



## Massachusetts Cannabis Control Commission

### Marijuana Retailer

#### General Information:

License Number: MR282077  
Original Issued Date: 01/10/2020  
Issued Date: 01/14/2021  
Expiration Date: 01/16/2022

### ABOUT THE MARIJUANA ESTABLISHMENT

Business Legal Name: Ascend Mass, LLC

Phone Number: 617-721-5844  
Email Address: fperullo@awholdings.com

Business Address 1: 272 Friend Street  
Business City: Boston  
Business State: MA  
Business Zip Code: 02114  
Business Address 2:  
Mailing Address 1: 272 Friend Street  
Mailing City: Boston  
Mailing State: MA  
Mailing Zip Code: 02114  
Mailing Address 2:

### CERTIFIED DISADVANTAGED BUSINESS ENTERPRISES (DBES)

Certified Disadvantaged Business Enterprises (DBEs): Not a DBE

### PRIORITY APPLICANT

Priority Applicant: no  
Priority Applicant Type: Not a Priority Applicant  
Economic Empowerment Applicant Certification Number:  
RMD Priority Certification Number:

### RMD INFORMATION

Name of RMD: Ascend Mass, LLC  
Department of Public Health RMD Registration Number:  
Operational and Registration Status: Applied for Certificate of Registration, decision by DPH is pending  
To your knowledge, is the existing RMD certificate of registration in good standing?:  
If no, describe the circumstances below:

### PERSONS WITH DIRECT OR INDIRECT AUTHORITY

Person with Direct or Indirect Authority 1

Percentage Of Ownership: Percentage Of Control:

<b>Role:</b> Executive / Officer	<b>Other Role:</b> Chief Executive Officer	
<b>First Name:</b> Andrea	<b>Last Name:</b> Cabral	<b>Suffix:</b>
<b>Gender:</b> Female	<b>User Defined Gender:</b>	
<b>What is this person's race or ethnicity?:</b> Black or African American (of African Descent, African American, Nigerian, Jamaican, Ethiopian, Haitian, Somali)		
<b>Specify Race or Ethnicity:</b> Cape Verdean, Native American		

#### Person with Direct or Indirect Authority 2

<b>Percentage Of Ownership:</b>	<b>Percentage Of Control:</b> 100	
<b>Role:</b> Executive / Officer	<b>Other Role:</b> Chief Operating Officer	
<b>First Name:</b> Francis	<b>Last Name:</b> Perullo	<b>Suffix:</b>
<b>Gender:</b> Male	<b>User Defined Gender:</b>	
<b>What is this person's race or ethnicity?:</b> White (German, Irish, English, Italian, Polish, French)		
<b>Specify Race or Ethnicity:</b>		

#### Person with Direct or Indirect Authority 3

<b>Percentage Of Ownership:</b>	<b>Percentage Of Control:</b>	
<b>Role:</b> Executive / Officer	<b>Other Role:</b> Chief Financial Officer	
<b>First Name:</b> Steven	<b>Last Name:</b> Rohlfing	<b>Suffix:</b>
<b>Gender:</b> Male	<b>User Defined Gender:</b>	
<b>What is this person's race or ethnicity?:</b> White (German, Irish, English, Italian, Polish, French)		
<b>Specify Race or Ethnicity:</b>		

#### Person with Direct or Indirect Authority 4

<b>Percentage Of Ownership:</b>	<b>Percentage Of Control:</b>	
<b>Role:</b> Manager	<b>Other Role:</b> Ascend Wellness Holdings	
<b>First Name:</b> Emily	<b>Last Name:</b> Paxhia	<b>Suffix:</b>
<b>Gender:</b> Female	<b>User Defined Gender:</b>	
<b>What is this person's race or ethnicity?:</b> White (German, Irish, English, Italian, Polish, French)		
<b>Specify Race or Ethnicity:</b>		

#### Person with Direct or Indirect Authority 5

<b>Percentage Of Ownership:</b>	<b>Percentage Of Control:</b>	
<b>Role:</b> Manager	<b>Other Role:</b> Ascend Wellness Holdings	
<b>First Name:</b> Scott	<b>Last Name:</b> Swid	<b>Suffix:</b>
<b>Gender:</b> Male	<b>User Defined Gender:</b>	
<b>What is this person's race or ethnicity?:</b> White (German, Irish, English, Italian, Polish, French)		
<b>Specify Race or Ethnicity:</b>		

#### Person with Direct or Indirect Authority 6

<b>Percentage Of Ownership:</b>	<b>Percentage Of Control:</b>	
<b>Role:</b> Manager	<b>Other Role:</b> Ascend Wellness Holdings	
<b>First Name:</b> Christopher	<b>Last Name:</b> Leavy	<b>Suffix:</b>
<b>Gender:</b> Male	<b>User Defined Gender:</b>	
<b>What is this person's race or ethnicity?:</b> White (German, Irish, English, Italian, Polish, French)		
<b>Specify Race or Ethnicity:</b>		

## ENTITIES WITH DIRECT OR INDIRECT AUTHORITY

### Entity with Direct or Indirect Authority 1

Percentage of Control: 100

Percentage of Ownership: 100

Entity Legal Name: Ascend Mass, Inc.

Entity DBA:

DBA

City:

Entity Description: Owner

Foreign Subsidiary Narrative:

Entity Phone:

Entity Email:

Entity Website:

Entity Address 1:

Entity Address 2:

Entity City:

Entity State:

Entity Zip Code:

Entity Mailing Address 1:

Entity Mailing Address 2:

Entity Mailing City:

Entity Mailing State:

Entity Mailing Zip Code:

**Relationship Description:** Ascend Mass, LLC is wholly owned by Ascend Mass, Inc. Ascend Mass, Inc. is the sole manager of Ascend Mass, LLC.

### Entity with Direct or Indirect Authority 2

Percentage of Control:

Percentage of Ownership:

Entity Legal Name: Ascend Wellness Holdings, LLC

Entity DBA:

DBA

City:

Entity Description: Owner of Ascend Mass, Inc.

Foreign Subsidiary Narrative:

Entity Phone:

Entity Email:

Entity Website:

Entity Address 1:

Entity Address 2:

Entity City:

Entity State:

Entity Zip Code:

Entity Mailing Address 1:

Entity Mailing Address 2:

Entity Mailing City:

Entity Mailing State:

Entity Mailing Zip Code:

**Relationship Description:** Ascend Wellness Holdings is the owner of Ascend Mass, Inc. and the capital contributor to Ascend Mass, LLC.

Please be advised that Ascend Wellness Holdings is controlled by six managers:

- Francis Perullo (disclosed to Commission)
- Scott Swid (disclosed to Commission)
- Emily Paxhia (disclosed to Commission)
- Christopher Leavy (disclosed to Commission)
- Abner Kurtin (As previously communicated to the Commission, Mr. Kurtin does not vote on or maintain direct or indirect control over the operations of Massachusetts operations and, as such, has not been disclosed as a person with direct or indirect control.)
- AGP Partners, LLC; Manager, Abner Kurtin (As previously communicated to the Commission, Mr. Kurtin does not vote on or maintain direct or indirect control over the operations of Massachusetts operations. As such, AGP Partners, LLC does not exercise control over any Massachusetts operations and has not been disclosed as an entity with direct or indirect control.)

## CLOSE ASSOCIATES AND MEMBERS

No records found

## CAPITAL RESOURCES - INDIVIDUALS

No records found

## CAPITAL RESOURCES - ENTITIES

### Entity Contributing Capital 1

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<b>Entity Legal Name:</b> Ascend Wellness Holdings, LLC		<b>Entity DBA:</b>	
<b>Email:</b> fperullo@awholdings.com	<b>Phone:</b> 617-724-5844		
<b>Address 1:</b> 125 Cambridgepark Drive		<b>Address 2:</b>	
<b>City:</b> Cambridge	<b>State:</b> MA	<b>Zip Code:</b> 02140	
<b>Types of Capital:</b> Monetary/Equity	<b>Other Type of Capital:</b>	<b>Total Value of Capital Provided:</b> \$300000	<b>Percentage of Initial Capital:</b> 100
<b>Capital Attestation:</b> Yes			

### BUSINESS INTERESTS IN OTHER STATES OR COUNTRIES

#### Business Interest in Other State 1

<b>Business Interest of an Owner or the Marijuana Establishment:</b> Business Interest of an Owner			
<b>Owner First Name:</b>	<b>Owner Last Name:</b>	<b>Owner Suffix:</b>	
<b>Entity Legal Name:</b> Revolution Cannabis - Barry, LLC		<b>Entity DBA:</b> Ascend Illinois	
<b>Entity Description:</b> Medical cannabis cultivation center (Note: license is individually held pending approval of ownership conversion from the governing jurisdiction)			
<b>Entity Phone:</b> 617-721-5844	<b>Entity Email:</b> fperullo@awholdings.com	<b>Entity Website:</b>	
<b>Entity Address 1:</b> 1 310th Avenue		<b>Entity Address 2:</b>	
<b>Entity City:</b> Barry	<b>Entity State:</b> IL	<b>Entity Zip Code:</b> 62312	<b>Entity Country:</b> USA
<b>Entity Mailing Address 1:</b> 1 310th Avenue		<b>Entity Mailing Address 2:</b>	
<b>Entity Mailing City:</b> Barry	<b>Entity Mailing State:</b> IL	<b>Entity Mailing Zip Code:</b> 62312	<b>Entity Mailing Country:</b> USA

#### Business Interest in Other State 2

<b>Business Interest of an Owner or the Marijuana Establishment:</b> Business Interest of an Owner			
<b>Owner First Name:</b>	<b>Owner Last Name:</b>	<b>Owner Suffix:</b>	
<b>Entity Legal Name:</b> HealthCentral, LLC		<b>Entity DBA:</b> HCI Alternatives	
<b>Entity Description:</b> Registered Medical Cannabis Dispensing Organization (Note: license is individually held by principals of business entity pending approval of ownership conversion from the governing jurisdiction)			
<b>Entity Phone:</b> 617-721-5844	<b>Entity Email:</b> fperullo@awholdings.com	<b>Entity Website:</b>	
<b>Entity Address 1:</b> 628 East Adams Street		<b>Entity Address 2:</b>	
<b>Entity City:</b> Springfield	<b>Entity State:</b> IL	<b>Entity Zip Code:</b> 62701	<b>Entity Country:</b> USA
<b>Entity Mailing Address 1:</b> 628 East Adams Street		<b>Entity Mailing Address 2:</b>	
<b>Entity Mailing City:</b> Springfield	<b>Entity Mailing State:</b> IL	<b>Entity Mailing Zip Code:</b> 62701	<b>Entity Mailing Country:</b> USA

#### Business Interest in Other State 3

<b>Business Interest of an Owner or the Marijuana Establishment:</b> Business Interest of an Owner			
<b>Owner First Name:</b>	<b>Owner Last Name:</b>	<b>Owner Suffix:</b>	
<b>Entity Legal Name:</b> Revolution Cannabis - Barry, LLC		<b>Entity DBA:</b> BarryGrow	
<b>Entity Description:</b> Dispensary Medical			
<b>Entity Phone:</b> 617-721-5844	<b>Entity Email:</b> fperullo@awholdings.com	<b>Entity Website:</b>	
<b>Entity Address 1:</b> 1 310th Avenue		<b>Entity Address 2:</b>	
<b>Entity City:</b> Barry	<b>Entity State:</b> IL	<b>Entity Zip Code:</b> 62312	<b>Entity Country:</b> USA
<b>Entity Mailing Address 1:</b> 1 310th Avenue		<b>Entity Mailing Address 2:</b>	

Entity Mailing City: Barry	Entity Mailing State: IL	Entity Mailing Zip Code: 62312	Entity Mailing Country: USA
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Business Interest in Other State 4

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:	
Entity Legal Name: Revolution Cannabis - Barry, LLC	Entity DBA: BarryGrow		
Entity Description: Dispensary Adult-Use			
Entity Phone: 617-721-5844	Entity Email: fperullo@awholdings.com	Entity Website:	
Entity Address 1: 1 310th Avenue		Entity Address 2:	
Entity City: Barry	Entity State: IL	Entity Zip Code: 62312	Entity Country: USA
Entity Mailing Address 1: 1 310th Avenue		Entity Mailing Address 2:	
Entity Mailing City: Barry	Entity Mailing State: IL	Entity Mailing Zip Code: 62312	Entity Mailing Country: USA

Business Interest in Other State 5

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:	
Entity Legal Name: HealthCentral, LLC	Entity DBA: IS&P Collinsville		
Entity Description: Dispensary Medical			
Entity Phone: 617-721-5844	Entity Email: fperullo@awholdings.com	Entity Website:	
Entity Address 1: 1014 Eastport Plaza Drive		Entity Address 2:	
Entity City: Collinsville	Entity State: IL	Entity Zip Code: 62234	Entity Country: USA
Entity Mailing Address 1: 1014 Eastport Plaza Drive		Entity Mailing Address 2:	
Entity Mailing City: Collinsville	Entity Mailing State: IL	Entity Mailing Zip Code: 62234	Entity Mailing Country: USA

Business Interest in Other State 6

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:	
Entity Legal Name: HealthCentral, LLC	Entity DBA: IS&P Collinsville		
Entity Description: Dispensary Adult Use			
Entity Phone: 617-721-5844	Entity Email: fperullo@awholdings.com	Entity Website:	
Entity Address 1: 1014 Eastport Plaza Drive		Entity Address 2:	
Entity City: Collinsville	Entity State: IL	Entity Zip Code: 62234	Entity Country: USA
Entity Mailing Address 1: 1014 Eastport Plaza Drive		Entity Mailing Address 2:	
Entity Mailing City: Collinsville	Entity Mailing State: IL	Entity Mailing Zip Code: 62234	Entity Mailing Country: USA

Business Interest in Other State 7

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:
Entity Legal Name: HealthCentral, LLC	Entity DBA: IS&P Springfield I (Adams)	

Entity Description: Dispensary Medical

Entity Phone: 617-721-5844 Entity Email:  
fperullo@awholdings.com

Entity Website:

Entity Address 1: 628 E Adams Street

Entity Address 2:

Entity City: Springfield Entity State: IL

Entity Zip Code: 62701

Entity Country: USA

Entity Mailing Address 1: 628 E Adams Street

Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: IL  
Springfield

Entity Mailing Zip Code:  
62701

Entity Mailing Country:  
USA

#### Business Interest in Other State 8

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: Owner Last Name:

Owner Suffix:

Entity Legal Name: HealthCentral, LLC

Entity DBA: IS&P Springfield I (Adams)

Entity Description: Adult Use

Entity Phone: 617-721-5844 Entity Email:  
fperullo@awholdings.com

Entity Website:

Entity Address 1: 628 E Adams Street

Entity Address 2:

Entity City: Springfield Entity State: IL

Entity Zip Code: 62701

Entity Country: USA

Entity Mailing Address 1: 628 E Adams Street

Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: IL  
Springfield

Entity Mailing Zip Code:  
62701

Entity Mailing Country:  
USA

#### Business Interest in Other State 9

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: Owner Last Name:

Owner Suffix:

Entity Legal Name: HealthCentral, LLC

Entity DBA: Ascend Springfield II (Horizon Drive)

Entity Description: Dispensary Adult Use

Entity Phone: 617-721-5844 Entity Email:  
fperullo@awholdings.com

Entity Website:

Entity Address 1: 3201 Horizons Drive

Entity Address 2:

Entity City: Springfield Entity State: IL

Entity Zip Code: 62703

Entity Country: USA

Entity Mailing Address 1: 3201 Horizons Drive

Entity Mailing Address 2:

Entity Mailing City: Entity Mailing State: IL  
Springfield

Entity Mailing Zip Code:  
62703

Entity Mailing Country:  
USA

#### Business Interest in Other State 10

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name: Owner Last Name:

Owner Suffix:

Entity Legal Name: MOCA, LLC

Entity DBA: MOCA

Entity Description: Dispensary Adult Use

Entity Phone: 617-721-5844 Entity Email:  
fperullo@awholdings.com

Entity Website:

Entity Address 1: 2847 W Fullerton Avenue

Entity Address 2:

Entity City: Chicago Entity State: IL

Entity Zip Code: 60647

Entity Country: USA

Entity Mailing Address 1: 2847 W Fullerton Avenue

Entity Mailing Address 2:

Entity Mailing City: Chicago Entity Mailing State: IL

Entity Mailing Zip Code:

Entity Mailing Country:

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USA

**Business Interest in Other State 11****Business Interest of an Owner or the Marijuana Establishment:** Business Interest of an Owner

<b>Owner First Name:</b>	<b>Owner Last Name:</b>	<b>Owner Suffix:</b>	
<b>Entity Legal Name:</b> MOCA, LLC		<b>Entity DBA:</b> MOCA	
<b>Entity Description:</b> Dispensary Medical			
<b>Entity Phone:</b> 617-721-5844	<b>Entity Email:</b> fperullo@awholdings.com	<b>Entity Website:</b>	
<b>Entity Address 1:</b> 2847 W Fullerton Avenue		<b>Entity Address 2:</b>	
<b>Entity City:</b> Chicago	<b>Entity State:</b> IL	<b>Entity Zip Code:</b> 60647	<b>Entity Country:</b> USA
<b>Entity Mailing Address 1:</b> 2847 W Fullerton Avenue		<b>Entity Mailing Address 2:</b>	
<b>Entity Mailing City:</b> Chicago	<b>Entity Mailing State:</b> IL	<b>Entity Mailing Zip Code:</b> 60647	<b>Entity Mailing Country:</b> USA

**Business Interest in Other State 12****Business Interest of an Owner or the Marijuana Establishment:** Business Interest of an Owner

<b>Owner First Name:</b>	<b>Owner Last Name:</b>	<b>Owner Suffix:</b>	
<b>Entity Legal Name:</b> MOCA, LLC		<b>Entity DBA:</b> MOCA - Recreational only	
<b>Entity Description:</b> Dispensary Adult Use			
<b>Entity Phone:</b> 617-721-5844	<b>Entity Email:</b> fperullo@awholdings.com	<b>Entity Website:</b>	
<b>Entity Address 1:</b> 216 W Ohio Street		<b>Entity Address 2:</b>	
<b>Entity City:</b> Chicago	<b>Entity State:</b> IL	<b>Entity Zip Code:</b> 60654	<b>Entity Country:</b> USA
<b>Entity Mailing Address 1:</b> 216 W Ohio Street		<b>Entity Mailing Address 2:</b>	
<b>Entity Mailing City:</b> Chicago	<b>Entity Mailing State:</b> IL	<b>Entity Mailing Zip Code:</b> 60654	<b>Entity Mailing Country:</b> USA

**Business Interest in Other State 13****Business Interest of an Owner or the Marijuana Establishment:** Business Interest of an Owner

<b>Owner First Name:</b>	<b>Owner Last Name:</b>	<b>Owner Suffix:</b>	
<b>Entity Legal Name:</b> FPAW Michigan LLC		<b>Entity DBA:</b> MS&P Ann Arbor	
<b>Entity Description:</b> Dispensary Adult Use			
<b>Entity Phone:</b> 617-721-5844	<b>Entity Email:</b> fperullo@awholdings.com	<b>Entity Website:</b>	
<b>Entity Address 1:</b> 2019 West Stadium		<b>Entity Address 2:</b>	
<b>Entity City:</b> Ann Arbor	<b>Entity State:</b> MI	<b>Entity Zip Code:</b> 48103	<b>Entity Country:</b> USA
<b>Entity Mailing Address 1:</b> 2019 West Stadium		<b>Entity Mailing Address 2:</b>	
<b>Entity Mailing City:</b> Ann Arbor	<b>Entity Mailing State:</b> MI	<b>Entity Mailing Zip Code:</b> 48103	<b>Entity Mailing Country:</b> USA

