



### **Massachusetts Cannabis Control Commission**

### Marijuana Product Manufacturer

**General Information:** 

 License Number:
 MP281763

 Original Issued Date:
 07/16/2020

 Issued Date:
 07/16/2020

 Expiration Date:
 07/16/2021

### ABOUT THE MARIJUANA ESTABLISHMENT

Business Legal Name: Green Meadows Farm, LLC

Phone Number: Email Address: bobpatton@greenmeadows.com

203-979-1204

Business Address 1: PO Box 2249 Business Address 2:

Business City: Hamilton Business State: MA Business Zip Code: 01982

Mailing Address 1: PO Box 829 Mailing Address 2:

Mailing City: Southbridge Mailing State: MA Mailing Zip Code: 01550

### CERTIFIED DISADVANTAGED BUSINESS ENTERPRISES (DBES)

Certified Disadvantaged Business Enterprises (DBEs): Not a

DBE

### PRIORITY APPLICANT

Priority Applicant: no

Priority Applicant Type: Not a Priority Applicant

**Economic Empowerment Applicant Certification Number:** 

**RMD Priority Certification Number:** 

### RMD INFORMATION

Name of RMD: Green Meadows Farm, LLC

Department of Public Health RMD Registration Number: PCR Only

Operational and Registration Status: Obtained Provisional Certificate of Registration

only

To your knowledge, is the existing RMD certificate of registration in good standing?: yes

If no, describe the circumstances below:

### PERSONS WITH DIRECT OR INDIRECT AUTHORITY

Person with Direct or Indirect Authority 1

Percentage Of Percentage Of Control: 100

Ownership: 100

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Role: Owner / Partner Other Role: Chief Executive Officer; Manager; Director of Security; Sole Member (before

approval of Change of Ownership application); a Manager of Reya Ventures, LLC

First Name: Robert Last Name: Patton Suffix:

Gender: Male User Defined Gender:

What is this person's race or ethnicity?: White (German, Irish, English, Italian, Polish, French)

Specify Race or Ethnicity:

#### **ENTITIES WITH DIRECT OR INDIRECT AUTHORITY**

Entity with Direct or Indirect Authority 1

Percentage of Control: 100 Percentage of Ownership: 100

Entity Legal Name: Reya Ventures, LLC Entity DBA: DBA

City:

Entity Description: LLC Investment Partnership

Foreign Subsidiary Narrative:

Entity Phone: 203-979-1204 Entity Email: bobpatton@greenmeadows.com Entity Website:

Entity Address 1: 650 Asbury Street Entity Address 2:

Entity City: Hamilton Entity State: MA Entity Zip Code: 01982

Entity Mailing Address 1: PO Box 2249 Entity Mailing Address 2:

Entity Mailing City: Hamilton Entity Mailing State: MA Entity Mailing Zip Code:

01982

Relationship Description: Reya Ventures, LLC currently serves as the capital contributor for Green Meadows Farm, LLC; however, after Green Meadows Farm, LLC submits a Change of Ownership application and receives approval from the Commission for the Change of Ownership application, Reya Ventures, LLC will be the sole Member of Green Meadows Farm, LLC. At such time, Reya Ventures, LLC will be the owner of Green Meadows Farm, LLC, and Robert H. Patton will no longer be the Member of Green Meadows Farm, LLC.

#### **CLOSE ASSOCIATES AND MEMBERS**

Close Associates or Member 1

First Name: Christian Last Name: Zawacki Suffix:

Describe the nature of the relationship this person has with the Marijuana Establishment: Chief Operating

Officer

Close Associates or Member 2

First Name: Robert Last Name: Patton Suffix:

Describe the nature of the relationship this person has with the Marijuana Establishment: Chief Financial Officer; a Manager of Reya

Ventures, LLC

Close Associates or Member 3

First Name: Thomas Last Name: Zawacki Suffix:

Describe the nature of the relationship this person has with the Marijuana Establishment: A Manager of Reya Ventures,

LLC

Close Associates or Member 4

First Name: Benjamin Last Name: Bourque Suffix:

Describe the nature of the relationship this person has with the Marijuana Establishment: Executive Vice President, Cannabis

Production

**CAPITAL RESOURCES - INDIVIDUALS** 

No records found

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#### **CAPITAL RESOURCES - ENTITIES**

**Entity Contributing Capital 1** 

Entity Legal Name: Reya Ventures, LLC Entity DBA:

Email: Phone: bobpatton@greenmeadows.com 203-979-1204

Address 1: 656 Asbury Street Address 2:

City: Hamilton State: MA Zip Code: 01982

Types of Capital: Monetary/Equity Other Type of Total Value of Capital Provided: Percentage of Initial Capital:

Capital: \$1114000 100

Capital Attestation: Yes

#### **BUSINESS INTERESTS IN OTHER STATES OR COUNTRIES**

No records found

### DISCLOSURE OF INDIVIDUAL INTERESTS

Individual 1

First Name: Christian Last Name: Zawacki Suffix:

Marijuana Establishment Name: Green Meadows Farm, LLC Business Type: Marijuana Cultivator

Marijuana Establishment City: Southbridge Marijuana Establishment State: MA

Individual 2

First Name: Christian Last Name: Zawacki Suffix:

Marijuana Establishment Name: Green Meadows Farm, LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Southbridge Marijuana Establishment State: MA

Individual 3

First Name: Robert Last Name: Patton Suffix:

Marijuana Establishment Name: Green Meadows Farm, LLC Business Type: Marijuana Cultivator

Marijuana Establishment City: Southbridge Marijuana Establishment State: MA

Individual 4

First Name: Robert Last Name: Patton Suffix:

Marijuana Establishment Name: Green Meadows Farm, LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Southbridge Marijuana Establishment State: MA

Individual 5

First Name: Robert Last Name: Patton Suffix:

Marijuana Establishment Name: Green Meadows Farm, LLC

Business Type: Marijuana Cultivator

Marijuana Establishment City: Southbridge

Marijuana Establishment State: MA

Individual 6

First Name: Robert Last Name: Patton Suffix:

Marijuana Establishment Name: Green Meadows Farm, LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Southbridge Marijuana Establishment State: MA

Individual 7

First Name: Thomas Last Name: Zawacki Suffix:

Marijuana Establishment Name: Green Meadows Farm, LLC Business Type: Marijuana Cultivator

Marijuana Establishment City: Southbridge Marijuana Establishment State: MA

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#### Individual 8

First Name: Thomas Last Name: Zawacki Suffix:

Marijuana Establishment Name: Green Meadows Farm, LLC Business Type: Marijuana Retailer

Marijuana Establishment City: Southbridge Marijuana Establishment State: MA

Individual 9

First Name: Benjamin Last Name: Bourque Suffix:

Marijuana Establishment Name: Green Meadows Farm, LLC Business Type: Marijuana Cultivator

Marijuana Establishment City: Southbridge Marijuana Establishment State: MA

#### MARIJUANA ESTABLISHMENT PROPERTY DETAILS

Establishment Address 1: 64 Mill Street

Establishment Address 2: 1st Floor

Establishment City: Southbridge Establishment Zip Code: 01550

Approximate square footage of the Establishment: 5000 How many abutters does this property have?: 84

Have all property abutters have been notified of the intent to open a Marijuana Establishment at this address?: Yes

### HOST COMMUNITY INFORMATION

**Host Community Documentation:** 

Document Category	Document Name	Type	ID	Upload
				Date
Plan to Remain Compliant with	Plan to Remain Compliant with Local	pdf	5d8bbdb42e767115bf436a6d	09/25/2019
Local Zoning	Zoning.pdf			
Community Outreach Meeting	GMF Community Outreach Attestation Form -	pdf	5e7ce74bf0445c357cb05746	03/26/2020
Documentation	Nov 2019.pdf			
Certification of Host Community	Green Meadows_Executed HCA Certification	pdf	5e7ce7aeb3c49635509e8d4f	03/26/2020
Agreement	Form_Dec 2019.pdf			

Total amount of financial benefits accruing to the municipality as a result of the host community agreement. If the total amount is zero, please enter zero and provide documentation explaining this number.: \$

### PLAN FOR POSITIVE IMPACT

Plan to Positively Impact Areas of Disproportionate Impact:

<b>Document Category</b>	Document Name	Type	ID	Upload
				Date
Plan for Positive	Nick's House Confirmation Letter.pdf	pdf	5dfd24c738f8ab571d6e1ec8	12/20/2019
Impact				
Plan for Positive	Plan to Positively Impact Areas of Disproportionate	pdf	5e7ce881554b033566ccebd9	03/26/2020
Impact	Impact.pdf			

### ADDITIONAL INFORMATION NOTIFICATION

Notification: I Understand

### INDIVIDUAL BACKGROUND INFORMATION Individual Background Information 1

Role: Owner / Partner Other Role: Chief Executive Officer; Manager; Director of Security; Sole Member (before approval of Change

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of Ownership application); a Manager of Reya Ventures, LLC

First Name: Robert Last Name: Patton Suffix:

RMD Association:

Background Question: no

Individual Background Information 2

Role: Executive / Officer Other Role: Chief Operating Officer

First Name: Christian Last Name: Zawacki Suffix:

RMD Association: RMD Manager

Background Question: no

Individual Background Information 3

Role: Director Other Role: Senior Vice President, Cultivation

First Name: Benjamin Last Name: Bourque Suffix:

RMD Association: Not associated with an RMD

Background Question: no

Individual Background Information 4

Role: Executive / Officer Other Role: Chief Financial Officer

First Name: Robert Last Name: Patton Suffix:

RMD Association: Not associated with an RMD

Background Question: no

Individual Background Information 5

Role: Board Member Other Role: Board Member of Reya Ventures, LLC

First Name: Thomas Last Name: Zawacki Suffix:

RMD Association: Not associated with an RMD

Background Question: no

### **ENTITY BACKGROUND CHECK INFORMATION**

**Entity Background Check Information 1** 

Role: Investor/Contributor Other Role:

Entity Legal Name: Reya Ventures, LLC Entity DBA:

Entity Description: LLC Investment Partnership

Phone: 203-979-1204 Email: bobpatton@greenmeadows.com

Primary Business Address 1: 656 Asbury Street Primary Business Address 2:

Primary Business City: Hamilton Primary Business State: MA Principal Business Zip Code:

01982

Additional Information: Reya Ventures, LLC currently serves as the capital contributor for Green Meadows Farm, LLC; however, after Green Meadows Farm, LLC submits a Change of Ownership application and receives approval from the Commission for the Change of Ownership application, Reya Ventures, LLC will be the sole Member of Green Meadows Farm, LLC. At such time, Reya Ventures, LLC will be the owner of Green Meadows Farm, LLC, and Robert H. Patton will no longer be the Member of Green Meadows Farm, LLC.

### MASSACHUSETTS BUSINESS REGISTRATION

Required Business Documentation:

Document Category	Document Name	Type	ID	Upload
				Date

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Articles of Organization	Art of Org.pdf	pdf	5d8e6cb2a489aa1afc3fffad	09/27/2019
Bylaws	By-Laws.pdf	pdf	5d8e6cefa489aa1afc3fffb3	09/27/2019
Secretary of Commonwealth - Certificate of Good Standing	Cert Good Standing Commonwealth.pdf	pdf	5d8e6d0d2e767115bf437062	09/27/2019
Department of Revenue - Certificate of Good standing	Green Meadows_DoR Cert 12.19.19.pdf	pdf	5dfd26885e2d54535a9c19f8	12/20/2019

No documents uploaded

Massachusetts Business Identification Number: 001311857

Doing-Business-As Name:

DBA Registration City:

### **BUSINESS PLAN**

Business Plan Documentation:

Document Category	Document Name	Туре	ID	Upload
				Date
Plan for Liability	Plan to Obtain Liability Insurance.pdf	pdf	5d8e6d96bc90861af114ae41	09/27/2019
Insurance				
Business Plan	Green Meadows_Business Plan.pdf	pdf	5dfd2507bb37d053183de35e	12/20/2019
Proposed Timeline	Green Meadows_Proposed Timeline_Product	pdf	5dfd250ffab70557127ef319	12/20/2019
	Manufacturer.pdf			

### **OPERATING POLICIES AND PROCEDURES**

Policies and Procedures Documentation:

Document Category	Document Name	Туре	ID	Upload
				Date
Separating recreational from	Separating Adult Use and Medical	pdf	5d939a0bbc90861af114b63b	10/01/2019
medical operations, if applicable	Operations.pdf			
Restricting Access to age 21 and	Restricting Access to Age 21 and Older.pdf	pdf	5d939a1cb107e415ca90f970	10/01/2019
older				
Security plan	Security Plan.pdf	pdf	5d939a261b7a141b1db83664	10/01/2019
Prevention of diversion	Prevention of Diversion.pdf	pdf	5d939a316eb01d1b28faf66c	10/01/2019
Storage of marijuana	Storage of Marijuana.pdf	pdf	5d939a3eb107e415ca90f974	10/01/2019
Transportation of marijuana	Transportation of Marijuana.pdf	pdf	5d939a4cc1731c15b88f26da	10/01/2019
Inventory procedures	Inventory Procedures.pdf	pdf	5d939a5b6eb01d1b28faf670	10/01/2019
Quality control and testing	Quality Control and Testing.pdf	pdf	5d939a6767e7d91adfc66fae	10/01/2019
Personnel policies including	Personnel Policies Including Background	pdf	5d939a7d1b7a141b1db83669	10/01/2019
background checks	Checks.pdf			
Record Keeping procedures	Record Keeping Procedures.pdf	pdf	5d939a88bc90861af114b643	10/01/2019
Maintaining of financial records	Maintaining of Financial Records.pdf	pdf	5d939a92e87dc81b07fffbf2	10/01/2019
Diversity plan	Diversity Plan.pdf	pdf	5e7cea6e554b033566ccebeb	03/26/2020
Dispensing procedures	Plan for Obtaining Marijuana or Marijuana	pdf	5e7cee3e961ad539052bc272	03/26/2020
	Products.pdf			

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Qualifications and training	Green Meadows_Qualifications and	pdf	5e825e602eba6d38ef164595	03/30/2020
	Training.pdf			
Types of products Manufactured.	Types of Products Manufactured.pdf	pdf	5e83a0359a385038d9d89da3	03/31/2020
Method used to produce	Methods of Production.pdf	pdf	5e83a044961ad539052bd443	03/31/2020
products				
Dispensing procedures	Safety Plan.pdf	pdf	5e83a0a081ed8a355b8d7de4	03/31/2020
Sample of unique identifying	Green Meadows_Samples of Unique	pdf	5e83ab4081ed8a355b8d7e2f	03/31/2020
marks used for branding	Identifying Marks Used for Branding.pdf			

#### **ATTESTATIONS**

I certify that no additional entities or individuals meeting the requirement set forth in 935 CMR 500.101(1)(b)(1) or 935 CMR 500.101(2)(c)(1) have been omitted by the applicant from any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.: | Agree

I understand that the regulations stated above require an applicant for licensure to list all executives, managers, persons or entities having direct or indirect authority over the management, policies, security operations or cultivation operations of the Marijuana Establishment; close associates and members of the applicant, if any; and a list of all persons or entities contributing 10% or more of the initial capital to operate the Marijuana Establishment including capital that is in the form of land or buildings.: | Agree

I certify that any entities who are required to be listed by the regulations above do not include any omitted individuals, who by themselves, would be required to be listed individually in any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.:

I Agree

Notification: I Understand

I certify that any changes in ownership or control, location, or name will be made pursuant to a separate process, as required under 935 CMR 500.104(1), and none of those changes have occurred in this application.:

I certify that to the best knowledge of any of the individuals listed within this application, there are no background events that have arisen since the issuance of the establishment's final license that would raise suitability issues in accordance with 935 CMR 500.801.:

I certify that all information contained within this renewal application is complete and true.:

### ADDITIONAL INFORMATION NOTIFICATION

Notification: I Understand

### COMPLIANCE WITH POSITIVE IMPACT PLAN

No records found

### COMPLIANCE WITH DIVERSITY PLAN

No records found

### PRODUCT MANUFACTURER SPECIFIC REQUIREMENTS

No records found

### HOURS OF OPERATION

Monday From: Open 24 Hours

Tuesday From: Open 24 Hours

Tuesday To: Open 24 Hours

Wednesday To: Open 24 Hours

Wednesday To: Open 24 Hours

Thursday From: Open 24 Hours

Thursday To: Open 24 Hours

Friday From: Open 24 Hours

Friday To: Open 24 Hours

Saturday From: Open 24 Hours

Saturday To: Open 24 Hours

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Sunday From: Open 24 Hours Sunday To: Open 24 Hours

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### PLAN TO REMAIN COMPLIANT WITH LOCAL ZONING

Green Meadows Farm, LLC ("**Green Meadows**") will remain compliant at all times with the local zoning requirements set forth in Southbridge Zoning Ordinance. In accordance with the Zoning Ordinance, Green Meadows' proposed establishment is located at 64 Mill Street in the Manufacturing Zoning District designated for Marijuana Establishments.

In compliance with state regulations and the Zoning Ordinance, the proposed establishment is not located within 500 feet of a pre-existing public or private school providing education to children in kindergarten or grades 1 through 12. The establishment will also be compliant with the various buffer requirements for sensitive land uses set forth in the Zoning Ordinance as will be determined by the Special Permit Granting Authority during the special permit process.

Green Meadows will apply for a Special Permit from the Town of Southbridge Planning Board. Green Meadows will also apply for any other local permits, approvals, registrations or certificates required to site and operate a Marijuana Establishment at the proposed location and will comply with all conditions and standards set forth in any required local permit or approval.

Green Meadows will continue to work cooperatively with various municipal departments, boards, and officials to ensure that the establishment is compliant with all local laws, regulations, rules, and codes with respect to design, construction, operation, and security.

Green Meadows has also retained the law firm Vicente Sederberg LLC to assist with ongoing compliance with local zoning requirements.





### **Community Outreach Meeting Attestation Form**

The applicant must complete each section of this form and initial each page before uploading it to the application. Failure to complete a section will result in the application being deemed incomplete. Instructions to the applicant appear in italics. Please note that submission of information that is "misleading, incorrect, false, or fraudulent" is grounds for denial of an application for a license pursuant to 935 CMR 500.400(1).

Grequire	nristian Zawacki een Meadows Farm, LLC ements of 935 CMR 500 an ed below.	(insert name of appl	, 11	has complied with the
1.	The Community Outreach	Meeting was held on	November 4, 2019	(insert date).
2.	A copy of a notice of the taddress of the Marijuana I city or town on October days prior to the meeting. clearly label the newspaper as part of this document).	Establishment, was pul 17, 2019 A copy of the newspa	blished in a newspaper of (insert date), which was per notice is attached as	of general circulation in the s at least seven calendar Attachment A ( <i>please</i>

- 3. A copy of the meeting notice was also filed on October 16, 2019 (insert date) with the city or town clerk, the planning board, the contracting authority for the municipality, and local licensing authority for the adult use of marijuana, if applicable. A copy of the municipal notice is attached as Attachment B (please clearly label the municipal notice in the upper right-hand corner as Attachment B and upload it as part of this document).
- 4. Notice of the time, place and subject matter of the meeting, including the proposed address of the Marijuana Establishment, was mailed on October 11, 2019 (insert date), which was at least seven calendar days prior to the community outreach meeting to abutters of the proposed address of the Marijuana Establishment, and residents within 300 feet of the property line of the petitioner as they appear on the most recent applicable tax list, notwithstanding that the land of any such owner is located in another city or town. A copy of one of the notices sent to abutters and parties of interest as described in this section is attached as Attachment C (please clearly label the municipal notice in the upper right hand corner as Attachment C and upload it as part of this document; please only include a copy of one notice and please black out the name and the address of the addressee).

Initials of Attester: CZ



- 5. Information was presented at the community outreach meeting including:
  - a. The type(s) of Marijuana Establishment to be located at the proposed address;
  - b. Information adequate to demonstrate that the location will be maintained securely;
  - c. Steps to be taken by the Marijuana Establishment to prevent diversion to minors;
  - d. A plan by the Marijuana Establishment to positively impact the community; and
  - e. Information adequate to demonstrate that the location will not constitute a nuisance as defined by law.
- 6. Community members were permitted to ask questions and receive answers from representatives of the Marijuana Establishment.

### .EGALS

Commonwealth of Massachusetts The Trial Court Probate and Family Court Worcester Probate and Family Court 225 Main Street

225 Main Street
Worcester, MA 01608
(959) 831-2200
Docket No. W019C054CA
CITATION ON PETITION TO
CHANGE NAME
In the matter of:
Elizabeth Louise Jefferson
A Petition to Change Name of Adult has been filed by Elizabeth Louise
Jefferson of Sturbridge MA
requesting that the court enter a
Decree changing their name to:
Elizabeth Louise Garon
IMPORTANT NOTICE
Any person may appear for purpos-

IMPORTANT NOTICE
Any person may appear for purposes of objecting to the petition by filing an appearance at: Worcester Probate and Family Court before 10:00 a.m. on the return day of 11/05/2019. This is NOT a hearing date, but a deadline by which you must file a written appearance if you object to this proceeding. object to this proceeding.
WITNESS, Hon. Leilah A. Keamy,
First Justice of this Court. Date: October 10, 2019

Stephanie K. Fattman Register of Probate

October 17, 2019

NOTICE OF
COMMUNITY OUTREACH MEETING
GREEN MEADOWS FARM, LLC
Notice is hereby given that Green
Meadows Farm, LLC will, hold a Community Outreach Meeting on November 4, 2019 at the Southbridge Police
Department Community Room, 1 Mechanic Street, Southbridge, MA 01550
at 8:00 PM to discuss the proposed
stiting of a Medical Marijuana Treatment Center and Adult Use Marijuana
Establishment at 64 Mill Street, Southbridge, MA 01550 in accordance with
M.G.L. ch. 94G and the Massachusetts
Cannabis Control Commission's regulations at 935 CMR 502.000 et seq.
Interested members of the community

Interested members of the community are encouraged to ask questions and receive answers from company repre-sentatives about the proposed facility and operations. October 17, 2019

### CHARLTON CONSERVATION COMMISSION

Public Hearing Notice
A Public Hearing will be held at the
Charlton Municipal Building, 37 Main
Street in Charlton, MA at 7:15 PM on
10/23/2019 to consider a
Notice of Intent for Kenneth Kaszows-

Notice of Intent for Kenneth Kaszows-ki for the property Located at: Lot #26 Ashley Road, Chariton, MA 01507
For: Notice of Intent for the construction of a single family home, septic and driveway within the buffer zone.
This is a Public Hearing under the requirements of G.L. CH. 131 \$40, as amended. Plans are available at the Conservation Commission's office at the Chariton Municipal Building on Tuesdays from 12:30-6:30p.m. For more information, call 506-248-2247.
October 17, 2019

PUBLIC HEARING
In accordance with M.G.L. Chapter
166, §22F notice is hereby given of
a public hearing to be held by the
Town Manager on Monday, October
28, 2019, at 1:30PM in the George Parent Meeting Room, 2nd floor of the Town Hall, 41 Elm Street, in regards to a petition filed by National Grid and Verizon for the following Order for JO pole locations

Dresser Hill Road: Dresser Hill Hodg: National Grid to install 2 JO Poles on Dresser Hill Road beginning at a point approximately 900 feet southwest of the centerline of the intersection of Jeep Trail and Dresser Hill Road and

continuing approximately 550' feet in a southwest direction. southwest direction.

Anyone wishing to be heard regarding this petition will be given the opportunity to speak.

