irrigation Technician Chris

Bistany Irrigation seeks an ex-perienced irrigation technician for the 2022 season (starting be expected to perform a variety of irrigation related tasks including both installation and maintenance of systems. Competitive pay, based on experience. Daily ferry transportation provided or possibility for year-round housing beginning January 1, 2022 for the right candidate. Please call 508-280-4600 or email

chris@bistanyirrigation.com.

Conceptis Sudoku

# General Help Wanted

Licensed Plumbers & Expe-rienced HVAC Technicians Needed on Nantucket The Dobbert Companies seeks experienced HVAC technicians & licensed plumbers with travel & housing provided on Nan-tucket, 4/5-day flex weeks, and overtime pay. We are a family-owned, privately-held, premier mechanical contracting company that provides comprehensive installation, maintenance, and servic-ing of fire sprinkler, heating,

ventilation, and air condition-ing (HVAC), and plumbing systems for academic, commercial, high-end residential, and industrial building owners, engineers, and general contractors. We have been

> have a long list of happy clients! We offer advancement opportunities and believe this is a career opportunity - not just a job. To apply, please email a cover letter & resume

on Nantucket since 2012 and

to careers@dobbert.com.

School Age Group Leaders Seeking team-oriented staf to join our team in Falmouth Harwich, or West Barnstable Enjoy a career with a future and the opportunity to make a lasting difference in the lives of those around you. Full-Time Part-Time and Substitute positions available. Visi



www.vmcacapecod.org.

Surgical Dental Assistan Oral and Maxillofacial surgery office located in South Yarmouth, MA is seeking a fulltime oral surgery assistant. This is an excellent opportu-nity for someone looking for long term employment in long term employment in a fast-paced practice. We offer an outstanding compensation package for the right appli-cant. To apply please forward your resume to: larissa@midcapeoralsurgeons. com or call (508) 398-6055

LOOKING FOR A JOB? Find 100s of jobs at capecod WORKS.

General Help Wanted



We want to give you a \$750.00 sign on Bonus

If you enjoy helping people, love to drive, like to work in a fun working environment, join our team!!!! You'll be glad you

· CDL DRIVERS \$20.24 per hour to start ( we train for CDL license)

> . Year Round Part-time Seasonal

Utility Person:

Year round full time \$20.34 an hour to start (we train for the CDL License which is required)

401K!!!To apply on line go to: www.capecodtransit.org Please register. Once you are

in our system, we will contact

you for an interview You can also call: 508-385-1430X106 Penny Reese HR

Hauling Services

**DUMP RUNS/CLEAN OUTS** \*WILL TAKE ANYTHING\* Great Rates (508) 398-1280

Home Improvement

RETIRED BUILDER REPAIRS & REMODELS Mid Cape area 508-685-0503

VISIT US ONLINE AT capecod

By Dave Green

CF-0001040208-01

6

11/22

★ CLASSIFIEDS ★ www.capecodclassified.com

capecodonline....

Commonwealth of Massachusetts CARE AND PROTECTION TERMINATION OF PARENTAL RIGHTS, SUMMONS BY PUBLI-CATION, DOCKET NUMBER: 20CP0076FA, TRIAL COURT OF MASSACHUSETTS, JUVENILE COURT DEPARTMENT, COM-

CITATION ON PETITION
FOR FORMAL ADJUDICATION
Estate of: Camille C. Plazza
Also known as: Camille Plazza
Date of Death: 06/12/2021
To all interested persons: A Petition for Formal Probate of Will
with Appointment of Personal
Representative has been filed by
Mark DeGeorge of Norwood, MA
requesting that the Court enter a
formal Decree and Order and for
such other relief as requested in such other relief as requested in

ety on the bond in unsupervised administration. IMPORTANT NOTICE

A Personal Representative ap-pointed under the MUPC in an unsupervised administration is

thirty (30) days of the return day, action may be taken without ful

> **VOLUNTEERS?** You can run a 6 line ad for 3 days - FOR FREE! Call 844-994-0715 CAPE COD TIMES

> > -- Classified Ad --★ From dusk 'til dawn and all day long at ★ capecodCLASSIFIEDS.

For your convenience, the Cape Cod Times accepts Visa, MasterCard, American Express & Discover. Sextant Davis Instruments Corp Mark 25 Master Beam

University of Massachusetts Amherst Yearbooks 1968 through 1972 \$50 508 255-

 Be aware of international 681-8207, cobwebbfarm.con ..Wanted.....

508-873-4316 or



★★ ANTIQUES BUYER ★★

Animals

French Bulldog Puppies AKC

Golden English Creme Puppies 6 weeks old. Health Guaranteed. 1st shots. \$1800.

Call: 781-361-0689 Ragdoll Kittens & Devon Rex Kittens 1st shots. health guaranteed. M & F. \$900. Call 508-944-3871

Difficulty Level ★



TUESDAY, DECEMBER 7, 2021 AT 6 PM

### **Ember Gardens Orleans Community** Meeting

About

Discussion

### Details

Event by Ember Gardens



Public · Anvone on or off Facebook

Ember Gardens Cape Cod welcomes you to join us at our virtual community outreach. The proposed business is recreational cannabis retail at 41 Route 6A Orleans, MA. The meeting will take place on December 7th, 2021 at 6:00 PM virtually via Zoom, to give an opportunity to ask questions and give feedback on our proposal.

Link:

https://us02web.zoom.us/j/85443329543

Or Telephone: (646) 558-8656 Webinar ID: 854 4332 9543

Questions: info@embergardens.com

Presentation: https://documentcloud.adobe.com/link/track? uri=urn:aaid:scds:US:9a25c072-373f-47f1-8363-f8636d24e166

See less

Wellness

Online

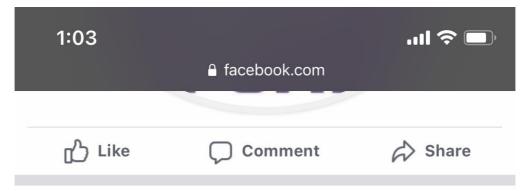
### Attestation of the number of participants attending the meeting

I, Shane Hyde CEO of Ember Gardens Cape Cod, LLC attests that during the December 7th 2021 Orleans Virtual Community Outreach Meeting, three attendants from the general public attended. The meeting was left open for any late attendees to join and then the presentation was conducted as evidenced by the video recording.

Shane Hyde

Date:

CEO



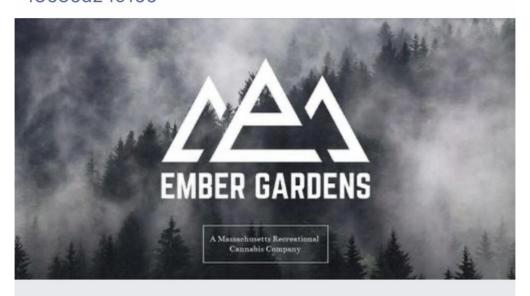


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Presentation:https://documentcloud.adobe.com/link/track?uri=urn:aaid:scds:US:9a25c072-373f-47f1-8363-f8636d24e166



### DOCUMENTCLOUD.ADOBE.COM

Adobe Acrobat - Ember-Gardens-Orleans-Community-Outreach-Presentation[3783].pdf





### **EG Orleans Outreach Meeting Recording**

https://connect.telvue.com/media/40c67cb7-7a84-47ba-b8c2-2155d86bf305/37d9bc98-0466-48 5a-8cd1-518e3a076ebd/preview/fd569ee5-8a6e-4cdf-886e-25be4ebad63e.mp4

### ATTACHMENT B

# 21 NOV 18 12:36PM SCASS Asst. ORLEANS TOWN CLERK

### **Ember Gardens Cape Cod Outreach Meeting**

Ember Gardens Cape Cod welcomes you to join us at our virtual community outreach. The proposed business is recreational cannabis retail at 41 Route 6A Orleans, MA. The meeting will take place on December 7th, 2021 at 6:00 PM virtually via Zoom, to give an opportunity to ask questions and give feedback on our proposal.

Link: https://us02web.zoom.us/j/85443329543

Or Telephone: (646) 558-8656

Webinar ID: 854 4332 9543

### shyde@embergardens.com

From: John Kelly <jkelly@town.orleans.ma.us>
Sent: Friday, November 5, 2021 4:04 PM
Shydo@omborgardons.com

**To:** shyde@embergardens.com

**Cc:** Molly Bates; 'Desmond Hyde'; George Meservey; Sarah Eaton

**Subject:** RE: Community Outreach Meeting

#### Shane,

As a follow up to our conversation earlier today regarding the need to hold another community outreach meeting to comply with the CCC requirement that this meeting take place within 6 months of signing an HCA with the Town, this email will confirm that you have the Town's permission to hold a virtual community outreach meeting on Tuesday, Dec. 7 at 6:00 pm. The meeting with be coordinated by Sarah Eaton, Media Operations Coordinator, using the Town's Zoom platform to provide for public participation and the meeting will also be broadcast live over our local CATV channel 18.

Please let me know if you have any questions or need any additional information.

Thanks. John

John F. Kelly Town Administrator

19 School Road Orleans, MA 02653 508-240-3700 x 2415 jkelly@town.orleans.ma.us

From: Sarah Eaton <seaton@town.orleans.ma.us>

**Sent:** Friday, November 5, 2021 3:43 PM **To:** John Kelly < jkelly@town.orleans.ma.us>

Cc: Molly Bates <mbates@town.orleans.ma.us>; 'Desmond Hyde' <dhyde@embergardens.com>;

shyde@embergardens.com; George Meservey <gmeservey@town.orleans.ma.us>

Subject: RE: Community Outreach Meeting

John.

Here is the Zoom information for the public outreach meeting:

Topic: Ember Gardens Community Outreach When: Dec 7, 2021 06:00 PM Eastern

Please click the link below to join the webinar: https://us02web.zoom.us/j/85443329543

Or Telephone: (646) 558-8656 Webinar ID: 854 4332 9543

Sarah

Sarah A Eaton

**Town of Orleans** 

Media Program Coordinator Phone: 508-240-3700 x 2359

Email: seaton@town.orleans.ma.us

From: John Kelly < <u>ikelly@town.orleans.ma.us</u>>
Sent: Friday, November 5, 2021 3:41 PM

**To:** Sarah Eaton < <u>seaton@town.orleans.ma.us</u>>

Cc: Molly Bates < mbates@town.orleans.ma.us >; 'Desmond Hyde' < dhyde@embergardens.com >;

shyde@embergardens.com; George Meservey <gmeservey@town.orleans.ma.us>

Subject: RE: Community Outreach Meeting

Sarah,

As we discussed, please coordinate a zoom public outreach meeting for Ember Gardens for Tuesday, December 7 at 6:00 pm and provide the call-in information for public participation and viewing over Orleans CATV Ch. 18. The call-in information is needed for the legal ad and the abutter notification letters.

Thanks.

John F. Kelly Town Administrator

19 School Road Orleans, MA 02653 508-240-3700 x 2415 jkelly@town.orleans.ma.us

From: shyde@embergardens.com <shyde@embergardens.com>

**Sent:** Friday, November 5, 2021 2:04 PM **To:** John Kelly <jkelly@town.orleans.ma.us>

Cc: Molly Bates < mbates@town.orleans.ma.us >; 'Desmond Hyde' < dhyde@embergardens.com >

Subject: Community Outreach Meeting

Good afternoon John,

Was nice meeting you in person earlier today. As discussed, I wanted to reach out and get your permission in writing to hold a virtual meeting on December 7<sup>th</sup> at 6PM. We will mail out abutters letter to arrive on December 1<sup>st</sup>, and the ad in the newspaper will be run on November 23<sup>rd</sup>. Both will contain the necessary Zoom information.

Could you respond that this is ok with the Town?

Thanks, Shane



# Community Outreach Meeting Attestation Form

### Instructions

Community Outreach Meeting(s) are a requirement of the application to become a Marijuana Establishment (ME) and Medical Marijuana Treatment Center (MTC). 935 CMR 500.101(1), 500.101(2), 501.101(1), and 501.101(2). The applicant must complete each section of this form and attach all required documents as a single PDF document before uploading it into the application. If your application is for a license that will be located at more than one (1) location, and in different municipalities, applicants must complete two (2) attestation forms – one for each municipality. Failure to complete a section will result in the application not being deemed complete. Please note that submission of information that is "misleading, incorrect, false, or fraudulent" is grounds for denial of an application for a license pursuant to 935 CMR 500.400(2) and 501.400(2).

### Attestation

I, the below indicated authorized representative of that the applicant, attest that the applicant has complied with the Community Outreach Meeting requirements of 935 CMR 500.101 and/or 935 CMR 501.101 as outlined below:

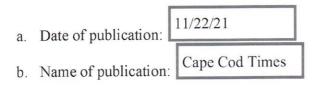
1. The Community Outreach Meeting was held on the following date(s):

12/7/21

- 2. At least one (1) meeting was held within the municipality where the ME is proposed to be located.
- 3. At least one (1) meeting was held after normal business hours (this requirement can be satisfied along with requirement #2 if the meeting was held within the municipality and after normal business hours).

1

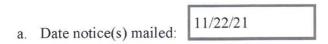
4. A copy of the community outreach notice containing the time, place, and subject matter of the meeting, including the proposed address of the ME or MTC was published in a newspaper of general circulation in the municipality at least 14 calendar days prior to the meeting. A copy of this publication notice is labeled and attached as "Attachment A."



5. A copy of the community outreach notice containing the time, place, and subject matter of the meeting, including the proposed address of the ME or MTC was filed with clerk of the municipality. A copy of this filed notice is labeled and attached as "Attachment B."

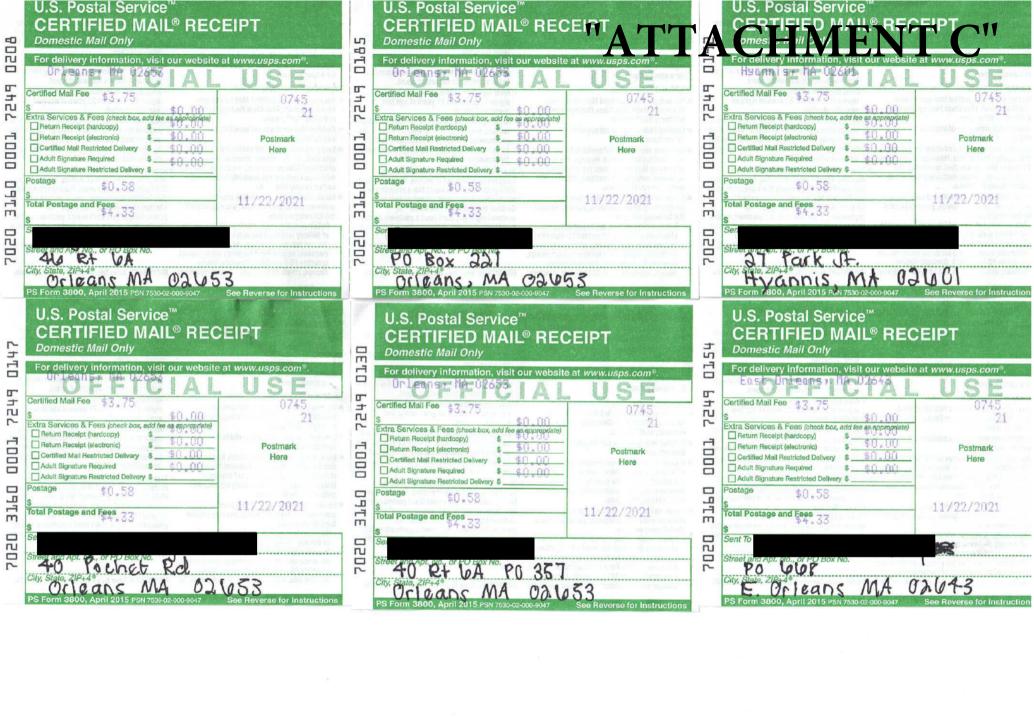
a.	Date notice filed:	11/18/21

6. A copy of the community outreach notice containing the time, place, and subject matter of the meeting, including the proposed address of the ME or MTC was mailed at least seven (7) calendar days prior to the community outreach meeting to abutters of the proposed address, and residents within 300 feet of the property line of the applicant's proposed location as they appear on the most recent applicable tax list, notwithstanding that the land of the abutter or resident is located in another municipality. A copy of this mailed notice is labeled and attached as "Attachment C." Please redact the name of any abutter or resident in this notice.



- 7. The applicant presented information at the Community Outreach Meeting, which at a minimum included the following:
  - a. The type(s) of ME or MTC to be located at the proposed address;
  - b. Information adequate to demonstrate that the location will be maintained securely;
  - c. Steps to be taken by the ME or MTC to prevent diversion to minors;
  - d. A plan by the ME or MTC to positively impact the community; and
  - e. Information adequate to demonstrate that the location will not constitute a nuisance as defined by law.
- 8. Community members were permitted to ask questions and receive answers from representatives of the ME or MTC.

Name of applicant.	
Ember Gardens Cape Cod LLC	
Name of applicant's authorized representative:	
Shane Hyde	
Signature of applicant's authorized representative:	
Shulffe	





U.S. Postal Service" **CERTIFIED MAIL® RECEIPT** 23 Domestic Mail Only For delivery information, visit our vabsite at www.usgs. 디나리 \_ Sertified Mail Fee \$3.75 11745 ru 21 1 ~ Extra Services & Fees (check box, add fee as appropriate) Return Receipt (hardcopy) Return Receipt (electronic) Postmark Certified Mall Restricted Doffvery Here Adult Signature Required 40 00 Adult Signature Restricted Delivery \$ 3760 37PO \$0.58 11/22/2021 Total Postage and Fees 7020 Sent To 70 000 egns MA 02053 See Reverse for Instruction

U.S. Postal Service

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For Convery from all on vicinity yeb lite | vww.t. | com
Brights Mail Fee | \$3.75 |

S. Certified Mail Fee | \$3.75 |

Extra Services & Fees (check box, add he as appropriete) |

Return Receipt (hardcopy) | \$ | 11 | 11 |

Certified Mail Fees (check box, add he as appropriete) |

Return Receipt (electronic) | \$ | 11 | 11 |

Certified Mail Fees (check box, add he as appropriete) |

Return Receipt (electronic) | \$ | 11 | 11 |

Certified Mail Fee | \$3.75 |

Return Receipt (electronic) | \$ | 11 | 11 |

Adult Signature Required | \$ | 11 | 11 |

Adult Signature Recricted Delivery | \$ | 11 | 11 |

S. Serries | \$ | 11 | 27 | 20 | 21 |

City, Sizie, 2/P+4\* | \$ | 02 | 0.53 |

PS Form 3800, April 2015 PSN 7530-02-000-8047 | See Riverse for Instruction

# **Plan for Positive Impact**

### **Positive Impact Plan for Ember Gardens**

Goal: Restorative justice through high quality education. Ember Gardens intends to provide scholarship funds and internship/training opportunities for 4 students from areas of disproportionate impact in MA to receive workforce or entrepreneurship training in the local cannabis industry with CCOE. Ember Gardens, with founders that are in the Social Equity Program, has a goal of making a positive impact by providing educational opportunities, and social and restorative justice to Massachusetts residents that were disproportionately impacted by the war on drugs.

We will provide educational access to workforce training in concert with our strategic partner Cannabis Community Care and Research Network (CCOE) to those from areas of disproportionate impact within Massachusetts (as identified by CCC criteria) for any of the following workforce training areas:

- Cannabis Cultivation
- Cannabis Retail
- Cannabis Extraction
- Cannabis Culinary Infusion

Programs: In order to achieve the goal stated above, Ember Gardens will lead two programs. The first is to make a monetary donation to support student scholarships annually and the second is to provide on-site internship opportunities with students in the form of expert internship and mentoring hours.

- 1. An annual monetary donation of \$16,000 will be made to CCOE in order to provide scholarships to four students through the certification program instituted by CCOE.
  - a. Students will receive \$4,000 each to use at their discretion for cannabis, CCOE or business courses.
- 2. On-site internship will support four students sponsored by the scholarship to have 50 hours of EG and CCOE hands-on training designed for employment for one year. The class of students from each of the four areas of workforce training (Cultivation, Retail, Extraction and Culinary Infusion) will be mentored by the experts who work at EG. This will provide those looking to break into the industry invaluable real-world knowledge and skills that can assist certification graduates in getting employment within an industry they are passionate about.

Metrics: To measure the success of our programs we intend to track the following metrics and will form a report of our progress each year upon the renewal of licenses and every year after.

- 1. For Program 1, four students from disproportionate areas of impact within Massachusetts (as identified by the CCC) will participate in the workforce training programs fully free under Ember Gardens sponsorship. Ember Gardens will work with CCOE to certify these four students so they don't incur any financial burden through our annual donation while receiving this education and training and qualify for the scholarship via CCOEs criteria. Ember Gardens will also offer internship opportunities for these students to complete the certificate program. Ember Gardens will receive written documentation that certifies that these students do not incur the financial burden.
- 2. For Program 2, at the conclusion of each of the four classes and internship program for each of the four sponsored students, Ember Gardens will evaluate the students performance based on EG driven company metrics of success. Additionally, CCOE and EG will evaluate the overall performance of the student during the internship phase and provide evaluation and feedback to the student at the time of course completion. EG will then offer full-time employment to at least one of the sponsored students at the conclusion of the program, based upon the students skills and abilities and how they fit with EG's current hiring needs. Protocols Implementation Protocol: While implementing this plan, Ember Gardens will adhere to the requirements set forth in 935 CMR 500.105(4) which provides the permitted and prohibited advertising, branding, marketing, and sponsorship practices of Marijuana Establishments. Implementation Protocol: Any actions taken, or programs instituted by Ember Gardens or any of its affiliates while implementing this plan will not violate the Cannabis Control Commission's regulations with respect to limitations on ownership or control or other applicable state laws. Implementation Protocol: All internship students that attend the onsite training portion of the program will be of the age 21 or older, and will undergo the same age verification process all visitors must pass before entering the facility, with the checking/documentation of their legal ID. If the intern does not meet this age requirement, then they will be asked to leave the facility and asked to rejoin the program when they meet the necessary age requirements

### **Internship & Scholarship Program Commitments for Orleans residents:**

- Full-time Internship: 4 internships per year (Paid internship)
- Part-time Internship: 4internships per year (Paid internship)
- One day "tour": A minimum of 5 per year for intern candidates

A minimum of 1 individual from those negatively impacted by the war on drugs or is a spouse or family member of someone impacted will have either a full or part time internship per cohort.

**Tracking Employment:** We will track employment metrics of all program participants to understand our success rate of the program's ability to get participants placed in the industry each year upon renewal of licenses.

Beyond tracking employment we will send surveys to assess what different types of wages, management level, industry segment etc of apprentices trained.

**Tracking Courses Completed:** We will keep track of the effectiveness of our scholarship program by requesting certificates of completion from all participants who receive the stipend each year upon renewal of licenses.

### **COVID 19 Considerations**

When COVID-19 struck in early 2020, everything changed dramatically. Forced into lockdown mode with a large percentage of the workforce suddenly operating from home, business interest in (and need for) virtual training accelerated at an unprecedented pace.

Ember Gardens plans to ensure access to all training programs virtually through video libraries and zoom training sessions in concert with CCOE's goals that virtually bring together citizens, medical patients, academics, researchers, community members, healthcare professionals, policy makers, and the cannabis industry. Ember Gardens and CCOE does this by sharing online, collaborative, and innovative research, education & program resources that drive change.

### **Recruitment Method Plan**

- We will utilize the EG website and social media platforms like Instagram, Twitter, and Linkedin to post information about our internship program and a way to sign up online. This strategy will combine the bandwidth of different cannabis staffing companies and our partners CCOE who have a wide network of interested candidates for the program and access to these groups through their experience with communities and social science studies.
- 2. As a part of our local hiring plan, we will also provide information about our internship program in our advertisements in areas that have been disproportionately impacted by the war on drugs, like Wareham and New Bedford.
- 3. The disportionately impacted communities we will focus on and target for our plan will be those closest to Orleans geographically Wareham & New Bedford.

# EMBER GARDENS CAPE COD, LLC CERTIFICATE OF ORGANIZATION

This Certificate of Organization of Ember Gardens Cape Cod, LLC ("Company") is being duly executed and filed by Shane Hyde, as president of Fuego Farms Inc., as authorized agent, to form a limited liability company under the Massachusetts Limited Liability Company Act, M.G.L. c.156C, §1 et seq., ("Act") and said agent certifies as follows:

- 1. NAME The name of the Company is Ember Gardens Cape Cod, LLC.
- 2. <u>REGISTERED OFFICE</u> The address of the office of the Company required to be maintained in the Commonwealth at which it will maintain its records in accordance with the Act is 254 Newhill Ave, Somerset, MA 02727.
- 3. <u>AGENT FOR SERVICE OF PROCESS</u> The Company's agent for service of process within the Commonwealth is Samuel P. Reef, Esquire, 77 Pond Street, Sharon, MA 02067. Samuel P. Reef consents to the appointment.
- 4. <u>DATE OF DISSOLUTION</u> The Company has no specific date of dissolution.
- 5. <u>MANAGERS</u> As of the date hereof, the Manager is Fuego Farms, Inc. of 254 Newhill Ave, Somerset, MA 02727.
- 6. <u>EXECUTION OF DOCUMENTS</u> Shane Hyde, as president of Fuego Farms Inc, as Manager, with an address of 254 Newhill Ave, Somerset, MA 02727 is solely authorized to execute, acknowledge, deliver and record any recordable instrument on behalf of the Company purporting to affect an interest in real property, whether to be recorded with a registry of deeds or a district office of the Land Court.
- 7. EXECUTION OF DOCUMENTS RELATING TO REAL PROPERTY Shane Hyde, as president of Fuego Farms Inc as Manager of the Company is authorized to execute, acknowledge, deliver and record any recordable instrument on behalf of the Company purporting to affect an interest in real property, whether to be recorded with a registry of deeds or a district office of the Land Court.
- 8. GENERAL CHARACTER OF THE BUSINESS The purposes of the Company are to acquire, own, maintain, develop, construct, rehabilitate, renovate, improve, finance, manage, operate, lease, sell, convey, assign, mortgage or otherwise deal with cannabis retail dispensary, directly or indirectly, including through other limited liability companies, corporations, joint ventures, and general and/or limited partnerships, and to carry on any related business activity, and to engage in any other lawful business, trade, profession, purpose or activity in which a limited liability company organized under the laws of the Commonwealth of Massachusetts may engage.
- 9. <u>FEDERAL EMPLOYER ID NUMBER</u> The federal employer ID number is 86-2585894

IN WITNESS WHEREOF, the undersigned hereby affirms under the penalties of perjury that the facts stated herein are true, this 15th day of March, 2021.