**Business Interest in Other State 14****Business Interest of an Owner or the Marijuana Establishment:** Business Interest of an Owner

<b>Owner First Name:</b>	<b>Owner Last Name:</b>	<b>Owner Suffix:</b>
<b>Entity Legal Name:</b> FPAW Michigan LLC		<b>Entity DBA:</b> MS&P BattleCreek (Emmett Township)
<b>Entity Description:</b> Dispensary Adult Use		

Entity Phone: 617-721-5844	Entity Email: fperullo@awholdings.com	Entity Website:	
Entity Address 1: 6010 B Drive		Entity Address 2:	
Entity City: BatteCreek	Entity State: MI	Entity Zip Code: 49014	Entity Country: USA
Entity Mailing Address 1: 6010 B Drive		Entity Mailing Address 2:	
Entity Mailing City: BatteCreek	Entity Mailing State: MI	Entity Mailing Zip Code: 49014	Entity Mailing Country: USA

#### Business Interest in Other State 15

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:	
Entity Legal Name: FPAW Michigan LLC		Entity DBA: MS&P Detroit	
Entity Description: Dispensary Medical			
Entity Phone: 617-721-5844	Entity Email: fperullo@awholdings.com	Entity Website:	
Entity Address 1: 24363 Grand River		Entity Address 2:	
Entity City: Detroit	Entity State: MI	Entity Zip Code: 48219	Entity Country: USA
Entity Mailing Address 1: 24363 Grand River		Entity Mailing Address 2:	
Entity Mailing City: Detroit	Entity Mailing State: MI	Entity Mailing Zip Code: 48219	Entity Mailing Country: USA

#### Business Interest in Other State 16

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:	
Entity Legal Name: FPAW Michigan LLC		Entity DBA: MS&P Grand Rapids	
Entity Description: Dispensary Medical			
Entity Phone: 617-721-5844	Entity Email: fperullo@awholdings.com	Entity Website:	
Entity Address 1: 2741 28th Street		Entity Address 2:	
Entity City: Grand Rapids	Entity State: MI	Entity Zip Code: 49546	Entity Country: USA
Entity Mailing Address 1: 2741 28th Street		Entity Mailing Address 2:	
Entity Mailing City: Grand Rapids	Entity Mailing State: MI	Entity Mailing Zip Code: 49546	Entity Mailing Country: USA

#### Business Interest in Other State 17

Business Interest of an Owner or the Marijuana Establishment: Business Interest of the Marijuana Establishment

Owner First Name:	Owner Last Name:	Owner Suffix:	
Entity Legal Name: Oak Flint LLC		Entity DBA: MS&P Grand Rapids	
Entity Description: Dispensary Medical			
Entity Phone: 617-721-5844	Entity Email: fperullo@awholdings.com	Entity Website:	
Entity Address 1: 1336 Scribner Avenue		Entity Address 2:	
Entity City: Grand Rapids	Entity State: MI	Entity Zip Code: 49504	Entity Country: USA
Entity Mailing Address 1: 1336 Scribner Avenue		Entity Mailing Address 2:	
Entity Mailing City: Grand Rapids	Entity Mailing State: MI	Entity Mailing Zip Code: 49504	Entity Mailing Country: USA



#### Business Interest in Other State 18

##### Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:
Entity Legal Name: FPAW Michigan LLC	Entity DBA: LansingGrow	
Entity Description: Cultivation		
Entity Phone:	Entity Email:	Entity Website:
617-721-5844	fperullo@awholdings.com	
Entity Address 1: 735 E Hazel Street	Entity Address 2:	
Entity City: Lansing	Entity State: MI	Entity Zip Code: 48912
Entity Mailing Address 1: 735 E Hazel Street	Entity Mailing Address 2:	Entity Country: USA
Entity Mailing City: Lansing	Entity Mailing State: MI	Entity Mailing Zip Code: 48912
		Entity Mailing Country: USA

#### Business Interest in Other State 19

##### Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:
Entity Legal Name: FPAW Michigan LLC	Entity DBA: MS&P Morenci	
Entity Description: Dispensary Medical		
Entity Phone:	Entity Email:	Entity Website:
617-721-5844	fperullo@awholdings.com	
Entity Address 1: 1096 E Main Street	Entity Address 2:	
Entity City: Morenci	Entity State: MI	Entity Zip Code: 49256
Entity Mailing Address 1: 1096 E Main Street	Entity Mailing Address 2:	Entity Country: USA
Entity Mailing City: Morenci	Entity Mailing State: MI	Entity Mailing Zip Code: 49256
		Entity Mailing Country: USA

#### Business Interest in Other State 20

##### Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:
Entity Legal Name: FPAW Michigan LLC	Entity DBA: MS&P Morenci	
Entity Description: Dispensary Adult Use		
Entity Phone:	Entity Email:	Entity Website:
617-721-5844	fperullo@awholdings.com	
Entity Address 1: 1096 E Main Street	Entity Address 2:	
Entity City: Morenci	Entity State: MI	Entity Zip Code: 49256
Entity Mailing Address 1: 1096 E Main Street	Entity Mailing Address 2:	Entity Country: USA
Entity Mailing City: Morenci	Entity Mailing State: MI	Entity Mailing Zip Code: 49256
		Entity Mailing Country: USA

#### Business Interest in Other State 21

##### Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:
Entity Legal Name: Ascend Ohio, LLC	Entity DBA: OS&P Carroll	
Entity Description: Dispensary Medical		
Entity Phone:	Entity Email:	Entity Website:
617-721-5844	fperullo@awholdings.com	

Entity Address 1: 3560 Dolson Ct. NW		Entity Address 2:	
Entity City: Carroll	Entity State: OH	Entity Zip Code: 43112	Entity Country: USA
Entity Mailing Address 1: 3560 Dolson Ct. NW		Entity Mailing Address 2:	
Entity Mailing City: Carroll	Entity Mailing State: OH	Entity Mailing Zip Code: 43112	Entity Mailing Country: USA

#### Business Interest in Other State 22

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:	
Entity Legal Name: Hemma, LLC		Entity DBA: Hemma Cultivation	
Entity Description: Cultivation			
Entity Phone:	Entity Email:	Entity Website:	
617-721-5844	fperullo@awholdings.com		
Entity Address 1: 100 Edison Drive		Entity Address 2:	
Entity City: Monroe	Entity State: OH	Entity Zip Code: 45044	Entity Country: USA
Entity Mailing Address 1: 100 Edison Drive		Entity Mailing Address 2:	
Entity Mailing City: Monroe	Entity Mailing State: OH	Entity Mailing Zip Code: 45044	Entity Mailing Country: USA

#### Business Interest in Other State 23

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:	
Entity Legal Name: Hemma, LLC		Entity DBA: Hemma Cultivation	
Entity Description: Cultivation			
Entity Phone:	Entity Email:	Entity Website:	
617-721-5844	fperullo@awholdings.com		
Entity Address 1: 100 Edison Drive		Entity Address 2:	
Entity City: Monroe	Entity State: OH	Entity Zip Code: 45044	Entity Country: USA
Entity Mailing Address 1: 100 Edison Drive		Entity Mailing Address 2:	
Entity Mailing City: Monroe	Entity Mailing State: OH	Entity Mailing Zip Code: 45044	Entity Mailing Country: USA

#### Business Interest in Other State 24

Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner

Owner First Name:	Owner Last Name:	Owner Suffix:	
Entity Legal Name: Ascend New Jersey, LLC		Entity DBA: FranklinGrow Cultivation	
Entity Description: Cultivation			
Entity Phone:	Entity Email:	Entity Website:	
617-721-5844	fperullo@awholdings.com		
Entity Address 1: 24 Munsonhurst Rd		Entity Address 2:	
Entity City: Franklin	Entity State: NJ	Entity Zip Code: 07416	Entity Country: USA
Entity Mailing Address 1: 24 Munsonhurst Rd		Entity Mailing Address 2:	
Entity Mailing City: Franklin	Entity Mailing State: NJ	Entity Mailing Zip Code: 07416	Entity Mailing Country: USA

#### Business Interest in Other State 25

**Business Interest of an Owner or the Marijuana Establishment: Business Interest of an Owner**

<b>Owner First Name:</b>	<b>Owner Last Name:</b>	<b>Owner Suffix:</b>	
<b>Entity Legal Name:</b> Ascend New Jersey, LLC		<b>Entity DBA:</b> Ascend Montclair	
<b>Entity Description:</b> Dispensary Medical			
<b>Entity Phone:</b> 617-721-5844	<b>Entity Email:</b> fperullo@awholdings.com	<b>Entity Website:</b>	
<b>Entity Address 1:</b> 395 Bloomfield Ave		<b>Entity Address 2:</b>	
<b>Entity City:</b> Montclair	<b>Entity State:</b> NJ	<b>Entity Zip Code:</b> 07042	<b>Entity Country:</b> USA
<b>Entity Mailing Address 1:</b> 395 Bloomfield Ave		<b>Entity Mailing Address 2:</b>	
<b>Entity Mailing City:</b> Montclair	<b>Entity Mailing State:</b> NJ	<b>Entity Mailing Zip Code:</b> 07042	<b>Entity Mailing Country:</b> USA

**DISCLOSURE OF INDIVIDUAL INTERESTS****Individual 1**

<b>First Name:</b> Andrea	<b>Last Name:</b> Cabral	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC		<b>Business Type:</b> Marijuana Cultivator
<b>Marijuana Establishment City:</b> Athol		<b>Marijuana Establishment State:</b> MA

**Individual 2**

<b>First Name:</b> Francis	<b>Last Name:</b> Perullo	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC		<b>Business Type:</b> Marijuana Cultivator
<b>Marijuana Establishment City:</b> Athol		<b>Marijuana Establishment State:</b> MA

**Individual 3**

<b>First Name:</b> Steven	<b>Last Name:</b> Rohlfing	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC		<b>Business Type:</b> Marijuana Cultivator
<b>Marijuana Establishment City:</b> Athol		<b>Marijuana Establishment State:</b> MA

**Individual 4**

<b>First Name:</b> Emily	<b>Last Name:</b> Paxhia	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC		<b>Business Type:</b> Marijuana Cultivator
<b>Marijuana Establishment City:</b> Athol		<b>Marijuana Establishment State:</b> MA

**Individual 5**

<b>First Name:</b> Scott	<b>Last Name:</b> Swid	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC		<b>Business Type:</b> Marijuana Cultivator
<b>Marijuana Establishment City:</b> Athol		<b>Marijuana Establishment State:</b> MA

**Individual 6**

<b>First Name:</b> Christopher	<b>Last Name:</b> Leavy	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC		<b>Business Type:</b> Marijuana Cultivator
<b>Marijuana Establishment City:</b> Athol		<b>Marijuana Establishment State:</b> MA

**Individual 7**

<b>First Name:</b> Andrea	<b>Last Name:</b> Cabral	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC		<b>Business Type:</b> Marijuana Product Manufacture
<b>Marijuana Establishment City:</b> Athol		<b>Marijuana Establishment State:</b> MA

**Individual 8**

Date generated: 03/25/2021

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<b>First Name:</b> Francis	<b>Last Name:</b> Perullo	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC	<b>Business Type:</b> Marijuana Product Manufacture	
<b>Marijuana Establishment City:</b> Athol	<b>Marijuana Establishment State:</b> MA	

#### Individual 9

<b>First Name:</b> Steven	<b>Last Name:</b> Rohlfing	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC	<b>Business Type:</b> Marijuana Product Manufacture	
<b>Marijuana Establishment City:</b> Athol	<b>Marijuana Establishment State:</b> MA	

#### Individual 10

<b>First Name:</b> Emily	<b>Last Name:</b> Paxhia	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC	<b>Business Type:</b> Marijuana Product Manufacture	
<b>Marijuana Establishment City:</b> Athol	<b>Marijuana Establishment State:</b> MA	

#### Individual 11

<b>First Name:</b> Scott	<b>Last Name:</b> Swid	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC	<b>Business Type:</b> Marijuana Product Manufacture	
<b>Marijuana Establishment City:</b> Athol	<b>Marijuana Establishment State:</b> MA	

#### Individual 12

<b>First Name:</b> Christopher	<b>Last Name:</b> Leavy	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> MassGrow, LLC	<b>Business Type:</b> Marijuana Product Manufacture	
<b>Marijuana Establishment City:</b> Athol	<b>Marijuana Establishment State:</b> MA	

#### Individual 13

<b>First Name:</b> Andrea	<b>Last Name:</b> Cabral	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> Ascend Mass, LLC	<b>Business Type:</b> Marijuana Retailer	
<b>Marijuana Establishment City:</b> Newton	<b>Marijuana Establishment State:</b> MA	

#### Individual 14

<b>First Name:</b> Francis	<b>Last Name:</b> Perullo	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> Ascend Mass, LLC	<b>Business Type:</b> Marijuana Retailer	
<b>Marijuana Establishment City:</b> Newton	<b>Marijuana Establishment State:</b> MA	

#### Individual 15

<b>First Name:</b> Steven	<b>Last Name:</b> Rohlfing	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> Ascend Mass, LLC	<b>Business Type:</b> Marijuana Retailer	
<b>Marijuana Establishment City:</b> Newton	<b>Marijuana Establishment State:</b> MA	

#### Individual 16

<b>First Name:</b> Emily	<b>Last Name:</b> Paxhia	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> Ascend Mass, LLC	<b>Business Type:</b> Marijuana Retailer	
<b>Marijuana Establishment City:</b> Newton	<b>Marijuana Establishment State:</b> MA	

#### Individual 17

<b>First Name:</b> Scott	<b>Last Name:</b> Swid	<b>Suffix:</b>
<b>Marijuana Establishment Name:</b> Ascend Mass, LLC	<b>Business Type:</b> Marijuana Retailer	
<b>Marijuana Establishment City:</b> Newton	<b>Marijuana Establishment State:</b> MA	

#### Individual 18

First Name: Christopher Last Name: Leavy Suffix:  
Marijuana Establishment Name: Ascend Mass, LLC Business Type: Marijuana Retailer  
Marijuana Establishment City: Newton Marijuana Establishment State: MA

#### Individual 19

First Name: Andrea Last Name: Cabral Suffix:  
Marijuana Establishment Name: Southcoast Apothecary, LLC Business Type: Marijuana Retailer  
Marijuana Establishment City: New Bedford Marijuana Establishment State: MA

#### Individual 20

First Name: Francis Last Name: Perullo Suffix:  
Marijuana Establishment Name: Southcoast Apothecary, LLC Business Type: Marijuana Retailer  
Marijuana Establishment City: New Bedford Marijuana Establishment State: MA

#### Individual 21

First Name: Steven Last Name: Rohlfing Suffix:  
Marijuana Establishment Name: Southcoast Apothecary, LLC Business Type: Marijuana Retailer  
Marijuana Establishment City: New Bedford Marijuana Establishment State: MA

#### Individual 22

First Name: Emily Last Name: Paxhia Suffix:  
Marijuana Establishment Name: Southcoast Apothecary, LLC Business Type: Marijuana Retailer  
Marijuana Establishment City: New Bedford Marijuana Establishment State: MA

#### Individual 23

First Name: Scott Last Name: Swid Suffix:  
Marijuana Establishment Name: Southcoast Apothecary, LLC Business Type: Marijuana Retailer  
Marijuana Establishment City: New Bedford Marijuana Establishment State: MA

#### Individual 24

First Name: Christopher Last Name: Leavy Suffix:  
Marijuana Establishment Name: Southcoast Apothecary, LLC Business Type: Marijuana Retailer  
Marijuana Establishment City: New Bedford Marijuana Establishment State: MA

#### MARIJUANA ESTABLISHMENT PROPERTY DETAILS

Establishment Address 1: 268-274 Friend Street  
Establishment Address 2:  
Establishment City: Boston Establishment Zip Code: 02114  
Approximate square footage of the establishment: 16000 How many abutters does this property have?: 63  
Have all property abutters been notified of the intent to open a Marijuana Establishment at this address?: Yes

#### HOST COMMUNITY INFORMATION

Host Community Documentation:

Document Category	Document Name	Type	ID	Upload Date
Plan to Remain Compliant with	Plan to Remain Compliant with Local	pdf	5bf8b7bb6427cd044e628ec8	11/23/2018

Local Zoning	Zoning.pdf			
Certification of Host Community Agreement	Host Community Agreement Certification Form, Ascend Mass, Friend Street.pdf	pdf	5bfc84d66906170d879399f2	11/26/2018
Community Outreach Meeting Documentation	Ascend_Boston Noticing.pdf	pdf	5c045253b8b5131765719644	12/02/2018

Total amount of financial benefits accruing to the municipality as a result of the host community agreement. If the total amount is zero, please enter zero and provide documentation explaining this number.: \$1

#### PLAN FOR POSITIVE IMPACT

Plan to Positively Impact Areas of Disproportionate Impact:

Document Category	Document Name	Type	ID	Upload Date
Plan for Positive Impact	Ascend Mass - WeGrow Letter.pdf	pdf	5d4897a90dc32e386aecf88c	08/05/2019
Plan for Positive Impact	Ascend - ADI - RFI 9.9.19.pdf	pdf	5d76a7b6d8b08e1dbf144df9	09/09/2019
Plan for Positive Impact	Letter from Sheriff Tompkins to Cannabis Control Commission - 9.pdf	pdf	5d76a7dad8b08e1dbf144dfd	09/09/2019

#### ADDITIONAL INFORMATION NOTIFICATION

Notification: I understand

#### INDIVIDUAL BACKGROUND INFORMATION

##### Individual Background Information 1

Role:	Other Role:
First Name: Andrea	Last Name: Cabral Suffix:
RMD Association: Not associated with an RMD	
Background Question: yes	

##### Individual Background Information 2

Role:	Other Role:
First Name: Francis	Last Name: Perullo Suffix:
RMD Association: Not associated with an RMD	
Background Question: no	

##### Individual Background Information 3

Role:	Other Role:
First Name: Steven	Last Name: Rohlfing Suffix:
RMD Association: Not associated with an RMD	
Background Question: no	

##### Individual Background Information 4

Role:	Other Role:
First Name: Emily	Last Name: Paxhia Suffix:
RMD Association: Not associated with an RMD	

Background Question: no

#### Individual Background Information 5

Role: Other Role:  
First Name: Scott Last Name: Swid Suffix:  
RMD Association: Not associated with an RMD  
Background Question: no

#### Individual Background Information 6

Role: Other Role:  
First Name: Christopher Last Name: Leavy Suffix:  
RMD Association: Not associated with an RMD  
Background Question: no

#### ENTITY BACKGROUND CHECK INFORMATION

##### Entity Background Check Information 1

Role: Parent Company Other Role:  
Entity Legal Name: Ascend Mass, Inc. Entity DBA:  
Entity Description: Parent Company  
Phone: 617-721-5844 Email: info@ascendwellness.com  
Primary Business Address 1: c/o AWH P.O. Box 620727 Primary Business Address 2:  
Primary Business City: Newton Lower Falls Primary Business State: MA Principal Business Zip Code: 02462  
Additional Information:

##### Entity Background Check Information 2

Role: Investor/Contributor Other Role:  
Entity Legal Name: Ascend Wellness Holdings, LLC Entity DBA:  
Entity Description: Capital Contributor and Owner  
Phone: 617-724-5844 Email: info@ascendwellness.com  
Primary Business Address 1: 1411 Broadway Primary Business Address 2: 16th Floor  
Primary Business City: New York Primary Business State: NY Principal Business Zip Code: 10018  
Additional Information: Formerly known as Ascend Group Partners, LLC

#### MASSACHUSETTS BUSINESS REGISTRATION

Required Business Documentation:

Document Category	Document Name	Type	ID	Upload Date
Articles of Organization	Articles of Organization.pdf	pdf	5bf8b84e25766f0d55cc394a	11/23/2018
Department of Revenue - Certificate of Good standing	Ascend_DOR.pdf	pdf	5bfbf6a8d912bf0445fe663c	11/26/2018
Secretary of Commonwealth - Certificate of Good Standing	Ascend Mass Certificate of Good Standing.pdf	pdf	5c046b4b831c7b177943db13	12/02/2018
Articles of Organization	AscendMass_Amendment.pdf	pdf	5c80663dd7a931124ee049fc	03/06/2019
Bylaws	Ascend Mass LLC - Operating Agreement[1].pdf	pdf	5c8121901e71bd126232cd1d	03/07/2019
Articles of Organization	Ascend - Response to RFI - 8.5.19.pdf	pdf	5d489f0dad2c7633c9198f96	08/05/2019

Certificates of Good Standing:

Document Category	Document Name	Type	ID	Upload Date
Department of Unemployment Assistance - Certificate of Good standing	Ascend - DUA Attestation copy[2].pdf	pdf	5f9b15c308242707d4a75f7d	10/29/2020
Department of Revenue - Certificate of Good standing	scan0200.pdf	pdf	5f9b18905b823307b79b5043	10/29/2020
Secretary of Commonwealth - Certificate of Good Standing	IMG_5331.jpg	jpeg	5f9b1c57a75869080486a3bc	10/29/2020

Massachusetts Business Identification Number: 001325437

Doing-Business-As Name:

DBA Registration City:

**BUSINESS PLAN**

Business Plan Documentation:

Document Category	Document Name	Type	ID	Upload Date
Plan for Liability Insurance	Plan for Obtaining Liability Insurance.pdf	pdf	5bf8bb4ee18f9d0d73850e75	11/23/2018
Business Plan	Ascend_Business Plan.pdf	pdf	5c09684e5c9a65176fa44b6e	12/06/2018
Proposed Timeline	Ascend - Timeline.pdf	pdf	5f9c1272dd2d7407bedea4a1	10/30/2020

**OPERATING POLICIES AND PROCEDURES**

Policies and Procedures Documentation:

Document Category	Document Name	Type	ID	Upload Date
Separating recreational from medical operations, if applicable	Plan for Separating Recreational from Medical Operations.pdf	pdf	5bf8bce5813a010d917ad3d6	11/23/2018
Diversity plan	Ascend - Boston- Diversity Plan.pdf	pdf	5f9c18ce3bf49c082a424991	10/30/2020
Restricting Access to age 21 and older	Plan for Restricting Access to Age 21 or Older.pdf	pdf	5fa00c5a57d9d707ee4d709f	11/02/2020
Security plan	Security Plan.pdf	pdf	5fa00c84dfcf9f07cd9438bc	11/02/2020
Prevention of diversion	Prevention of Diversion.pdf	pdf	5fa00c8c08242707d4a76715	11/02/2020
Storage of marijuana	Storage of Marijuana.pdf	pdf	5fa00cbbbd0d8e081433b9c6	11/02/2020
Transportation of marijuana	Transportation of Marijuana.pdf	pdf	5fa00cc275aac308359ab9fa	11/02/2020
Inventory procedures	Inventory Procedures.pdf	pdf	5fa00cc93bf49c082a424f17	11/02/2020
Quality control and testing	Quality Control and Testing.pdf	pdf	5fa00ccfa75869080486ab06	11/02/2020
Dispensing procedures	Dispensing Procedures.pdf	pdf	5fa00cd45b823307b79b5750	11/02/2020
Personnel policies including background checks	Personnel Policies Including Background Checks.pdf	pdf	5fa00cdbdfcf9f07cd9438c0	11/02/2020
Record Keeping procedures	Recordkeeping Procedures.pdf	pdf	5fa00ce808242707d4a76719	11/02/2020
Maintaining of financial records	Maintaining of Financial Records.pdf	pdf	5fa00cf2df85ec07dfb87ae8	11/02/2020
Qualifications and training	Qualifications and Training.pdf	pdf	5fa00cf757d9d707ee4d70a5	11/02/2020
Energy Compliance Plan	Energy Compliance Plan.pdf	pdf	5fa019450daeb60847faad70	11/02/2020



## MARIJUANA RETAILER SPECIFIC REQUIREMENTS

No documents uploaded

No documents uploaded

## ATTESTATIONS

I certify that no additional entities or individuals meeting the requirement set forth in 935 CMR 500.101(1)(b)(1) or 935 CMR 500.101(2)(c)(1) have been omitted by the applicant from any marijuana establishment application(s) for licensure submitted to the Cannabis Control

Commission.: I Agree

I understand that the regulations stated above require an applicant for licensure to list all executives, managers, persons or entities having direct or indirect authority over the management, policies, security operations or cultivation operations of the Marijuana Establishment; close associates and members of the applicant, if any; and a list of all persons or entities contributing 10% or more of the initial capital to operate the Marijuana Establishment including capital that is in the form of land or buildings.: I Agree

I certify that any entities who are required to be listed by the regulations above do not include any omitted individuals, who by themselves, would be required to be listed individually in any marijuana establishment application(s) for licensure submitted to the Cannabis Control Commission.:

I Agree

Notification: I Understand

I certify that any changes in ownership or control, location, or name will be made pursuant to a separate process, as required under 935 CMR 500.104(1), and none of those changes have occurred in this application.: I Agree

I certify that to the best knowledge of any of the individuals listed within this application, there are no background events that have arisen since the issuance of the establishment's final license that would raise suitability issues in accordance with 935 CMR 500.801.: I Agree

I certify that all information contained within this renewal application is complete and true.: I Agree

## ADDITIONAL INFORMATION NOTIFICATION

Notification: I Understand

## COMPLIANCE WITH POSITIVE IMPACT PLAN

### Progress or Success Goal 1

**Description of Progress or Success:** Program: In partnership with Suffolk County Sheriff Steven W. Tompkins, Ascend intends to hire ex-offenders from the Suffolk County House of Corrections that have completed job-training and re-entry programs to work within Ascend's dispensary and who otherwise meet Ascend's criteria for employment. Ascend's goal is to hire six individuals through this program;

Progress: Ascend has developed a partnership with the Suffolk County Sheriff Department ("SCSD") to provide referrals of qualified applicants, with a specific focus on hiring individuals with past drug convictions, that have completed job-training and re-entry programs, are under court supervision, and who otherwise meet Ascend's criteria for employment. This initiative is managed by the Chief Executive Officer, Human Resources Director, and Dispensary Manager. Ascend intends to begin the hiring process within 30 days of the submittal of this application.

### Progress or Success Goal 2

**Description of Progress or Success:** Program: Ascend will contribute 0.5% of its net revenue to WeGrow, Inc. (the "Foundation"), a fund set up by Ascend Wellness Holdings, the parent company of Ascend. It will be independently run, with its own President/CEO, Executive Director and Board. The specific organizations, businesses and individuals who might receive grants or other assistance from the Foundation will be chosen by the Foundation, based upon the purpose, goals and criteria that it, not Ascend Mass, chooses. As an operationally independent charitable organization, the Foundation, through grants and other giving, will support eligible organizations and programs that provide services to:

1. Past or present residents of the geographic "areas of disproportionate impact," which have been defined by the Commission and identified in its Guidance for Identifying Areas of Disproportionate Impact;
2. Commission-designated Economic Empowerment Priority applicants;
3. Commission-designated Social Equity Program participants;
4. Massachusetts residents who have past drug convictions; and
5. Massachusetts residents with parents or spouses who have drug convictions are classified as areas of disproportionate impact.

Progress: Ascend has not yet commenced operations and, as such, cannot yet make a contribution to the WeGrow Foundation. The Foundation has appointed its initial directors and is now independently run.

#### COMPLIANCE WITH DIVERSITY PLAN

##### Diversity Progress or Success 1

**Description of Progress or Success:** Program: Hire a staff in which at least 45 percent of employees identify as women, minorities, LGBTQ+, Veterans, or people with disabilities.

Progress: Ascend has not yet commenced the hiring process for its Marijuana Retailer facility. It anticipates starting the hiring process within 30 days of this submittal. Ascend has updated its Diversity Plan to reflect specific hiring figures for each diverse population outlined above and its plan to recruit such employees.

##### Diversity Progress or Success 2

**Description of Progress or Success:** Program: Provide tools to ensure the success of individuals who identify as diverse within its facility through trainings, on site support, and a Diversity Committee.

Progress: Ascend has not yet commenced the hiring process for its Marijuana Retailer facility. It anticipates starting the hiring process within 30 days of this submittal. Ascend has updated its Diversity Plan to reflect specific retention plans to retain its qualified staff.

#### HOURS OF OPERATION

Monday From: 9:00 AM	Monday To: 8:00 PM
Tuesday From: 9:00 AM	Tuesday To: 8:00 PM
Wednesday From: 9:00 AM	Wednesday To: 8:00 PM
Thursday From: 9:00 AM	Thursday To: 8:00 PM
Friday From: 9:00 AM	Friday To: 8:00 PM
Saturday From: 9:00 AM	Saturday To: 8:00 PM
Sunday From: 9:00 AM	Sunday To: 8:00 PM



### **Plan to Remain Compliant with Local Zoning**

Ascend Mass, LLC (“Ascend”) will remain compliant at all times with the local zoning requirements set forth in the City of Boston’s Zoning Code. In accordance with Article 46 of the Boston Zoning Code, Ascend’s proposed Cannabis Establishment is a conditional use allowed by Zoning Board of Appeal approval in the Bulfinch Triangle General Area.

In compliance with 935 CMR 500.110(3), the property is not located within 500 feet of an existing public or private school providing education to children in kindergarten or grades 1 through 12.

As required by Boston’s Zoning Code, Ascend will obtain conditional approval from the Boston Zoning Board of Appeal and submit long form permits to the City of Boston’s Inspectional Services Department.

Ascend will apply for any other local permits required to operate a Cannabis Establishment at the proposed location, including any that may be promulgated by the Boston Public Health Commission and/or License Commission.

Ascend has already attended several meetings with various municipal officials and boards to discuss Ascend’s plans for a proposed facility and has executed a Host Community Agreement with the City of Boston. Ascend will continue to work cooperatively with various municipal departments, boards, and officials to ensure that Ascend’s facility remains compliant with all local laws, regulations, rules, and codes with respect to design, construction, operation, and security.

Ascend has also retained the law firm Vicente Sederberg LLC to assist with ongoing compliance with local zoning requirements.

## Host Community Agreement Certification Form

The applicant and contracting authority for the host community must complete each section of this form before uploading it to the application. Failure to complete a section will result in the application being deemed incomplete. Instructions to the applicant and/or municipality appear in italics. Please note that submission of information that is “misleading, incorrect, false, or fraudulent” is grounds for denial of an application for a license pursuant to 935 CMR 500.400(1).

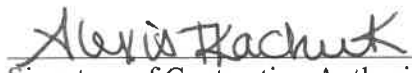
### Applicant

I, Andre J. Cabral, (insert name) certify as an authorized representative of Ascend Mass, LLC (insert name of applicant) that the applicant has executed a host community agreement with City of Boston (insert name of host community) pursuant to G.L.c. 94G § 3(d) on 11/21/18 (insert date).

  
Signature of Authorized Representative of Applicant

### Host Community

I, Alexis Tkachuk, (insert name) certify that I am the contracting authority or have been duly authorized by the contracting authority for the city of Boston (insert name of host community) to certify that the applicant and the City of Boston (insert name of host community) has executed a host community agreement pursuant to G.L.c. 94G § 3(d) on November 21, 2018 (insert date).

  
Signature of Contracting Authority or  
Authorized Representative of Host Community

## Community Outreach Meeting Attestation Form

The applicant must complete each section of this form and initial each page before uploading it to the application. Failure to complete a section will result in the application being deemed incomplete. Instructions to the applicant appear in italics. Please note that submission of information that is “misleading, incorrect, false, or fraudulent” is grounds for denial of an application for a license pursuant to 935 CMR 500.400(1).

I, Andrea Cabral, (*insert name*) attest as an authorized representative of Ascend Mass, LLC (*insert name of applicant*) that the applicant has complied with the requirements of 935 CMR 500 and the guidance for licensed applicants on community outreach, as detailed below.

1. The Community Outreach Meeting was held on September 20, 2018 (*insert date*).
2. A copy of a notice of the time, place, and subject matter of the meeting, including the proposed address of the Marijuana Establishment, was published in a newspaper of general circulation in the city or town on September 12, 2018 (*insert date*), which was at least seven calendar days prior to the meeting. A copy of the newspaper notice is attached as Attachment A (*please clearly label the newspaper notice in the upper right hand corner as Attachment A and upload it as part of this document*).
3. A copy of the meeting notice was also filed on September 10, 2018 (*insert date*) with the city or town clerk, the planning board, the contracting authority for the municipality, and local licensing authority for the adult use of marijuana, if applicable. A copy of the municipal notice is attached as Attachment B (*please clearly label the municipal notice in the upper right-hand corner as Attachment B and upload it as part of this document*).
4. Notice of the time, place and subject matter of the meeting, including the proposed address of the Marijuana Establishment, was mailed on September 12, 2018 (*insert date*), which was at least seven calendar days prior to the community outreach meeting to abutters of the proposed address of the Marijuana Establishment, and residents within 300 feet of the property line of the petitioner as they appear on the most recent applicable tax list, notwithstanding that the land of any such owner is located in another city or town. A copy of one of the notices sent to abutters and parties of interest as described in this section is attached as Attachment C (*please clearly label the municipal notice in the upper right hand corner as Attachment C and upload it as part of this document; please only include a copy of one notice and please black out the name and the address of the addressee*).

5. Information was presented at the community outreach meeting including:
  - a. The type(s) of Marijuana Establishment to be located at the proposed address;
  - b. Information adequate to demonstrate that the location will be maintained securely;
  - c. Steps to be taken by the Marijuana Establishment to prevent diversion to minors;
  - d. A plan by the Marijuana Establishment to positively impact the community; and
  - e. Information adequate to demonstrate that the location will not constitute a nuisance as defined by law.
6. Community members were permitted to ask questions and receive answers from representatives of the Marijuana Establishment.







Received  
SEP 10 2018  
City Council



Received  
SEP 10 2018  
City Council

## **Notice of Public Meeting**

**Notice is hereby given that a Community Outreach Meeting for a Proposed Marijuana Establishment is scheduled for:**

**Date: Thursday, September 20<sup>th</sup>, 2018**

**Time: 6:00PM**

**Location: The West End Museum, 150 Staniford St, Boston 02114**

**The Proposed Marijuana Establishment is anticipated to be located at:**

**268-274 Friend Street, Boston, MA, 02114**

**There will be an opportunity for the public to ask questions.**

If you have any questions about this meeting or have comments about the proposal please contact:

Maria Lanza

Mayor's Office of Neighborhood Services

[Maria.Lanza@boston.gov](mailto:Maria.Lanza@boston.gov)

617-635-4987

*Please note, the city does not represent the owner(s)/developer(s)/attorney(s). The purpose of this meeting is to get community input and listen to the residents' positions on this proposal. This flyer has been dropped off by the proponents per the city's request*





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DLR 2018 SEP 10 PM12:46



BRA

## **Notice of Public Meeting**

'18 SEP 10 PM1:18:25

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9/10/18  
+ MARIA LANZA  
Maria Lanza

## **Notice of Public Meeting**

**Notice is hereby given that a Community Outreach Meeting for a Proposed Marijuana Establishment is scheduled for:**

**Date: Thursday, September 20<sup>th</sup>, 2018**

**Time: 6:00PM**

**Location: The West End Museum, 150 Staniford St, Boston 02114**

**The Proposed Marijuana Establishment is anticipated to be located at:**

**268-274 Friend Street, Boston, MA, 02114**

**There will be an opportunity for the public to ask questions.**

If you have any questions about this meeting or have comments about the proposal please contact:

Maria Lanza

Mayor's Office of Neighborhood Services

[Maria.Lanza@boston.gov](mailto:Maria.Lanza@boston.gov)

617-635-4987

*Please note, the city does not represent the owner(s)/developer(s)/attorney(s). The purpose of this meeting is to get community input and listen to the residents' positions on this proposal. This flyer has been dropped off by the proponents per the city's request*

**Subject:** Re: Meeting Notice - Friend Street  
**Date:** Monday, September 10, 2018 at 9:17:06 AM Eastern Daylight Time  
**From:** Rebecca Rutenberg  
**To:** Kellie Donovan  
**CC:** Public Notice, Frank Perullo

Thank you!

On Mon, Sep 10, 2018 at 9:16 AM, Kellie Donovan <[kellie.donovan@boston.gov](mailto:kellie.donovan@boston.gov)> wrote:  
Hi Becca,

The following notice is posted:

<https://www.boston.gov/public-notices/49331>

Thank you  
Kellie

On Mon, Sep 10, 2018 at 8:38 AM, Becca Rutenberg <[rebecca@vicesederberg.com](mailto:rebecca@vicesederberg.com)> wrote:  
Hello,

Please see the attached PDF meeting notice. Can you please send me a copy verifying the stamped time in?

Thank you!