TOWN OF SOUTHBRIDGE Ronald San Angelo, Town Manager October 17, 2019

MORTGAGEE'S NOTICE OF SALE
OF REAL ESTATE
BY VIRTUE AND IN EXECUTION OF
THE POWER OF SALE CONTAINED
IN A CERTAIN MORTGAGE GIVEN
BY GEORGIANNA M. GREGORY
FKA GEORGIANNA M. NARDONE
TO JPMORGAN CHASE BANK, N.A.,
DATED OCTOBER 23, 2015 AND
RECORDED WITH THE WORCESTER
COUNTY (WORCESTER DISTRICT)
REGISTRY OF DEEDS AT BOOK

54515, PAGE 155, SUBSEQUENTLY VED TO FEDERAL NATIONAL

COSTS.
TERMS OF SALE:
A DEPOSIT OF FIVE THOUSAND
DOLLARS AND 00 CENTS (\$5,000.00)
IN THE FORM OF A CERTIFIED
CHECK, BANK TREASURER'S
CHECK OR MONEY ORDER WILL
BE REQUIRED TO BE DELIVERED
AT OR BEFORE THE TIME THE BID
IS OFFERED. THE SUCCESSFUL
BIDDER WILL BE REQUIRED TO
EXECUTE A FOREOLOSURE SALE
AGREEMENT IMMEDIATELY AFTER
THE CLOSE OF THE BIDDING. THE EXECUTE A FORECLOSURE SALE AGREEMENT IMMEDIATELY AFTER THE CLOSE OF THE BIDDING. THE BALANCE OF THE PURCHASE PRICE SHALL BE PAID WITHIN THIRTY (30) DAYS FROM THE SALE DATE IN THE FORM OF A CERTIFIED CHECK OR OTHER CHECK ASTISSACTORY TO MORTGAGES ATTORNEY. THE MORTGAGES RESERVES THE RIGHT TO BID AT THE SALE, TO REJECT ANY AND ALL BIDS, TO CONTINUE THE SALE AND TO AMEND THE TERMS OF THE SALE BY WRITTEN OR ORAL ANNOUNCEMENT MADE BEFORE OR DURING THE FORECLOSURE SALE IF THE SALE IS SET ASIDE FOR ANY REASON, THE PURCHASER AT THE SALE SHALL BE ENTITLED ONLY TO A RETURN OF THE DEPOSIT PAID. THE PURCHASER STATE SALE SHALL BE ENTITLED ONLY TO A RETURN OF THE DEPOSIT PAID. THE PURCHASER SHALL HAVE NO FURTHER RECOURSE AGAINST THE MORTGAGES ATTORNEY. THE DESCRIPTION OF THE PREMISES CONTAINED IN SAID MORTGAGES SHALL CONTROL IN THIS PUBLICATION. TIME WILL BE OF

OTHER TERMS, IF ANY, TO BE ANNOUNCED AT THE SALE. WILMINGTON SAVINGS FUND SOCIETY, FSB, D/B/a CHRISTIANA TRUST, NOT INDIVIDUALLY BUT AS TRUSTEE FOR PRETIUM MORTGAGE ACQUISITION TRUST PRESENT HOLDER OF SAID MORTGAGE, BY ITS ATTORNEYS, ORLANS PC PO BOX 540540 WALTHAM, MA 02454 PHONE: (781) 790-7800 18-002150

18-002150 OCTOBER 3, 2019 OCTOBER 10, 2019 OCTOBER 17, 2019

### MORTGAGEE'S NOTICE OF SALE OF REAL ESTATE

MORTGAGEE'S NOTICE OF SALE OF REAL ESTATE
By virtue and in execution of the Power of Sale contained in a certain Mortgage given by Alphonse B. Kuplec to One Mortgage Network, LLC, dated April 25, 2008 and recorded with the Worcester County (Worcester District) Registry of Deeds at Book 42800, Page 354, sub-sequently assigned to James B. Nutter by One Mortgage Network, LLC by assignment recorded in said Worcester County (Worcester District) Registry of Deeds at Book 43079, Page 254, subsequently assigned to Reverse Mortgage Funding, LLC by James B. Nutter & Company by assignment recorded in said Worcester County (Worcester District) Registry of Deeds at Book 59767, Page 331 for breach of the conditions of said Mortgage and for the purpose of foreclosing same will be sold at Public Auction at 11:00 AM on October 31, 2019 at 898 South Street, Southbridge, MA, all and singular the premises described in said Mortgage, to wit:

premises described in said wortgage, to with:
Land situated in the Town of Southbridge in the County of Worcester in the State of MA The land situated at the junction of the Northerly line of South Street and the Easterly line of Breakneck Road, in the Town of South Street and the Easterly line of Breakneck Road, in the Town of Southbridge, County of Worcester, Commonwealth of Massachusetts, bounded and described as follows: Beginning at the Northwesterly corner thereof at a Town bound on the Easterly line of said Breakneck Road; Thence South 80 degrees 44 minutes 10 seconds East by Grantor's land partway along westerly side of stone wall; Thence South 1 degrees 25 minutes 50 seconds West by Grantor's land partway along westerly side of stone wall; Thence South 1 degrees 25 minutes 50 seconds West by Grantor's land partway along center line of wall for a distance of 200 feet to an iron pin on the Northerly line of said South Street; Thence Northerly line of said South Street for a distance of 264.30 feet to a Town bound opposite station 9 + 0.5.20 fthe 1961 layout of said South Street for a distance of 15.51 feet to a Town bound opposite station 9 + 0.5.20 fthe 1961 layout of said South Street for a distance of 115.51 feet to a Town bound on the Easterly line of said Breakneck Road; Thence North 9 degrees 25 minutes 10 seconds West by the Easterly line of said Breakneck Road; Thence North 9 degrees 25 minutes 10 seconds West by the Easterly line of said Breakneck Road; Thence North 9 degrees 25 minutes 10 seconds West by the Easterly line of said Breakneck Road; Thence North 9 degrees 25 minutes 10 seconds West by the Easterly line of said Breakneck Road; Thence North 9 degrees 25 minutes 10 seconds West by the Fasterly line of said Breakneck Road for a distance of 12.9.4 feet to the point of beginning. If We hereby expressly reserve my rights of Homestead, if any, and I/we do not wish to terminate my/our Homestead by ganing line within Mortgage, notto wit: Land situated in the Town of Southbridge wish to terminate my/our Homestead by granting the within Mortgage, notby granting the within Mortgage, not-withstanding any language contained therein to the contrary, which language is intended to merely subordinate my/ our right of Homestead to this mort-gage only. Being the same property conveyed to ALPHONSE B. KUPIEC and RITA KUPIEC, busband and wife , by deed dated January 20, 1966 of record in Deed Book 4637, Page 506, in the Worcester County Clerk's Office. Group Number: N/A

Group Number: N/A
The premises are to be sold subject to and with the benefit of all easements,

The premises are to be sold subject to and with the benefit of all easements, restrictions, encroachments, building and zoning laws, liens, unpaid taxes, tax titles, water bills, municipal liens and assessments, rights of tenants and parties in possession, and attorney's fees and costs.

TERMS OF SALE:
A deposit of FIVE THOUSAND DOLLARS AND 00 CENTS (\$5,000.00) in the form of a certified check, bank treasurer's check or money order will be required to be delivered at or before the time the bid is offered. The successful bidder will be required to execute a Foreclosure Sale Agreement immediately after the close of the bidding. The balance of the purchase price shall be paid within thirty (30) days from the sale date in the form of a certified check, bank treasurer's check or other check, satisfactory to check or other check satisfactory to Mortgagee's attorney. The Mortgagee

reserves the right to bid at the sale, to reject any and all bids, to continue the sale and to amend the terms of the sale by written or oral announcement made before or during the foreclosure sale. If the sale is set aside for any reason, the Purchaser at the sale shall be entitled only to a return of the deposit paid. The purchaser shall have no further recourse against the Mortgages, the Mortgagee or the Mortgages's attorney. The description of the premises contained in said mortgage shall control in the event of an error in this publication. TIME WILL BE OF THE ESSENCE.

Other terms, if any, to be announced at the sale. Reverse Mortgage Funding, LLC Present Holder of said Mortgage, By Its Attorneys, ORLANS PC PO Box 540540 Waltham, MA 02454 Phone: (781) 790-7800 15-010100

October 10, 2019 October 17, 2019 October 24, 2019

### NOTICE OF MORTGAGEE'S

NOTICE OF MORTGAGEE'S SALE OF REAL ESTATE

By virtue and in execution of the Power of Sale contained in a certain mortgage given by Christopher J. Rovezzi to Hometown Bank (#Ka Hometown Bank, a Cooperative Bank dated August 4, 2003 and recorded in the Worcester County Registry of Deeds in Book 31100 at Page 81 of which mortgage the undersigned is the present holder, for breach of the conditions of said mortgage and for the purpose of foreclosing the same will be sold at Public Auction at 11:00 A.M. on Tuesday, November 5, 2019 at 28 Maple Street, Sturbridge, Massachusetts, all and singular the premises described in said mortgage. To wit:

The land with the buildings thereon known as 28 Maple Street, Sturbridge, Worcester County, Massachusetts, bounded and described as follows: BEGINNING at the northwesterly cor-ner thereof, at an iron pin in the ground on the easterly line of Maple Street at land of Alice G. Haskell, former of Edwin H. Chamberlain et ux distant 100 feet S. 42° 32' W. from the south-

westerly corner of land of Oliver F. Jamieson et ux; THENCE S. 46° 32' E. by said Haskell land 175 feet to an iron pin in the

ground; THENCE S. 43° 28' W. by said Haskell land 125 feet to an iron pin in the ground at land of Raymond A. Haskell et ux:

ground at land of Haymond A. Haskell et ux;
THENCE N. 46° 32′ W. by land of said Raymond A. Haskell et ux 175 feet to an iron pin in the ground on the east-erly line of Maple Street;
THENCE N. 43° 28′ E. by the easterly line of Maple Street, 125 feet to the point of beginning.
For tille see Book 26772, Page 92. Being the same premises conveyed to the Grantor herein by deed dated August 4, 2003, recorded with the Registry of Deeds in Book 31100, Page 80.
Premises to be sold and conveyed

Page 80.

Premises to be sold and conveyed subject to and with the benefit of all rights, rights of way, restrictions, easements, covenants, liens or claims in the nature of liens, improvements, in the nature of liens, improvements, public assessments, any and all unpaid taxes, tax titles, tax liens, water and sewer liens and any other municipal assessments or liens or existing encumbrances of record which are in force and are applicable, having priority over said mortgage, whether or not reference to such restrictions, easements, improvements, liens or encumbrances is made in the deed. Terms of sale: A deposit of \$5,000.00 by cash, certified or bank check will be required to be paid by the purchaser at the time and place of sale. This sale is subject to a 5% buyer's premium. The balance is to be paid by the purchaser at the time and place of sale. This sale is subject to a 5% buyer's premium. The balance is to be paid by certified or bank check at the Mortgage's law offices within thirty (30) days from the date of sale. Deed will be provided to purchaser for recording upon receipt in full of the purchase price. In the event of an error in this publication, the description of the premises contained in said mortgage shall control. Other terms will be announced at the sale. public assessments, any and all unpaid

sale.
Hometown Bank f/k/a Hometown
Bank, a Cooperative Bank,
Present holder of said mortgage,
By its Attorney, by its Attorney, Joseph J. Lange, Esq. Lyon & Fitzpatrick, LLP 14 Bobala Road, Suite 4 Holyoke, MA 01040 (413) 536-4000 October 10, 2019 October 17, 2019 October 17, 2019 October 24, 2019

Notice is hereby given that Green Meadows Farm, LLC will hold a Community Outreach Meeting on **November 4, 2019** at the Southbridge Police Department Community Room, 1 Mechanic Street, Southbridge, MA 01550 at 6:00 PM to discuss the proposed siting of a Medical Marijuana Treatment Center and Adult Use Marijuana Establishment at 64 Mill Street, Southbridge, MA 01550 in accordance with M.G.L. ch. 94G and the Massachusetts Cannabis Control Commission's regulations at 935 CMR 502.000 *et seq*.

Interested members of the community are encouraged to ask questions and receive answers from company representatives about the proposed facility and operations.

TOWN CLERK'S OFFICE
2011 OCT 16 AM 10: 28
10 MASSACHHEETINGE

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### **Host Community Agreement Certification Form**

The applicant and contracting authority for the host community must complete each section of this form before uploading it to the application. Failure to complete a section will result in the application being deemed incomplete. Instructions to the applicant and/or municipality appear in italics. Please note that submission of information that is "misleading, incorrect, false, or fraudulent" is grounds for denial of an application for a license pursuant to 935 CMR 500.400(1).

Applicant
I,ROBERT H. PATTON, (insert name) certify as an authorized representative of, (insert name of applicant) that the applicant has executed a host community agreement with (insert name of host community) pursuant to G.L.c. 94G § 3(d) on (insert date).
Millattana Signature of Authorized Representative of Applicant
Host Community
I, RONALD AN ACELO, (insert name) certify that I am the contracting authority or have been duly authorized by the contracting authority for TOWN of SouthBRIDG E (insert name of host community) to certify that the applicant and TOWN of SouthBRIDG E (insert of host community) has executed a host community agreement pursuant to G.L.c. 94G § 3(d) on DECEMBER 17, 2019 (insert date).
Signature of Contracting Authority or Authorized Representative of Host Community
Signature of Contracting Authority or Authorized Representative of Host Community

### Nick Perry Memorial Foundation Nick's House Helping the Community One Soldier at a Time www.nickperryshouse.org

Date: November 18, 2019

Green Meadows Farm P.O. Box 2249 Hamilton, MA 01982-9998

To Whom It May Concern:

On behalf of the Nick Perry Memorial Foundation, we would like to thank Green Meadows Farm for generously pledging to support our organization for Veterans. Please know that 100% of donations go directly to helping our Veterans.

Thanks once again for your generosity and we look forward to your continued support.

God Bless,

The Parker Family for the Nick Perry Memorial Foundation

FID #: 27-3737662

A/G #: 051477

Contact: Terry - 774-230-0840 or Pam - 774-230-0838 pam.parker@oaktranscription.com 202 Prince Road, Southbridge, MA 01550 www.nickperryshouse.org



### Plan to Positively Impact Areas of Disproportionate Impact

### Overview

Green Meadows Farm, LLC ("**Green Meadows**") is dedicated to serving and supporting populations falling within areas of disproportionate impact, which the Commission has identified as the following:

- Past or present residents of the geographic "areas of disproportionate impact," which have been defined by the Commission and identified in its Guidance for Identifying Areas of Disproportionate Impact;
- 2. Commission-designated Economic Empowerment Priority applicants;
- 3. Commission-designated Social Equity Program participants;
- 4. Massachusetts residents who have past drug convictions; and
- 5. Massachusetts residents with parents or spouses who have drug convictions.

Green Meadows firmly believes that marijuana businesses have an obligation to support the health and well-being of their customers as well as the local communities that have had historically high rates of arrest, conviction, and incarceration related to marijuana crimes. It is Green Meadows' intention to be a contributing, positive force in areas of disproportionate impact and to assist in changing negative stigmas and perceptions associated with marijuana use.

To support such populations, Green Meadows has created the following Plan to Positively Impact Areas of Disproportionate Impact (the "Plan") and has identified and created goals / programs to positively impact past or present residents of Southbridge; Massachusetts residents who have past drug convictions; and Massachusetts residents with parents or spouses who have drug convictions (the "Target Communities").

### Goals

Green Meadows' Senior Vice President of Retail Operations will administer Green Meadows' Plan. The Director will be responsible for developing measurable outcomes and ensuring Green Meadows continues to meet its commitments noted in this document. The Director will explore opportunities to form philanthropic partnerships in the community to implement and enhance the Plan.

In order for Green Meadows to positively impact the Target Communities, Green Meadows has established the following goals:

- 1. Hire at least 25% of staff from the Target Communities. The Target Communities, as defined above, are past or present residents of Southbridge; Massachusetts residents who have past drug convictions; and Massachusetts residents with parents or spouses who have drug convictions<sup>1</sup>;
- Host and participate in events that will support the Target Communities, including annual donation drives and events in support of the Nick Perry Memorial Foundation in Southbridge and annual educational seminars;
- 3. Materially contribute financial resources in support of the Nick Perry Memorial Foundation in Southbridge through annual donations of \$10,000.00.

<sup>&</sup>lt;sup>1</sup> Green Meadows will ensure that any hiring practices instituted with respect to Massachusetts residents who have past drug convictions or Massachusetts residents with parents or spouses who have drug convictions are done in accordance with "Ban the Box" standards.



### **Programs**

Green Meadows has developed specific programs to effectuate its stated goals to positively impact Southbridge. Such programs will include the following:

- 1. Holding annual in-store donation drives in support of the Nick Perry Memorial Foundation within Southbridge;
- 2. Donating \$10,000.00 annually to the Nick Perry Memorial Foundation;
- Conducting at least one industry-specific educational seminar annually on marijuana retailing and marijuana business management for individuals from the Target Communities;
  - a. Educational seminars will be advertised in *The Southbridge News*;
  - b. Green Meadows will be able to accommodate at least ten (10) individuals at each educational seminar;
  - c. Participants in the educational seminars will be required to attest that they are from one of the Target Communities.
- 4. Posting jobs (as they become available, but not less than annually) in *The Southbridge News* and on 70MillionJobs.com.

### Measurements

The Senior Vice President of Retail Operations will administer the Plan and will be responsible for developing measurable outcomes to ensure Green Meadows continues to meet its commitments. Such measurable outcomes, in accordance with Green Meadows' goals and programs described above, include:

- Tracking and annually reporting donations and support, with a minimum of \$10,000 given to the Nick Perry Memorial Foundation;
- Documenting any and all donations made to the Nick Perry Memorial Foundation as a result of the in-store donation drives;
- Providing an annual report of the Company's educational seminar events, at least one per year, via written narratives, images, participant attestations, and newspaper advertisements;
- Documenting any and all job advertisements placed in *The Southbridge News* and 70MillionJobs.com, as well as any resumes received as a result; and
- Conducting an annual employment composition review to determine what percentage, with a 25% minimum goal, of its employees identify as being a part of the Target Communities.

Beginning upon receipt of Green Meadows' first Provisional License from the Commission to operate a marijuana establishment in the Commonwealth, Green Meadows will utilize the proposed measurements to assess its Plan and will account for demonstrating proof of success or progress of the Plan upon the yearly anniversary of the license. The Senior Vice President of Retail Operations will review and evaluate Green Meadows' measurable outcomes no less than semi-annually to ensure that Green Meadows is meeting its commitments. Green Meadows is mindful that demonstration of the Plan's progress and success will be submitted to the Commission upon renewal.

### **Acknowledgments**

 As identified above, Green Meadows intends to donate to the Nick Perry Memorial Foundation and acknowledges via the attached letter that the Nick Perry Memorial



Foundation has been contacted and will receive the donation described herein. Nick Perry Memorial Foundation is a 5-bedroom single family home in Southbridge, MA that temporarily houses veterans who are transitioning back to civilian life. Their goal – "helping the community one soldier at a time."

- Green Meadows will adhere to the requirements set forth in 935 CMR 500.105(4)
  which provides the permitted and prohibited advertising, branding, marketing, and
  sponsorship practices of every Marijuana Establishment.
- Any actions taken, or programs instituted, by Green Meadows will not violate the Commission's regulations with respect to limitations on ownership or control or other applicable state laws.

MA SOC Filing Number: 201880571590 Date: 2/6/2018 8:01:00 PM



# The Commonwealth of Massachusetts William Francis Galvin

Minimum Fee: \$500.00

Secretary of the Commonwealth, Corporations Division One Ashburton Place, 17th floor Boston, MA 02108-1512 Telephone: (617) 727-9640

### **Certificate of Organization**

(General Laws, Chapter)

Identification Number: 001311857

1. The exact name of the limited liability company is: GREEN MEADOWS FARM, LLC

2a. Location of its principal office:

No. and Street: 656 ASBURY STREET

City or Town: SOUTH HAMILTON State: MA Zip: 01982 Country: USA

2b. Street address of the office in the Commonwealth at which the records will be maintained:

No. and Street: 656 ASBURY STREET

City or Town: SOUTH HAMILTON State: MA Zip: 01982 Country: USA

3. The general character of business, and if the limited liability company is organized to render professional service, the service to be rendered:

ANY LAWFUL BUSINESS FOR WHICH A LIMITED LIABILITY COMPANY MAY BE ORGANIZED UNDER THE LAWS OF THE COMMONWEALTH OF MASSACHUSETTS

4. The latest date of dissolution, if specified:

5. Name and address of the Resident Agent:

Name: <u>ROBERT H. PATTON</u>

No. and Street: 656 ASBURY STREET

City or Town: SOUTH HAMILTON State: MA Zip: 01982 Country: USA

- I, <u>ROBERT H. PATTON</u> resident agent of the above limited liability company, consent to my appointment as the resident agent of the above limited liability company pursuant to G. L. Chapter 156C Section 12.
- 6. The name and business address of each manager, if any:

Title	Individual Name	Address (no PO Box)
	First, Middle, Last, Suffix	Address, City or Town, State, Zip Code
MANAGER	ROBERT H. PATTON	656 ASBURY STREET SOUTH HAMILTON, MA 01982 USA

7. The name and business address of the person(s) in addition to the manager(s), authorized to execute documents to be filed with the Corporations Division, and at least one person shall be named if there are no managers.

Title	Individual Name	Address (no PO Box)
	First, Middle, Last, Suffix	Address, City or Town, State, Zip Code

8. The name and business address of the person(s) authorized to execute, acknowledge, deliver and record any recordable instrument purporting to affect an interest in real property:

Title	Individual Name First, Middle, Last, Suffix	Address (no PO Box) Address, City or Town, State, Zip Code
REAL PROPERTY	ROBERT H. PATTON	656 ASBURY STREET SOUTH HAMILTON, MA 01982 USA

### 9. Additional matters:

### **SIGNED UNDER THE PENALTIES OF PERJURY, this 6 Day of February, 2018,** ROBERT H. PATTON

(The certificate must be signed by the person forming the LLC.)

© 2001 - 2018 Commonwealth of Massachusetts All Rights Reserved

MA SOC Filing Number: 201880571590 Date: 2/6/2018 8:01:00 PM

### THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are deemed to have been filed with me on:

February 06, 2018 08:01 PM

WILLIAM FRANCIS GALVIN

Heteram Frain Dalies

Secretary of the Commonwealth

# OPERATING AGREEMENT OF GREEN MEADOWS FARM, LLC

This Operating Agreement (the "Agreement") of Green Meadows Farm, LLC (the "Company"), effective as of February 6, 2018 (the "Effective Date"), is entered into by and between the Company and Robert H. Patton, as the single member of the Company (the "Member").

### **RECITALS**

WHEREAS, the Company was formed as a limited liability company on February 6, 2018 by the filing of a certificate of organization ("Certificate of Organization") with the Secretary of the Commonwealth of Massachusetts pursuant to and in accordance with the Massachusetts Limited Liability Act, as amended from time to time (the "MLLCA"); and

WHEREAS, the Member agrees that the membership in and management of the Company shall be governed by the terms set forth in this Agreement.

NOW, THEREFORE, the Member and the Company agree as follows:

Section 1 Name. The name of the Company is Green Meadows Farm, LLC.

Section 2 Purpose. The general character of the Company is to engage in the operation of a business pursuant to St. 2012, ch. 369, G.L. c. 94G, G.L. c. 94I, all as amended or replaced, and all regulations and applicable local laws promulgated pursuant thereto (the "Cannabis Code"), together with any and all other lawful acts or activities for which limited liability companies may be formed under the MLLCA and to engage in any and all necessary or incidental activities.

**Section 3 Powers.** The Company shall have all the powers necessary or convenient to carry out the purposes for which it is organized, including the powers granted by the MLLCA.

### Section 4 Principal Office; Registered Agent.

- (a) <u>Principal Office</u>. The location of the principal office of the Company shall be 656 Asbury Street, South Hamilton, MA 01982, or such other location as the Member may designate.
- (b) Registered Agent. The registered agent of the Company for service of process in the Commonwealth of Massachusetts and the registered office of the Company in the Commonwealth of Massachusetts shall be that person and location reflected in the Certificate of Organization. In the event the registered agent ceases to act as such for any reason or the registered office shall change, the Board shall promptly designate a replacement registered agent or file a notice of change of address, as the case may be, in the manner provided by law.

#### Section 5 Members.

(a) <u>Initial Member</u>. The Member owns one hundred percent (100%) of the membership interests of the Company. The name and the business, residence, or mailing address of the Member are as follows:

Robert H. Patton 656 Asbury Street South Hamilton, MA 01982

- (b) <u>Transfer of Interest</u>. The Member may only transfer his interest in the Company, in whole or in part, if the proposed transferee is eligible to be admitted as a member of the Company pursuant to Section 5(c) hereof. Any purported transfer of the Member's interest to a person or entity that is not qualified to be admitted as an additional Member shall be null and void.
- (c) Additional Members. One (1) or more additional members may be admitted to the Company with the consent of the Member. Prior to the admission of any such additional members to the Company, the Member shall amend this Agreement or adopt a new company agreement to make such changes as the Member shall determine to reflect the fact that the Company shall have such additional members. Each additional member shall execute and deliver a supplement or counterpart to this Agreement, as necessary. Further, a new Member may be admitted into the Company only if the new Member is qualified under the Cannabis Code to have an ownership or permitted economic interest in a marijuana business as evidenced by written determination by the Massachusetts Department of Public Health or the Cannabis Control Commission, as the case may be, (the "Cannabis Regulatory Body") or determination by legal counsel to the Company sufficient in the judgment of the Member.
- (d) <u>Membership Interests; Certificates</u>. The Company will not issue any certificates to evidence ownership of the membership interests.