Shane Hyde, Authorized Agent

Letter ID: L1013897920 Notice Date: January 18, 2022 Case ID: 0-001-399-572



### CERTIFICATE OF GOOD STANDING AND/OR TAX COMPLIANCE

### ՈՒՈլիկենուդըկորիլ||Եվիվ|Ոկեմ||ՈրդրդկուուՈիեվ||

EMBER GARDENS CAPE COD LLC 254 NEWHILL AVE SOMERSET MA 02726-2916

### Why did I receive this notice?

The Commissioner of Revenue certifies that, as of the date of this certificate, EMBER GARDENS CAPE COD LLC is in compliance with its tax obligations under Chapter 62C of the Massachusetts General Laws.

This certificate doesn't certify that the taxpayer is compliant in taxes such as unemployment insurance administered by agencies other than the Department of Revenue, or taxes under any other provisions of law.

This is not a waiver of lien issued under Chapter 62C, section 52 of the Massachusetts General Laws.

### What if I have questions?

If you have questions, call us at (617) 887-6400 or toll-free in Massachusetts at (800) 392-6089, Monday through Friday, 9:00 a.m. to 4:00 p.m..

### Visit us online!

Visit mass.gov/dor to learn more about Massachusetts tax laws and DOR policies and procedures, including your Taxpayer Bill of Rights, and MassTaxConnect for easy access to your account:

- Review or update your account
- Contact us using e-message
- Sign up for e-billing to save paper
- Make payments or set up autopay

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Edward W. Coyle, Jr., Chief

Collections Bureau

### EMBER GARDENS CAPE COD LLC

**Limited Liability Company Agreement** 

THE UNITS OF LLC INTEREST ISSUED PURSUANT TO THIS LIMITED LIABILITY COMPANY AGREEMENT HAVE NOT BEEN REGISTERED UNDER THE SECURITIES ACT OF 1933, AS AMENDED, OR THE SECURITIES LAWS OF ANY STATE, AND MAY NOT BE SOLD, TRANSFERRED, ASSIGNED, PLEDGED OR HYPOTHECATED UNLESS AND UNTIL REGISTERED UNDER SUCH ACT AND/OR APPLICABLE STATE SECURITIES LAWS, OR UNLESS THE COMPANY HAS RECEIVED AN OPINION OF COUNSEL OR OTHER EVIDENCE, REASONABLY SATISFACTORY TO THE COMPANY AND ITS COUNSEL, THAT SUCH REGISTRATION IS NOT REQUIRED. ANY TRANSFER OF THE SECURITIES REPRESENTED BY THIS AGREEMENT IS FURTHER SUBJECT TO OTHER RESTRICTIONS, TERMS AND CONDITIONS SET FORTH HEREIN.

### EMBER GARDENS CAPE COD LLC LIMITED LIABILITY COMPANY AGREEMENT

THIS LIMITED LIABILITY COMPANY AGREEMENT (the "Agreement") is entered into and shall be effective as of the \_\_\_\_th day of January, 2022 (the "Effective Date"), and is made by and among the Persons that are admitted as members of Ember Gardens Cape Cod LLC, a Massachusetts limited liability company (the "Company"), in accordance with the terms hereof and whose names are set forth as Members on Schedule A hereto from time to time (each of such Persons is referred to as a "Member" and together they are referred to as the "Members").

**NOW, THEREFORE**, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Members and the Company agree as follows:

### 1. <u>Definitions</u>

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### **Definitions**

. Capitalized terms used in this Agreement shall have the meanings set forth or referred to below.

"Act" means the Massachusetts Limited Liability Company Act, et seq. (as from time to time amended and including any successor statute of similar import).

"Adjusted Capital Account" means, with respect to any Member, such Member's Capital Account as of the date of determination, after crediting to such Capital Account any amounts that the Member is obligated to restore (to the extent recognized under Treasury Regulations Section 1.704-1(b)(2)(ii)(c)) and debiting to such Economic Capital Account the items described in Treasury Regulations Section 1.704-1(b)(2)(ii)(d)(4), (5) or (6). The foregoing definition of Adjusted Capital Account and the provisions of Sections 5.5 and 5.6(d) are intended to comply with the provisions of Treasury Regulations Section 1.704-1(b)(2)(ii)(d) and shall be interpreted and applied consistently therewith.

"Affiliate" means, with respect to any specified Person, any other Person that directly or indirectly through one or more intermediaries, controls, is controlled by or is under common control with, the Person specified. For purposes of this definition, "Affiliate" shall include, with respect to any natural Person, the spouse, parents, siblings and children of such Person and any trust of which some or all of such family members of such Person are the exclusive beneficiaries.

### "Agreement" – See Preamble.

"Bankruptcy" means the happening of any of the following: (a) the making of a general assignment for the benefit of creditors; (b) the filing of a voluntary petition in bankruptcy or the filing of a pleading in any court of record admitting in writing an inability to pay debts as they

become due; (c) the entry of an order, judgment or decree by any court of competent jurisdiction adjudicating the Company or a Member to be bankrupt or insolvent; (d) the filing of a voluntary petition or answer seeking any reorganization, arrangement, composition, readjustment, liquidation, dissolution or similar relief under any statute, law or regulation; (e) the filing of an answer or other pleading admitting the material allegations of, or consenting to, or defaulting in answering, an involuntary bankruptcy petition filed against the Company or a Member in any bankruptcy proceeding; (f) the filing of a voluntary application or other pleading or any action otherwise seeking, consenting to or acquiescing in the appointment of a liquidating trustee, receiver or other liquidator of all or any substantial part of the Company's or a Member's properties; (g) the commencement against the Company or a Member of any proceeding seeking reorganization, arrangement, composition, readjustment, liquidation, dissolution or similar relief under any statute, law or regulation which has not been quashed or dismissed within one hundred eighty (180) days; or (h) the appointment without consent of the Company or such Member or acquiescence in the appointment of a liquidating trustee, receiver or other liquidator of all or any substantial part of the Company's or a Member's properties without such appointment being vacated or stayed within ninety (90) days and, if stayed, without such appointment being vacated within ninety (90) days after the expiration of any such stay.

"Bankruptcy Code" means Title 11 of the United States Code, as amended.

"Business" – See Recitals.

"Business Day" means any day, other than a Saturday or Sunday, on which commercial banks are open for business in Boston, Massachusetts.

"Capital Account" – See Section 5.4.

"Capital Contribution" means, as to each Member, the amount of cash actually contributed to the Company by such Member or its predecessor.

"Certificate of Formation" – See Section 2.1.

"Change in Control" means a transaction or series of related transactions in which a person, or a group of related persons, acquires from the Members or from the Company Units representing more than fifty percent (50%) of the outstanding voting power of the Company.

"Class A Common Unit" means a Unit having the rights, preferences, privileges and restrictions provided in this Agreement and designated as a Class A Common Unit.

"Class A Member" means any Member holding any Class A Common Units.

"Code" means the United States Internal Revenue Code of 1986, as from time to time amended, and any successor thereto.

"Company" - See Preamble.

"Company Minimum Gain" – See Section 5.9(b).

"Deemed Liquidation Event" means (a) the acquisition of the Company by another individual or entity that is neither a Member nor an Affiliate of a Member by means of any transaction or series of related transactions (including, without limitation, any reorganization, merger, consolidation or sale of member interests or equity), unless in each case the Members of record are as constituted immediately prior to such acquisition or sale and one or more Members and their affiliates will, immediately after such acquisition or sale (by virtue of securities issued as consideration for the Company's acquisition, sale or otherwise) hold in the aggregate at least a majority of the voting power of the surviving or acquiring entity; (b) the sale, lease, transfer, exclusive license or other disposition, in a single transaction or a series of related transactions, by the Company or any Subsidiary of the Company to an unaffiliated third party of all or sustainably all of the assets of the Company and its Subsidiaries taken as a whole or the sale or disposition (whether by merger, consolidation or otherwise) of one or more Subsidiaries of the Company if substantially all the assets of the Company taken as a whole are held by such Subsidiary or Subsidiaries, except where such sale, lease, transfer, exclusive license or disposition is to a wholly owned subsidiary of the Company; or (c) any other sale of all or substantially all of the business of the Company to a Person that is neither a Member of the Company or an Affiliate of a Member of the Company, whether by sale of assets, sale of equity, a merger or otherwise; or (d) any liquidation, dissolution or winding up of the Company, whether voluntary or involuntary, or in the event of its insolvency.

"Distributable Cash" means the excess of the sum of cash receipts (other than Capital Contributions) over the sum of cash disbursements for Company expenses, and amounts reserved against liabilities (contingent or otherwise) of the Company as determined by the Managers.

"Drag-Along Member" – See Section 7.6(a).

"Drag-Along Notice" - See Section 7.6(b).

"Drag-Along Right" – See Section 7.6(a).

"Economic Capital Account" means, with respect to any Member, such Member's Capital Account as of the date of determination, after crediting to such Capital Account any amounts that the Member is deemed obligated to restore under Treasury Regulations Section 1.704-2.

"Effective Date" - See Preamble.

"Ember Garden Member" means Ember Garden Holdings LLC, a Delaware limited liability company, its successors and permitted assigns.

"Escrow Agent" shall mean Drummond Woodsum & MacMahon, a Maine professional corporation.

"Escrow Agreement" shall mean that agreement of even or near even date herewith between the Escrow Agent, the Company and the Halani Member.

"Excess Profit Balance" – See Section 5.7(b).

### "Fiscal Year" – See Section 11.5.

"Fair Market Value" means, with respect to any Member's Units, the value of such Units as determined by mutual agreement of the Member and the party or parties purchasing the Interest. If no such amount is mutually agreed to within thirty (30) days of the applicable determination period, then the Fair Market Value of the relevant Percentage Interest shall be the price at which a willing seller would sell and a willing buyer would buy, the Percentage Interest, free and clear of all liens, security interests, or other encumbrances, in an arm's length transaction for cash, without time constraints, without being under any compulsion to buy or sell, and without any minority interest discount, discount attributable to transfer restrictions, or control premium, as determined by an independent valuation conducted by a third party independent accounting firm or appraiser chosen by the Company.

### "Good Cause" shall exist during the pendency of any of the following:

- i. The dissolution of the Company; the cessation of substantially all business activity by the Company; the filing by or against the Company of a petition seeking relief under the United States Bankruptcy Code; the appointment of a receiver for all or substantially all of the assets of the Company; or the Company's undertaking an assignment for the benefit of creditors;
- ii. The commencement or continuance of felony criminal charges against the Company or against the Ember Garden Member arising out of or related to its cannabis business;
- iii. The entry of a final judgment against the Company in an amount in excess of Two Hundred Fifty Thousand Dollars (\$250,000) and as to which the Company is uninsured;
- iv. The Company's failure to obtain all those licenses and permits needed to engage in the retail sale of cannabis for the adult recreational market by December 31, 2023.

"Halani Member" shall mean Anita Halani, her successors, heirs and permitted assigns.

"Incentive Documents" – See Section 3.13.

"Incentive Pool" – See Section 3.13.

"Investment Company Act" means the Investment Company Act of 1940, as amended.

"Involuntary Transfer" – See Section 7.4(a).

"Liquidating Agent" – See Section 10.1.

"LLC Interest" - means "limited liability company interest" as that term is defined in the Act.

"Lock-Up Period" – See Section 7.11.

"Majority Interest" means Members who, at the time in question have a Percentage Interest aggregating more than fifty-one percent (51%) of all Percentage Interests held by the Members.

"Manager(s)" – See Section 3.1.

"Managing Member" shall mean each of Anita Halani and Ember Gardens Holdings LLC.

"New Subchapter 63C" - See Section 5.10(a).

"Non-recourse deductions" – See Section 5.9(c).

"Oversubscription" – See Section 7.3(b).

"Partnership Representative" – See Section 5.10(a).

"Percentage Interest" means, with respect to a Member, a percentage equal to such Member's Units divided by the aggregate Units owned by all Members, as adjusted pursuant hereto.

"Permitted Transfer" – See Section 7.1(a).

"Permitted Transferee" means, with respect to any Member, (i) any trust created solely for the benefit of such Member or for the lineal ancestors, descendants or siblings of such Member, provided that such Member retains control of such trust, (ii) such Member's estate, (iii) any spouse, lineal ancestors or descendants or siblings of such Member, (iv) any corporation, partnership or limited liability company in which such Member, or the lineal ancestors, descendants or siblings of such Member, is or are the direct and beneficial owners of all of the equity interests (provided such Member, lineal ancestors, descendants or siblings agree in writing to remain the direct and beneficial owners of all such equity interests), provided that such Member retains control of such entity, or (v) the personal representatives of such Member upon such Member's death for the purposes of administration of such Member's estate or upon such Member's adjudicated incapacity for the purposes of the protection and management of the assets of such Member.

"Person" means a corporation, governmental unit, association, retirement system, international organization, joint venture, partnership, limited liability company, trust or individual.

"Proportionate Percentage" – See Section 7.3(b).

"Registration Event" – See Section 7.11.

"Regulatory Authority" means any government body, agency, authority, bureau, board, commission, court, department, official, political subdivision, tribunal, or other instrumentality of any government, whether federal, state, local, domestic or foreign with regulatory control or

jurisdiction over the Company, the Business, or any of its Subsidiaries or Affiliates, including but not limited to the Massachusetts Cannabis Control Commission.

"**Remaining Members**" means any Member who, in connection with any proposed Transfer pursuant to <u>Article 7</u>, is not a Transferring Member.

"Requisite Units" See Section 3.1.

"Securities Act" means the Securities Act of 1933, as amended.

"Subsidiary" means any corporation, company, joint venture, limited liability company, association, or other entity in which such Person owns, directly or indirectly, fifty percent (50%) or more of the outstanding equity securities or interests, the holders of which are generally entitled to vote for the election of the board of directors or other governing body of such entity.

"Substitute Member" – See Section 7.4(b).

"Supermajority Interest" means Members who, at the time in question have a Percentage Interest aggregating at least eighty percent (80%)of all Percentage Interests held by the Members.

"Tag-Along Right" – See Section 7.7.

"Tag-Along Seller" – See Section 7.7.

"Tax Distribution Amount" – See Section 6.3.

"Transfer" means any transfer, assignment, sale, conveyance, hypothecation, license, lease, partition, pledge, or grant of a security interest in a Member's LLC Interest in the Company, and includes any "involuntary transfer" such as a sale of any part of the LLC Interest therein in connection with any Bankruptcy or similar insolvency proceedings, the death of a Member or a divorce or other marital settlement involving any Member, or any other disposition or encumbrance of a Member's LLC Interest. For purposes of this Agreement, any transfer, exchange or series of transfers (or exchanges), directly or indirectly, of the stock, partnership, member or other ownership interests of any Member that is a business organization or an entity (or any combination of such transfers or exchanges, whether direct or in connection with a merger, acquisition, sale, or similar reorganization or transaction, including issues of new stock or other ownership interests, or the exercise of options, warrants, debentures or other convertible instruments, or a redemption of other interests in the Member, and any similar transactions involving the stock or other ownership interests of such Member), shall also be deemed to be a Transfer with regard to the LLC Interests owned by such Member.

"Transfer Notice" shall mean the written notice delivered, or deemed to be delivered, by a Transferring Member to the Company and, in appropriate circumstances, each Remaining Member, pursuant to Sections 7.3 and 7.4 hereof evidencing such Transferring Member's intention or obligation to sell, all or a portion of its, his or her Units at the purchase price and upon the terms and conditions specified in this Agreement.

"**Transferring Member**" means any Member transferring their Units in accordance with and subject to <u>Article 7</u>.

"Treasury Regulations" means the regulations promulgated under the Code, as such regulations may be amended from time to time (including corresponding provisions of succeeding regulations).

"Unit" – See Section 5.1.

"Withholding Payment" - See Section 6.4.

#### Interpretation

. When a reference is made in this Agreement to an Article, Section or Schedule, such reference shall be to an Article or Section of, or a Schedule to, this Agreement unless otherwise indicated. Whenever the words "include," "includes" or "including" are used in this Agreement, they shall be deemed to be followed by the words "without limitation." The words "hereof," "herein" and "hereunder" and words of similar import when used in this Agreement shall refer to this Agreement as a whole and not to any particular provision of this Agreement. All terms defined in this Agreement shall have the defined meanings when used in any certificate or other document made or delivered pursuant hereto unless otherwise defined therein. The captions used in this Agreement are for convenience only and shall not affect the meaning or interpretation of any of the provisions of this Agreement. As used herein, the singular shall include the plural, the masculine gender shall include the feminine and neuter, and the neuter gender shall include the masculine and feminine, unless the context otherwise requires

#### Discretion

. Whenever in this Agreement a Person is permitted or required to make a decision (a) in its "sole discretion" or "discretion" or under a grant of similar authority or latitude, such Person shall be entitled to consider only such interests and factors as it desires, including its own interests, or (b) in its "good faith" or under another expressed standard, such Person, shall act under such express standard and shall not be subject to any other or different standard imposed by any other agreement or by relevant provisions of law or in equity or otherwise.

#### **Formation of Company**

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#### Formation

. The Company was formed as a limited liability company by the filing of its Certificate of Formation with the Secretary of State for the Commonwealth of Massachusetts (the "Certificate of Formation") under and pursuant to the Act on November 2, 2021.

- 2.2 Name and Offices. The name of the Company is Ember Gardens Cape Cod LLC. The name of the registered agent of the Company in the Commonwealth of Massachusetts and the registered office of the Company in the Commonwealth of Massachusetts is set forth in the Certificate of Formation. The Company may maintain such other registered agent, registered office, or principal place of business and designate any places of business as the Members may from time to time determine.
- 2.3 Character of Business; Purposes; Powers. The Company was formed to operate and own the Business and may engage in any and all lawful activities as the Managers deem necessary or advisable related thereto. The Company shall possess and may exercise all powers necessary or convenient to the conduct and promotion of its business, subject to any restrictions set forth herein.
- 2.4 Tax Classification. The Members acknowledge that pursuant to Treasury Regulations Section 301.77013, the Company shall be classified as a partnership for federal income tax purposes until the effective date of any election to change its classification on IRS Form 8832, Entity Classification Election.
- 2.5 No State-Law Partnership. The Members acknowledge the Company's status as a limited liability company formed under the LLC Act. The Company's classification as a partnership will apply only for federal (and, as appropriate, state and local) income tax purposes. This characterization does not create or imply a general partnership, limited partnership, or joint venture among the Members for state law or any other purpose.

### **Authority of the Managers**

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- Management Structure. Except as otherwise expressly provided or restricted in this Agreement (including Section 3.4 below), and subject in all instances to the terms and provisions hereof, the Managers (the "Managers") shall have complete and exclusive control of the management and conduct of the business of the Company and the authority to do all things necessary or appropriate to carry out the purpose of the Company without any further act, vote or approval of any Member. There shall be no less than two (2) Managers on the board of Managers the "Board"). The initial two Managers are set forth on Schedule A attached hereto. Each Managing Member shall have the right to appoint one Manager and each Manager may only be removed by the Managing Member that appointed that Manager. In the event any Manager dies, suffers a disability, resigns, or is removed from office at any time, as promptly as practicable, the Managing Member that appointed the Manager shall designate a successor to fill the vacancy left by him or her.
- 3.2 <u>Powers of the Managers</u>. The Managers shall have the right and authority to take those actions that they deem necessary, useful, or appropriate for the oversight and management of the Company's business, as set forth in this Agreement. Each Manager shall have one (1) vote and, except as otherwise provided in this Agreement, the Managers shall act by the majority consent of the Managers. For the avoidance of any doubt, any Manager vote resulting in a tie shall be considered a "no action" on the matter at hand. Any contract, instrument or act of any

Manager on behalf of the Company shall be conclusive evidence in favor of any third party dealing with the Company that such Manager has the authority, power, and right to execute and deliver such contract or instrument and to take such action on behalf of the Company.

- 3.3 <u>Decisions Reserved to the Managers</u>. Without limiting Section 3.1 or 3.2 in any way, but subject to Section 3.4 below, the Managers shall have exclusive responsibility and authority to act with respect to the following matters:
  - i. The sale of substantially all of the Company assets of the Company or the merger of the Company with or into another entity;
  - ii. The admission of new Members to the Company or the issuance of additional interests in the Company to an existing Member or the appointment of additional Managers of the Company;
  - iii. Borrowing money or granting a lien in the Company assets;
  - iv. Hiring a construction general contractor, subcontractors, consultants, architects or engineers;
  - v. Hiring Company management;
  - vi. Determining the amount of cash that may be distributed to the Members;
  - vii. The design structure of the Company facilities and entering into a lease for Company facilities;
  - viii. Agreements with municipalities;
  - ix. The dissolution of the Company; and
- 3.4 <u>Responsibility for Day to Day Management</u>. The day to day management of the Company is delegated to the employee-managers of the Company and the management company, Ember Gardens Management, LLC. Day to day management shall include, without limitation, the following:
  - i. Hiring of entry level employees;
  - ii. Product purchasing contracts;
  - iii. Marketing promotions;
  - iv. CCC compliance;
  - v. Staffing plan;
  - vi. Equipment and software purchases;
  - vii. Community and municipal engagement;

- viii. Retail pricing strategy;
- ix. Store in store and third party pop up management;
- x. Public relations strategy;
- xi. Accounting and tax compliance;
- xii. Banking relationships; and
- xiii. Accounts payable.

Notwithstanding anything to the contrary set forth herein, the Manager appointed by Ember Gardens Member shall have sole decision making authority regarding the Company name and branding. It is acknowledged by the Managers, Members and the Company that (i) the intellectual property used by the Company is owned by Ember Gardens Holdings LLC; (ii) the Company is authorized and directed to enter into a License Agreement on commercially reasonable terms for the purpose of obtaining rights to use such intellectual property; and (iii) the Company is authorized and directed to enter into a Management Agreement on commercially reasonable terms with Ember Gardens Management LLC.

- 3.5 <u>Duties of the Managers</u>. Each Manager shall devote to the affairs of the Company such time as may be reasonably necessary to carry out their obligations hereunder. Each Manager shall perform their duties as a Manager in good faith, in a manner he reasonably believes to be in the best interests of the Company, and with such care as an ordinarily prudent person in a like position would use under similar circumstances. A Manager who so performs their duties shall not have any liability by reason of being or having been a Manager of the Company. To the extent that, at law or in equity, a Manager has duties and liabilities relating thereto to the Company or to the Members, such Manager shall not be liable to the Company or any Member for its good faith reliance on the provisions of this Agreement. The provisions of this Agreement, to the extent that they expressly restrict the duties and liabilities of a Manager otherwise existing at law or in equity, are agreed by the Members to replace, to the extent permitted by law, such other duties and liabilities of such Manager.
- Manager. Written notice of each such meeting shall be given to each Manager by electronic mail, or similar method (in each case, notice shall be given at least forty-eight (48) hours before the time of the meeting) or sent by firstclass mail (in which case notice shall be given at least five (5) days before the meeting). If a Manager is unable to attend a properly noticed meeting, the meeting will be rescheduled by the Manager that called the meeting, but not more than one week later than the original meeting time. If a Manager is unable to attend the rescheduled meeting, the sole Manager attending the meeting may act on behalf of the Company at the rescheduled meeting. Any action required to be taken at a meeting of the Managers, or any action that may be taken at a meeting of the Managers, may be taken at a meeting held by means of conference telephone or other communications equipment by means of which all persons participating in the meeting can hear each other. Notwithstanding anything to the contrary in this Section 3.5, the Managers may take without a meeting any action that may be taken by the

Managers under this Agreement if such action is approved by the unanimous written consent of the Managers.

- 3.7 Other Activities of the Managers and Members. Nothing in this Agreement shall be deemed to restrict in any way the rights of the Managers, Members or of any Affiliate of a Manager or Member, to conduct or participate in any other business or activity whatsoever. Each Manager and each Member waives any right it might otherwise have to share or participate in any other interests or activities of any other Manager.
- 3.8 Expenses. The Company shall (i) pay or reimburse the Managers for all reasonable out-of-pocket costs and expenses, including, without limitation, reasonable attorney's fees, incurred in connection with the formation of the Company, (ii) pay or reimburse the Managers for reasonable out-of-pocket costs and expenses incurred in connection with their activities on behalf of the Company, and (iii) replenish any reserves utilized by the Company; provided that, in all cases, the Managers shall make available to the other Member(s) invoices or other reasonable evidence of such expenses. In addition, in the case of any Company expenses with respect to travel and other costs related to the business, the Managers shall be entitled to reimbursement from the Company for such expenses if approved by the Managers. Subject to the expenses that are reimbursable under this Section 3.7, the Members will bear all expenses related to their own overhead and organization.

#### Indemnification

. The Company shall indemnify each Manager and Officer against all losses, liabilities, damages and out-of-pocket expenses in connection with any litigation, action, suit or other proceeding incurred by such Manager or Officer as a result of any actions or inactions taken or omitted in connection with providing services to the Company or any Subsidiary or the performance of the Manager's or Officer's duties; provided, however, that no Manager or Officer shall be entitled to indemnification pursuant to this Section 3.8 with respect to any matter as to which such Manager or Officer has committed an act or omission that constituted bad faith, fraud, gross negligence, willful misconduct, a material breach of this Agreement or a criminal offense. No Manager or Officer shall be entitled to indemnification pursuant to this Section 3.8 with respect to any litigation, action, suit or proceeding that relates solely to a dispute between or among two or more of the Managers or Officers. The right of indemnification provided hereby shall not be exclusive of, and shall not affect, any other rights to which any Manager or Officer may be entitled and nothing contained in this Section 3.8 shall limit any lawful rights to indemnification existing independently of this Section 3.8.