Becca

--

---

**Rebecca Rutenberg**  
*Director of Strategic Affairs - Massachusetts*

**Vicente Sederberg LLC**  
[2](#)  
[Seaport Ln., 11th Floor](#)  
[Boston,](#)  
[MA 02210](#)  
Cell: 610-675-5958  
[Rebecca@VicenteSederberg.com](mailto:Rebecca@VicenteSederberg.com)  
[VicenteSederberg.com](http://VicenteSederberg.com)

[Confidentiality](#)  
[Notice](#)

*Rebecca Rutenberg is not a licensed attorney and nothing herein  
should be construed as legal advice.*

--

Kellie Donovan  
Administrative Assistant  
City Clerks Department  
617-635-2691  
[kellie.donovan@boston.gov](mailto:kellie.donovan@boston.gov)

--

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**Rebecca Rutenberg**

*Director of Strategic Affairs - Massachusetts*

**Vicente Sederberg LLC**

2 Seaport Ln., 11th Floor

Boston, MA 02210

Cell: 610-675-5958

[Rebecca@VicenteSederberg.com](mailto:Rebecca@VicenteSederberg.com)

[VicenteSederberg.com](http://VicenteSederberg.com)

[Confidentiality](#)

[Notice](#)

*Rebecca Rutenberg is not a licensed attorney and nothing herein  
should be construed as legal advice.*



# NEIGHBORHOOD SERVICES COMMUNITY OUTREACH MEETING

September 20, 2018



6:00PM



THE WEST END MUSEUM  
150 STANIFORD STREET  
BOSTON, MA 02114



[MARIA.LANZA@BOSTON.GOV](mailto:MARIA.LANZA@BOSTON.GOV)  
([MAILTO:MARIA.LANZA@BOSTON.GOV](mailto:MARIA.LANZA@BOSTON.GOV))



[617-635-4987](tel:617-635-4987) ([TEL:617-635-4987](tel:617-635-4987))

Contact: MARIA LANZA

Neighborhoods: WEST END

Posted: 09/10/2018 - 9:15AM

## RESOURCES

[OFFICIAL FILED POSTING  
\(HTTPS://WWW.BOSTON.GOV/SITES/DEFAL  
FILE-09-2018/POSTING\\_FILES\\_372.PDF\)](https://www.boston.gov/sites/default/files/09-2018/POSTING_FILES_372.PDF)

*The meeting will discuss a proposed  
marijuana establishment on September 20  
at 6 p.m.*

## DISCUSSION TOPICS



**The Proposed Marijuana Establishment is anticipated to be**

**located at: 268-274 Friend Street, Boston, MA, 02114**

[BOS:311 - REPORT AN ISSUE \(HTTP://WWW.CITYOFBOSTON.GOV/311/\)](http://www.cityofboston.gov/311/)

[PRIVACY POLICY \(/DEPARTMENTS/INNOVATION-AND-TECHNOLOGY/PRIVACY-AND-SECURITY-STATEMENT\)](#)

[CONTACT US \(HTTPS://WWW.BOSTON.GOV/DEPARTMENTS/MAYORS-OFFICE/CONTACT-BOSTON-CITY-HALL\)](https://www.boston.gov/departments/mayors-office/contact-boston-city-hall)

[ALERTS AND NOTIFICATIONS \(/DEPARTMENTS/DIGITAL-TEAM/CITY-BOSTON-ALERTS-AND-NOTIFICATIONS\)](#)

[PUBLIC RECORDS REQUESTS \(HTTPS://WWW.BOSTON.GOV/DEPARTMENTS/PUBLIC-RECORDS\)](https://www.boston.gov/departments/public-records)





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Mayor's Office of Neighborhood Services

[Maria.Lanza@boston.gov](mailto:Maria.Lanza@boston.gov)

617-635-4987

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7018 0680 0000 2516 3382

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**CERTIFIED MAIL® RECEIPT**  
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**BETHESDA, MD 20814**

**OFFICIAL USE**

Certified Mail Fee	\$3.45
Extra Services & Fees (check box, add fee as appropriate)	\$0.00
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00
<input type="checkbox"/> Return Receipt (electronic)	\$0.00
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00
<input type="checkbox"/> Adult Signature Required	\$0.00
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00
Postage	\$0.50

Total \$ [Redacted]

Postmark Here  
SEP 12 2018  
HANOVER STATION  
BETHESDA, MD 20814

PS Form 3800, April 2015 PSN 7534-02-000-9047 See Reverse for Instructions

7018 0680 0000 2516 3306

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**NEEDHAM, MA 02135**

**OFFICIAL USE**

Certified Mail Fee	\$3.45
Extra Services & Fees (check box, add fee as appropriate)	\$0.00
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00
<input type="checkbox"/> Return Receipt (electronic)	\$0.00
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00
<input type="checkbox"/> Adult Signature Required	\$0.00
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00
Postage	\$0.50

Total \$ [Redacted]

Postmark Here  
SEP 12 2018  
HANOVER STATION  
NEEDHAM, MA 02135

PS Form 3800, April 2015 PSN 7534-02-000-9047 See Reverse for Instructions

7018 0680 0000 2516 3320

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**AUBURNDALE, MA 02466**

**OFFICIAL USE**

Certified Mail Fee	\$3.45
Extra Services & Fees (check box, add fee as appropriate)	\$0.00
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00
<input type="checkbox"/> Return Receipt (electronic)	\$0.00
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00
<input type="checkbox"/> Adult Signature Required	\$0.00
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00
Postage	\$0.50

Total P [Redacted]

Sent To [Redacted]

Street [Redacted]

City, St [Redacted]

Postmark Here  
SEP 12 2018  
HANOVER STATION  
AUBURNDALE, MA 02466

PS Form 3800, April 2015 PSN 7534-02-000-9047 See Reverse for Instructions

7018 0680 0000 2516 3375

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*Domestic Mail Only*

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**BOSTON, MA 02108**

**OFFICIAL USE**

Certified Mail Fee	\$3.45
Extra Services & Fees (check box, add fee as appropriate)	\$0.00
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00
<input type="checkbox"/> Return Receipt (electronic)	\$0.00
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00
<input type="checkbox"/> Adult Signature Required	\$0.00
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00
Postage	\$0.50

Total \$ [Redacted]

Postmark Here  
SEP 12 2018  
HANOVER STATION  
BOSTON, MA 02108

PS Form 3800, April 2015 PSN 7534-02-000-9047 See Reverse for Instructions

7018 0680 0000 2516 3290

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For delivery information, visit our website at [www.usps.com](http://www.usps.com)®.

**SUNNYVALE, CA 94086**

**OFFICIAL USE**

Certified Mail Fee	\$3.45
Extra Services & Fees (check box, add fee as appropriate)	\$0.00
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00
<input type="checkbox"/> Return Receipt (electronic)	\$0.00
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00
<input type="checkbox"/> Adult Signature Required	\$0.00
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00
Postage	\$0.50

Total \$ [Redacted]

Postmark Here  
SEP 12 2018  
HANOVER STATION  
SUNNYVALE, CA 94086

PS Form 3800, April 2015 PSN 7534-02-000-9047 See Reverse for Instructions

7018 0680 0000 2516 3313

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For delivery information, visit our website at [www.usps.com](http://www.usps.com)®.

**WELLESLEY, MA 02482**

**OFFICIAL USE**

Certified Mail Fee	\$3.45
Extra Services & Fees (check box, add fee as appropriate)	\$0.00
<input type="checkbox"/> Return Receipt (hardcopy)	\$0.00
<input type="checkbox"/> Return Receipt (electronic)	\$0.00
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00
<input type="checkbox"/> Adult Signature Required	\$0.00
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00
Postage	\$0.50

Total \$ [Redacted]

Postmark Here  
SEP 12 2018  
HANOVER STATION  
WELLESLEY, MA 02482

PS Form 3800, April 2015 PSN 7534-02-000-9047 See Reverse for Instructions



**Subject:** Cannabis Control Commission requirement re: cost detail for City of Boston  
**Date:** Wednesday, October 14, 2020 at 8:51:16 AM Eastern Daylight Time  
**From:** Andrea Cabral  
**To:** lesley.hawkins@boston.gov  
**Attachments:** Ascend - Boston Request re- Host Community Costs copy.docx, ATT00001.htm

Good morning Ms. Hawkins.

I hope you are well. The CCC recently added a requirement that ME operators contact the cities and towns in which they operate to request information relative to costs the municipality has incurred related to the ME's operation.

Attached please find Ascend's letter in compliance with that requirement. Please do not hesitate to call or email if you have any questions.

**CAUTION:** This email is from an EXTERNAL contact. Please do not open attachments, or click on links from unknown or suspicious senders.



October 13, 2020

Lesley Hawkins  
Executive Secretary  
Boston Cannabis Board  
City of Boston  
1 City Hall Square  
Boston, MA 02201

Re: Request for Records of Costs Related to Ascend Mass, LLC

Dear Ms. Hawkins:

Please be advised that as a requirement of Ascend Mass, LLC's ("Ascend") license renewal for its Marijuana Establishment in the City of Boston, the Cannabis Control Commission (the "Commission") requires Ascend to submit: (1) documentation that it requested from its Host Community the records of any cost to the City, whether anticipated or actual, resulting from the licensee's operation within its borders, and (2) any response received from the Host Community in connection with such request, and if no response is received, an attestation to that effect.

Accordingly, please accept this correspondence as Ascend's formal request to the City to produce the records of any cost to the City, whether anticipated or actual, resulting from Ascend's operation within the City. Please note that a copy of this correspondence, along with any response received from the City, or barring receipt of any response, an attestation to that effect, will be submitted by Ascend to the Commission. As the City is aware, in accordance with M.G.L. c. 94G, § 3(d), any cost to the City imposed by the operation of a Marijuana Establishment shall be documented and considered a public record as defined by M.G.L. c. 4, § 7, cl. 26.

If we can provide additional information, please do not hesitate to ask.

Sincerely,

A handwritten signature in blue ink, appearing to read "Andrea Cabral", written over a horizontal line.

Andrea Cabral  
Chief Executive Officer  
[acabral@awholdings.com](mailto:acabral@awholdings.com)  
(857) 303-6140

August 1, 2019

Cannabis Control Commission  
Commonwealth of Massachusetts  
101 Federal Street, 13<sup>th</sup> Floor  
Boston, MA 02110

To Whom It May Concern:

I write in my capacity as the CEO of Ascend Mass, LLC and the founder of the WeGrow Foundation, which is in the process of being set up as an operationally independent charitable organization.

The consequences of disproportionate impact are intergenerational. In particular, the challenges faced by children of incarcerated parents and children of parents who experience chronic CORI- related unemployment and other CORI-related economic consequences are wide-ranging and well documented. As an operationally independent charitable organization, the WeGrow Foundation, through grants and other giving, will help support eligible organizations and programs in Boston and other areas of disproportionate impact that provide services to this and other affected populations.

The WeGrow Foundation will accept any funds donated to it from Ascend Mass, LLC.

Please do not hesitate to contact me if we can provide any additional information.

Sincerely,

A handwritten signature in black ink, appearing to read 'Andrea J. Cabral', written over a horizontal line.

Andrea J. Cabral  
Founder  
WeGrow Foundation



## **Plan for Positive Impact on Areas of Disproportionate Impact**

### **Overview**

Ascend Mass, LLC (“Ascend”) is dedicated to serving and supporting areas of disproportionate impact, which the Cannabis Control Commission has identified as the following:

1. Past or present residents of the geographic “areas of disproportionate impact,” which have been defined by the Commission and identified in its Guidance for Identifying Areas of Disproportionate Impact;
2. Commission-designated Economic Empowerment Priority applicants;
3. Commission-designated Social Equity Program participants;
4. Massachusetts residents who have past drug convictions; and
5. Massachusetts residents with parents or spouses who have drug convictions are classified as areas of disproportionate impact.

To support such populations, Ascend has created the following Plan to Positively Impact Areas of Disproportionate Impact (the “Plan”) and has identified and created numerous goals and priorities.

### **Goals**

Ascend seeks to:

1. Reduce barriers to entry in the commercial adult-use cannabis industry; and
2. Provide business assets (time, organization skills, finances) towards endeavors that will have a positive impact towards the promotion of sustainable, socially, and economically reparative practices in the cannabis industry in Massachusetts.

### **Programs**

Our commitment is an essential part of the company’s ethos. Specifically, Ascend will:

- 1) In partnership with Suffolk County Sheriff Steven W. Tompkins, Ascend intends to hire ex-offenders from the Suffolk County House of Corrections that have completed job-training and re-entry programs to work within Ascend’s dispensary and who otherwise meet Ascend’s criteria for employment. **As outlined below, Ascend’s goal is to hire six individuals through this program;** and
- 2) Establish a independent charitable foundation in partnership with Ascend Wellness Holdings, LLC.



These initiatives are further outlined in the plan below.

### **Re-Entry Programs**

Ascend will develop a partnership with the Suffolk County Sheriff Department (“SCSD”) to provide referrals of qualified applicants, with a specific focus on hiring individuals with past drug convictions, that have completed job-training and re-entry programs, are under court supervision, and who otherwise meet Ascend’s criteria for employment. This initiative will be managed by the Chief Executive Officer, Human Resources Director, and Dispensary Manager.

Ascend will initially measure its progress through the successful development of a partnership with SCSD. Based on the specifics of that partnership, **Ascend’s goal is to hire six (6) individuals from this partnership.** All employees will receive significant training to reduce barriers to entry to the cannabis industry.

If Ascend does not meet its goals, it must exceed its above-described hiring goals the following year by the number it missed the year before.

### **The WeGrow Foundation**

Ascend will contribute 0.5% of its net revenue to the WeGrow Foundation (the “Foundation”), a fund set up by Ascend Wellness Holdings, the parent company of Ascend. It will be independently run, with its own President/CEO, Executive Director and Board. The specific organizations, businesses and individuals who might receive grants or other assistance from the Foundation will be chosen by the Foundation, based upon the purpose, goals and criteria that it, not Ascend Mass, chooses. As an operationally independent charitable organization, the Foundation, through grants and other giving, will support eligible organizations and programs that provide services to:

1. Past or present residents of the geographic “areas of disproportionate impact,” which have been defined by the Commission and identified in its Guidance for Identifying Areas of Disproportionate Impact;
2. Commission-designated Economic Empowerment Priority applicants;
3. Commission-designated Social Equity Program participants;
4. Massachusetts residents who have past drug convictions; and
5. Massachusetts residents with parents or spouses who have drug convictions are classified as areas of disproportionate impact.

The Foundation will have a board comprised of independent directors with no affiliation or financial interest in Ascend or Ascend Wellness Holdings. Ms. Cabral is serving on the board in an interim capacity until the final board is selected and installed, at which time she will resign.

### **Plan Administration**

The Community Engagement Officer will administer Ascend’s Plan to Positively Impact Areas of Disproportionate Impact (“Plan”). The Community Engagement Officer will be responsible developing specific initiatives, creating partnerships and achieving measurable outcomes to



ensure that Ascend meets the Plan's goals. Ascend will audit the plan annually upon license renewal and will disclose and track measurement metrics. Metrics tracked will include the following:

1. Number of employees hired as part of Ascend's partnership with SCSD. The applicant will count the number of employees hired as part of this partnership and compare to its goal number of six;
2. Funds raised by the WeGrow foundation; and
3. Measures undertaken by the WeGrow Foundation that positively impact areas of disproportionate impact. The applicant will outline a list of all of the philanthropic activities that the WeGrow Foundation has undertaken and prepare documentation outlining how they meet the specific goals of the Cannabis Control Commission.

#### Disclosures

Ascend will adhere to the requirements set forth in 935 CMR 500.105(4) which provides the permitted and prohibited advertising, branding, marketing, and sponsorship practices of every Marijuana Establishment.

Any actions taken, or programs instituted, by Ascend will not violate the Commission's regulations with respect to limitations on ownership or control or other applicable state laws.

As identified above, Ascend will donate to the Foundation and acknowledges that the Foundation has been contacted and will receive the donation described herein.









STEVEN W. TOMPKINS  
SHERIFF

# Suffolk County Sheriff's Department

Jail  
200 Nashua Street  
Boston, MA 02114  
(617) 635-1100

House of Correction  
20 Bradston Street  
Boston, MA 02118  
(617) 635-1000



September 5, 2019

Cannabis Control Commission  
101 Federal Street  
13th Floor  
Boston, MA 02110

To Whom It May Concern:

This letter confirms that the Suffolk County Sheriff's Department has agreed to partner with Ascend Mass, LLC to refer and help screen appropriate candidates for employment in their retail stores. The candidates will be graduates of our Common Ground Institute (CGI) re-entry program. As part of the CGI program, the Sheriff's Department trains and prepares candidates for employment and regularly works with employers who are willing to hire them.

Please do not hesitate to contact me if you have any questions.

Sincerely,

Steven W. Tompkins  
Sheriff



**The Commonwealth of Massachusetts**  
**William Francis Galvin**

Minimum Fee: \$500.00

Secretary of the Commonwealth, Corporations Division  
 One Ashburton Place, 17th floor  
 Boston, MA 02108-1512  
 Telephone: (617) 727-9640

**Certificate of Organization**

(General Laws, Chapter )

**Identification Number:** 001325437

**1. The exact name of the limited liability company is:** ASCEND MASS, LLC

**2a. Location of its principal office:**

No. and Street: 16 BROOK ST  
 City or Town: SOUTH NATICK State: MA Zip: 01760 Country: USA

**2b. Street address of the office in the Commonwealth at which the records will be maintained:**

No. and Street: 16 BROOK ST  
 City or Town: SOUTH NATICK State: MA Zip: 01760 Country: USA

**3. The general character of business, and if the limited liability company is organized to render professional service, the service to be rendered:**

RETAIL, DEVELOPMENT AND ALL OTHER ACTIVITIES ALLOWED BY LAW.

**4. The latest date of dissolution, if specified:**

**5. Name and address of the Resident Agent:**

Name: ABNER KURTIN  
 No. and Street: 16 BROOK ST  
 City or Town: SOUTH NATICK State: MA Zip: 01760 Country: USA

**I, ABNER KURTIN resident agent of the above limited liability company, consent to my appointment as the resident agent of the above limited liability company pursuant to G. L. Chapter 156C Section 12.**

**6. The name and business address of each manager, if any:**

Title	Individual Name First, Middle, Last, Suffix	Address (no PO Box) Address, City or Town, State, Zip Code
MANAGER	ABNER KURTIN	16 BROOK ST SOUTH NATICK, MA 01760 USA
MANAGER	JIM MULLANEY	16 BROOK ST SOUTH NATICK, MA 01760 USA

**7. The name and business address of the person(s) in addition to the manager(s), authorized to execute documents to be filed with the Corporations Division, and at least one person shall be named if there are no managers.**

Title	Individual Name First, Middle, Last, Suffix	Address (no PO Box) Address, City or Town, State, Zip Code
-------	------------------------------------------------	---------------------------------------------------------------

**8. The name and business address of the person(s) authorized to execute, acknowledge, deliver and record any recordable instrument purporting to affect an interest in real property:**

<b>Title</b>	<b>Individual Name</b> First, Middle, Last, Suffix	<b>Address</b> (no PO Box) Address, City or Town, State, Zip Code
REAL PROPERTY	ABNER KURTIN	16 BROOK ST SOUTH NATICK, MA 01760 USA
REAL PROPERTY	JIM MULLANEY	16 BROOK ST SOUTH NATICK, MA 01760 USA

**9. Additional matters:**

**SIGNED UNDER THE PENALTIES OF PERJURY, this 1 Day of May, 2018,**

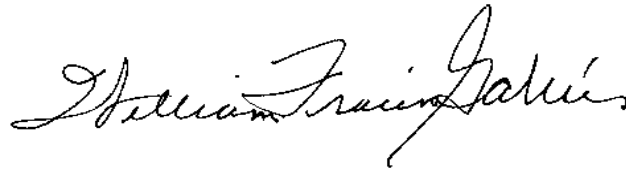
**/S/ DANIEL A. DIPIETRO**

*(The certificate must be signed by the person forming the LLC.)*

THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are deemed to have been filed with me on:

May 01, 2018 08:57 AM

A handwritten signature in black ink, reading "William Francis Galvin". The signature is written in a cursive style with a large, stylized 'G' at the end.

WILLIAM FRANCIS GALVIN

*Secretary of the Commonwealth*



Commonwealth of Massachusetts  
Department of Revenue  
Christopher C. Harding, Commissioner

mass.gov/dor

Letter ID: L1156295808  
Notice Date: July 17, 2018  
Case ID: 0-000-448-741



## CERTIFICATE OF GOOD STANDING/TAX COMPLIANCE REQUEST STATUS



BECCA RUTENBERG  
ASCEND MASS LLC  
C/O NOVUS GROUP 137 LEWIS WHARF  
BOSTON MA 02110-3926

### *Why did I receive this notice?*

We received your request for a Certificate of Good Standing and/or Tax Compliance for ASCEND MASS LLC. As of the date of this notice, the Commissioner of Revenue is unable to certify whether you are in compliance with your tax obligations under Chapter 62C of the Massachusetts General Laws.