### Section 6 Management.

(a) Management of the Company. The operations and affairs of the Company shall be managed by a board of managers (each a "Manager" and together the "Board"). The Board shall be comprised of up to three (3) Managers, who shall each be appointed by the Member. Any action taken by the Board shall constitute the act of and serve to bind the Company. Persons dealing with the Company are entitled to rely conclusively on the power and authority of the Board as set forth in this Agreement. The Board shall have all rights and powers of managers under the MLLCA, and shall have such authority, rights and powers in the management of the Company to do any and all other acts and things necessary, proper, convenient or advisable to effectuate the purposes of this Agreement. Notwithstanding the foregoing, in the event that any Manager becomes ineligible under the Cannabis Code or by determination of the Cannabis Regulatory Body to serve as a Manager of the Company, such Manager shall immediately cease to be a Manager of the Company.

Unless otherwise specified herein, any determination, election, or decision to be made by the Board hereunder shall be made by a majority of the Board.

(b) Election of Officers; Delegation of Authority. The Board may, from time to time, designate one (1) or more officers with such titles as may be designated by the Board to act in the name of the Company with such authority as may be delegated to such officers by the Board (each such designated person, an "Officer"). Any such Officer shall act pursuant to such delegated authority until such Officer is removed by the Board. Any action taken by an Officer designated by the Board pursuant to authority delegated to such Officer shall constitute the act of and serve to bind the Company. Persons dealing with the Company are entitled to rely conclusively on the power and authority of any Officer set forth in this Agreement and any instrument designating such Officer and the authority delegated to him or her. Notwithstanding the foregoing, any appointment of an Officer shall not be effective if the person purportedly appointed as such Officer is not qualified under the Cannabis Code to be an officer of a marijuana business. In the event that any Officer becomes ineligible under the Cannabis Code or pursuant to a determination by the Cannabis Regulatory Body to serve as an Officer of the Company, such Officer shall immediately cease to be an Officer of the Company.

### Section 7 Liability of Member, Managers, and Officers; Indemnification.

- (a) <u>Liability of Member, Managers, and Officers</u>. Except as otherwise required in the MLLCA, the debts, obligations and liabilities of the Company, whether arising in contract, tort or otherwise, shall be solely the debts, obligations and liabilities of the Company, and the Member, the Managers, and the Officers shall not be personally liable for any such debt, obligation or liability of the Company solely by reason of being or acting as a member, manager, or officer of the Company.
- (b) Indemnification. To the fullest extent permitted under the MLLCA, the Member, Managers, and Officers (irrespective of the capacity in which it acts) shall be entitled to indemnification and advancement of expenses from the Company for and against any loss, damage, claim or expense (including attorneys' fees) whatsoever incurred by the Member, Managers, and Officers relating to or arising out of any act or omission or alleged acts or omissions (whether or not constituting negligence or gross negligence) performed or omitted by the Member, Managers, or Officers on behalf of the Company; provided, however, that any indemnity under this Section 7(b) shall be provided out of and to the extent of Company assets only, and neither the Member, Managers, of Officers nor any other person shall have any personal liability on account thereof.
- **Section 8 Term.** The term of the Company shall be perpetual unless the Company is dissolved and terminated in accordance with <u>Section 12</u>.
- Section 9 Capital Contributions. The Member hereby agrees to contribute to the Company such cash, property, or services as determined by the Member from time to time, or loan funds to the Company, as the Member may determine in its sole and absolute discretion; provided, that absent such determination, Member is under no obligation whatsoever, either express or implied, to make any such contribution or loan to the Company.

### Section 10 Tax Status; Income and Deductions.

- (a) <u>Tax Status</u>. As long as the Company has only one (1) member, it is the intention of the Company and the Member that the Company be treated as a disregarded entity for federal and all relevant state tax purposes and neither the Company, the Board, nor the Member shall take any action or make any election which is inconsistent with such tax treatment. All provisions of this Agreement are to be construed to preserve the Company's tax status as a disregarded entity.
- (b) <u>Income and Deductions</u>. All items of income, gain, loss, deduction, and credit of the Company (including, without limitation, items not subject to federal or state income tax) shall be treated for federal and all relevant state income tax purposes as items of income, gain, loss, deduction, and credit of the Member.
- Section 11 Distributions. Distributions shall be made to the Member at the times and in the amounts determined by the Board, subject to the obligations of the Company and applicable law. Notwithstanding the foregoing, the Board shall make quarterly distributions to the Member in an amount equal to the Members quarterly estimated taxes due in connection with the Member's membership interest in the Company, which shall be estimated in good faith by the Board.

### Section 12 Dissolution; Liquidation.

- (a) The Company shall dissolve, and its affairs shall be wound up upon the first to occur of the following: (i) the written consent of the Board or (ii) any other event or circumstance giving rise to the dissolution of the Company under Section 43 of the MLLCA, unless the Company's existence is continued pursuant to the MLLCA.
- (b) Upon dissolution of the Company, the Company shall immediately commence to wind up its affairs and the Board shall promptly liquidate the business of the Company. During the period of the winding up of the affairs of the Company, the rights and obligations of the Member and the Board under this Agreement shall continue.
- (c) In the event of dissolution, the Company shall conduct only such activities as are necessary to wind up its affairs (including the sale of the assets of the Company in an orderly manner, which sales, to the extent permitted by and subject to applicable laws, shall first be offered to the Members), and the assets of the Company or the proceeds therefrom shall be applied as follows: (i) first, to creditors, to the extent otherwise permitted by law, in satisfaction of liabilities of the Company (whether by payment or the making of reasonable provision for payment thereof); and (ii) second, to the Member.
- (d) Upon the completion of the winding up of the Company, the Member shall file the Certificate of Cancellation in accordance with the MLLCA.

### Section 13 Miscellaneous.

(a) <u>Amendments</u>. Amendments to this Agreement may be made only with the written consent of the Board.



- (b) <u>Governing Law</u>. This Agreement and the rights and obligations of the parties hereunder shall be governed by and interpreted, construed and enforced in accordance with the laws of the Commonwealth of Massachusetts, without giving effect to principles of conflicts of law.
- (c) <u>Severability</u>. In the event that any provision of this Agreement shall be declared to be invalid, illegal or unenforceable, such provision shall survive to the extent it is not so declared, and the validity, legality and enforceability of the other provisions hereof shall not in any way be affected or impaired thereby, unless such action would substantially impair the benefits to any party of the remaining provisions of this Agreement.

Section 14 Advisement of Counsel. THE CULTIVATION, PRODUCTION AND SALE OF CANNABIS IS ILLEGAL UNDER FEDERAL LAW. NEITHER PARTY, NOR ATTORNEYS FOR COMPANY, HAVE MADE ANY REPRESENTATION TO THE CONTRARY.

[Signature Page to Follow]

IN WITNESS WHEREOF, the undersigned have executed this Agreement to be effective as of the date first written above.

The Company:

Green Meadows Farm, LLC

By:

Name: Robert H. Patton

Title: Manager

The Member:

Robert H. Patton

is no unassaces for each up to 2012 of the last G.L. of 94G, G.L. of 941, all estimated by



# The Gommonwealth of Massachusetts Secretary of the Commonwealth State House, Boston, Massachusetts 02133

### March 22, 2019

### TO WHOM IT MAY CONCERN:

I hereby certify that a certificate of organization of a Limited Liability Company was filed in this office by

### GREEN MEADOWS FARM, LLC

in accordance with the provisions of Massachusetts General Laws Chapter 156C on **February 6**, 2018.

I further certify that said Limited Liability Company has filed all annual reports due and paid all fees with respect to such reports; that said Limited Liability Company has not filed a certificate of cancellation or withdrawal; and that said Limited Liability Company is in good standing with this office.

I also certify that the names of all managers listed in the most recent filing are: **ROBERT H. PATTON** 

I further certify, the names of all persons authorized to execute documents filed with this office and listed in the most recent filing are: **ROBERT H. PATTON, CHRISTIAN M ZAWACKI** 

The names of all persons authorized to act with respect to real property listed in the most recent filing are: **ROBERT H. PATTON** 



Processed By:sam

Secretary of the Commonwealth

In testimony of which,

I have hereunto affixed the

Great Seal of the Commonwealth

Villian Travino Galicin

on the date first above written.

Letter ID: L1530900544 Notice Date: December 19, 2019 Case ID: 0-000-825-094

### CERTIFICATE OF GOOD STANDING AND/OR TAX COMPLIANCE

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ROBERT PATTON GREEN MEADOWS FARM, LLC 64 MILL ST STE 1 SOUTHBRIDGE MA 01550-0017

### Why did I receive this notice?

The Commissioner of Revenue certifies that, as of the date of this certificate, GREEN MEADOWS FARM, LLC is in compliance with its tax obligations under Chapter 62C of the Massachusetts General Laws.

This certificate doesn't certify that the taxpayer is compliant in taxes such as unemployment insurance at ministered by agencies other than the Department of Revenue, or taxes under any other provisions of law

This is not a waiver of lien issued under Chapter 62C, section 52 of the Massachusetts General Laws.

### What if I have questions?

If you have questions, call us at (617) 887-6400 or toll-free in Massachusetts at (800) 392-6089, Monday through Friday, 8:30 a.m. to 4:30 p.m..

### Visit us online!

Visit mass.gov/dor to learn more about Massachusetts tax laws and DOR policies and procedures, including your Taxpayer Bill of Rights, and MassTaxConnect for easy access to your account:

- Review or update your account
- Contact us using e-message
- Sign up for e-billing to save paper
- Make payments or set up autopay

end b. Glor

Edward W. Coyle, Jr., Chief

Collections Bureau

### PLAN FOR OBTAINING LIABILITY INSURANCE

Green Meadows Farm, LLC ("Green Meadows") plans to contract with a qualified insurance provider to maintain general liability insurance coverage for no less than \$1,000,000 per occurrence and \$2,000,000 in aggregate annually, as well as product liability coverage for no less than \$1,000,000 per occurrence and \$2,000,000 in aggregate annually. The policy deductible will be no higher than \$5,000 per occurrence. Green Meadows will consider additional coverage based on availability and cost-benefit analysis.

If adequate coverage is unavailable at a reasonable rate, Green Meadows will place in escrow at least \$250,000 to be expended for liabilities coverage. Any withdrawal from such escrow will be replenished within ten (10) business days. Green Meadows will keep reports documenting compliance with state regulations related to insurance coverage.





## BUSINESS PLAN 2019

# REYA VENTURES / GREEN MEADOWS EXECUTIVE SUMMARY

2019

Companies: Green Meadows Farm, LLC

Reya Ventures, LLC

**Scope of Business:** Green Meadows Farm, LLC will operate a technologically-

advanced, four-season hybrid-greenhouse cultivation, processing, and manufacturing facility, and several dispensary facilities, maintaining a vertically-integrated medical marijuana and adult use marijuana business. Reya Ventures, LLC (Reya Ventures) will

be the property management and IP company, licensing

cultivation, processing and retail facilities to cannabis companies.

### **Background**

Reya Ventures and Green Meadows Farm (Green Meadows) are developing a vertically-integrated organization that will be one of the most advanced medical and adult-use marijuana businesses in the Commonwealth of Massachusetts. The companies will operate a four-season hybrid greenhouse cultivation, processing, extraction, and manufacturing facility with multiple corresponding medical and adult-use dispensary storefronts. The company will draw on nearly a century of family agriculture and farming experience in pursuit of this business endeavor to produce superlative cannabis products for patients and consumers. The Patton family holds a deep appreciation for the Commonwealth, and Green Meadows strives to instill that same care into its vertically-integrated cannabis business. The company will initially enter the Massachusetts medical marijuana market and then will be perfectly positioned to participate in the emerging adult-use industry.

### **Challenges and Opportunities**

Currently, Massachusetts is suffering from an epidemic of opioid-related overdose and death. Additionally, like so much of the United States, Massachusetts struggles with providing sufficient treatment for veterans with post-traumatic stress disorder (PTSD). Many patients, especially veterans, are now looking to the medicinal use of marijuana to alleviate their symptoms. State law in Massachusetts allows patients with debilitating medical conditions the right to use marijuana for such purpose. As the marijuana industry transitions from an underground, unregulated market into a regulated, legal market, few state-approved operators are able to meet the challenges set forth. These challenges include stringent state compliance, adequate funding, land acquisition, buffer zones and zoning approval, industry knowledge and

experience. As Massachusetts' adult-use program began in 2018, consumers will also demand high quality and reasonably priced marijuana products.

### **Solution**

Green Meadows is determined to contribute to the well-being of Massachusetts' medical marijuana patients by allowing them to have a say in which medicine works for their illnesses and ailments. Green Meadows will provide consistent, pharmaceutical-grade marijuana in the forms and quantities legally allowed by state laws. Green Meadows will develop and operate state-of-the-art registered marijuana businesses, including fully compliant cultivation, processing, manufacturing, and retail storefront facilities, to ensure consistent supplies of marijuana products at reasonable prices for patient consumption. Green Meadows, in the tradition of the Pattons' Green Meadows Farm, will set a high standard of best practices for Massachusetts' legal medical marijuana industry, following their historical support of Hamilton regarding employment, benefits, and safe working conditions.

### **Business Model**

Reya Ventures' will build a network of vertically-integrated cultivation, extraction / processing, and retail facilities which will consistently produce the highest quality, efficacious medicinal and adult-use marijuana and associated products. Green Meadows is the operating entity in Massachusetts that will cultivate, process, manufacture, and dispense marijuana for medical use via a vertically-integrated business model. Vertical integration provides a decisive competitive edge in the marijuana industry because it functionally stacks each step of revenue-generating operations together, allowing complete control of the product supply chain while preventing diversion and contamination at every point through state compliance. Green Meadows will cultivate raw plant material (RPM) and flower, process the RPM into the packaged products (infused products, extracts, topicals, capsules, transdermal patches, etc.) that are in high demand in Massachusetts, and sell the flower and products via its licensed registered medical dispensaries (RMDs).

Green Meadows will be committed to providing employment and remaining a good neighbor in Southbridge. The company will support and conduct research dedicated to post-traumatic stress disorder (PTSD) therapy. Green Meadows' cultivation, processing, and manufacturing facility will produce significant amounts of medical marijuana products for its dispensaries to assist combat veterans in their quest for a high quality of life following valued military service, as well as other state patients.

Green Meadows will be in excellent position to efficiently scale the business beyond its initial cultivation, manufacturing, and dispensary site launch.

### **Marketing**

Green Meadows' name and organic brand has long been established in communities throughout the North Shore and Massachusetts. The Pattons dedication to these communities will help drive brand recognition. In addition, Green Meadows will deploy cost-effective marketing programs and establish direct sales goals to ensure brand creation and high returns on investment—just as they have done for decades with Green Meadows Farm organic produce. Green Meadows brand will focus on benefitting Massachusetts and its medical marijuana patients and will emphasize Patton family philanthropy. Through visual, written, Internet and social media-based campaigns, Green Meadows will establish a strong brand and easy identification within Massachusetts.

Marketing for dispensaries will also ensure full product and RPM distribution at the right price for all registered Massachusetts patients. Green Meadows' marketing strategies include:

- Attractive, compliant, and childproof packaging
- High-quality, community-focused branding of healthy, sustainable, and safe products
- Direct, in-dispensary sales and marketing efforts
- Extensive, recognizable, community and health-focused advertising to build the brand
- Facebook, Twitter, Instagram, Snapchat, YouTube, LinkedIn, Google social media use for brand-building and statewide recognition
- Creation and distribution of press releases through well-known media sources for maximum public relations exposure and community awareness
- Attendance and representation at industry and community events to drive brand exposure

### Competition

Green Meadows Farm and the Patton family pride themselves on contributing to worthy causes; their well-known philanthropy for the community and the land will be incomparable in the Massachusetts medical marijuana industry. Green Meadows' founders' knowledge of agriculture, community, veterans, and business will make it difficult for qualified competitors to come to market at the same level. Competitors will face significant hurdles in the process, including:

- Finding locations in municipalities that permit medical marijuana activity (it is not permitted in all cities and towns)
- Access to substantial, quality land (cultivation and processing require large land parcels with proper zoning)
- Acquisition of the necessary water and sewage rights
- Ability to acquire additional permits and licensing as needed
- Difficulty of building a brand as well-known and reputable as Patton family brands
- Lack of knowledge on the needs of veterans and patients in the state

#### **Market Size**

As of February 15, 2019, the state of Massachusetts included:

• 46 open Registered Marijuana Dispensaries (RMDs)

- 56,216 active physician certifications for medical marijuana patients
- 58,288 active medical marijuana patients
- 6,087 active medical marijuana caregivers
- 289 Medical Use of Marijuana Program (MUMP) registered physicians

Massachusetts has a population of almost seven million people, and millions of tourists visit the Commonwealth every year. With adult-use sales online, Massachusetts is one of the few states in the eastern U.S. with legal adult-use marijuana sales. According to New Frontier Data, Massachusetts adult-use sales are projected to reach over \$1 billion dollars by 2020.

#### **Green Meadows Current Status**

- Local approval for cultivation, extraction, and two retail dispensary locations
- Management team in place
- Business plan in place
- Standard operating procedures in development
- Funding in place

## **Financial Projections**

The financial summary located at the end of this document outlines projected revenues, costs, and profitability for Green Meadows' carefully crafted business model. Green Meadows has sufficient capital to construct the initial cultivation, processing, and manufacturing facility, as well as dispensary facilities. Once operational, the five-year financial projections for Green Meadows' vertically-integrated medical marijuana operations predict gross profits in excess of \$82M.

### The Green Meadows Team

### Robert H. (Bob) Patton - Chief Executive Officer

Robert H. Patton holds degrees in literature and journalism from Brown University and Northwestern University. He has published six books, including his family memoir, *The Pattons: A Personal History of an American Family*. The book chronicles five generations of ancestors culminating in the author's grandfather, General George S. Patton of World War II fame. Bob sits on the board of the Patton Veterans Project, founded in 2012 by his brother Benjamin Patton, to help military veterans and their families cope with post-deployment issues of PTSD and social isolation.

<sup>&</sup>lt;sup>1</sup> United States Census Bureau (2018). *Quickfacts: Massachusetts*. https://www.census.gov/quickfacts/MA

<sup>&</sup>lt;sup>2</sup> Marketwired (2016). *New Report: Massachusetts Marijuana Sales to Top \$1 Billion by 2020*. http://www.marketwired.com/press-release/new-report-massachusetts-marijuana-sales-to-top-1-billion-by-2020-2184806.htm

## **Chris Zawacki - Chief Operating Officer**

As the COO for Green Meadows, Chris Zawacki will use his business acumen to achieve profitable revenue growth. Chris is currently the Principal of Business Development at Netology, where he manages all sales and marketing initiatives for the technology company. Chris was also a founding partner of Greenhouse IT, a managed services IT support business. Chris graduated with honors from Boston College, and will also assist in planning and executing Green Meadows' marketing and branding campaigns.

### Robert R. (Rob) Patton - Chief Marketing Officer

For the past six years, Bob's son Rob Patton has held a succession of senior leadership positions at digital and traditional marketing firms. Most recently, as Senior Director of Strategy and Partnerships for Infogroup, Rob partnered with internal executives and premiere clients to champion and lead business development opportunities to deliver best-in-class customer-centric data and technology solutions. Rob has worked with customers of all sizes, from small companies to Fortune 100 enterprises, to increase sales and customer loyalty, driving revenues exceeding \$450 million annually.

# 1. Our Story



### Green Meadows Farm: A Brief History

The Patton family is renowned for their dedication to military service and the Massachusetts community. From the time of the Revolutionary War to the Vietnam War, generations of Pattons have served their country faithfully, successfully, and with dedication. The most well-known member of this illustrious family is General George S. Patton, the iconic World War II commander who marched the allied forces across Nazi-occupied Europe to capture 10,000 miles of territory and liberate Germany from the Nazi regime. General Patton said "Better to fight for something than live for nothing," a statement that Green Meadows and his descendants still follow. Green Meadows will fight for veterans like the General and the many, many others who have served our country throughout the years -- providing them the ability to treat their painful and / or debilitating symptoms in a natural and holistic manner.

In 1928, the General bought a 232-acre homestead straddling the town line between South Hamilton and Topsfield, Massachusetts. He named it "Green Meadows." The Pattons lived there occasionally until World War II, when Mrs. Patton took up residence awaiting the General's return from the war. After his death in 1945, she lived there until her death in 1953.

In 1982, the General's son, Major general George S. Patton, a decorated veteran of the Korean

and Vietnam wars, started farming the Patton Massachusetts land as a hobby. The fact that he knew nothing about farming was not seen as an obstacle by Patton -- as the current Green Meadows has done, he sought out experts and was eager to learn. He consulted with the U.S. Forestry Department and the Commissioner of Agriculture to learn the best methods for establishing a sustainable farm, and he hired experienced farmhands to teach him the subtleties of New England crops. Patton put as much dedication into developing the rolling hills of Green Meadows Farm as he did into leading prepared men into battle. "I want to make this land productive and make it a community asset," he asserted. Patton sold his first crop of blueberries from the back of his truck at the Topsfield Fairgrounds. Eventually, he converted to organic farming methods and sold his produce at a roadside farm stand.

After Patton's death in 2004, Green Meadows went on to become a Community Supported Agriculture (CSA) farm under the management of his widow, Joanne Patton. Visitors enjoyed its vegetables and walking the fields that Patton had named for soldiers who lost their lives under his command in the Vietnam War.

#### **Our Commitment to Veterans**

The Pattons have always supported military veterans. That commitment brought an awareness of cannabis as a potential aid for chronic pain, depression, and PTSD symptoms endured by many American servicemen and servicewomen. That awareness in turn led to an appreciation of the relief that many children, adults and pets gain from cannabis medicine for epilepsy, Crohn's Disease, Multiple Sclerosis, chemotherapy nausea, and many other ailments. And excitingly, medical cannabis has lately shown promise as a possible alternative to deadly opioids.

Work done by the Patton family over the years led to the family's anecdotal awareness of medical marijuana as a potential treatment for these physical and emotional ailments. As a result, the family decided to establish a marijuana cultivation, processing, manufacturing facility at Green Meadows Farm, as well as other dispensary facilities around the state. As part of its dedication and support for state veterans, Green Meadows will provide employment to veterans, and a percentage of its proceeds will be donated to veterans organizations.

Integrity, quality, empathy, responsiveness, and "think globally, act locally" have been values integral to the operation of Green Meadows Farm for the past thirty-five years -- these values will be instilled in Green Meadows and carry the legacy of General Patton and other family members into the future in service to our veterans and patients.

# 2. Marijuana: Problems and Opportunities

State law in Massachusetts allows patients with debilitating medical conditions the right to use marijuana to alleviate their symptoms. In a study published in June of 2017, researchers found that "respondents overwhelmingly reported that cannabis provided relief on par with their other medications, but without the unwanted side effects". These findings indicate that marijuana may aid opiate-dependent individuals in pain management over time. Currently, Massachusetts is suffering tremendously from an epidemic of opioid-related overdose and death. In 2014, the fatal overdose rate in Massachusetts was more than double the national average, according to the Center for Disease Control and Prevention. While more research remains to be done on the subject, a safer medical solution to the opiate epidemic may be available.

Additionally, like so much of the United States, Massachusetts struggles with providing sufficient treatment for veterans with post-traumatic stress disorder (PTSD). As of 2016, there are over 336,000 veterans in Massachusetts, making up 6.7% of the population. Of this demographic, more than half are veterans age 65 and over. According to research, 20 to 30% of veterans have had PTSD.<sup>5</sup> About half of those veterans who fit the criteria for PTSD have not sought treatment, and even when individuals receive care, too few receive quality care.<sup>6</sup>

Many patients, especially veterans, are now looking to the medicinal use of marijuana as an option to alleviate their symptoms. As the marijuana industry transitions from an underground, unregulated market into a regulated, legal market, few state-approved operators are able to meet the challenges set forth. These challenges include stringent state compliance, adequate funding, land acquisition, buffer zones and zoning approval, and industry knowledge and experience. As Massachusetts' adult-use program began in 2018, adult consumers now also demand high quality and reasonably priced marijuana products.

### Massachusetts Medical and Adult-Use Marijuana Laws Overview

In 2012, Massachusetts voters passed Question 3, "An Initiative Petition for the Humanitarian Medical Use of Marijuana," which legalized the medical use of marijuana for the treatment of debilitating medical conditions. The new law tasked the Department of Public Health (CCC) with developing a regulatory system for commercial marijuana activities in the state. The Medical Use of Marijuana Program administered by the CCC registers qualifying patients,

<sup>&</sup>lt;sup>3</sup> Amanda Reiman, Mark Welty, and Perry Solomon. *Cannabis and Cannabinoid Research*. June 2017, 2(1): 160-166. https://doi.org/10.1089/can.2017.0012.