# Payment of Indemnification Expenses

Prior to the final disposition of any claim or proceeding with respect to which any Manager or Officer may be entitled to indemnification hereunder, the Company shall pay to the Manager or Officer, in advance of such final disposition, an amount equal to all expenses of such Manager or Officer reasonably incurred in the defense of such claim or proceeding so long as the Company has received a written undertaking of such Manager or Officer to repay to the Company the amount so advanced if it shall be finally determined that such Manager or Officer was not entitled to indemnification hereunder, provided that the Company shall have no

obligation to make any such advance payments for any claim or proceeding involving a dispute between the Manager or Officer and the Members.

#### 4. Members.

#### Members Are Not Agents

Pursuant to Article 3, the management of the Company is vested in the Managers. The Members shall have no power to participate in the management of the Company except as expressly authorized by this Agreement and except as expressly required by the LLC Act. No Member, acting solely in the capacity of a Member, is an agent of the Company nor does any Member, unless expressly and duly authorized in writing to do so by the Managers, have any power or authority to (a) bind or act on behalf of the Company in any way, (b) pledge its credit, (c) execute an instrument on its behalf, or (d) render it liable for any purpose. No Member shall owe any duty or obligation to the Company or the other Members solely by being a Member of the Company, except as expressly provided herein.

# Member Liability

. No Member shall be liable under a judgment, decree, or order of a court, or in any other manner, for the debts or any other obligations or liabilities of the Company. A Member shall be liable only to make its Capital Contributions and shall not be required to restore a deficit balance in its Capital Account or to lend any funds to the Company or, after its Capital Contributions have been made, to make any additional contributions, assessments, or payments to the Company except as required by the express terms of this Agreement, provided that a Member may be required to repay distributions made to it as provided in Section 1555 of the LLC Act or any successor provision.

#### Transactions Between a Member and the Company

- Except as otherwise provided by applicable law, upon the consent of the Managers, any Member may, but shall not be obligated to, lend money to the Company, act as surety for the Company and transact other business with the Company and has the same rights and obligations when transacting business with the Company as a person or entity who is not a Member; provided that the terms of any such transaction shall be comparable to those negotiated by unrelated parties on an arm's length basis (as determined by the Managers), and such transaction be disclosed to the other Members. A Member, any Affiliate thereof or an employee, stockholder, agent, director, manager, member, or officer of a Member or any Affiliate thereof may also be a Manager, Officer, employee, or agent of the Company. The existence of these relationships and acting in such capacities will not result in the Member being deemed to be participating in the control of the business of the Company or otherwise affect the limited liability of the Member.
- I.3. <u>No Withdrawal</u>. No Member may withdraw from the Company prior to the dissolution and winding-up of the Company unless such Member (i) complies with the

provisions regarding the Transfer of Units set forth in <u>Article 7</u> or (ii) receives the unanimous prior approval of the Managers. If a Member attempts to withdraw in violation of this Agreement, such Member will forfeit its LLC Interest.

- 4.5 Meetings of the Members. Meetings of the Members may be called at any time by the majority of the Managers or the Chairman acting singly. Each meeting of the Members shall be called with at least five (5) Business Days' but not more than thirty (30) Business Days' advance written notice, specifying the agenda for the meeting. Such notice may be waived by a Member at any time and will be deemed to have been waived if the Member participates in the meeting and has been provided with a written agenda for the meeting. Meetings may also be held telephonically whereby each Member can hear each of the other Members. The Managers shall establish all other provisions relating to meetings of Members, including the time, place or purpose of any meeting at which any matter is to be voted on by any Members, voting in person or by proxy or any other matter with respect to the exercise of any such right to vote. For any matter requiring the consent or vote of the Members, each Member who votes on such matter shall vote an amount of votes equal to the number of Units owned by such Member. Action required or permitted to be taken at a meeting of Members may be taken without a meeting, prior notice, or a vote if the action is evidenced by one or more written consents describing the action taken, signed by Members entitled to vote whose votes would be sufficient to take the action in question if given at a meeting.
- 4.6 <u>Special Provisions Relating to the Halani Member</u>. For purposes of this Section 4.6, the following terms shall have the following meanings:

"EBITDA" means earnings before interest, taxes, depreciation and amortization determined in accordance with generally accepted accounting principles.

"Actual EBITA" is the actual EBITDA of the Company for any twelve (12) month period during the twenty-four (24) month period following the commencement of the retail sale of cannabis by the Company.

"<u>Target EBITDA</u>" means \$4,900,000.00 earned by the Company over any twelve (12) month period during the twenty-four (24) month period following the commencement of the retail sale of cannabis by the Company.

"<u>Target EBITDA Shortfall</u>" means the product of a fraction the numerator of which is Target EBITDA and the denominator of which is Actual EBITDA minus 1.33 (the "Multiplier") multiplied by \$2,500,000. If the Multiplier is a zero or a negative number there is no Target EBITDA Shortfall.

The Company will calculate and provide to the Halani Member the calculation of Target EBITDA Shortfall no later than thirty (30) days following the second anniversary of the date on which the Company first commenced the retail sale of cannabis (the "Shortfall Calculation"). The Shortfall Calculation will specify the Actual EBITDA for the 12 month period that is

measured. If a Target EBITDA Shortfall exists, the Company will pay to the Halani Member the amount of the Target EBITDA Shortfall on or before the date that is five (5) years following the date of the Shortfall Calculation (the "Maturity Date"). The unpaid balance of the Target EBITDA Shortfall will accrue interest at 12% per annum until paid in full and it may be paid at any time without penalty. The Company may incur indebtedness from a third party in order to pay the Target EBITDA Shortfall. All funds available for distribution to the Members, including funds available for distribution to the Halani Member, other than Tax Distributions, shall be paid to the Halani Member and applied to reduce the Target EBITDA Shortfall until the Target EBITDA Shortfall is paid in full. If the Target EBITDA Shortfall is not paid in full on or before the Maturity Date, the Halani Member shall automatically become the sole Member of the Company and the Units of all other Members shall be cancelled with no amount paid or other consideration.

#### **Capital Accounts; Profits and Losses**

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#### **Capital Contributions**

. Each Member has been issued an LLC Interest in exchange for the Capital Contribution set forth opposite its name in <u>Schedule A</u>. No Member shall be obligated under any circumstances to make Capital Contributions in excess of the amounts set forth opposite its name on Schedule A. Each LLC Interest is represented by one or more "Units."

# V.2. Halani Capital Contribution.

- a. The Halani Member agrees to make a capital contribution to the Company of Two Million Five Hundred Thousand Dollars (\$2,500,000) subject and pursuant to the terms of this Agreement (the "Halani Capital Contribution"). The Halani Capital Contribution shall be paid in five installments of \$500,000 each with the first installment paid to the Escrow Agent upon execution of this Agreement and each of the following installments paid by the Halani Member to the Escrow Agent within five (5) business days following written notice by the Company to the Halani Member. The Company may issue notice requiring funding of an installment of the Halani Capital Contribution to the Escrow Agent when the balance held by the Escrow Agent is less than \$50,000. The remaining unpaid Halani Capital Contribution shall be contributed to the Company upon the Company commencing the retail sale of cannabis products.
- b. The Escrow Agreement shall provide that the Escrow Agent shall distribute funds to the Company pursuant to the Company's written requisition in the amount of an invoice or other written evidence of the Company obligation, which invoice or other written evidence shall accompany the requisition. The requisition and accompanying materials shall be provided simultaneously to the Halani Member.
- c. If for any reason other than Good Cause, the Halani Capital Contribution or any installment thereof is not paid when due, the Company, acting solely on the instructions of the Manager appointed by the Ember Gardens Member, may make written demand for payment of the full amount of the Halani Capital Contribution to the Company within ten (10) calendar days

of the date of demand. If the Halani Member fails to fully fund the Halani Capital Contribution to the Company within such ten calendar day period, the right of the Halani Member to make the remaining portion of the Halani Capital Contribution shall be terminated and the ownership interest of the Halani Member will be automatically reduced by an amount that is 150% of the proportionate reduction that would occur based upon the percentage of the Halani Capital Contribution actually funded. For example, if, without Good Cause, the total amount contributed by the Halani Member is \$1,250,000, the interest of the Halani Member shall be automatically reduced from 51% to 12.75% (51% reduced by (50% plus another 25%)). In such an event, the interest of the other members shall be increased proportionate to their current holdings. Time is of the essence with respect to the payment of the Halani Capital Contribution.

- d. For so long as Good Cause exists, the obligation of the Halani Member to fund the Halani Capital Contribution to the Company or to the Escrow Agent shall be suspended and the obligation of the Escrow Agent to fund requisitions shall be suspended unless the funding requested by the Company will eliminate the existence of Good Cause, in which case the obligation to fund shall not be suspended.
- V.3. <u>Additional Contributions</u>. Except as set forth in <u>Section 5.1</u>, no Member shall be required to make any additional Capital Contributions.
- V.4. <u>Status of Capital Contributions</u>. Except as approved by the Managers: (a) no part of the contributions of any Member to the capital of the Company may be withdrawn by any Member; (b) no Member shall be entitled to receive interest on such Member's contributions to the capital of the Company; and (c) no Member contributing cash to the Company shall have the right to demand or receive property other than cash in return for such Member's contribution to the Company.
- Capital Accounts. A separate capital account (each, a "Capital Account") shall be maintained for each Member in accordance with the rules of Treasury Regulations Section 1.7041(b)(2)(iv), and this Section 5.4 shall be interpreted and applied in a manner consistent therewith. Whenever the Company would be permitted to adjust the Capital Accounts of the Members pursuant to Treasury Regulations Section 1.704-1(b)(2)(iv)(f) to reflect revaluations of Company property the Company may so adjust the Capital Accounts of the Members, and the Company shall so adjust the Capital Accounts when so permitted in connection with (and as of) any withdrawal or removal of a Member. If the Capital Accounts of the Members are adjusted pursuant to Treasury Regulations Section 1.7041(b)(2)(iv)(f) to reflect revaluations of Company property, (x) the Capital Accounts of the Members shall be adjusted in accordance with Treasury Regulations Section 1.7041(b)(2)(iv)(g) for allocations of depreciation, depletion, amortization and gain or loss, as computed for book purposes, with respect to such property, (y) the Members' distributive shares of depreciation, depletion, amortization and gain or loss, as computed for tax purposes, with respect to such property shall be determined so as to take account of the variation between the adjusted tax basis and book value of such property in the same manner as under Code Section 704(c) and (z) the amount of upward and/or downward adjustments to the book value of the Company property shall be treated as income, gain, deduction and/or loss for purposes of applying the allocation provisions of this Article 5. If Code Section 704(c) applies to Company property, the Capital Accounts of the Members shall be adjusted in accordance with Treasury Regulations Section 1.704-

1(b)(2)(iv)(g) for allocations of depreciation, depletion, amortization and gain and loss, as computed for book purposes, with respect to such property.

- V.6. <u>Revaluation of Assets</u>. In connection with any withdrawal or removal of a Member, the Company shall value the Company's assets in good faith and use such valuations in adjusting Capital Accounts pursuant to <u>Section 5.4</u> to the extent permitted under Treasury Regulations Section 1.704-1(b)(2)(iv)(f). In the case of a withdrawal of a Member or a repurchase of the LLC Interest of a Member, the Managers shall specially allocate to the withdrawing Member the costs and expenses associated with implementing such withdrawal.
- V.7. <u>Capital Account Adjustments</u>. In furtherance and not in limitation of the provisions of <u>Section 5.4</u>, any fees, expenses or other costs of the Company that are paid by a Member and that are required to be treated as capital contributions to the Company for purposes of Code Section 704(b) and the Treasury Regulations thereunder shall be added to the balance of the Member's Capital Account. Any fees, costs or other expenses of a Member that are paid by the Company and that are required to be treated as distributions for purposes of Code Section 704(b) and the Treasury Regulation thereunder shall be so treated and subtracted from such Member's Capital Account, and the Company's payment thereof shall not be treated as an item of deduction or loss. This <u>Section 5.6</u> is intended to prevent any payments by a Member or the Company from giving rise to a violation of Code Section 704(b) while at the same time preserving to the extent possible the parties' intended economic arrangement and shall be applied consistent with such intent.

#### Allocation of Income and Loss

. After application of <u>Section 5.9</u>, and subject to <u>Section 5.8</u> and the other provisions of this <u>Article 5</u>, any remaining items of income, gain, loss or deduction shall be allocated among the Members and to their Capital Accounts as follows:

#### **Profits**

- . Income and gain for each Fiscal Year shall be allocated in the following order and priority:
  - (i) First, to completely offset all prior allocations of loss or deduction to the Members pursuant to <u>Section 5.8(b)(iii)</u> and then <u>Section 5.8(b)(ii)</u>, in the proportions set forth in each such subparagraph
  - (ii) Second, to completely offset all prior allocations of loss or deduction pursuant to Section 5.7(b)(i)
  - (iii) The balance, if any, to the Members on a pro rata, *pari passu* basis based on their Percentage Interests.

#### Losses

. Losses and deductions for each Fiscal Year shall be allocated in the following order and priority:

- (i) First, to the extent that a Member's Capital Account exceeds its unrecovered Capital Contribution (an "Excess Profit Balance") as of the last day of such Fiscal Year, in the same proportion that such Member's Excess Profit Balance bears to the Excess Profit Balances of all the Members, until all such Excess Profit Balances are reduced to zero.
- (i) Second, to the Members in proportion to their positive Capital Account balances as of the last day of such Fiscal Year, until such balances are reduced to zero.
- (ii) The balance, if any, to the Members in proportion to their Percentage Interests, as finally calculated and determined as of the last day of such Fiscal Year.
- V.9. <u>Loss Limitation</u>. No allocation of net loss shall be made pursuant to <u>Section 5.4</u> to the extent that it causes or increases a deficit balance in any Member's Adjusted Capital Account at the end of any Fiscal Year. All such items in excess of the limitation set forth in this <u>Section 5.8</u> shall be allocated first pro rata to the Members who would not have a deficit balance at the end of such Fiscal Year until the Adjusted Capital Account balances of such Members is zero, and thereafter pro rata among all the Members according to their Percentage Interests.
- V.10. <u>Minimum Gain Chargebacks</u>, Non-Recourse <u>Deductions</u> and <u>Qualified Income</u> <u>Offset</u>. Prior to making the allocations required by <u>Section 5.7</u>, the Company shall make the following special allocations
- (a) In the event any Member receives adjustments, allocations or distributions described in Treasury Reg. § 1.704 1(b)(2)(ii)(d)(4), (5) or (6), items of income and gain shall be specially allocated to each such Member in an amount and manner sufficient to eliminate, to the extent required by Treasury Regulations, any Adjusted Capital Account Deficit, as quickly as possible, provided that an allocation pursuant to this Section 5.9(a) shall be made only to the extent that each Member would have an Adjusted Capital Account Deficit after all other allocations provided for in this Agreement have been tentatively made as if this Section 5.9(a) were not in this Agreement. This provision is intended to comply with the qualified income offset requirement contained in Treasury Reg. § 1.704-1(b)(2)(ii)(d)(3) and shall be construed in accordance with the provisions thereof.
- (b) Notwithstanding any other provisions of this Agreement, if there is a net decrease in Company Minimum Gain during a taxable year, the Members shall be allocated items of income and gain in accordance with Treasury Regulations Section 1.704-2(f). For purposes of this Agreement, the term "Company Minimum Gain" shall have the meaning set forth in Treasury Regulations Section 1.704-2(b)(2), and any Member's share of Company Minimum Gain shall be determined in accordance with Treasury Regulations Section 1.704-2(g)(1). This Section 5.9(a) is intended to comply with the minimum gain charge-back requirement of Treasury Regulations Section 1.7042(f) and shall be interpreted and applied in a manner consistent therewith.
  - (c) Non-recourse deductions shall be allocated to the Members, pro rata, in

proportion to their Percentage Interests. "**Non-recourse deductions**" shall have the meaning set forth in Treasury Regulations Section 1.704-2(b)(1).

- (d) Notwithstanding any other provisions of this Agreement, to the extent required by Treasury Regulations Section 1.704-2(i), any items of income, gain, loss or deduction of the Company that are attributable to a nonrecourse debt of the Company that constitutes "partner nonrecourse debt" as defined in Treasury Regulations Section 1.704-2(b)(4) (including chargebacks of partner nonrecourse debt minimum gain) shall be allocated in accordance with the provisions of Treasury Regulations Section 1.704-2(i). This Section 5.9(d) is intended to satisfy the requirements of Treasury Regulations Section 1.704-2(i) (including the partner nonrecourse debt minimum gain chargeback requirements) and shall be interpreted and applied in a manner consistent therewith.
- (e) Any Member who unexpectedly receives an adjustment, allocation or distribution described in Treasury Regulations Section 1.704-1(b)(2)(ii)(d)(4), (5) or (6) that causes or increases a deficit balance in its Adjusted Capital Account shall be allocated items of income and gain in an amount and a manner sufficient to eliminate, to the extent required by Treasury Regulations Section 1.704-1(b)(2)(ii)(d), such deficit balance as quickly as possible.

#### V.11. Tax Matters

- (a) Partnership Representative. The Members shall designate an individual to be the "Partnership Representative" pursuant to Section 6223 of Subchapter 63C of the Code, as amended by the Bipartisan Budget Act of 2015, P.L. 114-74 ("New Subchapter 63C"), and who shall be authorized and required to represent the Company in connection with all examinations of the Company's affairs by tax authorities, including resulting administrative and judicial proceedings, and who shall. The Partnership Representative, at the direction of the Members, is authorized and required to represent the Company (at the Company's expense) in connection with all examinations of the Company's affairs by tax authorities and to expend Company funds for professional services and costs associated therewith, and shall provide all notices and perform all acts required in such role. Initially, the Partnership Representative shall be Shane Hyde.
- (b) Payments. In the event that the Company is required to pay any imputed underpayment pursuant to the New Subchapter 63C, then each person that was a Member in the applicable reviewed year, within the meaning of Section 6225(d)(l) of the New Subchapter 63C, shall make a payment to the Company in an amount equal to the portion of the imputed underpayment allocable to such Member, taking into account any modifications of the imputed underpayment under Section 6225(c) of the New Subchapter 63C; provided, however, that if such person is also a Member at the time the Company pays such imputed underpayment, the Company may instead withhold from amounts due to such Member from the Company such Member's allocable share of the imputed underpayment and any such amount withheld shall be treated as having been distributed by the Company to such Member and then paid by such Member to the Company; and provided further that no payment by or withholding from a person shall be required if such person complied with the provisions of Section 6225(c)(2) of the New Subchapter 63C. For the avoidance of doubt, no payment made to the Company pursuant

to this Section 5.10(b) shall be treated as a Capital Contribution. In the event that the Company receives a tax refund or tax benefit pursuant to the New Subchapter 63C, then each person that was a Member in the applicable reviewed year shall receive a payment from the Company in an amount equal to the portion of the tax refund or tax benefit allocable to such Member, taking into account any modifications of the tax refund or tax benefit under Section 6225(c) of the New Subchapter 63C. Any dispute regarding the portion of any tax liability, tax refund or tax benefit allocable to a Member shall be determined by such independent accounting firm agreed to by the applicable Persons. Each Member shall provide such information to the Company as the Partnership Representative may reasonably request to reduce the amount of any imputed underpayment and shall take such actions as the Partnership Representative may reasonably request (including the filing of an amended tax return) in order to assist the Company in complying with the New Subchapter 63C. Notwithstanding anything in this Agreement to the contrary, all rights and obligations of a Member under this Section 5.10(b) shall survive both the Member's ceasing to be a partner of the Company for federal income tax purposes and the dissolution of the Company.

- (c) <u>Liability</u>. The Partnership Representative shall not be liable to the Company or the Members for any action such person takes or fails to take in connection with any judicial or administrative proceeding, including, without limitation, the agreement to or failure to agree to a settlement or the extension of or failure to extend the relevant statutes of limitations, unless such action or failure constitutes willful misconduct, fraud, gross negligence or breach of a fiduciary duty to the Company.
- (a) <u>Code Section 704(b) Compliance</u>. The allocation provisions contained in this <u>Article 5</u> are intended to comply with Code Section 704(b) and the Treasury Regulations promulgated thereunder, and shall be interpreted and applied in a manner consistent therewith. Items of income, gain, deduction and loss for federal income tax purposes shall be allocated in the same manner as the corresponding items are allocated for book purposes pursuant to this <u>Article 5</u> except as otherwise required by Code Section 704(c) or <u>Section 5.4</u>, <u>Section 5.8</u>, or <u>Section 5.9</u>.

#### **Distributions**

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- VI.1. <u>Distributions</u>. Each Member's distributive share of income, gain, loss, deduction or credit, as determined by the Company's accountants, shall be allocated according to <u>Section 5.8</u> of this Agreement. Distributable cash shall be distributed at such times and in such amounts as the Managers deem appropriate but no less often than quarterly. Distributions of Distributable Cash shall be made in the following manner:
- (a) <u>Operating Distributions</u>. After distributing the Tax Distribution Amount to each Member, remaining Distributable Cash shall be distributed to the Members at the sole discretion of the Managers, pro rata in accordance with their respective Units.
  - (b) <u>Deemed Liquidation Event</u>. Distributable Cash from a Deemed

Liquidation Event shall be distributed to the Members as follows:

(i) to all the Members pro rata in accordance with their respective Units.

#### No Deficit Restoration by Members

- . No Member shall have any obligation to restore a deficit balance in its Capital Account upon liquidation of its LLC Interest in the Company or otherwise.
- 6.3 Distributions to Permit Member Tax Payments. Within the thirty (30) day period beginning on the last day of each Fiscal Year (other than the year in which the Company liquidates under Article 10), the Managers shall use its good faith efforts to calculate (using reasonable assumptions and applying the highest combined federal and state income tax rates applicable to Massachusetts residents) and distribute to each Member the amount that corresponds to that Member's estimated federal and state income tax liability related to that Member's distributive share of taxable income and gain of the Company allocated to that Member for that Fiscal Year (the "Tax Distribution Amount"). The Tax Distribution Amount of a given Member with respect to their Units for a given Fiscal Year shall be reduced by amounts distributed to that Member under Section 6.1 with respect to their Units during that Fiscal Year. Further, the amount distributed to a Member under this Tax Distribution Amount with respect to their Units shall be treated as an advance to that Member on distributions of Distributable Cash under Section 6.1 and liquidating distributions under Section 10.3. The excess of a the amount of cash distributed to a Member under this Section 6.3 for a given Fiscal Year minus the amount distributable to that Member under Section 6.1 for that year shall be treated as a loan obligation of that Member to the Company for purposes of determining that Member's Capital Account, Adjusted Capital Account.
- 6.4 Withholding. The Company shall at all times be entitled to make payments with respect to any Member in amounts required to discharge any obligation of the Company to withhold from a distribution or make payments to any governmental authority with respect to any foreign, United States federal, state or local tax liability of such Member arising as a result of such Member's LLC Interest in the Company (a "Withholding Payment"). Any Withholding Payment made from funds withheld upon a distribution will be treated as distributed to such Member for all purposes of this Agreement. Any other Withholding Payment will be deemed to be a recourse loan by the Company to the relevant Member. The amount of any Withholding Payment treated as a loan, plus interest thereon from the date of each such Withholding Payment until such amount is repaid to the Company at an interest rate per annum equal to the applicable federal rate of interest then in effect, with a maturity no later than the final liquidation of the Company, shall be repaid to the Company upon demand by the Company; provided, however, that in the Managers' sole discretion, any such amount may be repaid by deduction from any distributions payable to such Member pursuant to this Agreement (with such deduction treated as an amount distributed to the Member).

#### Certain Distributions Prohibited

. Anything in this <u>Article 6</u> to the contrary notwithstanding, no distribution shall be made to any Member if, and to the extent that, such distribution would not be permitted under Section 1555 of the Act.

#### **Transfers by Members**

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#### Assignability of LLC Interests

. Subject to Section 7.9 below, any Member may Transfer their interest to a Permitted Transferee upon providing the Company with thirty (30) day's prior written notice. Except in accordance with the foregoing, no Member may Transfer their Units or any underlying LLC Interest without the prior written consent of the majority of the Managers, such consent in the discretion of the Managers (a "**Permitted Transfer**"). No assignment shall be binding upon the Company until the Managers receive an executed copy of such assignment, pursuant to which the assignee shall make the same representations warranties and covenants to the Company as were made by the assignor, except as otherwise agreed by all of the other Members in their sole discretion. Any assignee of a Member's Units pursuant to this <u>Section 7.1</u> may only be admitted to the Company as a Member in accordance with <u>Section 7.2</u>. The Managers may require the assignor or assignee to pay the Company's reasonable out-of-pocket costs incurred in connection with the proposed Transfer, including any additional accounting, tax preparation or other administrative expenses incurred (or to be incurred) by the Company as a result of any tax basis adjustments under Section 743 of the Code.

#### **New Members**

. The admission of an assignee as a Member shall in all events be conditioned upon compliance with the requirements of <u>Article 7</u> and the assignee's written assumption, in form and substance reasonably satisfactory to the Managers, of all obligations of the assigning Member and execution of an instrument reasonably satisfactory to the Managers whereby such assignee becomes a party to this Agreement as a Member.