According to our records, you're not registered with the Department of Revenue. As a result, we don't know if you have any outstanding liabilities. We're also unable to determine if you're legally required to file and pay taxes in Massachusetts.

### *What if I have questions?*

If you have questions, call us at (617) 887-6367 or toll-free in Massachusetts at (800) 392-6089, Monday through Friday, 8:30 a.m. to 4:30 p.m.

### *Visit us online!*

Visit [mass.gov/dor](http://mass.gov/dor) to learn more about Massachusetts tax laws and DOR policies and procedures, including your Taxpayer Bill of Rights, and MassTaxConnect for easy access to your account:

- Review or update your account
- Contact us using e-message
- Sign up for e-billing to save paper
- Make payments or set up autopay

Use the confirmation code below to print another copy of this letter or to review your submission.  
Confirmation Code: 7c2wh7

Edward W. Coyle, Jr., Chief  
Collections Bureau



William Francis Galvin  
Secretary of the  
Commonwealth

*The Commonwealth of Massachusetts*  
*Secretary of the Commonwealth*  
*State House, Boston, Massachusetts 02133*

November 23, 2018

TO WHOM IT MAY CONCERN:

I hereby certify that a certificate of organization of a Limited Liability Company was filed in this office by

**ASCEND MASS, LLC**

in accordance with the provisions of Massachusetts General Laws Chapter 156C on **May 1, 2018.**

I further certify that said Limited Liability Company has filed all annual reports due and paid all fees with respect to such reports; that said Limited Liability Company has not filed a certificate of cancellation or withdrawal; and that said Limited Liability Company is in good standing with this office.

I also certify that the names of all managers listed in the most recent filing are: **ABNER KURTIN**

I further certify, the names of all persons authorized to execute documents filed with this office and listed in the most recent filing are: **ABNER KURTIN**

The names of all persons authorized to act with respect to real property listed in the most recent filing are: **ABNER KURTIN**

In testimony of which,

I have hereunto affixed the

Great Seal of the Commonwealth

on the date first above written.

*William Francis Galvin*

Secretary of the Commonwealth





**William Francis Galvin**  
Secretary of the Commonwealth of Massachusetts



# Corporations Division

## Business Entity Summary

**ID Number: 001325437**

[Request certificate](#)

[New search](#)

**Summary for: ASCEND MASS, LLC**

**The exact name of the Domestic Limited Liability Company (LLC):** ASCEND MASS, LLC

**Entity type:** Domestic Limited Liability Company (LLC)

**Identification Number:** 001325437

**Date of Organization in Massachusetts:**  
05-01-2018

**Last date certain:**

**The location or address where the records are maintained** (A PO box is not a valid location or address):

Address: 125 CAMBRIDGE PARK DRIVE

City or town, State, Zip code, CAMBRIDGE, MA 02140 USA  
Country:

**The name and address of the Resident Agent:**

Name: FRANK PERULLO

Address: 125 CAMBRIDGE PARK DRIVE

City or town, State, Zip code, CAMBRIDGE, MA 02140 USA  
Country:

**The name and business address of each Manager:**

Title	Individual name	Address
MANAGER	FRANK PERULLO	125 CAMBRIDGE PARK DRIVE CAMBRIDGE, MA 02140 USA

**In addition to the manager(s), the name and business address of the person(s) authorized to execute documents to be filed with the Corporations Division:**

Title	Individual name	Address

**The name and business address of the person(s) authorized to execute, acknowledge, deliver, and record any recordable instrument purporting to affect an interest in real property:**

Title	Individual name	Address
REAL PROPERTY	FRANK PERULLO	125 CAMBRIDGEPARK DRIVE CAMBRIDGE, MA 02140 USA

☐ **Consent** ☐ **Confidential Data** ☐ **Merger Allowed** ☐ **Manufacturing**

**View filings for this business entity:**

**ALL FILINGS**

Annual Report  
Annual Report - Professional  
Articles of Entity Conversion  
Certificate of Amendment

[View filings](#)

**Comments or notes associated with this business entity:**

[New search](#)



**ASCEND MASS, LLC**  
**OPERATING AGREEMENT**

This Operating Agreement (this “**Agreement**”) of **ASCEND MASS, LLC**, a Massachusetts limited liability company (the “**Company**”), is dated as March 6, 2019, and is entered into and adopted on such date by Ascend Mass, Inc., a Delaware corporation (the “**Member**”), with an address of 137 Lewis Wharf, Boston, MA 02110, and the Company.

1.     **Formation.** The Company was formed as a limited liability company under the Massachusetts Limited Liability Company Act, M.G.L. Chapter 156C, Sections 1, et seq. (as amended from time to time, the “**Act**”), by the filing on May 1, 2018 of a Certificate of Organization with the Secretary of the Commonwealth of Massachusetts (the “**Secretary of State**”).

2.     **Name, Address, Resident Agent.** The name of the Company is “Ascend Mass, LLC.” The initial address of the Company’s principal office in the Commonwealth of Massachusetts is 137 Lewis Wharf, Boston, MA 02110. The name of the Company’s registered agent at such address is Frank Perullo.

3.     **Term.** The Company’s existence shall have commenced as of the filing of the Certificate of Organization described above and is perpetual.

4.     **Purpose and Powers.** The general character, power, and purpose of the Company is to (i) seek licensure for and operate as a Medical Marijuana Treatment Center or a Medical Use Marijuana Licensee, as those terms are defined in Chapter 369 of the Acts of 2012 and M.G.L. c. 94I, respectively, as the case may be (ii) seek licensure for and operate as a Marijuana Establishment as that term is defined in M.G.L. c. 94G, and (ii) execute and deliver any documents to effect the foregoing as may be necessary, convenient, desirable or incidental thereto. The Company shall have the authority to engage in any lawful act or activity for which limited liability companies may be organized under the Act.

5.     **Member.** The Member is the owner of 100% of the capital of the Company, and is entitled to 100% of the profits of the Company.

6.     **Management by Manager.**

(a)     **Powers.** The Company shall be managed by the Manager. The Manager, acting alone without the consent of the Member, shall have the power and authority to (a) exercise all powers and privileges granted by the Act or any other law or this Agreement, together with any powers incidental thereto, so far as such powers are necessary or convenient to the conduct, promotion or attainment of the business, trade, or purposes or activities of the Company, and (b) take any other action not prohibited under the Act or other applicable law. The Manager, acting alone without the consent of the Member, shall have the full power and authority to authorize, approve, or undertake any action on behalf of the Company and to bind the Company. The initial Manager shall be Ascend Mass, Inc., a Delaware corporation.

(b)     **Filings and Recordings.** The Manager shall promptly make, or arrange to make, such filings as the Manager believes necessary or as required by applicable law to give effect to the provisions of this Agreement and to cause the Company to be treated as a limited

liability company under the laws of the Commonwealth of Massachusetts. The Manager is authorized to execute any documents to be filed with the Secretary of State or any recordable instruments affecting an interest in real property.

(c) Limited Liability. The Manager shall not have any duties (including fiduciary duties) and shall not be liable to the Company or the Member for any loss or damage sustained by the Company or the Member except for liability for loss or damage resulting from intentional misconduct or knowing violation of law or transaction for which the Manager received a personal benefit in violation or breach of the provisions of this Agreement. The Manager shall be entitled to rely on information, opinions, reports, or statements, including, but not limited to, financial statements or other financial data prepared by: (i) the Member or officer or employee, if any, of the Company whom the Manager reasonably believes to be reliable and competent in the matter presented; or (ii) legal counsel, public accountants or other persons as to matters the Manager reasonably believes are within such counsel's, accountant's or persons professional or expert competence.

(d) Reliance by Third Parties. Any person or entity dealing with the Company may rely on a certificate or document signed by the Manager as to: (a) the identity of the Manager; (b) the existence or non-existence of any fact or facts which constitutes a condition precedent to acts by the Manager or are in any other manner germane to the affairs of the Company; (c) the persons who or entities which are authorized to execute and deliver any instrument or document of or on behalf of the Company; or (d) any act or failure to act by the Company or as to any other matter whatsoever involving the Company or the Manager.

(e) Officers. The Manager may appoint individuals as officers of the Company (the "**Officers**") as it deems necessary or desirable to carry on the business of the Company and the Manager may delegate to such Officers such power and authority as the Manager deems advisable. Any individual may hold two or more offices of the Company. Each Officer shall hold office until his successor is designated by the Manager or until his earlier death, resignation or removal. Any Officer may resign at any time upon written notice to the Manager. Any Officer may be removed by the Manager with or without cause at any time. A vacancy in any office occurring because of death, resignation, removal or otherwise, may, but need not, be filled by the Manager.

7. **Liabilities of the Member and Manager.** The debts, obligations, and liabilities of the Company, whether arising in contract, tort or otherwise, shall be solely the debts, obligations, and liabilities of the Company, and neither the Member nor the Manager shall be obligated personally for any such debt, obligation, or liability solely by reason of being a member or manager of the Company.

8. **Indemnification of Member and Manager.** The Company shall indemnify and hold harmless the Member and Manager from and against any and all claims and demands whatsoever, including, without limitation, to the extent the Member, Manager, or, with the written consent of the Manager, any other person has undertaken or assumed personal liability to permit the Company to carry out its purposes.

9. **Miscellaneous.**

(a) [reserved].

(b) Amendment. This is the entire agreement of the Company by the undersigned and may be amended by the Member and Manager only in writing.

(c) Governing Law. This Agreement and the rights and obligations of the parties hereunder shall be governed and interpreted, construed, and enforced in accordance with the laws of the Commonwealth of Massachusetts.

(d) Separability of Provisions. Each provision of this Agreement shall be construed separate and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing law or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.


(e) Entire Agreement. This Agreement and the documents referred to herein set forth all (and is intended by all parties hereto to be an integration of all) of the representations, promises, agreements, and understandings among the parties hereto concerning the Company, the Company business and the property of the Company, and there are no representations, promises, agreements, and understandings, oral or written, express or implied, among them other than as set forth or incorporated herein or therein. In all respects, the business and affairs of the Company shall be governed by this Agreement and the Act.

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IN WITNESS WHEREOF, the undersigned has executed this Agreement as of March 6, 2019.

**MEMBER:**

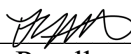
ASCEND MASS, INC.,  
a Delaware corporation

By:   
\_\_\_\_\_  
Frank Perullo  
its President

**COMPANY:**

By its Manager

ASCEND MASS, INC.,  
a Delaware corporation

By:   
\_\_\_\_\_  
Frank Perullo  
its President

[Signature Page to Ascend Mass, LLC Operating Agreement]

# VICENTE SEDERBERG

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BOSTON | DENVER | JACKSONVILLE | LOS ANGELES

2 SEAPORT LANE, 11<sup>TH</sup> FLOOR

BOSTON, MA 02210

TEL: 617.934.2121

LLP

August 5, 2019

Cannabis Control Commission  
101 Federal Street, 13<sup>th</sup> Floor  
Boston, MA 02110

**Re: Ascend Mass, LLC – Request for Information**

To Whom It May Concern:

Please accept this letter on behalf of Ascend Mass, LLC (“Ascend”) and in response to the Cannabis Control Commission’s (the “Commission”) request for further information regarding the affiliation between the applicant entity, Mr. James Mullaney, and Mr. Abner Kurtin.

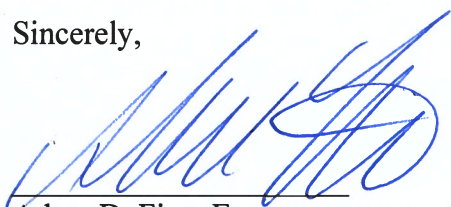
Mr. Mullaney and Mr. Kurtin appear on Ascend’s Articles of Organization. In subsequent filings, which were previously submitted to the Commission in the Management and Operations Profile, Mr. Francis Perullo was disclosed as the Manager of Ascend.

Please be advised that Mr. James Mullaney is no longer affiliated with Ascend or any affiliated companies and, as such, does not maintain direct or indirect control over Ascend. Mr. Mullaney terminated his affiliation with Ascend shortly after the entity was formed, and as such, was never disclosed on Ascend’s adult use license application.

Please be advised that Mr. Kurtin is no longer affiliated with the operations of Ascend. However, Mr. Kurtin is affiliated with Ascend Wellness Holdings, LLC which is a parent company of Ascend.

Thank you for your attention to this matter.

Sincerely,



Adam D. Fine, Esq.

ADF/rr



### **Plan for Obtaining Liability Insurance**

Ascend Mass, LLC (“Ascend”) plans to contract with Eastern Insurance to maintain general liability insurance coverage for no less than \$1,000,000 per occurrence and \$2,000,000 in aggregate annually and product liability coverage for no less than \$1,000,000 per occurrence & \$2,000,000 in aggregate annually. The policy deductible will be no higher than \$5,000 per occurrence. Ascend will consider additional coverage based on availability & cost-benefit analysis. If adequate coverage is unavailable at a reasonable rate, Ascend will place in escrow at least \$250,000 to be expended for liabilities coverage. Any withdrawal from such escrow will be replenished within 10 business days. Ascend will keep reports documenting compliance with 935 CMR 500.105(10).



**Ascend Mass, LLC**

**Business Plan**

**December 4, 2018**

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## **1. EXECUTIVE SUMMARY**

### **1.1 Mission Statement and Message from the CEO**

Ascend Mass, LLC (“Ascend”) is a medical and adult-use cannabis company that holds itself to a higher standard. As pioneers in an emerging industry in Massachusetts, we believe it is our duty to set an example as to how business should be conducted in the Commonwealth.

Ascend’s executive management team members are life-long or long-time local residents who care deeply about maintaining the community fabric that makes Boston special. Ascend is led by lifelong public servants with a deep-rooted commitment to social justice, community enrichment, and regulatory development and implementation.

We seek to lead through excellence in operational protocol, security, compliance, and education

### **1.2 Our Values**

- We care about our customers’ unique, individual needs.
- We provide an approachable and trusted cannabis experience.
- We deliver unrivaled quality, consistency and meticulously curated products.
- We simplify the customer experience with easy to understand effect-based categorization.
- We are a trusted partner in the community as a safe secure neighbor looking to make a positive impact.

### **1.3 License Type**

Ascend is applying for a Certificate of Registration from the Massachusetts Cannabis Control Commission (the “**Commission**”) to operate a Marijuana Establishment (“ME”) Retailer license in Boston, Massachusetts. Ascend is also applying for a Certificate of Registration from the Department of Public Health to operate a vertically-integrated Registered Marijuana Dispensary (“**RMD**”).

### **1.4 Product**

Ascend will sell a variety of product offerings that will be fully compliant with the guidelines and regulations set out by the Cannabis Control Commission.

Products that Ascend intends to offer include, but will not be limited to:

1. Sativa, indica, and hybrid cannabis flower
2. Pre-dosed oil vaporizers
3. Sublingual tablets
4. Topical salves, creams, and lotions
5. Concentrates
6. Food and beverages
7. Tinctures
8. Sprays
9. Patches

## 10. Capsules

### 1.5 Customers

Ascend's target customers include adults 21 years of age and older. Ascend anticipates that most of its customers will live or work in the Greater Boston community.

### 1.6 What Drives Us

Ascend's goals include:

1. Serving customers 21 years of age or older with a wide variety of high quality, consistent, laboratory-tested cannabis and derivatives;
2. Assisting local communities in offsetting the cost of Ascend's operations within their communities;
3. Hiring employees and contractors from within the communities served;
4. Hiring employees and contractors from communities that have been particularly harmed by the war on drugs;
5. Hiring employees from economically distressed communities and giving them the space and knowledge to flourish professionally within Ascend and the cannabis industry as a whole;
6. Having a diverse and socially representative pool of employees;
7. Empowering the next generation of entrepreneurs and leaders through hiring, training, and teaching;
8. Maintaining the Social Justice leadership rating from the Cannabis Control Commission;
9. Running an environmentally friendly ME in the Commonwealth of Massachusetts; and
10. Creating branded marijuana products that are safe, effective, consistent, and high quality.

## **2. COMPANY DESCRIPTION**

### **2.1 Structure**

Ascend is a Massachusetts domestic for-profit corporation interested in applying for a Certificate of Registration from the Massachusetts Cannabis Control Commission (the “**Commission**”) to operate a ME in the Commonwealth.

Ascend will file, in a form and manner specified by the Commission, an application for licensure as a ME consisting of three packets: An Application of Intent packet; a Background Check packet; and a Management and Operations Profile packet.

### **2.2 Operations**

Ascend will be located at 268-274 Friend Street in Boston, Massachusetts.

The facility is well positioned and matches the ideal picture of an adult use marijuana dispensary. Before taking over the facility, it was used as a large retail outlet and remains in good condition.

The facility encompasses a total of 16,000 square feet over four (4) floors.

Ascend will establish inventory controls and procedures for reviewing comprehensive inventories of marijuana products in the process of cultivation and finished, stored marijuana; conduct a monthly inventory of marijuana; conduct a comprehensive annual inventory at least once every year after the date of the previous comprehensive inventory; and promptly transcribe inventories if taken by use of an oral recording device.

Ascend will tag and track all marijuana seeds, clones, plants, and marijuana products using a seed-to-sale methodology in a form and manner approved by the Commission.

No marijuana product, including marijuana, will be sold or otherwise marketed that is not tested by Independent Testing Laboratories, except as allowed under 935 CMR 500.000.

Ascend will maintain records which will be available for inspection by the Commission upon request. The records will be maintained in accordance with generally accepted accounting principles. Records will be maintained for at least 12 months.

Ascend will obtain and maintain general liability insurance coverage for no less than \$1,000,000 per occurrence and \$2,000,000 in aggregate, annually, and product liability insurance coverage for no less than \$1,000,000 per occurrence and \$2,000,000 in aggregate, annually, except as provided in 935 CMR 500.105(10)(b) or otherwise approved by the Commission. The deductible for each policy will be no higher than \$5,000 per occurrence.

Ascend will provide adequate lighting, ventilation, temperature, humidity, space, and equipment, in accordance with applicable provisions of 935 CMR 500.105 and 500.110.

All recyclables and waste, including organic waste composed of or containing finished marijuana and marijuana products, will be stored, secured, and managed in accordance with applicable state

and local statutes, ordinances, and regulations. Organic material, recyclable material, solid waste, and liquid waste containing marijuana or by-products of marijuana processing will be disposed of in compliance with all applicable state and federal requirements.

Ascend will demonstrate consideration of the factors for Energy Efficiency and Conservation outlined in 935 CMR 500.105(15) as part of its operating plan and application for licensure.

Prior to commencing operations, Ascend will provide proof of having obtained a surety bond in an amount equal to its licensure fee payable to the Marijuana Regulation Fund. The bond will ensure payment of the cost incurred for the destruction of cannabis goods necessitated by a violation of St. 2016, c. 334, as amended by St. 2017, c. 55 or 935 CMR 500.000 or the cessation of operation of Ascend.

Ascend and Ascend agents will comply with all local rules, regulations, ordinances, and bylaws.

### **2.3 Security**

Ascend will contract with a professional security and alarm company to design, implement, and monitor a comprehensive security plan to ensure that the facility is a safe and secure environment for employees and the local community.