<sup>&</sup>lt;sup>4</sup> "The Massachusetts Opioid Epidemic." *Massachusetts Department of Public Health*. 2018. http://www.mass.gov/chapter55/.

<sup>&</sup>lt;sup>5</sup> "How Common is PTSD?" *National Center for PTSD. U.S. Department of Veterans Affairs.* 3 October 2016. https://www.ptsd.va.gov/public/PTSD-overview/basics/how-common-is-ptsd.asp.

<sup>&</sup>lt;sup>6</sup> Terri Tanielian and Lisa H. Jaycox. "Invisible Wounds of War." *RAND Center for Military Health Policy Research*. 2008. https://www.rand.org/content/dam/rand/pubs/monographs/2008/RAND\_MG720.pdf

personal caregivers, Registered Marijuana Dispensaries (RMD), and RMD agents.

Massachusetts RMDs are authorized by the CCC to operate as vertically-integrated facilities that cultivate, manufacture, and sell medical marijuana products such as edibles, oils, tinctures, and ointments. All cultivation, processing, and distribution can only be done by RMDs. Currently, there are only 46 RMDs in operation and over 200 applicants with PCRs. Of the 200 applicants, only around 50 are expected to actually build out facilities in the near term. This provides tremendous advantage to licensed operators as compared to other states where hundreds and even thousands of facilities are allowed to operate.

In 2016, Massachusetts voters passed Question 4, the Massachusetts Marijuana Legalization Initiative, legalizing possession and use of marijuana by adults over the age of 21. In June and July 2017, the Massachusetts State House and Senate worked together to create a bill which amends the law, known as "An Act to Ensure Safe Access to Marijuana."

The new bill outlines many new aspects of adult-use regulations and requirements, including the ability of cities and towns to control or ban the development of marijuana establishments in their municipalities. The bill sets new tax rates on adult use marijuana sales, raising the rate to 10.75% to support the costs of regulating the industry and to fund initiatives in public health, public safety, police training, restorative justice, and workforce development. The bill also established the Cannabis Control Commission (CCC) to regulate both the adult use and medical marijuana industries, including setting potency limits for edible marijuana products and adopting packaging requirements.

In December of 2017, the CCC issued draft regulations for the Adult Use of Marijuana market alongside an updated version of the regulations for Medical Use of Marijuana Program by the CCC. The draft regulations attempt to honor the will of the voters of Massachusetts by safely, equitably, and effectively implementing and administering the laws enabling access to adult use marijuana in the Commonwealth, with the goal of making Massachusetts a model for the nation in this emerging industry.

The draft regulations detail incentives, programs, and resources to promote social equity and support for communities which have been disproportionately impacted by the enforcement of pre-legalization marijuana laws. Additionally, they describe the process of product approval and the requirements for labeling, packaging, advertising, and serving sizes, and the enforcement of regulations, security, and municipal protections. The Commission promulgated the final regulations in March 2018, allowing for the first license applications to be available at the beginning of April of that year.

### 3. Solution

Reya Ventures and Green Meadows have the shared goal of bringing health and happiness to people's lives.

It is the objective and mission of Green Meadows to provide the Commonwealth of Massachusetts with high quality marijuana and to develop and operate a state-of-the-art cultivation, processing, and manufacturing facility and dispensary facilities to ensure high quality and consistent supply at competitive prices. Green Meadows' business plan incorporates best practices across all involved industries, and is prepared to meet and exceed state regulations for compliance, operations, safety, and security.

Green Meadows operations will be best-of-breed with:

- An experienced and successful marijuana industry team
- Efficient and effective cultivation practices based on organic agricultural practices
- Industry-leading, organic, integrated pest management (IPM) strategies
- Fully-automated water, lighting, CO<sub>2</sub>, and nutrient controls
- Advanced systems that assess and respond to plant deficiencies automatically
- Safe, state-of-the-art processing and manufacturing techniques
- Compliant product packaging and marketing
- Secure point of sale (POS) procedures
- Superior, effective, and compliant security and surveillance system installation, employee training, and implementation
- Industry-leading employee vetting, selection, and training
- Compliant medical marijuana and cultivation product storage and security
- METRC seed-to-sale inventory control system integrated with an enterprise resource planning (ERP) system for recordkeeping to ensure full accountability
- Detailed and successful diversion prevention plans and SOPs

Green Meadows has the following attributes and compelling ingredients to help it succeed:

- 1. **Foresight:** Green Meadows will design a medical marijuana business operating model that is future-compliant with all state and local regulations as they come online, including an open mind to adult-use regulations and opportunities.
- 2. **Diversity and Social Equity:** Massachusetts regulations detail a social equity program within the adult-use marijuana industry licensing process that will be used to help offset decades of disastrous drug policies that have impacted minority communities.<sup>7</sup> Green

<sup>&</sup>lt;sup>7</sup> Boston Herald (2017). *Marijuana Regulators Key on Boosting Poor*. http://www.bostonherald.com/business/business\_markets/2017/12/marijuana\_regulators\_key\_on\_boosting\_poor

- Meadows will keep these inequalities in mind while building its businesses and staffing its operations, as well as the employment opportunity the veteran community offers.
- 3. **Local Knowledge:** Green Meadows Farm has been growing organic produce in Hamilton and Topsfield for the past thirty-five years and is familiar with Massachusetts business regulations.
- 4. **Systems Automation**: Use of industry-standard inventory control system METRC and diversion monitoring as well as supervisory control and data acquisition will greatly reduce labor costs and needs, eliminating energy waste and streamlining operations such as plant nutrient distribution and climate control. In addition, a cutting-edge security and surveillance system will monitor all business aspects on a 24-hour basis.
- 5. **Advanced Nutrient Systems**: Use of best practices and organic fertilizers and supplements to generate maximum plant yields of high-quality product that simultaneously puts people, planet, and profit first.
- 6. **State-of-the-art Cultivation, Processing, Manufacturing, and RMD Facilities**: The Green Meadows cultivation / processing facility and dispensaries will have the lowest energy costs with extremely high-quality product yields; Green Meadows will operate with adherence to all state and local regulations.
- 7. **Environmental Management**: Green Meadows will implement industry and non-industry gold standards for marijuana and agricultural control over contamination, pest, and pathogen prevention via a positive pressure environment, sensory detection and elimination systems, and advanced air filtration monitoring and contamination prevention systems.
- 8. **Environmental Impact**: Green Meadows will minimize environmental impact by choosing sustainable and local materials and encouraging employees to follow sustainable practices throughout the facility. All employees will be encouraged to help in our quest to reduce unnecessary utilization of non-recyclable materials and reduce our carbon footprint.

Working strategically and in tandem with Green Meadows' operations, it is the vision of Reya Ventures to build unparalleled intellectual capital in the field of genetics and nutraceuticals. Reya Ventures will be a market leader in intellectual property development, proprietary genetics, and the construct of a centralized database of patient / consumer usage and transactional data.

# 4. Corporate Model

#### **Vertical Integration**

Vertical integration describes a business strategy in which a company controls its own supply chain, and provides a decisive financial benefit by functionally stacking each step of revenue-

generating operations together. This business design is required in the Massachusetts medical marijuana industry, and will allow Green Meadows to fully establish its cultivation, processing, and dispensary facilities together. Having complete product control from seed-to-sale will maximize profitability and quality control.

### **Two-tiered Company Structure**

Green Meadows will operate a two-tier organizational structure designed to optimize earnings and minimize tax liability. This two-tier model is essential to compliance with IRS section 280E. Section 280E prevents marijuana producers, processors, and retailers from deducting standard expenses from their incomes, except for those expenses considered a Cost of Goods Sold (COGS). As cultivation facilities spend a significant portion of operating costs on expenses, this operating model is essential for financial optimization and long-term competitiveness.

The first part of the two-tier organizational structure is the formation of a management holdings company. Green Meadows will form a management company, Reya Ventures. Reya Ventures' vision is to bring health and happiness to peoples' lives; it will build a network of vertically-integrated cultivation, extraction / processing, and retail facilities which will consistently produce the highest quality, efficacious medicinal and adult-use marijuana and associated products.

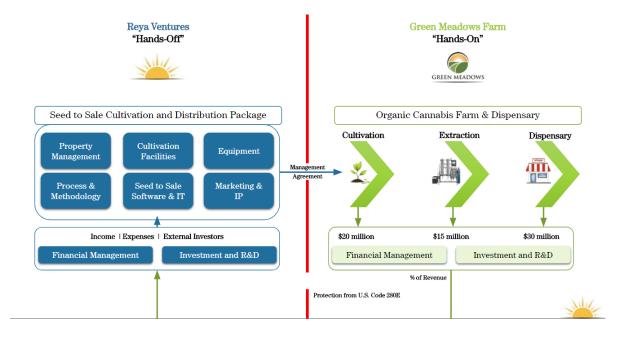
Reya Ventures will hold the land, facilities, equipment, and intellectual property. In addition, Reya Ventures will act as the property owner, leasing space to the Green Meadows operating company and RMDs. The management company will maintain an arm's-length relationship to the operating company in order to stay compliant with IRC 280E. Reya Ventures has no interaction with actual marijuana whatsoever; this includes staff, policies and procedures, or other business aspects. Reya Ventures will act as a property management company at all times, which will limit investor exposure, minimize tax risk, and maintain total control over all fixed tangible assets. The management company may choose to purchase equipment used in the operating company and lease the equipment to the operating company. Furthermore, Reya Ventures will work with contracted construction firms to ensure that the business complex is built to the highest degree of local, state, and federal specifications and codes. The management company will own all buildings, land, fixtures, and equipment, and will work with local government and regulatory agencies in Massachusetts to ensure building, facility, and land compliance.

The second part of the two-tier organizational structure is the Green Meadows operating company. Green Meadows, LLC will be a corporation designed to operate the cultivation, processing, manufacturing, and dispensary facilities on a day-to-day basis. Green Meadows will optimize the business and medical marijuana production while also driving output, and will ensure that the entire operation remains compliant and is aligned with local government expectations and ordinances. (Please note that much of this summary is written about Green

Meadows since it will provide all cultivation, processing, manufacturing, and dispensary services and staffing.)

This two-tiered approach is based on planned unit development strategy in real estate development and operations or the triple net model, both of which allow for more management oversight and less risk for companies. The operational model designed by the Green Meadows team encompasses a vertically-integrated layout of the components necessary to operate under Massachusetts' marijuana cultivation laws.

Green Meadows will lease space from Reya Ventures via long-term contracts. The operating company will be responsible for cultivating and harvesting medical marijuana and raw plant material (RPM). Each corporation will maintain separate insurance policies and liability protection, and both will be run independently with separate accounting, financials, and operating procedures and staff. Lastly, both the management and operating companies may independently raise capital to fund operations and capital expenditures.



Longer-term, Reya Ventures expects to aggressively pursue expansion opportunities via both the developing adult-use marketplace in Massachusetts and the overwhelming national trend toward marijuana legalization. A 'franchise', or business network, model will be used to roll out other fully vertically integrated cannabis businesses. Connecticut, New York, and New Jersey represent fertile ground for such expansion. Consumer, transactional, genetics, and research and development data will be housed and centralized within Reya Ventures. Similarly, intellectual property will be protected and centralized within Reya Ventures. This approach accelerates growth in a state-driven model and establishes positioning for Reya Ventures to be a national leader once federal legislation changes.

### The Advisory Team

Green Meadows advisory team includes 3C Consulting, LLC, a leading marijuana industry consulting group that has won numerous licenses across the nation and the world; Vicente Sederberg, marijuana industry legal experts; Beacon Strategies Group, a full-service public affairs and political consulting firm; Cohn Reznick, a leading accounting firm; and Tremont Services Group, a group of Massachusetts lobbyists with deep experience and local connections.

# 5. The Project

The cultivation, processing, and manufacturing facility will be located in Southbridge, Massachusetts. Dispensaries will be located in Southbridge and Chicopee, MA, acquired, zoned, and licensed by Reya Ventures.



## Cultivation

Green Meadows will build a four-season hybrid-greenhouse for cultivation which allows for a higher quality production output and a lower cost of production from raw plant material (RPM), while reducing the risk of product adulteration or diversion.

Green Meadows will cultivate the highest quality marijuana flower to harvest, then process the flower at peak potency within 15 minutes of harvest to create distinctive, excellent marijuana products. Many industry competitors harvest raw plant material and dry marijuana plants over three to 14 days, only then processing the RPM, which can result in lower-quality product. To

preserve freshness and efficacy, Green Meadows marijuana products will be processed, packaged, and sent to market as quickly as possible. The team's expert knowledge regarding optimal harvesting, curing, drying, and packing timeframes is a differentiating factor when it comes to our competition.

Green Meadows will further increase the merit of its products by using specific cultivars to produce considerable amounts of cannabinoids and terpenes in line with Massachusetts' qualifying medical marijuana conditions. Green Meadows will produce large volumes of RPM at a low production cost using time-tested agriculture, floriculture, and horticulture best practices to guarantee a consistent supply of effective, efficiently-cultivated medical marijuana.

Biochemical consistency is the key to superb medical marijuana and marijuana products, as medicine should be consistent and produce the same effects with each batch. Green Meadows will use strict quality control and quality assurance procedures, closely following FDA and USDA formulation science guidelines for medical marijuana products. Green Meadows will operate as close to organic as possible, keeping in mind that the term "organic" cannot yet be applied to marijuana in the United States. Materials that Green Meadows will utilize in cultivation will all be certified organic, including soil, nutrients, biopesticides, and environmentally safe cleaning materials.

### **Processing and Manufacturing**

Green Meadows will process, extract, formulate, and manufacture medical marijuana products exclusively from the marijuana grown by the cultivation facility onsite. This arrangement will ensure a substantial and reliable flow of raw plant material (RPM) for manufacturing purposes. Additionally, this arrangement will keep production and transportation costs down while keeping cultivation and manufacturing revenue in-house. Green Meadows will operate in a safer and more sustainable manner than its competitors by utilizing an extraction method such as supercritical CO<sub>2</sub> extraction, a proven, efficient, and nonvolatile method capable of producing high-quality marijuana extract without endangering Green Meadows facilities, employees, or patients.

As a simplified example: wholesale average price for one gram of marijuana concentrates is \$40, with a production cost of \$3 per gram. This nets a profit margin of \$37 per gram. If a gram of marijuana concentrate tests at 50% THC content, that means there are 500 milligrams of active THC in a gram of concentrate. If Green Meadows uses that concentrate to make marijuana infused products at 10 milligrams of THC per serving, the company can effectively produce 50 servings of the infused product from only one gram of marijuana concentrate. Consider that the average profit margin on an infused product, such as an edible, is roughly \$8. When that average margin is multiplied by 50 units, the manufacturer has generated \$400 of profit from that same gram of concentrate.

### **Dispensaries**

Green Meadows retail locations are being vetted for population density, available disposable income, and ease of customer access as well as distance from schools, churches, hospitals, and competing marijuana retail businesses. The following considerations are being taken into account during the development of Green Meadows retail facilities:

- Design: The interior and exterior design of Green Meadows retail facilities will ensure repeat business. The design of the stores will be carefully planned to welcome guests and make them feel safe and attended to. Green Meadows will utilize open space and modern designs to achieve a cutting edge feel that favors clean, sleek, and simple elements. Product placement within the dispensary will include clear labelling of products, well-lit displays, and efficient customer flow. All retail locations will be designed with a distinct look and feel to ensure consistent branding across geographic spread.
- **Parking:** Accessible, quality, ample, onsite parking is important. Traffic will flow easily in and out with a separately designated entry and exit. Plans for overflow parking, security, and well-lit nighttime parking are strong considerations.
- **Patron Access:** Located in close proximity to highways and freeways and are easily accessible by public transportation.

- Value: Unparalleled customer service will encourage positive impressions of Green
  Meadows while ensuring repeat customers and recommendations to future patrons. Fast,
  friendly, and knowledgeable assistance will provide customer service and product
  education. Retail staff will reach patrons on a personal level with sincere concern and
  emotion.
- Expertise: Green Meadows will employ customer service agents who care about great customer service and are passionate about marijuana and marijuana products. Green Meadows will train staff using successful sales strategies as well as clear and informative communication practices.
- **Security:** Video surveillance, motion detection, and security personnel provide essential tools to ensure patron, staff, and dispensary safety. Security systems can be accessed remotely for review of patron and staff interactions. Perimeter fencing, good lighting, and onsite, trained security staff will protect facilities and create a safe, trusted, and comfortable environment.
- **Feedback:** Green Meadows will listen to patron feedback about products honestly and openly, and provide excellent product differentiation. Providing a way for patrons to express their concerns helps create a patron base that Green Meadows can rely on well into the future.

## **Compliance & Recordkeeping**

Green Meadows is extremely familiar with Massachusetts medical marijuana regulations and will continue to carefully monitor any changes that occur in those regulations. Compliance is a major part of operating a business in the medical marijuana industry and helps keep patients, employees, the facility, and the community safe. Green Meadows will exceed state and consumer expectations, elevating compliance as a top priority. Our team's efforts to protect valuable medical cannabis products include physical seed and plant security and safe storage of products. Our Enterprise Resource Planning (ERP) tool will act as a single point of reference system that will digitally collect daily operational information from the cultivating, manufacturing, and packaging processes by monitoring inventory continually. The ERP tool will also monitor and record all daily operational information, collecting this information for later retrieval.

Accurate record keeping is critical to continued and compliant success in the medical cannabis industry. Recordkeeping and documentation throughout the entire process minimizes risk and provides greater accountability for both Green Meadows management and industry regulatory agencies. Creating a traceable living history through technological tracking and written documentation will allow Green Meadows to locate and isolate potential contamination issues, cultivation problems, diversionary acts, or security issues. Additionally, tracking measures required under Massachusetts regulations are a common point of infraction for many businesses and are critical to remaining in good standing with local and state regulators. Green Meadows

will use METRC, or a product very similar, as its inventory control system as required by the state of Massachusetts, integrated with our POS and ERP.

### Security

Green Meadows recognizes the security concerns that surround a medical marijuana cultivation facility. The company has developed a plan to minimize any concerns. The security plan is intended to comply fully with all requirements of Massachusetts law, and all rules and regulations of the CCC. Green Meadows recognizes that state regulations are likely to be revised or updated as the industry further develops in Massachusetts, therefore, Green Meadows will continually monitor changes in the laws, rules, and regulations so as to be able to update this security plan and keep it current with all applicable requirements.

## **Primary Purposes of the Security Plan:**

- 1. Provide a safe environment for all employees, vendors, contractors and visitors.
- 2. Safeguard the entire facility, including limited and restricted access areas, storage, and handling of medical marijuana, seeds, immature medical marijuana plants, medical marijuana plants, medical marijuana products and cash.
- 3. Ensure comprehensive audit procedures for the entire operation in connection with the handling of medical marijuana, seeds, immature medical marijuana plants, medical marijuana plants, medical marijuana products and cash.

In order to protect the premises, visitors, vendors, contractors and employees, Green Meadows will operate in accordance with the CCC, state regulations, and with the following procedures:

- Permit access to the cultivation facility only by registered employees, vendors, contractors and visitors, emergency responders, CCC, and law enforcement
- Direct registered employees to pay close attention to the access points to the facility.
   Any door that is intended to serve as a barrier between the secured access areas of the cultivation facility must remain closed and locked at all times, except for the moment when an authorized individual is walking through it.
- The employees will only have access to the portions of the cultivation facility that relate to their function at work. For instance, an employee only working in the limited access area will not have access to the security area and vice versa.
- All registered employees will have training in accordance with the personnel policies and procedures of Green Meadows
- All registered employees and management will receive loss prevention and safety training and will have to attend and pass an online armed robbery awareness course, conducted by a licensed high-risk security consultant. All security training certifications received will be stored in employee's personnel file.
- Each registered employee must wear an employee identification badge at all times while at the cultivation facility.

### Theft, Loss, or Diversion

It is the responsibility of all registered employees that witness or suspect criminal activity to report this information immediately to management. In the event of a discrepancy between the weight of marijuana cultivated, stored, shipped, received, and/or accounted for, Green Meadows will immediately perform an internal audit to determine the source of the discrepancy by viewing the video, reviewing cultivation facility logs, and creating a missing inventory report. If it is determined that the discrepancy is due to theft or diversion, Green Meadows will provide notice to the CCC. Green Meadows will cooperate with any law enforcement investigations or directives and will cordon off any area of the facility that is critical to the investigation and preserve the area until investigators arrive. Green Meadows may also bring in licensed security consultants to assist with the investigation.

# **Employee Safety**

As stated, all operations will adhere to Occupational Safety and Health Administration (OSHA) laws and state mandated safety regulations. All operations have implemented safety protocols and all employees must go through continuous safety training. In order to make compliance a part of every working day, there are checklists that will be used. The facilities' safety initiatives require:

- Emergency action response as necessary
- Employee accident reporting and investigation policies
- Fire prevention
- Hazard and emergency communication policies
- Materials handling, spill and disposal policies
- Job hazard analysis
- Protection equipment policies, including respiratory protection
- Location of all fire extinguishers, fire alarm systems, emergency lighting systems, and emergency eye washing sinks
- Threats, hazards, and protective actions
- Notification, warning, and communications procedures
- Emergency response procedures
- Evacuation, shelter, and accountability procedures
- Location and use of common emergency equipment
- Emergency shutdown procedures

# 6. Roadmap

### Estimated timeline for the planning, applying, building, and operational start-up

### **Stage 1: Application Process**

Green Meadows has begun the application process for state licensing for its facilities, engaging the help of 3C Consulting, LLC (3C) and Vicente Sederberg LLP (VS). During this process, the management team will be fully engaged with 3C and VS as they navigate the new Massachusetts medical marijuana business laws. The team has obtained the necessary information and documents for submittal to the state of Massachusetts. Facility buildout will begin immediately when local approvals are issued and licenses granted to ensure the fastest possible operations start date.

### **Stage 2 Buildout Process**

Following license acquisition, the facility buildout will begin with pre-selected contractors and construction partners culled from the local community after careful consideration. Cultivation will begin once the facility is fully constructed and approved by inspection.

Green Meadows' marijuana operation will incorporate the best of indoor and sunlit cultivation strategies, a key component to the business' success, as most cultivators only cycle plants through a limited indoor facility. As a metric, indoor cultivation generally creates the most cost in production, typically in the realm of \$983 per pound of marijuana. Comparatively, greenhouse production can be achieved at a cost of \$200 per pound of marijuana cultivated. As noted, the vast majority of legal cultivators grow marijuana indoors, though this is primarily due to a lack of agricultural knowledge and initial regulatory requirements in their respective states—which commonly mandate marijuana production be out of sight of the general public. With the current situation in Massachusetts, regulations are still being determined on a local, county, and municipal level, and these new regulations will dictate the different operational modes allowed.

The cultivation site will include processing, administration, production, and storage facilities. Each area will be designed with flow dynamics, to honor the biological reality of a large-scale agricultural operation. The following outlines a general timetable for our venture, from inception to initial sales.

# 7. Marketing Plan

Green Meadows' name and organic brand has long been established in communities throughout the North Shore and Massachusetts. The Pattons' dedication to these communities will help drive brand recognition. In addition, Green Meadows will deploy cost-effective marketing programs and establish direct sales goals to ensure brand creation and high returns on investment—just as they have done for decades with Green Meadows Farm organic produce. Green Meadows' brand will focus on benefitting Massachusetts and its medical marijuana patients and will emphasize Patton family philanthropy. Through visual, written, Internet and social media based campaigns, Green Meadows will establish a strong brand and easy identification within Massachusetts.