# 7.3 <u>Rights of First Refusal: Voluntary Transfer.</u>

(a) Mandatory Offer to the Company. If a Member desires to Transfer any of its Units following receipt of a good faith offer from any unaffiliated third party, and if such Transfer is otherwise permitted hereunder, the Transferring Member shall deliver a Transfer Notice to the Company, identifying the name and address of the proposed transferee, the number of Units to be Transferred, the purchase price and terms of payment, any other material facts relating to the proposed Transfer. Each Member shall be limited to one proposed Transfer (which may involve several purchasers but only if in a single closing) governed by this Section 7.3(a) during each calendar year, and any voluntary transfer in violation of the foregoing shall be prohibited without the consent of the Managers. Upon receipt of such Transfer Notice, the Managers shall promptly forward a copy of such notice to the Remaining Members. The receipt of the Transfer Notice by the Company shall constitute an irrevocable offer of the subject Units by the Transferring Member to the Company and, to the extent not acquired by the Company at

its discretion, the Remaining Members, for a price and on the terms set forth in such notice, except that if non-cash consideration represents all or a component of the purchase price, the Company and/or the Remaining Members, as applicable, may provide reasonable substitution for such consideration, including promissory notes issued by the Company and/or the Remaining Members, as applicable. Such offer to sell to the Company shall be irrevocable for a period of thirty (30) days from the date of receipt of the Transfer by the Company and, within such thirty (30) day period, the Company may, by delivering a written notice to the Transferring Member, accept the Transferring Member's offer in respect of all (or less than all if the Remaining Members agree to acquire the balance of the Units pursuant to Section 7.3(b)) of the Units so offered. If the Company does not notify the Transferring Member of its decision to accept such offer within such thirty (30) day period, such offer to sell shall be deemed to have been declined by the Company. The Company may assign its purchase option to another Person selected by the Managers.

- (b) Mandatory Offer to the Remaining Members. If the Company does not elect to purchase all of the Units offered in the Transfer Notice in accordance with Section 7.3(a), the Transferring Member shall offer to each of the Remaining Members its, his or her pro rata portion, based on each Remaining Member's Percentage Interest (for each Remaining Member, its "Proportionate Percentage"), of the Units not sold to the Company, said offer to the Remaining Members to be effective upon delivery of a copy of the Transfer Notice by the Executive Committee to the Remaining Members in accordance with Section 7.3(a). The receipt by the Remaining Members of such notice shall constitute an irrevocable offer of the subject Units for a purchase price equal to and on the terms set forth in such notice. Such offer shall be irrevocable for a period of thirty (30) days following the expiration of the thirty (30) day notice period specified in Section 7.3(a). Each Remaining Member may, by delivering written notice to the Company within the applicable response period, accept such offer to purchase up to all of such Member's Proportionate Percentage of the offered Units. If any Remaining Member does not notify the Company of its, his or her decision to accept such offer to sell within the above-referenced applicable response period, such offer to sell shall be deemed to have been declined by any such Remaining Member(s). Each Remaining Member that that agrees to purchase their full Proportionate Percentage may also specify in writing, that it, he or she is electing to subscribe for all or any portion of the remaining Units which any other Remaining Members or the Company do not elect to purchase under the terms of this Section 7.3(b) (an "Oversubscription"); provided, however, that if the subscriptions requested by all the Remaining Members pursuant to this Oversubscription option exceed the number of Units available, then each such Remaining Member requesting an Oversubscription shall be entitled to purchase his, her or its pro rata (determined with reference to those requesting Oversubscriptions) share of the remaining Units.
- (c) <u>Purchase All Securities</u>. Notwithstanding anything to the contrary herein, the purchase rights of the Company and the Remaining Members shall be null and void unless the Company (or its approved designee) and/or the Remaining Members, individually or as a group, agree to acquire all of the Units offered by the Transferring Member.

- (d) Payment of Purchase Price. If the Company and/or any Remaining Members elect to purchase all the Units in accordance with the provisions of this Section 7.3, closing on the sale of the Units shall be made at the office of the Company on a mutually satisfactory business day within sixty (60) days of the date of the last acceptance of an offer to sell by the Company or the Remaining Members, as the case may be, at the price and upon the terms specified herein or, if the third party purchaser of such Units who made the good faith offer has so specified in its offer, at the option of the purchaser at such later date as was specified in such offer. Delivery of certificates or other instruments evidencing such Units duly endorsed for transfer to the Company and/or to the Remaining Members, as the case may be, shall be made by such date in exchange for the purchase price thereof.
- (e) <u>Transfer to Transferee Named in Notice of Intention to Sell</u>. If neither the Company nor the Remaining Members purchase all of the Units offered by the Transferring Member pursuant to this <u>Section 7.3</u>, the Transferring Member may then transfer all (but not less than all) of the Units specified in the Transfer Notice to the party specified in the Transfer Notice within ninety (90) days of the expiration of the offering periods referenced in <u>Sections 7.3(a)</u> and <u>7.3(b)</u>, for the purchase price and on the terms specified in such notice, subject to the provisions hereof, including, without limitation, <u>Section 7.2</u>; <u>provided, however</u>, that if the subject Units are not transferred to such third party within ninety (90) days of the expiration of said offering periods, the right of the Transferring Members to sell the Units shall expire and the restrictions relating to transfer imposed upon the Transferring Member by this <u>Article 7</u> shall be reinstated.
- (f) <u>Drag-Along and Tag-Along</u>. Notwithstanding anything to the contrary contained herein the rights and restrictions of the Transferring Member and Remaining Members granted by this <u>Section 7.4</u> shall not apply to a Change of Control transaction, and such transaction instead shall be governed by <u>Sections 7.5</u> and <u>7.6</u>.

#### 7.4 Rights of First Refusal: Involuntary Transfer.

In the event of the death of a Member that would result in a Transfer or a Transfer by operation of law to any Person other than the Company, a Member or a Permitted Transferee (such as, but not limited to, a Member's former spouse as part of a divorce proceeding, a Member's trustee in bankruptcy or a purchaser at any creditor's or court sale) (each an "Involuntary Transfer"), the Transferring Member or their representative shall deliver a Transfer Notice to the Company setting forth the circumstances of such Involuntary Transfer. Such Transfer Notice shall constitute an offer to sell all of such Transferring Member's Units for Fair Market Value to the Company and Remaining Members all in accordance with offering, purchase, sale, closing procedures and related provisions set forth in Section 7.3 above; provided that (i) all applicable offering periods shall be suspended while the Fair Market Value of such Units is being determined in accordance with the terms hereof, (ii) the purchase rights of the Company and the Remaining Members shall remain effective, regardless if the Company and/or the Remaining Members, individually or as a group, agree to acquire all or only a portion of the Units offered by the Transferring Member, and (iii) up to eighty percent of the purchase price may be paid by the Company or Remaining Members via note(s) bearing 5% interest amortized over a five year period (the remaining percent of the purchase price to be paid in cash at closing).

- (a) <u>Transfer to Transferee Named in Notice of Intention to Sell</u>. If neither the Company nor the Remaining Members purchase all of the Units offered by the Transferring Member pursuant to this <u>Section 7.3</u>, then any of Transferring Member's remaining Units may then be Transferred in accordance with applicable law, but such transferee shall become a Substitute Member with only an economic interest in the Company ("**Substitute Member**"). A Substitute Member shall only become a Member with consent of the Managers, which consent may be granted or withheld in each Manager's sole discretion, and upon executing this Agreement or a joinder hereto.
- 1.2 Prohibited Transfers. Except as otherwise specifically provided herein, any purported direct or indirect Transfer of a Unit or any underlying LLC Interests that is not a Permitted Transfer shall be null and void and of no force or effect whatsoever; provided that, if the Company is required to recognize a Transfer that is not a Permitted Transfer, the LLC Interests Transferred shall be strictly limited to the Transferor's rights to allocations and distributions as provided by this Agreement with respect to the Transferred LLC Interests, which allocations and distributions may be applied (without limiting any other legal or equitable rights of the Company) to satisfy any debts, obligations, or liabilities for damages that the assignor or assignee of such LLC Interests may have to the Company. In the case of a Transfer or attempted Transfer of LLC Interests that is not a Permitted Transfer, the parties engaging or attempting to engage in such Transfer shall be liable to indemnify and hold harmless the Company and the other Members from all cost, liability, and damage that any of such indemnified Members may incur (including, without limitation, incremental tax liabilities, lawyers' fees and expenses) as a result of such Transfer or attempted Transfer and efforts to enforce the indemnity granted hereby.

#### 1.3 Drag-Along Right.

- (a) If one or more Members holding a Supermajority Interest propose to enter into a Change in Control transaction, then, subject to Section 3.12, such Transferring Member(s) shall have the right ("Drag-Along Right"), but not the obligation, to cause each of the non-Transferring Members (each, a "Drag-Along Member") to tender its Units, for the same consideration, at the same time and on the same terms as the Transferring Members, to the proposed purchaser for purchase. A determination by the Transferring Members to exercise the Drag-Along Right shall be made based upon a written agreement to do so executed by the Transferring Members.
- (b) If the Transferring Members elect to exercise their Drag-Along Right under this Section 7.5(b), then such Transferring Members shall notify the Company and each Drag-Along Member in writing ("Drag-Along Notice"). The Drag-Along Notice shall be given at least thirty (30) days before closing of the proposed Transfer. Each Drag-Along Notice shall set forth (A) the name and address of the proposed purchaser to which the Transferring Members propose to Transfer the Units and the Units proposed to be Transferred, (B) the amount and form of consideration and terms and conditions of payment offered by the proposed purchaser, and any other material terms pertaining to

the Transfer, and (C) that the proposed purchaser has been informed of the rights provided for in this Section 7.5(b) and has agreed to purchase the Units in accordance with the terms hereof. Upon the receipt of a Drag-Along Notice, each Drag-Along Member shall be obligated to sell all, but not less than all, of its Units to the proposed purchaser on the terms set forth in the Drag-Along Notice and make the same representations and warranties of the Drag-Along Member as it relates to the ownership and transferability of their Units.

the event one or more Members holding a Supermajority Interest (each a "Tag-Along Seller") desire to enter into a Change in Control Transaction, in accordance with the terms of this Article 7, then each remaining Member shall have the right (a "Tag-Along Right") to require that a number of his, her or its Units equal to the percentage of Units to be transferred by the Tag-Along Seller also be transferred on the same terms as a part of the proposed transfer, except as set forth below. In the event that the purchaser is unwilling to amend its offer to purchase all such Units of each qualified remaining Member who has exercised their Tag-Along Right, then, if the Tag-Along Seller desires to proceed with the transfer, the total number of Units that such third party is willing to purchase will be allocated as between the Tag-Along Seller and all remaining Members who have exercised their Tag-Along Right on a pro rata basis in proportion to the aggregate number of Units held by the Tag-Along Seller and such remaining Members, as determined by the Manager, if a dispute arises. All such Units will be sold or transferred to the purchaser in a single closing on the terms applicable to the Tag-Along Seller, and, subject to the foregoing, each such Unit will receive the same consideration.

# Obligations of Assignee

. Any assignee of the Units of a Member in the Company pursuant to a Permitted Transfer, irrespective of whether such assignee has accepted and adopted in writing the terms and provisions of this Agreement, shall be deemed by the acceptance of such assignment to have agreed to be subject to the terms and provisions of this Agreement in the same manner as its assignor. Furthermore, at the election of the Managers, if Section 743(b) of the Code applies to any Transfer of a Unit of a Member, the assignee of such Unit shall be responsible for any costs reasonably incurred by the Company in complying with the requirements thereof.

# Additional Requirements

- . As additional conditions to the validity of any Transfer of a Member's LLC Interest in the Company, such Transfer shall not, except to the extent waived by the Managers:
  - (a) have any adverse impact on the Members' or the Company's compliance with federal or state securities laws:
  - (b) require the approval of any Regulatory Authority unless and the transferee has provided the Executive Committee with evidence reasonably sufficient to indicate that such approval has been duly obtained;
  - (c) violate the registration provisions of the Securities Act, or the securities laws of any applicable jurisdiction;

- (d) cause the Company not to be entitled to exemption from registration as an "investment company" pursuant to the Investment Company Act;
  - (e) result in the termination of the Company under the Code;
- (f) result in a breach of any agreement that binds the Company or the Members; or
- (g) cause the Company to fail to satisfy the requirements of any otherwise applicable safe harbor from treatment as a publicly traded partnership under Treasury Regulations Section 1.77041 or otherwise to be taxed as a corporation under the publicly traded partnership under Code Section 7704 and the Treasury Regulations thereunder.

The Managers may require reasonable evidence as to the foregoing, including, without limitation, a favorable opinion in writing in a form and from legal counsel reasonably satisfactory to the Managers. Any assignment, transfer or substitution that violates the conditions of this <u>Section 7.9</u> shall be null and void ab initio.

#### <u>Treatment of Assignees</u>

- . Any reference in this Agreement to the Capital Account or Capital Contribution of a Member who is an assignee of all or a portion of any Units shall include the Capital Account and Capital Contribution of the assignor (or a pro rata portion thereof in the case of an assignment to such assignee of less than all the Units of the assignor).
- tatement with the Securities and Exchange Commission (a "Registration Event"), each Member agrees that, at the request of the Company, such Member not Transfer, make any short sale, grant any option for the purchase of, or enter into any hedging or similar transaction with the same economic effect as a Transfer, any Securities of the Company (including any Additional Securities acquired in or following the IPO) for the longer of 210 days following the Registration Event or for such longer amount of time necessary to ensure compliance with federal law ("Lock-Up Period"); provided that the Managers and Officers each also agree not to make any Transfers of Company Securities during such Lock-Up Period. The obligations contained in this Section 7.11 will not apply to a Registration Events relating solely to (i) employee benefit plans on Form S-1 or Form S-8, or similar forms that may be promulgated in the future, or (ii) transactions on Form S-4 or similar forms that may be promulgated in the future. The Members agree to execute such instruments, documents and agreements as the Company or its underwriters may reasonably request to carry out the intent of this Section 7.11.

#### **Member Representations and Warranties**

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#### General Representations and Warranties of the Members

. Each Member represents and warrants to each of the other Members and to the Company as of the date hereof, as follows:

- (a) Such Member's LLC Interest is free and clear of liens and encumbrances (except those expressly set forth in this Agreement) and has not been pledged, assigned or transferred (beneficially or otherwise) to any Person.
- (b) This Agreement has been duly authorized, executed and delivered by, and is binding upon, such Member. There are no consents or approvals of governmental authorities or third parties that are required for the execution and delivery of this Agreement by such Member; the execution of this Agreement by such Member shall not constitute a default under any material contract or agreement to which such Member is bound; and no agreement or obligation exists that affects such Member that has the effect of restricting the ability of the other Members to perform their obligations under this Agreement.
- (c) Such Member is duly formed, validly existing and in good standing under the laws of the jurisdiction in which it has been formed and duly authorized and qualified to do all things required of it under this Agreement and any agreement executed in connection with the transactions herein contemplated.

#### Securities Laws Representations

- . Each Member represents and warrants to each of the other Members and to the Company as of the date hereof, as follows:
  - (a) Such Member is an "Accredited Investor" as defined in Regulation D promulgated under the Securities Act.
  - (b) Such Member's LLC Interest in the Company has been acquired solely by and for the account of such Member for investment purposes only and is not being purchased for resale or distribution; such Member has no contract, undertaking, agreement or arrangement with any Person to sell, transfer or pledge to such Person or anyone else such Member's LLC Interest (or any portion thereof); and such Member has no present plans or intentions to enter into any such contract, undertaking or arrangement.
  - (c) Such Member acknowledges that (i) its LLC Interest in the Company has not and will not be registered under the Securities Act, or the securities laws of any state, and cannot be sold or transferred without compliance with the registration provisions of the Securities Act, and the applicable state securities laws, or compliance with exemptions, if any, available thereunder and (ii) its LLC Interest in the Company is subject to restrictions on transfer contained in this Agreement. Such Member understands that neither the Company nor any of the other Members has any obligation or intention to register the LLC Interests under any securities act or law and it is not expected that any public market for the LLC Interests will arise.
  - (d) Such Member expressly represents that (i) it has such knowledge and experience in financial and business matters in general, and in investments of the type to be made by the Company in particular; (ii) it is capable of evaluating the merits and risks of an investment in the Company; (iii) its financial condition is such that it has no need for liquidity with respect to its investment in the Company to satisfy any existing or

contemplated undertaking or indebtedness; (iv) it acknowledges the economic risk of its investment in the Company, including the risk of losing all of such investment, and is able to bear such risk of loss; and (v) it has either secured independent tax advice with respect to the investment in the Company, upon which it is solely relying, or it is sufficiently familiar with the income taxation of partnerships and limited liability companies that it has deemed such independent advice unnecessary.

- (e) Such Member acknowledges that the other Members have allowed it an opportunity to ask questions and receive answers thereto and to verify and clarify any information contained in this Agreement. Such Member is aware of the provisions of this Agreement providing for Capital Contributions from time to time and the penalties associated with failure to make such Capital Contributions.
- (f) Such Member has relied solely upon this Agreement and independent investigations made by it in making the decision to purchase its LLC Interest in the Company.
- (g) Such Member expressly acknowledges that (i) no regulatory agency has reviewed or passed upon the adequacy or accuracy of the information set forth in the documents submitted to such Member or made any finding or determination as to the fairness for investment, or any recommendation or endorsement of an investment in the Company; and (ii) any anticipated U.S. federal or state income tax benefits applicable to such Member's LLC Interest in the Company may be lost through changes in, or adverse interpretations of, existing laws and regulations.
- (h) Such Member understands that the Company will not register as an investment company under the Investment Company Act, nor will it make a public offering of its securities within the United States.

#### **Duration and Dissolution of the Company**

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#### **Duration and Dissolution**

. Subject to <u>Section 9.3</u> and this <u>Section 9.1</u>, the term of the Company shall continue until dissolved in accordance with <u>Section 9.3</u> hereof. Upon the dissolution of the Company, for any reason whatsoever, the Company shall continue in existence solely for the purpose of winding up and liquidating its affairs.

#### Bankruptcy of Member

. The occurrence of any of the events specified in the Act (including, without limitation, death, adjudication of incompetency, Bankruptcy or insolvency, dissolution or voluntary or involuntary withdrawal as a Member) shall not, in and of itself, cause the dissolution or termination of the Company.

- 9.3 <u>Dissolution</u>. The term of the Company shall terminate and the Company shall dissolve ninety days after the date of the first of any of the following events.
  - (a) Upon the unanimous consent of the Managers.
  - (b) Any dissolution or termination required by the operation of law.

The dissolution of the Company shall not affect the surviving rights and obligations of the Members under this Agreement and the parties agree that none of them will make disparaging statements to third parties regarding another party to this Agreement following such dissolution.

# **Liquidation of the Company**

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#### General

. Upon the dissolution of the Company, the Company shall be liquidated in accordance with this Article 10 and the Act. The dissolution, liquidation and termination shall be conducted and supervised by the Managers or such third party liquidator as the Managers may appoint (the Managers or such other Person, as applicable, being referred to as the "Liquidating Agent"). The Liquidating Agent shall have all of the rights, powers, and authority with respect to the assets and liabilities of the Company in connection with the dissolution, liquidation and termination of the Company that the Managers have with respect to the assets and liabilities of the Company, subject to the rights of the Members hereunder. The Liquidating Agent shall liquidate the Company as promptly as shall be practicable after the dissolution of the Company, consistent with realizing the value of Company assets.

# **Priority**

- . The proceeds of liquidation shall be applied in the following order of priority:
  - (a) To pay the costs and expenses of the dissolution and liquidation;
  - (b) To pay matured debts and liabilities of the Company to all creditors of the Company (including, without limitation, any liability to any Member);
  - (c) To establish any reserves which the Liquidating Agent may deem necessary or advisable for any contingent or unmatured liability of the Company to all Persons (including Members); and
    - (d) The balance, if any, to the Members, in accordance with <u>Section 6.1(b)</u>

Upon the completion of the liquidation of the Company, each Member shall be furnished with a statement prepared by the Company's accountant, which shall set forth the assets and liabilities of the Company as at the date of complete liquidation and each Member's share thereof. Upon completion of the liquidation of the Company pursuant to this <u>Article 10</u>, the Members shall

cease to be members of the Company and the Liquidating Agent shall execute, acknowledge, and cause to be filed a certificate of cancellation of the Company.

#### **Books**; Accounting; Tax Elections; Reports

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#### **Books and Accounts**

. Complete and accurate books and accounts shall be kept and maintained for the Company at its principal place of business. Such books and accounts shall be kept in accordance with procedures applied in a consistent manner. Each Member or its duly authorized representative at its own expense shall at all reasonable times have access to, and may inspect and make copies of, such books and accounts of the Company upon reasonable prior written notice to the Managers, for any purpose reasonably related to the Member's LLC Interest. The Managers shall prepare and maintain <a href="Schedule A">Schedule A</a> attached hereto which shall indicate name of each Member and the Member's status as a Member and Capital Contributions.

#### Records Available

. The Managers shall maintain at the Company's principal office the following documents: (i) a current list of the full name and last known business address of each Member; (ii) a copy of the certificate of formation and all amendments thereto; (iii) copies of all of the Company's federal, state and local income tax returns and of any financial statements of the Company for the three most recent Fiscal Years; (iv) copies of the information related to expenses as set forth in Section 3.7; and (v) copies of this Agreement and all amendments thereto. Such documents are subject to inspection and copying at the reasonable request and at the expense of any Member during ordinary business hours upon reasonable prior written notice to the Managers, for any purpose reasonably related to the Member's LLC Interest.

#### Annual Financial Statements and Reports

. Commencing with the first full calendar year following the date of this Agreement, the Managers will prepare and send to each Member, within ninety days after the end of each Fiscal Year, (i) unaudited financial statements, including a balance sheet and statement of income of the Company as of such year-end and a statement of operations, Members' equity and cash flow for such year-end, (ii) a description of any transactions between the Company or its Subsidiaries; and (iii) a statement of all distributions made to such Member during such year and such Member's Capital Account balance as of such year-end.

#### Reliance on Accountants

. All decisions as to accounting matters shall be made by the Managers, to the extent consistent with the terms of this Agreement, in accordance with procedures applied in a consistent manner.

#### Fiscal Year

. The fiscal year (the "**Fiscal Year**") of the Company shall be the same as its taxable year. The taxable year of the Company shall be the period ending on December 31 of each year, except as otherwise required by the Code.

#### Miscellaneous

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# Power of Attorney

Each Member hereby constitutes and appoints the Board and the Liquidating Agent, with full power of substitution, as his, her or its true and lawful agent and attorneyinfact, with full power and authority in his, her or its name, place and stead, to execute, swear to, acknowledge, deliver, file and record in the appropriate public offices (a) this Agreement, all certificates and other instruments and all amendments thereof in accordance with the terms hereof which the Board deems appropriate or necessary to form, qualify, or continue the qualification of, the Company as a limited liability company in the Commonwealth of Massachusetts and in all other jurisdictions in which the Company may conduct business or own property; (b) all instruments which the Board deems appropriate or necessary to reflect any amendment, change, modification or restatement of this Agreement in accordance with its terms; (c) all conveyances and other instruments or documents which the Board and/or the Liquidating Agent deem appropriate or necessary to reflect a Transfer made in accordance with Article 7, or the dissolution and liquidation of the Company pursuant to the terms of this Agreement, including articles of dissolution; and (d) all instruments relating to the admission, withdrawal or substitution of any Member. The foregoing power of attorney is irrevocable and coupled with an interest, and shall survive the death, disability, incapacity, dissolution, bankruptcy, insolvency or termination of any Member and the Transfer of all or any portion of his, her or its Units and shall extend to such Member's heirs, successors, assigns and personal representatives.

#### Further Assurances

. The Members agree to execute such instruments and documents as may be required by law or which are necessary or appropriate to carry out the intent of this Agreement so long as they do not alter the rights and obligations of the Members under this Agreement.

#### Successors and Assigns

. The agreements contained herein shall be binding upon and inure to the benefit of the permitted successors and assigns of the respective parties hereto.

#### Applicable Law

. This Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts, without regard to the conflicts of laws principles thereof.

#### Severability

. The determination that any one or more of the provisions of this Agreement is unenforceable shall not affect the enforceability of the other provisions of this Agreement.

# Counterparts

I.1 . This Agreement may be executed in two or more counterparts, all of which when taken together shall be considered one and the same agreement and shall become effective when counterparts have been signed by each party and delivered to the other party, it being understood that both parties need not sign the same counterpart. A facsimile, telecopy or other reproduction of this Agreement may be executed by one or more parties hereto and delivered by such party by facsimile or any similar electronic transmission device pursuant to which the signature of or on behalf of such party can be seen. Such execution and delivery shall be considered valid, binding and effective for all purposes. At the request of any party hereto, all parties hereto agree to execute and deliver an original of this Agreement as well as any facsimile, telecopy or other reproduction hereof.

#### Entire Agreement

. This Agreement (including its Exhibits) represents the entire agreement among the parties hereto, and supersedes all prior agreements among the parties hereto, with respect to the subject matter hereof.

# <u>Amendment</u>

. The provisions of this Agreement may be amended or waived at any time and from time to time by the Supermajority Interest, without the consent of any other Member. Without the consent of any other Member, or the Board, the Executive Committee or any Manager may amend Schedule A from time to time to reflect the admission or withdrawal of any Member, or a change in any Member's Capital Contributions, or the appointment or removal of any Manager or Executive Committee Member in each case to the extent permitted under and pursuant to the terms of this Agreement. Notwithstanding the forging, no amendment shall obligate a Member to make additional contributions to the Company, adversely affect the limited liability of a Member, otherwise increase the liability or obligations of a Member without such Member's written consent.

#### Force Majeure

. If the Company or the Managers is delayed by causes beyond its reasonable control in performing any act which this Agreement requires be performed by a specified time, the Company or the Managers, as the case may be, shall be entitled to such additional time to perform such act as is reasonable in light of such delay. This provision shall not relieve the Company or the Managers from the obligation to perform any such act.

#### Notices

. All notices, demands, solicitations of consent or approval, and other communications hereunder shall be in writing and shall be sufficiently given if personally delivered, sent by electronic transmission (including facsimile and electronic mail) or sent postage prepaid by

overnight courier or registered or certified mail, return receipt requested, addressed as follows: if intended for the Company or the Managers, to the Company's principal office, if intended for any Member, to the address of such Member set forth on Schedule A, or to such other address as such Member may designate from time to time by written notice to the Company, or to such other address as such Member may designate from time to time by written notice to the Company. Notices shall be deemed to have been given: (a) when personally delivered; (b) when transmitted on a Business Day by electronic transmission with confirmation of receipt or by facsimile with machine-generated confirmation of transmission without notation of error, if sent before 5:00 p.m. local time of the recipient, otherwise the following Business Day; or (c) if mailed or sent by overnight courier, on the date on which received.