Ascend's state-of-the-art security system will consist of perimeter windows, as well as duress, panic, and holdup alarms connected to local law enforcement for efficient notification and response in the event of a security threat. The system will also include a failure notification system that will immediately alert the executive management team if a system failure occurs.

A redundant alarm system will be installed to ensure that active alarms remain operational if the primary system is compromised.

Interior and exterior HD video surveillance of all areas that contain marijuana, entrances, exits, and parking lots will be operational 24/7 and available to the Boston Police Department. These surveillance cameras will remain operational even in the event of a power outage.

The exterior of the dispensary and surrounding area will be sufficiently lit, and foliage will be minimized to ensure clear visibility of the area at all times.

Only Ascend's registered agents and other authorized visitors (e.g. contractors, vendors) will be allowed access to the facility, and a visitor log will be maintained in perpetuity.

All agents and visitors will be required to visibly display an ID badge, and Ascend will maintain a current list of individuals with access.

On-site consumption of marijuana by Ascend's employees and visitors will be prohibited.

Ascend will have security personnel on-site during business hours.

## **2.4 Zoning**

Ascend will remain compliant at all times with the local zoning requirements set forth in the City of Boston's Zoning Code. In accordance with Article 46 of the Boston Zoning Code, Ascend's proposed Cannabis Establishment is a conditional use allowed by Zoning Board of Appeal approval in the Bulfinch Triangle General Area.

In compliance with 935 CMR 500.110(3), the property is not located within 500 feet of an existing public or private school providing education to children in kindergarten or grades 1 through 12.

As required by Boston's Zoning Code, Ascend will obtain conditional approval from the Boston Zoning Board of Appeal and submit long form permits to the City of Boston's Inspectional Services Department.

Ascend will apply for any other local permits required to operate a Cannabis Establishment at the proposed location, including any that may be promulgated by the Boston Public Health Commission and/or License Commission.

Ascend has already attended several meetings with various municipal officials and boards to discuss Ascend's plans for a proposed facility and has executed a Host Community Agreement with the City of Boston. Ascend will continue to work cooperatively with various municipal departments, boards, and officials to ensure that Ascend's facility remains compliant with all local laws, regulations, rules, and codes with respect to design, construction, operation, and security.

Ascend has also retained the law firm Vicente Sederberg LLC to assist with ongoing compliance with local zoning requirements.

### **3. MARKET RESEARCH**

#### **3.1 Industry**

Ascend's proposed location is located in the City of Boston's North Station community, which is located in close proximity to the North End, Beacon Hill, Downtown, Back Bay, South End, and Bay Village neighborhoods. Ascend is also located in close proximity to the City of Cambridge and City of Somerville.

#### **3.2 Customers**

In Massachusetts, sales are expected to increase from \$106 million in 2017 to \$457 million in 2018, and eventually to \$1.4 billion in 2025, according to New Frontier Data.

#### **3.3 Competitors**

Ascend's competitors include other potential dispensaries in the City of Boston, Somerville, and Cambridge.

#### **3.4 Competitive Advantage**

Ascend's competitive advantages over its competition will include its focus on effect-based products and a comprehensive customer education process to ensure that new clientele receive a wide breadth of information about their choices in strain selection; product selection; method of consumption; and other relevant information.

Ascend will seek to offer customers a best-in-class retail experience that demonstrates excellence in operational efficiency, employee knowledge, product selection and offerings; consistency and quality of product; and proximity to locations where they live and work.

#### **3.5 Regulations**

Ascend is a Marijuana Establishment, consistent with the objectives of St. 2016, c. 334, as amended by St. 2017, c. 55 and 935 CMR 500.000.

Ascend will be registered to do business in the Commonwealth as a domestic business corporation or another domestic business entity. Ascend will maintain the corporation in good standing with the Massachusetts Secretary of the Commonwealth and the Department of Revenue.

Ascend will apply for all state and local permits and approvals required to renovate and operate the facility.

Ascend will also work cooperatively with various municipal departments to ensure that the proposed facility complies with all state and local codes, rules and regulations with respect to design, renovation, operation, and security.



## **4. PRODUCT / SERVICE**

### **4.1 Dispensing Procedures**

In accordance with 935 CMR 500.140(3), access to Ascend's facility is limited to individuals 21 years of age and older. Upon a customer's entry into the Ascend premises, an Ascend agent will immediately inspect the customer's proof of identification and determine the individual's age. An individual will not be admitted to the premises unless the retailer has verified that the individual is 21 years of age or older by an individual's proof of identification. At the door, a designated staff member will collect valid customer identification and confirm a minimum age of 21 years old, failing the confirmation of 21 years of age or older, an individual will be prohibited from entering the premises.

Once inside the retail area, customers will enter a queue to obtain individualized service where they may select any of the products available to them with the help of an Ascend agent. Upon checkout, customers will be required to confirm their identities and age a second time. Check out also activates the seed-to-sale tracking system that is compliant with 935 CMR 500.105(8).

Per M.G.L. c. 94G § 7, sales are limited to one ounce of marijuana flower or five grams of marijuana concentrate per transaction. All required taxes will be collected at the point of sale.

Once a customer has selected a product for purchase, an Ascend agent will collect the chosen items from the designated product storage area. An Ascend agent will then scan each product barcode into the point of sale system. In the event of a flower sale, staff will weigh the chosen amount of flower and then place it in a tamper-resistant/child-resistant, resealable package that is compliant with 935 CMR 500.105(5). An Ascend agent will affix a label, as generated by the point of sale system, indicating the date, strain name, cannabinoid profile, and all applicable warnings detailed in 935 CMR 500.105.

In the event an Ascend agent determines an individual would place themselves or the public at risk, the agent will refuse to sell any marijuana products to the consumer. Ascend will use the point of sale security system to accept payment and complete sales. The system can back up and securely cache each sale for inspection.

Pursuant to 935 CMR 500.140(6)(d), Ascend will conduct a monthly analysis of its equipment and sales data to determine that no software has been installed that could be utilized to manipulate or alter sales data and that no other methodology has been employed to manipulate or alter sales data. If any such malware is found, Ascend will immediately report the occurrence to the Commission and assist in any subsequent investigation into the matter. Ascend will maintain a record of the monthly analyses and will make it available for inspection by the Commission upon request. Further, Ascend will cooperate with the Commission and the Department of Revenue to ensure compliance with any and all taxes in accordance with the laws of the Commonwealth and 935 CMR 500.000.

Ascend places a premium on cleanliness, hygiene, and proper product storage to achieve and maintain successful operation of the business. In addition to regularly sanitizing surfaces with products kept separately and away from marijuana products, Ascend staff will ensure personal hygiene including washing hands throughout the day and before handling or dispensing any

marijuana products. All products available for sale and consumption will be tested for impurities and subjected to Ascend's policies governing quality control per 935 CMR 500.105.

In compliance with 935 CMR 5001.140(8), Ascend will provide educational materials designed to help consumers make informed marijuana product purchases. Ascend's educational materials will describe the varying types of products available at Ascend, as well as the types and methods of consumption. The materials will offer education on cannabis titration: the method of using the smallest amount of a given marijuana product necessary to bring about the desired effect. Additional topics discussed in consumer materials will include potency; proper dosing; the delayed effects of edible marijuana products; and substance abuse and related treatment programs, marijuana tolerance, dependence, and withdrawal.

## **4.2 Pricing Structure**

Ascend's pricing structure will vary based on market conditions. Ascend plans to sell products of superior quality and will price its products accordingly.

## **4.3 Customer Education**

**FIRST VISIT:** Customers visiting the facility for the first time will go through an intake process where they receive a primer on regulations surrounding cannabis; how to safely consume, store, and transport their product; and information regarding strains, dosage, and desired effects. All customers will be required to review and sign a community norms agreement, in which they certify that they understand that the ability to utilize an Ascend store is contingent on respect for the surrounding neighborhood. Public consumption, diversion, queuing, loitering, and other behaviors are not tolerated and practicing them will eliminate the opportunity for future store visits.

**VISUAL MATERIALS:** Flyers, pamphlets, and other materials will be available in the entry vestibule as well as throughout the dispensary floor. There will also be signage proximate to point-of-sale terminals reminding customers about the consequences of product diversion.

**AUDITORY REMINDERS:** In a friendly, approachable manner, customer service representatives will educate customers at the point of sale about how to safely store, consume, and transport their product.

**TAKEAWAY MATERIALS:** Product safety guides and general informational material will be placed in each and every bag to ensure customers have access to safety materials when they intend to utilize the product.

## **5. MARKETING & SALES**

### **5.1 Growth Strategy**

Ascend's plan to grow the company includes:

1. Strong and consistent branding;
2. Intelligent, targeted, and compliant marketing programs;
3. A compelling loyalty program;
4. An exemplary customer in-store experience;
5. A caring and thoughtful staff made of consummate professionals; and
6. Company ethos that results in comprehensive social justice initiatives

Ascend plans to seek additional, appropriate locations in the surrounding area to expand business and reach an increased number of customers in the future.

### **5.2 Communication**

Ascend will engage in reasonable marketing, advertising, and branding practices that do not jeopardize the public health, welfare, or safety of the general public, or promote the diversion of marijuana or marijuana use in individuals younger than 21 years old. Any such marketing, advertising, and branding created for viewing by the public will include the statement: "Please Consume Responsibly," in a conspicuous manner on the face of the advertisement and will include a minimum of two of the warnings, located at 935 CMR 500.105(4)(a), in their entirety in a conspicuous manner on the advertisement.

All marketing, advertising, and branding produced by or on behalf of Ascend will include the following warning, including capitalization, in accordance with M.G.L. c. 94G, § 4(a½)(xxvi): "This product has not been analyzed or approved by the Food and Drug Administration (FDA). There is limited information on the side effects of using this product, and there may be associated health risks. Marijuana use during pregnancy and breast-feeding may pose potential harms. It is against the law to drive or operate machinery when under the influence of this product. KEEP THIS PRODUCT AWAY FROM CHILDREN. There may be health risks associated with consumption of this product. Marijuana can impair concentration, coordination, and judgment. The impairment effects of edible marijuana may be delayed by two hours or more. In case of accidental ingestion, contact poison control hotline 1-800-222-1222 or 9-1-1. This product may be illegal outside of MA."

Ascend will communicate with customers through:

1. A company run website;
2. A company blog;
3. Popular cannabis discover networks such as WeedMaps and Leafly;
4. Popular social media platforms such as Instagram, Facebook, Twitter, and SnapChat;
5. Opt-in direct communications; and
6. Through in-store signage

Ascend will provide a catalogue and a printed list of the prices and strains of marijuana available to consumers and will post the same catalogue and list on its website and in the retail store.

### **5.3 Sales**

Ascend will sell its product and service by engaging customers with knowledgeable in-store

personnel.

Ascend will seek events where 85% or more of the audience is reasonably expected to be 21 years of age or older, as determined by reliable, current audience composition data. At these events, Ascend will market its products and services to reach a wide range of qualified consumers.

Ascend will ensure that all marijuana products that are provided for sale to consumers are sold in tamper or child-resistant packaging. Packaging for marijuana products sold or displayed for consumers, including any label or imprint affixed to any packaging containing marijuana products or any exit packages, will not be attractive to minors.

Packaging for marijuana products sold or displayed for consumers in multiple servings will allow a consumer to easily perform the division into single servings and include the following statement on the exterior of the package in a printed font that is no smaller than ten-point Times New Roman, Helvetica, or Arial, including capitalization: “INCLUDES MULTIPLE SERVINGS.” Ascend will not sell multiple serving beverages and each single serving of an edible marijuana product contained in a multiple-serving package will be marked, stamped, or otherwise imprinted with the symbol issued by the Commission under 935 CMR 500.105(5) that indicates that the single serving is a marijuana product. At no point will an individual serving size of any marijuana product contain more than five (5) milligrams of delta-nine tetrahydrocannabinol.

#### **5.4 Logo**

Ascend has developed a logo to be used in labeling, signage, and other materials such as letterhead and distributed materials.

The logo is discreet, unassuming, and does not use medical symbols, images of marijuana, related paraphernalia, or colloquial references to cannabis or marijuana.

## 6. FINANCIAL PROJECTIONS

Retail Model (Single Store)	% of Sales Y1	Y1 Total	Y2 Total	Y3 Total	Y4 Total
<b>Revenue</b>					
Average Revenue		\$40,056,974	\$46,556,244	\$51,410,893	\$56,771,759
<b>Costs</b>					
Price Per Pound Retail <sup>1</sup>		\$12,100	\$11,495	\$10,920	\$10,374
Pounds Sold		3,311	4,050	4,708	5,472
Pounds of Flower		2,235	2,734	3,178	3,694
Pounds of MIPs		1,076	1,316	1,530	1,779
Total COGS		\$21,949,027	\$25,510,271	\$28,170,352	\$31,107,813
Gross Profit		\$18,107,947	\$21,045,973	\$23,240,541	\$25,663,946
Operating Expenses					
Total SG&A	20.6%	\$8,256,935	\$9,436,000	\$10,316,706	\$11,289,247
Operating Profit		\$9,851,012	\$11,609,974	\$12,923,835	\$14,374,699
EBIT Margin		25%	25%	25%	25%
Income Tax - Federal total		\$4,872,041	\$5,662,532	\$6,252,992	\$6,905,023
Net Income		\$4,978,972	\$5,947,441	\$6,670,842	\$7,469,676

<sup>1</sup>Please note that the "Price Per Pound Retail" is a blended rate that includes the Price Per Pound for Flower and the Price Per Pound for MIPs.



## **Plan for Separating Recreational from Medical Operations**

Ascend Mass, LLC (“Ascend”) is applying to participate in the Commonwealth of Massachusetts’ Medical Use of Marijuana Program. Ascend has developed plans to ensure virtual and physical separation between medical and adult use marijuana operations in accordance with 935 CMR 500.101(2)(e)(4).

Using a sophisticated and customized seed-to-sale and Point of Sale (POS) software system approved by the Commission, Ascend will virtually separate medical and adult-use operations by designating at the point of sale whether a particular marijuana product is intended for sale to a registered patient/caregiver or a verified consumer 21 years of age or older. All inventory and sales transactions will be carefully tracked and documented in these software systems.

In compliance with 935 CMR 500.140(10), Ascend will ensure that registered patients have access to a sufficient quantity and variety of marijuana and marijuana products to meet their medical needs. For the first 6 months of operations, 35% of Ascend’s marijuana product inventory will be marked for medical use and reserved for registered patients. Thereafter, a quantity and variety of marijuana products for patients that is sufficient to meet the demand indicated by an analysis of sales data collected during the preceding 6 months will be marked and reserved for registered patients.

Marijuana products reserved for registered patients will be either: (1) maintained on site in an area separate from marijuana products intended for adult use, or (2) easily accessible at another Ascend location and transferable to Ascend’s retailer location within 48 hours. Ascend may transfer a marijuana product reserved for medical use to adult use within a reasonable period of time prior to the product’s date of expiration.

In addition to virtual separation, Ascend will provide for physical separation between the area designated for sales of medical marijuana products to patients/caregivers, and the area designated for sales of adult-use marijuana products to individuals 21 years of age or older. Within the sales area, a temporary or semi-permanent barrier, such as a stanchion or other divider, will be installed to create separate, clearly marked lines for patients/caregivers and adult-use consumers. Trained marijuana establishment agents will verify the age of all individuals, as well the validity of any Medical Use of Marijuana Program ID Cards, upon entry to the facility and direct them to the appropriate queue.

Access to the adult-use marijuana queue will be limited to individuals 21 years of age or older, regardless if the individual is registered as a patient/caregiver. Registered patients under the age of 21 will only have access to the medical marijuana queue. Registered patients/caregivers 21 years of age or older will be permitted to access either queue and will not be limited only to the medical marijuana queue.

Ascend will have a private area separate from the sales floor to allow a registered patient/caregiver to meet with a trained marijuana establishment agent for confidential consultations about the medical use of marijuana.





## **Diversity Plan**

Ascend Mass, LLC (“Ascend Mass”) believes in creating and sustaining a robust policy of inclusivity and diversity. Ascend Mass recognizes that diversity in the workforce is key to the integrity of a company’s commitment to its community. Ascend Mass’s diversity plan is designed to promote equity among minorities, women, veterans, people with disabilities, and people who identify as LBGQT+. Ascend Mass will make every effort to employ and advance in employment qualified and diverse people at all levels within the company.

### **Goals**

Ascend Mass seeks to develop a Diversity Plan that promotes equity among minorities, women, veterans, people with disabilities, and people of all gender identities and sexual orientations. Ascend Mass has developed specific goals, including:

1. Hiring a staff that is reflective of Boston’s diverse community, with specific hiring goals outlined below:
  - Women: 52%
  - LBGQT+: 5%
  - Veterans: 6%
  - Minority: 52%
  - People with disabilities: 12%
2. Providing tools to ensure the success of individuals falling into the above-listed demographics.

### **Diversity Recruitment and Sourcing**

Ascend Mass commits to local hiring for all of its retail locations. It will establish and maintain an inclusive, diverse workforce using both innovative and traditional methods to recruit job candidates from underrepresented groups and communities of color. Ascend Mass has developed strategic initiatives to ensure a diverse and qualified staff stands ready to serve its customers’ needs. Ascend Mass’s recruitment efforts are designed to maintain a steady flow of qualified diverse applicants and includes the following steps:

- Hosting two career fairs annually in the City of Boston;
- Advertising quarterly employment opportunities in diverse publications including bilingual media, e.g., El Planeta and El Mundo; and targeted recruiting websites such as hirepurpose.com and recruitdisability.org; and posting job options on public boards;
- Whenever new employment opportunities arise, providing briefings to representatives from recruitment sources tailored to individuals falling in the above- listed demographics concerning current and future job openings. In response to the Commission’s inquiry, Ascend will focus heavily on employee retention in order to promote company stability and employee skill building, thus it is difficult to state with precision how many briefings will be needed;
- Encouraging employees to refer applicants from diverse groups for employment whenever new employment opportunities arise and are publicized to employees. In response to the Commission’s inquiry, Ascend does not anticipate designating a specified percentage of applicants for referrals; and
- Utilizing Zip Recruiter to reach over 100 online career and job websites, as well as social media.

### Employee Retention, Training and Development

Perhaps the most critical element of maintaining a diverse and inclusive workforce is keeping the pathways to professional development and promotion open for all employees. Therefore, Ascend Mass' mentoring, training, and professional development programs are structured with the intention of finding, fostering, and promoting diverse employees.

Ascend Mass will offer promotions, career counseling, and training to provide all employees with opportunity for growth and to decrease turnover. Ascend Mass will proactively communicate opportunities for advancement, training programs and clearly-defined job descriptions. Training programs will be both internal and external to the company and cannabis industry and may include topics such as: marijuana cultivation techniques, product

manufacturing techniques, retail practices, compliance, writing, management training, and industry seminars provided at annual conferences such as MJBizCon. Ascend Mass anticipates hosting bi-annual educational trainings (two each year).

Additionally, Ascend Mass will:

- Create employee resource groups for different communities that hold regular, open events, educate staff and encourage an internal desire for a more diverse workforce;
- Create a diverse cadre of veteran employees help create content for and present at new employee orientation and training so that each group of new hires sees themselves, their potential future with the company and an inclusive workplace reflected in Ascend Mass training staff.