Green Meadows will immediately and continually boost its market penetration by using traditional and more innovative strategies as outlined below:

- **First Impression** Green Meadows will be establishing itself as a premium brand from the start with attention to detail in consumable medicinal products. Green Meadows will define its products as the medical marijuana industry standard.
- Packaging All marijuana packages will be sealed safely to promote freshness and
  preservation, ensuring that the high-quality medicine produced by our facility will not
  be compromised by its storage or transportation. These packages will be child-safe and
  protected from oxygen, light, pests, and other environmental risk. All labels will meet
  CCC regulations concerning content.
- Branding To create a recognizable brand, Green Meadows will capitalize on its
  community-oriented business practices as well as its recognizable name which
  communicates health, sustainability, consumer safety, integrity, quality, and
  responsibility.
- Sales Promotions Green Meadows will use direct in-store marketing efforts to
  promote what makes the brand and its product outstanding and unique. Green Meadows
  will deploy promotional teams directly with dispensaries to increase brand recognition
  and help inform consumers. Additionally, the marketing team will create digital and
  print literature including pamphlets, flyers, etc., subject to restrictions of state law.
- **Advertising** Green Meadows will utilize leading industry sources to help with advertising efficiency and effectiveness, including *Marijuana Business Daily, The Boston Globe*, and other Massachusetts-specific publications, groups, and lobbyists.
- **Social Media** Effective use of Facebook, Twitter, Instagram, Snapchat, YouTube, LinkedIn, and Google will provide solid digital platforms to leverage in the future.
- Public Relations Newsworthy press releases will be distributed statewide to promote
  our brand. Utilization of PR verticals that have successfully garnered state, national, and
  international media for a variety of businesses in the past, Green Meadows will be able
  to penetrate widespread consumer demographics with its message.
- Event promotion Green Meadows will utilize strategic event partners with proven track records to further drive exposure and will attend industry-specific events that allow the brand to create further association with the patrons of the industry.
- Host Agreements Green Meadows will enter into Host Agreements with our host towns and will dedicate a percentage of our gross revenue to general funds and targeted community needs, such as substance addiction treatment centers. Green Meadows takes pride in giving back to the local communities where we live and serve.

• Charity - Green Meadows intends to support local and statewide charities with a particular emphasis on and veterans' organizations. With strong familial ties to the military and a long, rich history of supporting veterans, Green Meadows and the Patton Family plan to donate a percentage of net revenue to veterans organizations

# 8. Competition

Difficulties facing direct competitors coming to the Massachusetts medical marijuana market include finding a location in a city or town that gives access to a substantial amount of quality land, water rights, sewage rights, tax incentives, permits, and licensing. Green Meadows is already positioned in these areas. Many already-established Registered Marijuana Dispensaries are making headlines with their inabilities to follow state regulations and remain compliant. Only the most optimized facilities will be able to thrive in the volatile and highly competitive medical marijuana market. The ability of Green Meadows to maintain a high level of consistency, output, and compliance for long-term participation in the Massachusetts adult-use marijuana marketplace will also outshine its competitors.

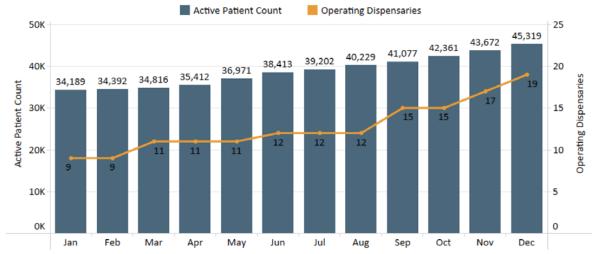
Other competitive differentiators setting Green Meadows up for success include:

- Investment in one of the only direct sun greenhouses in New England
- Over three decades of the management team's family operating an organic produce farm
- Compiling an operational management team with:
  - o 15 years of cannabis cultivation and extraction experience
  - o 30 years of organic farming
  - o 20 years of real estate investment background
  - o 20 years of experience launching start-ups (IPO, acquisitions)
  - o 20 years of marketing and experiential branding
  - o 20 years of back-end technology management
- Patton Family leveraging a unique and universally-recognized brand name

### 9. Market Size

<sup>&</sup>lt;sup>8</sup> Shire Schoenberg. "From gummy bears to open doors, inspections identify problems at Massachusetts medical marijuana dispensaries." *MassLive*. 19 January 2018.

## Massachusetts Medical Marijuana Program in 2017: Number of MMJ Patients & Operating Dispensaries



Source: Massachusetts Executive Office of Health and Human Services

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As of February 15, 2019, the state of Massachusetts included:

- 46 open Registered Marijuana Dispensaries (RMDs)
- 56,216 active physician certifications for medical marijuana patients
- 58,288 active medical marijuana patients
- 6,087 active medical marijuana caregivers
- 289 Medical Use of Marijuana Program (MUMP) registered physicians

Massachusetts has a population of almost 7 million people (2016). Over 20 million tourists (2014) visit the Commonwealth every year. With adult-use sales coming online in July 2018, Massachusetts is one of the only states in the eastern U.S. with legal adult-use marijuana sales. According to New Frontier Data, Massachusetts adult-use sales are projected to reach \$1.2 billion dollars by 2021.

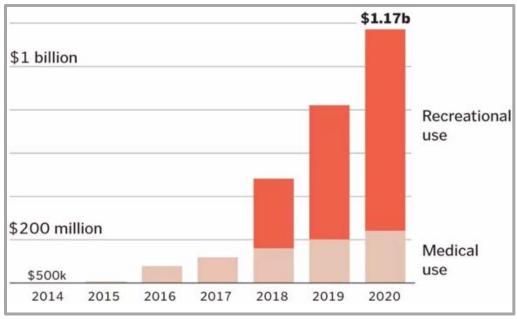
Marijuana Business Daily estimated that retail sales of medical marijuana and adult-use marijuana hit between \$3.5 billion and \$4.3 billion in 2016, which amounts to year-over-year growth of 17% to 26%. Total annual retail sales of medical and adult-use marijuana could reach \$11 billion in 2020, posting double-digit growth each year along the way. Retail revenue is predicted to soar as high as \$7.8 billion in 2018 and \$9.6 billion in 2019. Overall, retail marijuana sales could quadruple from 2015 to 2020. It is estimated that marijuana is the United States' highest grossing cash crop at \$35 billion; Green Meadows is positioned to be a part of this exciting, rapidly expanding market through providing high quality medical marijuana to patients, and adult-use to consumers in the near future.

<sup>&</sup>lt;sup>9</sup> "Chart of the Week: U.S. Marijuana Industry's Economic Impact Could Hit \$44B by 2020." *Marijuana Business Daily*. 14 March 2016. https://mjbizdaily.com/exclusive-u-s-marijuana-industrys-economic-impact-hit-44b-2020/

In total, across wholesale and retail marijuana sales in the U.S., The Cannabis Industry projects:



And in just Massachusetts, ArcView Market Research and New Frontier projects:



Massachusetts Projected Cannabis Sales

Source: ArcView Market Research and New Frontier

### 10. Current Status

Green Meadows is comprehensively preparing its applications for the state of Massachusetts, has moved through many phases successfully already, and has also developed the financial infrastructure, operational infrastructure, and complete project design while assembling a team of proven executives and operators to launch the project. Green Meadows has secured excellent relationships with the leaders in the cannabis space regarding legal expertise, consulting, accounting, facility design and government relations. Green Meadows' proactive preparation, business model, management and operational team, partnerships, execution, and vision will set it apart from its competitors.

# 11. Financial Projections

The financial modeling attached at the end of this Executive Summary in the appendices reflects Green Meadows' business plan for a cultivation, processing, manufacturing, and retail dispensary facility and other dispensary facilities. These facilities require a total \$10M investment for completion of property purchases, facility development, additional licensing, and initial working capital. Financial models include planned capital expenditures and operational costs for its vertically-integrated business for five years following licensure, with an additional contingency amount of 15% of this total to cover unforeseen costs or delays in establishment. The company estimates that this should be sufficient to achieve positive cash flow within the

first year of operation. Within 5 years, forecasts show annual gross revenue of \$91 million and net income of \$53 million.

# 12. Staffing

#### **Job Classifications**

Green Meadows will create a mentor staffing system in which each new employee is paired and shadows another experienced staff member during a trial employment phase, allowing the company to judge whether the employee will meet Green Meadows standards, and whether further training may be necessary. Green Meadows' employment needs will include:

- Cultivation Facility
  - Executive Vice President of Cultivation
  - Cultivation staff
  - Harvesting Manager
  - Harvesting staff
- Processing and Manufacturing Facility
  - Extraction Director and Engineer
  - o Extraction staff
  - Kitchen Manager
  - Kitchen staff
  - Packaging staff
- Retail Dispensary
  - o Dispensary Manager
  - Dispensary staff
- Administration
  - Compliance Manager
  - Community Outreach Manager
  - Marketing Manager
  - Sales Manager
  - Facility Security Guards
  - o Facility Maintenance Manager
  - o Facility Maintenance staff
  - Systems Administrator

# 13. Exit Strategies

Reya Ventures and Green Meadows exist to improve the quality of people's lives. Accruing tremendous value via the intellectual property compiled along the way will establish a unique standing in an exploding industry. While the business isn't being built for acquisition, it is noteworthy to observe the significant activity already taking place within this neophyte industry:

#### CANNABIS ACQUISITION EXAMPLES

Q1 2018 Aurora Cannabis buys CanniMed Therapeutics \$852 million

Q1 2018 Aphria buys Nuuvera \$670 million

Q4 2017 Constellation Brands buys a 9.9% of Canopy Growth Corp. \$191 million

Q1 2018 Aphria buys Broken Coast Cannabis \$185 million
Q4 2016 Canopy Growth Corp. buys Mettrum Health \$283 million

March 2018 Motley Fool

#### MOST VALUABLE PUBLIC CANNABIS COMPANIES

Canopy Growth Corp.
 Aurora Cannabis
 GW Pharmaceuticals
 Aphria
 MedReleaf
 \$4.36 billion
 \$3.47 billion
 \$3.13 billion
 \$1.39 billion
 \$1.23 billion

April 2018 Motley Fool

#### PUBLIC CANNABIS COMPANY KEY METRICS

Median 52-week Return 85.5%

Median 52week Price/Gross Profit Multiple 5.9x Median 52week Price/Earnings Multiple 60.8x

October 2017 Anne Holland Ventures



# 14. Summary

Reya Ventures and Green Meadows is well-positioned with the staff, partners, suppliers, and knowledgebase to fully execute this healthy revenue opportunity, as well as instant brand recognition. Green Meadows will build a state-of-the-art, high-output, environmentally-friendly, and community-supporting facility that will be consistently compliant and invigorate the local and state economies while supplying much-needed medical marijuana and products to patients who need it in the area. Green Meadows is determined and dedicated to becoming a model state medical marijuana facility for the Massachusetts industry with the ability to increase the size of operations as demand increases, or as the state's adult-use program and licensing begins. In this proactive fashion, and in cooperation with experienced industry advisors and partners, Green Meadows will ensure the greatest likelihood of establishing and operating a highly profitable set of medical marijuana companies in Massachusetts, looking toward future participation in and scaling to the extremely lucrative adult-use market.



## SEPARATING ADULT USE AND MEDICAL OPERATIONS

Green Meadows Farm, LLC ("**Green Meadows**") has developed plans to ensure virtual and physical separation between medical and adult use marijuana operations in accordance with 935 CMR 500.101(2)(e)(4).

Using sophisticated and customized seed-to-sale and point of sale software systems approved by the Commission, Green Meadows will virtually separate medical and adult use operations by designating whether a particular marijuana product is intended for sale to a registered patient or an adult use consumer 21 years of age or older. All grow and manufacturing inventory will be carefully tracked and documented in these software systems.

In compliance with 935 CMR 500.140(10), Green Meadows will ensure that registered patients have access to a sufficient quantity and variety of marijuana and marijuana products to meet their medical needs and preferences. For the first six (6) months of operations, 35% of inventory will be marked for medical use and reserved for registered patients. Thereafter, a quantity and variety of marijuana products for patients that is sufficient to meet the demand indicated by an analysis of sales data collected during the preceding 6 months will be marked and reserved for registered patients.

Marijuana products reserved for registered patients will be grown and maintained on-site in an area separate from marijuana products intended for adult use. All adult use and medical plants and products will be separated virtually for the purpose of inventory and in the state tracking system with the use of medical / adult use specific tracking tags / system that will be used with the correctly associated METRC license. Medical and Adult Use products will be packaged separately. Although medical and adult use products and plants will be cultivated, processed, and stored in dual use areas, in general, inventory and plants will be organized with adult use plants and packages grouped together in designated areas, and medical plants and packages grouped together in designated areas.





# **RESTRICTING ACCESS TO AGE 21 AND OLDER**

Green Meadows Farm, LLC's ("Green Meadows") cultivation and manufacturing facility will only be accessible to individuals 21 years of age or older with a verified and valid, government-issued photo identification. Before an individual may enter the facility, a Green Meadows security agent will inspect the individual's proof of identification and confirm that the individual is at least 21 years of age. A visitors badge will be issued and, at all times while on-premise, individuals will be in the presence of Green Meadows' staff.

Green Meadows will designate limited access areas by posting clearly visible signs, no smaller than 12" x 12", which state: "Do Not Enter - Limited Access Area - Access Limited to Authorized Personnel Only" in lettering no smaller than one (1) inch in height. Green Meadows will limit the individuals who are allowed access to these areas to its registered agents, law enforcement, and others authorized by the Commission. Green Meadows will require all agents to wear employee identification badges at all times while on the premises of the marijuana establishment. Agents will escort all visitors, including vendors and contractors, into limited access areas. These visitors will be logged in and out, and Green Meadows will maintain this log and make it available to the Commission and local law enforcement authorities for periodic inspection. Green Meadows will ensure that all visitor identification badges are returned before visitors leave the premises.

Green Meadows will not manufacture any edible products that resemble a realistic or fictional human, animal or fruit, including artistic, caricature or cartoon renderings, that may be attractive to minors. Green Meadows' packaging area in its grow and manufacturing facility will ensure our products are tamper or child-resistant, and will not use bright colors, resemble existing branded products, feature cartoons or celebrities commonly used to market products to minors, feature images of minors or other words that refer to products commonly associated with minors or otherwise be attractive to minors.

Green Meadows' website will require all online visitors to verify they are 21 years of age or older prior to accessing the website.





## **QUALITY CONTROL AND TESTING**

#### **Quality Control**

Green Meadows Farm, LLC ("Green Meadows") will comply with the following sanitary requirements:

- Any Green Meadows Agent whose job includes contact with marijuana or nonedible marijuana products will comply with the requirements for food handlers set forth in 105 CMR 300.000;
- 2. All edible marijuana products will be handled and stored in compliance with the sanitation requirements in 105 CMR 500.000;
- 3. Any Green Meadows Agent working in direct contact with marijuana or nonedible marijuana products will conform to sanitary practices while on duty, including:
  - a. Maintaining adequate personal cleanliness; and
  - b. Washing hands thoroughly in an adequate hand-washing area before starting work, and at any other time when hands may have become soiled or contaminated;
- 4. Green Meadows' hand-washing facilities will be adequate and convenient and will be furnished with running water at a suitable temperature. Hand-washing facilities will provide effective hand-cleaning and sanitizing preparations and sanitary towel service or suitable drying devices;
- 5. Green Meadows' facility will have sufficient space for placement of equipment and storage of materials as is necessary for the maintenance of sanitary operations;
- 6. Green Meadows will ensure that litter and waste is properly removed and disposed of so as to minimize the development of odor and minimize the potential for the waste attracting and harboring pests. The operating systems for waste disposal will be maintained in an adequate manner pursuant to state regulations;
- 7. Green Meadows' floors, walls, and ceilings will be constructed in such a manner that they may be adequately kept clean and in good repair;
- 8. Green Meadows' facility will have adequate safety lighting in all storage areas, as well as areas where equipment or utensils are cleaned;



- 9. Green Meadows' buildings, fixtures, and other physical facilities will be maintained in a sanitary condition;
- 10. Green Meadows will ensure that all contact surfaces, including utensils and equipment, will be maintained in a clean and sanitary condition. Such surfaces will be cleaned and sanitized as frequently as necessary to protect against contamination, using a sanitizing agent registered by the US Environmental Protection Agency (EPA), in accordance with labeled instructions. Equipment and utensils will be so designed and of such material and workmanship as to be adequately cleanable;
- 11. All toxic items will be identified, held, and stored in a manner that protects against contamination of marijuana products;
- 12. Green Meadows will ensure that its water supply is sufficient for necessary operations, and that such water supply is safe and potable;
- 13. Green Meadows' plumbing will be of adequate size and design, and adequately installed and maintained to carry sufficient quantities of water to required locations throughout the marijuana establishment. Plumbing will properly convey sewage and liquid disposable waste from the marijuana establishment. There will be no cross-connections between the potable and wastewater lines;
- 14. Green Meadows will provide its employees with adequate, readily accessible toilet facilities that are maintained in a sanitary condition and in good repair;
- 15. Green Meadows will hold all products that can support the rapid growth of undesirable microorganisms in a manner that prevents the growth of these microorganisms; and
- 16. Green Meadows will store and transport finished products under conditions that will protect them against physical, chemical, and microbial contamination, as well as against deterioration of finished products or their containers.

Green Meadows' vehicles and transportation equipment used in the transportation of marijuana products or edibles requiring temperature control for safety will be designed, maintained, and equipped as necessary to provide adequate temperature control to prevent the marijuana products or edibles from becoming unsafe during transportation, consistent with applicable requirements pursuant to 21 CFR 1.908(c).

Green Meadows will follow established policies and procedures for handling voluntary and mandatory recalls of marijuana products due to any action initiated at the request or order of the Cannabis Control



Commission, and any voluntary action by Green Meadows to remove defective or potentially defective marijuana products from the market, as well as any action undertaken to promote public health and safety.

Any inventory that becomes outdated, spoiled, damaged, deteriorated, mislabeled, or contaminated will be disposed of in accordance with state regulations and any such waste will be stored, secured, and managed in accordance with applicable state and local statutes, ordinances, and regulations.

#### **Testing**

Green Meadows will not sell or otherwise market marijuana or marijuana products that have not been tested by a licensed Independent Testing Laboratory and deemed to comply with the standards required under state regulations. Testing will be performed by an Independent Testing Laboratory in compliance with the Protocol for Sampling and Analysis of Finished Medical Marijuana Products and Marijuana-Infused Products, as amended in November 2016, published by the Department of Public Health ("DPH"). Testing of Green Meadows' environmental media will be performed in compliance with the Protocol for Sampling and Analysis of Environmental Media for Massachusetts Registered Medical Marijuana Dispensaries published by the DPH. Green Meadows will maintain testing results in compliance with state regulations and Green Meadows' recordkeeping policies, and will maintain the results of all testing for no less than one (1) year.

Green Meadows' policy of responding to laboratory results that indicate contaminant levels are above acceptable limits established in the DPH protocols identified in 935 CMR 500.160(1), include notifying the Commission within 72 hours of any laboratory testing results indicating that the contamination cannot be remediated and disposing of the production batch. Such notification will describe a proposed plan of action for both the destruction of the contaminated product and the assessment of the source of contamination.

All transportation of marijuana to and from Independent Testing Laboratories will comply with state regulations concerning transportation, and all storage of Green Meadows' marijuana at a testing laboratory will comply with state regulations. All excess marijuana will be disposed of either by the Independent Testing Laboratory returning excess marijuana to Green Meadows for disposal or by the Independent Testing Laboratory disposing of it directly.





## PERSONNEL POLICIES INCLUDING BACKGROUND CHECKS

#### Overview

Green Meadows Farm, LLC ("**Green Meadows**") will maintain personnel records as a separate category of records due to the sensitivity and importance of information concerning agents, including registration status and background check records. Green Meadows will keep, at a minimum, the following personnel records:

- Job descriptions for each employee and volunteer position, as well as organizational charts consistent with the job descriptions;
- A personnel record for each marijuana establishment Agent;
- A staffing plan that will demonstrate accessible business hours and safe conditions;
- Personnel policies and procedures; and
- All background check reports obtained in accordance with state regulations.

#### **Job Descriptions**

*Director of Security*: Under the supervision of the Chief Executive Officer, the Director of Security is responsible for the development and overall management of the Security Policies and Procedures for Green Meadows, while implementing, administering, and revising the policies as needed. In addition, the Director of Security will perform the following duties:

- Provide general training to Green Meadows Agents during new hire orientation or re-current trainings throughout the year;
- Provide training specific for Security Agents prior to the Security Agent commencing job functions;
- Review and approve incident reports and other reports written by Security Agents prior to submitting to the executive management team—follow up with Security Agent if needed;
- Maintain lists of Agents authorized to access designated areas of the Green Meadows facility, including cash and product storage vaults, the surveillance and network equipment room, and other highly sensitive areas of the Green Meadows facility;
- Lead a working group comprised of the Chief Executive Officer, Chief Operating Officer, and any other designated advisors to ensure the current policies and procedures are properly





implemented, integrated, effective, and relevant to ensure the safety of Green Meadows Agents and assets;

- Ensure that all required background checks have been completed and documented prior to an agent performing job functions; ensure agent is granted appropriate level of access to the facility necessary to complete his / her job functions;
- Maintain all security-related records, incident reports and other reports written by security Agents;
- Evaluate and determine the number of security Agents assigned to each shift and proper shift change times; and
- Maintain frequent contact with local law enforcement authorities.

Security Agent: Security Agents monitor Green Meadows' security systems including alarms, video surveillance, and motion detectors. Security Agents are responsible for ensuring that only authorized individuals are permitted access to the Green Meadows facility by verifying appropriate ID cards and other forms of identification. In addition, Security Agents perform the following duties and other duties upon request:

- Investigate, communicate, and provide leadership in the event of an emergency such as an intrusion, fire, or other threat that jeopardizes customers, authorized visitors, and Green Meadows Agents;
- Respond and investigate security situations and alarm calls; clearly document the incident and details surrounding the incident in a written report for the Director of Security;
- Oversee the entrance to the facility and verify credentials of each person seeking access to the Green Meadows facility;
- Answer routine inquiries;
- Log entries, and maintain visitor log;
- Escort authorized visitors in restricted access areas; and
- Escort Green Meadows Agents from the facility during non-business hours and perform security checks at designated intervals.

*Inventory Manager*: The Inventory Manager is responsible for inventory on a day-to-day basis as well as the weekly and monthly inventory counts and waste disposal requirements. The Inventory Manager will



perform the comprehensive annual inventory in conjunction with the executive management team. Additional duties include, but are not limited to:

- Implementing inventory controls to track and account for all dispensary inventory;
- Implementing procedures and notification policies for proper disposal;
- Maintaining records, including operating procedures, inventory records, audit records, storage and transfer records;
- Maintaining documents with each day's beginning, acquisitions, sales, disposal, and ending inventory; and
- Proper storing, labeling, tracking, and reporting of inventory.

*Inventory Associate*: Inventory Associates support the Inventory Manager during day-to-day operations. Responsibilities include, but are not limited to:

- Maintaining records, including operating procedures, inventory records, audit records, storage and transfer records;
- Maintaining documents with each day's beginning, acquisitions, sales, disposal and ending inventory;
- Ensuring products are properly stored, labeled, and recorded in the tracking software system;
- Ensuring waste is properly stored; and
- Coordinating the waste disposal schedule and ensuring Green Meadows' policies and procedures for waste disposal are adhered to.

Human Resources Manager: The Human Resources Manager at Green Meadows will support the executive management team on a day-to-day basis to effectively implement all personnel policies and procedures for Green Meadows, including hiring processes. The Human Resources Manager will:

- Oversee hiring and release of Green Meadows Agents;
- Review and revise Green Meadows personnel policies and procedures in consultation with the executive management team and department managers;
- Develop training schedules and policies for Green Meadows Agents under the supervision of the executive management team and department managers;
- Handle any and all Agent discipline as necessary;



- Ensure compliance with any and all workplace policy laws and requirements; and
- Be responsible for such additional human resources tasks as determined by the executive management team.

### **Agent Personnel Records**

Personnel records for each Agent will be maintained for at least twelve (12) months after termination of the agent's affiliation with Green Meadows and will include, at a minimum, the following:

- All materials submitted to the Commission;
- Documentation of verification of references;
- The job description or employment contract that includes duties, authority, responsibilities, qualifications, and supervision;
- Documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters;
- Documentation of periodic performance evaluations;
- A record of any disciplinary action taken;
- Notice of completed responsible vendor and eight-hour related duty training;
- Results of initial background investigation, including CORI reports; and
- Documentation of all security related events (including violations) and the results of any investigations and description of remedial actions, restrictions, or additional training required as a result of an incident.

Personnel records will be kept in a secure location to maintain confidentiality and be only accessible to the Agent's manager or members of the executive management team.

#### Staffing Plan and Business Hours

Hiring and Recruitment

Green Meadows' Human Resource Manager will engage the executive management team and management staff on a regular basis to determine if vacancies are anticipated or specific positions need to be created in response to company needs. Green Meadows' hiring practices will include but are not



limited to the following and apply to all types of working situations including hiring, firing, promotions, harassment, training, wages and benefits:

- Equal Employment Opportunity Commission (EEOC) Compliance;
- Green Meadows' Diversity Plan and Community Initiatives;
- Green Meadows' Plan to Positively Impact Areas of Disproportionate Impact;
- Background Checks and References;
- Mandatory reporting of criminal convictions (and termination if necessary);
- State and Federal Family Leave Act;
- Workplace Safety Laws;
- State and Federal Minimum Wage Requirements; and
- Non-Disclosure and Non-Complete Agreements

# Standards of Conduct

Green Meadows is committed to maintaining an environment conducive to the health and well-being of customers and employees. It is Green Meadows' mission to provide a professional workplace free from harassment and discrimination for employees. Green Meadows will not tolerate harassment or discrimination on the basis of sex, race, color, national origin, age, religion, disability, sexual orientation, gender identity, gender expression, or any other trait or characteristic protected by any applicable federal, state, or local law or ordinance. Harassment or discrimination on the basis of any protected trait or characteristic is contrary to Green Meadows' values and is a violation of the Company Code of Conduct. Harassment is a form of discrimination. There is a broad range of behavior that could constitute harassment. In general, harassment is any verbal or physical conduct that:

- Has the purpose or effect of creating an intimidating, hostile, or offensive working environment;
- Has the purpose or effect of unreasonably interfering with an individual's work performance; or
- Adversely affects an individual's employment opportunities.