# Waiver of Jury Trial

EACH OF THE PARTIES HEREBY AGREES TO THE FULL EXTENT PERMITTED BY APPLICABLE LAW NOT TO ELECT A TRIAL BY JURY OF ANY ISSUE TRIABLE OF RIGHT BY JURY, AND FULLY WAIVES ANY RIGHT TO TRIAL BY JURY FULLY TO THE EXTENT THAT ANY SUCH RIGHT SHALL NOW OR HEREAFTER EXIST WITH REGARD TO THIS AGREEMENT, OR ANY CLAIM, COUNTERCLAIM OR OTHER ACTION ARISING IN CONNECTION THEREWITH OR THE SUBJECT MATTER HEREOF OR IN ANY WAY CONNECTED WITH THE DEALINGS OF ANY PARTY HERETO IN CONNECTION WITH ANY OF THE ABOVE, IN EACH CASE WHETHER NOW EXISTING OR HEREAFTER ARISING AND WHETHER IN CONTRACT, TORT OR OTHERWISE. THIS WAIVER OF RIGHT TO TRIAL BY JURY IS GIVEN KNOWINGLY AND VOLUNTARILY BY THE PARTIES AND IS INTENDED TO ENCOMPASS INDIVIDUALLY EACH INSTANCE AND EACH ISSUE AS TO WHICH THE RIGHT TO A TRIAL BY JURY WOULD OTHERWISE ACCRUE. ANY PARTY HERETO MAY FILE AN ORIGINAL COUNTERPART OR A COPY OF THIS SECTION 12.10 WITH ANY COURT AS WRITTEN EVIDENCE OF THE CONSENT OF THE PARTIES TO THE WAIVER OF THEIR RESPECTIVE RIGHTS TO TRIAL BY JURY.

#### No Right of Partition or Redemption

. No Member and no successor-in-interest to any Member shall have the right to have the property of the Company partitioned, or, except as otherwise provided in this Agreement, to require the redemption of its interest in the Company.

#### Third Party Beneficiaries

Except with respect to the rights and benefits afforded to the Managers and Officers under Sections 3.8 and 3.9, the provisions of this Agreement are not intended to be for the benefit of any creditor or other person to whom any debts or obligations are owed by, or who may have any claim against, the Company or any of its Members, except for Members, in their capacities as such. Notwithstanding any contrary provision of this Agreement, no such creditor or person shall obtain any rights under this Agreement or shall, by reason of this Agreement, be permitted to make any claim against the Company or any Member.

#### Arbitration

. Any dispute, controversy or claim arising out of or relating to this contract, including the validity, invalidity, breach or termination thereof, shall be determined by binding arbitration administered by the American Arbitration Association and conducted in accordance with the Commercial Arbitration Rules of the American Arbitration Association in effect on the date demand for arbitration is made. The place of arbitration shall be Boston, Massachusetts. There shall be a single arbitrator appointed by mutual agreement of the parties. If the parties are unable to agree upon the appointment of an arbitrator within fourteen days of delivery of a demand for arbitration by claimant to the respondent, then the American Arbitration Association shall appoint the arbitrator in accordance with the aforementioned rules. The decision of the arbitrator shall be final and binding on the parties, and not subject to appeal. Judgment on the arbitration award may be entered in any court having jurisdiction thereof. The costs and expenses of any arbitrator shall be borne fifty percent (50%) by the Member and fifty percent (50%) by the Company, provided that such arbitrator, as part of his/her decision, may award costs (including attorneys' fees) to the prevailing party if such arbitrator believes that a party has not brought or prosecuted such a claim in good faith.

12.15 <u>Waiver of Potential Conflicts of Interest</u>. Each of the Members and the Company acknowledges that Drummond Woodsum & MacMahon ("<u>DW</u>") has represented Ember Gardens Holdings LLC. Each of the Members and the Company acknowledges that DW is also representing the Company in preparing this Agreement and the completion of the transactions contemplated hereby. By executing this Agreement, each of the Members and the Company hereby waives any actual or potential conflict of interest which may arise as a result of DW's representation of both the Company and Ember Gardens Holdings LLC. Each of the Members represents that it has had the opportunity to consult with independent counsel concerning this Agreement and regarding this conflict waiver.

[Remainder of Page Intentionally Left Blank]

IN WITNESS WHEREOF, the undersigned have executed this Limited Liability Company Agreement of Ember Gardens Cape Cod LLC as of the date first written above.

# **MEMBERS:**

Ember Gardens Holdings LLC
By: Its:
Anita Halani, individually
Matthew Griffin, individually
Old House LLC
By:

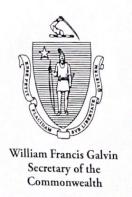
# Schedule A

Member	Capital Contribution	Units	Ownership Percentage
Anita Halani	\$2,500,00.00*	5100*	51%*
Ember Gardens Holdings LL	C	3900	39%
Old House LLC		500	5%
Matthew Griffin		500	5%

<sup>\*</sup>Subject to Section 5.2 of the Agreement.

Initial Managers:

Shane Hyde Anita Halani



# The Commonwealth of Massachusetts Secretary of the Commonwealth State House, Boston, Massachusetts 02133

# January 18, 2022

# TO WHOM IT MAY CONCERN:

I hereby certify that a certificate of organization of a Limited Liability Company was filed in this office by

# EMBER GARDENS CAPE COD, LLC

in accordance with the provisions of Massachusetts General Laws Chapter 156C on November 2, 2021.

I further certify that said Limited Liability Company has filed all annual reports due and paid all fees with respect to such reports; that said Limited Liability Company has not filed a certificate of cancellation; that there are no proceedings presently pending under the Massachusetts General Laws Chapter 156C, § 70 for said Limited Liability Company's dissolution; and that said Limited Liability Company is in good standing with this office.

I also certify that the names of all managers listed in the most recent filing are: SHANE HYDE

I further certify, the names of all persons authorized to execute documents filed with this office and listed in the most recent filing are: **SHANE HYDE** 

The names of all persons authorized to act with respect to real property listed in the most recent filing are: SHANE HYDE



In testimony of which,

I have hereunto affixed the

Great Seal of the Commonwealth
on the date first above written.

Secretary of the Commonwealth

Villian Travis Galein

MA SOC Filing Number: 202143901110 Date: 11/2/2021 4:43:00 PM



# The Commonwealth of Massachusetts William Francis Galvin

Secretary of the Commonwealth, Corporations Division
One Ashburton Place, 17th floor
Boston, MA 02108-1512

Telephone: (617) 727-9640

Cert	ificat	90)	)rgar	izatio	D
	eral La				

Identification Number: 001494574

1. The exact name of the limited liability company is: EMBER GARDENS CAPE COD, LLC

2a. Location of its principal office:

No. and Street:

254 NEWHILL AVENUE

City or Town:

**SOMERSET** 

State: MA

Zip: 02726

Country: USA

Minimum Fee: \$500.00

2b. Street address of the office in the Commonwealth at which the records will be maintained:

No. and Street:

254 NEWHILL AVENUE

City or Town:

**SOMERSET** 

State: MA

Zip: 02726

Country: USA

3. The general character of business, and if the limited liability company is organized to render professional service, the service to be rendered:

THE PURPOSES OF THE COMPANY IS TO APPLY FOR A RETAIL LICENSE WITH THE CCC.

- 4. The latest date of dissolution, if specified:
- 5. Name and address of the Resident Agent:

Name:

SAMUEL P. REEF, ESQ.

No. and Street:

LAW OFFICE OF SAMUEL P. REEF

77 POND STREET

City or Town:

SHARON

State: MA

Zip: <u>02067</u>

Country: USA

- I, <u>SAMUEL REEF</u> resident agent of the above limited liability company, consent to my appointment as the resident agent of the above limited liability company pursuant to G. L. Chapter 156C Section 12.
- 6. The name and business address of each manager, if any:

Title	Indivídual Name	Address (no PO Box)
	First, Middle, Last, Suffix	Address, City or Town, State, Zip Code
MANAGER	SHANE HYDE	254 NEWHILL AVE. SOMERSET, MA 02726 USA

7. The name and business address of the person(s) in addition to the manager(s), authorized to execute documents to be filed with the Corporations Division, and at least one person shall be named if there are no managers.

Title	Individual Name	Address (no PO Bax)
	First, Middle, Last, Suffix	Address, City or Town, State, Zip Code
SOC SIGNATORY	SHANE HYDE	254 NEWHILL AVENUE

# LAW OFFICE OF SAMUEL P. REEF

77 Pond Street Sharon, MA 02067

Telephone: 781-784-7777 | Fax: 781-784-1856

Samuel P. Reef, Esq.

March 19, 2021

Mr. Anthony Scalfani
Massachusetts Secretary of State Office
McCormack Building
I Ashburton Place
Boston, MA 02108
Anthony scalfani@sec.state.ma.us

RE:

Requested letter consenting to name use

EMBER GARDENS CAPE COD, LLC

FEIN: 001494575

Dear Mr. Scalfani:

Please accept this letter as owner consent to the use of the name Ember Gardens Cape Cod, LLC. Per your email on March 17, 2021, you rejected the Certificate of Organization for Ember Gardens Cape Cod, LLC because it has a name conflict with Ember Gardens Boston, LLC, an LLC which already exists. As you note, the owner is the same for both Ember Gardens Boston, LLC and Ember Gardens Cape Cod, LLC. The owner consents to the use of the similar name in both LLC's.

Per your instructions, once I receive confirmation from you that you have received this letter via email, I will resubmit the Certificate of Organization for Ember Gardens Cape Cod, LLC.

Thank you for your assistance in this matter.

Very truly yours,

Samuel P. Reef SPR/srl

Authorized by:

SOMERSET MA 02726 USA				
	COMEDEET	NAA	02726	TICA

8. The name and business address of the person(s) authorized to execute, acknowledge, deliver and record any recordable instrument purporting to affect an interest in real property:

Title	Individual Name First, Middle, Last, Suffix	Address (no PO Box) Address, City or Town, State, Zip Code
REAL PROPERTY	SHANE HYDE	254 NEWHILL AVENUE SOMERSET, MA 02726 USA

9. Additional matters:

SIGNED UNDER THE PENALTIES OF PERJURY, this 2 Day of November, 2021, SHANE HYDE

(The certificate must be signed by the person forming the LLC.)

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MA SOC Filing Number: 202143901110 Date: 11/2/2021 4:43:00 PM

#### THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are deemed to have been filed with me on:

November 02, 2021 04:43 PM

WILLIAM FRANCIS GALVIN

Secretary of the Commonwealth

# **Department of Unemployment Assistance Affidavit**

I, Shane Hyde, CEO of Ember Gardens, was not able to register for a certificate of good standing from the Department of Unemployment Assistance because our establishment currently does not have any employees.

Signature:

Date:

# **Business Plan**

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# **Executive Summary**

# 41 MA-6A Cranberry Highway

Ember Gardens is a group of passionate farmers and cannabis professionals, all born and raised in Massachusetts. We are legacy operators, some who have served time for cannabis, and others who have been directly affected by the War on Drugs. Ember Gardens is proud to be part of the Massachusetts Social Equity Program and a Boston Equity business. Having just been approved for a retail recreational cannabis dispensary on the famous Newbury Street in Boston, we are now looking to bring our brand to Orleans, another iconic Massachusetts destination.

The EG team has a deep understanding of the unique nature of the cannabis industry through years of experience in the West Coast medical markets and extensive work in the highly regulated Massachusetts medical and adult-use markets since inception. On the team, there is direct experience opening and operating retail cannabis dispensaries in Massachusetts, which will greatly impact a timely and successful operation in Orleans. Ember Gardens is dedicated to organic and regenerative farming practices through no-till organic farming methods and we pride ourselves on natural manufacturing techniques such as ice-water hash and other solventless extractions and infusions, all which produce high quality, clean products that you can trust.

Because all of the founders are born and raised Massachusetts locals, we have all spent our entire lives frequenting and exploring the Cape and Islands. This iconic destination is where we have spent some of the most fun months of the year; family vacation homes in Eastham, fishing trips out of Chatham, and surfing on Nauset beach. The Cape is near and dear to the hearts of all of the co-founders and senior partners.

One of the original co-founders (and COO) of Ember Gardens, Dan Gillan was introduced to this project through his life-long friend Matt Griffin. Matt met MaryAnn and Fred Fulcher, the property owners, in 2018 and have been working diligently to vet various cannabis companies to find the right match for this unique location. After thoroughly impressing Matt and MaryAnn with Ember Gardens' vision for this retail store in Orleans, the teams joined in this venture resulting in the creation of Ember Gardens Cape Cod LLC.

Our company has experience raising capital for our various license types across the Commonwealth, raising seven-figures to date. Along with already raising a six-figure sum for the Orleans dispensary from our local partner MaryAnn, we also have a single high net worth individual funding our other licenses. If approved by your Board, he is ready to fully fund this operation as soon as possible. As Social Equity applicants, we are granted expedited application review and processing through the state Cannabis Control Commission and we expect to be open before summer 2022 with our robust plan and experience.

At Ember Gardens, our core belief is to become part of the community being more than just another business. We care deeply about working with the local community and understand how critical this is to successful partnership. By taking on local partners we will ensure that our plan and designs meet the spirit and character of Orleans and the Cape in general, and that equity from the business stays truly local. This is part of the reason why we have partnered with MaryAnn to create an authentic Cape Cod business and experience.

Ember Gardens curates an upscale, local craft cannabis experience that would be perfect for Orleans. This community not only aligns well with our vision, but the location also matches our core brand mission of a deep connection to nature. This location is directly adjacent to the water while simultaneously pledging to preserve one of the oldest fishing grants in Orleans - in operation since 1940.

# **Location & Neighborhood Summary**

We were able to secure via lease a compliantly zoned location on Route 6A, a high-profile retail area in Orleans. This location is compliantly zoned, being 500 feet away from any K-12 public school. Prior to opening Ember Gardens will ensure compliance with all local zoning. With a location that is architecturally part of the neighborhood's overall aesthetic character, our goal for our dispensary is to blend in to the neighborhood as much as possible, with planning for our physical design, business operations, product selection and everything in-between focusing on accomplishing that goal.



# **Building Design Summary**

In the main building, the retail floor will be approximately 1,400 sq ft. with a total square footage of the facility approximately 2,300 square feet.

We have worked with a rendering artist to complete conceptual exterior designs. We are including the designs here.





# **Security Summary**

Headed by our Chief of Security Aaron Washington, our security staff will be trained professionals that will be equipped to supervise various security tasks including but not limited to customer ID processing, observation of camera feeds, securing product/cash inflow and outflow, and incident responses. We will also have our staff ensure customers do not use any cannabis products in or around the dispensary. With our customers, employees, neighbors, and the general populace in mind, we will develop through standard operating procedures that will provide strict instructions and protocols for all aspects of the operation. These procedures will be paired with state-of-the-art security technology. Per state regulations, our facility will be outfitted with all the necessary security equipment in order to provide a safe and secure environment for our customers and employees. The best in-class security cameras, alarms, locks, and safes will be set up and implemented by a security company with experience in outfitting cannabis dispensaries. We will ensure there are also backup systems in the event of power outages, so the location always stays secure. All products will be stored in a highly secure vault, with the only exceptions being the small sample quantities displayed on the retail floor. At closing, these sample quantities will also be returned to the vault. The vault will only be accessible to authorized personnel.

Another main component of security are the product and cash pickups and drop-offs. Products will be dropped off on demand at the rear of the building, so as not to disturb or create any type of security risk. The product drop-offs (or pickup for unsold products) will occur at times negotiated and agreed upon with our immediate neighbors in order to lessen the amount of disruption as much as possible. It will also be overseen by our security personnel, with the exact times being random and unannounced in order to prevent any security incidents. Our company will employ a professional cash pickup service (such as Brinks) to transport all cash funds to our partner bank, GFA Credit Union. These pickups will also occur outside of operating store hours and will be performed at a random cadence to decrease risk. Our own security personnel will also assist and oversee the cash pickup service company to ensure an orderly and compliant process. All of this and more are detailed in the Security Plan Overview.

# **Retail Operations**

Our location will be modeled as an upscale dispensary with a focus on product quality and superior customer service. Our operations will also be geared towards one of primary goals of being a good neighbor and fitting seamlessly into the community.

After parking, customers will enter through a security checkpoint onto the retail floor, where they will have three options. The first is to pick up an order that was previously placed online. After payment and a second (or third) ID check, one of our Retail Associates will bring the order out to the customer. The second option will allow the customer to browse and checkout on their own via tablet style checkout stations, with no human interaction until the order is made and prepared. Then a Retail Associate will do a second ID check and accept payment when handing

the customer his or her order. Finally, a customer may buy our products the old fashion way, with interactions with our knowledgeable Retail Associates, who can direct and assist the customer find out what product suits them best. Then as always, at the time of purchase a second ID check will occur before the payment and the execution of the order. We plan on having a spacious retail floor that will allow space to our customers from both each other and our staff (if desired!). It will also have multiple display cases, allowing customers to browse products without congesting the flow of traffic and holding up other customers. Finally, a separate exit will be made available to the customers that doesn't mix and impede the customers entering or currently still shopping on the retail floor.

## **Customer Traffic Summary**

Due to the high-traffic nature of our location during the summer months, controlling traffic and customer lines and preventing loitering will be a key part of our duties of being a good neighbor. Thus, we have tailored core operations around being able to control lines and loitering including our customer flow system and our foot-patrol security procedures.

#### Feasibility of the Site

- We plan to have six full service customer POS stations, a purpose-built online order pickup area, and four self-service tablet style check out stations allowing for plenty of room and a good process flow inside of the store. With approximately 15 parking spaces, we anticipate that the flow of traffic through the store will exceed the parking turnover.
- There will be handicap parking directly adjacent to the main front entrance
- We are planning to expand our entrance into a two-way driveway, allowing cars to enter and exit simultaneously, helping mitigate any vehicle lines attempting to enter and exit the parking lot.

#### **Intended Traffic and Parking Problem Mitigation Measures**

- We agree to work with the Orleans Police Department on police details to help control the flow of traffic entering and exiting the dispensary. We will continuously work with the Town of Orleans to ensure there are no traffic disruptions from our operation.
- An offsite satellite parking lot with transportation for employee parking will be negotiated if deemed necessary.
- Ember Gardens agrees to conduct a traffic study per Town of Orleans request.

- Security will limit the flow of customers inside the building in order to control the flow of traffic. If lines form, we will use line management methods to route customers along the paved pathway and behind the building, out of sight from the main road.
- Security will perform foot patrols around the exterior of property to control all lines and prevent any loitering - asking patrons to enter the store or leave, preventing any congestion, consumption, or secondary transactions in the parking lot.
- All lines will follow strict COVID-19 guidelines, allowing for 6 feet of social distancing inside and outside the store. Security will limit the occupancy of the building as determined by the CDC and the Town of Orleans.

## **Employment Plan Summary**

We anticipate having over 20 employees during summer months (May through September) and over 10 during the winter. Below are the employee roles with estimated numbers:

**General Manager** – The General Manager oversees day-to-day operations of the dispensary, managing core department managers (Security, Sales, Customer Services, Inventory) and managing all strategies and tasks related to facilities, accounting, sales and marketing, and public relations. He or she has financial responsibility for the P&L and is responsible for successful strategy execution. This position reports to and is accountable to the corporate officers.

The General Manager provides leadership to all departments throughout the dispensary. He or she keeps tight control of the senior management-approved budget and oversees operations according to established policies and procedures. This staff member is ultimately responsible for overall building appearance, cleanliness, comfort, functionality, safety, security, and overall customer experience.

Finally, this position is ultimately responsible for employees' strict adherence to laws and regulations concerning marijuana. We will have two General Managers at this location, with one being in a junior management role.

Retail Associates (Budtenders) – An employee who works at the storefront and represents the cannabis dispensary. Retail Associates are responsible for educating consumers about the effects, benefits, and overall experience of cannabis products. While they are typically not medically trained, these marijuana dispensary employees serve as important guides to using cannabis products, and tailor their customer and patient service to all levels of experience. The job description for budtenders usually entails a number of responsibilities in the dispensary. The role typically includes:

- Acting as the face of the dispensary, greeting customers
- Facilitating the sale

- Educating customers about a variety of cannabis products, including flower, edibles, and concentrates
- Staying abreast of new products, strains, changes in laws, and industry trends in order to provide the highest level of service to customers
- Weighing and packaging products as needed
- Providing recommendations on cannabis products based on customer requests
- Maintaining medical cannabis patient information and proper records (if at a medical dispensary)
- Advising customers on proper safety measures to follow when consuming cannabis
- Verifying proper identification and paperwork from customers
- Assisting in various dispensary operations, including operating the cash register and maintaining hygienic conditions.

There would be a combination of full-time and part-time employees for the Retail Associate role. We expect to have over 15 Retail Associates during the summer, and at least 8 during the winter.

**Security Staff** – Due to the industry potentially being in all cash and the high value of the product being stored and transported, it has been common for cannabis businesses to have hired security either on the payroll or via outsourcing. While the usual high level of physical security on the site is good enough to deter most cases of robbery on premises, there is a need for a person to be present during business hours to monitor said security equipment and to respond to any incidents. The security guard will also handle any customer/visitor management to ensure compliance with such regulations. Hires would be people with previous private security, military or law-enforcement experience. There will be four Security Staff hired in the summer and two in the winter.

# **Product Assortment Summary**

To cater to our planned customer type, we plan on providing a diverse selection of cannabis products ranging from exotic cannabis flower to different infused products and extractions. Ember Gardens currently holds cultivation and manufacturing licenses and we plan on supplying our Orleans location with our product at some point in the future. However, we also plan on sourcing products from other growers and producers across the state, and for our location down the Cape we plan on giving preference to local growers and manufacturers. Later in the plan we discuss in detail the product types we plan to provide and our process of sourcing product as well as all inventory tracking procedures.

# **Community Relations Summary**

Our company plans on giving back to the community that is willing to host us, and we plan on being active in both the city and the neighborhood. Having a Social Equity background, we know well what a helping hand can do for people in need. We also want to get rid of the misnomer of criminality that is sometimes associated with the cannabis industry. In order to

achieve this, we have numerous programs we plan to set up with the city, neighborhood, and the state. Through training programs, and financial support we plan on assisting those wanting to enter the cannabis industry, those impacted by the "War on Drugs", and those organizations that are fighting to create inclusion and race equality. Specifics of these plans are below in the operational details section.

#### **Orleans Donations**

Ember will pledge \$40,000 to these four organizations annually (\$10,000 each) and have another \$10,000 budgeted annually to go to an organization of the town's choosing for a total budget of \$50,000 annually allocated for charitable donation. We are also willing to accept any input from Orleans with suggestions on who to partner with as an alternative if needed.

Orleans Conservation Trust - Protecting land since 1970.

Nauset Together We Can - Providing programs and activities that support, empower and engage the youth of the Nauset community.

Orleans After School Program - Non-profit organization providing after school care to Orleans students from Kindergarten through 12 years of age.

Homeless Prevention Council - Provides: access to housing programs and funding, budgeting assistance, a network of community resources, applications for fuel assistance and other opportunities for assistance, and access to job training and educational resources.

# **Budget Summary**

-	
PHASE/EVENTS	
Salary & Benefits: (*incl. payroll tax) - 25% Salary Costs for EG Management	\$253,866
Shane (\$100k) - \$9,117 Total Monthly	\$25,072
Dan (\$140k) - \$12,775 Total Monthly	\$35,13
George (\$70k) - \$6,382 Total Monthly	\$17,55
Desmond (\$65k) - \$5,926 Total Monthly	\$16,297
Construction Manager (Owner's Rep.) (\$104k) -	
\$8,666 Monthly	\$23,833
Benefits \$200/person (25% per person for EG	50.50
mangement)	\$8,600
HR/Payroll Admin Costs (50%)	\$600
Orleans General Manager (\$100k)	\$36,500
Orleans Assistant General Manager (\$60k)	\$10,950
Other Orleans Staff (18 retail +4 security)	\$79,336
CCC/Municipal Food	<b>*10.00</b>
CCC/Municipal Fees CCC License Fees	\$10,000
Orleans ZBA	\$6,000 \$1,000
Orleans Planning Board	\$1,000
Orleans HCA Costs	\$1,000
Orleans Other Fees	
Offeatis Offer Pees	\$2,00
Rent	\$58,750
Down Payment	\$50,000
_	
Monthly	\$8,75
Building/Construction:	\$1,351,00
Architect & Engineers	\$70,000
Interior/Exterior Design	\$21,000
Traffic Study	\$25,000
Site Work (Parking Lot, Curb Cut, Leveling)	\$175,000
Building Demo	\$40,000
Building Framing Work	\$100,000
Building Exterior Work (Shingles, Windows,	V.00,00
Roof, Glazing, Entrance Door, Handicap	
Access, Ramps, Porch, Sign, etc)	\$200,000
Building Interior Work (Displays, plumbing, electrical, sheet rock, flooring,	\$250,000
Security Work	\$150,000
Retail Equipment (POS & IPad)	\$35,000
FF8E	\$65,000
General Contractor Costs	\$120.000
Other/Contingency	\$100.00
outer contangency	<b>\$100,00</b>
Inventory:	\$800,000
Finished Goods Deposits	\$75,000
Finished Goods Payments	\$725,000
White Label Packaging	\$120,000
Other:	\$274,75
Branding	\$35,000
Website Design / Implementation	Si
Marketing/Printed Goods	\$100,000
Software	\$7,50
Office Computers & Laptops	\$10,000
Office Expenses	\$6,000
Legal	\$5,000
Insurance	\$31,000
Banking/Cash Handling	\$10,75
Utilities	\$3,500
Traffic Management (Police Detail)	\$15,000
Unexpected Costs	\$51,000

# **Company History**

- Founded in 2018, Fuego Farms Inc. (now known as Ember Gardens) has primarily been working to secure its recreational cultivation and manufacturing licenses, only moving into retail recently.
- In 2018, we secured a properly zoned property in Middleborough, MA, near Plymouth.
   In early 2019, we secured our Host Community Agreement with the town and submitted our application to the CCC shortly after.
- In mid-2019, one of our founders, George Friedlander, was accepted into the state's Social Equity Program. In early 2020, a second founder, Desmond Hyde, was also accepted into the program. Two of our original three founders are now part of this unique program.
- Our cultivation and manufacturing license applications were deemed complete in Feb. 2020 by the CCC. We received both of our provisional licenses on April 9th, 2020.
- In March 2021, we secured an agreement to use the Route 6A property for retail operations, beginning our journey to secure local approvals from the Town of Orleans in order to open our dispensary. Ember Gardens is set to be the name of our retail locations.

