

# CANNABIS CONTROL COMMISSION <u>Public Meeting</u>

June 13, 2019

1:00PM

Massachusetts State House Room 222 24 Beacon Street Boston, MA 02133



#### **Agenda**

- 1) Call to Order
- 2) Chairman's Comments & Updates
- 3) Minutes from April 25 and April 26, 2019
- 4) Executive Director's Report
  - a. Job Description: Associate Enforcement Counsel
  - b. License and Registration Applications
- 5) Staff Recommendation on Change of Ownership Applications
  - a. New England Treatment Access, LLC
- 6) Staff Recommendations on Final Licenses
  - a. Late Spring, Inc. D/B/A Gage Cannabis Company (# MR281248), Retail
  - b. Sanctuary Medicinals, Inc. (# RMD 1127), Vertically Integrated Medical Marijuana Treatment Center/RMD



#### **Agenda Continued**

- 7) Staff Recommendations on Provisional License Applications
  - a. I.N.S.A., Inc. (# MRN281892), Retail
  - b. LC Square, LLC (# MCN281717), Cultivation Tier 3/Indoor
  - c. Sira Natural, Inc. (#MCN282015), Cultivation Tier 3/Indoor
  - d. KT Capital, Group, LL, Vertically Integrated Medical Marijuana Treatment Center/RMD
- 8) Commission Discussion and Votes
  - a. Procurement Threshold—Delegation
  - b. Financial Investigation RFR
  - c. Enforcement Action Settlement
- 9) New Business that the Chairman did not anticipate at time of posting
- 10) Next Meeting Date



#### **Licensing Applications | June 13, 2019**

- 3,570 Total Applications
- 430 Pending (At least 1 Part of Application)
- 284 Withdrawn
- 2,684 Incomplete
- 1 Denied
- 171 Approved

The totals are distinct license numbers that have submitted at least one of the packets related to getting a license (App of Intent, Background, Management/Ops, Payment)

Type	#
Craft Marijuana Cooperative	6
Independent Testing Laboratory	5
Marijuana Cultivator	117
Marijuana Microbusiness	20
Marijuana Product Manufacturer	68
Marijuana Research Facility	6
Marijuana Retailer	188
Marijuana Transporter with Other Existing ME License	6
Third Party Transporter	14
Total	430



#### **Licensing Applications | June 13, 2019**

#### **435 Applications Under Review**

The totals below are distinct license numbers that have submitted all required packets.

Type	#	+/-
Craft Marijuana Cooperative	2	
Independent Testing Laboratory	6	
Marijuana Cultivator	131	+5
Marijuana Microbusiness	12	
Marijuana Product Manufacturer	100	+4
Marijuana Research Facility	5	
Marijuana Retailer	172	+5
Marijuana Third-Party Transporter	3	
Marijuana Transporter with Other	4	
Existing ME License		
Total	435	+14

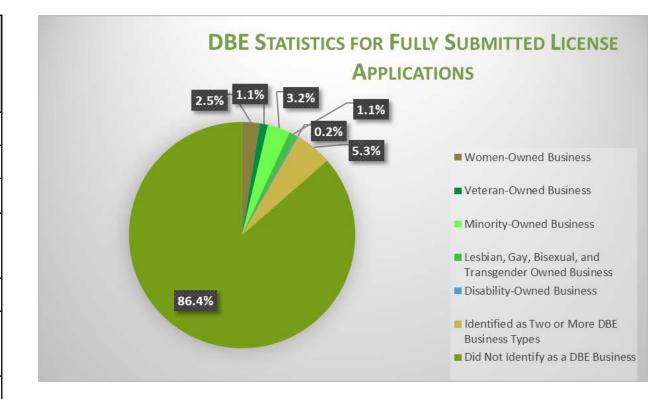
RMD Priority: 185
Economic Empowerment Priority: 10
General Applicant: 240

The 435 applications represent 234 separate entities

# Licensing Applications | June 13, 2019 Disadvantaged Business Enterprise (DBE) Statistics

The totals below are distinct license numbers that have submitted all required packets.