Employees are expected to maintain the highest degree of professional behavior. All harassment or discrimination by employees is strictly prohibited. Further, harassing or discriminatory behavior of non-employees directed at Green Meadows employees or customers also is condemned and will be promptly addressed.



### Violence and Weapons in the Workplace

Any and all acts of violence in the workplace will result in immediate dismissal of the employee, customer, or parties involved. Law enforcement will be contacted immediately in the case of a violent event. Weapons are not permitted on site by employees, customers, or other parties. Employees found carrying weapons on Green Meadows facilities will be immediately terminated. Customers found carrying weapons on the premises will be asked to leave and / or the police will be notified accordingly.

# At-Will Employment

In the state of Massachusetts, employment is assumed to be at-will unless otherwise stated. At-will employment implies that employer and employee alike may terminate the work relationship at any given moment and for any legitimate purpose. Wrongful termination may be more difficult to prove in an at-will arrangement because of the freedom that each party has to end the employment. However, there are still many instances wherein a termination or discharge can be called wrongful, even in an at-will employment.

# Workplace Attire

The required attire for Registered Agents at Green Meadows varies based upon required duties. New hire training and the onboarding process will go over the workplace attire specific to each role and the department manager will be responsible for ensuring compliance with all requirements is met.

Hours of Operation (subject to approval by the Special Permit Granting Authority) The cultivation and manufacturing workplace can be operational 24x7.

# After-Hours Contact Information

Chief Executive Officer: Robert H. Patton – (203) 979-1204 Chief Operating Officer: Christian M. Zawacki – (646) 469-5001

Senior Vice President, Cultivation: Benjamin T. Bourque – (303) 257-0348

### Overview of Personnel Policies and Procedures

# Standard Employment Practices

Green Meadows values the contributions of its management and staff positions. Green Meadows will strive to be the industry leader in workplace satisfaction by offering highly competitive wage and benefits packages and developing a culture that values a proper work-life balance, boasts a transparent and accessible executive management team, and fosters a work ethic that focuses on the mission of the company and spirit of the medical and adult use marijuana program in Massachusetts.



#### **Advancement**

The organization will be structured in a relatively flat manner, with promotional opportunities within each department. Participation in training and bi-annual performance evaluations will be critical for any promotions or pay increases.

#### Written Policies

Green Meadows 's written policies will address, among other things, the Family and Medical Leave Act (FMLA), the Consolidated Omnibus Budget Reconciliation Act (COBRA), equal employment opportunity, discrimination, harassment, the Employee Retirement Income Security Act (ERISA), disabilities, maintenance of personnel files, privacy, email policy, state regulations, holidays, hours, sick time, personal time, overtime, performance reviews, disciplinary procedures, working hours, pay rates, overtime, bonuses, veteran preferences, drug testing, personnel policies, military leaves of absence, bereavement leave, jury duty, CORI checks, smoking, HIPAA, patient confidentiality, and compliance hotline.

# **Investigations**

Green Meadows will set forth policies and procedures to investigate any complaints or concerns identified or raised internally or externally in order to stay in compliance with state regulations.

## Designated Outside Counsel

Green Meadows may retain counsel specializing in employment law to assist the Human Resources Manager with any issues and questions.

### **Job Status**

## Job Classifications

Positions at Green Meadows are categorized by rank and by department. The executive management team oversees the overall success of the mission of the company; the CEO is responsible for implementation of the mission and the executive management team as a whole is responsible for ensuring that all departments are properly executing their functions and responsibilities. Job classification is comprised of three rank tiers: Executive Management, Management, and Non-Management Employee.

#### Work Schedules

Work schedules will be either part-time, full-time, or salaried, depending of the specific position. Schedules will be set according to the needs of each department as determined by the department manager and the executive manager they report to. It is the department manager's responsibility to



develop and implement a work schedule that provides necessary duty and personnel coverage but does not exceed what is required for full implementation of operations. It is also the department manager's responsibility to ensure that adequate coverage occurs on a daily basis and does not lead to unnecessary utilization of overtime coverage.

# Mandatory Meetings and Community Service Days

There will be a mandatory, recurring company-wide meeting on a monthly basis. All required personnel will be notified of their required attendance. Certain personnel, such as house-keeping staff, may not be required to attend. Each department will have a mandatory weekly meeting scheduled by the department manager. The department managers will provide agendas for all meetings and will report to their executive manager.

#### **Breaks**

Daily breaks, including lunch breaks, will comply with the laws of the Commonwealth.

## Performance Reviews

Performance reviews will be conducted by executive or department managers. Reviews will be conducted at three-month intervals for new employees during the first year and at 6-month intervals thereafter. A written synopsis must be provided to, and signed by, the employee under review. Reviews must be retained in each employee's employment file. Performance reviews must take into account positive performance factors and areas requiring improvement. Scoring systems may be utilized to help reflect the employee's overall performance.

### Leave Policies

Green Meadows leave policies will comport with all state and federal statutes. All fulltime employees will receive two 40-hour weeks of paid vacation per annum. Additional leave must be requested at least two (2) weeks in advance and approved by the employee's department manager. Green Meadows will determine which holidays will be observed and which departments will not be required to work. Green Meadows will offer paid maternity leave. Additional leave will not be paid and must be approved by the department manager.

Green Meadows anticipates observing the following holidays:

- New Year's Day;
- Martin Luther King Day;
- Presidents' Day;



- Memorial Day;
- Independence Day;
- Labor Day;
- Thanksgiving; and
- Christmas Day.

### **Disciplinary Policies**

# Purpose

Green Meadows' discipline policy and procedure is designed to provide a structured corrective action process to improve and prevent a recurrence of undesirable behavior and / or performance issues. The steps outlined below of Green Meadows' discipline policy and procedure have been designed consistent with Green Meadows' organizational values, best practices, and employment laws.

Green Meadows reserves the right to combine or skip steps depending upon the facts of each situation and the nature of the offense. The level of disciplinary intervention may also vary. Some of the factors that will be considered depend upon whether the offense is repeated despite coaching, counseling, and / or training; the employee's work record; and the impact the conduct and performance issues have on Green Meadows' organization.

#### Procedure

# Step 1: Counseling and Verbal Warning

Step 1 creates an opportunity for the immediate supervisor to schedule a meeting with an employee to bring attention to the existing performance, conduct, or attendance issue. The supervisor should discuss with the employee the nature of the problem or violation of company policies and procedures. The supervisor is expected to clearly outline expectations and steps the employee must take to improve performance or resolve the problem.

Within five (5) business days, the supervisor will prepare written documentation of a Step 1 meeting. The employee will be asked to sign the written documentation. The employee's signature is needed to demonstrate the employee's understanding of the issues and the corrective action needed.

## Step 2: Written Warning

While it is hoped that the performance, conduct, or attendance issues that were identified in Step 1 have been corrected, Green Meadows recognizes that this may not always be the case. A written warning involves more formal documentation of the performance, conduct, or attendance issues and consequences.



During Step 2, the immediate supervisor and a department manager or director will meet with the employee and review any additional incidents or information about the performance, conduct, or attendance issues as well as any prior relevant corrective action plans. Management will outline the consequences for the employee of his or her continued failure to meet performance and / or conduct expectations. A formal performance improvement plan (PIP) requiring the employee's immediate and sustained corrective action will be issued within five business days of a Step 2 meeting. A notice, outlining that the employee may be subject to additional discipline up to and including termination if immediate and sustained corrective action is not taken, may also be included in the written warning.

# Step 3: Suspension and Final Written Warning

There may be performance, conduct, or safety incidents so problematic and harmful that the most effective action may be the temporary removal of the employee from the workplace. When immediate action is necessary to ensure the safety of the employee or others, the immediate supervisor may suspend the employee pending the results of an investigation. Suspensions that are recommended as part of the normal progression of this progressive discipline policy and procedure are subject to approval from a next-level manager and the Human Resources Manager.

Depending upon the seriousness of the infraction, the employee may be suspended without pay in full-day increments consistent with federal, state and local wage-and-hour employment laws. Nonexempt / Hourly employees may not substitute or use an accrued paid vacation or sick day in lieu of the unpaid suspension. Due to Fair Labor Standards Act (FLSA) compliance issues, unpaid suspension of salaried / exempt employees is reserved for serious workplace safety or conduct issues. The Human Resources Manager will provide guidance so that the discipline is administered without jeopardizing the FLSA exemption status.

Pay may be restored to the employee if an investigation of the incident or infraction absolves the employee.

# Step 4: Recommendation for Termination of Employment

The last and most serious step in the progressive discipline procedure is a recommendation to terminate employment. Generally, Green Meadows will try to exercise the progressive nature of this policy by first providing warnings, a final written warning, and / or suspension from the workplace before proceeding to a recommendation to terminate employment. However, Green Meadows reserves the right to combine and skip steps depending upon the circumstances of each situation and the nature of the offense. Furthermore, employees may be terminated without prior notice or disciplinary action.



Management's recommendation to terminate employment must be approved by the Human Resources Manager and department manager or designee. Final approval may be required from the CEO or designee.

Nothing in this policy provides any contractual rights regarding employee discipline or counseling nor should anything in this policy be read or construed as modifying or altering the employment-at-will relationship between Green Meadows and its employees.

# **Appeal Process**

Employees will have the opportunity to present relevant material that may challenge information management has used to issue disciplinary action. The purpose of this process is to provide insight into extenuating circumstances that may have contributed to the employee performance and / or conduct issues while allowing for an equitable solution.

If the employee does not present this information during any of the step meetings, he or she will have five (5) business days after that meeting to present information.

Performance and Conduct Issues Not Subject to Progressive Discipline

Behavior that is illegal is not subject to progressive discipline and may be reported to local law enforcement. Theft, intoxication at work, fighting and other acts of violence are also not subject to progressive discipline and may be grounds for immediate termination.

#### Documentation

The employee will be provided copies of all progressive discipline documentation, including all performance improvement plans. The employee will be asked to sign copies of this documentation attesting to their receipt and understanding of the corrective action outlined in these documents. Copies of these documents will be placed in the employee's official personnel file.

### Separation of Employment

Separation of employment within an organization can occur for several different reasons. Employment may end as a result of resignation, retirement, release (end of season or assignment), reduction in workforce, or termination. When an employee separates from Green Meadows, his or her supervisor must contact the Human Resources Manager to schedule an exit interview, typically to take place on employee's last workday.

### Types of Separation

1. Resignation



Resignation is a voluntary act initiated by the employee to end employment with Green Meadows. The employee must provide a minimum of two (2) weeks' notice prior to resignation. If an employee does not provide advance notice or fails to actually work the remaining two (2) weeks, the employee will be ineligible for rehire and will not receive accrued benefits. The resignation date must not fall on the day after a holiday;

#### 2. Retirement

An employee who wishes to retire is required to notify his or her department director and the Human Resources Manager in writing at least one (1) month before planned retirement date. It is the practice of Green Meadows to give special recognition to employees at the time of their retirement;

### 3. Job Abandonment

An employee who fails to report to work or contact his or her supervisor for two (2) consecutive workdays will be considered to have abandoned the job without notice effective at the end of the employee's normal shift on the second day. The department manager will notify the Human Resources Manager at the expiration of the second workday and initiate the paperwork to terminate the employee. Employees who are separated due to job abandonment are ineligible to receive accrued benefits and are ineligible for rehire;

#### 4. Termination

Employees of Green Meadows are employed on an at-will basis, and the company retains the right to terminate an employee at any time;

### 5. Reduction in Workforce

An employee may be laid off due to changes in duties, organizational changes, lack of funds, or lack of work. Employees who are laid off may not appeal the layoff decision through the appeal process;

# 6. Release

Release is the end of temporary or seasonal employment. The Human Resources Manager, in consultation with the department manager, will inform the temporary or seasonal worker of their release according to the terms of the individual's temporary employment.

### Exit Interview

The separating employee will contact the HR department as soon as notice is given to schedule an exit interview. The interview will be on the employee's last day of work or other day, as mutually agreed upon.



### Return of Property

The separating employee must return all company property at the time of separation, including but not limited to uniforms, cell phones, keys, computers, and identification cards. Failure to return some items may result in deductions from final paycheck. An employee will be required to sign the Wage Deduction Authorization Agreement to deduct the costs of such items from the final paycheck.

## Termination of Benefits

An employee separating from Green Meadows is eligible to receive benefits as long as the appropriate procedures are followed as stated above. Two (2) weeks' notice must be given, and the employee must work the full two work-weeks. Accrued vacation leave and accrued sick leave will be paid in the last paycheck.

#### Health Insurance

Health insurance terminates on the last day of the month of employment, unless employee requests immediate termination of benefits. Information about the Consolidated Omnibus Budget Reconciliation Act (COBRA) continued health coverage will be provided. Employees will be required to pay their share of the dependent health and dental premiums through the end of the month.

#### Rehire

Former employees who left in good standing and were classified as eligible for rehire may be considered for reemployment. An application must be submitted to the Human Resources Manager, and the applicant must meet all minimum qualifications and requirements of the position, including any qualifying exam, when required.

Department managers must obtain approval from the Human Resources Manager or designee prior to rehiring a former employee. Rehired employees begin benefits just as any other new employee. Previous tenure will not be considered in calculating longevity, leave accruals, or any other benefits.

An applicant or employee who is terminated for violating policy or who resigned in lieu of termination from employment due to a policy violation will be ineligible for rehire.

#### Compensation

As an employer, Green Meadows believes that it is in the best interest of both the organization and Green Meadows' employees to fairly compensate its workforce for the value of the work provided. It is Green Meadows' intention to use a compensation system that will determine the current market value of a position based on the skills, knowledge, and behaviors required of a fully-competent incumbent.



The system used for determining compensation will be objective and non-discriminatory in theory, application and practice. The company has determined that this can best be accomplished by using a professional compensation consultant, as needed, and a system recommended and approved by the executive management team.

#### Selection Criteria

- 1. The compensation system will price positions to market by using local, national, and industry specific survey data;
- The market data will primarily include marijuana-related businesses and will include survey data for more specialized positions and will address significant market differences due to geographical location;
- 3. The system will evaluate external equity, which is the relative marketplace job worth of every marijuana industry job directly comparable to similar jobs at Green Meadows, factored for general economic variances, and adjusted to reflect the local economic marketplace;
- 4. The system will evaluate internal equity, which is the relative worth of each job in the organization when comparing the required level of job competencies, formal training and experience, responsibility and accountability of one job to another, and arranging all jobs in a formal job-grading structure;
- 5. Professional support and consultation will be available to evaluate the compensation system and provide on-going assistance in the administration of the program;
- 6. The compensation system must be flexible enough to ensure that the company is able to recruit and retain a highly-qualified workforce, while providing the structure necessary to effectively manage the overall compensation program.

# Responsibilities

The executive management team will give final approval for the compensation system that will be used by Green Meadows:

- 1. On an annual basis, the executive management team will review and approve, as appropriate, recommended changes to position-range movement as determined through the vendor's market analysis process;
- 2. As part of the annual budgeting process, the executive management team will review and approve, as appropriate, funds to be allocated for total compensation, which would include



base salaries, bonus, variable based or incentive-based pay, and all other related expenses, including benefit plans.

## Management Responsibility

- The CEO is charged with ensuring that Green Meadows is staffed with highly qualified, fullycompetent employees and that all programs are administered within appropriate guidelines and within the approved budget;
- 2. The salary budget will include a gross figure for the following budget adjustments, but the individual determinations for each employee's salary adjustment will be the exclusive domain of the CEO: determining the appropriate head count, titles, position levels, merit and promotional increases and compensation consisting of salary, incentive, bonus, and other discretionary pay for all positions;
- 3. The CEO will ensure that salary ranges are updated at least annually, that all individual jobs are market-priced at least once every two years, and that pay equity adjustments are administered in a fair and equitable manner.

# Agent Background Checks

- In addition to completing the Commission's Agent registration process, all Agents hired to work for Green Meadows will undergo a detailed background investigation prior to being granted access to a Green Meadows facility or beginning work duties.
- Background checks will be conducted on all Agents in their capacity as employees or volunteers for Green Meadows pursuant to state regulations and will be used by the Director of Security, who will be registered with the Department of Criminal Justice Information Systems pursuant to 803 CMR 2.04: iCORI Registration and the Commission for purposes of determining the suitability of individuals for registration as a marijuana establishment agent with the licensee:
- For purposes of determining suitability based on background checks performed in accordance with state regulations, Green Meadows will consider:
  - a. All conditions, offenses, and violations are construed to include Massachusetts law or like or similar law(s) of another state, the United States or foreign jurisdiction, a military, territorial or Native American tribal authority, or any other jurisdiction;
  - b. All criminal disqualifying conditions, offenses, and violations include the crimes of attempt, accessory, conspiracy, and solicitation. Juvenile dispositions will not be considered as a factor for determining suitability;



- c. Where applicable, all look-back periods for criminal conditions, offenses, and violations included in state regulations commence upon the date of disposition; provided, however, that if disposition results in incarceration in any institution, the look-back period will commence upon release from incarceration;
- Suitability determinations will be made in accordance with the procedures set forth in state regulations. In addition to the requirements established in state regulations, Green Meadows will:
  - a. Comply with all guidance provided by the Commission and state regulations to determine if the results of the background are grounds for Mandatory Disqualification or Presumptive Negative Suitability Determination;
  - b. Consider whether offense(s) or information that would result in a Presumptive Negative Suitability Determination under state regulations. In the event a Presumptive Negative Suitability Determination is made, Green Meadows will consider the following factors:
    - i. Time since the offense or incident;
    - ii. Age of the subject at the time of the offense or incident;
    - iii. Nature and specific circumstances of the offense or incident;
    - iv. Sentence imposed and length, if any, of incarceration, if criminal;
    - v. Penalty or discipline imposed, including damages awarded, if civil or administrative;
    - vi. Relationship of offense or incident to nature of work to be performed;
    - vii. Number of offenses or incidents;
    - viii. Whether offenses or incidents were committed in association with dependence on drugs or alcohol from which the subject has since recovered; ix. If criminal, any relevant evidence of rehabilitation or lack thereof, such as information about compliance with conditions of parole or probation, including orders of no contact with victims and witnesses, and the subject's conduct and experience since the time of the offense including, but not limited to, professional or educational certifications obtained; and
    - x. Any other relevant information, including information submitted by the subject.
  - c. Consider appeals of determinations of unsuitability based on claims of erroneous information received as part of the background check during the application process in accordance with 803 CMR 2.17: Requirement to Maintain a Secondary Dissemination Log and 2.18: Adverse Employment Decision Based on CORI or Other Types of Criminal History Information Received from a Source Other than the DCJIS;



- Upon adverse determination, Green Meadows will provide the applicant a copy of their background screening report and a pre-adverse determination letter providing the applicant with a copy of their right to dispute the contents of the report, who to contact to do so and the opportunity to provide a supplemental statement.
- o After 10 business days, if the applicant is not disputing the contents of the report and any provided statement does not alter the suitability determination, an adverse action letter will be issued providing the applicant information on the final determination made by Green Meadows along with any legal notices required;
- All suitability determinations will be documented in compliance with all state regulations and guidance provided by the Commission;
- Background screening will be conducted by an investigative firm holding the National Association of Professional Background Screeners (NAPBS®) Background Screening Credentialing Council (BSCC) accreditation and capable of performing the searches required by the regulations and guidance provided by the Commission;
- References provided by the Agent will be verified at the time of hire;
- As deemed necessary, individuals in key positions with unique and sensitive access (e.g. members of the executive management team) will undergo additional screening, which may include interviews with prior employers or colleagues;
- As a condition of their continued employment, Agents, volunteers, contractors, and subcontractors are required to renew their Program ID cards annually and submit to other background screening as may be required by Green Meadows or the Commission.





# RECORDKEEPING PROCEDURES

### **General Overview**

Green Meadows Farm, LLC ("Green Meadows") has established policies regarding recordkeeping and record-retention to ensure the maintenance, safe keeping, and accessibility of critical documents. Electronic and wet signatures are accepted forms of execution of Green Meadows documents. Records will be stored at Green Meadows's establishment in a secure location designated for record retention. All written records will be available for inspection by the Cannabis Control Commission upon request.

# Recordkeeping

To ensure that Green Meadows is keeping and retaining all records as noted in this policy, reviewing Corporate Records, Business Records, and Personnel Records to ensure completeness, accuracy, and timeliness of such documents will occur on a regular basis. In addition, Green Meadows's operating procedures will be updated as needed and will undergo a review by the executive management team on an ongoing basis.

- Corporate Records: those records that require, at a minimum, annual reviews, updates, and renewals, including:
  - o Insurance Coverage:
    - § Product Liability Policy
    - § General Liability Policy
    - § Umbrella Policy
    - § Workers Compensation Policy
    - § Employer Professional Liability Policy
  - o Third-Party Laboratory Contracts
  - o Commission Requirements:
    - § Annual Agent Registration
    - § Annual Marijuana Establishment Registration
  - o Local Compliance:
    - § Certificate of Occupancy
    - § Special Permits, Site Plan Approvals and Variances
    - § As-Built Drawings
  - o Corporate Governance:
    - § Annual Report





### § Secretary of State Filings

- Business Records: require ongoing maintenance and updates. These records can be electronic or hard copy (preferably electronic) and at minimum include:
  - o Assets and liabilities
  - o Monetary transactions
  - o Books of accounts, which will include journals, ledgers, and supporting documents, agreements, checks, invoices, and vouchers
  - o Sales records including the quantity, form, and cost of marijuana products
  - o Salary and wages paid to each agent, and any executive compensation, bonus, benefit, or item of value paid to any individual affiliated with Green Meadows, including members, if any.
- Personnel Records: At a minimum will include:
  - o Job descriptions for each agent and volunteer position, as well as organizational charts consistent with the job descriptions
  - o A personnel record for each marijuana establishment agent. Such records will be maintained for at least twelve (12) months after termination of the agent's affiliation with Green Meadows and will include, at a minimum, the following:
    - § All materials submitted to the Commission
    - § Documentation of verification of references
    - § The job description or employment contract that includes duties, authority, responsibilities, qualifications, and supervision
    - § Documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters
    - § Documentation of periodic performance evaluations
    - § A record of any disciplinary action taken
    - § Notice of completed responsible vendor and eight-hour related duty training.
  - o A staffing plan that will demonstrate accessible business hours and safe operations conditions
    - o Personnel policies and procedures
    - o All background check reports obtained in accordance with state regulations.
- Handling and Testing of Marijuana Records



o Green Meadows will maintain the results of all testing for a minimum of one (1) year.

# • Inventory Records

o The record of each inventory will include, at a minimum, the date of the inventory, a summary of the inventory findings, and the names, signatures, and titles of the agents who conducted the inventory.

### Seed-to-Sale Tracking Records

o Green Meadows will use a seed-to-sale tracking system approved by the Commission to maintain real-time inventory, and inventory reporting will meet the requirements specified by the Commission and state regulations including, at a minimum, an inventory of marijuana ready for dispensing; all marijuana products; and all damaged, defective, expired, or contaminated marijuana and marijuana products awaiting disposal

o Green Meadows will also maintain METRC compliance and management records to the extent required by the Commission.

# • Incident Reporting Records

o Within ten (10) calendar days, Green Meadows will provide written notice to the Commission of any relevant incident, by submitting an incident report, detailing the incident, the investigation, the findings, resolution (if any), confirmation that the Police Department and Commission were notified within twenty-four (24) hours of discovering the breach, and any other relevant information. Reports and supporting documents, including photos and surveillance video related to a reportable incident, will be maintained by Green Meadows for no less than one (1) year or the duration of an open investigation, whichever is longer, and made available

### • Visitor Records

o A visitor sign-in and sign-out record will be maintained at the security office. The record will include the visitor's name, address, organization or firm, date, time-in and out, and the name of the authorized agent who will be escorting the visitor; these records can be sent to the Commission and law enforcement authorities upon request.