#### **The Ember Gardens Team**

# **Company Founders**

#### Shane Hyde

From Somerset, MA, Shane graduated from the University of Tampa and has worked in the financial industry for over six years for the hedge fund Bridgewater Associates. At Bridgewater, Shane has learned how a world class organization runs and operates, including how a unique culture of radical truth and transparency between colleagues better both the individual and the firm. He is focused primarily on corporate finance, accounting, HR, and project management while always having an immense passion for cannabis and immersing himself in the workings of the industry since legalization here in Massachusetts. Finally, he will implement the same culture that demands open thought and meaningful disagreement to ensure that Ember Gardens operates as an idea meritocracy.

#### George Friedlander

George is from Fall River, MA. After graduating from Durfee Highschool in 2006 he worked at Amtrak for 3 years in South Boston. After leaving Amtrak he followed his passion of growing cannabis by traveling to the mountains of Northern California. Here he worked on grow operations as large as 300 acres. He has been involved in the cannabis industry for over 8 years in legal states such as California, Oregon and Washington. He has helped with the startup of trademarked "Dank Granny" by MedPro, a medical company based in California. His methods of growing are not that of the usual cannabis cultivation. He encourages "No Till Organic" regenerative agricultural techniques that are not common amongst cannabis

cultivators. He strives to provide people with the knowledge and understanding of cannabis, teaching them the benefits of the plant and how it can positively impact people's lives as medicine. George is a current member of the Social Equity Program set up by the CCC. George's initial management position will be Head of Cultivation.

#### Dan Gillan

From Andover, MA, Dan has worked extensively in the regulated cannabis industry in both California and Massachusetts for the past 6 years including Senior Management roles within large scale regulated operations in Massachusetts growing and managing teams of 40+ employees.

In 2013, Dan was hit by an SUV while riding his motorcycle which left him in critical condition with four broken vertebrae in his spine, a frontal lobe brain injury, and many other complications. One year later, after the initial phase of physical recovery, Dan sold his studio business in Andover and travelled the US in an Airstream camper across 36 states and 13 national parks. In 2015, Dan finally landed on a few cannabis farms in Santa Cruz and Mendocino County, CA where he began to learn his craft and construct his dreams for the industry. He later went on to start a lab tested solventless extraction company which was on shelves in dispensaries in Santa Cruz, San Jose, Los Angeles, and Orange County in 2015 and 2016. In 2017, Dan was recruited back home to Massachusetts where the industry started growing rapidly.

Cannabis has helped Dan entirely stop the use of all opioid and non-opioid pain medication which was originally assumed to be a life-long necessity due to the severe trauma to his body. Cannabis has been a huge part of Dan's journey to healing from his injuries and a big part of the drive behind his passion for product development and for doing what is right in this industry.

His dedication to helping people, combined with his expertise in cannabis science and entrepreneurial spirit, makes him a natural fit. He has a proven track record in growing and running scaled cannabis operations, launching successful products and partnerships, and is also an expert in the strict compliance regulations of Massachusetts.

#### <u>Desmond Hyde</u>

From Somerset, MA, Desmond is a cannabis advocate that has been working towards breaking into this industry since legislation in 2016. After graduating from his local community college, he dove into his passion for cannabis and business by joining his longtime friends and family to create Ember Gardens. As a member of the Social Equity Program, Desmond believes that the cannabis industry and Ember Gardens have a chance to help right the wrongs and give back to the same communities and people harmed by the terribly misguided War on Drugs.

#### **Senior Team & Partners**

#### Thomas O'Neill III

Thomas P. O'Neill III is the founder and chief executive officer of O'Neill and Associates, New England's leading public relations and government affairs consulting firm. O'Neill and Associates integrates federal, state and local government relations with strategic communications, media relations and marketing to provide custom public affairs campaigns to clients in a diverse range of industries.

A former state legislator and Lieutenant Governor of the Commonwealth of Massachusetts, Mr. O'Neill's work has long focused on the intersection of government, business and nonprofit causes. His expertise spans the public and private sector in areas that include transportation, healthcare, higher education, financial services and nonprofit development.

From offices in Boston, Massachusetts and Washington, D.C., Mr. O'Neill oversees all aspects of O'Neill and Associates, including strategic planning, marketing, long-term growth and client servicing. From 1975 to 1983, Mr. O'Neill served as Lieutenant Governor of the Commonwealth of Massachusetts. During his term in office, Mr. O'Neill created and administered the Commonwealth's Office of Federal-State Relations in Boston and Washington, D.C. His work focused largely on securing federal transportation infrastructure funding for the state by coordinating the efforts of New England governors with the Northeast and Midwest congressional delegations. During his term of office, he also served on the U.S. State Department Ambassadorial Screening Committee. From 1973 to 1974, Mr. O'Neill represented the City of Cambridge and the Town of Belmont in the Massachusetts House of Representatives.

A longtime leader in Greater Boston's health care sector, Mr. O'Neill has served in prominent roles on several health care governing boards including Tufts Health Plan, Mount Auburn Hospital and Caregroup. He is also prolific in his community and philanthropic work. In addition to his longtime presence on the Boston College board of trustees, Mr. O'Neill serves on the boards of the Massachusetts Hospital Schools Foundation, the Women's Lunch Place, Project Bread, the International Fund for Animal Welfare, and the American Ireland Fund. He currently acts as the chair of the board for Tufts Health Plan Foundation and has recently become the first President of the Boston Irish Abbey Theatre Association. He is particularly active with Cristo Rey Boston, the innovative work-study program that began at his alma-mater North Cambridge Catholic High School. He is also a member of the board of Catholic Democrats, a national advocacy organization dealing with faith and politics.

The oldest son of the late U.S. Speaker Tip O'Neill, Mr. O'Neill began in politics by running his father's campaigns and later his own. Mr. O'Neill earned a bachelor's degree from Boston College and a master's degree in public administration at the Harvard John F. Kennedy School

of Government. Thomas will serve on the Ember Gardens Board of Directors. He joined the team in March 2020.

#### **Aaron Washington**

Aaron was a 28-year veteran of the Massachusetts State Police Force, serving 26 years within the state SWAT team, with the last 10 years as the SWAT team's head. Aaron was also in the Massachusetts National Guard for 28 years, serving primarily as military police. Since retiring, Aaron has owned his own security company, dealing primarily with security details for VIPs. Aaron will be serving as our Chief Security Officer and will lend his vast experience to help Ember Gardens set up a secure location and to develop robust security-related procedures. Aaron joined the team in March 2019.

#### **Advisory Board**

Below are individuals who are willing to provide their expertise in advising the Ember Gardens founders and management in the areas that represent their respective fields.

#### Michael N. Kent, MS, Ph.D.

Mike is an academic with a focus on microbiology. He received his Ph.D. in Biomedical Sciences from Wright State University in 2002, which is where he also received his MS degree in Microbiology & Immunology in 1996. Since 2010, he has been a graduate assistance professor at Boonshoft School of Medicine at Wright State. Before that, he has taken apart in numerous research studies and projects in microbiology ranging from the Air Force to the National Institute of Health. Michael's expertise in microbiology will assist our team in the R&D of cannabis. Helping EG to understand more about the foundational molecular makeup of the cannabis plant and supporting our cultivation and manufacturing teams in using that knowledge to produce better medical cannabis products, Michael will be an important cog of our team in the future.

#### W. Stanley Hyde

Stanley has over three decades of construction and project management experience and most recently worked for the Kraft Group/New England Patriots. He has been involved in the day-to-day management of large size projects, such as the construction of Gillette Stadium in Foxborough. Stanley has already helped Ember Gardens develop its approach to construction planning and design and will be heavily involved in the in-depth planning and management/execution of the company's production and retail sites.

# **Strategic Partnerships**

Below are companies and organizations that we have partnered with so far.

#### **Cannabis Center of Excellence**

The Virtual Cannabis Center of Excellence, INC. (CCOE, INC.) is a registered 501c3 non-profit organization that conducts citizen-science focused



population studies and programs in the areas of community engagement, medical cannabis, adult-use cannabis, and social justice in the cannabis industry. The CCOE serves as a virtual resource & network of cannabis industry professionals, academics, policy makers, healthcare providers, consumers, and patients who aim to break the stigma and advance social justice in the cannabis industry. Website: <a href="https://www.cannacenterofexcellence.org/">https://www.cannacenterofexcellence.org/</a>

Ember Gardens is partnered with CCOE for our Positive Impact Plan, which is described later in this plan.

#### Janover LLC

Janover LLC is an accounting firm headquartered in New York City. In business for 80 years offering assistance to various industries and clients, Janover entered the cannabis world 6 years ago when they hired/assembled their own cannabis tax and accounting experts into a team able to service



any type of cannabis company within any US state. Janover LLC became a partner in February 2020. Website: http://www.jrllc.com/

#### **GFA Federal Credit Union**

GFA Federal Credit Union is a credit union/bank located in Gardner, Massachusetts. They made headlines as the first bank to service recreational cannabis companies in mid-2019. Along with providing traditional services to cannabis companies such as we, they also are beginning a pilot program to provide asset-backed lending directly to cannabis companies. Ember Gardens became a partner in February 2020, upon Ember passing the vetting process. Website: <a href="https://www.gfafcu.com/">https://www.gfafcu.com/</a>



#### O'Neill and Associates

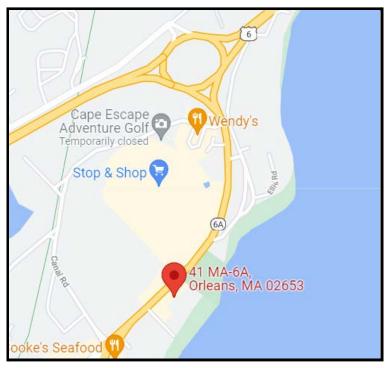
In 1991, former Lieutenant Governor Thomas P. O'Neill III envisioned a new paradigm for the traditional lobbying business by integrating communications and government relations to create a better brand of public affairs—one that achieves the greatest reach and the highest results. He assembled seasoned government and public



relations professionals with diverse backgrounds and created a model company. Besides Tom joining our Board of Directors, O'Neill and Associates will be our lead partner in opening our Boston retail location. With reach extending throughout Boston, New England and the nation they will serve as a partner for Ember Gardens both in Massachusetts and beyond for lobbying, brand messaging, and other related areas. O'Neill and Associates became a partner in March 2020. Website: <a href="https://www.oneillandassoc.com/">https://www.oneillandassoc.com/</a>

# **Details of Location & Operations**





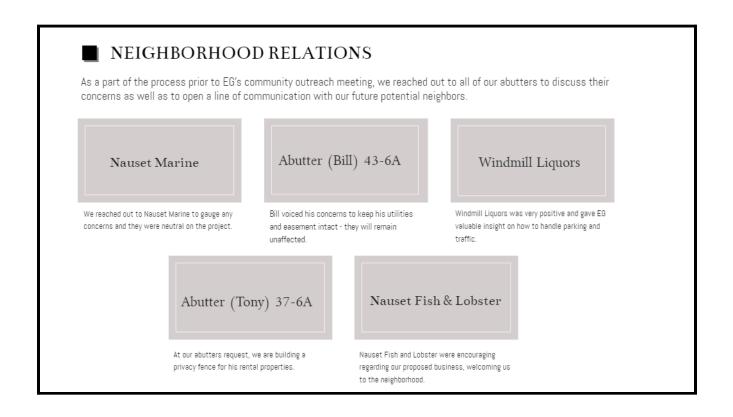
### **Neighborhood Relations**

Ember Gardens values community feedback and constructive criticism to create the best operational plan for each specific site. These are examples of some of the changes we have made based on feedback from the community.

Ember Gardens has implemented a traffic flow designed for maximum efficiency and safety, forbidding customers to take a left out of the parking lot through monitoring the exit with a traffic attendant. This will be a zero tolerance policy and customers who do not obey EG visitor procedures will be blacklisted from our store.

Ember Gardens received feedback from its abutters to add privacy fences and more natural landscaping to further mitigate any nuisance created by operating.

Continuous Feedback: Our company will continue and formalize a process to maintain an open feedback channel for all our neighbors directly with company management – which has already started in wake of our Community Outreach Meeting. Additionally, prior to making any large operational changes that may impact the neighborhood in the future, we commit to conducting a community outreach process to take in feedback and work to address concerns so that no possible disturbances will occur.



# **Building Exterior**

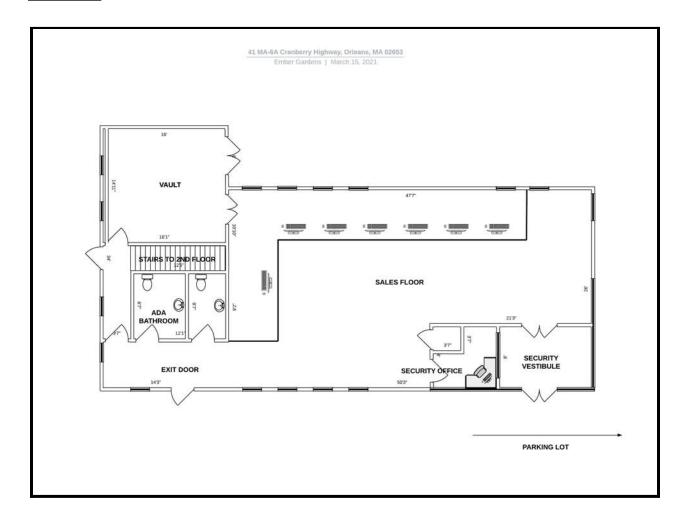






# **Building Interior**

#### Floor Plan



## Layout, Branding, & Theme

The interior of the building will however be altered to match the design theme we plan on establishing with our brand, which will be a modern and clean look with a focus on wood veneer finishing. The natural wood choice will be a whiter, light color that will brighten up the space, which will be especially important as no natural light will be visible on the sales floor. It will also have numerous ties to nature, including pictures, displays, and furniture fixtures such as tables. Examples of the planned aesthetics of the interior of the location are below:



The walls that will be wood veneer will be in panels, similar to the picture above. Some panels will be replaced with TVs that will showcase our menu and products. Other panels will be replaced with pictures/images of nature that resonate with our Ember Gardens brand, with some examples below.





(This is an example of how some of the wood panels would be replaced with TVs, artworks, plant walls and more. This example is a TV.)

The location will also encompass display cases, plant fixtures and furniture that align with the same brand image and upscale feel of the store such as living walls and live-edge tables. Some examples are below...





# **Customer & Operational Flow**

- Customers will be able to pre-order on the website, over the phone, or in person via third party technology provider / booking software integrated into our website and POS software.
- Customers will arrive at the location and check in with the security team to undergo an ID check.
- Customers will be asked to show their ID again to the retail associate helping them and then will browse the store displays, menu options, and eventually place their order with the retail associate who can answer any and all guestions.
- Experienced customers will be able to place their order online and simply "pick up" their order during their visit rather than browsing or asking questions if they so choose - this is an expedited option for repeat customers and other people familiar with the products and process.
- Once the customer transaction has been completed they will receive their products in Child Resistant packaging and promptly leave the sales floor and exit the building. There will be no loitering on premise or in the surrounding areas. Security staff will ensure this does not occur and any customers that violate policies or law will be added to customer blacklist and the local police and the CCC will be notified as required.

# **Security Plan Overview**

#### Security Staff

Headed by our Chief of Security Aaron Washington, a 28-year veteran of the Massachusetts State Police Force, serving 26 years within the state SWAT team, with the last 10 years as the SWAT team's head. Our security staff will be trained professionals that will be equipped to supervise various security tasks including but not limited to customer ID processing to prevent any underaged customers, observation of camera feeds, securing product/cash inflow and outflow, and incident responses.

We will have three active staff during all hours of operation – one inside at the security checkpoint and two outside. Outside, one will always be posted in front of the location and the second patrolling the adjacent streets and alleyways – both outdoor staff members will be trained to prevent customers using products or performing secondary transactions, along with picking up any cannabis related trash. All security staff shall be equipped to consistently monitor all live camera feeds.

#### Security Equipment

Per state regulations, our facility will be outfitted with all the necessary security equipment in order to provide a safe and secure environment for our customers and employees. The best in-class security cameras, alarms, locks, and safes will be set up and implemented by a security company with experience in outfitting cannabis dispensaries. We will ensure there are also backup systems in the event of power outages, so the location always stays secure. We also are committing to partnering with the Orleans Police Department in installing additional security equipment throughout the Back Bay neighborhood in order to ensure no improper sales, use or other criminal activity related to our location occurs. All locks and security equipment will be checked daily to ensure they are in proper working order.

#### **Product Storage**

All products will be stored in a highly-secure vault, with the only exceptions being the small sample quantities displayed on the retail floor. At closing, these sample quantities will also be returned to the vault. The vault will only be accessible to authorized personnel. Odor controls (such as carbon filters) will be put in place to ensure no smell of cannabis products impacts our neighbors and the public and will be constantly maintained. Inventory checks and audits will be done daily by the General Manager to insure no employee theft.

#### Identification & Prevention of Diversion to Minors

- Proper Identification Upon entrance, our Security Staff situated at the Security Desk shall be positively identifying all individuals seeking access to the premises of the dispensary to limit access solely to individuals 21 years of age or older. Access will only be granted to qualified customers and visitors. At the time of a customer/visitor entrance, their ID will be checked by security personnel utilizing the most modern equipment to authenticate the presented identification. Any customer or visitor who is under the age of 21 will not be allowed to enter the facility.
- Signage will be placed at all entrances to indicate the age restrictions in place.
- All customers and visitors are to present legally acceptable identification, including a
  driver's license, passport, or some other form of legal photo identification to verify their
  identity and age upon entrance to the facility to Ember Gardens' security personnel –
  who will be trained on identification techniques.
- Any individual who is under 21 shall be escorted out of the facility.
- Any individual that presents false identification documents shall be reported to local law enforcement along with a creation of an incident report that shall be sent to applicable CCC officials.
- Any Ember Gardens employee is mandated to be 21 years of age or older. Any Ember Gardens employee who is found to be under this age to fraud shall be terminated for cause immediately per termination procedures and reported to local authorities and the CCC.
- Customer Bans and Blacklist Any customer who breaks the law (in relation to our dispensary) or our policies will be banned from future service.

## **Employment Benefits & Positive Impact Plan**

#### Projected Staff

Ember Gardens anticipates having up to a seasonal 20 full and part-time staff at this location. This includes general managers, budtenders (retail associates), and security staff.

#### Wages & Benefits

Employees will be paid competitive wages (\$19/hr+ for retail associates) and benefits will include health care, vision/dental, transit subsidies, maternity/paternity leave, 401k, continued education, and more.

#### Positive Impact Plan

Scholarship funding & internship programs through partner organizations Minorities for Medical Marijuana and Cannabis Center of Excellence. Each intern program participant shall be given training and experience as well as a stipend of up to \$4,000 to use towards cannabis related courses or training seminars. Ember Gardens will track the employment metrics of all the program participants to understand the success rate of the program's ability to get meaningful job placement for individuals into the cannabis industry.

# Plan for Obtaining Liability Insurance

## **Company Insurance Plan Overview**

Pursuant to the CCC regulations our company will acquire the types of Liability Insurance that fulfill the following requirements:

- A. General Liability Insurance coverage for no less than 1 million dollars per occurrence and 2 million dollars in aggregate annually.
- B. Product Liability insurance coverage for no less than 1 million dollars per occurrence and 2 million dollars in aggregate annually.
- C. Deductible shall be no higher than 5,000 \$ per occurrence

If for whatever reason, Ember Gardens Orleans LLC is unable to secure insurance prior to the beginning of operations, we will commit \$250,000 to escrow in order to provide coverage for any potential liability.

All documents showing insurance policies shall be maintained via our Financial Records Policy, and kept on hand at all times to provide proof to the Commission.

WHO: The Chief Financial Officer will be in charge of sourcing, maintaining and reporting on the insurance policies held by the company.

# Separating Recreational From Medical Operations If Applicable

Ember Gardens is an adult-use recreational cannabis company only. Ember Gardens is not currently applying for or operating a medical cannabis operation and does not now or in the future have any plans to conduct medical operations.

# Restricting Access to Adults Age 21 & Older

# Restricting Access to Individuals under the Age of 21 (Visitation Procedure)

#### **Management Procedure Overview**

In order to prevent underaged individuals from accessing our facility, all customers, outside vendors, contractors and visitors shall go through a thorough identification check prior entering the facility. For non-customers, they need to obtain a visitor identification badge prior to entering any limited access areas. These non-customer visitors shall also be escorted at all times by an Ember Gardens' employee authorized to enter the limited access area. The visitor identification badge shall be visibly displayed at all times while the non-customer visitor is in any limited access area. All non-customer visitors must be logged in and out and that log shall be available for inspection by the Commission at all times. At the time of a customer or visitor entrance, their ID will be checked by security personnel utilizing the most modern equipment to authenticate the presented identification. Any customer or visitor who is under the age of 21 will not be allowed to enter the facility. All visitor identification badges shall be returned to the company upon exit (badge not needed for customers). Ember Gardens will limit access to all areas of the facility to authorized personnel/agents.

During the hiring procedure, all candidates under the age of 21 shall be automatically disqualified. **Any hire, and thus employee, shall be 21 or older** when Ember Gardens applies for that individual's Laboratory Agent Registration Card with the CCC.

#### **General Policies**

- Who: Security Guard to conduct visitor check-in, incident reporting (if necessary) executed by the VP of Security and/or Chief of Security.
- Where: Lobby/Security Booth
- All customers and visitors are to present legally acceptable identification, including a driver's license, passport, or some other form of legal photo identification to verify their identity and age upon entrance to the facility to Ember Gardenssecurity personnel.
- Security personnel will be required to keep a log of all non-customer visitors
- Any individual who is under 21 shall be escorted out of the facility.

- Any individual that presents false identification documents shall be reported to local law enforcement along with a creation of an incident report that shall be sent to applicable CCC officials.
- Any Ember Gardens employee is mandated to be 21 years of age or older.
   Any Ember Gardens employee who is found to be under this age to fraud shall be terminated for cause immediately per termination procedures and reported to local authorities and the CCC.

#### **Customer & Visitor Procedure**

- 1. All customers and visitors will be directed to the main entrance of the facility into the lobby.
- 2. At the security booth within the lobby, customers or visitors shall present legal photo ID to on-duty security guards.
- 3. Security guards will visually inspect the ID to ensure that the picture matches the customer or visitor, and also check DOB to ensure the age of customer or visitor is 21 or over.
- 4. After confirming the picture, security guards scan ID with onsite ID checking technology to verify authenticity.
- 5. If ID checks out, the visitor signs into the visitor log and is issued a visitor ID badge/FOB and is escorted by a designated Ember Gardens employee into the facility. Customer does NOT need to sign into any log.
- 6. If a customer or visitor fails an ID check for being under the age of 21, then security escorts the customer or visitor out of the facility and contacts local law enforcement. The incident is documented and reported to CCC and other local or state organizations with interest in such matters.
- 7. If a customer purchases a product, the customer presents a legal photo ID to the Retail Associate executing the retail transaction. Retail Associate visually inspects ID to confirm customer matches.

# **Quality Control and Testing**

#### **General Sanitation**

#### **General Sanitation Overview**

Since the dispensary is distributing consumer goods, the highest level of sanitation and cleanliness is needed. The whole facility will be cleaned regularly in accordance with the guidelines stated below in order to maintain pure and uncontaminated product.

#### **Sanitation Guidelines and General Practices**

- Uniforms will be provided by Ember Gardens.
- Hand-washing facilities shall be adequate and convenient and shall be furnished with running water at a suitable temperature.
- There shall be sufficient space for placement of equipment and storage of materials as is necessary for the maintenance of sanitary operations.
- Litter and waste shall be properly removed, disposed of so as to minimize the
  development of odor and minimize the potential for the waste attracting and
  harboring pests. The operating systems for waste disposal shall be maintained in
  an adequate manner pursuant to 935 CMR 500.105(12).
- There shall be adequate safety lighting in all processing and storage areas.
- All contact surfaces, including utensils and equipment, shall be maintained in a clean and sanitary condition. Such surfaces shall be cleaned and sanitized as frequently as necessary to protect against contamination, using a sanitizing agent registered by the US Environmental Protection Agency (EPA), in accordance with labeled instructions.
- Water supply shall be sufficient for necessary operations. Water source shall be capable of providing a safe, potable, and adequate supply of water.
- Plumbing shall be of adequate size and design, and adequately installed and maintained to carry sufficient quantities of water to required locations throughout the facility. Plumbing shall properly convey sewage and liquid disposable waste from the facility. There shall be no cross-connections between the potable and wastewater lines.
- The facility shall provide its employees with adequate, readily accessible toilet facilities that are maintained in a sanitary condition and in good repair. These facilities shall be cleaned on a regular cadence to ensure the high-level of sanitation found throughout the facility. Signage indicating that all employees must wash hands prior to returning to work will be posted throughout the toilet facilities.