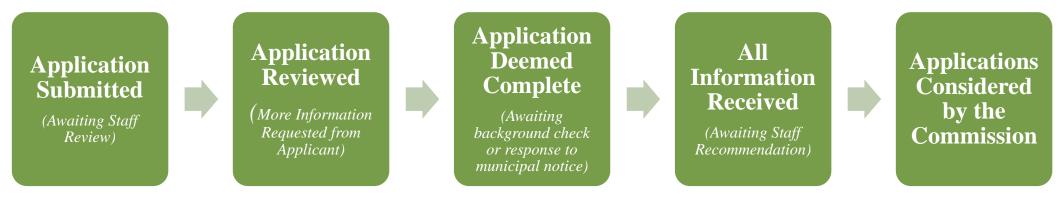
Type	#	% of Grou p
Women-Owned Business	11	2.5
Veteran-Owned Business	5	1.1
Minority-Owned Business	14	3.2
Lesbian Gay, Bisexual, and Transgender Owned Business	5	1.1
Disability-Owned Business	1	0.2
Identified as Two or More DBE Business Types	23	5.3
Did Not Identify as a DBE Business	376	86.4
Total	435	100.0





# **Licensing Applications** | **June 13, 2019**

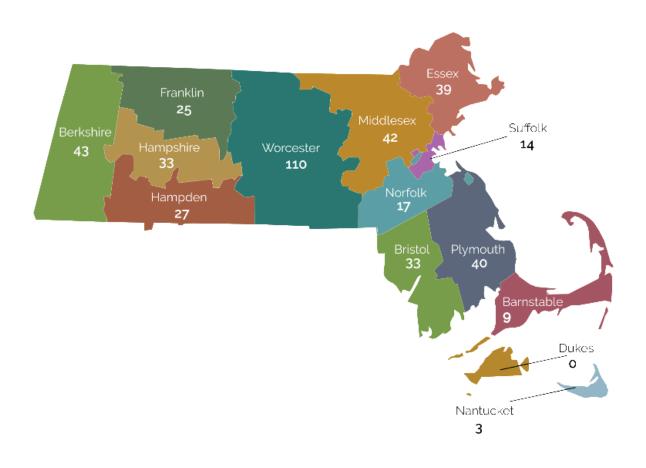
Status	#
Application Submitted: Awaiting Review	144
Application Reviewed: More Information Requested	74
Application Deemed Complete: Awaiting 3rd Party Responses	42
All Information Received: Awaiting Staff Recommendation	3
Applications Considered by Commission	172
Total	435





# **Licensing Applications | June 13, 2019**

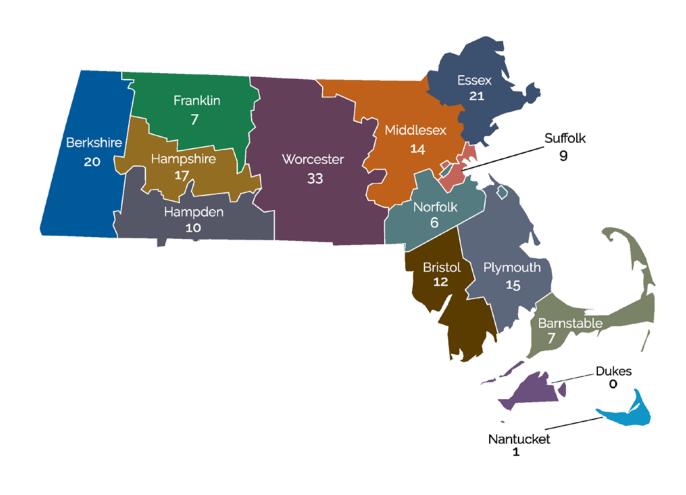
County	+/-
Barnstable	+1
Berkshire	
Bristol	
Dukes	
Essex	+2
Franklin	+2
Hampden	
Hampshire	+3
Middlesex	
Nantucket	
Norfolk	
Plymouth	+2
Suffolk	
Worcester	+4
Total	+14





# **Retail Applications | June 13, 2019**

County	+/-
Barnstable	+1
Berkshire	
Bristol	
Dukes	
Essex	
Franklin	
Hampden	
Hampshire	
Middlesex	
Nantucket	
Norfolk	
Plymouth	+2
Suffolk	
Worcester	+2
Total	+5