### • Waste Disposal Records

o When marijuana or marijuana products are disposed of, Green Meadows will create and maintain a written record of the date, the type and quantity disposed of or handled,



the manner of disposal or other handling, the location of disposal or other handling, and the names of the two Green Meadows Agents present during the disposal or handling, with their signatures. Green Meadows will keep disposal records for at least three (3) years. This period will automatically be extended for the duration of any enforcement action and may be extended by an order of the Commission.

# Security Records

o A current list of Authorized Agents and service personnel that have access to the surveillance room will be available to the Commission upon request o Twenty-four (24) hour recordings from all video cameras that are available for immediate viewing by the Commission upon request and that are retained for at least ninety (90) calendar days.

### • Transportation Records

o Green Meadows will retain all shipping manifests for a minimum of one (1) year and make them available to the Commission upon request.

# • Agent Training Records

o Documentation of all required training, including training regarding privacy and confidentiality requirements, and a signed statement of the individual indicating the date, time, and place he or she received the training, the topics discussed and the name and title of the presenter(s)

### • Closure

o In the event Green Meadows closes, all records will be kept for at least two (2) years at Green Meadows's expense in a form (electronic, hard copies, etc.) and location acceptable to the Commission. In addition, Green Meadows will communicate with the Commission during the closure process and accommodate any additional requests the Commission or other agencies may have.

- Written Operating Policies and Procedures: Policies and Procedures related to Green Meadows' operations will be updated as needed and will undergo a review by the executive management team on an ongoing basis. Policies and Procedures will include the following:
  - o Security measures in compliance with state regulations
  - o Agent security policies, including personal safety and crime prevention techniques



- o A description of Green Meadows's hours of operation and after-hours contact information, which will be provided to the Commission, made available to law enforcement officials upon request, and updated pursuant to state regulations
- o Storage of marijuana in compliance with state regulations
- o Description of the various strains of marijuana to be sold, and the form(s) in which marijuana will be dispensed
- o Procedures to ensure accurate recordkeeping, including inventory protocols in compliance with state regulations
- o Plans for quality control, including product testing for contaminants in compliance with state regulations
- o A staffing plan and staffing records in compliance with state regulations
- o Emergency procedures, including a disaster plan with procedures to be followed in case of fire or other emergencies
- o Alcohol, smoke, and drug-free workplace policies
- o A plan describing how confidential information will be maintained
- o Policy for the immediate dismissal of any Dispensary Agent who has:
  - § Diverted marijuana, which will be reported local law enforcement and to the Commission
  - § Engaged in unsafe practices with regard to Green Meadows operations, which will be reported to the Commission
  - § Been convicted or entered a guilty plea, plea of nolo contendere, or admission to sufficient facts of a felony drug offense involving distribution to a minor in the Commonwealth, or a like violation of the laws of another state, the United States or a foreign jurisdiction, or a military, territorial, or Native American tribal authority.
- o A list of all executives of Green Meadows, and members, if any, of the licensee must be made available upon request by the Commission. This requirement may be fulfilled by placing this information on Green Meadows's website
- o Policies and procedures for the handling of cash on Green Meadows premises including but not limited to storage, collection frequency and transport to financial institution(s)
- o Policies and procedures to prevent the diversion of marijuana to individuals younger than 21 years old
- o Policies and procedures for energy efficiency and conservation that will include:



§ Identification of potential energy use reduction opportunities (including but not limited to natural lighting, heat recovery ventilation and energy efficiency measures), and a plan for implementation of such opportunities § Consideration of opportunities for renewable energy generation, including, where applicable, submission of building plans showing where energy

where applicable, submission of building plans showing where energy generators could be placed on site, and an explanation of why the identified opportunities were not pursued, if applicable

§ Strategies to reduce electric demand (such as lighting schedules, active load management and energy storage)

§ Engagement with energy efficiency programs offered pursuant to M.G.L. c. 25 § 21, or through municipal lighting plants.

# Record-Retention

Green Meadows will meet Commission recordkeeping requirements and retain a copy of all records for at least two (2) years.





# **MAINTAINING OF FINANCIAL RECORDS**

Green Meadows Farm, LLC's ("**Green Meadows**") operating policies and procedures ensure financial records are accurate and maintained in compliance with state regulations. Financial records maintenance measures include policies and procedures requiring that:

- Confidential financial information will be maintained in a secure location, kept separate from all other records, and will not be disclosed without the written consent of the individual to whom the information applies, or as required by law or pursuant to a court order. However, the Cannabis Control Commission (the "Commission") may access this information to carry out its official duties.
- Green Meadows will comply with all recordkeeping requirements, including:
  - o Keeping written business records, available for inspection, and in accordance with Generally Accepted Accounting Principles (GAAP), which will include manual or computerized records of:
    - § Assets and liabilities
    - § Monetary transactions
    - § Books of accounts, including journals, ledgers, and supporting documents, agreements, checks, invoices, and vouchers
    - § Sales records including the quantity, form, and cost of marijuana products
    - § Salary and wages paid to each employee and any executive compensation, bonus, benefit, or item of value paid to any individual affiliated with Green Meadows.
  - o Green Meadows will comply with all sales recording requirements, including:
    - § Utilizing a point-of-sale (POS) system approved by the Commission, in consultation with the Massachusetts Department of Revenue (the "DOR"), and a sales recording module approved by DOR
    - § Conducting a monthly analysis of its equipment and sales data, and maintaining records, available to the Commission upon request, that the monthly analysis has been performed.
  - o Complying with 830 CMR 62C.25.1: Record Retention and DOR Directive 16-1 regarding recordkeeping requirements
  - o Separate accounting practices at the point-of-sale for marijuana and non-marijuana sales o Maintaining such records that would allow for the Commission and the DOR to audit and

examine the point-of-sale system used in order to ensure compliance with Massachusetts tax

laws and state regulations



- o If Green Meadows is permitted to co-locate a Medical Marijuana Treatment Center at the proposed location, maintaining and providing the Commission on a biannual basis, accurate sales data collected during the preceding six (6) months to ensure an adequate supply of marijuana and marijuana products.
- Additional written financial records will be securely maintained, including records of:
  - o Compliance with liability insurance coverage or maintenance of escrow requirements and all bond or escrow requirements
  - o Fees, fines or penalties paid under state regulations and other applicable sections of the regulations.





# **Diversity Plan**

### Overview

Green Meadows Farm, LLC ("Green Meadows") is an employer dedicated to promoting equity in its operations for diverse populations.

Green Meadows' Senior Vice President of Retail Operations will direct the company's Diversity Plan with its associated goals, programs, and measurements to promote equity in company operations.

### Goals

- 1. Strive through hiring practices to employ individuals so that Green Meadows' employee demographic meets or exceeds the local community's demographic (via the United States Census Bureau, July 2018) in the below-listed groups:
  - i. 37.6% Minorities
  - ii. 50.7% Women
  - iii. 7.2% Veterans
  - iv. 14.2% People with disabilities
- 2. Strive through hiring and training practices to employ individuals in the above-listed demographics to hold at least 25% of Green Meadows' management and executive positions and to provide them tools for success.

## **Programs**

- 1. Advertise for Diversity and Target Recruitment Activities to Diverse Populations
  - List job openings once per quarter with at least one (1) professional organization or media outlet that reaches diverse audiences, including the Center of Hope Foundation in Southbridge.
  - Ask those organizations and outlets for names of potential candidates at least once per quarter.
  - Discuss objectives with hiring managers on a quarterly basis and track the demographic profile of existing staff to refine, increase, and achieve diversity goals.
- 2. Provide On-the-Job Mentorships and Career Ladders
  - Provide information on industry training and mentorship opportunities quarterly.
  - Encourage individual initiative and publicize opportunities for advancement quarterly within the company and marijuana industry as a whole.





- Provide at least two (2) mentors for staff from under-represented groups.
- 3. Demonstrate an Organizational Commitment to Diversity
  - Publicize the company's commitment to diversity through marketing efforts quarterly.
  - Review policies that affect work / life balance twice per year and make changes to reflect changing family structures, home situations, and cultural norms.

### Measurements

- 1. The company will calculate and record, no less than annually, the number of self-identified members of under-represented populations among management and staff in order to provide a base measure of diversity employment.
- 2. The company will maintain an up-to-date record of recruitment, hiring, and promotion of people falling into the above-mentioned demographic groups.
- 3. The company will document the number and type of postings and job announcements in media outlets and other venues serving under-represented populations.
- 4. The company will annually review, and document, its staff and management diversity plan, to ensure that it reflects the demographic diversity of its Host Community.

Beginning upon receipt of Green Meadows' first Provisional License from the Commission to operate a marijuana establishment in the Commonwealth, Green Meadows will utilize the proposed measurements to assess its Plan and will account for demonstrating proof of success or progress of the Plan upon the yearly renewal of the license. Green Meadows is mindful that demonstration of the Plan's progress and success will be submitted to the Commission upon renewal.

## **Acknowledgments**

- Green Meadows will adhere to the requirements set forth in 935 CMR 500.105(4) which
  provides the permitted and prohibited advertising, branding, marketing, and sponsorship
  practices of every Marijuana Establishment
- Any actions taken, or programs instituted, by Green Meadows will not violate the Commission's regulations with respect to limitations on ownership or control or other applicable state laws.





# **QUALIFICATIONS AND TRAINING**

Green Meadows Farm, LLC ("**Green Meadows**") will ensure that all individuals hired to work at Green Meadows' Marijuana Establishment are qualified to work as a marijuana establishment Agent and properly trained to serve in their respective roles in a compliant manner.

# **Q**UALIFICATIONS

In accordance with state regulations, a candidate for employment as a marijuana establishment Agent must be 21 years of age or older. In addition, the candidate cannot have been convicted of a criminal offense in the Commonwealth involving the distribution of controlled substances to minors, or a like violation of the laws of another state, the United States, or foreign jurisdiction, or a military, territorial, or Native American tribal authority.

Green Meadows will also ensure that its employees are suitable for registration consistent with state regulations concerning suitability. In the event that Green Meadows discovers any of its Agents are not suitable for registration as a marijuana establishment agent, the Agent's employment will be terminated, and Green Meadows will notify the Cannabis Control Commission within one (1) business day that the Agent is no longer associated with Green Meadows.

#### TRAINING

Green Meadows will ensure that all Marijuana Establishment Agents complete training prior to performing job functions. Training will be tailored to the roles and responsibilities of the job function of each Marijuana Establishment Agent, and at a minimum must include a Responsible Vendor Training Program under 935 CMR 500.105(2)(b). Agents responsible for tracking and entering product into METRC must receive training in a form and manner determined by the Commission. At a minimum, staff will receive eight hours of on-going training annually.

All Owners, managers, and employees of Green Meadows that are involved in the handling and sale of Marijuana for adult use at the time of licensure or renewal of licensure, as applicable, will have attended and successfully completed a Responsible Vendor Training Program to be designated a "Responsible Vendor". Once Green Meadows is designated a "Responsible Vendor", all new employees involved in the handling and sale of Marijuana for adult use will successfully complete a Responsible Vendor Training Program within 90 days of hire. After initial successful completion of a Responsible Vendor Training Program, each Owner, manager, and employee involved in the handling and sale of Marijuana for adult use will successfully complete the program once every year thereafter to maintain designation as a "Responsible Vendor". Administrative employees who do not handle or sell Marijuana may take the "Responsible Vendor" program on a voluntary basis. Green Meadows will maintain records of Responsible Vendor Training Program compliance for four years and make them available to inspection by the Commission and any other applicable licensing authority on request during normal business hours.

# **CERTIFICATION TRAINING CLASS CORE CURRICULUM**

- a. Discussion concerning Marijuana's effect on the human body. Training shall include:
  - Scientifically based evidence on the physical and mental health effects based on the type of Marijuana Product;



- ii. The amount of time to feel impairment;
- iii. Visible signs of impairment; and
- iv. Recognizing the signs of impairment.
- b. Diversion prevention and prevention of sales to minors, including best practices.
- c. Compliance with all tracking requirements.
- d. Acceptable forms of identification. Training shall include:
  - How to check identification;
  - ii. Spotting false identification;
  - iii. Patient registration cards formerly and validly issued by the DPH or currently and validly issued by the Commission;
  - iv. Provisions for confiscating fraudulent identifications; and
  - v. Common mistakes made in verification.
- e. Other key state laws and rules affecting Owners, managers, and employees, which shall include:
  - Local and state licensing and enforcement;
  - ii. Incident and notification requirements;
  - iii. Administrative and criminal liability;
  - iv. License sanctions;
  - v. Waste disposal;
  - vi. Health and safety standards;
  - vii. Patrons prohibited from bringing marijuana onto licensed premises;
  - viii. Permitted hours of sale;
    - ix. Conduct of establishment;
    - x. Permitting inspections by state and local licensing and enforcement authorities;
  - xi. Licensee responsibilities for activities occurring within licensed premises;
  - xii. Maintenance of records;
  - xiii. Privacy issues; and
  - xiv. Prohibited purchases and practices.
- f. Such other areas of training determined by the Commission to be included in a Responsible Vendor Training Program.

# JOB DESCRIPTIONS AND QUALIFICATIONS (THROUGHOUT OPERATIONS)

# **Executive Vice President of Cannabis Production**

- Ensure the organic grow and extraction processes are efficiently managed to ensure on-time deliveries, while demonstrating the highest level of quality control;
- Set ambitious production goals and communicate them to all key labor personnel;
- Strive to maximize productivity while managing expenses across all product lines;
- Timely communication of any production issues or quality concerns to executive management;
- Oversee the cultivation and manufacturing procedures and protocols;
- Foster collaboration on cloning, transplanting, feeding, cropping, flushing, spraying and trimming;
- Develop and adhere to company organic production methodology and processes;
- Ensure pre and post-harvest work areas are maintained according to company SOPs;
- Schedule preventative maintenance to ensure highest quality yields / minimized loss;
- Manage appropriate level of staff resources;
- Oversee and train a workforce of employees within all production departments;



- Hands-on and engaging leader with all general laborers;
- Collaborate closely with Director of Cultivation, Director of Extraction, packaging, distribution, and retail to ensure alignment;
- Manage & evaluate machine resources to ensure max productivity / minimal downtime;
- Provide process and system analysis for ongoing, continuous improvement initiatives;
- Develop and report production metrics to COO;
- Management input on plant tag inventory, internal audits, ERP input tracking, product reconciliations, waste disposal, and HR matters including hiring;
- Unwavering commitment to state, local, and industry compliance;
- Assist state and local government auditors and law enforcement with inventory, sales and compliance audits.

- 8+ years experience working as a project manager or in a senior leadership role
- Bachelor's degree+ in engineering, business admin / mgmt, botany, plant science / hort
- 5+ years commercial agriculture and / or manufacturing experience
- 3+ years organic cannabis grow experience
- Experience with various grow and irrigation methods
- Knowledge of crop management, plant diseases and pests
- Team leader with a positive attitude and vision for the future
- Excellent organizational skills and keen oversight
- Proficient experience in human resources
- Strong analytical skills with an aptitude for translating qualitative and quantitative data into executable plans
- Ability to influence and collaborate at all levels and across all functions of the company
- Ability to effectively communicate both verbally and in writing

### **Director of Cultivation**

- Manage the organic cultivation of plants in a controlled environment, demanding proper attention paid to each asset;
- Manage plant development with a minimum 90% success rate;
- Manage plant scheduling and organization to precisely project all needs on a daily, weekly, and monthly basis to manage expenses efficiently;
- Catalog and analyze each individual strain from seed / clone, to flower, to harvest;
- Assist in control of organic plant material inventory;
- Document and execute a preventative maintenance regimen eliminating molds, spider mites, mildew and aphids, maximizing the possibility of a successful harvest;
- Assist in the development and management of a reactive treatment plan;
- Assist in drafting cultivation floor plans and estimating water & electric usage;
- Establish operational policies for plant care and health / safety procedures;
- Along with the EVPs, train and lead staff on policies and procedures;
- Collaborate closely with EVPs of Cannabis Production and Operations, Director of Extraction, packaging, and distribution to ensure alignment;
- Assist in compliance with state and local environmental safety and regulations;



- Execute on mastery of organic soil growing methods;
- Communicate effectively with executive management and employees;
- Maintain a clean and organized work environment.

- 5+ years experience as a Cultivation Director or similar position
- Bachelor's degree from an accredited university
- Experience managing 25,000+ square feet cannabis cultivation facility
- Expert level knowledge of all grow mediums, nutrient regimens, cultivation methodologies, environmental requirements and cultivation techniques
- Construction experience, including an ability to read and understand building plans, proficiency in heavy equipment operation, and a working knowledge of HVAC, electrical, and plumbing systems
- Ability to collaborate at all levels and across all functions of the organization
- · Ability to effectively communicate both verbally and in writing

### **Cultivation Administrative Assistant**

#### Responsibilities:

- Provide a full range of administrative, clerical, and facility support;
- Perform daily office responsibilities such as copying, filing, mailing, printing, typing, etc;
- Proactively respond to internal and external inquiries and requests;
- Assist with coordination of facility interviews;
- Perform various data entry assignments which at times will be focused on cultivation data input / organization and METRC documentation;
- Work collaboratively across the company to schedule and organize meetings and other events;
- · Assist with compliance and regulatory inspections and reporting;
- Coordinate with the Cultivation Production Manager to order and distribute supplies;
- Coordinate and maintain process documentation, including those related to audits;
- Provide administrative support as assigned and as needed;
- Schedule travel arrangements.

#### Qualifications:

- 1-3 years as an administrative assistant / office assistant
- A minimum of a High School degree or equivalent is required
- Working knowledge of Microsoft products, especially Excel and Word
- Organized, effective time management, ability to prioritize and take initiative
- Ability to perform technical and administrative clerical assignments
- Good problem solving, listening, and effective communication skills
- Ability to work independently, meet deadlines, and multitask
- Detail oriented, punctual, dependable and flexible
- Works well with employees of all levels
- Knowledge of the cannabis industry and experience with industry regulations a plus

## **Cultivation Production Manager**



- Manage a year-round, perpetual harvest;
- Oversee and assign all tasks in the grow cycle, including transplant, feed, clone, crop, inventory management, etc;
- Ensure the variety and yield of strains planted will meet established production goals for cultivation and manufacturing, and the dispensary / retail demand for product;
- Work with the Director of Cultivation to set and achieve planting and harvesting schedules and goals;
- Work with environmental automation equipment to make adjustments to climate and feeding settings;
- Identify, track, and report the characteristics of various strains planted to maximize growing efficiency;
- Ensure that parts, equipment, and supplies are adequately ordered for cultivation operations;
- Ensure that IPM is instituted in the cultivation facility;
- Assist in hiring, training, and managing a cultivation team of 30+ employees;
- Manage the retention and training of cultivation staff;
- Work with the Director of Cultivation to establish key areas of responsibility, leadership, and reporting for staff;
- Compile and review budgets for cultivation operations;
- Maintain administrative and product quality measurement processes;
- Ensure proper and timely METRC input.

- College degree (or equivalent experience) with a horticulture background and 3 to 5+ years' experience leading a commercial plant cultivation center
- Knowledge of plants, diseases, insects and fungi, as well as plant treatment options
- Knowledge of cannabis growing is preferred, but not necessary
- Knowledge of organic horticulture and agriculture is highly preferred
- A passion for organic gardening
- Strong leadership experience, especially in leading large teams
- Operations management mindset and approach to leading the cultivation center
- Strong attention to detail
- Ability to speak knowledgeably with regulatory agencies
- Ability to control, read and interpret EC, pH, ppm
- Ability to gather data and compile reports

# **Cultivation Supervisor**

- Utilize resources to ensure cultivation tasks and projects successfully completed in a timely manner;
- Oversee activities in clone, mother, vegetative, and flowering rooms;
- Organize, supervise and train staff in skills and task management such as cloning, planting, pruning, trellising and cleaning / reloading of assigned grow rooms;
- Organize and provide all tools and equipment necessary for cultivation tasks;
- Maintain the health and vigor of the plants, including insect and disease oversight to meet harvest goals;



- Lead and direct the breakdown, cleaning and reloading of grow rooms post-harvest;
- Maintain required strain specific clone, transplant, and benching schedule;
- Ensure established climate control and nutrient program are maintained in grow rooms;
- Effectively communicate any pest or health concerns to the Cultivation Production Manager;
- Follow SOPs and comply with all safety regulations;
- Ensure proper and timely METRC input;
- Maintain administrative and product quality measurement processes;
- Assist in developing, implementing and modifying internal workplace policies, standard procedures, practices and communication programs;
- Assist supervisors to ensure regulatory compliance of the cultivation site;
- Routinely lift and carry up to 50 pounds.

- 3 years of progressive experience as a commercial cannabis grower
- 1 2 years of supervisory and managerial experience
- College degree or an equivalent level of experience
- Understanding of plant development, pruning and trellis methods, and indicators (visual or otherwise) of nutrient and pest / pathogen issues
- Effective communication skills
- Knowledge of organic agricultural / horticultural practices preferred
- A passion for organic gardening
- Ability to work with environmental automation equipment to make adjustments such as climate settings and feed schedules
- Ability to speak knowledgeably with regulatory agencies
- Ability to control, read and interpret EC, pH, ppm
- Ability to gather data and compile reports

#### Lead Cultivation Technician

- Taking / Rooting Cuttings prepare cuttings for rooting media, maintain rooting conditions (humidity, media moisture, etc.), document strains, procedures, and data;
- Mother Plant Maintenance top, prune, and replace mother plants to maintain healthy canopy growth and healthy clone stock;
- Pot / Transplant prepare soil mixtures, initial propagation planting, plant transplanting, and transfer of plants;
- Prune Veg and Flower top and prune plants consistent with company policy to achieve a hygienic garden and better overall yields;
- Trellis ensure appropriate plant structure and canopy support to maximize yields;
- Harvest harvest prep, clean and prepare cultivation areas for next cycle, reload next cycle of plants;
- Maintain the cleanliness of grow areas;
- Assist in monitoring and documenting plant growth and environmental data;
- Occasionally assist in bucking fresh harvest material or dry material in order to maintain production schedule;
- General work required to maintain production standards and quality of worksite.



- Attention to detail
- Effective communication skills
- Strong work ethic
- Willingness to learn
- Effective in a teamwork environment
- Ability to perform repetitive tasks for long periods of time (i.e., pruning plants, potting, and regular inventory)
- Physical requirements include standing, bending and lifting up to 50 pounds, pushing carts and wheelbarrows, carrying flats and pots
- Flexibility in schedule
- Availability to work weekends and occasional holidays

### **Cultivation Technician**

### Responsibilities:

- Taking / Rooting Cuttings prepare cuttings for rooting media, maintain rooting conditions (humidity, media moisture, etc.), document strains, procedures, and data;
- Mother Plant Maintenance top, prune, and replace mother plants to maintain healthy canopy growth and healthy clone stock;
- Pot / Transplant prepare soil mixtures, initial propagation planting, plant transplanting, and transfer of plants;
- Prune Veg and Flower top and prune plants consistent with company policy to achieve a hygienic garden and better overall yields;
- Trellis ensure appropriate plant structure and canopy support to maximize yields;
- Harvest harvest prep, clean and prepare cultivation areas for next cycle, reload next cycle of plants;
- Maintain the cleanliness of grow areas;
- Assist in monitoring and documenting plant growth and environmental data;
- Occasionally assist in bucking fresh harvest material or dry material in order to maintain production schedule;
- General work required to maintain production standards and quality of worksite.

#### Qualifications:

- Attention to detail
- Effective communication skills
- Strong work ethic
- Willingness to learn
- Effective in a teamwork environment
- Ability to perform repetitive tasks for long periods of time (i.e., pruning plants, potting, and regular inventory)
- Physical requirements include standing, bending and lifting up to 50 pounds, pushing carts and wheelbarrows, carrying flats and pots
- Flexibility in schedule
- Availability to work weekends and occasional holidays



### **Cultivation Associate**

# Responsibilities:

- Taking / Rooting Cuttings prepare cuttings for rooting media, maintain environmental rooting conditions (humidity, media moisture, etc.), and document strains;
- Pot / Transplant conduct initial potting, transplanting, and transferring of plants;
- Prune Vegetative and Flowering Plants top and prune plants consistent with company policy to achieve a hygienic garden and better overall yields;
- Harvest support the harvest prep, harvest plants, defan / hang plants to dry, and reload benches
- Trim / Post Processing buck fresh harvest material, dry material, prep dry room for next round, and hand trim;
- Conduct general scouting during normal cultivation activities for potential contaminants or pests such as molds or mites;
- Assist with general work required to maintain production standards and quality of worksite;
- Maintain the cleanliness of grow areas;
- Assist in monitoring and documenting plant growth and environmental data.