- Storage and transportation of finished products shall be under conditions that will
  protect them against physical, chemical, and microbial contamination as well as
  against deterioration of finished products or their containers.
- All vehicles and transportation equipment used in the transportation of marijuana products or edibles requiring temperature control for safety will be provided and maintained as necessary to provide adequate temperature control to prevent the marijuana products or edibles from becoming unsafe during transportation, consistent with applicable requirements pursuant to 21 CFR 1.908(c).
- Any hired third-party cleaning services shall be instructed and trained to operate in compliance for all cannabis areas.
  - Third-party cleaners shall be escorted by a registered agent at all times while on the premises.
  - Third-party cleaners will go through the Visitor Procedure prior to entering the facility.
- Facility shall be inspected for overall cleanliness once per week by the management of each department. Report on the state of sanitation will be given to the Executive Committee for review.

# **Internal Audit Policy**

#### **Internal Audit General Overview**

Ember Gardens Farms will install a comprehensive set of internal audits that will cover every facet of the business. This responsibility will be carried out by the CEO, with the corporate governance requiring them to audit each department of the business. When hired, the Head of Compliance will be the designated person who will carry out the audits, reporting results directly to the department manager responsible for that particular audit, and if need be, the General Counsel. These audits shall occur quarterly at minimum to ensure constant compliance. Moreover, they will not be broadcast to the general population of employees, so the audit remains authentic. The Head of Compliance or manager performing the audit shall be granted all access necessary to complete the task fully. Areas of the business to audit are, but not limited to,

- Facility Sanitation
- Disposal Logs
- Mechanical and Equipment Physical Inspection
- Perimeter Security Systems
- Interior Security Systems
- Transport Security Systems and Logs

- Visitor Log
- Packaging Materials
- Loading Dock Safety
- Financial Books and Ledgers
- Cyber-Security
- Inventory Logs
- Vault Entry Logs

If violations or deficiencies are found, immediate rectification will occur. Those responsible for the flags within the audit will be held responsible to fix them and then ensure they don't recur. If violations are continuous or especially flagrant, termination could occur. The below chart will be a simple template of how we will conduct the internal audits, with preparation of a potential external audit.

## Lab Testing of Products for Retail Sales

#### **Retail Lab Testing Overview**

As required by all legal cannabis market places, testing must be performed on all cannabis and cannabis related products prior to any sale to the general public in compliance with M.G.L. c. 94G, § 15; & CMR 935.500.160.

#### **General Policies**

- No cannabis product shall be packaged or sold that has not first been tested by an Independent Testing Laboratory and deemed to comply with the standards required under CMR 935.500.160.
- To ensure compliance with these regulations, no product will be received into the building without a double verified METRC manifest showing Test Passes status on all products received. If products are not in compliance with testing, the deliveries will be rejected prior to entering the inventory system.
- Whether from in-house license-to-license transfers, or if from 3rd party retail establishments, the products will require the same testing standards to stay in compliance with CMR 935.500.160.
- Absolutely no products will be sold unless they meet these requirements.

# **Personnel Policies and Procedures**

# **Background Check Procedure**

#### **Background Check Overview**

The background check process is mandatory for anyone who wishes to work in the Massachusetts recreational or medicinal cannabis industry. This process is outlined as one of the key steps of the Hiring Procedure, this document will dive into more detail of what can be expected for each candidate when going through.

#### **General Policies**

- Who:
  - HR Team, managed by the Head of HR, will ensure the proper data is received and submitted for each background check.
  - The Chief Security Officer will provide guidance on selecting a third-party background check company.
- All background checks shall be recorded and saved per the Personnel Record-Keeping Procedure.
- Any failed background check will prohibit the hiring of the candidate.
- The company will pay the costs of all background checks.

#### **Information Gathered**

- The full name, date of birth, social security number and address of the individual
- All aliases used previously or currently in use by the individual, including maiden name, if any
- A copy of the applicant's driver's license, government-issued identification card, liquor purchase identification card issued pursuant to M.G.L. c. 138, § 34B, or other verifiable identity document acceptable to the Commission
- An attestation that the individual will not engage in the diversion of marijuana products
- Written acknowledgment by the applicant of any limitations on his or her authorization to cultivate, harvest, prepare, package, possess, transport, and dispense marijuana in the Commonwealth
- A description and the relevant dates of any criminal action under the laws of the Commonwealth, or another state, the United States or foreign jurisdiction, or a military, territorial, or Native American tribal authority, whether for a felony or misdemeanor and which resulted in conviction, or guilty plea, or plea of nolo contendere, or admission of sufficient facts.

- A description and the relevant dates of any civil or administrative action under the laws of the Commonwealth, another state, the United States or foreign jurisdiction, or a military, territorial, or Native American tribal authority relating to any professional or occupational or fraudulent practices.
- A description and relevant dates of any past or pending denial, suspension, or revocation of a license or registration, or the denial of a renewal of a license or registration, for any type of business or profession, by any federal, state, or local government, or any foreign jurisdiction.
- A description and relevant dates of any past discipline by, or a pending disciplinary action or unresolved complaint by, the Commonwealth, or a like action or complaint by another state, the United States or foreign jurisdiction, or a military, territorial, or Native American tribal authority with regard to any professional license or registration held by the applicant.
- Any other information required by the Commission or the third-party background check company.

## **Employee Policies (High-Level Overview)**

## **Employee Policies Overview**

The document will serve as a high-level overview of some (but not all) of the key policies as it relates to our employees' relationship with the company. It does NOT serve as our official Employee Handbook. An official Employee Handbook, using information shown here as a starting point, will be created after the acquisition of the Provisional License from the Commision but prior to the company receiving its Final License and Commence Operations notice. The official Employee Handbook will be made available for review by the Commision at that time, after it has been written and reviewed by subject matter experts in Massachusetts Labor Law.

After the beginning of operation, the Head of HR in conjunction with the General Counsel will oversee the Employee Handbook and ensure it is maintained and updated with changes in both company policy and Massachusetts or Federal Labor Laws.

## **Policies**

## <u>Payroll</u>

Company payroll will occur on a monthly basis to start but will transition to a bi-weekly. We will purchase payroll software to easily process these payments, which includes calculating the various taxes for both the employee and employer. This is very important to avoid any type of tax or labor compliance issues, especially in an industry where

financial audits are likely. For hourly employees, it shall be their responsibility to fill out timecards and have their direct manager approve them before handing them into the current responsible party taking care of payroll.

## Time Off

Ember Gardens will offer to all employees, two weeks or 10 business days of PTO time per year. We will allow employees to carry over unused PTO into the following year, capping out at 25 business days. All time off requests must be approved by the employee's direct manager, either prior to any vacations or after the fact in the case of a sick day. We will not, however, allow employees to get PTO if their bank is at 0, any days not worked at that point will be considered unpaid.

We believe offering a good time off package is a valuable benefit to our employees, and all shall have it. PTO time will accrue as the employee stays with the company. It is one of the tools that we hope entices workers to stay with us long-term and avoid as much employee turnover as possible. Upon termination, any PTO not used by the employee will be paid out based on their current salary in the final check per Massachusetts labor laws.

#### Work Hours

All full-time employees shall be expected to work 40 hours per week, with additional time needed if requested by management. Hourly employees shall be paid overtime for the additional time, while salary employees shall receive compensation days (essentially a PTO day added to their bank), if they work more than 48 hours during the week. However, any manager or employee that owns common stock in the company will not be allowed to accrue compensation days, as the extra time put forth should be for the benefit of the company and thus raising the value of the stock they own.

Daily hours shall be from 10 am to 8 pm. Employees may come in earlier and stay later as long as they achieve their 8 hours of work, but only at times permitted by local laws.

Holidays which our employees will have off are any Holidays recognized by the Town of Orleans and Barnstable County.

## Drug and Alcohol Free Workplace

Ember Gardens explicitly prohibits:

 The use, possession, solicitation for, or sale of narcotics or other illegal drugs, alcohol, or prescription medication without a prescription on company or customer premises or while performing an assignment.

- Being impaired or under the influence of legal or illegal drugs or alcohol away from the company or customer premises, if such impairment or influence adversely affects the employee's work performance, the safety of the employee or of others, or puts at risk the company's reputation.
- Possession, use, solicitation for, or sale of legal or illegal drugs or alcohol away from the company or customer premises, if such activity or involvement adversely affects the employee's work performance, the safety of the employee or of others, or puts at risk the company's reputation.
- The presence of any detectable amount of prohibited substances in the employee's system while at work, while on the premises of the company or its customers, or while on company business. "Prohibited substances" include illegal drugs, alcohol, or prescription drugs not taken in accordance with a prescription given to the employee.

## **Leave Policy**

Per state law, our company will provide 3 paid jury duty days. We will also provide 3 days of Bereavement Leave for immediate family members.

In addition, we will provide 4 weeks of parental leave for employees. Like the PTO policy, this is a benefit we want to give back to our employees to ensure that they feel they are cared for. This is part of our strategy of retaining and taking care of our employees to avoid turnover and to get their best effort and ownership mentality.

#### Severance

Severance will be given to employees when management deems it necessary. Our most common use of it will be to make sure that employees with non-compete clauses (those that are close and involved with confidential information), in order to make sure they don't jump ship to an immediate competitor straight away, thus allowing the company time to prepare and mitigate such a move. Severance duration and amount shall be determined on an individual basis by management at the time of termination.

#### Non-Compete Clauses

For employees that will work with confidential IP or financial materials (think management positions in the Finance, Cultivation and Manufacturing Departments), employee contracts will contain some type of non-compete clause that will prevent them from working for an immediate competitor for a certain period after termination. This is to allow the company time to mitigate the risk of defection. Employees with such clauses will be paid via severance to mitigate any financial hardship they may endure. All non-compete clauses will be written within allowable labor laws and practices and

reviewed by the General Counsel. Waivers may be granted in certain cases by the CEO.

## Review Period & Compensation Changes

All employees, from the CEOs on down, will undergo an annual review to evaluate their performance, based on a scale from 0 to 5 (with 5 being the best). Each manager shall be up front with the expectations of their employee at the beginning of the year and/or employment, so that both sides are on the same page when the review process commences. During this review process, changes to compensation can be negotiated; however, any increases above a certain threshold will have to be signed off by the CFO and Executive Committee. If there is a disagreement between the employee under review and their manager, it can be escalated up to the next management level in order to attempt to reach a consensus on what is verifiable.

Promotions and transfers will also be discussed in these meetings, to ensure that our employees have a development path and something to work towards. Moreover, knowing what our employees want to do will enable us to provide them with the training and opportunities they need to grow, which will in turn provide benefits to our company as a whole, with a more skilled and engaged workforce.

#### **Bonuses**

There will be two main categories of bonuses given to employees. The first category will be discretionary annual bonuses granted to any employee that performs above and beyond their expectations (higher than a 3 on the performance scale). The manager will have discretion to grant up to a certain amount, but any bonuses above that must be approved by both the CFO and the Executive Committee. These bonuses shall reward the employees that go above and beyond, and the promise of such bonuses for good performers should drive employees to take more ownership and achieve more then what is expected of them. Before reviews begin, however, the CFO will determine how much money shall be allocated for bonuses, so as to avoid any potential jeopardy to the company's overall financial health.

## **Benefits**

After completing the capital investments and as the employee count rises, we plan on investing back into our workforce by providing benefits such as health, dental, vision, profit sharing, 401k, etc. as deemed financially possible by the CFO and Executive Committee.

#### **Ethics**

Our Company will institute an ethics policy that will hold all of our employees to the highest professional standards. We are committed to uncompromising integrity in all that we do, and in the way in which we relate to each other, and to people outside the company. While the standards in this policy are mainly based on laws, they also reflect the values that define us and our company. We must constantly strive to avoid any circumstances that may create a conflict, or the appearance of a conflict, between our personal interests and those of the company. The standards in this policy may be implemented, interpreted, or amended from time to time through written procedures or other compliance guidelines. All supervisory and management employees, including all officers and directors of the company, have a special responsibility to lead according to the standards of this policy, in both words and action. Our supervisory and management employees are also expected to adhere to and promote our "open door" policy. This means that they are available to anyone with ethical or other concerns, questions or complaints. We also maintain a confidential "hotline" that employees can call in those circumstances (the HR department will manage the "hotline" and all resulting inquiries) All concerns, questions and complaints will be taken seriously and handled promptly, confidentially, and professionally. Moreover, no retaliation will be taken against any employee for raising any concern, question or complaint in good faith. In order to maintain a culture where the good of the company comes first and foremost, it will be a prerogative to hold all employees accountable to these ethics' outlines. For violations, punishment can include up to termination and possible legal action if laws themselves were broken.

#### Worker Safety

Ensuring the safety and wellbeing of Ember Gardens's employees and visitors will be taken very seriously. Strict guidelines will be created to minimize the risk to both people and product. The following guidelines will be a requirement for continued employment.

- Fire Safety Ember Gardens will have numerous fire extinguishers on site as well as smoke detectors. Ember Gardens will also insure that all structures are in full compliance of fire code regulations.
- Monitoring of Hazardous Gasses Ember Gardens will install detectors that will
  monitor for hazardous gasses such as carbon monoxide to ensure the safety of
  the people on site. This will also be in line with any commercial regulations in
  this area.
- Evacuation Maps and Procedures All operational structures will have clear access to exits in the need for a quick evacuation. These exits shall remain clear always. When hired, employees will also receive training on where these exits are. For larger structures, maps will be posted to indicate the locations of all the exits.

 Medical Equipment on Site – Ember Gardens will have on site a medical station that will have a first aid kit, AED, and any other necessary medical equipment necessary. This will be installed in a clearly marked location that is accessible to all employees.

## **Personnel Record-Keeping**

## Personnel Record-Keeping Overview

The importance of an accurate employee record stretches far beyond the legal ramifications of that information not being current. For employers, keeping accurate records can help recruitment, identify gaps in skills, and save time while performing administrative duties

It's also a legal responsibility. Maintaining tax information, wage information, employee demographics, and other required documentation is essential to meeting your legal obligations. When regulators ask for employee information, having it available in a single, easy to find place is essential.

Lastly, the contents of the personnel file provide a historical overview of the important happenings during an employee's career. They support the decisions that are made about the employee and his or her career. They demonstrate the employer's rationale behind hiring, promotions, transfers, rewards and recognition, and firing decisions.

#### **General Guidelines**

- Who: The Head of HR will be responsible for the custodianship and authenticity of all employee data and records.
- Proper security, including protections against outside viruses/malware, access to appropriate personnel, password protections, etc. will be implemented.
- All data entered will either be reviewed or at some point be brought under the scope of an internal audit to ensure its authenticity.
- Data will be stored in the cloud to avoid the possibility of lost records.
- All physical records will be securely stored in a locked location with access only available to authorized personnel. All digital records will be highly secured utilizing the latest digital security protocols only accessible to authorized personnel and the CCC. This is to ensure information remains confidential.
- Records kept must be available for inspection by the Commission, upon request.

#### Records

- Job descriptions for each employee and volunteer position, as well as organizational charts consistent with the job descriptions;
- A personnel record for each employee (marijuana establishment agent).
  - Such records shall be maintained for at least 12 months after termination of the individual's affiliation with the Marijuana Establishment and shall include, at a minimum, the following:
    - All materials submitted to the Commission pursuant to 935 CMR 500.030(2);
    - Documentation of verification of references:
    - The job description or employment contract that includes duties, authority, responsibilities, qualifications, and supervision
    - Documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters;
    - Documentation of periodic performance evaluations;
    - A record of any disciplinary action taken
    - Notice of completed responsible vendor and eight-hour related duty training.
    - Medical Records (if applicable to job)
    - Drug Tests (if applicable)
    - I-9 Records
  - A staffing plan that will demonstrate accessible business hours and safe cultivation conditions;
  - Personnel policies and procedures; and
  - All background check reports obtained in accordance with 935 CMR 500.030.
  - Payroll Data Salary and wages paid to each employee, stipend paid to each board member, and any executive compensation, bonus, benefit, or item of value paid to any individual affiliated with the company.
- Resumes of potential candidates and any other data collected during the interview/hiring process

# **Employee Termination**

## **Termination Overview**

The process of offboarding an employee after a voluntary or involuntary termination. This process will be fully documented and archived to ensure a legal and compliant offboarding, and to ensure that there are no chances of future grievances by exiting employees against the company.

## **General Policies**

- Who:
  - Manager of terminating employee to indicate to HR Manager that termination is occurring.
  - HR Manager or HR Associate to inform employees of termination if involuntary.
  - HR Manager or HR Associate to conduct exit interviews and ensure the collection of any company property.
  - Manager of termination employee to provide Termination Agreement terms, contract reviewed by the General Counsel and HR Manager to ensure the contract meets legal and company policies.
- All steps of the process are to be documented and archived per the Personnel Records Procedure.
- Direct manager of terminating employee shall never have direct contact with employee if termination is involuntary
- Copies of receipt of final pay will be made to ensure compliance with Massachusetts Labor Law.
- Any employee/agent that has been caught in the diversion of marijuana, engaged in unsafe practices, or been convicted or entered a guilty plea for a felony charge of distribution of a drug to a minor shall be dismissed immediately and terminated involuntarily for cause. This employee/agent shall then be reported to local law authorities and the CCC immediately upon discovery of said violations, with all appropriate evidence handed over. An immediate internal investigaation will also then take place to identify if any company policies or procedures need updating to prevent a repeat offense.

#### Procedure

**Voluntary Termination** 

- 1. Upon resignation, employees must provide in writing their last working day within their resignation letter and deliver the letter to the direct manager.
- 2. Direct manager informs HR Manager or HR Associate notification of the termination and the date effective.
- 3. On the termination date, the employee returns all company assets including Marijuana Establishment Agent Registration Card to HR Manager or HR Associate.
- 4. HR Manager or HR Associate Member conducts an exit interview and signs a document indicating that all assets were returned.
- 5. If applicable, the HR Manager or HR Associate will give a Termination Agreement to the employee and provide a signature deadline in accordance with Massachusetts labor law.
  - a. If signed, HR Manager or HR Associate will follow up periodically to ensure adherence to the terms of agreement.
  - b. General Counsel and HR Manager to review any Termination Agreement prior to it being given to the terminated employee.
- 6. Company will send employees final compensation which includes any unused PTO within the next pay cycle in accordance with Massachusetts labor law.
- 7. HR Manager or HR Associate will notify the CCC within one business day of employee termination.
- 8. Employee records will be kept for at least 12 months after termination per Personnel Records Procedure.

#### **Involuntary Termination**

- 1. Notification of termination (including the final date) is given to the HR Manager by the direct manager of the terminating employee.
- 2. HR Manager or HR Associate notifies employee of termination in person in Human Resources Area
  - a. Onsite security personnel are notified that involuntary termination is about to take place and are available to call to escourt employees off premises if necessary.
- 3. On the day of termination the employee returns all company assets including Marijuana Establishment Agent Registration Card to HR Manager or HR Associate.
- 4. HR Manager or HR Associate conducts exit interview and signs document indicating that all assets were returned
- 5. If applicable HR Manager or HR Associate will give Termination Agreement to employee and provide signature deadline in accordance with Massachusetts labor law.

- a. If signed, HR Manager or HR Associate will follow up periodically to ensure adherence to the terms of agreement.
- b. General Counsel and HR Manager to review any Termination Agreement prior to it being given to an exiting employee for signing.
- 6. Company will distribute to the employee final compensation which includes any unused PTO on the last day of employment in accordance with Massachusetts labor law.
- 7. HR Manager or HR Associate will notify the CCC within one business day of employee termination
- 8. Employee records will be kept for at least 12 months after termination per Personnel Records Procedure

# **Hiring Procedures**

## **Hiring Overview**

The hiring procedure is the method our company will search for and bring on new employees. This will be done as new employees are needed either from expansion needs or the need to replace former employees lost to turnover. The interview and background check will be extensive to ensure the right person is hired.

## **General Policies**

- Who:
  - Hiring Manager to indicate that there is an open position and provide guidelines for open position posting and qualifications needed.
  - HR Associate to post open role to appropriate hiring channels
  - HR Associate to provide submitted resumes to Hiring Manager
  - Hiring Manager is to conduct Resume reviews, and interview processes.
  - HR Associate is to oversee the background check process, Chief Security Officer and/or VP of Security to provide guidelines for background check (See Background Check Procedure).
  - HR Manager and General Counsel to review employee contracts for compliance reasons.
- The hiring of all positions will take into consideration Ember Gardens host agreement with the local municipality to hire locally and advertise positions at local job fairs, career centers ect.
- The hiring of all positions will take into consideration Ember Gardens Diversity Plan, to employ a diverse workforce.

- The hiring of all positions will take into consideration Ember Gardens Positive Impact Plan and Diversity Plan, to employ a wide range of employees from different economic circumstances.
- All hiring steps including applications, interviews, and background checks shall be recorded and saved per the Personnel Records Procedure.

#### **Procedure**

- 1. Hiring Manager indicates there is an open position
  - a. Hiring Manager provides qualifications, salary range, when position needs to be filled and job description
- 2. HR Associate posts open position on appropriate channels
  - a. Internal Postings that are made available to employees
  - b. Company website
  - c. Career Websites
    - i. Indeed.com
    - ii. Hemp Staff
  - d. Local job fairs and career centers which are to be done per the Social Equity, Diversity, and local hiring plans and initiatives.
- 3. Resume Analysis
  - a. Hiring managers of position reviews resumes and selects candidates
- 4. Collection of personal data
  - Candidates fill out employment application containing all pertinent data either on company website application portal or via third party employment firms
- 5. Phone Call Screening
  - a. Hiring manager discusses resume and experiences and determines if they want to move forward with hiring process
- 6. In-house interview
  - a. Hiring manager with at least one other member of management for multiple perspectives
  - b. Candidate fills out Application for Registration of a Marijuana Establishment Agent
- 7. Reference check
  - a. Primary manager will call at least three references provided by candidate
- Verbal Offer
  - a. Hiring manager calls candidate to discuss compensation and role/title
- The final contract is written by the Hiring Manager and then is reviewed by both general council and HR Management to ensure the contract meets legal and company policies.

- a. Includes employment contract, NDA, non-compete if applicable, shareholder agreements if applicable
- b. Send written employment offer package to candidate
- 10. Document returned and signed contract from candidate.
- 11. Submit candidate information to the background check company per Background Check Procedure.
  - Company will pay all associated fees and for background check and information requests
  - b. If candidate fails to pass background checks they are notified of the failure and the process is terminated
- 12. HR Associate will submit candidate application for Marijuana Establishment Agent to CCC
- 13. Upon receiving an Agent Registration card, the candidate is called by the Hiring Manager and is informed of the start date.
- 14. Candidate then undergoes onboarding and training per Onboarding and General Training Procedure.

## **Marijuana Agent Card Application & Renewal**

## **Marijuana Agent Card Overview**

In order for anyone to work in the Massachusetts' cannabis industry, they need to be in possession of a Marijana Agent Card, as supplied by the Cannabis Control Commision. These cards also then must be annually renewed and returned when the Agent is no longer working at the company.

## **General Policies**

- Who: Head of HR is responsible, along with the Compliance Manager, to ensure all employees have valid and up to date Agent Cards.
  - Head of HR will execute the renewal of the licenses annually.
- Company will maintain database of each employee's Agent Registration Card renewal dates which notifies HR when renewals are upcoming
- 30 days before the renewal date, Ember Gardens will submit renewal application and associated fees to the CCC
- Upon successful renewal, the company will update employee records and swap out physical cards until the next renewal cycle.
- Employees will carry on their person their Marijuana Agent Card at all times when on the clock.
- All such individuals issued a card shall be:

- o (a) be 21 years of age or older
- (b) not been convicted of an offense in the Commonwealth involving the distribution of controlled substances to minors, or a like violation of the laws of another state, the United States or foreign jurisdiction, or a military, territorial, or Native American tribal authority
- (c) be determined suitable for registration consistent with the provisions of 935 CMR 500.800 and 500.802.

# **Record Keeping Procedures**

## Personnel Record-Keeping Overview

The importance of an accurate employee record stretches far beyond the legal ramifications of that information not being current. For employers, keeping accurate records can help recruitment, identify gaps in skills, and save time while performing administrative duties.

It's also a legal responsibility. Maintaining tax information, wage information, employee demographics, and other required documentation is essential to meeting your legal obligations. When regulators ask for employee information, having it available in a single, easy to find place is essential.

Lastly, the contents of the personnel file provide a historical overview of the important happenings during an employee's career. They support the decisions that are made about the employee and his or her career. They demonstrate the employer's rationale behind hiring, promotions, transfers, rewards and recognition, and firing decisions.

## **Record Keeping Policies**

- 1. Establishments shall maintain their records in accordance with generally accepted accounting principles. 935 CMR 500.105(9)
- 2. Ember Gardens will maintain an accurate and organized record of the following:
  - a. Inventory records as required by 935 CMR 500.105(8). 935 CMR 500.105(9)
  - b. Seed-to-sale tracking records for all marijuana as required by 935 CMR 500.105(8)(e). 935 CMR 500.105(9)
  - C. Written operating procedures shall be maintained as required by 935 CMR 500.105(1). 935 CMR 500.105(9)
- 3. The following business records shall be maintained:
  - a. Assets and liabilities;
  - b. Monetary transactions;
  - C. Books of accounts;
  - d. Sales records; and
  - e. Salary and wages paid to each employee. 935 CMR 500.105(9)

#### **General Guidelines**

- Who: The Head of HR will be responsible for the custodianship and authenticity of all employee data and records.
- Proper security, including protections against outside viruses/malware, access to appropriate personnel, password protections, etc. will be implemented.
- All data entered will either be reviewed or at some point be brought under the scope of an internal audit to ensure its authenticity.
- Data will be stored in the cloud to avoid the possibility of lost records.
- All physical records will be securely stored in a locked location with access only available to authorized personnel. All digital records will be highly secured utilizing the latest digital security protocols only accessible to authorized personnel and the CCC. This is to ensure information remains confidential.
- Records kept must be available for inspection by the Commission, upon request.