#### **Adult Use Agent Applications | June 13, 2019**

#### 5,939 Total Agent Applications:

468 Total

465 Pending Establishment Agents

3 Pending Laboratory Agents

- 342 Withdrawn
- 760 Incomplete
- 373 Surrendered
- **3,996** Active

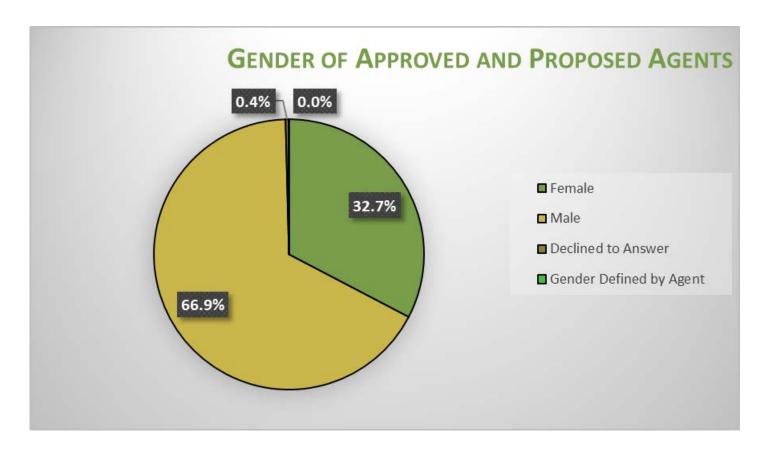
#### Of Total Pending:

- 365 not yet reviewed
- 102 CCC requested more information
- 1 awaiting third party response
- 0 Review complete; awaiting approval

#### **Agent Applications | June 13, 2019**

#### **Demographics of Approved and Pending Agents**

Gender	#	%
Female	1458	32.7
Male	2988	66.9
Declined to Answer	16	0.4
Gender Defined by Applicant	2	0.0
Total	4464	100.0

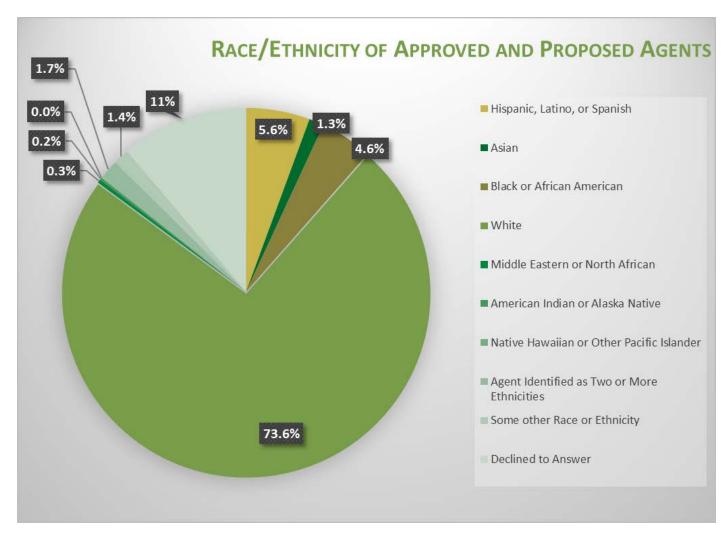




#### **Agent Applications | June 13, 2019**

# **Demographics of Approved and Pending Agents**

Race/Ethnicity	#	%
Hispanic; Latino; Spanish	250	5.6
Asian	58	1.3
Black; African American	205	4.6
White	3287	73.6
Middle Eastern; North African	14	0.3
American Indian; Alaska Native	9	0.2
Native Hawaiian; Other Pacific Islander	2	0.0
Identified as Two or More Ethnicities	78	1.7
Other Race or Ethnicity	62	1.4
Declined to Answer	499	11.2
Total	4464	100.0







# MMJ Licensing Data | June 13, 2019

MTC License Applications	#
Pending-Application of Intent Stage	32
Pending-Management and Operations Profile Stage	10
Pending-Siting Profile Stage	21
Application Expired	89
Application Withdrawn	3
Total	155

MTC Licenses	#
Provisional	105
Final	4
Commence Operations	50
License Expired	3
Total	162



# MMJ Agent and Program Data | June 13, 2019

MTC Agent Applications	#
Pending-MTC Agent Applications	85
Pending-Laboratory Agents	1
Revoked	3
Surrendered	1,836
Active	4,019
Total	5,944

MTC Program	#
Certified Patients	67,399
Certified Active Patients	64,008
Certified Caregivers	6,650
Registered Certifying Clinicians	302

# Social Equity Program Orientation Seminar Saturday June 1, 2019 Blackstone Heritage Corridor Visitor Center at Worcester