Ascend Mass' diverse workplace and cultural competence training will, of course, emphasize its zero-tolerance policy regarding harassment and discrimination and its commitment to take prompt corrective action should any issues, concerns, or complaints arise. But it will not just focus on prohibited behavior and consequences. It will focus on the positives of personal growth, education and deeper life experience an inclusive workplace brings and highlight the well-documented business benefits as well.

All employees will be required to complete this training, which is not stand-alone, but will be fully incorporated into Ascend Mass' general training program so as to emphasize its importance to the company's ethos and overall mission.

Broad company awareness of the Diversity Plan goals and Ascend Mass' efforts to create an inclusive, culturally competent workplace is crucial to the company's success. New hires will be introduced to the Diversity Plan at orientation.

Management, staff, associates, vendors, contractors, and the general public will all benefit from knowledge of the Diversity Plan objectives and procedures. Dissemination and reinforcement of the of information central to the Diversity Plan's goals include the following:

- Inclusion of Ascend Mass's zero-tolerance policies for harassment, discrimination, bullying and other behavior adverse to Ascend Mass's goal for a diverse workforce;
- Postings in suitable areas for employee communication;
- Annual diversity training programs for all employees;
- Quarterly progress evaluation meetings with appropriate personnel; and
- Formal presentations made to management and employees on diversity initiatives.

### Measuring Progress

Ascend Mass will establish a Diversity Committee (the "Committee") to assist the executive management team and compliance officer with the implementation and growth of the Diversity Plan. The initial members of the Committee will be selected based on their diverse status and their

personal commitments to diversity. All employees will be made aware of the Committee and invited to join if it is of interest.

The Committee will be responsible for the development of policies, programs, and internal and external communication procedures in support of the goals of the Diversity Plan; assisting in the identification of problematic areas, including receiving, reviewing, and resolving any complaints of discrimination or other non-compliance, assisting management in arriving at effective solutions to problems regarding issues of diversity and inclusion, designing and implementing internal reporting systems that measure the effectiveness of programs designed to support a company culture that fosters diversity, keeping the company informed of progress through

quarterly reports, reviewing the Diversity Plan with management at all levels of Ascend Mass to ensure that the Diversity Plan is understood; and auditing Ascend Mass's internal and external job postings to ensure information is in compliance with Ascend Mass's diversity policies and procedures. Progress or success of this plan, in its entirety, is required to be documented annually upon renewal (renewal occurs one year from provisional licensure whether or not the licensee has a final license). The audit will include:

- Employment data, including the number of individuals from the above-referenced demographic groups who were hired and retained after the issuance of a license;
- Number of positions created since initial licensure;
- Number of and type of information sessions held or participated in with supporting documentation;
- Number of postings in diverse publications or general publications with supporting documentation;
- Number and subject matter of trainings held and the number of individuals falling into the above- listed demographics in attendance; and
- A comprehensive description of all efforts made by Ascend Mass to monitor and enforce the Diversity Plan.

#### Acknowledgements

- Ascend Mass will adhere to the requirements set forth in 935 CMR 500.105(4) which provides the permitted and prohibited advertising, branding, marketing, and sponsorship practices of every Marijuana Establishment.
- Any actions taken, or programs instituted, by Ascend Mass will not violate the Commission's regulations with respect to limitations on ownership or control or other applicable state laws.

### **PLAN FOR RESTRICTING ACCESS TO AGE 21 AND OLDER**

Pursuant to 935 CMR 500.050(8)(b), Ascend Mass, LLC (“Ascend Mass”) will only be accessible to consumers 21 years of age or older with a verified and valid government-issued photo ID. Upon entry into the premises of the marijuana establishment by an individual, a Ascend Mass agent will immediately inspect the individual’s proof of identification and determine the individual’s age, in accordance with 935 CMR 500.140(2).

In the event Ascend Mass discovers any of its agents intentionally or negligently sold marijuana to an individual under the age of 21, the agent will be immediately terminated, and the Commission will be promptly notified, pursuant to 935 CMR 500.105(1)(m). Ascend Mass will not hire any individuals who are under the age of 21 or who have been convicted of distribution of controlled substances to minors in the Commonwealth or a like violation of the laws in other jurisdictions, pursuant to 935 CMR 500.030(1).

Pursuant to 935 CMR 500.105(4), Ascend Mass will not engage in any marketing, advertising or branding practices that are targeted to, deemed to appeal to or portray minors under the age of 21. Ascend Mass will not engage in any advertising, marketing and branding by means of television, radio, internet, mobile applications, social media, or other electronic communication, billboard or other outdoor advertising, including sponsorship of charitable, sporting or similar events, unless at least 85% of the audience is reasonably expected to be 21 years of age or older as determined by reliable and current audience composition data. Ascend Mass will not manufacture or sell any edible products that resemble a realistic or fictional human, animal or fruit, including artistic, caricature or cartoon renderings, pursuant to 935 CMR 500.150(1)(b). In accordance with 935 CMR 500.105(4)(a)(5), any marketing, advertising and branding materials for public viewing will include a warning stating, “For use only by adults 21 years of age or older. Keep out of the reach of children. Marijuana can impair concentration, coordination and judgment. Do not operate a vehicle or machinery under the influence of marijuana. Please Consume Responsibly.” In accordance with 935 CMR 500.105(4)(a)(6), the additional warning is required, “This product has not been analyzed or approved by the Food and Drug Administration (FDA). There is limited information on the side effects of using this product, and there may be associated health risks. Marijuana use during pregnancy and breast-feeding may pose potential harms. It is against the law to drive or operate machinery when under the influence of this product. KEEP THIS PRODUCT AWAY FROM CHILDREN. There may be health risks associated with consumption of this product. Marijuana can impair concentration, coordination, and judgment. The impairment effects of Edible Marijuana Products may be delayed by two hours or more. In case of accidental ingestion, contact poison control hotline 1-800-222- 1222 or 9-1-1. This product may be illegal outside of MA.” Pursuant to 935 CMR 500.105(6)(b), Ascend Mass packaging for any marijuana or marijuana products will not use bright colors, resemble existing branded products, feature cartoons or celebrities commonly used

to market products to minors, feature images of minors or other words that refer to products commonly associated with minors or otherwise be attractive to minors. Ascend Mass' website will require all online visitors to verify they are 21 years of age or older prior to accessing the website, in accordance with 935 CMR 500.105(4)(b)(13).

## **QUALITY CONTROL AND TESTING**

### **Quality Control**

Ascend Mass, LLC (“Ascend Mass”) will comply with the following sanitary requirements:

1. Any Ascend Mass agent whose job includes contact with marijuana or nonedible marijuana products, including packaging, is subject to the requirements for food handlers specified in 105 CMR 300.000, and all edible marijuana products will be prepared, handled, and stored in compliance with the sanitation requirements in 105 CMR 590.000, and with the requirements for food handlers specified in 105 CMR 300.000.
2. Any Ascend Mass agent working in direct contact with preparation of marijuana or nonedible marijuana products will conform to sanitary practices while on duty, including:
  - a. Maintaining adequate personal cleanliness; and
  - b. Washing hands thoroughly in an adequate hand-washing area before starting work, and at any other time when hands may have become soiled or contaminated.
3. Ascend Mass’ hand-washing facilities will be adequate and convenient and will be furnished with running water at a suitable temperature. Hand-washing facilities will be located where good sanitary practices require employees to wash and sanitize their hands, and will provide effective hand-cleaning and sanitizing preparations and sanitary towel service or suitable drying devices;
4. Ascend Mass’ facility will have sufficient space for placement of equipment and storage of materials as is necessary for the maintenance of sanitary operations;
5. Ascend Mass will ensure that litter and waste is properly removed and disposed of so as to minimize the development of odor and minimize the potential for the waste attracting and harboring pests. The operating systems for waste disposal will be maintained in an adequate manner pursuant to 935 CMR 500.105(12);
6. Ascend Mass’ floors, walls, and ceilings will be constructed in such a manner that they may be adequately kept clean and in good repair;
7. Ascend Mass’ facility will have adequate safety lighting in all processing and storage areas, as well as areas where equipment or utensils are cleaned;
8. Ascend Mass’ buildings, fixtures, and other physical facilities will be maintained in a sanitary condition;
9. Ascend Mass will ensure that all contact surfaces, including utensils and equipment, will be maintained in a clean and sanitary condition. Such surfaces will be cleaned and sanitized as frequently as necessary to protect against contamination, using a sanitizing agent registered by the US Environmental Protection Agency (EPA), in accordance with labeled instructions. Equipment and utensils will be so designed and of such material and workmanship as to be adequately cleanable;
10. All toxic items will be identified, held, and stored in a manner that protects against contamination of marijuana products. Ascend Mass acknowledges and understands that

the Commission may require Ascend Mass to demonstrate the intended and actual use of any toxic items found on Ascend Mass' premises;

11. Ascend Mass will ensure that its water supply is sufficient for necessary operations, and that any private water source will be capable of providing a safe, potable, and adequate supply of water to meet Ascend Mass' needs;
12. Ascend Mass' plumbing will be of adequate size and design, and adequately installed and maintained to carry sufficient quantities of water to required locations throughout the marijuana establishment. Plumbing will properly convey sewage and liquid disposable waste from the marijuana establishment. There will be no cross-connections between the potable and wastewater lines;
13. Ascend Mass will provide its employees with adequate, readily accessible toilet facilities that are maintained in a sanitary condition and in good repair;
14. Ascend Mass will hold all products that can support the rapid growth of undesirable microorganisms in a manner that prevents the growth of these microorganisms; and
15. Ascend Mass will store and transport finished products under conditions that will protect them against physical, chemical, and microbial contamination, as well as against deterioration of finished products or their containers.

In the event that Ascend Mass transports marijuana and marijuana products, Ascend Mass' vehicles and transportation equipment used in the transportation of marijuana products or edibles requiring temperature control for safety will be designed, maintained, and equipped as necessary to provide adequate temperature control to prevent the marijuana products or edibles from becoming unsafe during transportation, consistent with applicable requirements pursuant to 21 CFR 1.908(c).

Ascend Mass will ensure that Ascend Mass' facility is always maintained in a sanitary fashion and will comply with all applicable sanitary requirements.

Ascend Mass will follow established policies and procedures for handling voluntary and mandatory recalls of marijuana products. Such procedures are sufficient to deal with recalls due to any action initiated at the request or order of the Commission, and any voluntary action by Ascend Mass to remove defective or potentially defective marijuana products from the market, as well as any action undertaken to promote public health and safety.

Any inventory that becomes outdated, spoiled, damaged, deteriorated, mislabeled, or contaminated will be disposed of in accordance with the provisions of 935 CMR 500.105(12), and any such waste will be stored, secured, and managed in accordance with applicable state and local statutes, ordinances, and regulations.

## Testing

Ascend Mass will not sell or otherwise market marijuana or marijuana products that are not capable of being tested by Independent Testing Laboratories, except as allowed under 935 CMR 500.000. No marijuana product will be sold or otherwise marketed for adult use that has not first been tested by an Independent Testing Laboratory and deemed to comply with the standards required under 935 CMR 500.160.

Any Independent Testing Laboratory relied upon Ascend Mass for testing will be licensed or registered by the Commission and (i) currently and validly licensed under 935 CMR 500.101: *Application Requirements*, or formerly and validly registered by the Commission; (ii) accredited to ISO 17025:2017 or the most current International Organization for Standardization 17025 by a third-party accrediting body that is a signatory to the International Laboratory Accreditation Accrediting Cooperation mutual recognition arrangement or that is otherwise approved by the Commission; (iii) independent financially from any Medical Marijuana Treatment Center, Marijuana Establishment or Licensee; and (iv) qualified to test marijuana and marijuana products, including marijuana-infused products, in compliance with M.G.L. c. 94C, § 34; M.G.L. c. 94G, § 15; 935 CMR 500.000: *Adult Use of Marijuana*; 935 CMR 501.000: *Medical Use of Marijuana*; and Commission protocol(s).

Testing of the marijuana products Ascend Mass offers for retail sale will be performed by an Independent Testing Laboratory in compliance with a protocol(s) established in accordance with M.G.L. c. 94G, § 15 and in a form and manner determined by the Commission, including but not limited to, the *Protocol for Sampling and Analysis of Finished Medical Marijuana Products and Marijuana-infused Products*. Testing of Ascend Mass' environmental media will be performed in compliance with the *Protocol for Sampling and Analysis of Environmental Media for Massachusetts Registered Medical Marijuana Dispensaries* published by the Commission.

Ascend Mass' marijuana and marijuana products will be tested for the cannabinoid profile and for contaminants as specified by the Commission including, but not limited to, mold, mildew, heavy metals, plant-growth regulators, and the presence of pesticides. Ascend Mass acknowledges and understands that the Commission may require additional testing.

Ascend Mass' policy of responding to laboratory results that indicate contaminant levels are above acceptable limits established in the protocols identified in 935 CMR 500.160(1) will include notifying the Commission (i) within 72 hours of any laboratory testing results indicating that the contamination cannot be remediated and disposing of the production batch and (ii) of any information regarding contamination as specified by the Commission immediately upon request by the Commission. Such notification will be from both Ascend Mass and the Independent Testing Laboratory, separately and directly, and will describe a proposed plan of



action for both the destruction of the contaminated product and the assessment of the source of contamination.

Ascend Mass will maintain testing results in compliance with 935 CMR 500.000 *et seq* and the record keeping policies described herein and will maintain the results of all testing for no less than one year. Ascend Mass acknowledges and understands that testing results will be valid for a period of one year, and that marijuana or marijuana products with testing dates in excess of one year shall be deemed expired and may not be dispensed, sold, transferred or otherwise conveyed until retested.

All transportation of marijuana to and from Independent Testing Laboratories providing marijuana testing services will comply with 935 CMR 500.105(13). All storage of Ascend Mass marijuana at a laboratory providing marijuana testing services will comply with 935 CMR 500.105(11). All excess marijuana will be disposed in compliance with 935 CMR 500.105(12), either by the Independent Testing Laboratory returning excess marijuana to Ascend Mass the originating Marijuana Establishment for disposal or by the Independent Testing Laboratory disposing of it directly. All Single-servings of marijuana products will be tested for potency in accordance with 935 CMR 500.150(4)(a) and subject to a potency variance of no greater than plus/minus ten percent (+/- 10%). Any marijuana or marijuana products submitted for retesting prior to remediation will be submitted to an Independent Testing Laboratory other than the laboratory which provided the initial failed result. Marijuana submitted for retesting after documented remediation may be submitted to the same Independent Testing Laboratory that produced the initial failed testing result prior to remediation.

## **PERSONNEL POLICIES INCLUDING BACKGROUND CHECKS**

Ascend Mass, LLC (“Ascend Mass”) will securely maintain personnel records, including registration status and background check records. Ascend Mass will keep, at a minimum, the following personnel records:

- Job descriptions for each employee and volunteer position, as well as organizational charts consistent with the job descriptions;
- A personnel record for each marijuana establishment agent;
- A staffing plan that will demonstrate accessible business hours;
- Personnel policies and procedures; and
- All background check reports obtained in accordance with 935 CMR 500.030.

### **Agent Personnel Records**

In compliance with 935 CMR 500.105(9), personnel records for each agent will be maintained for at least twelve (12) months after termination of the agent’s affiliation with Ascend Mass and will include, at a minimum, the following:

- All materials submitted to the Commission pursuant to 935 CMR 500.030(2);
- Documentation of verification of references;
- The job description or employment contract that includes duties, authority, responsibilities, qualifications, and supervision;
- Documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters;
- Documentation of periodic performance evaluations;
- A record of any disciplinary action taken;
- Notice of completed responsible vendor and eight-hour related duty training; and
- Results of initial background investigation, including CORI reports.

Personnel records will be kept in a secure location to maintain confidentiality and be only accessible to the agent’s manager or members of the executive management team.

### **Agent Background Checks**

- In addition to completing the Commission’s agent registration process, all agents hired to work for Ascend Mass will undergo a detailed background investigation prior to being granted access to a Ascend Mass facility or beginning work duties.
- Background checks will be conducted on all agents in their capacity as employees or volunteers for Ascend Mass pursuant to 935 CMR 500.030 and will be used by the Director of Security, who will be registered with the Department of Criminal Justice Information Systems pursuant to 803 CMR 2.04: iCORI Registration and the Commission for purposes of determining the suitability of individuals for registration as a marijuana establishment agent with the licensee.
- For purposes of determining suitability based on background checks performed in accordance with 935 CMR 500.030, Ascend Mass will consider:

- a. All conditions, offenses, and violations are construed to include Massachusetts law or like or similar law(s) of another state, the United States or foreign jurisdiction, a military, territorial or Native American tribal authority, or any other jurisdiction.
- b. All criminal disqualifying conditions, offenses, and violations include the crimes of attempt, accessory, conspiracy, and solicitation. Juvenile dispositions will not be considered as a factor for determining suitability.
- c. Where applicable, all look-back periods for criminal conditions, offenses, and violations included in 935 CMR 500.802 commence upon the date of disposition; provided, however, that if disposition results in incarceration in any institution, the look-back period will commence upon release from incarceration.
- Suitability determinations will be made in accordance with the procedures set forth in 935 CMR 500.800. In addition to the requirements established in 935 CMR 500.800, Ascend Mass will:
  - a. Comply with all guidance provided by the Commission and 935 CMR 500.802: Tables B through D to determine if the results of the background are grounds for Mandatory Disqualification or Presumptive Negative Suitability Determination.
  - b. Consider whether offense(s) or information that would result in a Presumptive Negative Suitability Determination under 935 CMR 500.802. In the event a Presumptive Negative Suitability Determination is made, Ascend Mass will consider the following factors:
    - i. Time since the offense or incident;
    - ii. Age of the subject at the time of the offense or incident;
    - iii. Nature and specific circumstances of the offense or incident;
    - iv. Sentence imposed and length, if any, of incarceration, if criminal;
    - v. Penalty or discipline imposed, including damages awarded, if civil or administrative;
    - vi. Relationship of offense or incident to nature of work to be performed;
    - vii. Number of offenses or incidents;
    - viii. Whether offenses or incidents were committed in association with dependence on drugs or alcohol from which the subject has since recovered;
    - ix. If criminal, any relevant evidence of rehabilitation or lack thereof, such as information about compliance with conditions of parole or probation, including orders of no contact with victims and witnesses, and the subject's conduct and experience since the time of the offense including, but not limited to, professional or educational certifications obtained; and
    - x. Any other relevant information, including information submitted by the subject.
  - c. Consider appeals of determinations of unsuitability based on claims of erroneous information received as part of the background check during the application process in accordance with 803 CMR 2.17: Requirement to Maintain a Secondary Dissemination Log and 2.18: Adverse Employment Decision Based on CORI or

Other Types of Criminal History Information Received from a Source Other than the DCJIS.

- All suitability determinations will be documented in compliance with all requirements set forth in 935 CMR 500 et seq. and guidance provided by the Commission.
- Background screening will be conducted by an investigative firm holding the National Association of Professional Background Screeners (NAPBS®) Background Screening Credentialing Council (BSCC) accreditation and capable of performing the searches required by the regulations and guidance provided by the Commission.
- References provided by the agent will be verified at the time of hire.
- As a condition of their continued employment, agents, volunteers, contractors, and subcontractors are required to renew their Program ID cards annually and submit to other background screening as may be required by Ascend Mass or the Commission.