#### Records

- Job descriptions for each employee and volunteer position, as well as organizational charts consistent with the job descriptions;
- A personnel record for each employee (marijuana establishment agent).
  - Such records shall be maintained for at least 12 months after termination of the individual's affiliation with the Marijuana Establishment and shall include, at a minimum, the following:
    - All materials submitted to the Commission pursuant to 935 CMR 500.030(2);
    - Documentation of verification of references;
    - The job description or employment contract that includes duties, authority, responsibilities, qualifications, and supervision
    - Documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters;
    - Documentation of periodic performance evaluations;
    - A record of any disciplinary action taken
    - Notice of completed responsible vendor and eight-hour related duty training.
    - Medical Records (if applicable to job)
    - Drug Tests (if applicable)
    - I-9 Records

- A staffing plan that will demonstrate accessible business hours and safe cultivation conditions;
- o Personnel policies and procedures; and
- All background check reports obtained in accordance with 935 CMR 500.030.
- Payroll Data Salary and wages paid to each employee, stipend paid to each board member, and any executive compensation, bonus, benefit, or item of value paid to any individual affiliated with the company.
- Resumes of potential candidates and any other data collected during the interview/hiring process

# **Waste Disposal Policy**

- 1. No fewer than two Marijuana Establishment Agents shall witness and document how the solid waste or organic material containing Marijuana is handled on-site including, but not limited to, the grinding up, mixing, storage and removal from the Marijuana Establishment in accordance with 935 CMR 500.105(12). When Marijuana Products or waste is disposed or handled, the Marijuana Establishment shall create and maintain an electronic record of the date, the type and quantity disposed or handled, the manner of disposal or other handling, the location of disposal or other handling, and the names of the two Marijuana Establishment Agents present during the disposal or other handling, with their signatures. A Marijuana Establishment shall keep these records for at least three years. This period shall automatically be extended for the duration of any disciplinary action and may be extended by an order of the Commission.
- 2. Establishments shall keep these waste records for at least three years. 935 CMR 500.105(12)

# Financial, Accounting, and Audit Procedures

**WHO:** Chief Financial Officer (CFO) is ultimately responsible for the proper execution of all financial related matters. He or she will also create the policies, training plans, financial statement formats, and payment processing procedures. CEO and Board of Directors will also provide higher level policies, mandates and guidelines. The Head of Tax, Controller, and Treasury Manager will be managers reporting to the CFO, each heading their respective areas of Tax Compliance, Accounting, and Banking/Cash Flow. Staff Accountants will be the employees with the responsibility of maintaining the accounting books and other transactional financial matters, overseen by the Controller.

## **Financial Management Overview**

There will be a firm grip on every dollar to going in and out of the organization, and the accounting books will reflect as such. The CFO (with CEO guidance) will handle the payment of all bills, salaries, taxes and any other costs with the cash on hand. All cash transactions will be meticulously kept track of and documented due to the impediment of not being able to reference electronic bank or credit card statements & transactions (at least until laws permit otherwise). All transactions will be recorded in real time, including but not limited to:

- Assets and liabilities
- All monetary transactions
- All books of accounts, journals ledgers contracts, copies of checks, invoices and vouchers
- Sales records, quantity, form and cost
- Salary wages paid to employees
- Stipend paid to board members
- Executive pay outs
- Any benefit of item or value paid to any individual affiliated with the company

## **Financial Records**

Records will be kept and stored securely, with a private cloud-based storage one possible option. The company financials will be private information excluding the Board of Directors, Executive and Management Committees, shareholders and any state, local or Federal authorities.

## **Accounting Overview**

As a C Corporation and a business that will have projected high revenues within the first three years, the only logical (and legally allowed) choice of accounting will be the Accrual Method.

The accrual basis of accounting is the concept of recording revenues when earned and expenses as incurred. Accrual basis accounting is the standard approach to recording transactions for all larger businesses, which due to our projected revenue streams, Ember Gardens is to be within a year. This concept differs from the cash basis of accounting, under which revenues are recorded when cash is received, and expenses are recorded when cash is paid. For example, a company operating under the accrual basis of accounting will record a sale as soon as it issues an invoice to a customer, while a cash basis company would alternatively wait to be paid before it records the sale. Similarly, an accrual basis company will record an expense as incurred, while a cash basis company would otherwise wait to pay its supplier before recording the expense.

The accrual basis of accounting is advocated under both generally accepted accounting principles (GAAP) and international financial reporting standards (IFRS). Both of these accounting frameworks provide guidance regarding how to account for revenue and expense transactions in the absence of the cash receipts or payments that would trigger the recording of a transaction under the cash basis of accounting. The accrual basis of accounting tends to provide more even recognition of revenues and expenses over time, and so is considered by investors to be the most valid accounting system for ascertaining the results of operations, financial position, and cash flows of a business. In particular, it supports the matching principle, under which revenues and all related expenses are to be recorded within the same reporting period; by doing so, it should be possible to see the full extent of the profits and losses associated with specific business transactions within a single reporting period.

The accrual basis requires the use of estimates in certain areas. For example, a company should record an expense for estimated bad debt that have not yet been incurred. By doing so, all expenses related to a revenue transaction are recorded at the same time as the revenue, which results in an income statement that fully reflects the results of operations. Similarly, the estimated amount of product returns, sales allowances, and obsolete inventory may be recorded. These estimates may not be entirely correct, and so can lead to materially inaccurate financial statements. Consequently, a considerable amount of care must be used when estimating accrued

expenses. Estimates of both our expenses and revenues will initially be based on our financial projections that have been created for the business. They will then be in turn based on the actual results of the initial 6-8 months of operations, which should more or less reflect the realistic expectation of both manufacturing and harvest operations.

Hiring staff accountants and a CFO with experience with accounting with this method will be a requirement, except perhaps bookkeepers or other transactional personnel. A competent staff will be hired as soon as possible after the first harvest is sold, to certify our accounting books are meticulously maintained by trained professionals to prepare for financial audits, both internal and external.

#### **Internal Financial Audits**

Our accounting and finance teams and personnel must go about all their work with the full expectation that they will be double checked at some point by auditors. The key to an efficient and successful financial audit is preparation. Being well prepared for an audit saves time and money, and ultimately helps your business achieve the desired outcome: an accurate financial statement.

Being Organized - Before the audit takes place, we will have a reconciled trial balance with all of the posted year-end adjustments recorded. Closing out the financial year that the auditor will be reviewing saves time, as it's difficult to audit efficiently when the numbers are still changing. This will be part of our procedures since we can anticipate an audit. We will coordinate staff to assist with the audit and ask how many auditors will be working in our office, as we'll potentially need to provide them with adequate space. Acting as a cohort will be an important component during this process.

Setting Up a Timeline - Good communication with the auditors is critical to avoiding surprises and creating a timeline for the audit up front is a crucial step in establishing that dialogue. Determining when the audit will begin and end, as well as any incremental deadlines, and receive it in writing will be part of our audit preparation. Obtaining a detailed list from the auditors of which documents and information they'll need to see will be essential for adequate preparation as well. We will also request any necessary confirmations promptly to save auditors time spent waiting for responses.

Requesting Back Documentation - Once the audit is finished, we will request supporting documentation of any adjustments the auditors made, as well as the account combinations and adjusted trial balance used in preparing the financial statements. This will ensure our books are up to date with any of the auditor's findings or adjustments.

Internal Audit Teams – As previously mentioned in the management sections of this plan, each CEO along with the Head of Compliance will conduct internal audits of the company to ensure compliance with all Federal, state and local regulations. This will also include internal financial audits as well, where the CFO will partner with the responsible parties. These internal audit checks will allow us to prepare for external audits and provide our accounting and finance teams to practice and prepare for the real thing. It will also of course help to uncover any errors that may be present so they may be corrected prior to any external audit occurring.

Use of Checklists – We will use extensive use of checklists when prepping for the financial audit. An example of such a checklist can be shown below:

## **Payment of Taxes**

We will have three separate government entities where tax payments will be made. First, as a C-Corporation, we will pay the Federal IRS corporate income tax. Second, will be to the state of Massachusetts, for the taxes put in place for the cannabis industry. Third, will be to the town of Orleans, which shall be entitled to local taxes stipulated in the host agreement. All tax payments will be made timely, and preferably electronically.

These payments will in most cases be paid quarterly, with some coming at year end. While we will at some point early on in our company's existence hire a Head of Tax who will manage and ensure that these taxes are done correctly, in the meantime we will use some outside firms to make sure these are being done correctly. Under or overpaying taxes can result in a whole set of problems, ranging from compliance violations to reducing capital available for expansion. It is quintessential, therefore, for us to always ensure our tax payments are made with the utmost accuracy every quarter.

## **Budget Process & Internal Financial Controls**

The budget process, and the controls that will be put in place to ensure that all spending is approved and tracked by the appropriate parties and will be enshrined into the Corporate Governance document. The budgeting of funds is important for setting the necessary boundaries for each team or department, so managers can plan out the details in conjunction with what they can achieve regarding the financial resources available to them. This process would occur prior to the beginning of the operating year, with the CFO and Executive Committee playing the most central role, though other managers in their respective departments (mostly the Management Committee) will also have a role to play with regards to their specific areas. The tracking of budgets will consequently be both the dual responsibility of the managers in the areas that receive

designated funds, and the CFO/Finance Department, in order to make sure they are being held accountable to the proper levels of expenditure. If mid-years adjustments, whether up or down, to the budgets need to be made, it will go through a formal process, based on the Corporate Governance structure, with appropriate approvals needed for the right levels of management based on the amount of the increase/decrease. Large single disbursements will also need approvals, the thresholds determined by the Corporate Governance document as well. The CFO and the Finance Department will be the central player in all budget creation and management throughout the company, as they will have the best comprehension of the financial situation of the company, and how budgets and expenditures of the precise areas affect the company's financial position overall.

The controls of financial budgets and expenditures will be clear to all of management, with detailed written records of not only the transactions, but the approvals needed for them to occur as well as be maintained. This level of detail will help the company in any potential external audit, which along with auditing the financial statements themselves, audit that company controls are being followed, and executed accordingly. Having external audit results manifest that our internal financial controls work and are being followed will then be a great asset to the company, as it will show the public (and potential buyers, investors, etc.) that our company is being a commendable operation, and allow them to have confidence in the financial statements we are producing. Functioning in an industry that still expresses some ambivalence in the public discourse, the reputation of our financial reporting and operations is essential.

## **Retail Specific Record Keeping**

- Ember Gardens is prohibited from utilizing software or other methods to manipulate or alter sales data. 935 CMR 500.140(6) (required for retail only)
- Ember Gardens shall conduct a monthly analysis of equipment to determine that no software has been installed that could be utilized to manipulate or alter sales data a. 935 CMR 500.140(6)
- Ember Gardensshall maintain records that it has performed the monthly analysis.935 CMR 500.140(6)
- If Ember Gardens determines that software or other methods have been installed/utilized to manipulate or alter sales data: it shall immediately disclose the information to the Commission, cooperate in any investigation, and take such other action directed by the Commission. 935 CMR 500.140
- Ember Gardens shall comply with 830 CMR 62C.25.1: Record Retention and DOR Directive 16-1 regarding recordkeeping requirements. 935 CMR 500.140(6)
- Ember Gardens shall adopt separate accounting practices at the point-of-sale for

- marijuana and non-marijuana sales. 935 CMR 500.140(6)
- A retailer that is co-located shall maintain and provide to the Commission on a biannual basis accurate sales data during the six months immediately preceding this application for the purpose of ensuring an adequate supply of marijuana and marijuana products under 935 CMR 500.140(10). 935 CMR 500.140(6)
  - There are no current plans to co-locate medical sales for Ember Gardens Cape Cod but the record keeping procedure will incorporate this update if the transition happens in the future.

# **Training Plan**

# **Employee Onboarding & General Training**

## **Employee Onboarding Overview**

Ember Gardens will implement a comprehensive employee training program, so that each employee understands their role in keeping the facility, themselves, and products safe and secure.

- All current owners, managers, and employees shall complete the Responsible Vendor Program after July 1, 2019 or when available. 935 CMR 500.105(2)
- All new employees shall complete the Responsible Vendor Program within 90 days of being hired. 935 CMR 500.105(2)
- Responsible Vendor Program documentation must be retained for four (4) years.
   935 CMR 500.105(2)

## **General Policies**

- Who:
  - Hiring manager of new employees will be in charge of training
  - HR Associate's managed by Head of HR, will ensure new employees receive, fills out and returns all employment forms
    - The HR Department is in charge of ensuring the "Responsible Vendor Training Program" is completed annually by all employees.
  - Members of the Security Department give orientation on company and facility security and emergency procedures, policies and evacuation plans.
- Employment forms will include
  - I-9 information
    - Permissible personal identification documents
  - Tax forms (federal and state)
  - Bank account information (direct deposit)
  - Emergency contacts
- Ember Gardens will train all security and administrative personnel on identification techniques.
- During mandatory employee training, all employees will be given information on the security system, and why it is in place. Signage will also be placed through the establishment advising that the area is under video surveillance.
- When an employee is hired, they will be required to waive the right to privacy while working on the premises. During employee training all personnel will be

- informed of this policy and that it is in place to prevent illegal diversion of cannabis products.
- At a minimum, staff shall receive eight hours of on-going training annually. (this is the responsibility of direct managers).
- Any requirements dictated by the Commision regarding the "Responsible Vendor Training Program" will be managed by the HR Department, and ensured of its execution by the CEO to maintain compliance for all employees and other associated parties that hold a Marijuana Agent Registration associated with the company.

## **Procedure**

- 1. Upon start employee will undergo the following general training exercises within their first week of employment
  - Onboarding and review of Employee Handbook and it's policies
    - Policies include but are not limited to:
      - Personal conduct in the workplace
      - Drug free work environment
      - Sexual harassment training
      - Discrimination training
      - General safety training
      - Security training
      - Prevention of diversion policies
  - Employee and hiring manager will sign documents indicating completion of training sessions
- 2. Employees will submit all I-9, payroll and other information required by the company for compliance reasons within their first week of employment, collected by the HR Department and stored per the Personnel Recording-Keeping Procedure.
- 3. Employees undergo job specific training
  - Details outlined in the Staffing Plan, Cultivation Training Plan, and Manufacturing Training Plan.

# **Retail Training**

# **Retail Training Overview**

Training for the retail sector will be highly job specific. Most team members will have significant previous experience and training in retail settings however they may be new to the cannabis industry and will have specific training to cover those areas. Upon starting a new role, team members will undergo training, shadowing, and examination

by their supervisors. Uniform training of employees will ensure state and company compliance that will result in consistent productive operations yielding the highest quality final products. Retail Associates will have a wide range of tasks and require the necessary skills to master those tasks. Employee training will cover all facets of the retail operations from safety, compliance, customer service, product training, and process quality.

#### **General Policies**

- Who: Retail Associates managed by Retail Managers, and VP of Retail
- Where:
  - Retail Areas
- Designated process manager and/or designated trainer/specialist will spend a minimum of 2-3 weeks alongside designated Retail Associate during training period.
- Assessment of Retail Associate in the retention of required materials, knowledge, and abilities to perform required tasks sufficiently will be conducted via written and visual compliance tests in week 4.
- In the event that additional training is needed to support the Retail Associate in their continued progress through their designated positional requirements, feedback from the Associate will be documented and utilized to improve their success though the training process.
- Performance evaluations of Retail Associates will be conducted every 6 months.
- Retail Associates will not be required to have more than one primary designated area of responsibility.
- Retail Associates will be required to understand and participate when needed in a supporting capacity as determined by management in all areas that fall under Retail Operations.
- Maintain a safe work environment.
- Maintain a sterile work environment.
- Uphold all state and company policies and procedures.
- Make sure that all the tools and equipment are properly maintained.
- Maintain accurate and proper labeling of material batches per Inventory Procedures.
- Ensure strict compliance with dispensing procedures

## **List of Anticipated Positions and Their Qualifications**

Retail GM – The General Manager oversees day-to-day operations of the dispensary, managing core department managers (Security, Sales, Customer Services, Inventory) and managing all strategies and tasks related to facilities, accounting, sales and marketing, and public relations. He or she has financial responsibility for the P&L and is responsible for successful strategy execution. This position reports to and is accountable to the corporate officers. The General Manager provides leadership to all departments throughout the dispensary. He or she keeps tight control of the senior management-approved budget and oversees operations according to established policies and procedures. This staff member is ultimately responsible for overall building appearance, cleanliness, comfort, functionality, safety, security, and overall customer experience. Finally, this position is ultimately responsible for employees' strict adherence to laws and regulations concerning marijuana. We anticipate the salary range of our General Managers to be between 50-100k depending on experience.

Projected Start Date – At inception.

Reporting To – COO

Direct Reports – Retail Associates; Security Guards

**Retail Associates (Budtenders)** – An employee who works at the storefront and represents the cannabis dispensary. Retail Associates are responsible for educating consumers about the effects, benefits, and overall experience of cannabis products. While they are typically not medically trained, these marijuana dispensary employees serve as important guides to using cannabis products, and tailor their customer and patient service to all levels of experience.

The job description for budtenders usually entails a number of responsibilities in the dispensary. The role typically includes:

- Acting as the face of the dispensary, greeting customers
- Facilitating the sale
- Educating customers about a variety of cannabis products, including flower, edibles, and concentrates
- Staying abreast of new products, strains, changes in laws, and industry trends in order to provide the highest level of service to customers
- Weighing and packaging products as needed
- Providing recommendations on cannabis products based on customer requests

- Maintaining medical cannabis patient information and proper records (if at a medical dispensary)
- Advising customers on proper safety measures to follow when consuming cannabis
- Verifying proper identification and paperwork from customers
- Assisting in various dispensary operations, including operating the cash register and maintaining hygienic conditions.

There would be a combination of full-time and part-time employees for the Retail Associate role. The starting salary would be \$38,000 per year (The national average salary for a Budtender is \$32,539 in the United States.) Regular pay increases would occur for Retail Associates who perform highly and gain experience on the job.

Security Guard/Driver — Due to the industry potentially being in all cash and the high value of the product being stored and transported, it has been common for cannabis businesses to have hired security either on the payroll or via outsourcing. While the usual high level of physical security on the site is good enough to deter most cases of robbery on premises, there is a need for a person to be present during business hours to monitor said security equipment and to respond to any incidents. The security guard will also handle any visitor management to ensure compliance with such regulations. The high vulnerability of either cash or product in transit will also add the dual responsibility of the security guards becoming the company drivers. They will work in close unison with the Head of Logistics and Packaging when doing these transportation runs. Hopefully, with the company's ability to deposit cash in banks, these runs will be for cannabis products only. Hires would be people with previous private security, military or law-enforcement experience. They would be full-time employees paid between \$18-\$25 per hour.

<u>Inventory Associate</u> – These employees will manage and negotiate the incoming sales orders and oversee that the orders are being fulfilled. They will also track, audit and maintain the inventory of the various goods that need to be stored and shipped, both for compliance and sales reasons. They would spend time working both in both the office and on the production floor, depending on the duties needed that day. These individuals will be highly organized, with backgrounds in sales, audit or inventory preferred. A yearly salary would range between 36k to 55k. Paying bonuses tied to sales made will also be made once the company reaches a certain level of financial security.

# **Energy & Water Efficiency Policies**

## **General Overview**

In a world where attention is increasingly paid to environment friendly practices within industries, legal cannabis has come into the spotlight as an area where improvements to energy efficiencies are needed. The Commision, working with state environmental officials, have set guidelines to have businesses employ environmentally and energy-saving equipment and processes. Ember Gardens will adhere and go above and beyond to satisfy these requirements, becoming an example for good environmental practices in the Massachusetts cannabis industry. Ember Gardens shall satisfy minimum energy efficiency and equipment standards established by the Commission and meet all applicable environmental laws, regulations, permits and other applicable approvals, including those related to water quality and solid and hazardous waste management, prior to obtaining a final license under 935 CMR 500.103(2). In addition, Ember Gardens shall adopt and use additional best management practices as determined by the CCC to reduce energy and water usage, engage in energy conservation and mitigate other environmental impacts, and shall provide energy and water usage reporting to the CCC upon demand. Some of these practices are detailed below.

#### **General Policies**

- Retail Area In the retail area, a concerted effort will be made to ensure proper energy saving practices, such as the use of LED lighting, timers/motion detectors to ensure that lights do not remain illuminated if there is no need (with strict exceptions to all lighting needed to maintain a secure facility). There also will be the concerted effort to control the retail areas temperature in the most energy efficient manner - so not to waste natural gas, oil or electricity in the heating and cooling of those areas.
- **Natural Lighting** In the construction of our retail and back office space Ember Gardens will utilize natural lighting with frosted finishes to supplement LED lighting reducing electrical load and energy consumption.
- Renewable Energy Generation Energy efficiency opportunities will be considered as well as on-site generators once Ember Gardens reaches the stage of working with engineers to create site & building plans upon receiving provisional license.
- Energy Efficiency Programs (State & Local Oversight) Ember Gardens will work
  with an electrical engineer to review energy efficient policies pursuant to M.G.L. c. 25, §
  21 statutes regarding energy efficiency programs. As well as work with various local
  boards to see how other local businesses enact policies and procedures to reduce
  energy and water usage, engage in energy conservation and mitigate other
  environmental impacts in a way that complies with all local regulations.

# **Diversity Plan**

#### **Plan Goals**

- 1. Increasing the number of individuals falling into the below-listed demographics working in general staff, management and executive positions at the establishment while providing tools to ensure their success. Goal tracking metrics shall be made available for review. Ember Gardens will designate 50% of its staff and management to be female and/or minorities. These are the goals further broken down as follows:
  - Staff by Demographics
    - 25% Woman
    - 25% Minorities
    - 5% Veterans
    - 5% Persons with disabilities; and
    - 5% LGBTQ+
- 2. Cultivate diversity among suppliers, vendors, and service providers, to the extent possible. Preference will be given to vendors and contractors falling into the above listed categories. To track the progress of this plan, our HR Department on a quarterly basis shall write a report listing all the engagement Ember Gardens conducted with vendors and contractors that fall into the above listed categories.
  - Goal of utilizing 20% diversity suppliers
  - This 20% will be broken down into the following goals:
    - 7% Woman
    - 7% Minorities
    - 2% Veterans
    - 2% Persons with disabilities; and
    - 2% LGBTQ+

## Plan Programs (Execution of Diversity Plan)

Program for Goal 1 - To achieve our hiring goal, across staff, management and
executives our company will work internally, with Cannabis Center of Excellence (our
PIP and diversity partner) and with local job placement agencies to assist in hiring
minorities and women and the other groups mentioned above to diversify our workforce.
We will routinely gather and monitor data to assess the success of these diversity
initiatives and make improvements that detail our shortcomings of our own or those of

the local job placement agencies to ensure we complete the goals laid out in our plan. To track the progress of this plan, our HR Department on a quarterly basis shall write a report listing all the engagement Ember Gardens conducted with local job placement agencies and recruiters, detailing the number of candidates reached, how many of them went through the interview process and how many have been offered and started employment. This report shall then be reviewed by the CEO.

If unsatisfactory progress is being made in achieving the goals outlined in the plan under this program (Program 1) with the local job placement agencies, the CEO will make adjustments to the program, including instituting more direct recruiting efforts, such as company run job fairs or the writing of classifieds in the employment section of local newspapers. These more direct recruiting efforts will be executed on a quarterly basis (meaning one job fair per quarter, one listing of open positions per quarter in employment sections of local newspapers with language present that we are looking for someone that is a woman or a racial minority). Job fairs will be held in the dispensary municipality as well as areas of disproportionate impact as defined by the CCC. If this more direct recruiting approach is deemed necessary a quarterly report shall still be conducted by the HR Department and given to the CEO for review.

All reports done by the HR Department shall be made available to the CCC for review upon the license renewal process.

 Program for Goal 2 - To achieve our goal of cultivating diversity among suppliers, vendors, and service providers we will use databases like the Supplier Diversity Program's (SDP <a href="https://www.mass.gov/supplier-diversity-program-sdp">https://www.mass.gov/supplier-diversity-program-sdp</a>) to find vendors and contractors falling into the above listed categories.

To track the progress of this plan, our HR Department on a quarterly basis shall write a report listing all the engagement Ember Gardens conducted with vendors and contractors that fall into the above listed categories.

Program 1 Example: Ember Gardens shall post quarterly advertisements in the local newspaper, the Cape Cod Times, stating that the establishment is specifically looking for women, minorities LGBTQ+, or persons with disabilities to work for the establishment.

Program 2 Example: Ember Gardens will start its bidding process by contacting the necessary subcontractors from the SDP database in order to meet or exceed its 20% vendor goal before moving on to non SDP subcontractors.

Plan Metric Tracking, Implementation Protocols and Measurements

The HR Department will collect this data during the hiring process and maintain the company's personnel records per the Personnel Records Procedure. HR, in conjunction with the company CEO, will ensure the following metrics are kept to ensure we are progressing to meet the goals outlined in this plan and to confirm the programs we have in place to achieve them are working as intended. The success of this plan will be reviewed during Ember Gardens' license renewal process, which shall occur annually and every year after.

- 1. **Metric Tracked:** Number of individuals from the above-referenced demographic groups who were hired and retained after the issuance of a license.
- Metric Tracked: Number of members of management that fall into the above-listed demographics since initial licensure.
- 3. **Metric Tracked:** Number of positions created since initial licensure and the ratios of the above demographics within those positions.
- 4. **Metric Tracked:** Number of postings in diverse publications or general publications with supporting documentation
- 5. **Metric Tracked:** Number of contractors or vendors used that fall into the above-listed demographics.
- 6. **Implementation Protocol:** Any actions taken, or programs instituted by Ember Gardens or any of its affiliates while implementing this plan will not violate the Cannabis Control Commission's regulations with respect to limitations on ownership or control or other applicable state laws.
- 7. **Implementation Protocol:** While implementing this plan, Ember Gardens will adhere to the requirements set forth in 935 CMR 500.105(4) which provides the permitted and prohibited advertising, branding, marketing, and sponsorship practices of Marijuana Establishments.
- 8. **Implementation Protocol:** All progress and successes of this plan shall be documented in a manner that is easily reviewable by the CCC during Ember Gardens' license renewal process, which shall occur annually and every year after.