Accepted Applicant Attendees

2 hr Business
Planning
Session

Panels on Industry and Networking

4

Presentations from Staff

8

Hours of **Programming** 

Statewide Social
Equity Program in the
Nation Kicked Off



# **Social Equity Program Application | June 13, 2019**

Applications	#
Approved	42
Reopened (Review pending resubmission)	115
Complete and pending review	214
Incomplete	296
Total to date	667

Completed Application Breakdown	#	%
Female	79	36.91 %
Male	133	62.15 %
Declined to Answer (Gender)	1	0.47 %
User Defined Gender	1	0.47 %
Farmer	16	7.48 %
Veteran	10	4.67 %
EEA Recipient	19	8.88 %
American Indian or Alaska Native	1	0.47 %
Asian	2	0.93 %
Black or African American	104	48.6 %
Hispanic, Latino, or Spanish	25	11.68%
White	39	18.22 %
Two or more	29	13.55 %
Other	4	1.87 %
Decline to answer	10	4.67 %



# **Social Equity Program Application | June 13, 2019**

Applications	#
Approved	42
Reopened	
(Review pending	115
resubmission)	
Complete and pending review	214
Incomplete	296
Total to date	667

Completed Application Track Breakdown	#	%
Entrepreneurial	150	
Craft Marijuana Cooperative	2	
Marijuana Cultivation	4	
Marijuana Microbusiness	3	70.09
Marijuana Product Manufacturer	2	%
Marijuana Retailer	19	
Third Party Marijuana Transporter	4	
Two or More (includes all license types)	114	
I do not expect to seek a license in the future	2	
Re-entry, Entry	23	
Retail	8	10.75
Cultivation	11	%
Testing	2	
Product Manufacturing	2	
Core	20	9.35%
Ancillary	21	9.81%

Draft - For Discussion Purposes Only



#### **Demographics of Pending Social Equity Applications: Entrepreneur Track**

Race/Ethnicity	#
Hispanic; Latino; Spanish	18
Asian	2
Black; African American	71
White	23
Middle Eastern; North African	0
American Indian; Alaska Native	0
Native Hawaiian; Other Pacific Islander	0
Identified as Two or More Ethnicities	23
Other Race or Ethnicity	3
Declined to Answer	10
Total	150

Gender	#
Male	95
Female	53
Declined to Answer	1
User Defined Gender	1
Total	150



# **Demographics of Pending Social Equity Applications: Re-entry/Entry Track**

Race/Ethnicity	#
Hispanic; Latino; Spanish	3
Asian	0
Black; African American	14
White	4
Middle Eastern; North African	0
American Indian; Alaska Native	0
Native Hawaiian; Other Pacific	
Islander	0
Identified as Two or More Ethnicities	2
Other Race or Ethnicity	0
Declined to Answer	0
Total	23

Gender	#
Male	14
Female	9
Total	23



# **Demographics of Pending Social Equity Applications: Core Track**

Race/Ethnicity	#
Hispanic; Latino; Spanish	1
Asian	0
Black; African American	11
White	5
Middle Eastern; North African	0
American Indian; Alaska Native	0
Native Hawaiian; Other Pacific Islander	0
Identified as Two or More Ethnicities	2
Other Race or Ethnicity	1
Declined to Answer	0
Total	20

Gender	#
Male	12
Female	8
Total	20



# **Demographics of Pending Social Equity Applications: Ancillary Track**

Race/Ethnicity	#
Hispanic; Latino; Spanish	3
Asian	0
Black; African American	8
White	7
Middle Eastern; North African	0
American Indian; Alaska Native	1
Native Hawaiian; Other Pacific Islander	0
Identified as Two or More Ethnicities	2
Other Race or Ethnicity	0
Declined to Answer	0
Total	21

	Gender	#
Male		12
Female		9
Total		21





#### **Staff Recommendations on Change of Ownership Applications**

a. New England Treatment Access, LLC



#### **Staff Recommendations on Final Licenses**

- a. Late Spring, Inc. D/B/A Gage Cannabis Company (# MR281248), Retail
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#### **Commission Discussion and Votes**

- a. Procurement Threshold Delegation
- b. Financial Investigation RFR
- c. Enforcement Action Agreement

# **Upcoming Public Meetings**

# June 25, 2019

- 10:00 AM
- Department of Transportation
- 10 Park Plaza, Boston, MA

# June 26, 2019 (tentative)

- 10:00 AM
- Massachusetts Gaming Commission
- 101 Federal Street, 12th Fl., Boston, MA

# June 27, 2019

- 10:00 AM
- Location TBD