Personnel Policies and Training

As outlined in Ascend Mass' Record Keeping Procedures, a staffing plan and staffing records will be maintained in compliance with 935 CMR 500.105(9) and will be made available to the Commission, upon request. All Ascend Mass agents are required to complete training as detailed in Ascend Mass' Qualifications and Training plan which includes but is not limited to the Ascend Mass' strict alcohol, smoke and drug-free workplace policy, job specific training, Responsible Vendor Training Program, confidentiality training including how confidential information is maintained at the marijuana establishment and a comprehensive discussion regarding the marijuana establishment's policy for immediate dismissal. All training will be documented in accordance with 935 CMR 500.105(9)(d)(2)(d).

Ascend Mass will have a policy for the immediate dismissal of any dispensary agent who has:

- Diverted marijuana, which will be reported the Police Department and to the Commission;
- Engaged in unsafe practices with regard to Ascend Mass operations, which will be reported to the Commission; or
- Been convicted or entered a guilty plea, plea of *nolo contendere*, or admission to sufficient facts of a felony drug offense involving distribution to a minor in the Commonwealth, or a like violation of the laws of another state, the United States or a foreign jurisdiction, or a military, territorial, or Native American tribal authority.

## **RECORDKEEPING PROCEDURES**

Ascend Mass, LLC (“Ascend Mass”) has established policies regarding recordkeeping and record-retention in order to ensure the maintenance, safe keeping, and accessibility of critical documents. Electronic and wet signatures are accepted forms of execution of Ascend Mass documents. Records will be stored at Ascend Mass in a locked room designated for record retention. All written records will be available for inspection by the Commission upon request.

### **Recordkeeping**

To ensure that Ascend Mass is keeping and retaining all records as noted in this policy, reviewing Corporate Records, Business Records, and Personnel Records to ensure completeness, accuracy, and timeliness of such documents will occur as part of Ascend Mass’ quarter-end closing procedures. In addition, Ascend Mass’ operating procedures will be updated on an ongoing basis as needed and undergo a review by the executive management team on an annual basis.

- **Corporate Records**: are defined as those records that require, at a minimum, annual reviews, updates, and renewals, including:
  - Insurance Coverage:
    - Directors & Officers Policy
    - Product Liability Policy
    - General Liability Policy
    - Umbrella Policy
    - Workers Compensation Policy
    - Employer Professional Liability Policy
  - Third-Party Laboratory Contracts
  - Commission Requirements:
    - Annual Agent Registration
    - Annual Marijuana Establishment Registration
  - Local Compliance:
    - Certificate of Occupancy
    - Special Permits
    - Variances
    - Site Plan Approvals
    - As-Built Drawings
  - Corporate Governance:
    - Annual Report
    - Secretary of Commonwealth Filings
- **Business Records**: Records that require ongoing maintenance and updates. These records can be electronic or hard copy (preferably electronic) and at minimum include:
  - Assets and liabilities;

- Monetary transactions;
- Books of accounts, which will include journals, ledgers, and supporting documents, agreements, checks, invoices, and vouchers;
- Sales records including the quantity, form, and cost of marijuana products;
- Salary and wages paid to each employee, or stipend, executive compensation, bonus, benefit, or item of value paid to any persons having direct or indirect control over the Ascend Mass.
- Personnel Records: At a minimum will include:
  - Job descriptions for each agent and volunteer position, as well as organizational charts consistent with the job descriptions;
  - A personnel record for each marijuana establishment agent. Such records will be maintained for at least twelve (12) months after termination of the agent's affiliation with Ascend Mass and will include, at a minimum, the following:
    - All materials submitted to the Commission pursuant to 935 CMR 500.030(2);
    - Documentation of verification of references;
    - The job description or employment contract that includes duties, authority, responsibilities, qualifications, and supervision;
    - Documentation of all required training, including training regarding privacy and confidentiality requirements, and the signed statement of the individual indicating the date, time, and place he or she received said training and the topics discussed, including the name and title of presenters;
    - Documentation of periodic performance evaluations; and
    - A record of any disciplinary action taken.
    - Notice of completed responsible vendor and eight-hour related duty training.
  - A staffing plan that will demonstrate accessible business hours;
  - Personnel policies and procedures; and
  - All background check reports obtained in accordance with [M.G.L c. 6 § 172, 935 CMR 500.029: Registration of Independent Testing Laboratory Agents], 935 CMR 500.030: Registration of Marijuana Establishment Agents 803 CMR 2.00: Criminal Offender Record Information (CORI).
- Handling and Testing of Marijuana Records
  - Ascend Mass will maintain the results of all testing for a minimum of one (1) year.
- Inventory Records
  - The record of each inventory will include, at a minimum, the date of the inventory, a summary of the inventory findings, and the names, signatures, and titles of the agents who conducted the inventory.

- Seed-to-Sale Tracking Records
  - Ascend Mass will use seed-to-sale tracking software to maintain real-time inventory. The seed-to-sale tracking software inventory reporting will meet the requirements specified by the Commission and 935 CMR 500.105(8)(e), including, at a minimum, an inventory of marijuana ready for dispensing; all marijuana products; and all damaged, defective, expired, or contaminated marijuana and marijuana products awaiting disposal.
- Sales Records for Marijuana Retailer
  - Ascend Mass will maintain records that it has performed a monthly analysis of its equipment and sales data to determine that no software has been installed that could be utilized to manipulate or alter sales data and that no other methodology has been employed to manipulate the sales data and produce such records on request to the Commission.
- Incident Reporting Records
  - Within ten (10) calendar days, Ascend Mass will provide notice to the Commission of any incident described in 935 CMR 500.110(9)(a), by submitting an incident report in the form and manner determined by the Commission which details the circumstances of the event, any corrective action taken, and confirmation that the appropriate law enforcement authorities were notified within twenty-four (24) hours of discovering the breach or incident .
  - All documentation related to an incident that is reportable pursuant to 935 CMR 500.110(9)(a) will be maintained by Ascend Mass for no less than one year or the duration of an open investigation, whichever is longer, and made available to the Commission and law enforcement authorities within Ascend Mass' jurisdiction on request.
- Visitor Records
  - A visitor sign-in and sign-out log will be maintained at the security office. The log will include the visitor's name, address, organization or firm, date, time in and out, and the name of the authorized agent who will be escorting the visitor.
- Waste Disposal Records
  - When marijuana or marijuana products are disposed of, Ascend Mass will create and maintain an electronic record of the date, the type and quantity disposed of or handled, the manner of disposal or other handling, the location of disposal or other handling, and the names of the two Ascend Mass agents present during the disposal or other handling, with their signatures. Ascend Mass will keep disposal records for at least three (3) years. This period will automatically be extended for the duration of any enforcement action and may be extended by an order of the Commission.

- Security Records
  - A current list of authorized agents and service personnel that have access to the surveillance room will be available to the Commission upon request.
  - Recordings from all video cameras which shall be enabled to record twenty-four (24) hours each day shall be available for immediate viewing by the Commission on request for at least the preceding ninety (90) calendar days or the duration of a request to preserve the recordings for a specified period of time made by the Commission, whichever is longer.
  - Recordings shall not be destroyed or altered and shall be retained as long as necessary if Ascend Mass is aware of pending criminal, civil or administrative investigation or legal proceeding for which the recording may contain relevant information.
- Transportation Records
  - Ascend Mass will retain all transportation manifests for a minimum of one (1) year and make them available to the Commission upon request.
- Agent Training Records
  - Documentation of all required training, including training regarding privacy and confidentiality requirements, and a signed statement of the individual indicating the date, time, and place he or she received the training, the topics discussed and the name and title of the presenter(s).
- Responsible Vendor Training
  - Ascend Mass will maintain records of Responsible Vendor Training Program compliance for four (4) years and make them available to inspection by the Commission and any other applicable licensing authority on request during normal business hours.
- Closure
  - In the event Ascend Mass closes, all records will be kept for at least two (2) years at Ascend Mass' expense in a form (electronic, hard copies, etc.) and location acceptable to the Commission. In addition, Ascend Mass will communicate with the Commission during the closure process and accommodate any additional requests the Commission or other agencies may have.
- Written Operating Policies and Procedures: Policies and Procedures related to Ascend Mass' operations will be updated on an ongoing basis as needed and undergo a review by the executive management team on an annual basis. Policies and Procedures will include the following:
  - Security measures in compliance with 935 CMR 500.110;
  - Employee security policies, including personal safety and crime prevention techniques;



- A description of Ascend Mass' hours of operation and after-hours contact information, which will be provided to the Commission, made available to law enforcement officials upon request, and updated pursuant to 935 CMR 500.000.
- Storage of marijuana in compliance with 935 CMR 500.105(11);
- Description of the various strains of marijuana to be sold, as applicable, and the form(s) in which marijuana will be sold;
- Price list for Marijuana and Marijuana Products[, and alternate price lists for patients with documented Verified Financial Hardship as defined in 501.002: *Definitions*, as required by 935 CMR 501.100(1)(f);
- Procedures to ensure accurate recordkeeping, including inventory protocols in compliance with 935 CMR 500.105(8) and (9);
- Plans for quality control, including product testing for contaminants in compliance with 935 CMR 500.160;
- A staffing plan and staffing records in compliance with 935 CMR 500.105(9)(d);
- Emergency procedures, including a disaster plan with procedures to be followed in case of fire or other emergencies;
- Alcohol, smoke, and drug-free workplace policies;
- A plan describing how confidential information will be maintained;
- Policy for the immediate dismissal of any dispensary agent who has:
  - Diverted marijuana, which will be reported to Law Enforcement Authorities and to the Commission;
  - Engaged in unsafe practices with regard to Ascend Mass operations, which will be reported to the Commission; or
  - Been convicted or entered a guilty plea, plea of *nolo contendere*, or admission to sufficient facts of a felony drug offense involving distribution to a minor in the Commonwealth, or a like violation of the laws of another state, the United States or a foreign jurisdiction, or a military, territorial, or Native American tribal authority.
- A list of all board of directors, members, and executives of Ascend Mass, and members, if any, of the licensee must be made available upon request by any individual. This requirement may be fulfilled by placing this information on Ascend Mass' website.
- Policies and procedures for the handling of cash on Ascend Mass premises including but not limited to storage, collection frequency and transport to financial institution(s), to be available upon inspection.
- Policies and procedures to prevent the diversion of marijuana to individuals younger than 21 years old.
- Policies and procedures for energy efficiency and conservation that will include:

- Identification of potential energy use reduction opportunities (including but not limited to natural lighting, heat recovery ventilation and energy efficiency measures), and a plan for implementation of such opportunities;
  - Consideration of opportunities for renewable energy generation, including, where applicable, submission of building plans showing where energy generators could be placed on site, and an explanation of why the identified opportunities were not pursued, if applicable;
  - Strategies to reduce electric demand (such as lighting schedules, active load management and energy storage); and
  - Engagement with energy efficiency programs offered pursuant to M.G.L. c. 25 § 21, or through municipal lighting plants.
- Policies and procedures to promote workplace safety consistent with applicable standards set by the Occupational Safety and Health Administration, including plans to identify and address any biological, chemical or physical hazards. Such policies and procedures shall include, at a minimum, a hazard communication plan, personal protective equipment assessment, a fire protection plan, and an emergency action plan.
- Application Renewal Records
  - Ascend Mass will keep and submit as a component of the renewal application documentation that the establishment requested from its Host Community the records of any cost to a city or town reasonably related to the operation of the establishment, which would include the city's or town's anticipated and actual expenses resulting from the operation of the establishment in its community. The applicant shall provide a copy of the electronic or written request, which should include the date of the request, and either the substantive response(s) received or an attestation that no response was received from the city or town. The request should state that, in accordance with M.G.L. c. 94G, § 3(d), any cost to a city or town imposed by the operation of a Marijuana Establishment or MTC shall be documented and considered a public record as defined by M.G.L. c. 4, § 7, cl. 26.

#### Record-Retention

Ascend Mass will meet Commission recordkeeping requirements and retain a copy of all records for two (2) years, unless otherwise specified in the regulations.

## **MAINTAINING OF FINANCIAL RECORDS**

Ascend Mass, LLC's ("Ascend Mass") operating policies and procedures ensure financial records are accurate and maintained in compliance with the Commission's Adult Use of Marijuana regulations (935 CMR 500). Financial records maintenance measures include policies and procedures requiring that:

- Confidential information will be maintained in a secure location, kept separate from all other records, and will not be disclosed without the written consent of the individual to whom the information applies, or as required under law or pursuant to an order from a court of competent jurisdiction; provided however, the Commission may access this information to carry out its official duties.
- All recordkeeping requirements under 935 CMR 500.105(9) are followed, including:
  - Keeping written business records, available for inspection, and in accordance with generally accepted accounting principles, which will include manual or computerized records of:
    - Assets and liabilities;
    - Monetary transactions;
    - Books of accounts, which will include journals, ledgers, and supporting documents, agreements, checks, invoices, and vouchers;
    - Sales records including the quantity, form, and cost of marijuana products; and
    - Salary and wages paid to each employee, or stipend, executive compensation, bonus, benefit, or item of value paid to any persons having direct or indirect control over the Ascend Mass.
- All sales recording requirements under 935 CMR 500.140(5) are followed, including:
  - Utilizing a point-of-sale (POS) system approved by the Commission, in consultation with the DOR, and a sales recording module approved by DOR;
  - Conducting a monthly analysis of its equipment and sales data, and maintaining records, available to the Commission upon request, that the monthly analysis has been performed;
  - Complying with 830 CMR 62C.25.1: *Record Retention* and DOR Directive 16-1 regarding recordkeeping requirements;
  - Adopting separate accounting practices at the point-of-sale for marijuana and marijuana product sales, and non-marijuana sales;
  - Maintaining such records that would allow for the Commission and the DOR to audit and examine the point-of-sale system used in order to ensure compliance with Massachusetts tax laws and 935 CMR 500; and

- Additional written business records will be kept, including, but not limited to, records of:
  - Compliance with liability insurance coverage or maintenance of escrow requirements under 935 CMR 500.105(10) and all bond or escrow requirements under 935 CMR 500.105(16);
  - Fees paid under 935 CMR 500.005 or any other section of the Commission's regulations; and
  - Fines or penalties, if any, paid under 935 CMR 500.360 or any other section of the Commission's regulations.
- Application Renewal Records
  - Ascend Mass will keep and submit as a component of the renewal application documentation that the establishment requested from its Host Community the records of any cost to a city or town reasonably related to the operation of the establishment, which would include the city's or town's anticipated and actual expenses resulting from the operation of the establishment in its community. The applicant will provide a copy of the electronic or written request, which should include the date of the request, and either the substantive response(s) received or an attestation that no response was received from the city or town. The request should state that, in accordance with M.G.L. c. 94G, § 3(d), any cost to a city or town imposed by the operation of a Marijuana Establishment or MTC will be documented and considered a public record as defined by M.G.L. c. 4, § 7, cl. 26.

## **QUALIFICATIONS AND TRAINING**

Ascend Mass, LLC (“Ascend Mass”) will ensure that all employees hired to work at a Ascend Mass facility will be qualified to work as a marijuana establishment agent and properly trained to serve in their respective roles in a compliant manner.

### **Qualifications**

In accordance with 935 CMR 500.030, a candidate for employment as a marijuana establishment agent must be 21 years of age or older. In addition, the candidate cannot have been convicted of a criminal offense in the Commonwealth involving the distribution of controlled substances to minors, or a like violation of the laws of another state, the United States, or foreign jurisdiction, or a military, territorial, or Native American tribal authority.

Ascend Mass will also ensure that its employees are suitable for registration consistent with the provisions of 935 CMR 500.802. In the event that Ascend Mass discovers any of its agents are not suitable for registration as a marijuana establishment agent, the agent’s employment will be terminated, and Ascend Mass will notify the Commission within one (1) business day that the agent is no longer associated with the establishment.

### **Training**

As required by 935 CMR 500.105(2), and prior to performing job functions, each of Ascend Mass’ agents will successfully complete a comprehensive training program that is tailored to the roles and responsibilities of the agent’s job function. Agent training will at least include the Responsible Vendor Training Program and eight (8) hours of on-going training annually.

All of Ascend Mass’ current Owners, managers, and employees that are involved in the handling and sale of marijuana at the time of licensure or renewal of licensure will have attended and successfully completed the mandatory Responsible Vendor Training Program operated by an education provider accredited by the Commission to provide the annual minimum of three (3) hours of required training to marijuana establishment agents to be designated a “Responsible Vendor”. Once Ascend Mass is designated a “Responsible Vendor”, all new employees involved in the handling and sale of marijuana will successfully complete a Responsible Vendor Training Program within 90 days of the date they are hired. After initial successful completion of a Response Vendor Training Program, each Owner, manager, and employee involved in the handling and sale of marijuana will successfully complete the program once every year thereafter to maintain designation as a “Responsible Vendor”.

Ascend Mass will also encourage administrative employees who do not handle or sell marijuana to take the “Responsible Vendor” program on a voluntary basis to help ensure compliance. Ascend Mass’ records of Responsible Vendor Training Program compliance will be maintained

for at least four (4) years and made available during normal business hours for inspection by the Commission and any other applicable licensing authority on request.

As part of the Responsible Vendor Training Program, Ascend Mass' agents will receive training on a variety of topics relevant to marijuana establishment operations, including but not limited to the following:

1. Marijuana's effect on the human body, including:
  - Scientifically based evidence on the physical and mental health effects based on the type of Marijuana Product;
  - The amount of time to feel impairment;
  - Visible signs of impairment; and
  - Recognizing signs of impairment
2. Diversion prevention and prevention of sales to minors, including best practices;
3. Compliance with all tracking requirements;
4. Acceptable forms of identification, including:
  - How to check identification;
  - Spotting false identification;
  - Patient registration cards formerly and validly issued by the DPH or currently and validly issued by the Commission; and
  - Common mistakes made in verification
5. Other key state laws and rules affecting Owners, managers, and employees, including:
  - Local and state licensing and enforcement;
  - Incident and notification requirements;
  - Administrative and criminal liability;
  - License sanctions;
  - Waste disposal;
  - Health and safety standards;
  - Patrons prohibited from bringing marijuana onto licensed premises;
  - Permitted hours of sale;
  - Conduct of establishment;
  - Permitting inspections by state and local licensing and enforcement authorities;
  - Licensee responsibilities for activities occurring within licensed premises;
  - Maintenance of records;
  - Privacy issues; and
  - Prohibited purchases and practices.

**ASCEND MASS, LLC**

**ENERGY COMPLIANCE PLAN**

Ascend Mass, LLC (“Ascend Mass”) is currently exploring potential energy-use reduction opportunities such as natural lighting and energy efficiency measures and a plan for implementation of such opportunities.

Ascend Mass is also in the process of considering opportunities for renewable energy generation. Ascend Mass will also consult with its architects and engineers when designing the facility to determine the building’s capacity for renewable energy options. Nevertheless, our team is dedicated to consistently striving for sustainability and emissions reduction. Ascend Mass is pursuing multiple strategies to reduce electric demand. Programs may include lighting schedules, active load management, and energy storage programs. Ascend Mass will create an energy efficient lighting plan including the usage of energy saving light bulbs.

Ascend Mass also plans on engaging with energy efficiency programs offered by Mass Save and will coordinate with municipal officials to identify other potential energy saving programs and initiatives. Ascend Mass will also coordinate with its utility companies to explore any energy efficiency options available to Ascend Mass.