

I.N.S.A., INC.
RMDA3362

BACKGROUND & APPLICATION REVIEW

1. Name and location of the proposed Medical Marijuana Treatment Center:

I.N.S.A., Inc.

Cultivation: 122 Pleasant Street, Easthampton, MA 01027

Product Manufacturing: 122 Pleasant Street, Easthampton, MA 01027

Dispensary: 20 Stockwell Drive, Avon, MA 02322

2. The applicant is a licensee or applicant for other Marijuana Establishment and/or Medical Marijuana Treatment Center license(s):

Type	Status	Location
Retail	Commence Operations	Springfield
Retail	Commence Operations	Salem
Cultivation, Tier 7/Indoor (50,001-60,000 sq. ft.)	Commence Operations	Easthampton
Product Manufacturing	Commence Operations	Easthampton
Retail	Commence Operations	Easthampton
Product Manufacturing	Provisionally Approved	Northampton
MTC	Commence Operations	Easthampton-Springfield
MTC	Commence Operations	Easthampton-Easthampton

3. List of all required individuals and their business roles in the Medical Marijuana Treatment Center:

Individual	Role
Peter Gallagher	Person Having Direct/Indirect Control
Patrick Gottschlicht	Person Having Direct/Indirect Control
Lewis Goldstein	Person Having Direct/Indirect Control
Thomas Davis	Person Having Direct/Indirect Control

4. List of all required entities and their roles in the Medical Marijuana Treatment Center:

Entity	Role
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GPM II, LLC	Entity Having Direct/Indirect Control
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5. The applicant executed a Host Community Agreement with the City/Town of Easthampton on April 24, 2015. Additionally, the applicant executed a Host Community Agreement with City/Town of Avon on December 16, 2021.
6. The applicant conducted a community outreach meeting with the City/Town of Easthampton on March 30, 2018 and with the City/Town of Avon on August 17, 2021 and provided documentation demonstrating compliance with Commission regulations.
7. The Commission received a municipal response from City/Town of Avon on July 27, 2022 stating the applicant was in compliance with all local ordinances and bylaws. The Commission sent to the City/Town of Easthampton notice with a copy of the application to the municipality on June 10, 2022. The Commission did not receive a response within 60 days pursuant to 935 CMR 500.102(1)(d).
8. The applicant proposed the following goals for its Positive Impact Plan:

#	Goal
1	Recruit 20% of past or present residents of the geographic ADI's, specifically Amherst, Brockton, Holyoke, Lynn, Randolph, Springfield, and West Springfield.
2	Donate \$2,000 each to The Forest Park Project; The Food Bank of Western Massachusetts; The Food Project; MaryAnne's Kids; Camp Fire North Shore; Blues to Green; Make-It-Springfield; and Open Pantry Community Services.

SUITABILITY REVIEW

9. There were no disclosures of any past civil or criminal actions, occupational license issues, or marijuana-related business interests in other jurisdictions.
10. There were no concerns arising from background checks on the individuals or entities associated with the application.

MANAGEMENT AND OPERATIONS REVIEW

11. The applicant states that it can be operational within four (4) months of receiving the provisional license(s).
12. The applicant's proposed hours of operation are the following:

Cultivation and Product Manufacturing

Day(s)	Hours of Operation
Monday-Sunday	6:00 a.m. – 12:00 a.m.



Retail

Day(s)	Hours of Operation
Monday-Sunday	8:00 a.m. – 10:00 p.m.

13. The applicant submitted all applicable and required summaries of procedures for the operation of the proposed Medical Marijuana Treatment Center. The summaries were determined to be substantially compliant with the Commission’s regulations.
14. The applicant disclosed that it plans to perform home deliveries to registered patients. The summary of the applicant’s plan is consistent with the Commission regulations and guidance documents.
15. The applicant proposed the following goals for its Diversity Plan:

#	Goal
1	To promote the career advancement of diverse individuals inside the Company by providing them with additional resources to aid in their professional development by awarding at least two (2) scholarships annually of \$2,500 or more to diverse individuals.
2	Donate \$2,000 each to at least five (5) charities annually which support diverse individuals, Blues to Green; Safe Passage; Fisher House of Boston; Clinical & Support Options; North shore Alliance of Gay, Lesbian, Bisexual, and Transgender Youth.

16. Summary of cultivation plan:

The applicant submitted a summary of a cultivation plan that demonstrated the ability to comply with the regulations of the Commission.

17. Summary of products to be produced and/or sold (if applicable):

#	Product
1	Chocolate Bars (Peanut Butter Cups, Birthday Cake, Strawberry Dreamsicle, Milk Chocolate, Cherry Cheesecake, Dark Chocolate Mint, Double Caramel Sea Salt)
2	Fruit Chews (Spicy Pineapple, Peach Mango, Watermelon, Black Cherry, Black Cherry Sleepy, Raspberry Energy, Strawberry Sour, Green Apple)
3	Concentrates (Wax, Live Sugar, Shatter, Sugar, Crumble, Disposable Vaporizer, Cartridge Vaporizer, Dart Vaporizer)



4	Distillate Dispenser
5	Tinctures
6	Topicals (Salve, Lotion)

RECOMMENDATION

Commission staff recommend provisional licensure with the following conditions:

1. Final license is subject to inspection to ascertain compliance with Commission regulations.
2. Final license is subject to inspection to ascertain compliance with applicable state laws and local codes, ordinances, and bylaws.
3. Final licensure is subject to the applicant providing Commission staff, upon inspection, with a detailed list of all proposed products to be produced with specific information as to types, forms, shapes, colors, and flavors.
4. Final licensure is subject to the applicant submitting, to the CCC, a response regarding new Diversity Plan Goal #2 and how the goal promotes equity among people of color, particularly Black, African American, Latinx, and Indigenous people, women, Veterans, persons with disabilities, and LGBTQ+ people, in the operation of the MTC in accordance with 935 CMR 501.101(1)(c)(8)(k).
5. The applicant shall cooperate with and provide information to Commission staff.
6. Provisional licensure is subject to the payment of the appropriate license fee.

The applicant has demonstrated compliance with the laws and regulations of the Commonwealth and suitability for licensure. Therefore, the applicant is recommended for provisional licensure