#### Qualifications:

- Attention to detail
- Effective communication skills
- Strong work ethic
- Willingness to learn
- Effective in a teamwork environment
- Ability to perform repetitive tasks for long periods of time (i.e., pruning plants, potting, and regular inventory)
- Physical requirements include standing, bending and lifting up to 50 pounds, pushing carts and wheelbarrows, carrying flats and pots
- Flexibility in schedule
- Availability to work weekends and occasional holidays

#### Director of Extraction

- Oversee chemistry-related initiatives and development;
- Oversee laboratory research and development to isolate biological active compounds from our plants;
- Manage the process to further characterize these compounds;
- Optimize the extraction of active components from plant tissue samples via a variety of organic extraction techniques;
- Research and report to management on the pros and cons of extraction techniques to include, but not limited to, supercritical fluid extraction, steam distillation, traditional solvent-based, and chromatography-based approaches;
- Ensure, above all else, the safety of all systems and personnel;
- Ensure that all extraction operations are held to state and local compliance.



- 7+ years as a Director of Extraction or similar position
- Ph.D. in Chemistry, Bioorganic Chemistry, Natural Products Chemistry, Medicinal Chemistry, or comparable chemistry field
- Experience as an effective project team leader
- Strong analytical chemistry background with an understanding of various analytical techniques
- Experience with short path distillation, winterization, and fractional distillation, also required

# Extraction Manager

### Responsibilities:

- Operate and maintain CO2 extraction processes and equipment, winterization processes, and Wiped Film Distillation processes and equipment;
- Manage and facilitate Solventless Extractions such as Ice Water Extraction and Rosin;
- Work with the Director of Extraction to create and prepare SOPs as new processes are developed;
- Manage the extraction lab, equipment, and materials daily;
- Manage washing and sterilizing laboratory glassware and equipment;
- Maintain lab processing equipment and ensure the extraction lab operates in a clean, organized manner;
- Perform administrative tasks such as documenting machine maintenance, procuring equipment, and improving or developing safety guidelines for equipment use;
- Maintain records of product and inventory within state tracking software;
- Understand and execute within state and local regulations;
- Maintain staff by hiring and training employees;
- Accomplish production objectives through working with the Director of Extraction, reviewing budgets and expenditures, analyzing variances, and initiating corrective actions when necessary;
- Promote a culture of safety.

# Qualifications:

- Understanding of CO2 extraction and Wiped Film Distillation machines, includes the ability to service pressure vessel hoses, fittings, and ability to use hand tools
- Knowledge of extraction and processing equipment operations and repairs
- Knowledge of Ethanol extraction methods
- Proficient with the internet and basic working knowledge of Microsoft Office
- Ability to read and use schematics related to manufacturing equipment
- Good verbal and written communication skills including the ability to write reports, policies and procedures, develop presentations and conduct training
- Strong organizational skills
- Ability to multitask and meet the production schedule
- Self-motivated, strong analytical skills, and detail-oriented
- With no cannabis extraction experience Bachelor's Degree (Master's preferred) in chemistry / extraction related field with experience
- With cannabis extraction experience 2 years working in a licensed facility with CO2 extraction and distillate refinement
- Ability to lift up to 50 lbs



# **Extraction Supervisor**

### Responsibilities:

- Prepare equipment for extraction and distillation;
- Operate extraction and distillation equipment, winterize, refine, distill, and / or formulate final products;
- Clean and maintain lab and extraction equipment as required by procedures and manufacturer specifications;
- Assist in developing and maintaining standard operating procedures;
- Maintain product formulations and workflow procedures;
- Maintain accountability of all raw materials, finished products, and by-products;
- Maintain records of product and inventory within state tracking software;
- Maintain safety equipment and records;
- Perform clerical work as it pertains to extraction lab activities;
- Manage staff to accomplish processing and packaging schedules;
- Review training procedures with staff on extraction and distillation methods, and processes to consistently ensure the best achievable or target quality product;
- Understand and execute within state and local regulations;
- Provide staff leadership and effective task management.

#### Qualifications:

- Up to 2 years in an extraction lab preferably with CO2, ethanol, or distillate extraction equipment
- Up to 2 years working with solventless extraction methods
- 1+ years in a supervisory or staff leadership position
- Data and results driven with a strong technical / analytical foundation
- Self-starter with accountability and effective time management
- Organized and responsible
- College degree preferred
- Chemistry or Science background preferred
- Cannabis extraction experience preferred

# **Extraction Technician (Solvent-Based)**

- Process CO2 extractions;
- Process wiped film distillate extractions;
- Winterize;
- Extraction refinement;
- Operate filling equipment;
- Operate ethanol recovery;
- Material storage / prep;
- Extraction equipment maintenance;
- Maintain a clean and hygienic extraction lab;
- Record production data;
- Quality control and general product quality grading.



- Data and results driven with a strong technical / analytical foundation
- Chemistry / extraction background strongly preferred
- Cannabis extraction experience preferred
- Self starter with accountability and effective time management
- Organized and responsible
- College degree preferred

# <u>Extraction Technician (Solventless)</u>

# Responsibilities:

- Process Ice Water extractions;
- Process Rosin extractions;
- Operate light lab equipment;
- Extraction refinement;
- Material storage / prep;
- Extraction equipment maintenance;
- Maintain a clean and hygienic extraction lab;
- Record production data;
- Quality control and general product quality grading;
- Final product weighing and packaging.

#### Qualifications:

- Data and results driven with a strong technical / analytical foundation
- Chemistry / extraction background strongly preferred
- Solventless cannabis extraction experience preferred
- Self starter with accountability and effective time management
- Organized and responsible
- College degree preferred

### Senior Vice President of Operations

- Oversee all day-to-day facilities operations;
- Support the growth of the organization via operational efficiencies at all levels;
- Develop and report supply chain efficiency metrics to COO;
- Ensure all operational deadlines are met;
- Manage inter-departmental schedules;
- Manage appropriate level of staff resources;
- Oversee and train a workforce of employees within all departments;
- Manage all security personnel and response protocol;
- Support security personnel to develop and enforce organizational security plans;
- Manage all sales personnel and business development activities;
- Manage vendor relationships / schedules and key community liaisons;
- Ensure all factory operations meet / exceed state and local compliance and company SOPs;
- Ensure factory appearance and functionality is representative of the company brand.



- 8+ years experience working in a senior leadership role
- 5+ years manufacturing / retail experience
- 3+ years cannabis operations experience
- Bachelor's degree+ from an accredited university, preferably in business management
- Excellent organizational skills and keen oversight
- Proficient experience in human resources
- Strong analytical skills with an aptitude for translating qualitative and quantitative data into executable plans
- Ability to influence and collaborate at all levels and across all functions of the organization
- Ability to effectively communicate both verbally and in writing

### Director of Security

### Responsibilities:

- Develop, document, and execute security plans;
- Evaluate facility workflow and continually assess it in the interest of safety;
- Present best practice improvements for all procedures;
- Identify, respond, and resolve any security issues / concerns;
- Draft process for documenting incident reports compliant with state and local regulations;
- Supervise security operations, personnel, and vendors;
- Train all security personnel;
- Specify and order equipment required for company security;
- Ensure compliance with all local, state, and industry security regulations;
- Act as liaison between the company and public law enforcement and first responders.

## Qualifications:

- 5+ years experience in security management and performing supervisory responsibilities or highly responsible work relating to tasks assigned to this position
- Bachelor's degree in Business Administration, Criminal Justice, or security, or a closely related field
- Demonstrated knowledge of Professional Protection Best Practices
- Any professionally recognized certifications in the security related field
- Strong time management, record keeping, analytical and problem-solving skill

# **Security Staff**

- Identify, respond, and resolve any security issues / concerns;
- Execute security protocol and procedures;
- Evaluate facility workflow and continually assess it in the interest of safety;
- Provide feedback to Director of Security toward best practice improvements for all procedures;
- Specify and order equipment required for company security;
- When necessary, document incident reports compliant with state and local regulations;
- Ensure compliance with all local, state, and industry security regulations.



- 2+ years experience in a security position, performing responsibilities or highly responsible work relating to the safety of products, people, and facilities
- Bachelor's degree from an accredited university or higher, preferably in criminal justice or security
- Any professionally recognized certifications in the security related field
- Strong time management, record keeping, analytical and problem-solving skill

#### Director of Quality Assurance

# Responsibilities:

- Design policies and procedures to comply with quality standards throughout the cultivation, manufacturing, and retail processes;
- Work with operations, procurement, compliance, logistics, and others to establish standards on quality requirements;
- Adhere to all local and state quality control requirements.

#### Qualifications:

- 7+ years progressive Quality Management experience
- Bachelor's degree in a related scientific field such as Biology, Chemistry, Food Science or similar;
   knowledge of GFSI schemed quality systems in addition to ISO, is preferred
- Experience with sanitation processes in cultivation and manufacturing locations
- Strong working knowledge of State and Federal Regulatory cannabis programs

### **Director of Facilities**

### Responsibilities:

- Resolve day-to-day issues that are inhibiting business productivity or impacting the facility brand aesthetic;
- Oversee construction project initiatives;
- Manage facilities support staff;
- Manage within the facilities budget;
- Supervise any third party subcontractors used to maintain and / or upgrade the facilities;
- Provide reporting on the status of facility issues and resolutions to the EVP, Operations;
- Maintain compliance with state and local government regulatory requirements;
- Respond to emergencies within the facilities.

# Qualifications:

- 5+ years experience with upper-level management in overseeing operations of buildings
- Bachelor's degree from an accredited university or higher, preferably in Architecture, Engineering, or Business Management
- Must be proficient in the operation, planning, and supervision of a facility
- Knowledge of government regulations and compliance requirements

### Information Technology Manager



- Manage and execute duties and tasks within the IT department;
- Review completed tasks and projects to ascertain compliance with standards;
- Perform periodic risk assessments and initiate risk control strategies;
- Perform regular IT audits to discover areas of weaknesses and fortify them;
- Monitor all team members and outside technology support vendors and provide necessary feedback and guidance;
- Keep up with trends in the constantly evolving information technology industry;
- Organize and attend regular seminars and trainings to learn new computer techniques and methods;
- Work alongside other departments to achieve company goals and visions.

- 3+ years experience in IT help desk or IT services position
- Must have experience managing 25+ users in a structured IT network
- Must be comfortable addressing along with diagnosing network issues and troubleshooting user problems

## Custodian

### Responsibilities:

- Frequent sweeping and scrubbing of the facility; and waxing of the floors;
- Vacuum and clean rugs and carpets;
- Clean restrooms regularly;
- Empty waste receptacles;
- Wash and dust windows, walls, and blinds;
- Perform minor maintenance and repairs on equipment and building;
- Maintain light bulbs, doors, and painting.

### Qualifications:

- High School Diploma or higher from an accredited school or university
- Standing, walking, lifting, twisting, and bending on a frequent basis for at least 8-hour shifts
- Ability to lift to 50 pounds regularly and carry it up to 90 feet (or deposit into dumpster or trash compactor)
- Positive attitude with an understanding of cannabis regulations pertaining to the facility

### Director of Sales

- Identify MA target market for sales of flower, infused products, and other products;
- Work closely with marketing team to understand target market and manage messaging;
- Work with buyers of wholesale product on contract structure and negotiation;
- Continually research and report on market trends;
- Develop and manage Customer Relationship Management system;
- Manage all sales support staff;
- Work with marketing, cultivation, and extraction team to fully understand entire product line;
- Provide sales reports and KPIs to executive management;



• Ensure all sales activities meet SOPs and compliance standards.

#### Qualifications:

- 5+ years experience in marketing or sales management
- Bachelor's degree or higher from an accredited university, preferably in Business or Marketing / Advertising
- One year of prior executive management experience or demonstrated willingness and ability to learn management basics
- Strong interpersonal skills
- Exceptional written and verbal communication skills
- Familiarity with sales data analysis and reporting

### Sales Associate

### Responsibilities:

- Identify MA target market for sales of flower, infused products, and other products;
- Work closely with marketing team to understand target market and manage messaging;
- Work with marketing, cultivation, and extraction team to fully understand entire product line;
- Track and input sales performance metrics reflecting activity and progress;
- Work within Customer Relationship Management system;
- Provide sales reports to Director of Sales and other senior management;
- Ensure sales practices are compliant with local and state regulations, and company standard operating procedures;
- Represent the Green Meadows brand to all sales contacts in a positive manner and as presented by senior management.

### Qualifications:

- 2+ years experience in marketing or sales
- Bachelor's degree or higher from an accredited university, preferably in Business or Marketing / Advertising
- Strong interpersonal skills
- Exceptional written and verbal communication skills
- Familiarity with sales data analysis and reporting

### Senior Vice President of Retail Operations

- Manages all strategies and tasks related to facilities, accounting, sales & marketing, and compliance;
- Responsible for the overall appearance of the retail location, cleanliness, comfort, functionality, safety, security, and overall customer experience;
- Responsible for the dispensary / retail P&L;
- Analyzes financial reports to identify trends;
- Drives the implementation of company sales and marketing programs;
- Creates implementation plans to achieve operational efficiencies;
- Submits reports to executive management;



- Reviews key performance indicators to identify opportunities for improvement;
- Solicits feedback to understand customer demands and needs;
- Assists in acquiring retail staff;
- Develops store management team to deliver highest quality customer service;
- Ensures all employees adhere strictly to local and state laws as they pertain to the retail distribution of marijuana;
- Ensures compliance with all Cannabis Control Commission state laws;
- Manages community relationships to ensure a positive relationship with local officials.

- Bachelor's degree or higher required (or commensurate experience)
- 5+ years of retail management experience
- Demonstrated passion to serving the cannabis community
- Proven ability to manage teams effectively
- Excellent communication and customer service skills
- Marijuana product knowledge highly desirable
- Experience analyzing financial reports
- Experience in a complex, fast-paced retail environment
- Organization and planning skills

# Dispensary/Retail Manager

# Responsibilities:

- Coordinates and facilitates all dispensary / retail store transactions and operations;
- Plans, identifies, communicates and delegates responsibilities to the dispensary / retail team to
  ensure a smooth flow of operations within the dispensary / store;
- Drives the implementation of company programs by motivating and supporting the store management team to develop and implement plans that meet objectives;
- Oversees the store management team to deliver a unique, high-quality customer experience;
- Focused on fostering an environment that will deliver an unmatched cannabis dispensary / retail customer experience;
- Solicits feedback to understand customer needs and the needs of the community;
- Creates implementation plans to achieve both operational efficiency and optimal results. Follows up consistently to ensure accountability to plans;
- Utilizes management information tools and analyzes financial reports to identify and address trends and issues in performance;
- Reviews store environments and key business indicators to identify problems, concerns, and opportunities for improvement;
- Monitors and manages staffing levels. Ensures staff development and talent acquisition in order to achieve and maintain operational requirements;
- Ensures the safety and satisfaction of all customers and employees;
- Liaise with state and local offices, when necessary;
- Manages with integrity and honesty.

#### Qualifications:

• 5+ years of retail experience; 2+ years of retail management experience



- Bachelor's degree required (or commensurate experience)
- Demonstrated passion to serving the cannabis community
- Proven ability to manage teams effectively
- Excellent communication and customer service skills
- Computer operating skills
- Must be able to pass a background check
- Must not have been convicted of any felony offense
- Medical marijuana product knowledge highly desirable
- Experience analyzing financial reports
- Experience in a complex, fast-paced environment
- Organization and planning skills
- Strong operational skills in a customer-service environment
- Supervisory and team-building skills
- Ability to communicate clearly and concisely, both orally and in writing
- Working knowledge of business processes and system development

## Dispensary/Retail Administrator

# Responsibilities:

- Assist the Dispensary / Retail Manager in supervising all dispensary operations and procedures;
- Assist Dispensary / Retail Manager in achieving short-term and long-term retail business, marketing, and sales goals / objectives;
- Ensure daily compliance with company policies, including but not limited to the following: state / local regulation compliance, security protocols, access protocols, dress code, and work schedules;
- Assist Dispensary / Retail Manager with reporting, paperwork, and state tracking system recording;
- Comply with company cash handling policies and perform verification for Dispensary / Retail Manager daily cash management responsibilities;
- Ensure staff scheduling requirements are satisfied;
- Maintain a culture focused on developing a unique customer experience;
- Develop and execute on customer service surveys;
- Physical duties may be required including but not limited to the following: lifting and moving boxes, inventory, and / or equipment;
- Assist Dispensary / Retail Manager to ensure team members are trained, accountable and performing to expectations;
- Support training efforts for all employees on policies, process, procedures, and roles;
- Oversee store opening / closing procedures;
- Assist state and local government auditors and law enforcement with compliance audits when Dispensary / Retail Manager is not present;
- Maintain a clean and organized work environment.

#### Qualifications:

- 2+ years experience in roles of exceptional leadership, management, communication, and training skills in a customer-centric sales environment
- Must pass state background check
- Excellent interpersonal, verbal, and written communication skills
- Excellent planning, organizational, and time management skills



- Ability to lead, manage and motivate staff
- Working knowledge of medical and / or retail cannabis environments
- Knowledge of local and state laws and regulations pertaining to medical and adult use cannabis retail sales

## Inventory/METRC Administrator

#### Responsibilities:

- Manage and maintain compliance with METRC
- Conduct inventory audits
- Product Line Management communicate with the production team regarding product inventory and vendor communication
- Coordinate with purchasing and packaging to ensure the validity of overall inventory management
- Confirm the validity of product testing
- Analyze sales trends and search for opportunities for product line development
- Work with marketing to develop campaigns and vehicles for new revenue

### Qualifications:

- 2-4 years of compliance experience
- 2-4 years of experience with METRC and inventory management systems
- 2-4 years of inventory audit control experience in cannabis
- Excellent organizational skills
- Excellent analytical and reporting skills
- Strong Microsoft Office skills specifically with Word, Excel, and PowerPoint
- Must be comfortable working in a fast-paced environment
- Strong communication skills
- Comfortable with process management / improvement and reporting skills
- Bachelors Degree and / or similar work-related experience

# **Brand Ambassador**

### Responsibilities:

- Proactively promote and sell company product in and out of store;
- Visit company dispensaries and retail locations to educate staff and consumers on our brand;
- Attend dispensary and retail events to educate attendees;
- Coordinate efforts with sales and marketing teams;
- Participate in trade shows and conventions.

#### Qualifications:

- 3+ years experience building a brand in a business-to-business environment
- Bachelor's degree or higher from an accredited university
- Outside sales experience is a strong plus, especially in the cannabis industry
- Strong communication and negotiation skills

# **Customer Sales Representative**



### Responsibilities:

- Weigh and sell cannabis products with efficiency and accuracy, ensuring compliance with state regulations and company policies and procedures;
- Work with managers to provide an unrivaled customer experience;
- Consult with customers based on their personal and, in some cases, medical, requirements;
- Educate customers with regard to our product line;
- Acquire knowledge of strains, METRC basics, and state regulations;
- Process customer transactions via seed to sale software and POS system;
- Accurately maintain cash drawer and inventory;
- Competently follow directions from supervisors;
- Assist with miscellaneous tasks to support overall company needs;
- Maintain a safe, clean working environment that adheres to the company's safety program to ensure quality of product is being met.

#### Qualifications:

- Experience in a cannabis retail, customer service environment
- Sound knowledge of cannabis strains and their medicinal benefits
- Bachelor's degree or higher from an accredited university
- Strong communication skills
- Great attitude with attention to detail
- Unquestioned integrity
- High energy with a desire to work in a team-oriented, fast-paced environment

# <u>Cashier</u>

# Responsibilities:

- Advise customers on suitable cannabis products based on their needs, preferences, budgets, and reactions to different strains of cannabis;
- Correctly weigh, package, and label cannabis products, as required;
- Educate customers on the safe use of their selected cannabis products;
- Check customers' identification documents to verify that they are of legal age;
- Process customers' payments using the dispensary / retail's POS system;
- Keep abreast of new additions to our cannabis product line as well as the latest industry trends through training and research;
- Ensure the dispensary is clean and well-organized at all times;
- Take inventory of cannabis products and ensure that the sales floor is adequately stocked.

#### Qualifications:

- High school diploma or GED
- Previous experience working in a cannabis retail capacity
- Some knowledge of cannabis strains and their medicinal benefits
- Comfortable working with software
- Strong communication skills
- Great attitude with attention to detail
- Unquestioned integrity
- High energy with a desire to work in a team-oriented, fast-paced environment



### Fulfillment

# Responsibilities:

- Conduct product counts to ensure and predict inventory requirements;
- Interface with Packaging and Quality Control regarding product type and inventory amount;
- Process product returns back to Packaging for finished product issues;
- Perform product wrapping and sealing of all boxed / cased product for labeling;
- Perform product conversions into seed to sale software system for product accountability;
- Problem solve all product inventory issues, i.e.; shortages, conversion product loss, product documentation completion, product re-work, etc;
- Segregate finished product by product type, product number and product strain;
- Store all finished product onto inventory racks for on-hand inventory;
- Assists other areas as needed or assigned by supervisor.

#### Qualifications:

- High school diploma or GED
- Previous experience working in a cannabis retail capacity
- Some knowledge of cannabis strains and their medicinal benefits
- Some experience with inventory control recommended
- Comfortable working with software inventory systems
- Strong communication skills
- Great attitude with attention to detail
- Unquestioned integrity
- High energy with a desire to work in a team-oriented, fast-paced environment

#### Administrative Assistant

### Responsibilities:

- Manage all administrative record keeping;
- Support management, accounting, human resources, sales and operations in their daily activities;
- Assist in the onboarding of new employees;
- Assist in defining interdepartmental workflow processes;
- Optimize the use of all resources.

### Qualifications:

- 5+ years experience as an administration facilitator
- Bachelor's degree or higher from an accredited university, preferably in Business, Business Administration, or equivalent degree
- Keen organizational and communication skills
- Relevant experience in the cannabis industry is a plus, but not required

### Chief Financial Officer

#### Responsibilities:

• Develop financial and tax strategies;



- Manage the capital expense allocation and budgeting processes across the business units;
- Develop financial performance measures that support the company's strategic direction;
- Manage the accounting, investor relations, tax, and compliance functions & controls;
- Manage third parties to which accounting or finance functions have been outsourced;
- Oversee the company's transaction processing systems;
- Oversee employee benefit plans, with particular emphasis on maximizing a cost-effective benefits package;
- Oversee the issuance of financial information;
- Report financial results to the CEO and Chairman;
- Monitor all open legal issues involving the company and legal issues within the industry;
- Construct and monitor reliable control systems;
- Maintain appropriate insurance coverage;
- Ensure that the company complies with all legal and regulatory requirements;
- Ensure record keeping meets the requirements of auditors and government agencies;
- Maintain relations with external auditors & investigate the findings & recommendations;
- Monitor cash balances and cash forecasts;
- Maintain banking relationships.

- Advanced degree from an accredited university in accounting or business administration, or equivalent business experience; preference will be given to candidates with an MBA in Finance and the CPA / CMA designations
- 10+ years of progressively responsible experience for a major company or large corp
- Should have experience in partnering with an executive team with a high level of written and oral communication skills

### **Chief Marketing Officer**

#### Responsibilities:

- Manage and coordinate all marketing and creative initiatives;
- Leverage in-house data analytics and artificial intelligence initiatives to identify and conduct outreach based on market trends;
- Lead continuous market research efforts;
- Lead continuous competitive intel efforts;
- Report on the viability of existing and future products and services;
- Liaise with media organizations and other public outlets;
- Manage the public image of the products and services, along with the larger brand.

### Qualifications:

- 5+ years experience in marketing or sales management
- Bachelor's degree or higher from an accredited university, preferably in Business or Marketing / Advertising
- Recent experience building client relationships
- Ability to manage all features of a marketing program
- Must be self-motivated and capable of developing sustainable marketing plans



# **Executive Vice President of Compliance & Quality Control**

### Responsibilities:

- Interface with local and state agencies to interpret applicable laws;
- Ensure all applicable laws are adhered to within facility operations;
- Communicate all compliance and quality control changes and developments to appropriate staff;
- Supervise regular inspections of facilities;
- Consistent evaluation of facility compliance with company standard operating procedures;
- Work with finance and security teams to ensure cross-functional adherence to all regulations;
- Report the status of facility regulatory compliance to all appropriate management team members;
- Assist state and local government auditors and law enforcement with inventory, sales and compliance audits.

#### Qualifications:

- 10+ years experience working in compliance, preferably for a horticultural or agricultural business
- Advanced degree from an accredited university, preferably specialized in law and regulations
- Must be comfortable drafting and reviewing compliance documents to ensure accurate reporting of current status
- Must be comfortable managing others and providing daily insight into Key Performance Indicators for the company